



2023 TRAINING SCHEDULE

DATE	LOCATION	HOTEL
January 24 th & 25 th (2 Day Course)	Harrisburg, PA	Central Hotel & Conference Center 800 E. Park Dr. Harrisburg, PA 17111

DETAILS

This class is directed to RV, Powersport, and Marine dealers. Class will focus on meeting the customer early, menu selling to finance customers, selling to cash customers, converting customers to financing, overcoming objections, and basic compliance. This class is perfect for any dealer looking to improve their F&I process and performance.

TRAINER

Training will be conducted by **Garage Composites**. Garage Composites is an industry leader in the Powersports & Marine industry running training and 20 Groups for many OEMs and large dealership groups. In recent years Garage Composites has been migrating into the RV industry even presenting at RVDA.

COST

Training is **FREE** to TruMark dealers. (\$300 all others pending availability)

TRAVEL & LODGING

Travel and Lodging are at the expense of the attendee.
Room rate is \$99.95/night (rate expires December 20th.)

SCHEDULE

Class runs from 9am-5pm both days.
Lunch is provided both days. Dinner and cocktail hour on January 24th.

REGISTER

www.trumarkDS.com