

**IMPORTANT
DATES:**

- **Board Meeting -
Cancelled**
- **Dinner Meeting
11/12/2019**

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Presidents Message - Kim Patterson, CPCU, AAI, AINS, ACSR

I hope everyone has enjoyed the last few warm days! Fall is definitely in the air now!

There will not be a November board meeting. We will just have our dinner meeting on November 12th. Please be sure to look at Public Relation's article for what we will be collecting for this month. If anyone has anything that needs to be discussed, please email me.

Thank you to the PR chairs, Lori Kozuch and Pam Eberhard and everyone who participated in some way, either by walking or donating, to the Breast Cancer Walk. Our team raised \$873.

Laura Nobsch has agreed to take the vacant Director position on the board. She was already serving as the Budget and Finance Chair and will keep that chair. Thank you Laura!

The Education Chair is still open. If anyone is interested in it, please let me know. You will have lots of help since several board members have already agreed to help out with this committee.

I will have the FNYIP Daily Number Fundraiser tickets at the November meeting. The tickets are still \$10 each and are good for January, February and March of 2020. The payout will be \$25 per day Monday through Saturday and \$50 on Sunday with one bonus day per month with a payout of \$100. Please see me at the meeting to get your tickets and tickets to sell. You can also call or email me, and I can get tickets to you.

I hope to see everyone at the November meeting!

Sincerely,

Kim Patterson, CPCU, AAI, ACSR, AINS

President – IWOB 2019 - 2020



House Committee - Amy Timmerman

Our next dinner meeting will be held at Curly's Grille, 647 Ridge Rd, Lackawanna NY 14218

When: Tuesday, November 12, 2019 at 5pm. Networking and cash bar will take place from 5:00 to 5:45 p.m.; **dinner will be served at 5:45 pm**

Cost: \$30.00

- **Regular Dinner: Turkey Dinner! Gobble Gobble!!**
- **Alternative Dinner: Thai Curry**
- **Dessert: Pumpkin Pie**
- **All dinners are served with Salad, Rolls & Butter, Coffee, Hot Tea**
- **Please let me know of any dietary restrictions**

1. **Reservations must be made by 10:00 a.m. on the Friday before the dinner meeting.** Email your reservation to me at atimmerman@lawleyinsurance.com or call me at (716) 673-6243
2. **When making a reservation, if you want the alternate dinner option, please advise at that time**
3. **Also advise the name of your employer, if you will be bringing a guest and what their dinner choice will be**

Permanent Dinner List: (from last year) *Email me if you want to be removed or added*****

Amy Timmerman	Kim Patterson	Robin Grzechowiak
Connie Smith	Michelle DiMartile	Sandy Patterson
Jo Ann Decker	Natalie Golubski	Wendy Clemens

FYI: Standing Rule #8A & #8B apply:

8A): Any member who name appears on the permanent dinner list must advise the House committee of cancellation by 10:00 a.m. on the Friday preceding the regular Tuesday meeting.

8B): Anyone with a reservation for dinner who does not cancel by 10:00 a.m. on the Friday preceding the regular Tuesday meeting must reimburse the Association for the cost of their meal.

Please note: I will respond to your email to confirm receipt of your reservation. If I do not respond within 2 days, please give me a call.

Nametags will be provided at the registration table. Please wear them during the meeting and return them to the table when you leave.

Amy Timmerman, ACSR, FIPC
House Chair
atimmerman@lawleyinsurance.com
(716) 673-6243 or cell (716) 573-6801

Public Relations - Lori Kozuch & Pam Eberhart

Happy November everyone!

In traditional theme of Thanks and Giving for the month of November, we will be supporting **Buffalo Outreach**. Buffalo Outreach is run by My Father's House and Marcy Waskow of Niagara National heads up the monthly offering to our local homeless in the city of Buffalo. She and volunteers set up tables by the Buffalo Public Library and hand out donations, water/coffee and pizza one Thursday a month. She and her volunteers spend their time and compassion helping our neighbors.

We are looking for donations at the November meeting of:

Warm clothing: socks, sweaters, hats, gloves, coats - men and women however we definitely serve more men.

Toiletries: soap, deodorant, toothpaste & toothbrushes, razors & shaving cream, hand sanitizer, shampoo.

And we can always use cash or check for pizza/coffee. Checks payable to My Father's House and indicate for Buffalo Outreach.

Thank you and God Bless.

Lori & Pam



Safety - Jeanne Kubicki and Katie Bratek

#1 – Check Smoke and Carbon Monoxide Detectors

There are increased carbon monoxide poisoning risks with the use of fireplaces, gas-fired furnaces, and space heaters. You should replace the batteries in all of your smoke alarms and carbon monoxide detectors. Replace any smoke detector that is older than 10 years; and carbon monoxide detectors that are older than 5. **Be sure to also check and recharge your fire extinguishers!**

- Your home should have smoke alarms on every level, outside each sleeping area and inside each bedroom.
- For the best protection, interconnect the alarms, so when one sounds, they all sound.
- Test all smoke alarms at least monthly by pushing the test button.
- In the event of a fire, a working smoke alarm and a well-practiced fire escape plan can mean the difference between life and death.

#2 – Change All Batteries in Your Home We recommend that you also take this time to change **ALL** of the batteries in your home. Some of these items will include thermostats, outdoor lighting, clocks, phone accessories, flashlights, water conditioners and portable electronics.

Check out these tips from Duracell on the proper way to discard used batteries!

#3 – Throw Away Expired Medications

Expiration dates **DO** matter when it comes to medications, prescribed and over-the-counter. Serious problems can be caused from taking very common expired over-the-counter medication.

Check out your municipality's website for recommendations on what to do with unused or expired medications.

#4 – Prepare a Winter Emergency Kit for Your Home

This is a great time to create or restock your home winter preparedness kit. It should include flashlights, batteries, matches, a manual can opener, first-aid kit, unexpired medications, battery-powered radio, extra pillows and blankets, and a list of emergency contact numbers. Click here for more of Woodard's Winter Weather Preparation Tips!

#5 – Prepare a Winter Emergency Kit for Your Car

You not only want to prepare for an emergency in your home, you also want to be sure that you are prepared in the case of an emergency while in your car. For a proper car winter preparedness kit, we recommend it include: flares, flashlight, batteries, warm clothes, blanket, water, non-perishable snacks, shovel, reflective hazard triangle, jumper cables, sand for traction, winter hat and gloves.

#6 – Check Outside for Hazardous Material

One possible overlooked safety check is the outside of your home and storage areas. These should be checked for hazardous materials. Materials that are outdated, unused or in poor condition should be properly discarded. Any others should be moved out of the reach of children and pets.



This Weekend!!

Employment - Kim Thome

We have a few employment opportunities this month:

Walsh Duffield Companies:

Service Account Representative - Buffalo, NY

Efficiently provides all insurance needs to Walsh Duffield Companies, Inc. Personal Insurance Division clients with a high level of customer service. Responsible for inbound telephone inquiries. Will answer questions from customers regarding billing and service issues while maintaining acceptable Call Center standards. Provide customer education and troubleshooting for efficient, professional, and courteous resolution focusing on customer satisfaction and retention. Meets sales, service, and quality standards adopted by the agency.

HOW TO APPLY:

Qualified candidates please apply on our website <https://walshduffield.com/careers/>

W.J. Cox Associates, Inc.

Staff Accountant

W. J. Cox Associates, Inc., a Clarence based insurance agency, is hiring a Staff Accountant to assist with all financial & accounting activities. Responsibilities include monthly financial statement preparation, cash management, A/P, A/R, budget management, and financial analysis.

Competitive salary & outstanding benefits. Bachelor's or Associate's Degree in Accounting, Finance or related discipline is ideal.

Minimum three years' experience in accounting or financial management role; insurance agency experience optimal. Strong interpersonal & communication skills. Self-motivated & self-directed. Strong MS Office & PC skills.

Respond to: W. J. Cox Associates, Inc., Attn: Human Resources, 9600 Main Street, Suite Three, Clarence, NY 14031 or hr@wjcox.com

Employment - Kim Thome

RT Buffalo

RT Specialty, a division of Ryan Specialty Group is looking for the following positions for their Buffalo, NY office:

Personal Lines Underwriter - Buffalo, NY

Account Executive - Buffalo, NY

Underwriter Assistant - Buffalo, NY

Field Marketing Representative - Buffalo, NY

Commercial Lines Underwriter - Buffalo, NY

Field Marketing Representative - Stetson - Buffalo, NY

To view the more of the job descriptions and to apply please go to: <https://rtspecialty.com/careers/>



gobble 'til
YOU Wobble!
HAPPY TURKEY DAY!

Education - Deanna Filipski

Each year the Insurance Women of Buffalo provide 2 college scholarships. This year the scholarship amounts have been increased to \$2,500.00 and \$2,000.00.

Candidates must be a senior in high school or a freshman in college and the candidate must have a relative employed in the insurance industry or be a relative of a member of IWOB, submit a resume, two letters of recommendation, proof of an application to a two or four year college, and a typed essay of 500 words or less.

This year we are able to increase the scholarship amounts because our annual brunch and basket raffle fund raiser has been successful due to the hard work of the Ways and Means Committee and the support of all our members and sponsors.

The scholarship information form and application is included in this bulletin.

I would ask all members to help IWOB in advertising the availability of this scholarship.

If you have any questions please contact me at flipperv@roadrunner.com

Deanna Filipski



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INSURANCE WOMEN OF BUFFALO, INC. 2020 SCHOLARSHIP AWARD

We are proud to announce that once again we are offering two scholarships to High School Seniors or College Freshman who are actively seeking the pursuit of Continuing Education via a two or four year program. We offer a \$2500 Scholarship as well as a \$2,000 Scholarship.

CRITERIA:

1. Each candidate must have a RELATIVE employed in the industry or be a RELATIVE of a member of the Insurance Women of Buffalo, Inc.
2. Each candidate is required to submit a RESUME
3. Each candidate must submit TWO LETTERS OF RECOMMENDATION (Teacher, Guidance Counselor, Coach, Employer)
4. Each candidate must provide PROOF OF APPLICATION to a two or four year college.
5. A typed ESSAY of 500 words or less is required of each candidate

ESSAY TOPIC: Have you ever struggled mightily for something and succeeded? What made you successful? or, Have you ever struggled mightily for something and failed? How did you respond?

DEADLINE: ALL APPLICATIONS MUST BE RECEIVED BY FEBRUARY 19, 2020.

Winners will be notified by phone by March 3, 2020.

Presentation of the scholarship awards will be done at the Insurance Women of Buffalo Award Dinner Meeting be held on March 10, 2020.

IWOB will pay for the dinners of the winners and one parent each, to attend the presentation. We will ask the winning candidates to read their submitted essays at the dinner. If the winning candidates wish to have others attend, the cost of the additional dinners will be at their own expense.

All entries are to be submitted to: Deanna Filipski CPCU CPIW FIPC
Personal & Confidential – IWOB Scholarship
27 Old Mill Circle
Elma, New York 14059

Complete entries may be mailed (NO E-MAIL SUBMISSIONS) to the above address. Any questions may be directed to Deanna at 716-652-0869.

Thank you for your participation.

Sincerely,

Education Committee
INSURANCE WOMEN OF BUFFALO, INC.

**INSURANCE WOMEN OF BUFFALO, INC.
2020 SCHOLARSHIP AWARD**

CANDIDATE INFORMATION

NAME: _____

ADDRESS: _____

PHONE: _____

HIGH SCHOOL: _____

NAME OF RELATIVE IN THE INDUSTRY or IWOB Member:

RELATIVE'S EMPLOYER: _____

RELATIONSHIP TO CANDIDATE: _____

PLEASE INCLUDE THE FOLLOWING WITH THIS APPLICATION:

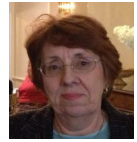
- 1) YOUR RESUME
- 2) TWO LETTERS OF RECOMMENDATION
- 3) EVIDENCE OF THE APPLICATION TO A COLLEGE
- 4) ESSAY – 500 WORDS OR LESS

ESSAY TOPIC: Have you ever struggled mightily for something and succeeded? What made you successful? or, Have you ever struggled mightily for something and failed? How did you respond?

Return Application by February 19, 2020:

**Deanna Filipski CPCU CPIW FIPC
Personal & Confidential – IWOB Scholarship
27 Old Mill Circle
Elma, New York 14059
716 -652-0869**

Nominating - Deanna Filipski



The IWOB Board have approved the following members to serve on the Nominating Committee:

Lisa Blendowski, Beverly Cotter, and Judy Linden. I wish to thank the committee members for agreeing to serve on this committee.

The committee members will be contacting our members in the spring to determine if they are interested in serving on the Board next year.

If you have any questions about serving on the board please contact me.
Flipperv@roadrunner.com

In fellowship,

Deanna Filipski
Committee Chair



Past Presidents - Sandy Patterson

The Past Presidents will have a meeting on Tuesday, November 19th at 5:30pm .

Please let me know if you will be attending.

In fellowship,

Sandy Patterson, CISR, CPIW

**FEDERATION OF NEW YORK INSURANCE
PROFESSIONALS, INC.
2020 ANNUAL CONVENTION**

April 30, 2020 to May 2, 2020

All room reservations must be made directly with the hotel.

Room rate \$119.00/night **Deadline: April 2, 2020**



**GENESEE GRANDE
HOTEL**

1060 E. Genesee St., Syracuse, NY 13210

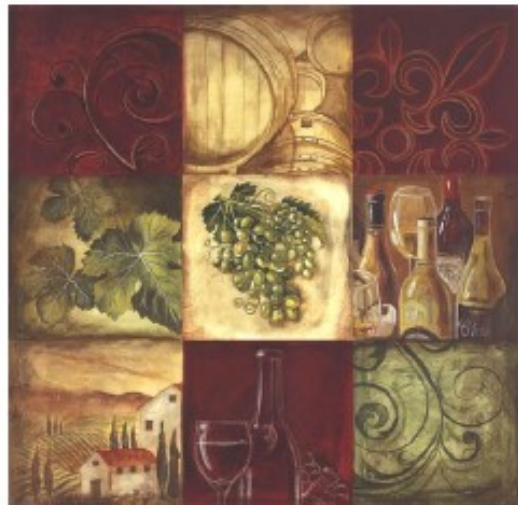
Phone: 315-476-4212 OR 1-800-365-4663 (HOME)

hospitality@geneseegrande.com

Smack in the middle of all the action, the Genesee Grande hotel is located in the heart of Syracuse's historic University Hill neighborhood. We are mere blocks away from most major businesses, medical centers, and of course, Syracuse University. The hotel is steps from the university; the Carrier Dome; and minutes away from Armory, Hanover, and Clinton Squares; the OnCenter; local theaters, museums, and concert venues; and the Destiny USA Center.

We provide complimentary shuttle service to and from Syracuse Hancock International Airport. (7:00am-10:45pm based upon availability)

COME ENJOY AN ITALIAN AFFAIR....
FNYIP'S 77TH ANNUAL CONVENTION
APRIL 30, 2020 THROUGH MAY 3, 2020
GENESEE GRANDE HOTEL AND SUITES
1060 E. GENESEE STREET,
SYRACUSE, NY 13210



HOSTED BY
SYRACUSE INSURANCE PROFESSIONALS
AND
NORTH COUNTRY INSURANCE PROFESSIONALS