

INTERVIEW TECHNIQUES

Top Ten Interview Tips to make you stand out!

 Research the people who are interviewing you not just the company, look at them on Linkedin and look at the businesses they have worked for and how they have developed and progressed in terms of roles and qualifications, look at what University they went, good icebreakers and you might find you have things in common





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- Look at the companies
 Linkedin page not just
 their website this is often
 where the most up to date
 information is around any
 industry updates/projects
 they may be involved in or
 any awards they have
 been shortlisted for/ won
- Look at any mutual
 connections you may have
 on Linkedin if you can
 name drop anyone or if a
 mutual person can give
 you a recommendation
 that is very powerful
- Try and suggest you attend the interview in person rather than via teams – allows you to build up a better relationship, you can read the interviewers body language and can see the office in person and meet other people such as the receptionist who will give you an insight around the culture
- Take relevant documents
 with you any written
 references, examples of
 work, just be careful
 around confidentiality,
 qualification certificates



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- Send a thank you email to the interviewer after your interview – highlighting your feedback and emphasising your interest in the role
- Think about the skills/duties
 that maybe you haven't
 covered on the job
 description as well as those
 you have. This way you don't
 get caught out if asked
 about them, having an
 understanding and
 awareness of your own
 development and
 progression route is great
 and shows you understand
 the role. Not having
 experience is actually often a
 appropriate
- positive as it shows there is growth in the role for you, always google anything you don't understand and use YouTube to help where appropriate
- Don't be afraid to take notes into the interview with you.
 As long as you keep eye contact with the interviewer this is actually a good thing to do as it shows that you have done your research and are organised and conscientious



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 Make sure you ask the interviewer the questions you really want answers to, don't worry about asking individual or more unique questions, this is where you will find out if the culture is right for you and if you feel comfortable with the person who is interviewing you, who will probably be your line manager. Examples of questions – might be –

"How has your role changed since you started with the organisation?" "How did you develop and progress with the company" "what do you enjoy about working at X

COMPANY?"

Finally never be afraid to clarify the position and make connections to previous roles and experience this helps to frame you into the position throuh the interviewers eyes and shows a lot of confidence.

"What is the reason for the recruitment?"

"Future plans for development in the team/role.?"

"How did I perform today, do you have any reservations after our meeting?"

