

DEC 1, 2023



TOWNS SQUARE

A MONTHLY NEWSLETTER
PROVIDED BY LUCY HOULE-REALTOR



FROM YOUR REALTOR

DATA PROVIDED BY BRIGHT MLS

I could bore you with technical data and numbers, but I'd rather give you an insiders view of the recent market conditions. If you are a buyer with an FHA/VA loan or similar, and you have been frustrated with the recent market, now might be your chance to act. While we are still seeing multiple offer scenarios, there are fewer buyers in the market. A strategically written offer at this time might be what gets you into the home you've been dreaming of.

For sellers.. we are still low on home inventory. Homes are selling on an average of 99.5% of the original list price, with the median number of days-to-sold being only 8. With only 162 homes going on the market in November our inventory in Lebanon County is still down. Having your home well prepared and priced correctly is key in getting as much equity as you can on settlement day. Need more info? just get in touch- lucy@beringrealestate.com

RANDOM FACTS. DID YOU KNOW THAT THERE ARE OVER 50,000 FARMS IN PENNSYLVANIA, EACH WITH AN AVERAGE SIZE OF 137 ACRE? THERE ARE APPROXIMATELY 5200 DAIRY FARMS IN THE STATE THAT PRODUCE 10.1 BILLION POUNDS OF MILK EACH YEAR!

SOURCE: AMERICAN DAIRY.COM



AT THE OFFICE

with Lucy Houle

If you head east on 422 in Palmyra just before Plaza dr. On the right hand side, you'll notice the red brick building with our signature bear logo on the sign, That's us, the Palmyra office for Bering Real Estate Co. We currently have 30 licensed agents on our team, and growing. two of our newest additions to the office are Mike Bieschke and Nikki Good. Take a minute to view the

"about us" tab at BeringRealEstate.com to learn more about each of our agents. Since October 1, 2023 our brokerage has sold \$ 4,974,325 worth of real estate in the area. We have agents that specialize in all areas of real estate to offer their advice and services. Commercial, residential, multi-unit and investments, agriculture, vacant land and equestrian properties, and we also

do auctions! For more information about what we have to offer, please call our office today at 717-641-3729



**33 WILD CHERRY DR SCHUYLKILL HAVEN, PA
LISTING AGENT, LUCY HOULE
JUST LISTED \$250.000**

SHOP MAIN STREET

The Holidays are here! I love to bring sweet treats as gifts, I think foods are the best way to show someone you care. Even better if it's something handcrafted, and unique like what is being made at Sweet Velvet Macarons. Located right on Main St in Palmyra, these beautifully made macarons are guaranteed not to be forgotten! If you are looking for something that literally looks too good to eat then you have found the spot! With flavors like creme brûlée, sugar plum, and blackberry vanilla champagne you cannot go wrong. These make great gifts for co-workers, neighbors, and teachers too!



Sausage Tortellini Soup

A FRIEND SHARED THIS REALLY GOOD SOUP RECIPE WITH ME AND I HAVE MADE IT SEVERAL TIMES NOW, AND IT IS AMAZING. YOU CAN THROW IT IN A CROCK POT AND TAKE TO THE FAMILY CHRISTMAS EVE ALSO!

ONE TABLESPOON OLIVE OIL
1 POUND LOOSE ITALIAN SAUSAGE
1 MEDIUM SWEET ONION DICED UP
2 TEASPOONS ITALIAN SEASONING
SALT AND PEPPER
3 CLOVES MINCED GARLIC
2 TABLESPOONS AP FLOUR
4 CUPS CHICKEN STOCK
1 -8 OZ CAN OF TOMATO SAUCE
1 -9OZ PACKAGE OF 3 CHEESE TORTELLINI (REFRIGERATED)
1/2 BUNCH OF KALE, REMOVE LEAVES FROM STEMS AND CHOP
3 TABLESPOONS FRESH BASIL CHOPPED
1/3 CUP HEAVY CREAM

ADD OIL TO LARGE POT OVER MEDIUM HEAT, ADD SAUSAGE, COOK UNTIL BROWNED AND DRAIN FAT. STIR IN GARLIC, ONION, ITALIAN SEASONINGS FOR ABOUT 3 MIN. SEASON TO TASTE WITH SALT AND PEPPER. MIX IN FLOUR UNTIL LIGHTLY BROWNED. GRADUALLY ADD IN CHICKEN STOCK AND TOMATO SAUCE, BRING TO A BOIL. REDUCE HEAT, SIMMER FOR 10 MIN. STIR IN TORTELLINI AND SIMMER 5-7 MIN. STIR IN KALE UNTIL WILTED, ADD IN HEAVY CREAM AND BASIL UNTIL HEATED THROUGH.
SERVE AND ENJOY!!