

**IMPORTANT  
DATES:**

- **Board Meeting**  
10/03/2019
- **Dinner Meeting**  
10/08/2019

**THIS ISSUE:**

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## Presidents Message - Kim Patterson, CPCU, AAI, AINS, ACSR

It was great to see everyone who attended the September dinner meeting. We came up with some great ideas for future meetings. Please let me or any board member know if you have any ideas for meetings and let us know what type of speakers you would like to see.

October is the Membership Drive. Please invite someone you know as a guest. Guests are free. The Breast Cancer Walk is also in October. Please consider walking or donating to our team.

We still need a replacement director on the board. If you are interested, please email or call me, [kpatterson@lawleyinsurance.com](mailto:kpatterson@lawleyinsurance.com) or 716-560-1196.

Our next board meeting is Thursday, October 3<sup>rd</sup> at 5:30 PM at Lawley. Everyone is welcome to attend. The meetings are usually an hour.

Hope to see everyone at the October Membership Drive!

Sincerely,

Kim Patterson, CPCU, AAI, ACSR, AINS

President – IWOB 2019 - 2020



# House Committee - Amy Timmerman

Our next dinner meeting will be held at Curly's Grille, 647 Ridge Rd, Lackawanna NY 14218

**When: Tuesday, October 8, 2019 at 5pm.** Networking and cash bar will take place from 5:00 to 5:45 p.m.; **dinner will be served at 5:45 pm**

**Cost: \$30.00**

- We are having a wonderful buffet for our Membership Drive with House Made Cookies and Key Lime Tarts for Dessert
- Please let me know of any dietary restrictions

1. **Reservations must be made by 10:00 a.m. on the Friday before the dinner meeting.** Email your reservation to me at [atimmerman@lawleyinsurance.com](mailto:atimmerman@lawleyinsurance.com) or call me at (716) 673-6243
2. **When making a reservation, if you want the alternate dinner option, please advise at that time**
3. **Also advise the name of your employer, if you will be bringing a guest and what their dinner choice will be**

**Permanent Dinner List: (from last year) \*\*\*Email me if you want to be removed or added\*\*\***

Amy Timmerman	Kim Patterson	Robin Grzechowiak
Connie Smith	Michelle DiMartile	Sandy Patterson
Jo Ann Decker	Natalie Golubski	Wend

**FYI: Standing Rule #8A & #8B apply:**

**8A): Any member who name appears on the permanent dinner list must advise the House committee of cancellation by 10:00 a.m. on the Friday preceding the regular Tuesday meeting.**

**8B): Anyone with a reservation for dinner who does not cancel by 10:00 a.m. on the Friday preceding the regular Tuesday meeting must reimburse the Association for the cost of their meal.**

**Please note:** I will respond to your email to confirm receipt of your reservation. If I do not respond within 2 days, please give me a call.

Nametags will be provided at the registration table. Please wear them during the meeting and return them to the table when you leave.



**Amy Timmerman, ACSR, FIPC**  
**House Chair**  
[atimmerman@lawleyinsurance.com](mailto:atimmerman@lawleyinsurance.com)  
**(716) 673-6243 or cell (716) 573-6801**



# Treasurer - Robin Grzechowiak



Greetings fellow IWOB Members!

Below is a list of members who have not resigned or paid their 2019-2020 dues as of September 24, 2019:

Margaret Arnold

Mhairi Bittler

Daya Turner-Bradley

Andrea Brozyna

Emily Cirocco

Miriam Fox

Kathleen Rapasadi

Brian Kucharski

Jennie Matteliano

Karen Tramontana

Kara Rozak

Sandy Sugg

Krista Voigt

Payments for dues can still be accepted for renewal membership via PayPal on our website, or by mailing your check, payable to Insurance Women of Buffalo, to Robin Grzechowiak, Treasurer, 79 Jasmine Ave., West Seneca, NY 14224.

Yours in fellowship,

Robin Grzechowiak, CIC, CISR, FIPC  
Treasurer

**Renew now**



# Automation - Natalie Golubski



Hello Ladies,

While reconstructing the website, I would like to have some quotes from our members, stating what IWOB has meant to you or means to you. Please email me at [ngolubski@russellbond.com](mailto:ngolubski@russellbond.com) with your quotes. Thank you!

Yours in fellowship,  
Natalie



## Membership - Kathy DeRousseau

Our membership drive is Tuesday, October 9th!

Spread the word to your friends and co-workers! There is no cost to any guests that attend the dinner.

Contact me and Amy Timmerman to confirm reservations by Friday, October 8th.

See the attached flyer!!

Thank you,  
Kathy DeRousseau



## Bulletin - Michelle DiMartile, API, CPIW, FIPC



Happy Fall Ya'll!!!! Articles for the November Bulletin will be due the week of October 21st.

Yours in fellowship,  
Michelle DiMartile, Bulletin Chair  
[mdimartile@russellbond.com](mailto:mdimartile@russellbond.com)



## Insurance Women of Buffalo Annual Membership Drive

**Tuesday October 8th, 2019 -Curly's Grille, 647 Ridge Rd, Lackawanna NY**

The fun starts with a cash bar from 5pm to 5:45pm with dinner served shortly after.

We will be enjoying a buffet style Caribbean themed dinner, a 50/50 drawing and GREAT fellowship with old friends and new.

Space is Limited! Make your dinner reservations early!

Please RSVP by 10/04/19



See what IWOB can do for you! Checkout our website: [WWW.InsuranceWomenBuffalo.com](http://WWW.InsuranceWomenBuffalo.com)

Please return this GUEST RSVP form (OR email the information) to Kathy DeRousseau - [kathy.derousseau@gmail.com](mailto:kathy.derousseau@gmail.com), with a CC to Amy Timmerman - [atimmerman@lawleyinsurance.com](mailto:atimmerman@lawleyinsurance.com)

Name: \_\_\_\_\_

Employer Name & Address: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Work: \_\_\_\_\_ Cell: \_\_\_\_\_

Email: \_\_\_\_\_ Referred By: \_\_\_\_\_

# Employment - Kim Thome

Hi everyone! My favorite time of year is finally here! Halloween and Hockey season! LOL

We have a few employment opportunities this month:

## **Lawley Insurance:**

### **Personal Insurance Account Manager for Buffalo**

Lawley is in search of a Personal Insurance Account Manager for their Buffalo, NY office! This position will manage an existing book of business, focusing on growth and retention. Responsibilities include conducting consultative conversations with clients, as well as developing, quoting, and selling personal insurance to new and existing clients. The ideal candidate has a Property Casualty license, and experience in both auto and homeowners.

Alicia D. Thompson, PHR | Talent & Human Resources Specialist

The People Strategy Team

p 716.849.8608 | f 716.849.8291

To view the more of the job descriptions and to apply please go to <https://www.lawleyinsurance.com/career-opportunities/>

## **The Rodgers Insurance Agency**

### **Customer Service Representative**

They are seeking to hire a licensed / Experienced candidate. Contact Corinne Rodgers at 716-825-4100 or [Corinne@therodgersagency.com](mailto:Corinne@therodgersagency.com)

## **RT Buffalo**

RT Specialty, a division of Ryan Specialty Group is looking for the following positions for their Buffalo, NY office:

Underwriter Assistant

Field Marketing Representative

Commercial Lines Underwriter

Field Marketing Representative – Stetson

To view the more of the job descriptions and to apply please go to: <https://rtspecialty.com/careers/>

# Safety - Jeanne Kubicki and Katie Bratek

## October is Fire Prevention Month – 10 Home Fire Safety Tips

The [U.S. Fire Administration](#) reports that fires kill more than 4,000 Americans each year and approximately injure 20,000 more. U.S. fire departments respond to nearly 2 million fires each year, with three-quarters of them occurring in residences.

A home is often referred to as a safe haven. This month, make sure your home is protected from (and your family is prepared for) a fire. Here are 10 simple tips to help you avoid fires and reduce the risk of injury should one occur:

- 1) **Smoke Alarms** – These are still a very important addition to your home. Smoke alarms are widely available and inexpensive. Install a smoke alarm on every level of your home and test it monthly.
  - 2) **Prevent Electrical Fires** – Don't overload circuits or extension cords. Cords and wires should never be placed under rugs or in high traffic areas. Avoid loose electrical connections by checking the fit of the plug in the wall outlet. If the plug loosely fits, inspect the outlet right away. A poor connection between the plug and the outlet can cause overheating and can start a fire in minutes.
  - 3) **Keep Plugs Safe** – Unplug all appliances when not in use. Follow the manufacturer's safety precautions and use your senses to spot any potential disasters. If a plug is overheating, smells strange, shorts out or sparks – the appliance should be shut off immediately, then replaced or repaired.
  - 4) **Alternate Heaters** – Make sure there is ample space around any portable heating unit. Anything that could catch fire should be at least three feet away. Inspect your chimney annually and use fire screens to help keep any fires in the fireplace.
  - 5) **Fire Safety Sprinklers** – When combined with working smoke alarms, home fire sprinklers greatly increase your chance of surviving a fire. Sprinklers are affordable and they can increase property value and lower insurance rates.
  - 6) **Create An Escape Route** – Create and practice your escape plan with your family from every room in the house. Practice staying low to the floor and checking for hot doors using the back of your hand. It's just like a routine school fire drill – but in your home.
  - 7) **Position Appliances Carefully** – Try to keep TV sets, kitchen and other appliances away from windows with curtains. If there is a wiring problem, curtains can spread a fire quickly. Additionally, keeping your appliances away from water sources (like rain coming in from windows) can help prevent wiring damage which can lead to a fire.
  - 8) **Clean Dryer Vents** – Clothes dryers often start fires in residential areas. Clean the lint filter every time you start a load of clothes to dry or after the drying cycle is complete. Make sure your exhaust duct is made of metal tubing and not plastic or foil. Clean the exhaust duct with a good quality dryer vent brush to prevent blockage & check for lint build up behind the dryer at least twice a year.
  - 9) **Be Careful Around the Holidays** – If you fill your home with lights during the holiday season, keep them away from anything that can easily catch fire. Check all of your lights prior to stringing them up and dispose of anything with frayed or exposed wires.
  - 10) **Conduct Regular Inspections** – Check all of your electronic equipment and wiring at least once a month. Taking a little time to do this each month can really pay off.
- Following these simple tips could potentially save your life or the life of a loved one. Pass this list on to your friends and family and make this fire prevention month count!

# Public Relations - Lori Kozuch & Pam Eberhart

We have a few exciting things coming up in October!

~ Making Strides of Buffalo walk is going to be held on October 12<sup>th</sup> at the Outer Harbor. This is a fundraiser for Breast Cancer Awareness and to celebrate survivors and support those going through this disease. Registration starts at 8:30am and the walk is at 10:15am. The IWOB have a team set up and you can sign up at [https://secure.acsevents.org/site/SPageServer?pagename=strides\\_find\\_event](https://secure.acsevents.org/site/SPageServer?pagename=strides_find_event) and look for Insurance Women of Buffalo.

~ Raffle for Jewelry to benefit the IWOB Making Strides Walk to be sold at the October 8<sup>th</sup> meeting. Marlene Stallone of WJ Cox and Associates is donating the jewelry to be raffled off. Tickets will be \$5.00 each or 3 for \$10.00 to benefit this important cause.

~ We will collecting for our October Charity at the October 8<sup>th</sup> Dinner for the Scholastic Book Club Program. The person running this is a teacher in the Salamanca City School District. She believes that books represent so much and sees them as a gateway to a better life for her impoverished students and a ticket out of the deplorable conditions of which they have been living in. This has since grown into the need for more for these children grades kindergarten to middle school.

## Items we are looking for include:

### School supplies:

- Pencils #2 – if possible, the thicker ones for kindergarten
- Crayons – if possible, the thicker ones for kindergarten
- School glue/glue sticks
- Washable markers
- Crayons
- Blunt tip scissors
- Composition notebooks (the marble covered ones – any color)

### Hygiene Items:

- Tissues/Paper Towels
- Hand Sanitizer
- Antibacterial hand soap
- Deodorant
- Toothbrushes/toothpaste

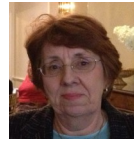
### Winter items:

- Hats, Scarves, Gloves, Socks





## Nominating - Deanna Filipski



The Nominating Committee consists of 3 members and the Chair.

As a member of the committee, you would be responsible to contact members and ask them if they would like to be member of the IWOB Board for the 2020 - 2021 term. We would be contacting members next spring.

This committee does not require a large time commitment and is an opportunity to learn about our members on a one on one basis. If you would like to be a member of the Nominating Committee, please contact me. [Flipperv@roadrunner.com](mailto:Flipperv@roadrunner.com)

In fellowship,

Deanna Filipski  
Committee Chair



## Past Presidents - Sandy Patterson

Past Presidents committee will be busy with further streamlining the award criteria, and some bylaws may need amending. I'll plan a meeting and announce date, time and place.

In fellowship,

Sandy Patterson, CISR, CPIW

**FEDERATION OF NEW YORK INSURANCE  
PROFESSIONALS, INC.  
2020 ANNUAL CONVENTION**

April 30, 2020 to May 2, 2020

**All room reservations must be made directly with the hotel.**

**Room rate \$119.00/night **Deadline: April 2, 2020****



**GENESEE GRANDE  
HOTEL**

1060 E. Genesee St., Syracuse, NY 13210

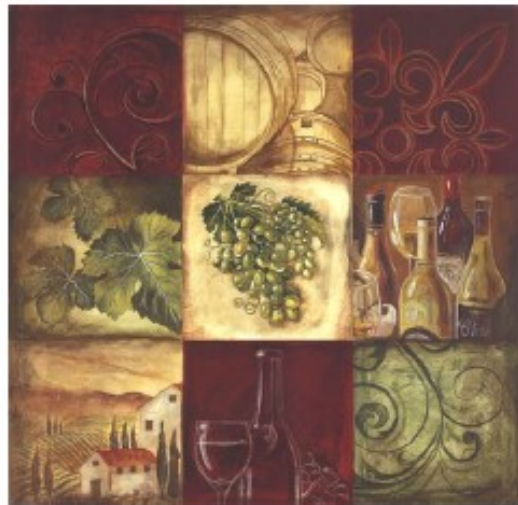
Phone: 315-476-4212 OR 1-800-365-4663 (HOME)

[hospitality@geneseegrande.com](mailto:hospitality@geneseegrande.com)

Smack in the middle of all the action, the Genesee Grande hotel is located in the heart of Syracuse's historic University Hill neighborhood. We are mere blocks away from most major businesses, medical centers, and of course, Syracuse University. The hotel is steps from the university; the Carrier Dome; and minutes away from Armory, Hanover, and Clinton Squares; the OnCenter; local theaters, museums, and concert venues; and the Destiny USA Center.

We provide complimentary shuttle service to and from Syracuse Hancock International Airport. (7:00am-10:45pm based upon availability)

COME ENJOY AN ITALIAN AFFAIR....  
FNYIP'S 77TH ANNUAL CONVENTION  
APRIL 30, 2020 THROUGH MAY 3, 2020  
GENESEE GRANDE HOTEL AND SUITES  
1060 E. GENESEE STREET,  
SYRACUSE, NY 13210



HOSTED BY  
SYRACUSE INSURANCE PROFESSIONALS  
AND  
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