



QUESTIONS FOR YOUR REALTOR:

- How long have you been in business?
- Is your license in good standing?
- Is this your full-time job?
- What is your average list-to-sales-price ratio?
- What is your marketing strategy for my home?
- Which neighborhood do you usually work in?
- How many homes have you closed in my neighborhood?
- Do you tend to represent more buyers or sellers?
- Can you provide references?
- Can you ensure I will be able to review all documents prior to signing?
- What is your fee?
- What separates you from the competition?