#### IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

SECURITIES AND EXCHANGE	§	
COMMISSION,	§	
	§	
Plaintiff,	§	
	§	
<b>v.</b>	§	No. 3:22-cv-2118-X
	§	
TIMOTHY BARTON,	§	
CARNEGIE DEVELOPMENT, LLC,	§	
WALL007, LLC,	§	
WALL009, LLC,	§	
WALL010, LLC,	§	
WALL011, LLC,	§	
WALL012, LLC,	§	
WALL016, LLC,	§	
WALL017, LLC,	§	
WALL018, LLC,	§	
WALL019, LLC,	§	
HAOQIANG FU (A/K/A MICHAEL FU),	§	
STEPHEN T. WALL,	§	
	§	
Defendants,	§	
	§	
DJD LAND PARTNERS, LLC, and	§	
LDG001, LLC,	§	
	§	
Relief Defendants.	§	

#### APPENDIX IN SUPPORT OF RECEIVER'S MOTION FOR APPOINTMENT OF APPRAISERS, APPROVAL OF APPRAISALS AND A HEARING REGARDING APPROVAL OF SALE OF PARC AT WINDMILL FARMS

Respectfully submitted,

#### RECEIVER

By: /s/ Cortney C. Thomas Cortney C. Thomas Texas Bar No. 24075153 <u>cort@brownfoxlaw.com</u> Charlene C. Koonce Texas Bar No. 11672850 <u>charlene@brownfoxlaw.com</u> Timothy B. Wells Texas Bar No. 24131941 <u>tim@brownfoxlaw.com</u> BROWN FOX PLLC 8111 Preston Road, Suite 300 Dallas, TX 75225 Tel. 214.327.5000 Fax. 214.327.5001

#### **CERTIFICATE OF SERVICE**

Pursuant to Fed. R. Civ. P. 5(d)(1)(B), as amended, no certificate of service is necessary, because this document is being filed with the Court's electronic-filing system.

EXHIBIT	DESCRIPTION	APP PAGES
А	Purchase and Sale Agreement between Cort Thomas, as Receiver for D4FR, LLC and Windmill Farms 2023, LLC dated February 21, 2023	APP000001-000047
B-1	National Valuation Consultants Appraisal Report for Parc at Windmill Farms	APP000048-000252
B-2	JLL Broker Opinion of Value for Parc at Windmill Farms	APP000253-000259
В-3	WDIS Broker Opinion of Value for Parc at Windmill Farms	APP000260-000266
С	U.S. Department of Housing and Urban Development Regulatory Agreement for Multifamily Projects – Parc at Windmill Farms	APP000267-000310

# EXHIBIT A

#### PURCHASE AND SALE AGREEMENT

between

#### CORT THOMAS, AS RECEIVER FOR D4FR LLC a Texas limited liability company ("Receiver")

and

#### WINDMILL FARMS 2023, LLC a Texas limited liability company ("Buyer")

DATED: February Z1, 2023

For property generally located at:

1003 Windmill Farms Boulevard, Forney, Texas (Parc at Windmill Farms Apartments)

#### PURCHASE AND SALE AGREEMENT

**THIS PURCHASE AND SALE AGREEMENT** (the "<u>Agreement</u>") is made as of the Effective Date (as defined below), by and among Windmill Farms 2023, LLC, a Texas limited liability company ("<u>Buyer</u>") and Cort Thomas, solely in his capacity as the receiver, and not in his individual capacity (the "<u>Receiver</u>") for, and on behalf of, D4FR LLC, a Texas limited liability company, ("<u>D4FR</u>"). Buyer and Receiver are collectively referred to as the "<u>Parties</u>" and each individually as a "<u>Party</u>."

WHEREAS, D4FR is the owner of the Property (defined below) and pursuant to the Order Appointing Receiver, dated October 18, 2022 (the "<u>Receivership Order</u>"), entered by the United States District Court for the Northern District of Texas, Dallas Division (the "<u>Court</u>") in Case No. 3:22-cv-2118-X (the "<u>Receivership Action</u>"), the Court appointed and authorized Receiver to, among other things, (a) take possession, custody and control of all of D4FR's business operations, assets, and property, and (b) market and sell D4FR's business operations, assets, and property, all subject to the conditions contained in the Receivership Order;

WHEREAS, Buyer desires to purchase the Property, and Receiver desires to sell the Property to Buyer for and on behalf of D4FR, in each case for the consideration and upon the terms and subject to the conditions set forth herein; and

**WHEREAS**, Receiver's obligations under this Agreement, and the transactions contemplated by this Agreement, are expressly subject to the approval of the Court and will be consummated only pursuant to orders to be entered in the Receivership Action.

**NOW THEREFORE**, in consideration of the foregoing and other valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties hereby agree as follows:

#### Article I PROPERTY/PURCHASE PRICE

1.1. *Certain Basic Terms*. Below is a summary of certain basic terms in this Agreement which shall have the meanings as set forth below. In the event of a conflict between this <u>Section 1.1</u> and remainder of this Agreement, the remainder of this Agreement shall govern and control.

(a)	Buyer and Notice Address:	
	Windmill Farms 2023, LLC	With a copy to:
	c/o Palmetto Capital Partners, LLC	White & Starling, PLLC
	Attention: Collin Cooper	Attn: Lauren Osterman
	4849 Greenville Ave, Suite 100-	700 N. Pearl Street #1610
	146	Dallas, TX 75201
	Dallas, TX, 75206	Telephone: 214-215-1119
	Telephone: 214-934-4416	Email: losterman@whiteandstarling.com
	Email: collin@palmetto.capital	
(b)	Receiver and Notice Address:	
(-)	c/o Cort Thomas, as receiver of	With a copy to: Brown Fox PLLC
	D4FR, LLC	6303 Cowboys Way, Suite 450
	8111 Preston Road, Suite 300	Frisco, Texas 75034
	Dallas, Texas 75225	Attn: Adam Fox
(b)	4849 Greenvine Ave, suite 100-146Dallas, TX, 75206Telephone: 214-934-4416Email: collin@palmetto.capitalReceiver and Notice Address:c/o Cort Thomas, as receiver ofD4FR, LLC8111 Preston Road, Suite 300Dallas, Texas 75225	With a copy to: Brown Fox PLLC 6303 Cowboys Way, Suite 450 Frisco, Texas 75034 Attn: Adam Fox

adam@brownfoxlaw.com

31994070v.2

cort@brownfoxlaw.com

- (c) <u>Title Company</u>: Republic Title of Texas, Inc. 2626 Howell Street, 10<sup>th</sup> Floor Dallas, Texas 75204 Attn: Jeff Porter Telephone: (214) 855-8820 Email: Jporter@republictitle.com
- (d) Escrow Agent: Republic Title of Texas, Inc. 2626 Howell Street, 10<sup>th</sup> Floor Dallas, Texas 75204 Attn: Jeff Porter Telephone: (214) 855-8820 Email: Jporter@republictitle.com
- (e) <u>Effective Date</u>: February <u>Z1</u>, 2023.

(f) <u>Purchase Price</u>: \$51,000,000, of which a portion shall be paid by assumption of the Loan, and the balance paid in cash at Closing.

(g) <u>Initial Earnest Money Deposit</u>: \$500,000 is to be deposited with the Escrow Agent within five (5) Business Days following the commencement of the Due Diligence Period.

(h) <u>Additional Earnest Money Deposits</u>:

(i) \$100,000 is to be deposited with the Escrow Agent within five (5) Business Days of the expiration of the Due Diligence Period.

(ii) \$100,000 is to be deposited with the Escrow Agent on the ninety-first (91<sup>st</sup>) day following the expiration of the Due Diligence Period if Closing is not yet completed.

(iii) \$100,000 is to be deposited with the Escrow Agent within five (5) Business Days upon request by Buyer to extend the Closing Date by up to thirty (30) days as set forth in **Section 5.1**.

(i) <u>Due Diligence Period</u>: The period commencing on the fifth  $(5^{th})$  Business Day following the Contingency Clearance Date and ending on the thirty-fifth  $(35^{th})$  day thereafter (for a 30-day Due Diligence Period).

(j) <u>Closing Date</u>: The latter to occur of the following two dates: (i) a mutually agreed date no later than sixty (60) days following the expiration of the Due Diligence Period or (ii) a mutually agreed date no more than thirty (30) days following receipt of HUD Approval (defined below). Buyer shall have the right to extend the Closing Date as set forth in <u>Section 5.1</u>, subject to the terms and conditions contained elsewhere in this Agreement.

(k) <u>Broker</u>: The "Broker" identified in Section 6.6 is Site Selection Group, LLC, a Texas limited liability company.

Contingency Clearance Date. The date that Buyer is reasonably satisfied with all of the (1)following (the "Contingency Clearance Date"): (i) the Loan is capable of assumption by Buyer without material modification; (ii) Receiver has demonstrated that Receiver is able to convey at Closing title to the Property free and clear of any claims to the Property (including purchase offers received by Receiver prior to the Court hearing to approve this Agreement, if any) or any liens or encumbrances of any party other than parties to the Loan, including Pillar Asset Management (or affiliates thereof) and Tim Barton; and (iii) the Court has authorized Receiver to sell the Property substantially on the terms and conditions contained in this Agreement (such authorization, "Court Approval"). Buyer agrees to notify Receiver in writing of the Contingency Clearance Date as soon as is reasonably practicable following Buyer's reasonable satisfaction of Sections 1.1(1)(i) through (iii). For avoidance of doubt, notwithstanding the occurrence of the Contingency Clearance Date, Closing shall remain subject to the satisfaction of all conditions to Closing set forth elsewhere in this Agreement, including as set forth in Section 5.9. If the Contingency Clearance Date does not occur by or on the date that is sixty (60) days following the Effective Date of this Agreement, this Agreement may be terminated by either Party and, in the event of such termination, the Earnest Money shall be returned to the Buyer less the Independent Consideration.

1.2. **Property**. Subject to the terms of this Agreement, Receiver agrees to sell to Buyer, and Buyer agrees to purchase from Receiver, the following property (collectively the "**Property**"):

(a) All of D4FR's right, title, and interest, in and to the real property described in **Exhibit A** (the "Land"), together with all of D4FR's right title and interest in: (i) the buildings and improvements thereon (the "Improvements"); (ii) all appurtenances of the Land, including easements and/or rights-of-way relating thereto; and (iii) any land lying in the bed of any street, road or access way, opened or proposed, on the Land; (collectively, with the Land, the "**Real Property**"). The Real Property shall be conveyed subject to the matters which are, or are deemed to be, Exceptions (defined below).

(b) All of D4FR's right, title, and interest, in and to all fixtures, furniture, equipment, inventory, and other tangible personal property, if any, located on the Real Property and used in connection with the operation of same, in each case to the extent assignable, and without warranty, but expressly excluding any items of personal property owned by each tenant, any managing agent, or any other party (the "Tangible Personal Property").

(c) All of D4FR's rights or interest, as landlord, in the "Leases," being defined as all those certain leases regarding the Improvements, and all amendments thereto, and including all leases which may be made by Receiver after the Effective Date and before Closing as permitted by this Agreement; in each case of the foregoing, to the extent assignable and without warranty.

(d) All of D4FR's right, title, and interest, if any, in and to all of the following items, in each case to the extent assignable or transferrable, and without warranty (the "Intangible Personal **Property**"): (i) licenses and permits relating to the operation of the Real Property; (ii) the right to use the name "Parc at Windmill Farms" in connection with the Real Property; and (iii) if still in effect, each guaranty and warranty from any general contractor, subcontractor, or manufacturer in connection with the construction or maintenance of the Real Property or associated with the Tangible Personal Property, provided, however, if there is any cost or fee to transfer any such guaranty and warranty to Buyer, Buyer must pay the same as a condition precedent to any such assignment by Receiver. The Tangible Personal Property and the Intangible Personal Property are collectively referred to herein as the "**Personal Property**."

1.3. **Purchase Price**. The purchase price for the Property will be fifty-one million and no/100 Dollars (\$51,000,000.00) (the "**Purchase Price**") of which: (a) a portion shall be paid by assumption of the Loan; and (b) the balance of the Purchase Price, as increased or decreased by prorations and adjustments as herein provided, shall be due and payable by Buyer in full at Closing by wire transfer of immediately available federal funds to a bank account designated by Escrow Agent (defined below) in writing to Buyer prior to Closing.

#### 1.4. Earnest Money.

(a) <u>Deposit of Initial Earnest Money</u>. Within five (5) Business Days following the commencement of the Due Diligence Period, Buyer shall deposit five hundred thousand and no/100 dollars (\$500,000.00) (the "Initial Earnest Money") with the Escrow Agent in immediately available federal funds.

(b) <u>Deposits of Additional Earnest Money</u>. Deposits of additional earnest money shall be made upon the occurrence of each of the following events, in the following amounts and within the timelines specified (each a deposit of "Additional Earnest Money" and all actual deposits of Additional Earnest Money together with the Initial Earnest Money, the "Earnest Money"):

(i) One hundred thousand and no/100 dollars (\$100,000.00) is to be deposited with the Escrow Agent within five (5) Business Days following the expiration of the Due Diligence Period;

(ii) One hundred thousand and no/100 dollars (\$100,000.00) is to be deposited with the Escrow Agent within five (5) Business Days following the ninetieth ( $90^{\text{th}}$ ) day following the expiration of the Due Diligence Period if Closing is not yet completed; and

(iii) One hundred thousand and no/100 dollars (\$100,000.00) is to be deposited with the Escrow Agent within five (5) Business Days upon request by Buyer to extend the Closing Date by up to thirty (30) days as more fully set forth in <u>Section 5.1</u> as the Closing Extension Fee.

If Buyer fails to timely deliver any portion of the Earnest Money and such failure is not remedied within three (3) business days following written notice thereof from Receiver to Buyer, Receiver may declare this Agreement to be terminated, in which case this Agreement shall be terminated and of no force and effect (except for sections hereof described to survive such termination) and the Earnest Money shall be (a) refunded to Buyer, if the Due Diligence Period has not yet expired or (b) retained by Receiver if the Due Diligence Period has then expired. The Earnest Money shall, upon receipt, be placed in an interest-bearing account at a federally insured bank and shall be deemed non-refundable to Buyer upon delivery to Escrow Agent, unless otherwise provided under the terms of this Agreement. The Earnest Money shall be applicable to the Purchase Price at Closing, unless otherwise forfeited within the terms herein. All interest on the Earnest Money shall become part of the Earnest Money and will be reported to the Internal Revenue Service as income to Buyer.

(c) <u>Independent Consideration</u>. The Escrow Agent shall hold and disburse the Earnest Money (including any portion thereof) in accordance with the terms and conditions of this Agreement. In connection with any termination made in accordance with this Agreement, One Hundred and 00/100 Dollars (\$100.00) of the Earnest Money shall be paid to Receiver as independent consideration for Buyer's right to purchase the Property and for Receiver's execution, delivery and performance of this Agreement (the "Independent Consideration"). The Independent

Consideration is in addition to and independent of any other consideration or payment provided for in this Agreement, is non-refundable and shall be retained by Receiver notwithstanding any other provision of this Agreement. Receiver acknowledges and agrees that the Independent Consideration is sufficient for Receiver's covenants and obligations under this Agreement. The terms and provisions set forth in this Section shall survive the termination of this Agreement. Independent Consideration is applicable toward the Purchase Price at Closing.

Disposition of Earnest Money. Except as otherwise provided to the contrary in Sections (d) 4.5 (i.e., damage/condemnation), 5.2(b) (i.e., inability to satisfy Buyer's closing conditions, which includes the inability to obtain unconditional HUD Approval as contemplated in and further subject to the remaining terms of Section 2.8), and 8.2 (i.e., a Receiver default) providing for the refundability of the Earnest Money upon certain events following the Due Diligence Period, the Initial Earnest Money shall be fully refundable until the expiration of the Due Diligence Period, at which point the Initial Earnest Money shall become non-refundable to Buyer. Except as otherwise provided to the contrary in Sections 4.5 (i.e., damage/condemnation), 5.2(b) (i.e., inability to satisfy Buyer's closing conditions), and 8.2 (i.e., a Receiver default) providing for the refundability of the Earnest Money upon certain events following the Due Diligence Period, each Additional Earnest Money shall become non-refundable upon deposit by Buyer with Escrow Agent. In each of the foregoing cases, once the Initial Earnest Money or Additional Earnest Money become nonrefundable to Buyer, each such deposit shall be considered consideration for Buyer's exclusive right to inspect and purchase the Property under this Agreement. The Earnest Money shall be held and disbursed by the Escrow Agent pursuant to Article IX of this Agreement.

(e) <u>Buyer Acknowledgement</u>. Buyer hereby acknowledges and agrees that the Earnest Money held by Escrow Agent does not and shall not constitute property of the estate of Buyer within the meaning of Section 541 of title 11 of the United States Code (the "**Bankruptcy Code**"), or substantially similar provisions of state law, and Buyer's interest in such Earnest Money Deposit is limited to the right to have the Earnest Money returned if and when the conditions for the return of the Earnest Money to Buyer are satisfied as set forth herein. Buyer hereby acknowledges and agrees that: (i) the proper giving of notice by Receiver to release the Earnest Money as provided hereunder; and/or (ii) the proper release of the Earnest Money to Receiver as provided hereunder shall not be a violation of any provision of the Bankruptcy Code, including, without limitation, Section 362 of the Bankruptcy Code, or require the approval of any court with jurisdiction over any case in which Buyer or any affiliate of Buyer is a debtor. Buyer hereby waives any provision of the Bankruptcy Code necessary to invoke the foregoing, including, without limitation, Sections 105 and 362, and waives any right to defend against any motion for relief from the automatic stay that may be filed by Receiver.

#### Article II

#### **INSPECTIONS AND TPA/LOAN ASSUMPTION**

2.1. **Property Information.** Not later than ten (10) Business Days after the Effective Date, Receiver will use Commercially Reasonable Efforts to make available to Buyer, to the extent in Receiver's possession or readily obtainable or ascertainable from the Property's property management company, copies of, or Receiver's permission to access with the right to copy, the following information with respect to the Property (collectively the "**Property Information**"):

(a) any standard form of apartment lease used for the Real Property and the right to inspect and copy the existing Leases in the possession of the property manager;

(b) any current rent roll for the Real Property, indicating rents collected, scheduled rents and concessions, delinquencies, and security deposits, sure deposits, pet, and other deposits held (the "**Rent Roll**");

(c) any operating statements for the three (3) previous fiscal years and year to date (the "**Operating Statements**");

(d) a list of Tangible Personal Property, if any, and a list and copies of any service or maintenance agreements, if any (the "Service Contracts");

(e) any existing land title survey (the "Existing Survey");

(f) any digital and hard copy "as built" plans for the Improvements;

(g) any engineering, geotechnical, no further action letters and environmental reports prepared for Receiver and relating solely to the Property;

(h) any certificates of occupancy;

(i) any ad valorem (both real property and personal property) tax bills and assessments for the last two (3) years;

(i) any currently-effective warranties and guaranties;

(k) any inspection reports such as, but not limited to, swimming pool, fire, backflow, inspection reports within the last twelve (12) months;

(1) any permits such as, but not limited to, fire alarm, pool, spa, parking, burglar, sign, and elevator permits issued by governmental authorities;

(m) any pending applications for licenses, permits or other governmental approvals for the Property;

(n) any business and other licenses required by any governmental authority to operate the Property;

(o) any insurance reports such as, but not limited to, prior claims, insurance certificates, evidence that insurance premiums have been paid as well as evidence of policies currently in effect, loss reports listing any loses over the last twelve (12) months; and any insurance bills for the last (3) years;

(p) any documentation relating to any outstanding deposits, bonds, or letters of credit relating to the Property, including, but not limited to, any of the foregoing for road paving, road construction, storm water basins, erosion control, and utility systems;

(q) any construction documents such as, but not limited to, construction specifications, warranty manuals, close out documents, soils reports and sprinkler plans;

(r) any existing title policy (lender and owner), Existing Survey and copies of exception documents;

(s) any code compliance documents such as fire department inspection reports, building code inspection reports, zoning, certificate of occupancy, utility availability, termite inspection certificate and PZR zoning report;

- (t) any appraisals of the property;
- (u) any aged receivable and delinquency reports;
- (v) any current occupancy reports and for the last (2) years;
- (w) any lease expiration reports and schedules;

(x) any operating and capital budgets;

(y) any competitive market surveys;

(z) any utility bills and fees or charges with utility reimbursement programs for the last (2) years;

(aa) any major additions or renovations report;

(bb) any list of current litigation;

(cc) any crime incident reports for the last (2) years;

(dd) any Service Contracts including a vendor list with contact information such as, but not limited to company name, contact name, phone numbers, email;

(ee) any marketing material such as leasing brochure, floor plans, site plans, property photos or videography;

(ff) the documents and instruments governing the Loan;

(gg) Copies of all Assumed Service Contracts (below defined); and

(hh) any list of current employees including salaries, benefits, tenure and employee units and specific employee discounts.

Confidentiality. The Property Information and all other information (other than matters of public 2.2. record or matters generally known to the public) furnished to, or obtained through inspection of the Property by Buyer, its affiliates, lenders, employees, attorneys, accountants and other professionals or agents ("Buyer's Representatives") relating to the Property, will be treated by Buyer and Buyer's Representatives as confidential, and will not be disclosed to anyone other than on a need-to-know basis who agree to maintain the confidentiality of such information pursuant to this Section 2.2, and all originals and copies will be returned to Receiver by Buyer if the Closing does not occur, or will be otherwise destroyed and confirmed by Buyer as destroyed in writing. Buyer at all times agrees to remain responsible for itself and the Buyer's Representatives, as well as any third parties that access Property Information as a result of Buyer's disclosure. Without limiting the foregoing, Buyer acknowledges that the Leases and the Rent Roll may contain personal information relating to the respective tenants thereto (including, names, postal addresses, phone numbers, etc.), and Buyer agrees that all such personal information shall be treated as confidential information by Buyer. Buyer further agrees to implement and maintain adequate and appropriate administrative, physical, and technical safeguards to ensure the confidentiality and security of such confidential information and to protect against any threats, hazards and unauthorized access or use of such confidential information. Buyer agrees to promptly notify Receiver of any requested disclosure or known or suspected unauthorized access to or loss, breach, damage, or theft of any confidential information and, in such event, take such additional measures to mitigate the loss, breach, damage, or theft and indemnify, defend, and hold harmless Receiver in such event. The confidentiality provisions of this Section 2.2 shall not apply to any disclosures made by Buyer as required by law, by court order, or in connection with any subpoena served upon Buyer; provided Buyer shall provide Receiver with written notice before making any such disclosure to enable Receiver to seek an appropriate protective order. The provisions of this paragraph shall survive the termination of this Agreement.

2.3. **Inspections in General.** During the Due Diligence Period, Buyer and Buyer's Representatives shall have the right to enter upon the Property for the purpose of making non-invasive inspections at Buyer's sole risk, cost and expense. All of such entries upon the Property shall be at reasonable times during normal business hours with prior written notice to Receiver or Receiver's agent (which notice shall describe the scope of the inspections Buyer intends to conduct during Buyer's inspection), and Receiver or Receiver's agent shall have the right, but not the obligation, to accompany Buyer during any activities performed by

Buyer on the Property, but the unavailability of Receiver's representatives shall not be a basis for denying Buyer's representatives access to the Property. Buyer shall not contact any tenant of the Property, any employee of Receiver or the property management company, any governmental agency or instrumentality (except to obtain a zoning compliance letter or in connection with Buyer's zoning report), or any other third person regarding the Property without the prior written consent of Receiver. Following each entry by Buyer or Buyer's Representatives with respect to inspections and/or tests on the Property made by Buyer or Buyer's Representatives, Buyer shall, to the extent of any damage caused by Buyer's inspections or tests, restore the Property in the same condition that existed immediately prior to any such inspections and/or tests to Receiver's reasonable satisfaction. Such obligation to restore shall survive the termination of this Agreement.

2.4. **Environmental Inspections and Release.** The inspections under <u>Section 2.3</u> may include a noninvasive Phase I environmental inspection of the Property, but no Phase II environmental inspection or other invasive inspection or sampling of soils, water, air or other materials (other than standard radon testing), including without limitation construction materials, for analytical testing, either as part of the Phase I inspection or any other inspection, shall be performed without the prior written consent of Receiver not to be unreasonably withheld, conditioned or delayed; and, if consented to by Receiver, the proposed scope of work and the party who will perform the work shall be subject to Receiver's review and approval. Buyer agrees, for itself and for Buyer's Representatives, not to engage in any activities that would violate any permits, licenses, entitlements, environmental, wetlands or other regulations pertaining to the Property, or any terms or provisions set forth in any Exception documents.

2.5. **Termination Prior to Expiration of Due Diligence Period.** If prior to the expiration of the Due Diligence Period (even if the Due Diligence Period has yet to commence) Buyer determines, in its sole discretion, that the Property is unacceptable for Buyer's purposes, Buyer shall have the right to terminate this Agreement by giving to Receiver written notice of termination before the expiration of the Due Diligence Period, in which case the Earnest Money shall be refunded to Buyer pursuant to the terms of this Agreement, and neither Receiver nor Buyer shall have any further rights or obligations under this Agreement, other than those that expressly survive a termination of this Agreement. If Buyer does not give written notice of termination prior to the expiration of the Due Diligence Period, this Agreement shall force and effect subject to the provisions of this Agreement.

2.6. *Receiver Expense*. At no third-party expense to Receiver, Receiver shall reasonably cooperate with Buyer in its due diligence investigations conducted in accordance with this Article II.

2.7. Indemnification. Buyer agrees to indemnify, defend, and hold Receiver and its disclosed or undisclosed, agents, affiliates, representatives, consultants, accountants, contractors, and attorneys or other advisors, and any successors or assigns of the foregoing (collectively with Receiver, the "Receiver **Parties**") harmless from and against any and all losses, costs, damages, liens, claims, liabilities, or expenses (including, but not limited to, reasonable attorneys' fees, court costs, and disbursements) (each a "Claim") incurred by any Receiver Parties arising from or by reason of Buyer's and/or Buyer's Representatives' access to, or inspection of, the Property, or any tests, inspections, or other due diligence conducted by or on behalf of Buyer; provided, however, that Buyer shall not hereunder be obligated to indemnify, defend or hold harmless for any Claims resulting from the mere discovery of matters that are not exacerbated by any Buyer Representatives or Claims are caused by the gross negligence or willful misconduct of any of the Receiver Parties. The provisions of this <u>Section 2.7</u> shall survive the Closing or any termination of this Agreement.

2.8. Transfer of Physical Assets; Loan Assumption.

(a) <u>Generally</u>. The Property is currently subject to a loan in the approximate amount of \$35,076,762.98 made by Greystone Servicing Corporation, Inc. ("<u>Lender</u>") (the "<u>Loan</u>"). The Loan is insured by the U.S. Department of Housing and Urban Development's Federal Housing Administration ("<u>HUD</u>"). Buyer's obligations hereunder are expressly contingent upon receipt of unconditional, final approval of both HUD and, if required, Lender, for the assumption of the Loan by Borrower at Closing without any material modifications thereto (such approvals herein referred to as "<u>HUD Approval</u>"), which assumption shall constitute a dollar-for-dollar credit against the Purchase Price. Buyer agrees to use Commercially Reasonable Efforts to obtain HUD Approval, which expressly includes providing HUD with all documents, applications, information, and materials regarding Buyer or the Project (to the extent available to Buyer) as necessary to obtain HUD Approval. Failure to obtain HUD Approval for any reason outside Buyer's reasonable control shall permit Buyer to terminate this Agreement and receive a refund of the Earnest Money less the Independent Consideration.

Transfer of Physical Assets. As soon as commercially practicable following the Effective (b) Date, Buyer shall, with reasonable cooperation and assistance from Receiver, prepare and submit an application for a Transfer of Physical Assets (the "TPA") to seek HUD approval for the assumption of the Loan, and to provide any materials that Lender may reasonably require in connection with the assumption of the Loan. Receiver shall use Commercially Reasonable Efforts (defined below) to cause the Property's property management agent to provide materials necessary to prepare the TPA. The TPA application fee, the cost for any assumption-related inspections and/or reports required by HUD and/or Lender (including any remediation or repair costs or expenses as noted in said reports and/or inspections), and any costs and expenses of a similar nature shall be borne by Buyer. Receiver shall use Commercially Reasonable Efforts to (and shall use Commercially Reasonable Efforts to cause its property manager to) (i) make available the Property for inspections during normal business hours, upon advance notice, and without material interruption to the operations on the Property, and (ii) respond to any inquiries as needed in connection with the assumption of the Loan. "Commercially Reasonable Efforts" means with respect to a given commercial objective, the efforts that a reasonable person in the position of the promising Party would use so as to achieve that goal as expeditiously as is reasonably possible.

(c) Approval Conditions. In the event HUD Approval is conditioned upon certain undertakings that the Receiver is unable or unwilling to satisfy or perform within thirty (30) days following receipt of written notice thereof, Buyer shall have the option, exercisable in Buyer's discretion, to terminate this Agreement and receive a refund of the Earnest Money, or to undertake (or commit to undertake after Closing) the same on Receiver's behalf without any reduction in Purchase Price.

(d) <u>Reserves</u>. Unless otherwise agreed by the Parties, any mandatory reserves funded by Receiver or D4FR that are required by the terms of the Loan to be deposited with Lender and/or HUD may remain in said reserve accounts with Lender and/or HUD, and a corresponding amount shall be paid by Buyer to Receiver at Closing in cash. An approximation of the remaining reserve balances on deposit with Lender as of the Effective Date is \$244,951.44.

(e) <u>Assumption Fee</u>. Buyer shall pay any assumption fee(s) associated with the Loan assumption that are due to HUD or Lender at or prior to Closing.

#### Article III TITLE AND SURVEY REVIEW

3.1. **Delivery of Title Commitment.** Within ten (10) days following the commencement of the Due Diligence Period, Buyer shall cause to be delivered to Buyer and Receiver a preliminary report or title commitment issued by the Title Company on the form promulgated by the Texas Department of Insurance (the "<u>Title Commitment</u>") covering the Real Property, together with true, complete, and legible copies of all applicable exception documents referenced in the Title Commitment. The Title Commitment shall be issued by the Title Company or other underwriter acceptable to the Title Company.

#### 3.2. Title Review and Cure.

(a) On or before the date that is ten (10) Business Days after the delivery to Buyer of the Title Commitment and, if in possession of Receiver, the Existing Survey (the "**Objection Deadline**"), Buyer shall give written notice (the "**Objection Notice**") to Receiver of any matter set forth in the Title Commitment (and, if obtained, the Existing Survey) to which Buyer objects (the "**Objections**"), which shall specifically exclude any Exceptions or Claims created due to the acts or omissions of Buyer or Buyer's Representatives. In the event the Existing Survey is not provided or omits any item identified on the Title Commitment, such "Objection Deadline" shall be extended until the tenth (10<sup>th</sup>) Business Day following receipt by Buyer of a new survey, which shall be obtained at Buyer's sole cost and expense. Notwithstanding anything to the contrary herein, in no event shall the Objection Deadline be later than forty-five (45) days after the Effective Date.

(b) Any item contained in the Title Commitment, or any matter shown on the Existing Survey (if any), which Receiver does not elect in writing to cure prior to the Objection Deadline, shall be deemed individually an "Exception", and collectively, the "Exceptions" and shall include any and all other Exceptions as described in this Agreement hereafter created at or prior to Closing. In the event Buyer notifies Receiver of an Objection, Receiver shall have the right, but not the obligation, to cure such Objection.

(c) If Buyer fails to tender an Objection Notice on or before the Objection Deadline, Buyer shall be deemed to have approved and waived any objections to any matters covered by the Title Commitment and the Existing Survey (and, if obtained, a new survey). On or before five (5) Business Days after receipt of the Objections (the "**Response Deadline**") in writing, Receiver may give Buyer notice (the "**Response Notice**") of those Objections that Receiver is willing to cure, if any. Receiver further agrees to use Commercially Reasonable Efforts to remove (or use Commercially Reasonable Efforts to cause the Title Company to affirmatively insure over) any exceptions or encumbrances to title which are created by Receiver after the Effective Date without Buyer's consent.

(d) If Receiver fails to deliver a Response Notice by the Response Deadline, Receiver shall be deemed to have elected not to cure or otherwise resolve any matter set forth in the Objection Notice. Receiver shall have no obligation to take any steps or bring any action or proceeding or otherwise to incur any effort or expense whatsoever to eliminate or modify any Exceptions or any Objections thereto, except with respect to any items that Receiver agrees in writing to cure. If Receiver elects to cure any of the foregoing items and this Agreement is not otherwise terminated as provided herein, Receiver shall have until Closing to remove, satisfy, or cure the same.

(e) If Buyer is dissatisfied with the Response Notice or the lack of Response Notice or Receiver's failure to cure any Exception or Objection, then, in each case, Buyer may, as its exclusive remedies, accept a conveyance of the Property subject to the Exceptions, specifically including any matter objected to by Buyer which Receiver is unwilling or unable to cure, or exercise its right to terminate this Agreement on or before five (5) Business Days after receipt of the Response Notice or, if no Response Notice is given prior to the Response Deadline, on or before

five (5) Business Days after the Response Deadline. If Buyer provides such notice, this Agreement shall terminate and be of no further force and effect, except for the matters that expressly survive the termination of this Agreement, the Escrow Agent shall refund the Earnest Money to Buyer pursuant to the terms of this Agreement, and Buyer shall be deemed to have waived and released Receiver and Property from any and all Claims. If Buyer fails to timely exercise such right, Buyer shall be deemed to accept the Title Commitment and Existing Survey (and, if obtained, a new survey) with resolution, if any, of the Objections set forth in the Response Notice (or if no Response Notice is tendered, without any resolution of the Objections) and without any reduction or abatement of the Purchase Price.

The term "Permitted Exceptions" shall mean: the Exceptions (exceptions that are not part (f)of the promulgated title insurance form) in the Title Commitment that the Title Company has not agreed to insure over or remove from the Title Commitment prior to Closing and that Receiver is not required to, or has not agreed to, remove as provided above; all items shown on the Existing Survey, or if obtained, a new survey. Permitted Exceptions shall also specifically include: (i) any and all general real estate taxes and assessments, special taxes and assessments, franchise taxes, levies and personal property taxes imposed by any governmental or quasi-governmental authority and any assessments, dues or charges by private covenant constituting a lien or charge on the Property which are, as of the Closing, not delinquent; (ii) supplemental taxes, if any, hereinafter assessed by any governmental authority against the Property to the extent due to a change in ownership and/or use of the Property as a result of this sale; (iii) any other access, telecommunication, cabling and/or utility agreements, memorandums of agreements, licenses or rights-of-way either filed of public record against title to or otherwise effects, the Property, whether prior to or after the Effective Date; (iv) any license, contract, instrument or other agreement entered into between Receiver and/or Receiver's affiliate and any municipality or administrative body, governmental or quasi-governmental authority, or utility provider (on the other hand), which is either filed of public record against title to or otherwise effects, the design, entitlement, zoning, development, construction, ownership, operation, management, maintenance, use and/or occupancy of the Property, whether prior to or after the Effective Date; (v) the permits, approvals and conditions which have been or must be obtained for the design, entitlement, zoning, development, construction, ownership, operation, management, maintenance, use and/or occupancy of the Property, including without limitation, and any document, instrument and/or agreement related to same (including, without limitation, any replat of the Property or any portion thereof), whether or not filed of record or otherwise effecting the Property, either prior to or after the Effective Date.

3.3. **Conveyance of Title at Closing.** At Closing, Receiver shall convey fee simple title to the Property, on behalf of D4FR, to Buyer, subject to the Permitted Exceptions. Subject to Receiver's Knowledge (defined herein) and the truth of any matter, Receiver shall execute Title Company's customary affidavit of debt, liens and parties in possession at Closing.

#### Article IV OPERATIONS AND RISK OF LOSS

4.1. **Ongoing Operations.** During the pendency of this Agreement, Receiver shall use Commercially Reasonable Efforts to, and shall use Commercially Reasonable Efforts to cause the property manager to, carry on its business and activities relating to the Property, including leasing of the Property and payment of the Loan, in substantially the same manner as it did before the Effective Date.

4.2. *Performance under Leases and Service Contracts.* During the pendency of this Agreement, Receiver shall use Commercially Reasonable Efforts to, and shall use Commercially Reasonable Efforts to

cause the property manager to, perform its material obligations under the Leases, the Loan, and Service Contracts relating to the Property in substantially the same manner as it did before the Effective Date.

4.3. *New Contracts.* During the pendency of this Agreement, Receiver shall use Commercially Reasonable Efforts to cause the property manager to not enter into any contract that will be an obligation affecting the Property subsequent to the Closing, except (a) Leases and (b) freely assignable contracts entered into in the ordinary course of business, without the prior consent of Buyer, which shall not be unreasonably withheld, conditioned, or delayed.

4.4. Service Contracts. Buyer agrees to assume at Closing the Service Contracts serving the Property (the "Assumed Service Contracts"), to the extent assignable and/or transferrable and to the extent there are, at Closing, no unresolved defaults thereunder. Notwithstanding the foregoing, Buyer shall not have the right to assume any Service Contract that is pursuant to a master contract with Receiver's property manager unless Buyer retains the current property manager and obtains such property manager's written approval. Buyer shall pay any transfer or assignment charges due in connection with its assumption of any Assumed Service Contracts.

Damage or Condemnation. Risk of loss resulting from any condemnation or eminent domain 4.5. proceeding which is commenced before the Closing, and risk of loss to the Property due to fire, flood, or any other cause before the Closing, shall remain with Receiver. If before the Closing the Property or any portion thereof shall be materially damaged, or if the Property or any material portion thereof shall be subjected to a bona fide threat of condemnation or shall become the subject of any proceedings, judicial, administrative or otherwise, with respect to the taking by eminent domain or condemnation, then Buyer may terminate this Agreement by providing proof thereof and written notice to Receiver given within five (5) days after Buyer learns of the damage or taking, in which event the Earnest Money, less the Independent Consideration, shall be returned to Buyer. If the Closing Date is within the aforesaid five (5) day period, then Closing shall be extended to the next Business Day following the end of said five (5) day period. If no such election is made, and in any event if the damage is not material, this Agreement shall remain in full force and effect and the purchase contemplated hereby, less any interest taken by eminent domain or condemnation, shall be effected with no further adjustment, and upon the Closing of this purchase, Receiver shall assign, transfer, and set over to Buyer all of the right, title, and interest of Receiver in and to any awards that have been or that may thereafter be made for such taking, and Receiver shall assign, transfer and set over to Buyer any insurance proceeds that may thereafter be made for such damage or destruction giving Buyer a credit at Closing for any deductible under such policies. For the purposes of this paragraph, the phrases "material damage" and "materially damaged" means damage reasonably estimated by Receiver to have a cost exceeding ten percent (10%) of the Purchase Price to repair.

#### Article V CLOSING

5.1. **Closing**. The closing, funding, and otherwise consummation of the transactions contemplated hereby (the "**Closing**") shall occur on the Closing Date at the offices of the Title Company; provided, however, Buyer shall have the option to extend the Closing Date for a thirty (30) day period (the "**Closing Extension**") by giving written notice of the Closing Extension to Receiver at least five (5) Business Days prior to the originally scheduled Closing Date and by depositing with the Escrow Agent, on or by such fifth (5<sup>th</sup>) Business Day prior, Additional Earnest Money of \$100,000 (as referenced in **Section 1.4(b)(iii)** herein). Such \$100,000 of Additional Earnest Money shall be non-refundable to Buyer except as otherwise provided to the contrary in **Sections 4.5** (i.e., casualty/condemnation), **5.2(b)** (i.e., inability to satisfy Buyer's closing conditions, which includes the inability to obtain unconditional HUD Approval as contemplated in and further subject to the remaining terms of Section 2.8), and 8.2 (i.e., a Receiver default).

The Closing shall occur with all deliveries required hereunder being made to Escrow Agent on or before the Closing Date, in accordance with the escrow instructions consistent with the terms and conditions of this Agreement given by or on behalf of Receiver and Buyer, respectively; whereby escrow arrangements mutually acceptable to Receiver and Buyer shall al low Receiver, Buyer and their respective attorneys to consummate the Closing without being physically present and to exchange closing documents through such escrow, via electronic means, and/or .pdf (except with regard to recordable documents or other instruments reasonably requested by the Parties to be provided in original "wet ink" form), which shall be physically delivered to the Escrow Agent on or before the Closing Date.

#### 5.2. Conditions to Closing.

(a) <u>Receiver's Closing Conditions</u>. The obligation of Receiver to consummate the transactions contemplated hereby is contingent upon the following, any or all of which may be waived by Receiver in its sole discretion (each a "**Receiver's Condition Precedent**"):

(i) Buyer's representations and warranties expressly set forth in this Agreement shall be true and correct in all material respects as of the Effective Date and the Closing Date;

(ii) As of the Closing Date, Buyer shall have performed and observed, in all material respects, all material obligations, agreements, and covenants expressly set forth in this Agreement and all deliveries to be made at Closing as expressly set forth in this Agreement have been tendered;

(iii) Buyer shall have timely deposited with Escrow Agent on the Closing Date, the Purchase Price, as adjusted pursuant to and payable in the manner provided for in this Agreement; and

(iv) The Court has approved the transactions contemplated hereby pursuant to <u>Section</u> 5.9 herein.

(b) <u>Buyer's Closing Conditions</u>. The obligation of Buyer to consummate the transactions contemplated hereby is contingent upon the following, any or all of which may be waived by Buyer in its sole discretion (each a "**Buyer's Condition Precedent**"):

(i) Receiver's representations and warranties expressly set forth in this Agreement shall be true and correct in all material respects as of the Effective Date and the Closing Date;

(ii) As of the Closing Date, Receiver shall have performed its material obligations expressly set forth in this Agreement and all deliveries to be made at Closing as expressly set forth in this Agreement have been tendered;

(iii) Buyer shall have received HUD Approval for the assumption of the Loan on terms and conditions reasonably acceptable to Buyer, and Receiver has executed all documents required by HUD and Lender to effectuate the assumption of the Loan, unless such HUD Approval was withheld for reasons within Buyer's reasonable control, in which case this Section 5.2(b)(iii) shall be deemed waived;

(iv) There have been no material developments involving matters described in <u>Sections</u> <u>1.1(1)(i) through (iii)</u> that (A) remain uncured beyond thirty (30) days following Receiver's receipt of written notice from Buyer, (B) are materially adverse to Buyer's interest in the Property or the Property itself, and (C) have caused any of the criteria described in <u>Sections</u> <u>1.1(1)(i) through (iii)</u> to no longer be satisfied as of the Closing Date; and

(v) Title Company is prepared to issue, upon the condition and payment of its scheduled premium, a standard form of Texas Land Title Association owner's policy (the "<u>Title Policy</u>") as of the date and time of the recording of the Deed, in the amount of the Purchase Price, insuring Buyer as owner of good and indefeasible fee simple title to the Property, subject only to the Permitted Exceptions.

So long as a Party is not in default hereunder pursuant to <u>Article VIII</u>, if any condition to such Party's obligation to proceed with the Closing hereunder has not been satisfied as of the Closing Date, such Party shall give the other Party written notice of same with at least three (3) Business Days to cure such condition and the Closing Date shall be extended until the next business day following the three (3) business day cure period provided herein. Thereafter, if any condition to such Party's obligation to proceed with the Closing has not been satisfied, such Party may, in its sole discretion, either (i) terminate this Agreement by delivering written notice to the other Party on or before the Closing Date, in which event the Earnest Money less the Independent Consideration shall be paid as follows: (1) to Buyer if Buyer terminates pursuant to Section 5.2(b) herein or 2) to Receiver if Receiver terminates pursuant to Section 5.2(a) herein, or (ii) elect to close without alteration of the Purchase Price, notwithstanding the non-satisfaction of such condition. If such Party elects to close, notwithstanding the nonsatisfaction of such condition, there shall be no liability on the part of the other Party for nonsatisfaction of such condition or for breaches of representations and warranties of which the Party electing to close had knowledge as of the Closing.

5.3. **Receiver's Deliveries in Escrow.** Not later than the Closing Date, subject to Buyer's timely and proper satisfaction of the terms and conditions set forth in <u>Section 5.4</u> and <u>Section 5.9</u> below, Receiver shall use Commercially Reasonable Efforts to deliver in escrow to the Title Company the following:

(a) <u>Deed</u>. A special warranty deed in the form of <u>Exhibit B</u> attached hereto (the "<u>Deed</u>"), executed and acknowledged by Receiver, conveying Receiver's title to the Real Property, subject to the Permitted Exceptions.

(b) <u>Bill of Sale and Assignment of Leases and Contracts</u>. A Bill of Sale and Assignment of Leases and Assumed Service Contracts in the form of <u>Exhibit C</u> attached hereto (the "<u>Assignment</u>"), executed by Receiver.

(c) <u>State Law Disclosures</u>. Such disclosures and reports as are required by applicable state and local law in connection with the conveyance of real property.

(d) <u>Loan Assumption Documents</u>. All documents and instruments reasonably required by HUD and/or Lender to be delivered by Receiver in connection with the Loan assumption.

(e) <u>Additional Documents</u>. Any additional documents that Escrow Agent or Title Company may reasonably require for the proper consummation of the transactions contemplated by this Agreement.

(f) <u>FIRPTA</u>. An affidavit compliant with the Foreign Investment in Real Property Tax Act, executed by Receiver.

(g) <u>Rent Roll</u>. An updated Rent Roll, dated within five (5) Business Days prior to the Closing Date and certified by either Receiver or the property manager, to the best of its knowledge, to be true and correct in all material respects.

5.4. **Buyer's Deliveries in Escrow.** Not later than the Closing Date, subject to Receiver's timely and proper satisfaction of the terms and conditions set forth in <u>Section 5.3</u> above and <u>Section 5.9</u> below, Buyer shall deliver in escrow to the Title Company the following:

(a) <u>Purchase Price</u>. The Purchase Price, less the Earnest Money deposited by Buyer, plus or minus applicable prorations, deposited by Buyer with the Escrow Agent in immediate, same day federal funds wired for credit into the Title Company's escrow account at a bank satisfactory to Receiver.

(b) <u>Bill of Sale and Assignment of Leases and Contracts</u>. The Assignment, duly executed by Buyer.

(c) <u>State Law Disclosures</u>. Such disclosures and reports as are required by applicable state and local law in connection with the conveyance of real property.

(d) <u>Additional Documents</u>. Any additional documents that the Title Company may reasonably require for the proper consummation of the transactions contemplated by this Agreement.

(e) <u>Loan Assumption Documents</u>. All documents and instruments reasonably required by HUD and/or Lender to be delivered by Buyer in connection with the Loan assumption.

5.5. **Possession, Lease Files and Assumed Contracts.** Receiver shall deliver possession of the Property to Buyer at the Closing, subject to the Permitted Exceptions. To the extent reasonably available to Receiver, Receiver agrees to use Commercially Reasonable Efforts to deliver, or cause to be delivered, originals or copies of the Leases, Assumed Service Contracts, lease files, warranties, guaranties, operating manuals, keys to the Property, and books and records regarding the Property at Closing or, if delivery is not possible at Closing, within a reasonable period of time after Closing.

5.6. Notice to Residents. Receiver and Buyer agree to work together in good faith to deliver to each tenant within a commercially practicable timeframe following Closing, a notice regarding the sale in substantially the form of **Exhibit D** attached hereto, or such other form as may be required by applicable state law.

#### 5.7. Closing Costs.

a. Receiver shall pay on behalf of D4FR at Closing: (i) the fees of any counsel representing it in connection with this transaction, subject to the provisions of this Agreement in the event a dispute arises under or in connection with this Agreement; (ii) reserved; (iii) one-half of the Escrow Costs; (iv) prorated Ad Valorem Property taxes; (v) the fee for the Title Commitment, search, exam fee, and the basic premium for Title Policy; (vi) all Broker Commission pursuant to Section 6.6 and (vii) any other costs, fees, or expenses approved by Receiver under the terms of this Agreement or the settlement statement delivered at Closing.

b. Buyer shall pay: (i) the fees of any counsel representing it in connection with this transaction, subject to the provisions of this Agreement in the event a dispute arises under or in connection with this Agreement; (ii) the cost of obtaining a new survey or updating the Existing Survey and other third party reports relating to the conducting its due diligence review; (iii) the

cost for any title endorsements; (iv) the recordation fee for the Deed and any other documents, instruments or agreements to be recorded at Closing (other than curative matters); (v) one-half of the Escrow Costs; (vi) all fees and costs associated with Buyer's loan or otherwise incurred by Buyer's lender; (vii) reserved; (viii) prorated Ad Valorem Property taxes; and (ix) any other commissions, costs, fees or expenses approved by Buyer under the terms of this Agreement or the settlement statement delivered at Closing.

c. Below is a summary of the allocation of Closing costs in this Agreement. In the event of a conflict between this <u>Section 5.7(c)</u> and the remainder of this Agreement, the remainder of this Agreement shall control. Any other costs not outlined below shall be the responsibility of the Party as expressly outlined in this Agreement, or if not outlined in the Agreement, of Buyer.

Cost	<b>Responsible Party</b>
Title Commitment, search, and exam fee for Title Policy	Receiver
Premium for standard/basic form of Title Policy	Receiver
Premium for any upgrade of Title Policy for extended or additional coverage and any endorsements desired by Buyer, any inspection fee charged by the Title Company, tax certificates, municipal and utility lien certificates, and any other Title Company charges	Buyer
Costs of any update to the Existing Survey commissioned by Buyer, or any new survey obtained by Buyer	Buyer
Costs for UCC searches, Environmental Phase I and all other inspections and reports, site visit(s) of Buyer and Buyer Representatives	Buyer
Recording fees for the Deed and any other documents, instruments, or agreements to be recorded at Closing	Buyer
Ad Valorem Property Taxes	Prorated as of Closing Date on a calendar year basis
All fees and costs associated with Buyer's loan or otherwise incurred by Buyer's lender	Buyer
Any escrow fee charged by the Escrow Agent for holding the Earnest Money and	1/2 Buyer
Additional Earnest Money or conducting the Closing	<sup>1</sup> / <sub>2</sub> Receiver
Broker Commission to Broker	Receiver
Buyer's Attorney Fees	Buyer
Receiver's Attorney Fees	Receiver

5.8. *Close of Escrow.* The Title Company shall agree in writing with Receiver and Buyer that (a) recordation of the Deed constitutes its representation that it is holding the closing documents, closing funds, and closing statement and is prepared and irrevocably committed to disburse the closing funds in accordance with the closing statements and (b) release of funds to Receiver shall irrevocably commit it to issue the Title Policy in accordance with this Agreement. Upon satisfaction or completion of the foregoing conditions and deliveries, the Parties shall direct the Title Company to immediately record and deliver the documents described above to the appropriate parties and make disbursements according to the closing statements executed by Receiver and Buyer and in accordance with escrow instructions by each Party consistent with this Agreement.

5.9. *Court Approval.* Notwithstanding anything to the contrary herein, Buyer acknowledges that the transactions contemplated by this Agreement are expressly subject in all respects to: (a) Court Approval;

(b) any applicable order of the Court in the Receivership Action; and (c) compliance with Applicable Laws (defined below).

5.10. **Obligations of Buyer.** Buyer acknowledges that conveyance of title to the Property may be subject to certain covenants, conditions, and restrictions. Buyer covenants and agrees to continue to cooperate in good faith with Receiver to execute, deliver, and record (if necessary) such documents required with respect to such covenants, conditions, and restrictions, which such obligation shall survive Closing.

#### Article VI PRORATIONS; PAYMENTS AT CLOSING

6.1. **Prorations.** The day of Closing shall belong to Buyer and all prorations hereinafter provided to be made as of the Closing shall each be made as of the end of the day before the Closing. In each such proration set forth below, the portion thereof applicable to periods beginning as of Closing shall be credited or charged to Buyer and the portion thereof applicable to periods ending as of Closing shall be credited or charged to Receiver.

#### (a) <u>Taxes and Assessments</u>.

(i) General real estate taxes and assessments imposed by governmental authority and any assessments imposed by private covenant constituting a lien or charge on the Property for the then current calendar year or other current tax period (collectively, "<u>Taxes</u>") not yet due and payable shall be prorated. If the Closing occurs prior to the receipt by Receiver of the tax bill for the calendar year or other applicable tax period in which the Closing occurs, Buyer and Receiver shall prorate Taxes for such calendar year or other applicable tax period based upon the most recent ascertainable assessed values and tax rates.

(ii) Any refund or rebate of Taxes resulting from a tax protest, challenge, or appeal (an "<u>Appeal</u>") for a tax year ending prior to the Closing Date shall belong to Receiver, whether received before or after Closing, and Receiver shall have the sole authority to prosecute such Appeals. Any refund or rebate of Taxes resulting from an Appeal for the tax year in which the Closing Date occurs shall belong to Buyer, and Buyer shall have the sole authority to prosecute such appeals.

(iii) If this sale or a change in use of the Property or denial of any special use valuation of the Property after the Closing would result in the assessment after the Closing of additional taxes and interest applicable to the period of time before the Closing (the **"Rollback Taxes"**), then Buyer shall be responsible for payment of all Rollback Taxes.

(b) <u>Collected Rent; Tenant Receivables</u>. All collected rent and other collected income (and any applicable state or local tax on rent) under Leases in effect on the Closing Date shall be prorated. Receiver agrees to deliver to Buyer at Closing any rent and other income collected by Receiver before Closing, but applicable to any period of time after Closing. Any rents from tenants received by Buyer after the Closing Date that are in excess of amounts then outstanding to Buyer shall be delivered to Receiver by Buyer. For a period of ninety (90) days following Closing, Buyer will use Commercially Reasonable Efforts, but without suit, to collect any unpaid rents applicable to the period before Closing and pay amounts received from such Tenants that are in excess of what they owe Buyer and promptly pay such amounts to Receiver. Receiver may pursue the collection of the same, provided that Receiver shall have no right to terminate any Lease or any tenant's occupancy under any Lease in connection therewith.

Utilities. Utilities, including water, sewer, electric, and gas, based upon the last reading of (c) meters prior to the Closing shall be prorated. Receiver shall use Commercially Reasonable Efforts to obtain meter readings within the five (5) Business Day period before the Closing Date, and if such readings are obtained, there shall be no proration of such items. Receiver shall pay at Closing the bills therefore for the period preceding the Closing, and Buyer shall pay the bills therefore for the period subsequent thereto. If the utility company will not issue separate bills, or Receiver is unable to obtain same, Buyer will receive a credit against the Purchase Price for Receiver's portion and will pay the entire bill prior to delinquency after Closing. If Receiver has paid any utilities no more than thirty (30) days in advance in the ordinary course of business, then Buyer shall be charged its portion of such payment at Closing. Recoveries from the reimbursement of utility expenses collected by Buyer or Receiver (or a third-party service provider) shall be prorated based upon, and shall relate back to, the months in which the billed expenses were incurred. Buyer shall be responsible for the payment of all deposits necessary to continue utility services for the period beginning on the Closing Date, and Receiver shall be entitled to apply for return of any deposits that Receiver had paid to such utility companies.

(d) <u>Fees and Charges under Assumed Service Contracts, Licenses and Permits</u>. Fees and charges under the Assumed Service Contracts, licenses, and permits as are being assigned to and assumed by Buyer at the Closing shall be prorated on the basis of the periods to which such Assumed Service Contracts, licenses and permits relate.

(e) <u>Nonrefundable Deposits, Fees, Upfront Payments, and Prepaid Amounts</u>. Nonrefundable deposits, fees and upfront payments, bonuses, door fees, and prepaid amounts received by Receiver under laundry, telecommunications, cable, internet and other similar leases and concessions shall not be prorated at Closing, it being the agreement of Receiver and Buyer that Receiver shall have the right to keep all of the same.

6.2. *Final Adjustments.* The Parties agree to use good faith efforts to make final prorations as of the Closing Date. The Parties agree there will be no final adjustments after the Closing except as specifically set forth in Section 6.1.

6.3. *Service Contracts.* Buyer will assume the obligations arising from and after the Closing Date under the Assumed Service Contracts.

6.4. **Tenant Deposits.** All refundable tenant security deposits, pet deposits and similar deposits from tenants that are in Receiver's possession (which are to be reflected on a final Rent Roll delivered to Buyer), together with interest thereon if required by law or contract to be earned thereon, and not theretofore applied to tenant obligations under the Leases, shall be transferred or credited to Buyer at Closing or placed in escrow. As of the Closing, Buyer shall assume Receiver's obligations related to tenant security deposits under the applicable lease agreements and applicable law, and to the extent such deposits were accounted in this proration between the Parties at Closing.

6.5. *Utility Deposits*. Buyer shall be responsible for making any deposits required with utility companies or, if elected by Receiver, crediting to Receiver at Closing the amount of such deposits in which case Receiver shall assign to Buyer at Closing its rights to same.

6.6. **Broker Commissions.** Upon the Closing of the transaction contemplated in this Agreement, Receiver shall pay to Site Selection Group, LLC, a Texas limited liability company (Attn: Lee Wagner) ("**Broker**") a commission ("**Broker's Commission**") in the amount of one percent (1%) of the Purchase Price pursuant to the terms of a separate written agreement between Buyer and Broker. If Closing does not occur for any reason, then Receiver shall not owe or be obligated to pay Broker's Commission. Under no

circumstances shall Receiver or Buyer owe a commission, fee, or other compensation to any other broker, agent, finder, or person. Buyer and Receiver each hereby represents and warrants to the other that, other than Broker's Commission payable to Broker by Receiver, no other brokers, agents, finder's fees, or commissions are due or arising in connection with Buyer entering into this Agreement or the consummation of transactions contemplated herein, and each Party hereby agrees to indemnify, defend and hold the other harmless from and against all Claims arising from such warranties whether or not such Claim is meritorious, for any compensation with respect to the entering into of this Agreement, the sale and purchase of the Property, or the consummation of transactions contemplated herein. The provisions of this Section 6.6 shall survive Closing or earlier termination of this Agreement.

6.7 **Final Inspection**. Purchaser shall have the right to inspect the Property, including, but not limited to, all vacant units within five (5) Business Days of the scheduled Closing Date. Buyer shall receive a credit at Closing toward the Purchase Price of \$750 per unit for each vacant unit, if any, that is not in a rentready condition as determined by Buyer in its commercially reasonable discretion. Buyer agrees to provide written notice to Receiver not later than two (2) Business Days prior to Closing of any such credit with sufficient detail to both document and itemize the defective vacant units.

#### Article VII REPRESENTATIONS AND WARRANTIES

7.1. *Receiver's Representations and Warranties.* As a material inducement to Buyer to enter into this Agreement and consummate this transaction, Receiver represents and warrants to Buyer the following shall be materially true and correct as of Closing:

(a) <u>Authority</u>. As of the Closing Date and subject to the conditions described in <u>Section 5.9</u>,
(i) Receiver shall have the full right and authority, and shall have received all consents required, to consummate the transactions herein described and (ii) this Agreement shall be a valid and binding obligation of Receiver, enforceable in accordance with its terms.

(b) <u>Pending Action</u>. To Receiver's Knowledge (below defined), other than matters before the Court in this receivership, there is no action, investigation or similar proceeding materially affecting the Property.

(c) <u>Property Materials</u>. Receiver has no Knowledge that the Property Information provided to Buyer is materially inaccurate or materially misleading.

(d) <u>Defaults or Non-Compliance</u>. To Receiver's Knowledge, there is no default or unresolved material matter of non-compliance arising under any Assumed Service Contract or the Loan.

(e) <u>Environmental</u>. Receiver has no Knowledge of any actual or threatened Environmental Matter affecting the Property.

As used in this <u>Section 7.1</u>, the phrases "<u>to Receiver's Knowledge</u>" and "<u>Knowledge</u>" shall mean the current, actual knowledge of Receiver gained through his receivership of the Property.

Buyer acknowledges that, by virtue of Receiver's limited knowledge and involvement in managing the Property, Receiver's Knowledge is limited. Receiver shall have no duty to make an independent investigation or inquiry as to the truthfulness of his representations and warranties. Upon request of Buyer following the Contingency Clearance Date, Receiver shall make a reasonable inquiry of the Property's property manager and/or Lender as to the truthfulness of the above representations and warranties, without incurring an additional obligation to investigate same, and shall promptly notify Buyer of any response from Property's property manager or Lender that would make them no longer truthful.

Unless otherwise stated to the contrary, each of Receiver's representations and warranties in this Agreement shall be true and correct in all material respects as of the date of Closing and shall survive Closing for a period of at least six (6) months.

7.2. **Buyer's Representations and Warranties.** As a material inducement to Receiver to execute this Agreement and consummate this transaction, Buyer represents and warrants to Receiver that the following shall be materially true and correct as of Closing:

(a) <u>Organization and Authority</u>. Buyer has been duly organized and is validly existing as a limited liability company in good standing in the State of Texas and is qualified to do business in the state in which the Property is located. Buyer has the full right and authority and has obtained any and all consents required to enter into this Agreement and to consummate or cause to be consummated the transactions contemplated hereby. This Agreement has been, and all of the documents to be delivered by Buyer at the Closing will be, authorized and properly executed and constitutes, or will constitute, as appropriate, the valid and binding obligation of Buyer, enforceable in accordance with their terms.

(b) <u>Conflicts and Pending Action</u>. There is no agreement to which Buyer is a party or to Buyer's knowledge binding on Buyer which is in conflict with this Agreement. There is no action or proceeding pending or, to Buyer's knowledge, threatened against Buyer which challenges or impairs Buyer's ability to execute or perform its obligations under this Agreement. The execution and delivery of this Agreement or the consummation by Buyer of the transactions contemplated by this Agreement will not (i) conflict with or result in a breach of or default under any of the terms, conditions, or provisions of any note, bond, mortgage, indenture, license, agreement, or other instrument or obligation to which Buyer is a party, or (ii) violate any order, injunction, decree, statute, rule, or regulation applicable to Buyer.

(c) <u>Adequate Funds</u>. Buyer will have at Closing funds adequate to pay the cash portion of the Purchase Price at Closing and to perform its other obligations under this Agreement.

(d) <u>ERISA</u>. Buyer is not: (i) a plan which is subject to Title I of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), as defined in Section 3(3) of ERISA, nor a plan as defined in Section 4975(e)(1) of the Internal Revenue Code of 1986, as amended (each of the foregoing hereinafter referred to collectively as a "Plan"); or (ii) a "governmental plan" as defined in Section 3(32) of ERISA. Buyer is acting on its own behalf and not on account of or for the benefit of any Plan. Buyer shall not transfer the Property to any entity, person or Plan which will cause a violation of ERISA. Buyer shall not assign its interest under this Agreement to any entity, person, or Plan which, if the assignee acquires the Property, will cause a violation of ERISA

(e) <u>Bankruptcy</u>. Buyer has not (i) commenced a voluntary case, or had entered against it a petition, for relief under any federal bankruptcy act or any similar petition, order or decree under any federal or state law or statute relative to bankruptcy, insolvency or other relief for debtors, (ii) caused, suffered or consented to the appointment of a receiver, trustee, administrator, conservator, liquidator or similar official in any federal, state or foreign judicial or non-judicial proceeding, to hold, administer and/or liquidate all or substantially all of its property, or (iii) made an assignment for the benefit of creditors.

(f) <u>Patriot Act</u>. Buyer is in compliance with all applicable anti-money laundering and antiterrorist laws, regulations, rules, executive orders and government guidance, including the reporting, record keeping and compliance requirements of the Patriot Act and other authorizing statutes, executive orders and regulations administered by OFAC, and related Securities and Exchange Commission, SRO or other agency rules and regulations, and has policies, procedures, internal controls and systems that are reasonably designed to ensure such compliance.

(g) <u>OFAC</u>. Neither (i) Buyer, any Affiliate of Buyer nor any Person controlled by Buyer; nor (ii) to the best of Buyer's knowledge, after making due inquiry, any Person who owns a controlling interest in or otherwise controls Buyer; nor (iii) to the best of Buyer's knowledge, after making due inquiry, if Buyer is a privately held entity, any Person otherwise having a direct or indirect beneficial interest (other than with respect to an interest in a publicly traded entity) in Buyer; nor (iv) any Person for whom Buyer is acting as agent or nominee in connection with this investment, is a country, territory, Person, organization, or entity named on an OFAC List, nor is a prohibited country, territory, Person, organization, or entity under any economic sanctions program administered or maintained by OFAC.

(h) <u>Return of Information</u>. Should this Agreement terminate prior to the Closing Date, Buyer shall, at its sole cost and expense, immediately (i) return or cause to be returned to Receiver all copies of any information or documents received from Receiver and any other Receiver Parties in hard copy form, and (ii) delete from its computer and other electronic storage devices any information or documents received from Receiver and any other Receiver Parties received from Receiver electronic storage devices any information.

(i) <u>No Agency</u>. Before Closing, Buyer agrees not to solicit, negotiate, or enter into any document, agreement or instrument that is binding upon Receiver or Receiver's interest in the Property, or the Property, or any portion thereof.

(j) <u>ADA/FHA Disclosure</u>. Buyer acknowledges that the Property may be subject to the federal Americans With Disabilities Act (the "<u>ADA</u>") and the federal Fair Housing Act (the "<u>FHA</u>"). The ADA requires, among other matters, that tenants and/or owners of "public accommodations" remove barriers in order to make the Property accessible to disabled persons and provide auxiliary aids and services for hearing, vision or speech impaired persons. Receiver makes no warranty, representation or guarantee of any type or kind with respect to the Property's compliance with the ADA or the FHA (or any similar state or local law), and Receiver expressly disclaims any such representation. Buyer acknowledges that it is solely responsible for determining whether the Property complies with the ADA and the FHA. The provisions of this Section shall survive indefinitely the Closing or earlier termination of this Agreement and shall not be merged into the Deed or other closing documents.

(k) <u>Sophisticated Buyer</u>. Buyer is and will at Closing be comprised of principals who are sophisticated and experienced buyers of commercial properties including without limitation, apartment projects and real property subject to HUD restrictions, qualifications, and obligations, and has participated in and is familiar with the acquisition, development, redevelopment, ownership, management, and operation of real estate projects similar to the Property.

Unless otherwise stated to the contrary, each of Buyer's representations and warranties in this Agreement shall be true and correct in all material respects as of the date of Closing and shall survive Closing for a period of at least six (6) months.

#### Article VIII DEFAULT AND DAMAGES

Default by Buyer. If Buyer shall default in its obligation to close or any other material pre-Closing 8.1. obligation hereunder (for the avoidance of doubt, Buyer's failure to satisfy a condition to close in Section 5.2(b) shall not be deemed a Buyer default), or if at Closing any one or more of Buyer's representations or warranties are not materially correct, and such default was not caused by a prior default by Receiver hereunder, Buyer agrees that Receiver shall have the right to (a) waive such failure or breach and proceed to Closing without reduction in Purchase Price; or (b) terminate this Agreement and to have the Escrow Agent deliver the Earnest Money deposited by Buyer, to Receiver as liquidated damages to recompense Receiver for time spent, labor and services performed, and the loss of Receiver's bargain. Buyer and Receiver agree that it would be impracticable or extremely difficult to affix damages if Buyer so defaults and that the disbursement to Receiver of the Earnest Money deposited by Buyer represents a reasonable estimate of Receiver's damages. Receiver agrees to accept such deposits and fees as Receiver's total damages and relief hereunder if Buyer defaults in its obligation to close or any other material pre-Closing obligation hereunder, Receiver waiving all other rights and remedies for a default set forth in this Section 8.1. In addition to the foregoing rights of Receiver, Receiver shall retain the right to pursue against Buyer any Claim for any indemnification obligation of Buyer set forth in this Agreement.

8.2. **Default by Receiver.** If Receiver defaults in its obligation to sell and convey the Property to Buyer pursuant to this Agreement or in any other material pre-Closing obligation hereunder, or if at Closing any one or more of Receiver's representations or warranties are not materially correct, and such default was not caused by a prior default by Buyer hereunder or not a permitted termination of this Agreement, Buyer's sole and exclusive remedy shall be to elect one of the following:

(a) to terminate this Agreement, in which event Buyer shall be entitled to the return by the Escrow Agent to Buyer of the Earnest Money deposited by Buyer, less the Independent Consideration;

(b) to waive such failure or breach and proceed to Closing without any reduction in the Purchase Price; or

(c) to bring a suit for specific performance of Receiver's obligations in compliance with the following procedure: (a) no later than ninety-one (91) days following receiver's default or breach, Buyer shall petition the Court to bring such suit seeking specific performance and (b) such suit shall only proceed only if such suit has received approval from the Court, and only as authorized by the terms and provisions of the order authorizing the same.

8.3. Notice of Default. Except for a Party's failure to close on the Closing Date, neither Party shall have the right to declare a default by the other Party or terminate this Agreement because of a failure by such other Party to perform under the terms of this Agreement, unless the other Party shall fail to cure such failure to perform within five (5) Business Days after its receipt of written notice of such failure to perform.

#### Article IX EARNEST MONEY PROVISIONS

9.1. **Investment and Use of Funds.** The Escrow Agent shall invest the Earnest Money in government insured interest-bearing accounts satisfactory to Buyer, shall not commingle the Earnest Money deposited by Buyer with any funds of the Escrow Agent or others, and shall, upon request, promptly provide Buyer and Receiver with confirmation of the investments made, information concerning its procedures, and fee schedules for investments. In the event the Escrow Agent is requested to invest Earnest Money hereunder,

Escrow Agent shall not be held responsible for any loss of principal or interest which may be incurred as a result of making the investment or redeeming said investment for the purposes of this Agreement, except to the extent arising in connection with the breach of the terms of this Agreement, or the negligence or willful misconduct of the Escrow Agent or any of its officers or employees.

9.2. **Contract Terminations.** Upon a termination of this Agreement pursuant to the terms of the Agreement, either Party (the "<u>Terminating Party</u>") may give written notice to the Escrow Agent and the other Party (the "<u>Non-Terminating Party</u>") of such termination and the reason for such termination. Such request shall also designate who the Terminating Party believes is entitled to the Earnest Money deposited by Buyer. The Non-Terminating Party shall then have five (5) Business Days within which to object in writing to the release of the Earnest Money deposited by Buyer to the Terminating Party provides such an objection, then the Escrow Agent shall retain the Earnest Money deposited by Buyer until it receives written instructions executed by both Receiver and Buyer as to the disposition and disbursement of the Earnest Money deposited by Buyer, or until ordered by final court order, decree or judgment, which is not subject to appeal, to deliver the Earnest Money deposited by Buyer to a particular party, in which event the Earnest Money deposited by Buyer shall be delivered in accordance with such instructions, order, decree or judgment.

9.3. **Interpleader.** Receiver and Buyer mutually agree that if any controversy regarding the Earnest Money deposited by Buyer, unless mutual written instructions are received by the Escrow Agent directing the disposition of the Earnest Money deposited by Buyer, the Escrow Agent shall not take any action, but instead shall await the disposition of any proceeding relating to the Earnest Money deposited by Buyer or, at the Escrow Agent's option, the Escrow Agent may interplead all Parties and deposit the Earnest Money deposited by Buyer with a court of competent jurisdiction in which event the Escrow Agent may recover all of its court costs and reasonable attorneys' fees. Receiver or Buyer, whichever loses in any such interpleader action, shall be solely obligated to pay such costs and fees of the Escrow Agent, as well as the reasonable attorneys' fees of the prevailing Party in accordance with the other provisions of this Agreement.

9.4. **Liability of Escrow Agent**. The Parties acknowledge that the Escrow Agent is acting solely as a stakeholder at their request and for their convenience, that the Escrow Agent shall not be deemed to be the agent of either of the Parties, and that the Escrow Agent shall not be liable to either of the Parties for any action or omission on its part taken or made in good faith, and not in disregard of this Agreement, but shall be liable for its negligent acts and for any loss, cost or expense incurred by Receiver or Buyer resulting from the Escrow Agent's mistake of law respecting the Escrow Agent's scope or nature of its duties. Receiver and Buyer shall jointly and severally indemnify and hold the Escrow Agent harmless from and against all costs, claims and expenses, including reasonable attorneys' fees, incurred in connection with the performance of the Escrow Agent's duties hereunder, except with respect to actions or omissions taken or made by the Escrow Agent in bad faith, in disregard of this Agreement or involving negligence on the part of the Escrow Agent.

9.5. Failure to Satisfy Closing Conditions. Notwithstanding anything contained herein to the contrary, if this Agreement fails to close under this Agreement due to the failure of a Party to satisfy its respective conditions to Closing described in <u>Section 5.2(a)</u> or (b), as applicable, then the remaining provisions of <u>Section 5.2</u> shall apply in full for resolution of such Party's failure to satisfy conditions to Closing, which shall specifically include distribution of Earnest Money.

#### Article X DISCLAIMERS AND WAIVERS

10.1. Certain Definitions. The following terms shall have the definitions indicated below:

(a) "Environmental Law" shall mean any federal, state, or local laws, ordinances, permits, or regulations, or any common law, regarding health, safety, radioactive materials, or the environment, including, but not limited to, the following federal statutes: Clean Air Act (42 U.S.C. § 7401 et seq.) ("CAA"), Clean Water Act (42 U.S.C. § 1251 et seq.) ("CWA"), Resource Conservation and Recovery Act (42 U.S.C. § 6901 et seq.) ("CRA"), Comprehensive Environmental Response, Compensation, and Liability Act (42 U.S.C. § 9601 et seq.) ("CERCLA"), Emergency Planning and Community Right-to-Know Act (42 U.S.C. § 11001 et seq.) ("EPCRA"), Safe Drinking Water Act (42 U.S.C. § 300f et seq.) ("SDWA"), Toxic Substances Control Act (15 U.S.C. § 2601 et seq.) ("TSCA"), Endangered Species Act of 1973 (16 U.S.C. § 1531 et seq.) ("ESA"), Federal Insecticide, Fungicide and Rodenticide Act (7 U.S.C. § 136 et seq.) ("OSHA"), each as amended, and any regulations promulgated thereunder, guidance and directives issued with respect thereto, or policies adopted by authority thereunder.

(b) "Environmental Matter" shall mean any of the following: (i) the Release of any Hazardous Material on or at the Property or any other property; (ii) the migration of any Hazardous Material onto or from the Property; (iii) the environmental, health, or safety aspects of the transportation, storage, treatment, handling, use, or Release, whether any of the foregoing occurs on or off the Property; (iv) the violation, or alleged violation, of any Environmental Law, order, permit, or license of or from any governmental authority, agency, or court relating to environmental, health, or safety matters; (v) the presence of any underground storage tanks within the confines of the Property; (vi) the presence of wetlands within the confines of the Property; (vii) the presence of any endangered species on, in, or around the Property; or (viii) the characterization of the Property as historical in nature in any way.

(c) "Hazardous Material" shall mean: (i) any radioactive materials; (ii) any substance or material the transportation, storage, treatment, handling, use, removal, or Release of which is subject to any Environmental Law; or (iii) any substance or material for which standards of conduct are imposed under any Environmental Law. Without limiting the generality of the foregoing, "Hazardous Materials" shall include: asbestos and asbestos-containing materials (whether or not friable); urea-formaldehyde in any of its forms; polychlorinated biphenyls; oil; used oil; petroleum products and their by-products; lead based paint; radon; and any substances defined as "hazardous waste", "hazardous substances", "pollutants or contaminants", "toxic substances", "hazardous chemical", "hazardous air pollutants", or "toxic chemical" under the CAA, CWA, RCRA, CERCLA, EPCRA, SDWA, TSCA, or OSHA, or any other Environmental Law.

(d) "**Release**" shall mean the discharge, disposal, deposit, injection, dumping, spilling, leaking, leaking, placing, presence, pumping, pouring, emitting, emptying, escaping, or other release of any Hazardous Material.

#### 10.2. Disclaimer of Warranties.

(a) Buyer acknowledges that Receiver has acquired the rights and obligations to sell the Property due solely to the Receivership Action, and consequently Receiver has little or no knowledge of the condition of the Property and the surrounding areas. ACCORDINGLY, BUYER ACKNOWLEDGES AND AGREES THAT BUYER IS PURCHASING THE PROPERTY "AS-IS", "WHERE-IS", AND "WITH ALL FAULTS" AS OF THE EFFECTIVE DATE AND AS OF THE CLOSING DATE, BASED EXCLUSIVELY ON ITS OWN EXPERTISE AND THAT OF ITS CONSULTANTS AND OR ITS OWN INVESTIGATIONS AND EXAMINATIONS, AND BUYER FURTHER ACKNOWLEDGES AND AGREES THAT RECEIVER HEREBY EXPRESSLY DISCLAIMS ANY AND ALL IMPLIED WARRANTIES

CONCERNING THE CONDITION OF THE PROPERTY AND ANY PORTIONS THEREOF, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF HABITABILITY, MERCHANTABILITY, OR FITNESS FOR A PARTICULAR PURPOSE. BUYER FURTHER ACKNOWLEDGES AND AGREES THAT BUYER WILL INSPECT THE PROPERTY AND BUYER WILL RELY SOLELY ON ITS OWN INVESTIGATION AND INSPECTIONS OF THE PROPERTY IN ITS ACQUISITION THEREOF. RECEIVER SHALL HAVE NO OBLIGATION HEREUNDER TO ALTER, REPAIR, OR IMPROVE THE PROPERTY UNLESS SPECIFICALLY SET FORTH IN THIS AGREEMENT.

Buyer further agrees that Buyer will not rely upon any: (i) representations or warranties (b) (oral or written) made by, or purportedly on behalf of, Receiver unless expressly set forth in this Agreement, or (ii) documents or other information (oral or written) supplied by, or purportedly on behalf of, Receiver. BUYER ACKNOWLEDGES THAT, EXCEPT CONTAINED HEREIN, RECEIVER HAS NOT MADE AND HEREBY SPECIFICALLY NEGATES AND DISCLAIMS ANY WARRANTY, REPRESENTATION, COVENANT, AGREEMENT, OR GUARANTEE OF ANY KIND OR CHARACTER, WHETHER EXPRESS, IMPLIED, STATUTORY, WRITTEN, ORAL, PAST, PRESENT, OR FUTURE, OF, AS TO, CONCERNING, OR WITH RESPECT TO ANY MATTER PERTAINING TO THE PROPERTY, INCLUDING, WITHOUT LIMITATION, THE VALUE OF THE PROPERTY, INCOME TO BE DERIVED FROM THE PROPERTY, SUITABILITY OF THE PROPERTY, HABITABILITY, MERCHANTABILITY, MARKETABILITY, PROFITABILITY, OR FITNESS FOR A PARTICULAR PURPOSE, THE MANNER, STATE OF REPAIR, OR LACK OF REPAIR OF THE PROPERTY, THE NATURE, QUALITY, OR CONDITION OF THE PROPERTY (INCLUDING WATER, WATER RIGHTS, SOIL, OR GEOLOGICAL), COMPLIANCE OF THE PROPERTY OR THE OPERATION ON THE PROPERTY WITH ANY CODES, LAWS, RULES, ORDINANCES, OR REGULATIONS, THE NATURE, MANNER, OR QUALITY OF CONSTRUCTION OR MATERIALS INCORPORATED INTO THE PROPERTY, THE DESIGN OF THE PROPERTY, AND COMPLIANCE WITH APPLICABLE LAWS, INCLUDING HEALTH, SAFETY, AND LAND USE LAWS. BUYER FURTHER ACKNOWLEDGES AND AGREES THAT ANY DOCUMENTS OR INFORMATION PROVIDED TO BUYER BY RECEIVER, A RECEIVER PARTY, ON RECEIVER'S BEHALF, OR PURPORTEDLY ON BEHALF OF RECEIVER, HAVE BEEN OBTAINED FROM A VARIETY OF SOURCES, HAVE NOT BEEN INDEPENDENTLY INVESTIGATED OR VERIFIED BY RECEIVER, AND ARE NOT TO BE RELIED UPON BY BUYER IN ENTERING INTO THIS AGREEMENT OR PURCHASING THE PROPERTY. OTHER THAN AS CONTAINED HEREIN, RECEIVER MAKES NO EXPRESS REPRESENTATIONS OR WARRANTIES, AND DISCLAIMS ANY AND ALL IMPLIED WARRANTIES, CONCERNING THE TRUTH, ACCURACY, AND COMPLETENESS OF ANY DOCUMENTS OR INFORMATION SUPPLIED TO BUYER BY RECEIVER, ANY RECEIVER PARTY, OR ANYONE ACTING OR PURPORTING TO ACT ON RECEIVER'S BEHALF.

(c) EXCEPT TO THE EXTENT EXPRESSLY PROVIDED IN THIS AGREEMENT, RECEIVER MAKES NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, CONCERNING ANY MATTERS INVOLVING THE PROPERTY. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, RECEIVER HEREBY AFFIRMATIVELY DISCLAIMS ANY EXPRESS OR IMPLIED REPRESENTATIONS OR WARRANTIES CONCERNING ANY OF THE FOLLOWING MATTERS:

(i) EXCEPT AS EXPRESSLY SET FORTH IN THE DEED, ANY MATTERS AFFECTING TITLE TO THE PROPERTY;

(ii) THE COMPLIANCE OF THE PROPERTY OR ANY PORTION THEREOF WITH ANY AND ALL APPLICABLE FEDERAL, STATE, AND LOCAL LAWS, ORDINANCES, PERMITS, RULES, REGULATIONS, OR REQUIREMENTS, INCLUDING, BUT NOT LIMITED TO, ENVIRONMENTAL LAWS; (iii) THE SUITABILITY OR APPROPRIATENESS OF THE PROPERTY OR ANY PORTION THEREOF FOR FUTURE DEVELOPMENT OR RENOVATION OR FOR THE CONDUCT OF ANY USES OR ACTIVITIES THAT BUYER MAY ELECT TO CONDUCT THEREON;

(iv) THE CONDITION OF THE PROPERTY OR ANY PORTION THEREOF;

(v) THE EXISTENCE, QUALITY, NATURE, ADEQUACY, OR PHYSICAL CONDITION OF ANY UTILITIES SERVING THE PROPERTY; OR

(vi) THE PRESENCE OR ABSENCE OF ANY HAZARDOUS MATERIALS OR ENVIRONMENTAL MATTERS.

#### 10.3. Waiver and Release of Liability;.

(a) BUYER, FOR ITSELF AND ITS HEIRS, SUCCESSORS, AND ASSIGNS AND ANYONE ELSE CLAIMING BY, THROUGH, OR UNDER BUYER, HEREBY EXPRESSLY WAIVES THE CLAIMS DESCRIBED BELOW IN THIS <u>SECTION 10.3</u> (WHETHER OR NOT SUCH CLAIMS ARE KNOWN OR DISCOVERABLE AS OF THE EFFECTIVE DATE), AND RELEASES THE RECEIVER PARTIES FROM ANY AND ALL LIABILITY BASED IN WHOLE OR IN PART UPON ANY SUCH CLAIMS BASED UPON ANY OF THE MATTERS SET FORTH IN <u>SECTION 10.2</u> ABOVE.

(b) Notwithstanding the intent of the Parties hereto that the waiver and release provisions contained in <u>Section 10.3(a)</u> above bar all Claims by Buyer and Buyer's heirs, successors, and assigns and anyone else claiming by, through, or under Buyer, should a court of competent jurisdiction deem otherwise, Buyer hereby agrees that the presence of the waiver and release provisions in <u>Section 10.3(a)</u> should serve as the overwhelming, primary factor in any equitable apportionment of costs under applicable federal, state, or local laws, ordinances, or regulations.

(c) Reserved.

(d) Buyer acknowledges and agrees that the waiver and release provisions contained in this **Section 10.3** are each reasonable and acceptable to Buyer and an essential component of the consideration for the sale of the Property hereunder and Receiver would not otherwise sell the Property without such provisions.

(e) Buyer acknowledges and agrees that Buyer's sole recourse for Claims of the nature described in this Article X shall be to or against parties other than Receiver Parties and that economic recovery may not be possible against some or all of such parties.

(f) Notwithstanding anything to the contrary, each of the provisions of this Article X shall survive Closing and the execution and delivery of the Deed by Receiver and shall not be merged therein.

#### Article XI MISCELLANEOUS

11.1. **Parties Bound.** Except for an assignment pursuant to <u>Section 11.2</u>, neither Party may assign this Agreement without the prior written consent of the other Party, and any such prohibited assignment shall be void. No assignment permitted under this Agreement shall relieve the assigning Party of any liability hereunder, whether arising before or after the date of such assignment, unless expressly agreed upon herein.

Subject to the foregoing, this Agreement shall be binding upon and inure to the benefit of the respective legal representatives, successors, assigns, heirs, and devisees of the Parties.

#### 11.2. Assignment.

At any time prior to Closing, Buyer shall be permitted to assign this Agreement and the (a) Earnest Money deposited by Buyer, and the rights of "Buyer" in connection therewith, to a Buyer's Affiliate upon receiving the prior written consent of Receiver, which such consent shall not be unreasonably withheld, conditioned, or delayed. "Buyer's Affiliate" means (a) any entity that directly or indirectly controls, is controlled by or is under common control with Buyer (being a joint venture of Palmetto Capital Partners, LLC, and i3i Ventures, LP), or (b) any entity at least a majority of whose economic interest is owned by Buyer (being a joint venture of Palmetto Capital Partners, LLC, and i3i Ventures, LP); and the term "control" means the power to direct the management of such entity through voting rights, ownership, or contractual obligations. If Buyer assigns this Agreement with Receiver's prior written consent, Buyer agrees to deliver a fully executed assignment of this Agreement and assumption by the assignee of Buyer's obligations hereunder. Any such assignment must include the assignee's tax identification number. Any assignce of Buyer's interest in this Agreement shall be bound by all approvals and waivers, actual and deemed, by the original Buyer prior to the assignment. The original Buyer shall not be released of any duties, obligations, or liability for any Claims arising under the terms of this Agreement.

(b) Receiver (at its sole cost) may transfer and convey the Property, and otherwise assign, transfer and delegate its rights, duties and obligations under this Agreement and any post-Closing agreement to any Receiver Parties without Buyer's consent; provided, however, Receiver shall not be released of any duties, obligations or liabilities for any Claims arising under the terms of this Agreement which are not expressly assumed by Receiver's assignee. Upon such transfer, assignment and conveyance, the original Receiver shall be immediately released of any and all duties, obligations, and liability for any Claims arising under the terms of this Agreement and any post-Closing agreements (or otherwise) which are expressly assumed by Receiver's assignee, and all references in this Agreement and any post-Closing agreement to Receiver's assignee, to the extent the context requires. The Parties hereto agree that all representations, warranties, covenants, and indemnifications shall inure to the benefit of any permitted assignee of Buyer and Receiver, as applicable.

#### 11.3. Intentionally Reserved.

11.4. *Headings*. The article and paragraph headings of this Agreement are for convenience only and in no way limit or enlarge the scope or meaning of the language hereof.

11.5. *Exhibits and Schedules*. All exhibits and schedules annexed hereto are a part of this Agreement for all purposes.

11.6. **Invalidity and Waiver**. If any portion of this Agreement is held invalid or inoperative, then so far as is reasonable and possible the remainder of this Agreement shall be deemed valid and operative, and effect shall be given to the intent manifested by the portion held invalid or inoperative. The failure by either Party to enforce against the other any term or provision of this Agreement shall not be deemed to be a waiver of such Party's right to enforce against the other Party the same or any other such term or provision in the future.

### 11.7. Jurisdiction and Venue. BUYER AND RECEIVER AGREE THAT ANY SUIT, ACTION, COUNTERACTION OR PROCEEDING ARISING OUT OF THE SUBJECT MATTER HEREOF

(EACH, A "<u>PROCEEDING</u>"), SHALL BE INSTITUTED IN THE United States District Court for the Northern District of Texas, Dallas Division (THE "<u>ACCEPTABLE FORUM</u>"). BUYER AND RECEIVER AGREE THAT THE ACCEPTABLE FORUM IS CONVENIENT TO THEM; IRREVOCABLY SUBMIT TO THE JURISDICTION OF THE ACCEPTABLE FORUM; AND WAIVE ANY AND ALL OBJECTIONS TO JURISDICTION OR VENUE THAT THEY MAY HAVE UNDER THE LAWS OF THE STATE WHERE THE PROPERTY IS LOCATED OR OTHERWISE IN THOSE COURTS IN ANY PROCEEDING. SHOULD ANY PROCEEDING BE INITIATED IN ANY OTHER FORUM BY RECEIVER OR BUYER, THE INITIATING PARTY WAIVES ANY RIGHT TO OPPOSE ANY MOTION OR APPLICATION MADE BY THE OTHER PARTY TO TRANSFER VENUE, DISMISS OR SEEK OTHER APPROPRIATE RELIEF AS A CONSEQUENCE OF SUCH PROCEEDING HAVING BEEN COMMENCED IN A FORUM OTHER THAN AN ACCEPTABLE FORUM.

11.8. *Governing Law*. This Agreement shall in all respects be solely governed by, and construed in accordance with, the substantive federal laws of the United States (expressly including 28 U.S. Code § 2001 and § 2002, as applicable) and the laws of the State of Texas (collectively the "Applicable Laws").

11.9. *No Third-Party Beneficiary*. This Agreement is not intended to give or confer any benefits, rights, privileges, claims, actions, or remedies to any person or entity as a third-party beneficiary, whether by decree or otherwise.

11.10. *Entirety and Amendments*. This Agreement embodies the entire agreement between the Parties and supersedes all prior agreements and understandings, oral or written, relating to the Property. This Agreement may be amended or supplemented only by an instrument in writing executed by the Party against whom enforcement is sought.

11.11. Time. Time is of the essence in the performance of this Agreement.

11.12. Attorneys' Fees. In the event either Party hereto employs an attorney for the purpose of enforcing or construing this Agreement, or any judgment based on this Agreement, in any legal proceeding whatsoever, including insolvency, bankruptcy, arbitration, declaratory relief or other litigation, including appeals and rehearings, the Prevailing Party in such litigation shall be entitled to recover from the other Party its reasonable attorneys' and consultants' fees and expenses incidental to such litigation (including, without limitation, service of process costs, filing fees, court reporter costs, investigative costs, expert witness fees, the cost of any bonds, and any and all other similar fees incurred in connection with the action or proceeding) and all court costs and fees through all trial and appellate levels. Attorneys' fees under this Section 11.12 shall include reasonable attorneys' fees on appeal and, in addition, a Party entitled to attorneys' fees shall be entitled to all other reasonable, out-of-pocket, third-party costs and expenses actually incurred or otherwise payable in connection with such action or proceeding. In addition to the foregoing award of attorneys' fees to the Prevailing Party, the Prevailing Party in any lawsuit shall be entitled to its reasonable attorneys' fees actually incurred or otherwise payable in any post-judgment proceedings to collect or enforce the judgment. The "Prevailing Party" means the Party determined by the final, non-appealable judgment of court of competent jurisdiction to most nearly prevail and not necessarily the one in whose favor a judgment is rendered. This provision is separate and several and shall survive the merger of this Agreement into any judgment with respect hereto.

11.13. *Notices and Deliveries.* All notices required or permitted hereunder shall be in writing and shall be served on the Parties at the addresses set forth in <u>Section 1.1</u>. Any such notices shall be either (a) sent by overnight delivery using a nationally recognized overnight courier, in which case notice shall be deemed delivered one (1) Business Day after deposit with such courier, (b) sent by facsimile or e-mail, with written confirmation or (c) sent by personal delivery, in which case notice shall be deemed delivered upon receipt.

Any notice sent by facsimile, e-mail or personal delivery and delivered after 5:00 p.m. local time where the Property is located shall be deemed received on the next Business Day. A Party's address may be changed by written notice to the other Party; <u>provided</u>, <u>however</u>, that no notice of a change of address shall be effective until actual receipt of such notice. Copies of notices are for informational purposes only, and a failure to give or receive copies of any notice shall not be deemed a failure to give notice. Notices given by Buyer; notices given by counsel to Buyer shall be deemed given by Buyer; notices given by counsel to Receiver shall be deemed given to a Party's counsel shall be deemed given to the Party.

11.14. *Construction*. The Parties acknowledge that the Parties and their counsel have reviewed and revised this Agreement and that the normal rule of construction – to the effect that any ambiguities are to be resolved against the drafting Party – shall not be employed in the interpretation of this Agreement or any exhibits or amendments hereto.

11.15. **Business Days; Calculation of Time Periods.** "Business Day" (or "business day") means, as to any Party, any day that is not a Saturday, Sunday, or legal holiday for national banks in the location where the Property is located. If the last day of any time period hereunder, or the last day of performance of any obligation, or for the giving of notice, or for taking any other action falls on a day that is not a Business Day, then such last day shall be extended to the first day thereafter that is a Business Day, and any such day shall be deemed to end at 5:00 p.m. local time where the Property is located. Subject to the foregoing, in computing any time period described herein, the day of the act or event after which the designated period of time begins to run is not to be included and the last day of the period so computed is to be included.

11.16. *Execution in Counterparts*. This Agreement may be executed in one or more counterparts, each of which is an original, and all of which together constitute only one agreement between the parties. The signatures of all the parties do not need to be on the same counterpart for it to be effective. Delivery of an executed counterpart of this Agreement by facsimile, electronic mail in portable document format (.pdf), or by any other electronic means intended to preserve the original graphic and pictorial appearance of a document, has the same effect as delivery of an executed original of this Agreement.

## 11.17. *Waiver of Jury Trial.* TO THE EXTENT PERMITTED BY APPLICABLE LAW, THE PARTIES HEREBY WAIVE ANY RIGHT TO TRIAL BY JURY IN ANY LEGAL PROCEEDING ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY.

11.18. Limitation of Liability. No partner, member, manager, officer, director, shareholder, beneficial owner, agent, or employee of either Buyer or Receiver or any affiliate thereof shall be personally liable for any obligation of Buyer or Receiver, as applicable, hereunder. Buyer agrees Receiver's liability arising hereunder or related hereto shall at all times be strictly limited to Receiver's interest in the Property, or proceeds from the sale thereof. No liability shall accrue to Receiver for breach of the covenants, indemnification, warranties, or representations in this Agreement or any document executed by Receiver hereunder pursuant to this Agreement unless such liability accrues, in the aggregate, in excess of \$50,000.00. Receiver's aggregate liability for all claims arising out of such covenants, indemnities, representations, and warranties with respect to the Property shall not exceed an amount equal to \$450,000.00 once the initial \$50,000 aggregate limit has been reached. Notwithstanding anything to the contrary in this Agreement, neither Party shall be liable to the other Party for consequential, punitive, and/or exemplary damages of any nature whatsoever. Buyer agrees to provide written notice of such breach to Receiver and allow Receiver thirty (30) days to cure the same. If Receiver fails to cure such breach after written notice and after such cure period, Buyer's sole remedy shall be an action at law for actual damages as a consequence thereof, provided, however, that any action at law shall only be enforceable and actionable if and only if written notice of such claim is delivered to Receiver within six (6) months after the Closing Date (the "Notice Period"), Buyer hereby waiving the right to file any such claim, suit, proceeding, litigation, or action at law at any later date. The Notice Period applies to known and unknown breaches of covenants, indemnities, warranties, or representations. This <u>Section 11.18</u> shall survive indefinitely the termination of this Agreement or Closing and shall not be merged into the Deed or other closing documents.

11.19. **Termination of Agreement**. It is understood and agreed that if either Buyer or Receiver terminates this Agreement pursuant to a right of termination granted hereunder, such termination shall operate to relieve Receiver and Buyer from all obligations under this Agreement, except for such obligations as are specifically stated herein to survive the termination of this Agreement.

11.20. *No Recording*. Neither this Agreement nor any memorandum or short form thereof may be recorded by either Party.

11.21. *No Partnership*. The relationship of the Parties hereto is solely that of a seller and buyer with respect to the Property and no joint venture or other partnership exists between the Parties hereto. Neither Party has any fiduciary relationship hereunder to the other.

11.22. *Further Assurances.* Each Party agrees that it will without further consideration execute and deliver such other documents and take such other action, whether prior or subsequent to Closing, as may be reasonably requested by the other Party to consummate more effectively the purposes or subject matter of this Agreement. The provisions of this <u>Section 11.22</u> shall survive Closing.

11.23. *Waiver of Consumer Rights.* BUYER WAIVES ITS RIGHTS UNDER THE DECEPTIVE TRADE PRACTICES-CONSUMER PROTECTION ACT, SECTION 17.41 ET SEQ., BUSINESS & COMMERCE CODE, A LAW THAT GIVES CONSUMERS SPECIAL RIGHTS AND PROTECTIONS. AFTER CONSULTATION WITH AN ATTORNEY OF BUYER'S OWN SELECTION, BUYER VOLUNTARILY CONSENTS TO THIS WAIVER AS EVIDENCED BY BUYER'S EXECUTION OF THIS AGREEMENT.

11.24. *Incorporation of Recitals*. The Recitals set forth above constitute an integral part of this Agreement and are incorporated herein by this reference with the same force and effect as if set forth herein as agreements of the Parties.

11.25. *No Offer.* This Agreement shall not be deemed an offer or binding upon Receiver or Buyer until this Agreement is fully executed and delivered by Receiver and Buyer and the Court has entered an order in the Receivership Action approving the Agreement and the transactions contemplated hereby. However, following the Contingency Clearance Date through the Closing (unless this Agreement is terminated prior to Closing pursuant to a right herein), Receiver shall not enter into any binding contracts regarding the sale of the Property with any other potential buyers.

11.26. *Certain Disclosures.* The following disclosures are made for the purpose of complying with specific statutory provisions of Texas law, and such disclosures are not intended to and do not hereby alter or affect the rights and obligations of Buyer and Receiver:

(b) <u>Statutory Tax Districts</u>. If the Property is situated in a utility or other statutorily created district providing water, sewer, drainage, or flood control facilities and services, Chapter 49, Texas Water Code, requires Receiver to deliver and Buyer to sign the statutory notice relating to the tax rate, bonded indebtedness, or standby fee of the district prior to final execution of this Agreement.

(c) <u>Tide Waters</u>. If the Property abuts the tidally influenced waters of the State of Texas, Section 33.135 of the Texas Natural Resources Code requires a notice regarding coastal area property to be included in this Agreement. (d) <u>Annexation</u>. If the Property is located outside the limits of a municipality, Receiver notifies Buyer under Section 5.011 of the Texas Property Code, that the Property may now or later be included in the extraterritorial jurisdiction of a municipality and may now or later be subject to annexation by the municipality. Each municipality maintains a map that depicts its boundaries and extraterritorial jurisdiction. To determine if the Property is located within a municipality's extraterritorial jurisdiction or is likely to be located within a municipality's extraterritorial jurisdiction, contact all municipalities located in the general proximity of the Property for further information.

(e) <u>Property Located in a Certified Service Area of a Utility Service Provider</u>. The Property may be located in a certificated water or sewer service area, which is authorized by law to provide water or sewer service to the properties in the certificated area. If the Property is located in a certificated area there may be special costs or charges the Buyer will be required to pay before you can receive water or sewer service. There may be a period required to construct lines or other facilities necessary to provide water or sewer service to the Property. The Buyer is advised to determine if the Property is in a certificated area and contact the utility service provider to determine the cost that Buyer will be required to pay and the period, if any, that is required to provide water or sewer service to the Property. Buyer hereby acknowledges receipt of the foregoing notice at or before the execution of a binding contract for the purchase of the Property or at the Closing.

(f) <u>Public Improvement District</u>. If the Property is in a public improvement district, Section 5.014 of the Property Code requires Receiver to notify Buyer as follows: As a Buyer of this parcel of real property you are obligated to pay an assessment to a municipality or county for an improvement project undertaken by a public improvement district under Chapter 372 Local Government Code. The assessment may be due annually or in periodic installments. More information concerning the amount of the assessment and the due dates of that assessment may be obtained from the municipality or county levying the assessment. The amount of the assessments is subject to change. Your failure to pay the assessments could result in a lien on and the foreclosure of the Property.

(g) <u>Notice of Water Level Fluctuations</u>. If the Property adjoins an impoundment of water, including a reservoir or lake, constructed under Chapter 11 of the Texas Water Code, that has a storage capacity of at least 5,000 acre-feet at the impoundment's normal operating level, Receiver hereby notifies Buyer: "The water level of the impoundment of water adjoining the Property fluctuates for various reasons, including as a result of: (1) an entity lawfully exercising its right to use the water stored in the impoundment; or (2) drought or flood conditions."

(h) <u>Transfer Fees</u>. If the Property is subject to a private transfer fee obligation, Section 5.205 of the Texas Property Code requires Receiver to notify Buyer as follows: The private transfer fee obligation may be governed by Chapter 5, Subchapter G of the Texas Property Code.

(i) <u>Notice to Buyer Regarding Restrictive Covenants.</u> Pursuant to the Texas Local Government Code, if the Property is located within a municipality whose governing body has required any person who sells or conveys restricted property located within its jurisdiction to first give written notice to the Buyer of: (i) the restrictions and (ii) the municipality's right to enforce compliance with the restrictions, written notice must be given to by Receiver to Buyer on or before the final closing, and the notice document must be signed and acknowledged by both Receiver and Buyer, then recorded in the real property records in the county where the real property is located. The requirements and text of the notice may be found at 30 Tex. Loc. Gov't Code Ann. § 212.155.
(j) <u>Notice to Buyer of Property Seaward of Gulf Intracoastal Waterway</u>. Pursuant to the Texas Natural Resources Code, if the Property is located seaward of the Gulf Intracoastal waterway to its southernmost point and then seaward of the longitudinal line also known as 97 degrees, 12'19" which runs southerly to the international boundary from the intersection of the centerline of the Gulf Intracoastal waterway and the Brownsville Ship Channel, then this information must be disclosed by Receiver to Buyer before the transaction closes. The requirements and text of the notice may be found at Tex. Nat. Res. Code Ann. § 61.025.

(k) <u>Storage Tanks Disclosure Provider.</u> If the Property contains an underground storage tank or tank system or an aboveground tank or tank system subject to regulation by the Texas Commission on Environmental Quality, statutory notice must be given by Receiver to Buyer prior to closing pursuant to the Texas Administrative Code. The requirements and text of the notice may be found at 30 Tex. Admin. Code Ann. § 334.9.

(1) <u>Notice to Buyer of Property Located in Certain Annexed Water Districts</u>. This form sets out the mandatory notice provisions under the Texas Water Code. If the Property is located in a water or sanitary sewer district that entered into a contract with a city, other than a city with a population of more than one million in a county of more than two million, that allows the city to set rates in the district after annexation that are different from rates charged to other residents of the city, Receiver at or before closing must deliver to Buyer a separate written notice, executed and acknowledged by Receiver, containing the information in this notice. Buyer must sign the notice to evidence receipt. Tex. Water Code Ann. § 49.452(g)-(p) applies to this notice provision, including Buyer's right to seek damages if the sale or conveyance of the Property is not made in compliance with this statute. The requirements and text of the notice may be found at Tex. Water Code Ann. § 54.016(h)(4) and § 49.452(g)-(p).

(m) Notice to Buyer that Property is Located within the Area of the Alignment of a <u>Transportation Project</u>. Pursuant to the Texas Local Government Code, if the Property is within the area of the alignment of a transportation project, as shown on the final environmental decision document applicable to the future transportation corridor identified in an agreement between the Texas Department of Transportation and the county under Tex. Transp. Code Ann. § 201.619, Receiver must provide a conspicuous statement in the Agreement. The requirements and text of the notice may be found at Tex. Loc. Gov't Code Ann. § 232.0033.

[Signature Page Follows]

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the Effective Date.

#### **RECEIVER**:

CORT THOMAS, AS RECEIVER FOR D4FR, LLC, A TEXAS LIMITED LIABILITY COMPANY

Signature: Printed Name: Title: Date:

Cort Thomas Receiver for D4FR, LLC February 21, 2023

BUYER:

WINDMILL FARMS 2023, LLC, a Texas limited liability company

By: Palmetto Capital Partners, LLC, a Texas limited liability company, its Manager

Signature: Collin Cooper Printed Name. Comm Cooper Title: Manager Date: \_\_\_\_\_\_

Signature Page 1

#### **ESCROW AGENT ACCEPTANCE**

Escrow Agent has executed this Agreement in order to confirm that the Escrow Agent has received executed counterparts of the Agreement and the Earnest Money and shall hold the Earnest Money deposited by Buyer, and any interest earned thereon, in escrow, and shall disburse the Earnest Money and the interest earned thereon, pursuant to the provisions of the Agreement.

("Effective Date")

**REPUBLIC TITLE OF TEXAS, INC.:** 

4

Signature: Printed Name: Title: Date:

Signature Page 2

# EXHIBIT A

# LEGAL DESCRIPTION

[Attached]

# EXHIBIT B Form of Deed



(Space Above This Line for Recorder's Use Only)

NOTICE OF CONFIDENTIALITY RIGHTS: IF YOU ARE A NATURAL PERSON, YOU MAY REMOVE OR STRIKE ANY OF THE FOLLOWING INFORMATION FROM THIS INSTRUMENT BEFORE IT IS FILED FOR RECORD IN THE PUBLIC RECORDS: YOUR SOCIAL SECURITY NUMBER OR YOUR DRIVER'S LICENSE NUMBER.

# SPECIAL WARRANTY DEED

THE STATE OF TEXAS COUNTY OF KAUFMAN §

ş ş KNOW ALL MEN BY THESE PRESENTS:

THIS SPECIAL WARRANTY DEED, dated \_\_\_\_\_\_, 2023, by Cort Thomas, solely in his capacity as Receiver for, and on behalf of, D4FR, LLC, a Texas limited liability company, with its principal office at 8111 Preston Road, Suite 300, Dallas, Texas 75225 ("Grantor"), for the benefit of \_\_\_\_\_\_, a \_\_\_\_\_\_ ("Grantee"), whose mailing address is

WITNESSETH, that Grantor, for good and valuable consideration, has granted bargained, sold, and conveyed and by these presents does grant, bargain, sell, convey and confirm unto Grantee, its successors, and assigns, forever, all the following described lot or parcel of land, situated, lying and being in the County of Kaufman, State of Texas, and being more particularly described on Exhibit "A" attached hereto and made a part hereof (the "Land");

TOGETHER with Grantor's rights, title and interest (if any) in and to the following relating to the Land: (i) land lying in the bed of any street, road or access way, opened or proposed, on the Land; (ii) roads, alleys, rights-of-way and ingress and egress easements relating to the Land, whether surface, subsurface or otherwise; (iii) all water and water rights under or otherwise pertaining to the Land; and (iv) all governmental or quasi-governmental permits, approvals, authorities, licenses and consents, if any, of any kind or character pertaining to the Land (collectively, the "Appurtenances" and together with the Land, the "Property"); AND SUBJECT TO any Permitted Exception (as such term is defined in that certain Purchase and Sale Agreement between Grantor and Grantee dated [•]) and those matters listed and described on Exhibit "B" attached hereto (collectively, the "Permitted Exceptions").

TO HAVE AND TO HOLD the Property unto Grantee, its successors and assigns, subject to the Permitted Exceptions, reservations, and exclusions set forth herein, forever, and Grantor binds Grantor and Grantor's successors and assigns to WARRANT AND FOREVER DEFEND all and singular the Property to Grantee and Grantee's successors and assigns against all and every person or persons lawfully claiming or to claim the whole or any part thereof, when the claim is by, through or under Grantor, but not otherwise.

BY ACCEPTANCE OF THIS SPECIAL WARRANTY DEED, GRANTEE ACKNOWLEDGES THAT IT HAS INSPECTED AND ASSESSED THE PROPERTY AND HAS SATISFIED ITSELF AS TO THE CONDITION OF SAME AND IS TAKING THE PROPERTY "AS-IS", "WHERE-IS", AND "WITH ALL FAULTS", AND WITHOUT ANY REPRESENTATIONS OR WARRANTIES WHATSOEVER, EXPRESS OR IMPLIED, WRITTEN OR ORAL, OTHER THAN THE WARRANTY OF TITLE HEREIN CONTAINED AND/OR IN THAT CERTAIN PURCHASE AND SALE AGREEMENT DATED \_\_\_\_, 2023, BETWEEN GRANTOR AND GRANTEE (THE "PURCHASE AGREEMENT"). IT BEING THE INTENTION OF GRANTOR AND GRANTEE TO EXPRESSLY NEGATE AND EXCLUDE ALL REPRESENTATIONS AND WARRANTIES, INCLUDING, BUT NOT LIMITED TO: (1) THE PHYSICAL CONDITION OF THE PROPERTY OR ANY ELEMENT THEREOF, INCLUDING, WITHOUT LIMITATION, WARRANTIES RELATED TO HABITABILITY, SUITABILITY, MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR FITNESS FOR ANY PURPOSE; (2) THE NATURE OR QUALITY OF CONSTRUCTION, STRUCTURAL DESIGN, AND ENGINEERING OF ANY IMPROVEMENTS; (3) THE QUALITY OF THE LABOR AND MATERIALS INCLUDED IN ANY IMPROVEMENTS; (4) THE SOIL CONDITIONS (BOTH SURFACE AND SUBSURFACE), DRAINAGE, OR OTHER CONDITIONS EXISTING AT THE PROPERTY WITH RESPECT TO ANY PARTICULAR PURPOSE, DEVELOPMENTAL POTENTIAL, OR OTHERWISE; (5) ALL WARRANTIES CREATED BY ANY AFFIRMATION OF FACT OR PROMISE OR BY ANY DESCRIPTION OF THE PROPERTY; AND (6) ALL OTHER WARRANTIES AND REPRESENTATIONS, WHATSOEVER, EXCEPT THE SPECIAL WARRANTY OF TITLE EXPRESSLY SET FORTH IN THIS DEED AND/OR REPRESENTATIONS AND WARRANTIES CONTAINED IN THE PURCHASE AGREEMENT.

[Signature Page Follows]

B - 2

IN WITNESS WHEREOF, Grantor has executed this deed on the date set forth above.

## D4FR LLC:

D4FR LLC, a Texas limited liability company

Signature: Printed Name	Cort Thomas
Title:	Receiver for, and on behalf of, D4FR, LLC
Date:	

THE STATE OF TEXAS	ş
	§
COUNTY OF DALLAS	§

This instrument was acknowledged before me on this the \_\_\_\_\_ day of \_\_\_\_\_, 2023, by Cort Thomas, Receiver for, and on behalf of, D4FR LLC, a Texas limited liability company.

Notary Public in and for the State of Texas

My Commission Expires:

(SEAL)

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 41 of 310 PageID 3842

<u>Exhibit A</u>

Legal Description

100

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 42 of 310 PageID 3843

Exhibit B

Permitted Exceptions

В-2

# EXHIBIT C

# BILL OF SALE AND ASSIGNMENT OF LEASES AND CONTRACTS

This instrument is executed and delivered as of the \_\_\_\_\_\_ day of \_\_\_\_\_\_, 20\_\_\_ pursuant to that certain Purchase and Sale Agreement (the "<u>Agreement</u>"), dated \_\_\_\_\_\_, 2023, by and between Cort Thomas, solely in his capacity as the receiver, and not in his individual capacity ("<u>Receiver</u>") for, and on behalf of, D4FR LLC, a Texas limited liability company, ("<u>D4FR</u>"), and \_\_\_\_\_\_, a \_\_\_\_\_, ("<u>Buyer</u>"), covering the real property described in <u>Exhibit A</u> attached hereto

# (the "Real Property").

1. <u>Sale of Personalty</u>. For good and valuable consideration, Receiver hereby sells, transfers, sets over and conveys to Buyer the following (the "<u>Personal Property</u>"):

(a) *Tangible Personalty.* All of D4FR's right, title and interest in and to all fixtures, furniture, equipment, and other tangible personal property, if any, presently located on the Real Property and used in connection with the operation of same, in each case to the extent assignable and without warranty (the "<u>Tangible Personal Property</u>") but excluding any items of personal property owned by tenants, any managing agent or any other party.

(b) Intangible Personalty. All of D4FR's right, title, and interest, if any, in and to all of the following items, in each case to the extent assignable or transferrable, and without warranty (the "Intangible Personal Property"): (i) licenses and permits relating to the operation of the Real Property; (ii) the right to use the name "Parc at Windmill Farms" in connection with the Real Property; and (iii) if still in effect, each guaranty and warranty received by Receiver from any general contractor, subcontractor, or manufacturer in connection with the construction or maintenance of the Real Property or associated with the Tangible Personal Property, provided, however, if there is any cost or fee to transfer any such guaranty and warranty to Buyer, Buyer must pay the same as a condition precedent to any such assignment by Receiver.

Notwithstanding anything to the contrary contained in this Agreement, under no circumstances shall the Personal Property include (i) any marketing information, market and other analyses, reports, investigations or other documents which constitute proprietary information of Receiver or Receiver's affiliates, including, without limitation any architectural plans, designs or other plans and designs for any houses, townhomes, apartments, casitas and other buildings, or any other vertical improvements of any type, (ii) any information which is privileged or confidential pursuant to a recognized legal privilege (such as attorney-client communication and/or attorney work product) and (iii) any property management software and related hardware, and the data contained therein.

2. <u>Assignment of Leases and Contracts</u>. For good and valuable consideration, Receiver hereby assigns, transfers, sets over and conveys to Buyer, and Buyer hereby accepts such assignment of, the following (the "Assigned Property"):

(a) Leases. All of the D4FR's right, title and interest, as landlord, in and to the tenant leases (the "Leases") covering the Real Property, to the extent assignable and without warranty, and Buyer hereby assumes all of the landlord's obligations under the Leases arising from and after the Closing Date (as defined in the Agreement); and

(b) Service Contracts. All of D4FR's rights, title and interest in and to the service contracts described in **Exhibit B** attached hereto (the "Service Contracts"), to the extent assignable and without warranty.

3. <u>Assumption</u>. Buyer hereby assumes the obligations of Receiver under the Leases and Service Contracts arising from and after the Closing Date and shall defend, indemnify and hold harmless Receiver from and against any liability, damages, causes of action, expenses, and attorneys' fees incurred by Receiver by reason of the failure of Buyer to fulfill, perform, discharge, and observe its obligations with respect to the Leases or the Service Contracts arising on and after the Closing Date.

4. <u>Agreement Applies</u>. The covenants, agreements, representations, warranties, indemnities and limitations provided in the Agreement with respect to the property conveyed hereunder (including, without limitation, the limitations of liability provided in the Agreement), are hereby incorporated herein by this reference as if herein set out in full and shall inure to the benefit of and shall be binding upon Buyer and Receiver and their respective successors and assigns.

IN WITNESS WHEREOF, the undersigned have caused this Bill of Sale and Assignment of Leases and Contracts to be executed as of the date written above.

#### **RECEIVER:**

CORT THOMAS, AS RECEIVER FOR D4FR, LLC, A TEXAS LIMITED LIABILITY COMPANY

Signature: Printed Name: Title: Date:

Cort Thomas Receiver for D4FR, LLC

**BUYER**:

**WINDMILL FARMS 2023, LLC,** a Texas limited liability company

By: Palmetto Capital Partners, LLC, a Texas limited liability company, its Manager

Signature: \_\_\_\_\_ Printed Name: Collin Cooper Title: Manager Date: Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 45 of 310 PageID 3846

Exhibit A

Legal Description

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 46 of 310 PageID 3847

Exhibit B

List of Service Contracts Being Assumed

#### <u>EXHIBIT D</u>

#### NOTICE TO RESIDENTS

\_\_\_\_\_, 2023

Re: Unit No.

Dear Residents:

Notice is hereby given to the tenants of Parc at Windmill Farms (the "**<u>Property</u>**") that D4FR, LLC, the current owner of the Property, has sold the Property to \_\_\_\_\_\_ ("**<u>Buyer</u>**") effective as of this date. Buyer has assumed all of the obligations of landlord under your lease, and Buyer acknowledges that it has received and is responsible for your security deposit in the amount of \$\_\_\_\_\_\_. You will be receiving a separate letter from Buyer's management company providing, among other things, their contact information and to whom and where your rent should be paid. The privacy policy and practices of Buyer will apply to the collection, use and sharing of your personal information on a going-forward basis.

Sincerely,

**RECEIVER:** CORT THOMAS, AS RECEIVER FOR D4FR, LLC, A TEXAS LIMITED LIABILITY COMPANY

Signature: Printed Name: Title: Date:

Cort Thomas Receiver for D4FR, LLC

BUYER: WINDMILL FARMS 2023, LLC, a Texas limited liability company

By: Palmetto Capital Partners, LLC, a Texas limited liability company, its Manager

Signature: \_\_\_\_\_\_ Printed Name: Collin Cooper Title: Manager Date: \_\_\_\_\_\_

# **EXHIBIT B-1**

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 49 of 310 PageID 3850



# National Valuation Consultants, Inc.

# An Appraisal Report of:

Parc at Windmill Farms 1003 Windmill Farms Blvd Forney, Texas 75126

Latitude/Longitude: 32.74128, -96.39680

NVC File Number: DAL2212075

**Prepared For:** Cort Thomas

Partner Brown Fox PLLC 8111 Preston Road, Suite 300 Dallas, TX, 75225 Cort@brownfoxlaw.com

Effective Date(s) of Value:

"As Is" - January 23, 2023



Prepared By: NATIONAL VALUATION CONSULTANTS, INC. 7807 E. PEAKVIEW AVENUE, SUITE 200 CENTENNIAL, COLORADO 80111 Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 50 of 310 PageID 3851



National Valuation Consultants, Inc.

February 7, 2023

Cort Thomas Partner Brown Fox PLLC 8111 Preston Road, Suite 300 Dallas, TX, 75225 Cort@brownfoxlaw.com

Re: Parc at Windmill Farms 1003 Windmill Farms Blvd Forney, Texas 75126 Latitude 32.74128 & Longitude -96.39680 NVC File No.: DAL2212075

Dear Mr. Thomas:

In compliance with your request, enclosed is an appraisal report of the above-referenced property. The purpose of the appraisal is to provide our market value opinion of the valuation scenario summarized below.

Valuation Scenario			
	Interest	Effective Date	
Scenario	Appraised	of Appraisal	
"As Is" Market Value	Fee Simple	January 23, 2023	

Briefly described, the subject is a Class B, Garden/Low Rise, apartment community with 17 residential buildings and two clubhouses. The improvements include 272 units with a total rentable area of 279,648 SF for an average unit size of 1,028 SF. The subject was approximately 91.5% occupied at the time of this appraisal, per the rent roll provided. There are 557 total parking spaces, for a parking ratio of 2.1 spaces per unit. The subject was built in 2019.

As an apartment complex, the subject is encumbered with tenant leases. Thus, the official property rights under appraisal are those of a leased fee estate. However, it is commonplace in the industry to refer to the property rights as those of a fee simple interest, because of the short duration of apartment leases (6 to 12 months) and since we are assuming that all of the tenant leases are at market levels. In this assignment the "leased fee" and "fee simple" property rights are synonymous.

Cort Thomas February 7, 2023 Page 3

It is our opinion that this report complies fully with (a) the current Uniform Standards of Professional Appraisal Practice (USPAP) adopted by the Appraisal Standards Board of the Appraisal Foundation, (b) and the client's appraisal reporting guidelines. A copy of the engagement letter can be found in the Addenda.

It must be noted that our opinion of value is subject to other standard and typical assumptions and limiting conditions which are referenced in the accompanying appraisal report. There are no *extraordinary assumptions* or *hypothetical conditions*.

# **Extraordinary Assumptions:**

1. None

# **Hypothetical Conditions:**

# 1. None

Based upon the data, analyses and reasoning contained in the attached report, and subject to the assumptions and limiting conditions set forth in this analysis, our market value opinions are set forth below:

Summary of Value Conclusion			
	Interest	Effective Date	Reconciled
Scenario	Appraised	of Appraisal	Value
"As Is" Market Value	Fee Simple	January 23, 2023	\$50,000,000

In an effort to curb inflation, the Federal Reserve raised the federal funds rate seven times in 2022 and has signaled rate hikes will continue into 2023. A 25 bps increase was the latest on February 1<sup>st</sup>. While spreads between interest rates and investment rates are not static, market participants indicate that today's higher interest rates have had an upward impact on investment rates, as compared to a year ago. We have reflected this trend in the appraisal.

Please note that our value opinions include personal property such as appliances, office furniture, and other personal property. We have included all personal property in the appraised value of the subject property since we have determined from our analysis that it is typically traded with apartments in the market area.

Cort Thomas February 7, 2023 Page 4

We appreciate the opportunity to serve you, and trust you will advise us if we can be of further assistance.

Respectfully submitted,

NATIONAL VALUATION CONSULTANTS, INC.

Charles G. Dannis, MAI, SRA Senior Managing Director Texas Certified General Appraiser License No.: TX 1321531 G Phone: 214-932-1818 Email: cdannis@nvcinc.com

# TABLE OF CONTENTS

SUBJECT PHOTOGRAPHS	6
Subject Photograph	7
Property Aerial	8
Executive Summary	9
PREMISES OF THE APPRAISAL	12
Scope of Work	13
Definitions of Terminology	16
Identification and History of the Property	
Standard Assumptions and Limiting Conditions	19
Extraordinary Assumptions and Hypothetical Conditions	22
PRESENTATION OF DATA	23
U.S. Economic Indicators	24
Area / Subject Map	28
Dallas-Fort Worth-Arlington, TX MSA Economic and Demographic Profile	29
Market Area Map	37
Market Area Analysis	38
State of Texas Tax and Assessment Analysis	45
Site Analysis	49
Description of the Improvements	51
Subject Photographs	54
ANALYSIS OF DATA AND CONCLUSIONS	56
Dallas-Fort Worth Apartment Market Analysis:	57
Mesquite Apartment Submarket Cluster Analysis	66
Highest and Best Use Analysis	72
The Valuation Process	74
Cost Approach	75
Sales Comparison Approach	77
Income Capitalization Approach	85
Reconciliation and Final Value	
Reasonable Exposure Time and Marketing Period	
Certification	112

# ADDENDA

Appraiser Qualifications Improved Sale Abstracts Lease Comparable Abstracts Legal Description Site Plan / Floor Plans Rent Roll Operating Statements Engagement Letter

# SUBJECT PHOTOGRAPHS



NVC | National Valuation Consultants, Inc.

Parc at Windmill Farms



DAL2212075

NVC | National Valuation Consultants, Inc.

Parc at Windmill Farms



Subject Photographs

∞

DAL2212075

	Executive Summary
CLIENT:	Cort Thomas Partner Brown Fox PLLC 8111 Preston Road, Suite 300 Dallas, TX, 75225 Cort@brownfoxlaw.com
PROPERTY IDENTIFICATION:	Parc at Windmill Farms located at 1003 Windmill Farm Blvd in Forney, Texas 75126
PURPOSE OF APPRAISAL:	The purpose of this assignment is to provide the following market value opinion(s):
	Valuation Scenario
Scenario	Interest Effective Date
"As Is" Market Value	Fee Simple January 23, 2023
DATE OF INSPECTION:	January 23, 2023
DATE OF REPORT PREPARATION	February 7, 2023
DATE OF KEI OKT TKEI AKATION.	1 cordary 7, 2020
EXTRAORDINARY ASSUMPTIONS:	This report is subject to the extraordinary assumption mentioned in the letter of transmittal and in the attached report.
EXTRAORDINARY ASSUMPTIONS:	This report is subject to the extraordinary assumption mentioned in the letter of transmittal and in the attached report. The property is zoned B-1 (Neighborhood Commercial under the authority of City of Forney. Multifamily is a permitted land use under this zoning.
EXTRAORDINARY ASSUMPTIONS: ZONING: SITE SIZE:	This report is subject to the extraordinary assumption mentioned in the letter of transmittal and in the attached report. The property is zoned B-1 (Neighborhood Commercial under the authority of City of Forney. Multifamily is a permitted land use under this zoning. 18.45 acres (±803,726 SF) per county assessor
EXTRAORDINARY ASSUMPTIONS: ZONING: SITE SIZE: IMPROVEMENTS DESCRIPTION:	This report is subject to the extraordinary assumption mentioned in the letter of transmittal and in the attached report. The property is zoned B-1 (Neighborhood Commercial under the authority of City of Forney. Multifamily is a permitted land use under this zoning. 18.45 acres (±803,726 SF) per county assessor

NVC | National Valuation Consultants, Inc.

# UNIT MIX:

		Unit Mix Su	mmary		
			No. of		Rentable
	Unit Type	Size (SF)	Units	% of Total	Area (SF)
A1		832	65	23.9%	54,080
A1 -HC		832	3	1.1%	2,496
A2A		798	48	17.6%	38,304
B1		1,059	28	10.3%	29,652
B2		1,145	77	28.3%	88,165
B2 -HC		1,125	3	1.1%	3,375
B3		1,203	12	4.4%	14,436
C1		1,365	35	12.9%	47,775
C1 -HC		1,365	1	0.4%	1,365
Total		1,028	272	100.0%	279,648

# **PROPERTY STRENGTHS AND WEAKNESSES**

	Strengths And Weaknesses
St	rengths
•	Location offers good access and visibility
•	Proximity to open space
•	Top rated school district
•	Large-sized units
•	Efficient floorplan design with balconies/patios
•	Adequate parking at 2.1 spaces per bedroom
•	Above-average project amenities
•	New construction
•	Good condition / well maintained
•	Rental rates have trended upward in recent years
•	Stabilized occupancy
•	Strong employment growth in submarket / metropolitan area
W	eaknesses
•	Located in a tertiary market
•	Rising interest rates causing downward pressures on values
•	Significant new supply brought to market
•	Ample land supply in area allows for potential new construction
	Limited availability of debt capital

# **HIGHEST AND BEST USE:**

As Vacant: Multi-family development As Improved: Continued operation as a for-rent apartment project.

NVC | National Valuation Consultants, Inc.

# MARKET VALUE OPINION SUMMARY:

Final Value Reconciliation		
Value Scenario	"As Is" Market Value	
Date of Valuation	January 23, 2023	
Interest Appraised	Fee Simple	
Sales Comparison Approach	\$49,000,000	
Income Capitalization Approach		
Direct Capitalization	\$51,600,000	
DCFA	\$49,700,000	
Reconciled	\$50,000,000	
Market Value Opinion	\$50,000,000	
Market Value Opinion /Unit	\$183,824	

# **KEY UNITS OF COMPARISON:**

Key Units of Comparison	
Valuation Premise	"As Is"
Effective Date	January 23, 2023
Indicated Value	\$50,000,000
Indicated Value - \$/SF (279,648)	\$178.80
Indicated Value - \$/Unit (272)	\$183,824
Vacancy/Credit Loss	8.0%
Concessions	0.0%
Average Rent/ Unit / Month	\$1,560
Annual Expense / Unit (including reserves)	\$8,057
Operating Expenses Ratio	44.71%
Direct Capitalization Rate (Going In Rate)	5.25%

# Summary of DCF Assumptions

Scenario	"As Is"
Date of Value	January 23, 2023
Average Market Rent	\$1,560
Rent Escalation	0%, 2%, 3%
Holding Period	10 years
Vacancy & Credit Loss	8.00%
Long Term Concessions	0.00%
Expense Escalation	3.00%
Terminal Cap Rate	5.75%
Discount Rate	7.00%
Selling Expenses	1.50%
DCF Value Indication (Rounded)	\$49,700,000
DCF Value Indication \$/Unit	\$182,721

# PREMISES OF THE APPRAISAL

NVC | National Valuation Consultants, Inc.

# Scope of Work

# SCOPE OF WORK DEFINED

The Scope of Work requirement within the Uniform Standards of Professional Appraisal Practice (USPAP) of the Appraisal Standards Board states that the appraiser must provide the following information within each appraisal, appraisal review, or appraisal consulting assignment:

- 1. Identify the problem to be solved;
- 2. Determine and perform the scope of work necessary to develop credible assignment results; and
- 3. Disclose the scope of work in the report.

While the scope of work is addressed within many sections of this report, the following is a summary of the Scope of Work for this assignment.

# APPRAISAL ELEMENTS

There are six key assignment elements that need to be addressed when identifying the appraisal problem. These include:

- 1. Client and any other intended users;
- 2. Intended use of the appraiser's opinions and conclusions;
- 3. Type and definition of value;
- 4. Effective date of the appraiser's opinions and conclusions;
- 5. Subject of the assignment and its relevant characteristics (e.g. interest valued, physical and legal characteristics); and
- 6. Assignment conditions (e.g. hypothetical conditions, extraordinary assumptions, supplemental standards, and jurisdictional exceptions).

# CLIENT, INTENDED USERS AND INTENDED USE

According to USPAP, the credibility of an appraisal must be evaluated within the context of the intended use. To that end, this appraisal is prepared at the request of Brown Fox PLLC, for the purpose of assisting in the potential sale of the subject. The intended users of this appraisal are officials with Brown Fox PLLC. This report has no other intended use, and National Valuation Consultants, Inc. is not responsible for the use of this report by any third parties.

NVC | National Valuation Consultants, Inc.

# PURPOSE OF APPRAISAL

The purpose of the appraisal is to provide our market value opinion of the valuation scenario summarized below.

Valuation Scenario			
	Interest	Effective Date	
Scenario	Appraised	of Appraisal	
"As Is" Market Value	Fee Simple	January 23, 2023	

# **PROPERTY RIGHTS APPRAISED**

The property rights appraised are those of a fee simple interest in the subject real property. No opinion of value is provided for mineral rights, water rights or other non-realty items which may or may not be associated with the property.

## ANALYSIS PERFORMED IN THE ASSIGNMENT

The engagement letter, included at the end of the addenda of this report, requests that the appraisers perform a comprehensive appraisal that includes a detailed explanation of all material factors that relate to the valuation of the subject property. This type of analysis was formerly referred to as a "self-contained" report format by many clients.

The work performed within this appraisal assignment includes a number of independent investigations and analyses. The methods and sources utilized are listed as follows:

**Approaches to Value**: The three traditional valuation approaches – cost, income, and sales comparison – were considered in the appraisal along with the subdivision development approach. Value indications were derived from those considered applicable, which is discussed later in this report.

**Market Area Analysis**: The appraisers inspected the subject's market area, evaluated demographic and economic statistics, reviewed city zoning maps, aerial photographs and other market data in analyzing the characteristics of the subject area.

**Site Description and Analysis**: This description is based on an on-site inspection and review of documents provided by the property contacts. Specific documents used in the description are cited in the Site Analysis section of this report.

**Improvement Description and Analysis**: This description is also based on an on-site inspection and review of building information provided by the property contacts. Specific documents used in the description are cited in the Description of the Improvements section of this report.

NVC | National Valuation Consultants, Inc.

**Market Analysis**: Macro and micro market analysis sections and industry overview sections were prepared by many individuals through a cooperative effort between the appraisers and professional research staff of National Valuation Consultants, Inc. (NVC). We have cited our sources within these sections which typically include related trade industry associations, state and local government sources, and interviews with market participants.

**Market Data**: All market data were derived from multiple conversations with many individuals through a cooperative effort between the appraisers and professional research staff of National Valuation Consultants, Inc. (NVC).

**Comparable Sales**: The appraisers assembled data on comparable improved property sales and land sales from abstracts provided by CoStar COMPS; Real Capital Analytics; public deed records; multiple listing service data; newspaper articles and news releases; file sources; and conversations with numerous real estate buyers, sellers, and agents active in the marketplace.

## ASSIGNMENT CONDITIONS

In two separate sections of this appraisal report, we have included the Standard Assumptions and Limiting Conditions used in the preparation of the appraisal assignment.

# PROPERTY CONTACTS

In addition to public records and other sources cited in this appraisal, we have relied on the following parties for information pertaining to the subject:

Property Contacts				
Contact Name	Title	Company	Email	Phone Number
Larina Friend	Mgt. Co. Rep	Sun Chase American	lfriend@sunchaseamerican.com	336-545-1291
Kayla Martin	Site Manager	Parc at Windmill Farms	manager@parcatwindmillfarms.com	972-552-5500

NVC | National Valuation Consultants, Inc.

# **Definitions of Terminology**

**APPRAISAL** — (noun) the act or process of developing an opinion of value. (adjective) of or pertaining to appraising and related functions such as appraisal practice or appraisal services. Comment: An appraisal must be numerically expressed as a specific amount, as a range of numbers, or as a relationship to a previous value opinion or numerical benchmark.<sup>1</sup>

**ASSIGNMENT** -1) An agreement between an appraiser and a client to provide a valuation service; 2) the valuation service that is provided as a consequence of such an agreement.<sup>2</sup>

**MARKET VALUE** — The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. Buyer and seller are typically motivated.
- 2. Both parties are well informed or well advised, and acting in what they consider their own best interests.
- 3. A reasonable time is allowed for exposure in the open market.
- 4. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto.
- 5. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.<sup>3</sup>

**AS IS MARKET VALUE** — The estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal date. (Interagency Appraisal and Evaluation Guidelines, OCC)<sup>4</sup>

**FEE SIMPLE ESTATE** — Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.<sup>5</sup>

**LEASED FEE INTEREST** — The ownership interest held by the lessor, which includes the right to receive the contract rent specified in the lease plus the reversionary right when the lease expires.  $^{6}$ 

**PROJECTION** — In market analysis, a prediction of the future that is an extension of current and historical trends.<sup>7</sup>

**EFFECTIVE DATE** -1. The date on which the appraisal opinion applies. (SVP) 2. The date to which an appraiser's analyses, opinions, and conclusions apply; also referred to as date of value. (USPAP) 3. The date that a lease goes into effect.<sup>8</sup>

<sup>3</sup> Source: Code of Federal Regulations; Title 12--Banks And Banking; Chapter I--Comptroller Of The Currency, Department Of The Treasury; Part 34--Real Estate Lending And Appraisals--Subpart C—Appraisals Sec. 34.42 Definitions; Revised January 1, 2000.

<sup>&</sup>lt;sup>1</sup> USPAP 2020-2021 Edition, Page 3.

<sup>&</sup>lt;sup>2</sup> USPAP 2020-2021 Edition, Page 3.

<sup>&</sup>lt;sup>4</sup> Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 7th edition.

<sup>&</sup>lt;sup>5</sup> Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 7th edition.

<sup>&</sup>lt;sup>6</sup> Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 7th edition.

<sup>&</sup>lt;sup>7</sup> Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 7th edition.

<sup>&</sup>lt;sup>8</sup> Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 7th edition.

NVC | National Valuation Consultants, Inc.

**PROSPECTIVE OPINION OF VALUE** — A value opinion effective as of a specified future date. The term does not define a type of value. Instead, it identifies a value opinion as being effective at some specific future date. An opinion of value as of a prospective date is frequently sought in connection with projects that are proposed, under construction, or under conversion to a new use, or those that have not yet achieved sellout or a stabilized level of long-term occupancy.<sup>9</sup>

**EXTRAORDINARY ASSUMPTION** — An assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions. Uncertain information might include physical, legal, or economic characteristics of the subject property, or conditions external to the property, such as market conditions or trends, or about the integrity of data used in an analysis.<sup>10</sup>

**HYPOTHETICAL CONDITION** -1. A condition that is presumed to be true when it is known to be false. (SVP) 2. A condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results but is used for the purpose of analysis. Hypothetical conditions are contrary to known facts about physical, legal, or economic characteristics of the subject property; or about conditions external to the property, such as market conditions or trends; or about the integrity of data used in an analysis.(USPAP)<sup>11</sup>

**EXPOSURE TIME** — Estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal.<sup>12</sup>

**MARKETING TIME** — Opinion of the estimated amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal.<sup>13</sup>

**INTENDED USE -** the use(s) of an appraiser's reported appraisal or appraisal review assignment results, as identified by the appraiser based on communication with the client at the time of the assignment.<sup>14</sup>

**INTENDED USER** - the client and any other party as identified, by name or type, as users of the appraisal or appraisal review report by the appraiser, based on communication with the client at the time of the assignment.<sup>15</sup>

**PERSONAL PROPERTY** — Identifiable tangible objects that are considered by the general public as being "personal," for example, furnishings, artwork, antiques, gems and jewelry, collectibles, machinery and equipment; all tangible property that is not classified as real estate. (USPAP) Consists of every kind of property that is not real property; movable without damage to itself or the real estate; subdivided into tangible and intangible components. (IAAO)<sup>16</sup>

<sup>&</sup>lt;sup>9</sup> Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 7th edition.

<sup>&</sup>lt;sup>10</sup> Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 7th edition.

<sup>&</sup>lt;sup>11</sup> USPAP 2020-2021 Edition, Page 4.

<sup>&</sup>lt;sup>12</sup> USPAP 2020-2021 Edition, Page 4.

<sup>&</sup>lt;sup>13</sup> USPAP 2020-2021 Edition, Advisory Opinion 7, Page 74.

<sup>&</sup>lt;sup>14</sup> USPAP 2020-2021 Edition, Page 4.

<sup>&</sup>lt;sup>15</sup> USPAP 2020-2021 Edition, Page 4.

<sup>&</sup>lt;sup>16</sup> USPAP 2020-2021 Edition, Page 5.

DAL2212075

NVC | National Valuation Consultants, Inc.

# Identification and History of the Property

PROPERTY NAME:	Parc at Windmill Farms
LOCATION:	The property is just north of W US Hwy 80 and in between Forney and Terrell, TX.
ADDRESS:	1003 Windmill Farms Blvd, Forney, Texas 75126
COUNTY:	Kaufman
PROPERTY I.D. NUMBER:	8214
OWNER OF RECORD:	D4FR LLC
LEGAL DESCRIPTION:	Please refer to the Addenda.
LATITUDE / LONGITUDE:	32.74128 / -96.39680

HISTORY OF THE PROPERTY:

The improvements of the Parc at Windmill Farms were constructed in 2019. Since then, there have been no significant upgrades to the units or common areas. The property currently has a letter of intent ("LOI") from DLP Capital Holdings, LLC to purchase the property for \$47,328,000 or \$174,000/unit. The subject was not widely marketed nor was it listed with a brokerage firm. The subject is part of ongoing legal proceedings to where the LOI has been taken by a receiver, Brown Fox LLC, to make financial decisions.

Other than the current LOI in place, we are aware of no other sales since the property was built.

NVC | National Valuation Consultants, Inc.

# Standard Assumptions and Limiting Conditions

- 1. Disclosure of the contents of the appraisal report is governed by the bylaws and regulations of the professional appraisal organizations with which the appraiser is affiliated: specifically, the Appraisal Institute.
- 2. This Report should be relied upon only by the Intended User(s) and only for the Intended Use(s) identified at the time of the assignment. Furthermore, the Report is to be used in whole and not in part. The Report shall not be duplicated or provided to any third party in whole or in part without the written consent of NVC. Exempt from this restriction is duplication for the internal use of the Intended User and its attorneys, accountants, or advisors for the sole benefit of the Intended User. Also exempt from this restriction is transmission of the Report pursuant to any requirement of any court, governmental authority, or regulatory agency having jurisdiction over the intended user, provided that the Report and its contents shall not be published, in whole or in part, in any public document without the written consent of NVC. Written consent and approval from NVC must be obtained before this appraisal report can be conveyed by anyone to the public through advertising, public relations, news, sales, or other media. Any third party, not covered by the exemptions herein, who may possess this report, is advised that they should rely on their own independently secured advice for any decision in connection with this property. NVC shall have no accountability or responsibility to any such third party.
- 3. The appraiser will not be required to give testimony or appear in court because of having made this appraisal, with reference to the property in question, unless previous arrangements have been made.
- 4. The distribution of the total valuation in this report between land and improvements applies only under the stated highest and best use of the property. The separate allocation of value for land and improvements must not be used in conjunction with any other appraisal and is invalid if so used.
- 5. The legal description used in this report is assumed to be correct.
- 6. No survey of the property has been made by the appraiser and no responsibility is assumed in connection with such matters. Maps and sketches are included only to assist the reader in visualizing the property.
- 7. No responsibility is assumed for matters of a legal nature affecting title to the property, nor is an opinion of title rendered. The title is assumed to be good and merchantable unless otherwise stated.
- 8. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, (including termite infestations) or structures which would render it more or less valuable. No responsibility is assumed for such conditions or for engineering which may be required to discover such.

- 9. All mechanical components are assumed to be in operable condition as would be considered standard for properties similar to the subject in type and age. The heating, cooling, ventilation, plumbing and electrical equipment are considered to be in similar condition to the observable elements of the improvements unless otherwise stated. The insulation and energy efficiency of the improvements are assumed to be adequate and standard for the subject type and age unless otherwise noted.
- 10. Information furnished by others is assumed to be true, correct and reliable. A reasonable effort has been made to verify such information; however, no responsibility for its accuracy is assumed by the appraiser.
- 11. The opinion of value assumes responsible ownership and competent management.
- 12. Unless otherwise stated in this report, the existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyls, petroleum leakage, or agricultural chemicals, which may or may not be present on the property, or other environmental conditions, were not called to the attention of nor did the appraiser become aware of such during the appraiser's inspection. The appraiser has no knowledge of the existence of such materials on or in the property unless otherwise stated. The appraiser, however, is not qualified to test such substances or conditions. If the presence of such substances, such as asbestos, urea formaldehyde foam insulation, or other hazardous substances or environmental conditions, may affect the value of the property, the opinion of value is predicated on the assumption that there is no such condition on or in the property or in such proximity thereto that it would cause a loss in value. No responsibility is assumed for any such conditions, nor for any expertise or engineering knowledge required to discover them.
- 13. The values contained in this report are opinions. There is no guarantee, written or implied, that the subject property will sell or lease for the indicated amounts.
- 14. The appraisers of National Valuation Consultants, Inc. reserve the right to amend and/or alter statements, analyses, conclusions and opinions of value if information pertinent to this assignment is made known to us after the completion of the report.
- 15. National Valuation Consultants, Inc., as well as any employee, agent or officer thereof, shall be completely indemnified against any and all losses, claims, damages, liabilities, costs or expenses to which the recipient and/or third party user may become subject, but only if neither National Valuation Consultants, Inc. nor any other indemnified person shall have been grossly negligent or shall have taken or omitted to take any action in bad faith in connection with the preparation of this report.
- 16. The Americans with Disabilities Act ("ADA") became effective January 26, 1992. We have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more of the requirements of the Act. If so, this fact could have a negative effect upon the value of the property. Since we have no direct evidence relating to this issue, we did not consider possible noncompliance with the requirements of ADA in estimating the value of the property.

NVC | National Valuation Consultants, Inc.

17. Unless otherwise noted, all prospective values, if any, in this appraisal, are based on the market conditions which exist at the date of inspection combined with an informed forecast, based on current trends in supply and demand for the property type under appraisal, as to what such conditions will be at the future date of property completion and or stabilization. The appraiser cannot be held responsible for unforeseeable events, such as unexpected new construction, unanticipated changes in economic conditions, or any other such events which might occur and which would alter market conditions prior to the effective date of the appraisal.
NVC | National Valuation Consultants, Inc.

# **Extraordinary Assumptions and Hypothetical Conditions**

Our market value opinion is subject to certain standard assumptions and limiting conditions which are referenced in the accompanying appraisal report. There are no Extraordinary Assumptions and Hypothetical Conditions that may have affected the assignment results.

# EXTRAORDINARY ASSUMPTIONS

None

# **HYPOTHETICAL CONDITIONS**

None

# PRESENTATION OF DATA

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 72 of 310 PageID 3873

Parc at Windmill Farms

NVC | National Valuation Consultants, Inc.

# **U.S. Economic Indicators**

#### **Gross Domestic Product**

Real gross domestic product (GDP) increased at an annual rate of 2.6% in 3Q 2022, in contrast to a decrease of 0.6% in 2Q 2022.



#### Inflation

The Consumer Price Index for All Urban Consumers rose just 0.1% from the previous month, and increased 7.1% from a year ago, compared with respective estimates of 0.3% and 7.3%. Inflation-adjusted average hourly earnings for workers rose 0.5% for the month, though they were still down 1.9% from a year ago.



DAL2212075

U.S. Economic Indicators

24

NVC | National Valuation Consultants, Inc.

# U.S. 10-Year Treasury Yield

As of late-December 2022, the 10-year U.S. Treasury yield dropped below 3.6%, after inflation reading comes in lighter than expected. The data no doubt cemented the 50 basis point rate hike.



# **Consumer Sentiment Index**

Consumer sentiment confirmed the preliminary reading earlier this month, rising 5% above November. Sentiment remains relatively downbeat at 15% below a year ago, but consumers' extremely negative attitudes have softened this month on the basis of easing pressures from inflation. One-year business conditions surged 25%, and the long-term outlook improved a more modest but still sizable 9%. Still, both measures are well below 2021 readings. Assessments of personal finances, both current and future, are essentially unchanged from November. Year-ahead inflation expectations improved considerably but remained elevated, falling from 4.9% in November to 4.4% in December, the lowest reading in 18 months but still well above two years ago. Declines in short-run inflation expectations were visible across the distribution of age, income, education, as well as political party identification. While the sizable decline in short-run inflation expectations may be welcome news, consumers continued to exhibit substantial uncertainty over the future path of prices.



DAL2212075

**U.S. Economic Indicators** 

NVC | National Valuation Consultants, Inc.

## Investment

Stocks waver as holidays approach and investors look to 2023. The S&P 500 is down 4.73% for the month.



# NCREIF Property Index

The quarterly total return was 0.57% for the third quarter which is down from 3.23% the second quarter. The quarterly return consisted of 0.93% from income and (0.37%) from appreciation, the first negative appreciation returns since the 2<sup>nd</sup> quarter of 2020. Appreciation is after the deduction of capital expenditures. Market values before considering capital expenditures decreased by (0.09%), the first decline in the index since the 3<sup>rd</sup> quarter of 2020. The decline was due in part to a significant increase in the number of properties that had their values written down this quarter versus those that were written up. More than half the properties in the index were written down which also hasn't happened since the 3<sup>rd</sup> quarter of 2020.



NVC | National Valuation Consultants, Inc.

# Capital Markets

According to CoStar Analytics, having decreased in 2020 by 27.5%, total commercial real estate sales volume reached a new record of \$583B in 2021. Thus far in 2022, total CRE sales volume has increased 41.5%, with over 101,000 total sales and an overall asset value exceeding \$13.7T.



## CONCLUSION

As 2022 progresses, the U.S. inflation rate continues to impact markets, as strong consumer demand has collided with pandemic-related supply disruptions. Prices are up sharply for a number of everyday household items, including food, vehicles, shelter, and energy. Shortages of supplies and workers, heavy doses of federal aid, rising interest rate predictions, and robust consumer spending have combined to send inflation soaring. The Federal Reserve reinforced its inflation fight by raising its key interest rate for the seventh time this year and signaling more hikes to come. The central bank boosted its benchmark rate a half-point to a range of 4.25% to 4.5%, its highest level in 15 years. Though lower than its previous three-quarter-point hikes, the latest move will further increase the costs of many consumer and business loans and the risk of a recession.

While industrial properties continue to be the magnet for investors, the retail sector remains impacted by the continuous surge of e-commerce. Unlike retail where supply exceeds demand, all types of housing in the U.S. remains supply constrained, and the demand for apartments has been fueled by generally unaffordable housing prices. The hospitality industry is seeing the return of business and large conference travel, but the biggest issue the sector is suffering from currently is a talent shortage and the need to pay higher wages. The hotel industry is directly affected by the office segment, which continues to be impacted by hybrid work from home policies, resulting in the shrinking of office demand in certain U.S. markets.

Looking forward, most analysts anticipate a short and mild recession, followed by a period of slower growth with inflation remaining well above the Fed's two percent target. When combined with higher interest rates and ongoing supply-chain issues, the commercial real estate markets will face challenges in the short term, although long term trends remain positive due to high employment and constrained supply in many markets.

```
Parc at Windmill Farms
```

NVC | National Valuation Consultants, Inc.



NVC | National Valuation Consultants, Inc.

# Dallas-Fort Worth-Arlington, TX MSA Economic and Demographic Profile

# MSA Defined

According to the U.S. Office of Management and Budget, the Dallas-Fort Worth-Arlington, TX Metropolitan Statistical Area (#19100) is defined as follows.

*Principal Cities:* Dallas, Fort Worth, Arlington, Plano, Irving, Denton, Richardson, Grapevine. *Constituent Counties:* Collin County, Dallas County, Denton County, Ellis County, Hunt County, Kaufman County, Rockwall County, Johnson County, Parker County, Tarrant County, Wise County.

#### Locational and Linkages Attributes

The cities of Dallas and Fort Worth are the two central cities of the metroplex. Dallas and its suburbs have one of the highest concentrations of corporate headquarters in the United States and is the largest growing metropolitan economy in the nation. Its major industries include Information Technology and Conducting Business. Fort Worth's economy is fueled by defense and aircraft manufacturing, as well as the Texas farming and ranching industry.

The Dallas-Fort Worth Metroplex is home to over 220 publicly traded companies and roughly 700 total corporate headquarters, one of the largest concentrations in the United States. As a whole, the region has over 20 Fortune 500 companies and approximately 40 Fortune 1,000 companies. Among these companies in Dallas are AT&T, Southwest Airlines, Texas Instruments, and Exxon Mobil; Fort Worth is home to American Airlines and several major defense manufacturers including Lockheed Martin and Bell Helicopter Textron.

The Dallas-Fort Worth region's attractive quality of life, low cost of living, skilled labor force, pro-business mindset and absence of corporate and personal income taxes all contribute to a strong regional and state economy. The region's central location allows it to function as a logistics and distribution hub, giving businesses an edge by putting key markets within easy reach of both truck and rail shipping.

#### **Ground Transportation**

#### Highways

The Dallas-Fort Worth area has multiple different freeways and interstates. Major north-south Interstates include I-35 and I-45/I-75. I-35 splits into I-35E and I-35W from Denton to Hillsboro. I-35W goes through Fort Worth while I-35E goes through Dallas. I-45 connects Dallas to Houston. I-75 connects Dallas to Durant Oklahoma. East-west routes include I-30 and I-20. The North Central Texas Council of Governments is a cooperative effort of all the counties impacted by the continued population growth and resulting traffic congestion, with the charter to help plan and coordinate future transportation needs of the region. Two major turnpikes have been opened in the last 10 years to address this growth: the Sam Rayburn Tollway, which links north Tarrant County to Collin County and the President George Bush Turnpike, which links I-20 and I-30, south of DFW Airport, to the Dallas North Tollway and I-75.

NVC | National Valuation Consultants, Inc.

# Public Transportation

Public transit options continue to expand significantly, though in several outlying suburbs, it remains limited. Dallas County and parts of Collin and Rockwall Counties have bus service and light rail operated by Dallas Area Rapid Transit, (DART), covering thirteen cities. The Red Line extends north to Plano and southwest to Westmoreland Road. The Blue Line reaches from Rowlett in the northeast to Ledbetter Road in south Dallas. An additional three miles south to the University of North Texas near I-20 recently opened. DART's 28-mile Green Line connects Carrollton in the northwest through Downtown Dallas to Pleasant Grove in the southeast. The Orange Line is being extended in phases from Northwest Hwy to Las Colinas, in Irving, and finally to DFW International Airport.

#### Rail

Tarrant County has bus service operated by the Fort Worth Transportation Authority (known as 'The T'), available only in Fort Worth. The commuter train that serves Fort Worth and its eastern suburbs is operated as the Trinity Railway Express. It connects downtown Fort Worth to downtown Dallas, where it links to the DART light rail system. A station near its midpoint, Centerport, serves DFW Airport via a free airport shuttle bus.

The Dallas-Fort Worth-Arlington area is served by the Burlington Northern and Santa Fe Railway's Intermodal freight transport yard, the Yellow Freight Systems' cross-docking facility and the Union Pacific intermodal facility, all located adjacent to I-45, southeast of Dallas.

# Air Transportation

# Dallas-Fort Worth International Airport

Commercial air transportation is handled through the Dallas-Fort Worth International Airport (DFW). DFW, located midway between Dallas and Fort Worth, is the world's largest in terms of land area, covers in excess of 18,000 acres. According to the airport's website, DFW Airport provides non-stop access to 193 U.S. and 67 international cities. During 2021 DFW served over 62.5 million passengers and over 1.8 billion tons of cargo a significant increase over the 39.3 million passengers and 872,000 tons of cargo served by the same date in 2020. DFW currently ranks 3<sup>rd</sup> in the world in terms of operations, and 2<sup>nd</sup> in terms of passengers. The airport also provides employment for close to 228,000 individuals. A map of non-stop flights from DFW is presented below.



```
Parc at Windmill Farms
```

NVC | National Valuation Consultants, Inc.

# Demographic Overview

The following table provides a summary of key demographic characteristics within the Dallas-Fort Worth MSA, the State of Texas, and the nation.

Regional Demographic Summary						
	State of Texas United State					
Population	•		•			
2020 Census	7,637,387	29,145,505	331,449,281			
2023 Estimate	7,933,171	30,065,904	334,500,069			
2028 Projection	8,329,332	31,310,079	341,662,969			
2020 - 2023 % Annual Change	1.3%	1.0%	0.3%			
2023 - 2028 % Annual Change	1.0%	0.8%	0.4%			
Average Age	37.2	37.4	40.2			
Median Age	36.2	35.9	39.2			
Households						
2020 Census	2,760,991	10,491,147	126,817,580			
2023 Estimate	2,867,378	10,848,636	128,298,155			
2028 Projection	3,013,369	11,325,374	131,437,810			
2020 - 2023 % Annual Change	1.3%	1.1%	0.4%			
2023 - 2028 % Annual Change	1.0%	0.9%	0.5%			
2023 Average Household Size	2.7	2.7	2.5			
Income		· · · · · ·				
2023 Estimated Median Household	\$81,625	\$71,347	\$73,336			
2023 Estimated Avg. Household	\$113,629	\$101,151	\$104,972			
% Under \$50,000	29.9%	35.7%	34.8%			
% \$50,000 - \$100,000	29.8%	29.3% 2				
% Over \$100,000	40.2%	35.0%	36.4%			
Annual Growth Projections	(2023 - 2028)	Household Inco	me Comparison			
🗖 Households 🛛 🗖 Popula	tion	🗖 Median Inco	me 🗆 Average Income			
<b></b>	1.00/	\$150,000 <sub>T</sub>				
Dalla-Fort Worth MSA	1.0%					
-	1.0%	\$100,000 -				
State of Texas	0.9%					
_	0.8%	\$50,000 -				
	0.5%	\$0				
0.	4%	Dalla-Fort	State of United States			
	Worth MSA	Texas				
0.0% 0.2% 0.4%	0.070 0.070 1.070 1.270					

Environics Analytics, 2023

# **Population Trends**

The Dalla-Fort Worth MSA has recorded annual population growth of 1.3% since 2020, which has outpaced population growth in the State of Texas as a whole. Over the next five years, the Dalla-Fort Worth MSA is expected to see annual growth taper off to 1.0%, which is above the projected rate of the State of Texas.

# **Income Demographics**

When compared to the State of Texas overall, a relatively large percentage of households in the Dalla-Fort Worth MSA earn more than \$100,000 annually (40.2%). Within the State of Texas, only 35.0% fall within this income bracket.

31

NVC | National Valuation Consultants, Inc.

# Area Housing Stock

The bulk of housing in the Dalla-Fort Worth MSA is concentrated in single-family homes which make up 65.9% of inventory. Overall, a higher percentage of households in the Dalla-Fort Worth MSA rent housing compared to the State of Texas; home-ownership levels are estimated at 60.0% and 62.3% in the Dalla-Fort Worth MSA and State of Texas, respectively. At \$320,741, the estimated value of owner-occupied homes in the Dalla-Fort Worth MSA is higher than the State of Texas median of \$254,801.

2023 Housing Stock, Home Ownership, & Values						
	Dalla-Fort V	North MSA	State of Texas			
Housing Structure	Totals	% of Total	Totals	% of Total		
1 Unit Detached/Attached	2,017,735	65.9%	8,108,184	67.7%		
2-3-4 Units	134,266	4.4%	592,901	4.9%		
5-19 Units	399,050	13.0%	1,249,613	10.4%		
20 or more Units	nits 403,418		1,174,138	9.8%		
Mobile Home, Trailer, Other	108,172	3.5%	853,180	7.1%		
TOTAL	3,062,641	100.0%	11,978,016	100.0%		
Home Ownership Lovels	% Owner	60.0%	% Owner	62.3%		
Home Ownership Levers	% Renter	40.0%	% Renter	37.7%		
Median Year Structure Built		1991		1990		
Median Value of Owner-O	Median Value of Owner-Occupied Homes			\$254,801		

Environics Analytics, 2023

# Employment by Industry Sector

Top employment sectors in the Dalla-Fort Worth MSA include Management (11.6%), Office/Admin Support (11.3%), and Sales/Related (10.8%). Together, these three sectors comprise 33.7% of total employment. When compared with the State of Texas, the Dalla-Fort Worth MSA has a higher portion of residents in the Business/Financial Ops occupation (6.8%).



APP000080

NVC | National Valuation Consultants, Inc.

#### **Resident Employment Trends**

The Dalla-Fort Worth MSA is currently exhibiting an unemployment rate of 3.3% as of November 2022. In 2021, the total number of employed residents in the Dalla-Fort Worth MSA increased by 214,943. Over the 12-month trailing period through November 2022, resident employment growth slowed as the number of employed residents increased by 173,645.

The total number of employed residents in the Dalla-Fort Worth MSA is now 7.7% higher than the recent peak reached in 2021. When compared to the State of Texas, the Dalla-Fort Worth MSA's unemployment rate is lower, and unemployment in the Dalla-Fort Worth MSA is 0.1 percentage points lower than the nation.

Resident Employment Trends					
	Dalla-For	t Worth MSA	State of Texas	United States	
Year	Employment	Unemployment Rate	Unemployment Rate	Unemployment Rate	
2011	3,109,349	7.8%	8.0%	8.9%	
2012	3,188,765	6.5%	6.7%	8.1%	
2013	3,253,995	6.2%	6.3%	7.4%	
2014	3,350,325	5.1%	5.2%	6.2%	
2015	3,437,008	4.1%	4.5%	5.3%	
2016	3,559,384	3.9%	4.6%	4.9%	
2017	3,637,295	3.7%	4.3%	4.4%	
2018	3,713,687	3.6%	3.9%	3.9%	
2019	3,798,180	3.3%	3.5%	3.7%	
2020	3,673,336	7.1%	7.7%	8.1%	
2021	3,888,279	5.1%	5.7%	5.3%	
		Most Current Da	ata		
Nov 2021	4,015,523	3.9%	4.5%	3.9%	
Nov 2022*	4,189,168	3.3%	3.7%	3.4%	
5,000,000	0			<b>10.0%</b>	



Source: U.S. Bureau of Labor Statistics, 01/2023. The preceding data reflects all BLS revisions to date. \* - Preliminary data

NVC | National Valuation Consultants, Inc.

# Consumer Price Index (CPI) Trends

The Consumer Price Index (CPI) is a measure of the average change over time in the prices paid by urban consumers for consumer goods and services and serves as an economic indicator. The CPI is the most widely used measure of inflation and provides information about price changes in the Nation's economy to government, business, and private citizens.

Price indexes are available for the U.S., the four Census regions, size of city, cross-classifications of regions and size-classes, and for 26 local areas. Indexes are available for major groups of consumer expenditures (food and beverages, housing, apparel, transportation, medical care, recreation, education and communications, and other goods and services), for items within each group, and for special categories, such as energy.

The CPI for Dallas-Fort Worth CSA recorded an increase of 1.7% annually for "All Items" during the period 2012-2021, which is slightly below the U.S. (Class A) increase. From November 2021 November 2022 (most recent data available), the CPI for the Dallas-Fort Worth CSA increased by 8.4%, which was above the U.S. (Class A) CPI increase of 7.1% over the same time period.

Comparative CPI Trends				
Dallas-FT	Worth CSA and U	.S. (Class A)		
	All I	tems		
Year	DFW CSA	U.S. (Class A)		
2012	212.2	209.3		
2013	216.0	212.6		
2014	218.4	216.1		
2015	217.5	217.1		
2016	220.7	220.3		
2017	226.1	225.4		
2018	232.8	231.3		
2019	237.7	235.9		
2020	239.1	239.0		
2021	251.6	249.1		
Annual Change	1.7%	1.8%		
2020-2021	5.2%	4.2%		
Partial Year Comparison				
Nov-21	257.4	255.1		
Nov-22	279.0	273.2		
Annual Change	8.4%	7.1%		

Source: U.S. Bureau of Labor Statistics. 1Q 2023

DFW CSA Base Period: December 1982-84 = 100

U.S. Class Base Period: December 1986 = 100

The BLS divides the nation into several Combined Statistical Areas (CSA's). CSA's are larger than Metropolitan Statistical areas (MSA's) because they are intended to give a regional picture. For markets that do not fall within these CSA's, the BLS has defined these as being Class A, Class B/C, or Class D, depending on population. Size Class A is defined as having a population of more than 1.5 million. Size Class B/C is defined has having a population between 50,000 and 1.5 million. Size Class D is defined as having a population of less than 50,000.

NVC | National Valuation Consultants, Inc.

## **Market News**

#### Goldman Sachs

New York-based financial firm Goldman Sachs announced a truly transformative project. The \$480 million, 950,000 SF regional campus will be adjacent to the Perot Museum of Nature and Science. When completed, it will house nearly 5,000 employees a redefine the Dallas skyline. The campus will anchor an 11-acre mixed-use development being built by Dallas based Hunt Realty Investments on what are now low-rise apartments. The city of Dallas approved an economic incentive package valued at about \$18 million. As part of the deal, the company signed a lease with a minimum term of 15 years for the new project. Construction is expected to begin in early 2023, with an anticipated delivery of 2026.

#### Texas Live!

Texas Live!, a partnership between The Cordish Companies and the Texas Rangers, is a dynamic \$250 million world-class dining, entertainment and hospitality district nestled between the Texas Rangers' Globe Life Park and the Dallas Cowboys AT&T Stadium in the heart of Arlington, TX. The now completed project is part of a greater \$1.25 billion vision for the Arlington stadium district that features a new Rangers ballpark; 200,000 square feet of best-in-class restaurants, retail and entertainment venues; a full-service 300-room convention hotel; 35,000 square feet of meeting/convention space; and a 5,000-capacity outdoor event pavilion. The Rangers previous stadium, Globe Life Park, will remain open near Texas Live!, where it will be used for soccer games, football games, as well as some concerts.

#### High-Speed Dallas-to-Houston Train

A project to construct a high-speed train in-between Dallas and Houston is in the works as a \$16 billion contract was enacted in June 2021. Texas Central and Milan-based Webuild will work together to construct the rail line, which will allow passengers to travel between Dallas and Houston in 90 minutes. This will be the single biggest infrastructure investment of its kind in the United States by value and will be the first true high-speed rail service in the county. The project has seen multiple setbacks and delays, primarily due to political and community opposition, however in June 2022, the Texas Supreme Court handed the company what could be a watershed victory, ruling that Texas Central can use eminent domain for this project.

#### Walmart Fulfillment Center

Plans are currently in the works for Walmart to build two new high-tech facilities in the Dallas-Fort Worth area in order to support its rapidly developing supply chain network. The facilities include a 1.5 million SF automated fulfillment center set to open in 2023 and a 730,000 SF automated grocery distribution center slated to open in 2024. The facilities will play a critical role in Walmart's supply chain to deliver on the retailer's promise to get customers the items they want when they want them. Through the combination of Walmart associates and automation technology, the high-tech facilities will move more than two times the volume of a traditional fulfillment and grocery distribution center, all while improving the accuracy, quality and speed of the fulfillment and distribution of products.

NVC | National Valuation Consultants, Inc.

#### CONCLUSION

The Dallas-Fort Worth MSA encompasses 11 counties within the State of Texas. Residents of the area refer to it as the Dallas/Fort Worth Metroplex, DFW, or The Metroplex. It is the economic and cultural hub of the region commonly called North Texas or North Central Texas and is the largest land-locked metropolitan area in the United States.

Dallas-Fort Worth's economy is expanding, adding 214,943 jobs in 2021, and has fully recovered from the recession, up 173,645 jobs since November 2021. As of the latest report in November 2021, the economy has reached over 4.1 million jobs and is reporting an unemployment rate of 3.3%.

The Dallas-Fort Worth MSA is home to excellent higher education institutions including Southern Methodist University, Texas Christian University, the University of Texas Southwestern Medical School, the University of Texas at Dallas, and the University of North Texas. The region offers an extensive community college system as well, enrolling almost 190,000 students annually.

The Dallas-Fort Worth region's low cost of doing business and highly skilled labor force has caused companies across various sectors to relocate or expand operations within the area. The financial services sector is expected to have an outsized impact soon, with Goldman Sachs and Wells Fargo announcing the construction of regional campuses employing a combined 9,000 employees. The latest example is Caterpillar, relocating to Irving from Peoria, Illinois; the heavy equipment manufacturer moved its electric power division to the area earlier. Engineering giant AECOM announced relocating its global headquarters from Los Angeles to Dallas. Another California transplant was MD7 LLC, a mobile infrastructure consultancy firm. The company is relocating from San Diego to Allen. The move is anticipated to create 218 jobs and bring \$6.8 billion in capital investment.

In late 2019, Charles Schwab announced acquiring TD Ameritrade in a \$26 billion transaction, moving its headquarters to Tarrant County from San Francisco. Charles Schwab completed a new regional office, and TD Ameritrade completed a large project nearby. Combined the two companies will bring thousands of jobs to the region. TripActions, a Palo Alto based company specializing in corporate travel, expanded its presence in Downtown Dallas. McKesson Corp, the nation's largest pharmaceutical distributor, relocated its headquarters to Irving. USAA added a 150,000-SF office building adjacent to its existing Plano location to bring the total headcount to 2,000 in north Texas, up by 800 employees.

The Dallas-Fort Worth metro economy continues to grow and attract more companies which has caused increased employment and demand for commercial real estate. Due to this, the overall outlook for the Dallas-Fort Worth MSA is favorable.

```
Parc at Windmill Farms
```

NVC | National Valuation Consultants, Inc.



Market Area Map

NVC | National Valuation Consultants, Inc.

# Market Area Analysis

# Description of Market Area

The subject property is located at 1003 Windmill Farms Boulevard, in the City of Forney, Kaufman County, Texas. For the purposes of this analysis, the market area is defined as the area generally bound by I-20 to the south, the county line to the north and the west, and the unincorporated community of Lawrence to the east. A map of the market area is provided on the preceding page.

Forney is a city in northwest Kaufman County, and has been named by the Texas Legislature as the "Antique Capital of Texas". The city, which is about four miles southeast of Lake Ray Hubbard, has the second fastest growing school district in the state.

The subject is located directly off U.S. 80. The area immediately surrounding the subject is largely comprised of residential neighborhoods and undeveloped land. Retail centers flank U.S. 80. Additionally, the subject property is not located in an Opportunity Zone.

# Linkages and Locational Attributes

U.S. Route 80 passes through the city as a four-lane limited-access highway, leading west 20 miles to the center of Dallas and east 11 miles to Terrell. I-20 is south of U.S. 80, running parallel to it in this part of the market area. Both connect to I-635, which forms a partial loop around the east side of the metro area.

## Public Transportation

Forney is a member of the STAR public bus transit service for area residents in Kaufman County, Rockwall County, Mesquite, Balch Springs, Seagoville, Hutchins, and DeSoto. Named Outstanding Rural Transit System by the Texas Transit Association in 2019, STAR provides scheduled and concierge transportation for over 235,000 riders per year utilizing a fleet of ADA-compliant vehicles.

#### Air Transportation

Dallas-Fort Worth International Airport (DFW), home of American Airlines, is the fourth largest airport in the U.S. and offers passenger and commercial services to over 250 destinations throughout the United States and the world. Plus, DFW has the added advantage of offering Foreign Trade Zone "Subzone" status for businesses locating in Forney. It is located 42 miles northwest of Forney via I-635 N.

Dallas Love Field, home of Southwest Airlines, carries over 17 million passengers a year to over 60 nonstop destinations throughout the United States and is also available for commercial cargo and freight transportation. It is located 29 miles northwest of Forney via US-80 W.

#### Rail

Union Pacific has an intermodal facility in Mesquite (12 miles) and an intermodal hub south of Dallas in Wilmer (22 miles southwest). Union Pacific Railroad covers 23 states across the western two-thirds of the United States.

NVC | National Valuation Consultants, Inc.

#### Demographic Overview

The following table provides a summary of key demographic statistics for the defined market area, as well as comparable data for the three- and five-mile radial areas surrounding the subject, the City of Forney, and Kaufman County.

Market Area Demographic Summary								
	3 Mile Radius	Market Area	City of Forney	Kaufman County				
Population	Population							
2020 Census	19,791	53,001	54,890	23,455	145,310			
2023 Estimate	22,828	61,415	64,520	27,743	164,505			
2028 Projection	25,994	69,823	74,426	31,707	183,288			
2020 - 2023 % Annual Change	4.9%	5.0%	5.5%	5.8%	4.2%			
2023 - 2028 % Annual Change	2.6%	2.6%	2.9%	2.7%	2.2%			
Average Age	32.8	34.1	34.1	34.1	36.5			
Median Age	31.9	33.5	33.7	33.5	35.6			
Households								
2020 Census	6,247	16,714	17,346	7,580	47,673			
2023 Estimate	7,175	19,250	20,283	8,927	53,691			
2028 Projection	8,137	21,768	23,311	10,138	59,515			
2020 - 2023 % Annual Change	4.7%	4.8%	5.4%	0.7%	4.0%			
2023 - 2028 % Annual Change	2.5%	2.5%	2.8%	2.6%	2.1%			
2023 Average Household Size	3.2	3.2	3.2	3.1	3.0			
Income								
2023 Estimated Median Household	\$106,696	\$103,960	\$105,468	\$101,554	\$84,884			
2023 Estimated Avg. Household	\$129,219	\$123,503	\$123,249	\$112,834	\$105,370			
% Under \$50,000	16.6%	18.0%	17.6%	19.0%	27.8%			
% \$50,000 - \$100,000	29.9%	29.8%	29.4%	30.1%	30.5%			
% Over \$100,000	53.5%	52.2%	53.0%	50.9%	41.7%			
Annual Growth Project	ions (2023 - 2028)		Household Income Comparison					
☐ Households	Populaton		¢150.000	Median	□ Average			
Kaufman County	2.1%		\$150,000	-				
City of Forney	\$100,000 -	▏▗▋゛┥						
Market Area								
5 Mile Radius	\$50,000 -							
3 Mile Radius	ćo							
	2.6%		3 Mi	le 5 Mile Mar	ket City of Kaufman			
0.0% 1.0%	2.0% 3.0%	4.0%	Radiu	us Radius Are	ea Forney County			

Environics Analytics, 2023

#### **Population Trends**

The market area has seen annual population growth of 5.5% since 2020, which has outpaced population growth in Kaufman County as a whole. Over the next five years, the market area is expected to see annual growth slow down to 2.9%, which remains higher than the projected rate of the county.

#### Income Demographics

When compared to Kaufman County overall, a relatively large portion of households in the market area earn more than \$100,000 annually (53.0%). Within Kaufman County, only 41.7% fall within this income bracket.

NVC | National Valuation Consultants, Inc.

#### Area Housing Stock

The majority of housing in the market area is concentrated in single-family homes which represent 89.3% of inventory. Overall, a lower proportion of households in the market area rent housing compared to Kaufman County; home-ownership levels are estimated at 81.6% and 76.5% in the market area and Kaufman County, respectively. At \$300,950, the estimated value of owner-occupied homes in the market area is above the Kaufman County median of \$262,561.

2023 Housing Stock, Home Ownership, & Values							
	Marke	t Area	Kaufman County				
Housing Structure	Totals	% of Total	Totals	% of Total			
1 Unit Detached/Attached	19,167	89.3%	44,600	77.8%			
2-3-4 Units	443	2.1%	2,021	3.5%			
5-19 Units	386	1.8%	1,442	2.5%			
20 or more Units 1,153		5.4%	1,752	3.1%			
Mobile Home, Trailer, Other	304	1.4%	7,492	13.1%			
TOTAL	21,453	100.0%	57,307	100.0%			
Homo Ownership Lovels	% Owner	81.6%	% Owner	76.5%			
Home Ownership Levels	% Renter	18.4%	% Renter	23.5%			
Median Year Structure Built		2008		2002			
Median Value of Owner-Occupied Homes		\$300,950		\$262,561			

Environics Analytics, 2023

#### **Resident Employment by Occupation**

Top employment sectors in the market area include Office/Admin Support (13.6%), Management (13.2%), and Sales/Related (10.9%). Together, these three sectors account for 37.8% of total employment. When compared with Kaufman County, the market area has a higher proportion of residents in the Management occupation.



NVC | National Valuation Consultants, Inc.

# **Principal Employers**

A list of the principal employers in the City of Forney, according to the city's most recently published *Comprehensive Annual Financial Report*, is presented below.

Principal Employers - City of Forney					
Employers	Employees				
Forney Independent School District	1,390				
WalMart	398				
Smurfit Kappa	260				
Intex Electric	250				
Kroger Marketplace	222				
Steve Silver Company	200				
Lowe's Home Improvement	165				
City of Forney	160				
Goodyear Tire & Rubber	160				
Ridgecrest Healthcare & Rehap	160				

Source: City of Forney 2021 CAFR, 2023.

# Market Drivers

**Advanced Manufacturing:** The advanced manufacturing industry is well represented in Forney by a diversity of both small and large companies utilizing high-precision production methods and technology. A few advanced manufacturers in Forney include ABOX Packaging, Aircraft Ducting Repair, Classic Industries, Dal-Bac, and Smurfit Kappa.

**Data Centers & Technology:** One of the key reasons, Forney is a prime destination for data storage, transmission, and high-tech manufacturing operations is our strategic proximity to the 1.5 million-square-foot Dallas Infomart interconnect hub, the largest facility in the south-central United States, making maximum roundtrip latency virtually instantaneous. Gateway, a master-planned 2,000-acre mixed-use development, offers critical access to several major fiber optics providers for comprehensive connectivity, along with dual-feed electrical service availability by Oncor, access to a large supply of water, natural gas, and related services.

**Healthcare:** The 80,000-square-foot Forney Medical Plaza features a 24/7 Baylor Scott & White ER facility and helipad, with medical offices/suites and clinic space for lease. Current tenants include pediatrics, family medicine, women's health, cardiology, dermatology, ENT, podiatry, and imaging services. Forney also offers available land throughout the community well-suited for healthcare office development.

**Logistics**: In February 2020, the City of Forney was selected by Amazon for the construction of their new 200,000-square-foot distribution center, and just four months later, the company announced it would also be placing a 1.08 million-square-foot fulfillment center in Forney. Other key companies in Forney include Goodyear Tire & Rubber Co., and Steve Silver Furniture Company.

าร
۱

NVC | National Valuation Consultants, Inc.

#### **Resident Employment Trends**

The City of Forney is currently exhibiting an unemployment rate of 4.4% as of November 2022. In 2021, the total number of employed residents in the City of Forney grew by 876. Over the 12-month trailing period through November 2022, resident employment growth slowed as the number of employed residents increased by 780.

The total number of employed residents in the City of Forney is now 8.5% above the recent peak reached in 2021. When compared to Kaufman County, the city's unemployment rate is higher, and unemployment in the City of Forney is 1.0 percentage point above the nation.

Resident Employment Trends						
	Cit	y of Forney	Kauf	man County	Dallas-Ft Worth MSA	
Year	Employment	Unemployment Rate	Employment	Unemployment Rate	Unemployment Rate	
2011	7,469	6.1%	47,242	8.3%	7.8%	
2012	7,753	5.3%	47,941	6.9%	6.5%	
2013	8,140	4.7%	48,995	6.4%	6.2%	
2014	8,665	3.7%	50,740	5.2%	5.1%	
2015	9,189	3.0%	52,824	4.1%	4.1%	
2016	9,757	3.5%	55,742	3.8%	3.9%	
2017	10,352	3.5%	57,740	3.6%	3.7%	
2018	12,060	3.5%	60,348	3.5%	3.6%	
2019	13,957	3.2%	64,407	3.2%	3.3%	
2020	14,263	7.1%	64,465	6.4%	7.1%	
2021	15,139	5.6%	68,423	4.9%	5.1%	
Most Current Data						
Nov 2021	15,643	4.6%	70,701	3.9%	3.9%	



Source: U.S. Bureau of Labor Statistics, 01/2023. The preceding data reflects all BLS revisions to date. \* - Preliminary data

NVC | National Valuation Consultants, Inc.

# Forney School District

Forney ISD is a school district in Forney, TX. As of the 2020-2021 school year, it had 12,724 students (most recent data presented). According to the district website, the state waived accountability ratings for the 2020-2021 school year because of the coronavirus pandemic. The school received an accountability rating of A for the 2018-2019 school year.

In the Class of 2020, 97.2% of students received their high school diplomas on time or earlier. The average SAT score at Forney ISD was 1060 for 2019-2020 graduates. The average ACT score was 21.0.

As of the 2020-2021 school year, on average, teachers had 9.4 years of experience.

# District News

"Forney ISD's Opportunity Central opening in 2023", September 21, 2021

On Tuesday, Sept. 21, the District presented a site plan to the Forney City Council for "The OC" set to open in 2023.

The Keith Bell Opportunity Central (OC) is a state-of-the-art college and career center designed to create a collaborative space for the Forney community to engage in learning at all levels. The estimated 350,000 square foot, three-tier learning facility will be built across from the new Jackson Middle School and Rhodes Intermediate campus on Innovation Blvd. and will serve as a national model for education.

This one-of-a-kind facility will serve as a career and college center, multi-purpose complex, studentrun business hub, fine arts events, and more. Students will take career classes, complete college courses and learn skills in entrepreneurship. Local businesses can partner with Forney ISD to educate the future workforce and build community connections. Members of the community can attend fine arts events, take college classes, join recreation leagues, and shop from a variety of stores. The OC is scheduled to open in 2023.

"Forney ISD Board Calls for May 2022 Bond", Forney School District

At a special called board meeting on Feb. 17, the Forney ISD Board of Trustees voted unanimously to approve a May bond referendum proposed by the Facilities Planning Committee. The bond package to go before voters in May will not increase the district's tax rate. The district tax rate is currently \$1.37 and has lowered 17 cents over the last 3 years. Unprecedented enrollment growth is expected in the next few years as housing demands have increased across Forney. The latest quarterly enrollment report forecasts a staggering 25,000 students in five years, and 35,000 students by 2031. The report is based on the latest data of housing starts, inventory, land use and enrollment trends presented by leading demographer Zonda Education.

NVC | National Valuation Consultants, Inc.

#### CONCLUSION

The subject property is located in the eastern corridor of the Dallas-Fort Worth Metroplex along US Highway 80, featuring the sites, land, and infrastructure needed for strong growth and development. Forney is one of the few remaining cities in the Dallas-Fort Worth Metroplex with available sites and hundreds of acres of land to build and grow. Top Fortune 500 companies, including Amazon, Goodyear Tire & Rubber, and Vistra Energy, along with other statewide, national and international businesses, such as Ireland-based corrugated manufacturer Smurfit Kappa, are found in Forney.

The market area has enjoyed very strong annual population growth since 2020 at 5.5%. Population growth is expected to continue over the next five years; however, it will be at a slower pace of 2.9%. This pace is above growth in Kaufman County. The City of Forney's strong and diverse range of industries has bolstered job growth, with the number of employed residents now 8.5% above the recent peak reached in 2021. As of November 2022, the unemployment rate has fallen to 4.4%, which is the lowest rate recorded since the pandemic began. Overall, the outlook for the market area is favorable as the market area looks to continue to improve.

NVC | National Valuation Consultants, Inc.

# State of Texas Tax and Assessment Analysis

# **Property Tax Administration**

According to the <u>State of Texas</u>, administration of the property tax system in Texas involves both state and local entities and officials. State law governs how the process works.

1. The **Comptroller of Public Accounts of the State of Texas** adopts rules establishing minimum standards for the administration and operation of an appraisal district. The minimum standards may vary according to the number of parcels and the kinds of property the district is responsible for appraising.

2. The **Board of Tax Professional Examiners** is responsible for certifying tax professionals in Texas and in setting standards for and approving curricula and materials for use in training and educating appraisers and assessor-collectors.

3. An *appraisal district* is established in each county. The district is responsible for appraising property in the district for ad valorem tax purposes of each taxing unit that imposes ad valorem taxes on property in the district. An appraisal district is a political subdivision of the state. With exceptions, the appraisal district's boundaries are the same as the county's boundaries. The appraisal district is governed by a *board of directors*. A *chief appraiser* is the chief administrator.

4. **An appraisal review board** settles any disagreements between the property owner and the appraisal district about the value of a property. The appraisal review board is established for each appraisal district.

*Local taxing units*, which include the county, city, school district, and special districts, decide how much money they will spend. This determines the total amount of taxes that property owners will pay. The county assessor-collector shall assess and collect taxes on property in the county.

The county attorney or, if there is no county attorney, the district attorney shall represent the county to enforce the collection of delinquent taxes if the commissioners court does not contract with a private attorney.

#### Assessment

The assessment of property for taxation on the basis of a percentage of its appraised value is prohibited. All property shall be assessed on the basis of 100% of its appraised value. The market value of property shall be determined by the application of generally accepted appraisal methods and techniques. If the appraisal district determines the appraised value of a property using mass appraisal standards, the mass appraisal standards must comply with the Uniform Standards of Professional Appraisal Practice. The same or similar appraisal methods and techniques shall be used in appraising the same or similar kinds of property. However, each property shall be appraised based upon the individual characteristics that affect the property's market value. In determining the market value of property, the chief appraiser shall consider the cost, income, and market data comparison methods of appraisal and use the most appropriate method.

NVC | National Valuation Consultants, Inc.

# Reassessment Cycle

The appraisal district must repeat the appraisal process for property in the county at least once every three years.

# Tax Rates

Local taxing units, which include the county, city, school district, and special districts, decide how much money they will spend. This determines the total amount of taxes that property owners will pay. The governing body of each taxing unit, before the later of September 30 or the 60th day after the date the certified appraisal roll is received by the taxing unit, shall adopt a tax rate for the current tax year and shall notify the assessor for the unit of the rate adopted.

State "truth-in-taxation" laws give taxpayers a voice in decisions that affect their property tax rates. Beginning in early August, taxing units take the first step toward adopting a tax rate by calculating and publishing the effective and rollback tax rates.

The *effective tax* rate would provide the taxing unit with approximately the same amount of revenue it had the year before on properties taxed in both years.

The *rollback* rate provides the taxing unit approximately the same amount of tax revenue it spent the previous year for day-to-day operations plus an extra 8-percent cushion, and sufficient funds to pay its debts in the coming year. For school districts, the cushion is six cents per \$100 of property value, not 8%.

#### **Current Assessment**

Below is a summary of the subject's current assessment for Parcel 8214 in the Kaufman County Tax District. We note this assessment is based on the subject as improved and have current tax rates of 2.6346% and a total assessed value of \$35,000,000. Kaufman County has five different tax units to comprise the total tax paid, which is shown below. This equates to a total tax amount of \$922,107 or \$3,390/unit.

Calculation of 2022 Assessment and Taxes						
				Mill Levy		
		Improvement	Assessed	Per \$100 of	Total	
Parcel Number	Land Value	Value	Value	Value	Taxes	
8214	\$3,214,902	\$31,785,098	\$35,000,000	2.63	\$922,107	
Subtotal Real Estate			\$35,000,000		\$922,107	
\$/Unit			\$128,676		\$3,390	
\$/SF			\$125.16		\$3.30	
Total Real Estate Taxes					\$922,107	

Source: Kaufman County Assessor's Office

NVC | National Valuation Consultants, Inc.

#### Tax Rate

The tax rate is comprised of five taxing units that are shown below.

Taxable Values						
Taxing Unit	Assessed Value		Tax Rate	Total Tax		
Kaufman County	\$	35,000,000	0.345850%	\$121,048		
Road & Bridge	\$	35,000,000	0.070412%	\$24,644		
Forney ISD	\$	35,000,000	1.354600%	\$474,110		
KC ESD #6 (Forney)	\$	35,000,000	0.034830%	\$12,191		
Kaufman CO FWSD 1C	\$	35,000,000	0.828900%	\$290,115		
Total			2.634592%	\$922,107		

#### **Projection of Future Taxes**

Going forward, the assessor will base future taxable value on comparable projects. In the table below, we have summarized the 2022 assessed values on several comparable projects in Kaufman County.

	Tax Com	parable	Summary			
		Year		# of	Assessed	Value Per
Property	County	Built	Avg. SF	Units	Value	Unit
Avilla Oakridge 1405 N Gateway Blvd	Kaufman	2021	956	209	\$39,100,000	\$187,081
Gateway Pines 1200 N Gateway Blvd	Kaufman	2018	810	337	\$40,824,114	\$121,140
Magnolia Grove 551 Crossroads Pkwy	Kaufman	2020	910	270	\$31,414,244	\$116,349
Emerson at Forney 300 Trailhouse Ln	Kaufman	2019	894	320	\$33,524,957	\$104,765
Gateway Oaks 1105 Gateway Blvd	Kaufman	2016	860	313	\$37,832,752	\$120,871
Gateway Cedars 1100 N Gateway Blvd	Kaufman	2014	791	334	\$37,510,624	\$112,307
Comps Averages		2018	870	297	\$36,701,115	\$127,086

Source: Kaufman County Assessor's Office

The subject's 2022 value/unit is \$128,676 /unit. The tax comparables above are quite similar overall and indicate an average assessed value of \$127,086/unit. The proposed sale of the subject property may cause the taxable value to be higher. The current assessment is roughly 74% of the proposed sale price (\$47,328,000 or \$174,000/unit). **Based on conversations with local brokers, buyers are often underwriting tax values at 80% to 100% of the sale price with the expectation that tax values will tend to lag market value.** The subject's 2022 taxable value slightly falls below this range.

Given the nature of this market underwriting, we have based taxes on 80% of the current contract price. The contract price is \$47,328,000; hence, using an 80% of value factor to determine our estimated market assessment, an assessed value of \$37,862,400 is indicated and this value equates to a per unit amount of \$139,200. This is well supported by market data given the subject's newer construction and relatively larger average unit size (in this market). In the following table, we have estimated stabilized taxes for the subject property. A potential investor would likely use similar assumptions.

NVC Property Tax Projection			
	Stabilized		
	Proforma		
Scenario	(Un-Trended)		
No. of Units	272		
Assessor's Value (\$/Unit)	\$139,200		
Assessor's Value	\$37,862,400		
Assessment Ratio	100.00%		
Total Assessed Value	\$37,862,400		
Mill Levy (2022)	2.6346		
Real Estate Taxes	\$997,520		
Subtotal Taxes	\$997,520		
Total Taxes (Rounded)	\$1,000,000		
\$/Unit	\$3,676		
NVC Projection			

# Gross Receipts Tax (Franchise or Margin Tax)

In Article 2 of the Texas Tax Code, the Gross Receipt Tax (GRT), aka Franchise Tax or Margin Tax, was reformed by broadening the tax base, lowering the tax rate, and extending coverage to all active businesses receiving state law liability protection. A taxable entity, under the new franchise tax, is defined as, "those with state law liability protection." Such entities include corporations, limited liability companies, partnerships, limited partnerships, limited-liability partnerships, professional and business associations, joint ventures, joint stock companies, and holding companies. There are some entities that will not be held responsible for the tax; those taxable entities that are excluded from the franchise tax include sole proprietorships, general partnerships owned entirely by natural persons, certain unincorporated passive entities, and non-profit and other organizations currently exempt from the franchise tax. As the subject is not one of these tax-exempt entities, the franchise tax must be applied as an additional tax. The computation franchise tax rate is estimated at 0.331% as of 2022 and 2023. This will be discussed more in the income approach.

NVC | National Valuation Consultants, Inc.

# Site Analysis

In analyzing and describing the subject site, we have relied on our personal inspection of the property and surrounding area on January 23, 2023; information provided by ownership; and records on file with the county.

SIZE:	18.45 acres (±803,726SF) per county assessor.
ADDRESS:	1003 Windmill Farms Blvd, Forney, Texas
LOCATION:	The property is just north of W US Hwy 80 and in between Forney and Terrell, TX.
SHAPE:	The site is generally irregular in shape but functional.
TOPOGRAPHY:	Generally level
FRONTAGE:	The site has frontage on Windmill Farms Blvd and W US Hwy 80.
VISIBILITY:	Good
ACCESS:	Good
VIEWS:	Average - Neighborhood - Housing and U.S. 80
SOIL CONDITIONS:	The appraisers were not provided a soils report. This appraisal specifically assumes that there are no adverse soil conditions that would prevent development on this site. If more information is required, the client is advised to seek the counsel of a qualified professional.
EASEMENT / ENCUMBRANCES:	A title policy and ALTA Survey were not provided. As is the case with most major commercial sites, easements and encumbrances are common place and predominately utility- related. This appraisal is based on the standard assumption that no title exceptions, recorded or unrecorded, are present that would have a negative impact on the subject site.
HAZARDOUS SUBSTANCES:	The appraisers were not provided with a Phase I Environmental Site Assessment. This appraisal specifically assumes that the property is not affected by environmental conditions that would significantly impact the usability, or marketability of the site.

Parc at	Windmill	Farms
---------	----------	-------

NVC | National Valuation Consultants, Inc.

## FLOODPLAIN:

According to Site To Do Business (STDB), the subject property is located within FEMA Flood Insurance Rate Map Community Panel Number 0175D, dated, July 3, 2012. The subject is situated in Zone X. First American Flood Data Services defines Zone X as an area that is determined to be outside the 100- and 500-year floodplains.



DRAINAGE:	Based on our inspection of the site, drainage appears adequate.		
ZONING:	The property is zoned B-1 (Neighborhood Commercial) under the authority of City of Forney. Multifamily is a permitted land use under this zoning.		
REAL ESTATE TAXES:	Please refer to the Tax and Assessment Analysis section of this report for detailed tax information.		
SITE IMPROVEMENTS:	Sidewalks, curb and gutter on frontage streets.		
UTILITIES:	All utilities are available to the site.		
SURROUNDING LAND USES:	Current surrounding land uses are as follows:		
	North: Single Family (SF) homes East: Day Care Center and High Point Creek South: Industrial, Multifamily, Vacant Land, and Railroad Tracks		
CONCLUSION	West: Downtown Forney - Multifamily and Retail		
The site is well suited for multi-family d	evelopment having good access and visibility.		

NVC | National Valuation Consultants, Inc.

# Description of the Improvements

In describing and analyzing the improvements, we have relied on the following sources of information:

- 1. Personal inspection on January 23, 2023, and
- 2. Various exhibits and written information provided to us by the owner.

According to Costar, the subject is a Class B, Garden/Low Rise, apartment community with 17 residential buildings and two clubhouses. The improvements include 272 units with a total rentable area of 279,648 SF for an average unit size of 1,028 SF. There are 557 total parking spaces, for a parking ratio of 2.1 spaces per unit. The subject was built in 2019.

#### **IMPROVEMENT SUMMARY**

Year of Construction:	2019
Total Units:	272
Density:	14.74 units/acre
No. of Buildings:	17 residential buildings and two clubhouses
Net Rentable Area:	279,648 SF per rent roll
Average Unit Size:	1,028 SF
Net Rentable Area: Average Unit Size:	279,648 SF per rent roll 1,028 SF

#### PARKING

No. of Spaces:	557 – Per Rental Information Survey
Spaces per unit:	2.05
Description:	544 surface spaces and 13 ADA Parking

# **BUILDING STRUCTURE**

No. of Floors:	2
Design:	Walk-up exterior
Foundation:	Likely a shallow foundation system such as slab, spread footings or pad foundation
Construction type:	Wood frame
Exterior Finish:	Mix of masonry veneer and fiber cement siding
Roofing:	Pitched roof with composite shingles
General Comments:	Architectural plans were not available. Our assumptions regarding the structural elements summarized above are based on common building practices observed in improvements of similar design and function.

NVC | National Valuation Consultants, Inc.

# UNIT MIX:

		Unit Mix Sur	nmary		
			No. of		Rentable
	Unit Type	Size (SF)	Units	% of Total	Area (SF)
A1		832	65	23.9%	54,080
A1 -HC		832	3	1.1%	2,496
A2A		798	48	17.6%	38,304
B1		1,059	28	10.3%	29,652
B2		1,145	77	28.3%	88,165
B2 -HC		1,125	3	1.1%	3,375
B3		1,203	12	4.4%	14,436
C1		1,365	35	12.9%	47,775
C1 -HC		1,365	1	0.4%	1,365
Total		1,028	272	100.0%	279,648

# HVAC/MECHANICAL

Heat:	Hydronic (Aquatherm type) systems
AC:	Ground Mounted AC Condensers
Hot Water:	Individual gas water heaters

#### **UTILITIES METERING**

Electric:	Individually metered, direct billed
Gas:	Individually metered, direct billed
Water:	Reimbursed via RUBS
Trash:	Reimbursed at a flat monthly rate
Sewer:	Reimbursed via RUBS

# DOORS AND WINDOWS

Entry Doors:	Raised-panel, metal clad
Interior Doors:	Raised-panel, wood
Windows:	Double-pane, vinyl frames
Window coverings:	Mini-blinds provided

# FLOORING

Entry:	Vinyl
Kitchen:	Vinyl
Bathrooms:	Vinyl
Living Area:	Vinyl
Bedrooms:	Carpet

## **KITCHENS**

Counter Tops:	Granite/quartz or similar
Cabinets:	Laminated composition board cabinetry
Appliance Color:	A mix of black and stainless
Appliances:	Oven/range, hood vent, refrigerator with ice maker. All units
	have a full-size washer and dryer.

DAL2212075

# Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 101 of 310 PageID 3902

Parc at Windmill Farms	NVC   National Valuation Consultants, Inc.
PROJECT AMENITIES:	Clubhouse, Dog/Pet Park, Fitness Center, Playground, Pool and Lounge
UNIT AMENITIES:	W/D appliances, 9' Ceilings, Vaulted Ceilings (select units), AC, Balcony/Patio, Fireplace (select units), Crown molding and Walk- in closets
CEILING HEIGHT:	9-foot ceilings
LIFE SAFTEY / SPRINKLERS:	Sprinklers and smoke detectors in units, fire extinguishers located in hallways
SITE IMPROVEMENTS:	Concrete-paved parking lot and driveways with concrete curbs and sidewalks, project signage and landscaping.
ADA COMPLIANCE:	An ADA compliance audit is beyond the scope of this report. However, the PCA provided to the appraisers indicates the subject appears to generally conform to ADA requirements. For purposes of this appraisal, it is assumed that the subject is in compliance with the Americans With Disabilities Act (ADA).
OVERALL CONDITION:	Overall, the property is in good condition for its age and any immediate repairs are negligible
PERSONAL PROPERTY:	The subject includes personal property, which is typical for an apartment project. This includes all appliances within the units, as well as management office furniture and equipment along with two central clubhouses.

Note that our market value allocation to the personal property summarized above reflects depreciation and is lower than the replacement cost new estimated in the Cost Approach.

## AGE AND ECONOMIC LIFE

Actual Age:	4 years (Built in 2019)
Effective Age:	4 years (Appraiser Estimate)
Life Expectancy:	55 years (per MVS)
Remaining Economic Life:	51 years

## CONCLUSION:

The subject is a 272-unit, Class B, apartment complex. The subject's unit finish is similar - if not superior to - other apartments of this vintage and class in the submarket.

NVC | National Valuation Consultants, Inc.

# Subject Photographs



**Project Signage** 



Exterior



Exterior



Exterior



Leasing Center



**Fitness Center** 

Subject Photographs

NVC | National Valuation Consultants, Inc.





Pool Area

Pool Area



Kitchen



Living Room



Bedroom



Washer/Dryer

NVC | National Valuation Consultants, Inc.

# ANALYSIS OF DATA AND CONCLUSIONS

NVC | National Valuation Consultants, Inc.

# Dallas-Fort Worth Apartment Market Analysis:

A proper analysis and understanding of the market factors which influence the apartment market is necessary as a precursor to the appraisal process. We have relied upon CoStar Analytics apartment market survey data and trends for rent, vacancy, and inventory levels in the Dallas-Fort Worth market and *data is specific to "market rate" units (i.e., effective rent per unit, after concessions)*. Based upon data sources available, the following is an analysis of the factors which impact demand for apartment units.

# Dallas-Fort Worth Apartment Market Overview

Like many markets, Dallas-Fort Worth is reporting softer demand for multifamily units compared to the surge in 2021 and pre-crisis levels. The surge of inflation and souring consumer sentiment are freezing household formation, a key ingredient for multifamily demand. Both vacancy and availability rates are trending higher, closer to pre-pandemic norms.

Even so, submarkets with healthy demographic tailwinds continue to drive demand in the market. Frisco/Prosper and Denton have been leading the market in net absorption, reflecting the continuous population growth in these areas. Meanwhile, submarkets with a greater concentration of renters by necessity are reporting weaker demand. For example, Mesquite, Garland/Rowlett, and Arlington reported stagnant demand in the past year, pushing vacancy rates higher to pre-crisis norms.

The metroplex remains a target for corporate relocations and expansions, and steady in-migration is another driver for apartment demand. Dallas-Fort Worth ranks as one of the top metros for nominal employment growth in the past decade. New residents are less likely to purchase a home until they identify neighborhoods they prefer, leading many to rent initially.

Demand has outstripped the supply of for-sale housing over the past expansion, leading to a competitive housing market. As a result of the pandemic, surging demand for single-family homes has created a hyper-competitive environment, particularly among renters seeking to enter homeownership. As a result, some households are left renting for longer until additional supply hits the market. More recently, a rising interest rate environment is expected to keep renter retention renewals elevated.

As vacancy and availability rates trend higher, closer to pre-pandemic norms, the pace of rent growth is softening, also coming closer to pre-crisis performances. Class A rents are declining fastest, while Class B rents are proving more resilient.

In the meantime, the pace of multifamily construction in Dallas-Fort Worth has remained relatively flat. Permitting activity is rebounding, after slipping during the pandemic, leading to leaner construction starts. While rising permitting activity is an encouraging sign for future construction, developers continue to struggle with supply chain bottlenecks, inflationary pressures, and availability of construction materials. In a rising interest rate environment, the cost to finance new projects is a barrier to kicking off construction. All these forces have weighed on developers' ability to get projects off the ground quickly.
```
Parc at Windmill Farms
```

NVC | National Valuation Consultants, Inc.

## Dallas-Fort Worth Apartment Market Year-Over-Year Trend Summary

From 4Q 2021 to 4Q 2022, vacancy within the market increased by 220 bps to a rate of 8.4%. Over the same time, rental rates increased by 3.9% to an average rate of \$1,508/unit. In 4Q 2022, 1,488 apartment units were returned to the market while 4,453 new units were added. Both metrics fell substantially from 4Q 2021.

Dallas-Fort Worth Apartment Market Year-Over-Year Trend Summary											
	2022 Q4	2021 Q4	YoY Change	Trend							
Overall Vacancy	8.4%	6.2%	220 bps	1							
Market Rate Per Unit	\$1,508	\$1,452	3.9%	1							
Absorbed Units	(1,488)	5,447	(6,935)								
New Unit Deliveries	4,453	6,053	(1,600)								

Source: CoStar Properties Analytical Search, 01/09/2023.

## Dallas-Fort Worth Apartment Market Snapshot

The following table provides an overview of apartment market statistics by property subtype for the metropolitan Dallas-Fort Worth market. As shown, vacancy is currently higher in the Class B segment at 9.1%. By number of units, the Dallas-Fort Worth apartment market exhibits the following composition: Class A-31.9%, Class B-44.2%, and Class C-23.9%.

Dallas-Fort Worth Apartment Market Snapshot												
		Existing Inventory										
	Total					Absorbed	Market Rate					
Class	Inventory	Total Units	% of Units	Total Units	Vacancy	Units	Per Unit					
Class A	838	258,815	31.9%	22,517	8.7%	623	\$1,822					
Class B	1,822	358,608	44.2%	32,633	9.1%	90	\$1,458					
Class C	2,573	193,827	23.9%	12,986	6.7%	(100)	\$1,170					
Total	5,233	811,250	100.0%	68,137	8.4%	613	\$1,510					

Source: CoStar Properties Analytical Search, 01/09/2023. RBA = Rentable Building Area

## **Product Class Definitions**

Each class of apartment building is defined below, using parameters established by BOMA International. Please note that these are primarily market classifications, not construction classifications:

**Class A**: Generally, garden product built within the last 10 years. Properties with a physical age greater than 10 years but have been substantially renovated. Commands rents within the range of Class "A" rents in the submarket. Well merchandised with landscaping, attractive rental office and/or club building. High-end exterior and interior amenities as dictated by other Class "A" products in the market.

**Class B:** Generally, product built within the last 20 years. Exterior and interior amenity package is dated and less than what is offered by properties in the high end of the market. Good quality construction with little deferred maintenance. Commands rents within the range of Class "B" rents in the submarket.

**Class C:** Generally, product built within the last 30 years. Limited, dated exterior and interior amenity package. Improvements show some age and deferred maintenance. Commands rents below Class "B" rents in submarket. Majority of appliances are "original".

NVC | National Valuation Consultants, Inc.

## Dallas-Fort Worth Apartment Market Map

The following map shows apartment properties within the Dallas-Fort Worth metro. The blue markers are properties that are currently available: these properties are for sale, for lease, or both. The gray markers are properties that are not currently available. Please note that some markers overlap.



NVC | National Valuation Consultants, Inc.

## Dallas-Fort Worth Apartment Market – Total Trends

Apartment expansion in the Dallas-Fort Worth market has been robust over the past 10 years, peaking in 2021, but remaining substantial through 1Q 2023. Steady deliveries resulted in elevated vacancy, despite record demand in the market through 2021. Vacancy rose to 9.0% in 2020, fell to 6.2% in 2021, but jumped back up to 8.4% in 2022, with only 4,112 units of positive net absorption by the year's end. When vacancy was at its lowest in 2021, rent growth surged by 16.0%. However, rent growth is now moderating, as demand contracts. The 10-year average vacancy rate for the market is 7.8%, and as of YTD 2023, vacancy has risen above that mark to 8.4%. Rental rates are up by only 0.1% since year-end 2022.

	Dallas-Fort Worth Apartment Market Trends												
		Inve	entory		Sup	ply & Demand		Re	nts				
								Market Rate Per					
Period	Total Inv	ventory		Total Units	New Unit Deliveries	Absorbed Units	Vacancy	Unit	% Change				
2013		4,366		603,279	12,616	12,534	7.1%	\$1,020	N/A				
2014		4,419		617,481	14,202	12,538	7.2%	\$1,052	3.1%				
2015		4,477		633,554	16,073	18,753	6.6%	\$1,114	5.9%				
2016		4,567		655,801	22,247	16,225	7.3%	\$1,149	3.1%				
2017		4,681		685,298	29,497	16,284	8.9%	\$1,172	2.0%				
2018		4,788		708,609	23,311	21,529	8.9%	\$1,202	2.6%				
2019		4,899		733,614	25,005	23,818	8.7%	\$1,245	3.6%				
2020		5,015		759,661	26,047	21,218	9.0%	\$1,252	0.6%				
2021		5,127		786,769	27,108	47,340	6.2%	\$1,452	16.0%				
2022		5,230		810,306	23,537	4,112	8.4%	\$1,508	3.9%				
CAGR/A	verages			3.3%	21,964	19,435	7.8%	\$1,217	4.4%				
				Curre	nt Year Data								
YTD		5,233		811,250	944	613	8.4%	\$1,510	0.1%				
	Q4 2022 Re	ecent Trend	s			Historical Supply a	nd Demand T	rends					
	Yo	γ		Prev. Quarter	60,000	_			10.0%				
Vacancy (bps)	•	220	♠	70	40,000 -				- 5.0%				
Rents	•	3.9%	$\mathbf{\Psi}$	(1.6%)	20,000 -		h 🖪 🖡	1	5.0%				
Absorption (SF)	Ψ	(6,935)	₩	(2,262)					· — · · 0.0%				
Completions (SF)	J	(1.600)	J	(4.574)	2013 Z	ries 2017	2019 Absorption	ZUZ1 ——Vaca	ancy				

NVC | National Valuation Consultants, Inc.

## Dallas-Fort Worth Apartment Market – Class A Trends

Class A units have experienced the most significant growth in the Dallas-Fort Worth market. Demand for Class A units remained robust from 2015 through 2021, but saw a steep drop-off in 2022. In 2021, vacancy fell to 7.1%, but turned back upward in 2022. Rent growth has followed suite, with growth of 18.0% in 2021, backing off to growth of just 2.2% in 2021. At the start of 2023, vacancy remains at 8.7%, with rents rising by 0.2%.

Dallas-Fort Worth Apartment Market Trends - Class A												
		Inve	ntory	,	Suj	oply & Demand		Re	nts			
Devied	To	tal Inventory		Total Units	New Unit	Absorbed Units	Vacancy	Market Rate Per	% Change			
2012	10			111 220	0 420	F 701	0 00/	¢1 220	/o chunge			
2013		344		111,329	8,428	5,791	8.9%	\$1,328	N/A			
2014		374		121,441	10,112	7,207	10.6%	\$1,360	2.4%			
2015		415		134,190	12,749	12,187	10.0%	\$1,419	4.3%			
2016		469		149,879	15,689	12,667	11.0%	\$1,442	1.6%			
2017		538		171,007	21,128	13,581	14.0%	\$1,455	0.9%			
2018		604		191,441	20,434	18,094	13.8%	\$1,477	1.5%			
2019		674		211,803	20,362	20,054	12.6%	\$1,525	3.2%			
2020		751		232,557	20,754	17,569	12.8%	\$1,508	(1.1%)			
2021		800		247,724	15,167	27,393	7.1%	\$1,780	18.0%			
2022		837		258,345	10,621	5,582	8.7%	\$1,819	2.2%			
CAGR/Av	verages			9.8%	15,544	14,013	11.0%	\$1,511	3.6%			
				Curre	nt Year Data							
YTD		838		258,815	470	623	8.7%	\$1,822	0.2%			
C	24 2022	2 Recent Trends				Historical Supply	and Demand	Trends				
		YoY		Prev. Quarter	30,000 J			_	<sup>15.0%</sup>			
Vacancy (bps)	♠	160	♠	60	20,000 -				- 10.0%			
Rents	♠	2.2%	₩	(2.7%)	10,000				- 5.0%			
Absorption (SF)	$\mathbf{\Psi}$	(2,356)	€	(574)	2013	2015 2017	2019	2021	+ 0.0% YTD			
Completions (SF)	4	(1,220)	<b>V</b>	(1,555)	Deliv	veries	Absorption	Vac	ancy			

NVC | National Valuation Consultants, Inc.

## Dallas-Fort Worth Apartment Market - Class B Trends

The majority of apartment units in the Dallas-Fort Worth market are Class B unit, which comprise 44.2% of total units here. In 2021, net absorption outpaced new supply allowing vacancy to contract to 6.4%. As a result, rents rose by 15.8%. The following year, a record number of new units delivered, while demand slowed significantly, causing vacancy to spike to a 10-year high of 9.0%. Rent growth continued in 2022, but at a below-average pace. As of YTD, vacancy has continued to tick upward, with rent growth of 0.1%.

Dallas-Fort Worth Apartment Market Trends - Class B												
		Invei	ntory	Si	upply & Demand		Re	nts				
Period	Tot	al Inventory	Total Units	New Unit Deliveries	Absorbed Units	Vacancy	Market Rate Per Unit	% Change				
2013		1,480	298,918	4,183	4,914	6.5%	\$956	N/A				
2014		1,503	303,008	4,090	4,541	6.3%	\$990	3.6%				
2015		1,520	306,332	3,324	4,716	5.7%	\$1,055	6.6%				
2016		1,551	312,572	6,240	3,306	6.6%	\$1,092	3.5%				
2017		1,594	320,917	8,345	3,600	7.9%	\$1,115	2.1%				
2018		1,629	323,711	2,794	3,939	7.4%	\$1,148	3.0%				
2019		1,663	328,123	4,412	4,137	7.4%	\$1,191	3.7%				
2020		1,696	333,393	5,270	3,675	7.8%	\$1,206	1.3%				
2021		1,754	345,218	11,825	15,757	6.4%	\$1,397	15.8%				
2022		1,820	358,134	12,916	2,565	9.0%	\$1,457	4.3%				
CAGR/A	Averages		2.0%	6,340	5,115	7.1%	\$1,161	4.8%				
			Current	Year Data								
YTD		1,822	358,608	474	90	9.1%	\$1,458	0.1%				
	Q4 202	2 Recent Trends			Historical Supply	and Demand	l Trends					
		YoY	Prev. Quarter	<sup>20,000</sup> ]			_	<sup>10.0%</sup>				
Vacancy (bps)	♠	260	<b>1</b> 70	10,000 -				- 5.0%				
Rents	1	4.3%	(1.4%)									
Absorption (SF)	$\mathbf{\Psi}$	(2,975)	4 (1,624)	2013	2015 2017	2019	2021	+ 0.0% YTD				
Completions (SF)	->	(380)	(3,019)	De De	eliveries 🗖	Absorption	Va	cancy				

NVC | National Valuation Consultants, Inc.

## Dallas-Fort Worth Apartment Market - Class C Trends

In the Class C segment, new deliveries have been muted, which has helped maintain relatively healthy vacancy despite weak demand. Net absorption has fallen negative for Class C units in five out of the past six years. Despite weak demand, rent growth has continued each year. Strong demand was experienced in 2021, allowing vacancy to fall to a 10-year low, and rents to rise by 11.6%. In 2022, net absorption fell back into negative territory, although rent growth remained above average. At the start of 2023, 100 Class C units have returned to market, and rents have been reduced by 0.2%.

	Dallas-Fort Worth Apartment Market Trends - Class C												
		Inve	ntory	9	Supply & Demand		Re	nts					
Period	Tot	al Inventory	Total Units	New Unit Deliveries	Absorbed Units	Vacancy	Market Rate Per Unit	% Change					
2013		2.542	193.03	, <u> </u>	1.829	6.9%	\$708	N/A					
2013		2,542	193,033		788	6.5%	\$737	4.1%					
2015		2,542	193.03	2 0	1.852	5.6%	\$795	7.9%					
2016		2,547	193,350	318	253	5.6%	\$845	6.3%					
2017		2,549	193,374	24	(896)	6.1%	\$883	4.5%					
2018		2,555	193,45	83	(504)	6.4%	\$917	3.9%					
2019		2,562	193,68	3 231	(373)	6.7%	\$954	4.0%					
2020		2,568	193,71	23	(25)	6.7%	\$979	2.6%					
2021		2,573	193,82	116	4,192	4.6%	\$1,093	11.6%					
2022		2,573	193,82	0	(4,037)	6.7%	\$1,172	7.2%					
CAGR/A	Averages	5	0.0%	80	80 308 6			5.8%					
	-		Currei	nt Year Data									
YTD		2,573	193,82	7 0	(100)	6.7%	\$1,170	(0.2%)					
	Q4 202	2 Recent Trends			Historical Supply	y and Deman	d Trends						
		YoY	Prev. Quarter	5,000				<sup>10.0%</sup>					
Vacancy (bps)	♠	210	<b>1</b> 70					5.0%					
Rents	1	7.2%	➔ 0.4%	5.000									
Absorption (SF)	•	(1,606)	→ (65)	-5,000 - 2013	2015 2017	2019	2021	0.0% ۲D					
Completions (SF)	->	0	→ 0		Deliveries	Absorption	Va	cancy					

NVC | National Valuation Consultants, Inc.

#### New Development

According to CoStar, there are currently 146 apartment properties under construction within the Dallas-Fort Worth apartment market that will add 37,951 new units to the market upon completion. The properties are well dispersed throughout the market; however, a large concentration of this new supply can be found in the Plano, Northwest Fort Worth, and Frisco/Prosper submarket clusters. There are another 72 apartment properties that are currently proposed for development within the market, with the potential to add 27,311 new apartment units, if completed, and three in final planning with 807 units.

Dallas-Fort Worth Apart	tment Mar	ket - New De	evelopme	nt by Subr	arket Cluste	er
	Un	der Constructio	n		Proposed	
	# of			# of		
Submarket	Properties	# of Units	% of Units	Properties	# of Units	% of Units
Plano	6	3,867	10.2%	1	379	1.4%
Northwest Fort Worth	13	3,450	9.1%	6	2,014	7.3%
Frisco/Prosper	8	2,509	6.6%	9	6,036	21.8%
Allen/McKinney	10	2,387	6.3%	3	1,850	6.7%
Arlington	8	2,063	5.4%	2	578	2.1%
Southwest Fort Worth	8	1,652	4.4%	4	1,425	5.1%
North Fort Worth	5	1,637	4.3%	3	1,005	3.6%
Southeast Fort Worth	6	1,591	4.2%	3	1,128	4.1%
Oak Cliff	6	1,429	3.8%	0	0	0.0%
Garland/Rowlett	4	1,338	3.5%	3	700	2.5%
Lewisville/Flower Mound	5	1,317	3.5%	0	0	0.0%
Far North Dallas	5	1,186	3.1%	1	1,114	4.0%
Richardson	3	1,175	3.1%	2	457	1.6%
Rockwall/Wylie	4	1,110	2.9%	2	612	2.2%
Denton	5	1,103	2.9%	4	1,352	4.9%
Farmers Branch/Carrollton	4	1,087	2.9%	1	264	1.0%
East Dallas	10	1,075	2.8%	6	1,426	5.1%
West Dallas	4	924	2.4%	6	2,444	8.8%
Southeast Dallas	3	798	2.1%	2	477	1.7%
Ellis County	4	762	2.0%	0	0	0.0%
Grand Prairie	3	705	1.9%	0	0	0.0%
Downtown Dallas	3	648	1.7%	2	733	2.6%
Las Colinas	2	574	1.5%	1	275	1.0%
Johnson County	2	378	1.0%	1	604	2.2%
South Dallas County	2	356	0.9%	0	0	0.0%
Uptown/Park Cities	1	345	0.9%	4	1,388	5.0%
Parker County	1	332	0.9%	0	0	0.0%
Southeast Outlying	2	326	0.9%	0	0	0.0%
Mesquite	1	325	0.9%	0	0	0.0%
Grapevine	1	324	0.9%	1	200	0.7%
North Richland Hills/Haltom City	1	291	0.8%	0	0	0.0%
Downtown Fort Worth	1	283	0.7%	1	202	0.7%
Northeast Outlying	1	216	0.6%	0	0	0.0%
Hood County	1	145	0.4%	0	0	0.0%
Henderson County	1	122	0.3%	0	0	0.0%
Northwest Dallas	2	121	0.3%	1	300	1.1%
East Fort Worth	0	0	0.0%	1	268	1.0%
Irving	0	0	0.0%	1	220	0.8%
Wise County	0	0	0.0%	1	282	1.0%
TOTALS	146	37,951	100.0%	72	27,733	100.0%

Dallas-Fort Worth Apartment Market - New Development by Submarket Cluster									
	Final Planning								
Submarket	# of Properties	# of Units	% of Units						
Southeast Dallas	1	285	35.3%						
Grand Prairie	1	272	33.7%						
Uptown/Park Cities 1 250 31.0%									
TOTALS	3	807	100.0%						

Source: CoStar Properties Analytical Search, 01/09/2023.

NVC | National Valuation Consultants, Inc.

## CONCLUSIONS

The Dallas-Fort Worth multifamily market remains on stable ground even as performances are softening from their record-setting pace last year. The region is seeing weaker demand for multifamily units as elevated economic uncertainty and stubborn inflation weigh on households' decision to sign new leases. In turn, the pace of rent growth is slowing, trending closer to precrisis norms through the end of the year.

Ranking among the top spots for apartment construction, overall development levels remain stable in Dallas-Fort Worth. The trend is counter to several other major Sun Belt markets whose pipelines have swelled over the past two years.

Robust economic underpinnings have fostered a healthy apartment market. Healthy job growth and continuous in-migration are two primary drivers of apartment demand in the metroplex. Even with a flow of new properties coming to the market, the renter pool continues to absorb new units at a steady pace. Continuous supply and leading absorption levels make Dallas-Fort Worth one of the country's fastest-growing and balanced multifamily markets.

The multifamily market has been an example of resilience across asset classes, and investors remain bullish on the Dallas-Fort Worth apartment market. According to CoStar, the metroplex remains a leader for sales volume in the country over the past two years, following a broader trend of investors descending on sunbelt markets amid economic uncertainty. Most deals are found in value-add opportunities, with the Mid-Cities and older sections of the metroplex such as East Dallas as active areas for investment. Meanwhile, core investors often target areas with amenity-rich assets within urban areas like Uptown.

NVC | National Valuation Consultants, Inc.

# Mesquite Apartment Submarket Cluster Analysis

A proper analysis and understanding of the market factors which influence the apartment submarket is necessary as a precursor to the appraisal process. We have relied upon CoStar Analytics apartment market survey data and trends for rent, vacancy, and inventory levels in Dallas-Fort Worth's Mesquite apartment submarket cluster, and *data is specific to "market rate" units (i.e., effective rent per unit, after concessions.* Based upon data sources available, the following is an analysis of the factors which impact demand for apartment units. A map of the Mesquite apartment submarket cluster is provided below.

The blue markers are properties that are currently available: these properties are for sale, for lease, or both. The gray markers are properties that are not currently available. Please note that several markers overlap.



## Mesquite Apartment Submarket Cluster Snapshot

The table below provides a breakdown of apartment market statistics by property class for the Mesquite submarket cluster. As shown, vacancy is currently higher in the Class B segment at 9.8%. By number of units, the Mesquite submarket cluster displays the following composition: Class A-8.2%, Class B-50.7%, and Class C-41.1%.

Mesquite Apartment Submarket Cluster Snapshot												
		Existing Inventory										
	Total					Absorbed	Market Rate					
Class	Inventory	Total Units	% of Units	Total Units	Vacancy	Units	Per Unit					
Class A	9	2,215	8.2%	140	6.3%	1	\$1,414					
Class B	65	13,724	50.7%	1,345	9.8%	(9)	\$1,186					
Class C	86	11,128	41.1%	835	7.5%	(5)	\$1,074					
Total	160	27,067	100.0%	2,319	8.5%	(13)	\$1,159					

Source: CoStar Properties Analytical Search, 01/09/2023. RBA = Rentable Building Area

NVC | National Valuation Consultants, Inc.

## Mesquite Apartment Submarket Cluster - Total Trends

The Mesquite apartment submarket cluster has expanded at an average annual rate of 1.2% since 2013, and new supply has generally been well received. The 10-year average vacancy rate is 7.0%, but vacancy has risen above that average since 2022. Despite weak demand in 2022, rents grew by 6.3% last year. This was slower than the 10.0% growth in 2021, but still above average. Net absorption remains in negative territory at the start of 2023, but vacancy has held 8.5%. YTD 2023's average rent has increased from year-end 2022 by 0.2% to \$1,159/unit, which is 23.2% lower than the metro market.

	Γ	/lesquite Apartmen	t Submarket Clust	ter Trends				
	Inv	entory	Sup	ply & Demand		Rents		
Period	Total Inventory	Total Units	New Unit Deliveries	Absorbed Units	Vacancy	Market Rate Per Unit	% Change	
2013	146	24.29	5 0	480	6.5%	\$726	N/A	
2014	147	24,63	334	197	7.0%	\$749	3.2%	
2015	147	24,63	o o	383	5.4%	\$809	8.0%	
2016	149	25,12	492	226	6.4%	\$851	5.2%	
2017	149	25,12	2 0	235	5.4%	\$889	4.5%	
2018	152	25,50	3 381	(279)	7.9%	\$920	3.5%	
2019	154	26,09	5 593	127	9.6%	\$959	4.2%	
2020	157	26,65	557	1,293	6.6%	\$989	3.1%	
2021	159	27,06	5 412	440	6.4%	\$1,088	10.0%	
2022	160	27,06	7 2	(567)	8.5%	\$1,157	6.3%	
CAGR/A	verages	1.29	6 277	254	7.0%	\$914	5.3%	
		Curr	ent Year Data					
YTD	160	27,06	7 0	(13)	8.5%	\$1,159	0.2%	
	Q4 2022 Recent Trend	ls		Historical Supply a	nd Demand T	rends		
	YoY	Prev. Quarter	2,000				<sup>15.0%</sup>	
Vacancy (bps)	<b>1</b> 210	<b>1</b> 70	1,000 -	_	$\sim$		- 10.0%	
Rents	<b>أ</b>	⇒ (0.3%)			╏╷╹╘╷╹╋			
Absorption (SF)	→ (177)	→ (114)	-1,000 ]	2015 2017	2019	2021	L <sub>0.0%</sub>	
Completions (SF)	→ (412)	→ 0	Delive	ries	Absorption	Vaca	ncy	

NVC | National Valuation Consultants, Inc.

#### Mesquite Apartment Submarket Cluster- Class A Trends

The Class A segment is the smallest segment in the Mesquite apartment submarket cluster, comprising only 8.2% of units here. However, this is the fastest-growing apartment segment, expanding at an average annual rate of 12.1% since 2013. Class A units have been well received here, with positive demand each year through 2021. However, net absorption turned negative in 2022. Due to supply-side pressure over the past 10 years, the average vacancy rate is elevated at 10.4%. However, vacancy has remained below that average since 2020. In turn, this has encouraged strong rent growth in the past two years. YTD 2023's average rent has increased from year-end 2022 by 0.6% to \$1,414/unit, which remains 22.4% lower than the metro market.

	Mesquite Apartment Submarket Cluster Trends - Class A												
		Inve	ntory		Su	pply & Demand		Re	nts				
	Tet			Tablika	New Unit	Absorbed Units	Vacanov	Market Rate Per	% Change				
Period	lot	al Inventory		Total Units	Deliveries	Absorbed Units	vacancy	Unit	% Change				
2013		4		791	0	14	3.5%	\$1,012	N/A				
2014		5		1,125	334	131	20.5%	\$1,009	(0.3%)				
2015		5		1,125	0	202	2.6%	\$1,084	7.4%				
2016		6		1,438	313	109	16.2%	\$1,100	1.5%				
2017		6		1,438	0	154	5.5%	\$1,140	3.6%				
2018		7		1,775	337	89	18.4%	\$1,157	1.5%				
2019		8		2,095	320	277	17.7%	\$1,167	0.9%				
2020		9		2,215	120	306	8.3%	\$1,188	1.8%				
2021		9		2,215	0	68	5.2%	\$1,278	7.6%				
2022		9		2,215	0	(24)	6.4%	\$1,405	9.9%				
CAGR/Av	/erages			12.1%	142	133	10.4%	\$1,154	3.7%				
				Curre	nt Year Data								
YTD		9		2,215	0	1	6.3%	\$1,414	0.6%				
(	24 2022	Recent Trends				Historical Supply	and Demand	Trends					
		YoY	Р	rev. Quarter	400 ]	_	_		<sup>30.0%</sup>				
Vacancy (bps)	♠	120	₽	(140)	200 -				- 20.0%				
Rents	♠	9.9%	◄	(0.5%)					10.0%				
Absorption (SF)		24	->	62	-200 J	-	2010	2021	L 0.0%				
Completions (SF)	→	0	€	0	2013 Deliv	veries 2017	Absorption	Vac	ancy				

NVC | National Valuation Consultants, Inc.

## Mesquite Apartment Submarket Cluster - Class B Trends

The Class B segment experienced its strongest expansion from 2019 through 2021. During this time frame, net absorption remained mostly positive, which helped maintain moderately healthy vacancy levels. In 2022, however, demand weakened, pushing vacancy to a 10-year high of 9.7%. In the meantime, rent growth surged in 2021, and continued to see healthy growth in 2021. As of YTD 2023, vacancy has already started to tick upward to a current rate of 9.8%, but YTD 2023's average rent has increased from year-end 2022 by 0.3% to \$1,186/unit, which is 18.7% lower than the metro market.

	Mesquite Apartment Submarket Cluster Trends - Class B											
		Inve	ntory		()	Supply & Demand		Re	nts			
Deried	Tota	linventory		Total Units	New Unit	Absorbed Units	Vacancy	Market Rate Per	% Change			
2012	1013			12 / 21	Denvertes	169	5 7%	\$746	N/A			
2013		50		12,421		(14)	5.770 E 00/	\$740	1N/A 2 00/			
2014		58		12,421		(14)	5.8%	\$707	2.8%			
2015		58		12,421	(	49	5.4%	\$834	8.7%			
2016		59		12,600	1/9	196	5.2%	\$8/2	4.6%			
2017		59		12,600	(	(34)	5.5%	\$904	3.7%			
2018		59		12,600	(	(242)	7.4%	\$934	3.3%			
2019		60		12,873	273	3 (19)	9.5%	\$977	4.6%			
2020		62		13,310	437	7 701	7.2%	\$1,008	3.2%			
2021		64		13,722	412	356	7.4%	\$1,125	11.6%			
2022		65		13,724		2 (314)	9.7%	\$1,183	5.2%			
CAGR//	Averages			1.1%	130	85	6.9%	\$935	5.3%			
				Current	Year Data							
YTD		65		13,724	(	) (9)	9.8%	\$1,186	0.3%			
	Q4 2022	2 Recent Trends				Historical Supply	y and Demand	d Trends				
		YoY	-	Prev. Quarter	1,000 J				<sup>15.0%</sup>			
Vacancy (bps)	♠	230	♠	120	500 -				- 10.0%			
Rents	♠	5.2%	∢	(0.3%)	0				5.0%			
Absorption (SF)	⇒	(209)	-	(236)	-500 J	2015 2017	2010	2021	L 0.0%			
Completions (SF)	->	(412)	€	0		eliveries			cancy			

NVC | National Valuation Consultants, Inc.

## Mesquite Apartment Submarket – Class C Trends

Minimal Class C deliveries has helped to maintain healthy vacancy in this segment, despite periods of weak demand. In 2021, 16 units were absorbed, allowing the vacancy rate to decline to 5.4%. As vacancy decreased, 2021's average rent increased by 8.3% to \$1,001/unit. In 2022, 226 units were returned, causing the vacancy rate to increase to 7.4%. Even though vacancy increased, 2022's average rent increased by 7.3% to \$1,074/unit. YTD metrics show that no units have been delivered, while five units have been returned, increasing the vacancy rate to 7.5%. YTD 2023's average rent has remained unchanged from year-end 2022, which is 8.2% lower than the metro market.

		Mesquite	e Apartment Subm	narket Cluste	er Trends - Clas	ss C		
		Inver	ntory	S	upply & Demand		Rents	
				Now Unit			Market Pato Por	
Period	Tota	l Inventory	Total Units	Deliveries	Absorbed Units	Vacancy	Unit	% Change
2013		84	11,084	0	296	7.7%	\$641	N/A
2014		84	11,084	0	81	6.9%	\$673	5.0%
2015		84	11,084	0	132	5.7%	\$720	7.0%
2016		84	11,084	0	(76)	6.4%	\$772	7.2%
2017		84	11,084	0	115	5.4%	\$817	5.8%
2018		86	11,128	44	(125)	6.9%	\$854	4.5%
2019		86	11,128	0	(132)	8.1%	\$892	4.4%
2020		86	11,128	0	285	5.5%	\$924	3.6%
2021		86	11,128	0	16	5.4%	\$1,001	8.3%
2022		86	11,128	0	(226)	7.4%	\$1,074	7.3%
CAGR/A	verages		0.0%	4	37	6.5%	\$837	5.9%
			Current	t Year Data				
YTD		86	11,128	0	(5)	7.5%	\$1,074	(0.0%)
	Q4 2022	Recent Trends			Historical Supply	y and Deman	d Trends	
		YoY	Prev. Quarter	<sup>400</sup>				<sup>10.0%</sup>
Vacancy (bps)	♠	200	<b>1</b> 40					<b></b> 5.0%
Rents	♠	7.3%	(0.3%)	-200 -				
Absorption (SF)	⇒	9	→ 60	-400 J 2013	2015 2017	2019	2021	L 0.0%
Completions (SF)	->	0	→ 0		eliveries	Absorption	Va	cancy

NVC | National Valuation Consultants, Inc.

## New Development

According to CoStar, there is currently one apartment development under construction within the Mesquite submarket cluster. Once completed this development will deliver 325 units to the submarket cluster.

Mesquite Apartr	nent Submarket Cluster - Unde	er Construction	
Address	Name	City	Units
502 E US Highway 80	Wildwood Luxury Urban Homes	Forney	325
		TOTALS	325

Source: CoStar Properties Analytical Search, 01/09/2023.

## CONCLUSION

The Mesquite submarket cluster consists of vintage garden-style properties. Some sections of the submarket cluster lack the local employment opportunities and neighborhood amenities of neighboring Garland, let alone cities like Richardson and Plano. Employment growth is most robust in the retail and trade/distribution sectors, and those jobs contribute to the demand for workforce housing in the area. Leasing activity performed well in 2020 and 2021, thanks to a surge of pent-up demand from the pandemic. Renters have demonstrated interest in the area's budget-friendly communities and new properties recently hitting the market.

Both demand as well as rent growth cooled in 2022, coming in closer to precrisis performances, and little has changed at the start of 2023.

According to CoStar, investors remain keen to deploy capital in Mesquite. Like other submarkets with primarily Class B stock, Mesquite has seen several value-add trades recently, and pricing has about doubled in the past decade.

NVC | National Valuation Consultants, Inc.

# Highest and Best Use Analysis

The fundamental concept of highest and best use may be defined as:

"The reasonably probable use of property that results in the highest value."<sup>17</sup>

To test for highest and best use, all logical and feasible alternatives must be analyzed. The appraiser should determine whether the proposed usage of the land is:

- 1. physically possible
- 2. legally permissible
- 3. economically feasible
- 4. maximally productive

If an affirmative answer may be given to these basic questions, it is determined that the highest and best use test has been satisfied.

The appraiser must recognize that land is generally appraised as if vacant and available for development to its highest and best use and that the appraisal of improvements is based on their actual contribution to the site. Thus, the highest and best use of a site must be determined both 1) as vacant and 2) as improved. Highest and best use as vacant will be addressed first.

## HIGHEST AND BEST USE AS VACANT

## Physically Possible Uses

The subject site is of sufficient size to accommodate various types of development. It has good exposure and visibility along surrounding roadways. It is convenient to residential and commercial development. All relevant municipal utilities are available in adequate supply to service a variety of development.

## Legally Permissible Uses

The property is zoned B-1 (Neighborhood Commercial) under the authority of City of Forney. Multifamily is a permitted land use under this zoning. There are no reasonable probable modifications of existing land use regulations to occur in the near future. Subject to the current zoning, the legally permissible uses include multi-family residential.

## Economically Feasible Uses

A multifamily residential use is physically possible and legally permissible for the subject, and we believe a change from this basic usage would probably be unlikely. We have discussed apartment market conditions at length in the preceding market analysis. The metro apartment market is strong with substantial new development in the pipeline; thus, multi-family development is considered feasible at this time.

 <sup>&</sup>lt;sup>17</sup> Appraisal Institute, The Appraisal of Real Estate, 15th Edition, (Chicago: Appraisal Institute, 2020), page 305.
DAL2212075 Highest and Best Use Analysis

Parc at Windmill Farms	NVC   National \

#### IVC | National Valuation Consultants, Inc.

## Maximally Productive Use

Based on our analysis, the maximally productive and highest and best use of the subject site, as if vacant, is development of a multi-family project.

## **HIGHEST AND BEST USE AS IMPROVED**

The highest and best use *as improved* is also analyzed using the four previously indicated criteria.

- 1). A physically possible utilization as evidenced by the current development of the site;
- 2). A legally permissible use under requirements set by zoning authority;
- 3). Economically feasible and maximally productive, based on the property's ability to produce a positive net operating income, which, when capitalized, significantly exceeds the underlying land value; and,
- 4). Considering the above, the maximally productive or highest and best use of the site, as improved, is for continued operation, management, and maintenance of the existing apartment complex.

## Most Likely Buyer

In analyzing the subject and supported by market evidence, the most likely buyer of the apartment community would be an institutional buyer such as a Life company, REIT, or national or regional apartment investor.

NVC | National Valuation Consultants, Inc.

# The Valuation Process

The estimation of a real property's market value involves a systematic process in which the problem is defined; the work necessary to solve the problem is planned; and the data required are acquired, classified, analyzed and interpreted as an opinion of value. In this process, three basic approaches, when applicable, are used by the appraiser: the sales comparison approach, the income capitalization approach and the cost approach. When one or more of these approaches is not applicable in the appraisal process, full justification must be presented. An explanation of each approach follows:

## COST APPROACH

In the cost approach, the appraiser first values of the fee simple interest in the site. The replacement or reproduction cost new of the improvements is then estimated. Next, depreciation from all sources is determined and subtracted from the replacement or reproduction cost new of the improvements to arrive at their present value. The present value of all improvements is added to the market value of the site, resulting in an indicated value by the cost approach.

## SALES COMPARISON APPROACH

The sales comparison approach involves the comparison of the subject property to similar properties that have recently sold or that are currently offered for sale. The sales prices of these properties are then adjusted to reflect the respective differences of each from the subject to indicate a value range. This value range, as indicated by the adjusted comparable properties, is then used to establish an indicated value for the subject property.

## **INCOME CAPITALIZATION APPROACH**

The income capitalization approach is a process in which the anticipated future benefits (actual dollar income or amenities) are reduced to a present value figure. The appraiser is primarily concerned with the future benefits resulting from net income and reversionary proceeds. This approach involves estimating potential gross income by comparison with competing properties and estimating expenses (derived from historical and/or market experience) to determine a projected net income stream. The income stream is then capitalized into an indication of value by using capitalization rates extracted from competitive properties in the market or by using other techniques when applicable. Alternatively, the income stream as well as the reversion of the property is converted into value by use of a discounted cash flow (DCF) analysis. If both techniques are used, the resultant value indications must be reconciled.

## RECONCILIATION

The final analytical step in the valuation process is reconciliation of the value indications obtained from the different approaches to value. The appraisers must consider the relative dependability and applicability of each approach as dictated by the individual characteristics of the subject. The final opinion of value reflects the results of such deliberation.

NVC | National Valuation Consultants, Inc.

# Cost Approach

The cost approach is based on the principle of substitution, which "affirms that a knowledgeable buyer would pay no more for a property than the cost to acquire a similar site and construct improvements of equivalent desirability and utility without undue delay."<sup>18</sup> This approach often represents "market thinking" since buyers and sellers frequently relate value to cost.

The cost approach to value typically involves the following steps:

- 1. "Estimate the value of the site as though vacant and available to be developed to its highest and best use.
- 2. Determine which cost basis is most applicable to the assignment: reproduction cost or replacement cost.
- 3. Estimate the direct (hard) and indirect (soft) costs of the improvements as of the effective appraisal date.
- 4. Estimate an appropriate entrepreneurial incentive or profit from analysis of the market.
- 5. Add the estimated direct costs, indirect costs, and entrepreneurial incentive or profit to arrive at the total cost of the improvements.
- 6. Estimate the amount of accrued depreciation in the structure and, if necessary, allocate it among the three major categories: physical deterioration, functional obsolescence, and external obsolescence.
- 7. Deduct the estimated depreciation from the total cost of the improvements to derive an estimate of their depreciated cost.
- 8. Estimate the contributory value of any site improvements that have not already been considered. (Site improvements are often appraised at their contributory value, i.e., directly on a depreciated-cost basis but may be included in the overall cost calculated in Step 3 and depreciated if necessary.)
- 9. Add land value to the total depreciated cost of all the improvements to arrive at the indicated value of the property.
- 10. If appropriate, adjust for the property interest being appraised to derive the indicated value of the specified interest in the property.
- 11. If the property will experience net income shortfalls during a lease-up period, then calculate a rent-up adjustment to account for the cost of leasing (distinct from leasing commissions.)
- 12. Adjust for personal property (e.g., furniture, fixtures, and equipment) or intangible assets that are included in the appraisal."<sup>19</sup>

<sup>19</sup> Ibid, page 532-533.

<sup>&</sup>lt;sup>18</sup> Appraisal Institute, The Appraisal of Real Estate, 15<sup>th</sup> Edition, (Chicago: Appraisal Institute, 2020), page 528.

NVC | National Valuation Consultants, Inc.

## **RELEVANCE OF COST APPROACH**

The objective of the cost approach is to examine the replacement costs of an alternative building of like utility, less all depreciation. This recognizes that there is an underlying connection between cost and value. Sometimes the connection is obscured by factors such as depreciation or excess profits, but the relationship still exists. The cost approach reflects market thinking because market participants relate value to cost. Buyers tend to judge the value of an existing structure not only by prices and rents of similar buildings, but also by comparing the costs to create a new building with optimal physical condition and functional utility. Moreover, buyers will sometimes consider the potential costs of rehabilitating an older structure up to the physical condition and functional utility that they desire.

We have found that the cost approach can be very meaningful in some appraisals and have little or no meaning in others. Specifically, the cost approach is useful for newer, functional buildings in stable markets. However, as buildings age over time, and as functional flaws in the design and layout are exposed by a changing market, the replacement cost method takes on less relevance. This is a subjective process which can have a large impact on the resulting value, thereby diminishing its reliability.

The first step of the Cost Approach involves estimating the value of the site as though vacant and available to be developed to its highest and best use. In order to estimate the value of the land as vacant, we gather recent land sales similar in zoning, intended use, location, size, and site utility. After substantial market research and speaking with multiple brokers, we did not find any recent or relevant land sales to compare with subject property. Therefore, it is unlikely the Cost Approach would be relied upon in underwriting by the most probable buyer (investor) and we have omitted the Cost Approach herein; this approach Is not considered necessary to produce a credible opinion.

NVC | National Valuation Consultants, Inc.

# Sales Comparison Approach

The sales comparison approach, also termed the market approach, involves the comparison of the subject property to similar properties which have already sold, or which are currently offered for sale, with consideration given to their respective differences from the subject. This process tends to form a pattern of indicators from which the appraiser can estimate the value of the subject property. The principle of substitution is an integral part of this approach since a purchaser will typically not pay more for a property than would be required to purchase an equally desirable substitute property.

The following procedures are used to apply the sales comparison approach.

- 1. "Research the competitive market for information on properties that are similar to the subject property and that have recently sold, are listed for sale, or are under contract. Information on agreements of sale, options, listings, and bona fide offers may also be collected. The characteristics of the properties such as property type, date of sale, size, physical condition, location, and land use constraints should be considered. The goal is to find a set of comparable sales or other evidence such as property listings or contracts as similar as possible to the subject property to ensure they reflect the actions of similar buyers. Market analysis and highest and best use analysis set the stage for the selection of appropriate comparable sales.
- 2. Verify the information by confirming that the data obtained is factually accurate and that the transactions reflect arm's-length market considerations. Verification should elicit additional information about the property such as buyer motivation, economic characteristics (if the property is income-producing), value component allocations, and other significant factors as well as information about the market to ensure that comparisons are credible.
- 3. Select the most relevant units of comparison used by participants in the market (e.g., price per acre, price per square foot, price per front foot, price per dwelling unit) and develop a comparative analysis for each unit. The appraiser's goal is to define and identify a unit of comparison that explains market behavior.
- 4. Look for differences between the comparable sale properties and the subject property using all appropriate elements of comparison. Then adjust the price of each sale property, reflecting how it differs, to equate it to the subject property or eliminate that property as a comparable. This step typically involves using the most similar sale properties and then adjusting for any remaining differences. If a transaction does not reflect the actions of a buyer who would also be attracted to the subject property, the appraiser should be concerned about comparability and the wisdom of relying on that comparable as a basis for comparison.
- 5. Reconcile the various value indications produced from the analysis of comparables into a value conclusion. A value opinion can be expressed as a single point estimate, as a range of values, or in terms of a relationship (e.g., more or less than a given amount)."<sup>20</sup>

<sup>20</sup> Appraisal Institute, The Appraisal of Real Estate, 15<sup>th</sup> Edition, (Chicago: Appraisal Institute, 2020), page 355.
DAL2212075 Sales Comparison Approach

NVC | National Valuation Consultants, Inc.

Each of the preceding steps will be further explained in detail as they are utilized. Several units of comparison are typically developed in the valuation of income-producing properties. Those units of comparison appropriate for this analysis are detailed as follows:

## Sales Price per Unit

The sales price per unit is a unit of comparison which expresses the relationship between price/value and the size of a structure. This is a reliable indicator of value assuming a high degree of comparability among properties available for comparison. The weakness of this unit of comparison is that it does not directly differentiate between the respective income-generating capabilities of somewhat dissimilar properties. For apartments, the price per apartment unit is the frequently utilized unit of comparison. We will use price per unit as our unit of comparison.

## Price per Square Foot

The sales price per square foot is a unit of comparison which expresses the relationship between price/value and the size of a structure. This is a reliable indicator of value assuming a high degree of comparability among properties available for comparison. The weakness of this unit of comparison is that it does not directly differentiate between the respective income-generating capabilities of somewhat dissimilar properties. Rentable area is the preferred unit of comparison for office buildings while the gross area is preferred for retail properties. For apartments, both the price per apartment unit and the price per square foot of rentable area are the preferred units of comparison. Because of the unreliability of the area estimates of the comparable sales, a comparative analysis based on price per square foot is considered unreliable. Therefore, we will use the price per square foot unit of comparison as a check against the value reached by price per unit.

## Effective Gross Income Multiplier

The effective gross income multiplier (EGIM) is obtained by dividing sales price by effective potential gross annual income. This unit of comparison tends to be self-adjusting, since the relationship between income and price/value tends to be similar among reasonably comparable properties. It is this characteristic of the EGIM that makes it a relatively reliable valuation tool. The weakness of this unit of comparison is that reliable effective gross income data are not always available. Also, the EGIM process is, in effect, the inverse of the capitalization process used in the income approach. In this sense, the EGIM is really not an "independent" method of valuation.

Based on our conversations with brokers and investors around the U.S., these valuation tools are not considered ideal in valuing a property with the unique characteristics of the subject. Quite simply, these techniques are considered somewhat crude, which is why the greatest weight is usually placed on the income capitalization approach in valuing these types of properties. Nonetheless, we will utilize the SP/Unit technique, as a test of reasonableness.

NVC | National Valuation Consultants, Inc.

#### SEARCH FOR COMPARABLE SALES

The subject is a 272-unit, Class B, Garden/Low Rise apartment complex. We searched for sales of similar properties occurring within the past 12 months within the subject's market area. Leading up to the coronavirus pandemic, the apartment market was strong and active with rising rents, and declining vacancies. There has been minimal sales activity since, due in part to increased uncertainty, higher interest rates, and a wider gap between buyer and seller expectations.

We considered many of the recent sales comparables and narrowed the data down to the sales which we considered to be the most relevant. Each of the sales were inspected by the appraiser, and then confirmed with buyer, seller, or broker, together with supplemental data from public records. Although there may be additional sales available, it is our opinion that this represents an adequate sample from which an estimate of fair market value can be derived.

**Complete sale abstracts are contained in the Addenda.** The sales are summarized in the table below, with a location map following. Please note that all represent arm's length transactions, and all are cash or cash equivalent transactions.

		9	Sale Compara	able Summ	ary			
Comp				Average	Occupancy			Sale
No.	Name/Location	Date of Sale	Year Built	Unit Size	At Sale	Sale Price	Total Units	Price/Unit
1	The Borough	9/22	1981/2018	779	90.0%	\$27,350,000	208	\$131,490
	5700 Boca Raton Blvd							
	Fort Worth							
2	Bridgewood Ranch Apartments	9/22	2006	831	89.6%	\$16,044,405	106	\$151,362
	4100 Vista Ln							
	Kaufman							
3	Greens of Hickory Trail	2/22	1999	1,090	98.0%	\$45,000,000	300	\$180,000
	8613 Old Hickory Trail							
	Dallas							
4	Magnolia Grove	1/22	2021	910	97.8%	\$57,400,000	270	\$212,593
	551 Crossroads Pky							
	Terrell							
5	Harmony Hill Apartments	5/22	2017	818	92.5%	\$165,000,000	644	\$256,211
	11010 Harmony Hill Ln							
	Rowlett							
	Comparable Avg.		2011	886	93.6%	\$62,158,881	306	\$186,331
	Subject	Contract	2019	1.028	91.5%		272	\$0

Please refer to the following page for a map of the comparables.



NVC | National Valuation Consultants, Inc.

Parc at Windmill Farms

Sale Comparables Map



Sales Comparison Approach

80

DAL2212075

NVC | National Valuation Consultants, Inc.

## **ADJUSTMENTS & ANALYSIS**

The objective of this section is to adjust the comparables for their key differences with the subject so that we can make an informed estimate of fair market value of the subject. This can be accomplished via either a qualitative or quantitative process. Both are legitimate appraisal techniques. We have opted to utilize the quantitative adjustment process within this appraisal.

Adjustments are made to the sale prices of the comparables to compensate for differences between each sale and the subject. Due to differences among the comparables and limited availability of comparable market data, matched pairs comparison (paired sales analysis) was unreliable. While this type of analysis and adjustment method is considered ideal, it is often not realistic. However, we have attempted, to the best extent possible, to quantify the individual adjustments to each sale comparable. Unlike other investment products, no two commercial-grade real estate products are exactly alike. There are multiple differences between properties, and this creates differences in value. Further, the market for investment-grade real estate in general is thinly traded relative to non-real estate investments. As a result, the adjustment process is still somewhat subjective.

According to the 15th edition of The Appraisal of Real Estate, published in 2020 by the Appraisal Institute, the use of the sales comparison approach in valuation involves the estimation of the degree of similarity or difference between the subject property and a comparable by considering various elements of comparison. Adjustments are then made to the prices of the comparables to compensate for differences between each sale and the subject. These elements of comparison are discussed as follows.

- 1. **PROPERTY RIGHTS CONVEYED:** The subject is being valued in fee simple/leased fee. All of the comparables were also sold conveying fee simple/leased fee ownership. Thus, no adjustments are required for real property rights conveyed.
- 2. **FINANCING TERMS** account for the impact on value that is produced by favorable or unfavorable financing. No adjustments are necessary for financing terms.
- 3. **CONDITION OF SALE** adjustments reflect the motivations of the buyer and the seller. All sales are considered "arm's length." All of the buyers and sellers appeared to be free of duress with adequate exposure to the market for the property to sell at its market value. No adjustments are necessary in this category.
- 4. MARKET CONDITIONS (TIME) account for value changes in properties between the date of the comparable sale and the effective date of this appraisal report. The sales occurred between January 2022 and September 2022. Slight downward adjustments have been made to all Comparables as recent interest rates have caused downward pressures on values.
- 5. LOCATION adjustments account for superiority/inferiority in terms of access, road frontage, surrounding land uses, the character of the neighborhood, micro-area trends in rents and occupancy rates, and other factors. This is a subjective process, although it is based on real differences in rents. Comparable Nos. 1 and 5 received a slight downward adjustment as they are located in faster growing areas of the DFW market. Comparable No. 2 received a slight upward adjustment for being located farther outside the fast-growing City of Forney, TX.

NVC | National Valuation Consultants, Inc.

- 6. **OCCUPANCY** accounts for the impact of occupancy level on sales price. Occupancy at the time of sale for the comparables ranged from 89.6% to 98.0%. Comparable Nos. 3 and 4 received a slight downward adjustment as both properties had 98.0% and 97.8% occupancy at sale. The subject's current occupancy is within the range of the comparables.
- 7. **PROPERTY AGE/CONDITION** adjustments are required when the subject and the comparables vary in terms of age and/or the general level of maintenance evident in the units and common areas. The subject was built in 2019. The comparable properties were built between 1999 and 2021. An upward adjustment is made to Comparable Nos. 1 and 3 which were built in 1981 and 1999, while a slight upward adjustment was given to Comparable No. 2 for being built in 2006. No other adjustments were made to location.
- 8. **DESIGN/QUALITY/APPEAL** adjustments account for such items as architectural appeal, construction quality, and project and unit amenities. By nature, this is a subjective adjustment, based primarily on the judgment of the appraisers. We have made an upward adjustment to comparable No. 1 due to an inferior quality and a slight downward adjustment to Comparable No. 5 for having a superior design.
- 9. AVERAGE UNIT SIZE adjustments address the significant impact on value of this one factor unique to apartment properties. As we are using a "per unit" method of comparison, we adjust for the different sizes of the units. All else being equal, a project with an abundance of smaller one-bedroom units will sell at a lower price per unit than a project with a greater share of larger two-bedroom units. The average unit sizes among comparable properties range from 779 SF to 1,090 SF. The subject's average unit size is 1,028 SF which is within the range of comparable properties. An upward adjustment has been applied to Comparable Nos. 1 and 5 since both properties have a much smaller average unit size.
- 10. **PROJECT DENSITY** adjustments account for the relationship between the number of units and the total site area of a property. Typically, properties with lower densities sell for higher prices/unit since the property is more appealing to tenants. There were no adjustments to project density.

Please refer to the adjustment grid provided on the following page.

NVC | National Valuation Consultants, Inc.

		Com	parable Sales Adjustm	ent Grid		
Comp No.	Subject	1	2	£	4	ъ
Asset Name	Parc at Windmill Farms	The Borough	Bridgewood Ranch Apartments	Greens of Hickory Trail	Magnolia Grove	Harmony Hill Apartments
Address	1003 Windmill Farms Blvd	5700 Boca Raton Blvd	4100 Vista Ln	8613 Old Hickory Trail	551 Crossroads Pky	11010 Harmony Hill Ln
City	Forney	Fort Worth	Kaufman	Dallas	Terrell	Rowlett
State	Texas	Texas	Texas	Texas	Texas	Texas
Sale Price		\$27,350,000	\$16,044,405	\$45,000,000	\$57,400,000	\$165,000,000
Date of Sale		9/22	9/22	2/22	1/22	5/22
Year Built	2019	1981/2018	2006	1999	2021	2017
Average Unit Size	1,028	779	831	1,090	910	818
Total Units	272	208	106	300	270	644
Unit Mix Density	14.7	20.8	17.8	10.0	24.9	29.1
Occupancy At Sale		80.06	89.6%	98.0%	97.8%	92.5%
Cap Rate		4.65%	NAV	NAV	3.63%	2.80%
Sale Price/SF		\$168.78	\$182.14	\$165.15	\$159.02	\$313.22
Sale Price/Unit		\$131,490	\$151,362	\$180,000	\$212,593	\$256,211
Property Rights			I			
Financing			I		ı	1
Condition of Sale			I		ı	
Market Conditions		Slight Downward	Slight Downward	Slight Downward	Slight Downward	Slight Downward
Location		Slight Downward	Slight Upward			Slight Downward
Occupancy			I	Slight Downward	Slight Downward	1
Age/Condition		Upward	Slight Upward	Upward		
Design/Appeal		Upward	I		ı	Slight Downward
Average Unit Size		Upward	I			Upward
Density			I		ı	1
<b>Overall Adjustment</b>		Upward	Slight Upward	-	Slight Downward	Downward

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 131 of 310 PageID 3932

DAL2212075

Sales Comparison Approach

83

NVC | National Valuation Consultants, Inc.

## CONCLUSION OF PRICE PER UNIT ANALYSIS

The sales indicate an unadjusted range in prices from \$131,490/unit to \$256,211/unit. Based off the adjustments, we have concluded to a range in prices from \$151,362/unit to \$212,593/unit. Due to their recency of sale, average unit size, and the similarity in total units, we have placed a stronger weight on Comparable Nos. 3 and 4, pointing to the middle of adjusted values. With consideration given to the unique characteristics of the subject and to the range of values indicated by adjustments to the comparable sales, we have concluded the following value:

"As Is" Valu Via Sales Comparison, As of	ie January 23, 2023
Value Indication	Price / Unit
NVC Conclusion/Unit	\$180,000
No. of Units	272
Total	\$48,960,000
Value Indication (Rounded)	\$49,000,000
\$/Unit	\$180,147
\$/SF	\$175.22

NVC | National Valuation Consultants, Inc.

# Income Capitalization Approach

The income capitalization approach requires the appraiser to formulate a market value for the subject by converting projected net income into a single present value. This process is known as capitalization. The approach to value requires the following steps:

- 1. "Research the income and expense data for the subject property and comparable.
- 2. Estimate the potential gross income of the property by adding the rental income and any other potential income.
- 3. Estimate the vacancy and collection loss.
- 4. Subtract vacancy and collection loss from total potential gross income to arrive at the effective gross income of the subject property.
- 5. Estimate the total operating expenses for the subject by adding fixed expenses, variable expenses, and a replacement allowance (where applicable).
- 6. Subtract the estimate of total operating expenses from the estimate of effective gross income to arrive at net operating income. (Deductions for capital items may also be necessary at various points in time through the projection period to calculate the cash flow used in discounted cash flow analysis.)
- 7. Apply one of the direct or yield capitalization techniques to this data to generate an estimate of value via the income capitalization approach.
- 8. If necessary, calculate a rent-up adjustment for the value indication that accounts for the cost of leasing up the property or for needed capital improvements (including an appropriate estimate of entrepreneurial incentive)."<sup>21</sup>

The preceding steps are discussed in detail below and in the following pages. The preceding steps are discussed in detail below and in the following pages.

## POTENTIAL GROSS INCOME ESTIMATE

The first step is to estimate market rent attainable for the subject. This is accomplished via an analysis of competing properties in the market area. It should be noted that the following comparables may not represent all competing properties within the submarket, but they are considered to form a reliable and representative data base from which we can obtain a reasonable estimate of market rent for the subject.

We have prepared detailed abstracts on each rent comparable, and this information is presented in the Addenda. A summary table of the data and location map is presented on the following page. All units are rented on an unfurnished basis.

 <sup>&</sup>lt;sup>21</sup> Appraisal Institute, The Appraisal of Real Estate, 15<sup>th</sup> Edition, (Chicago: Appraisal Institute, 2020), page 432.
DAL2212075 Income Capitalization Approach

NVC | National Valuation Consultants, Inc.

## Rent per Square Foot and Gross Rent per Unit

The rent per square foot is a unit of comparison which expresses the relationship between rent and the size of a unit. This is a reliable indicator of market rent assuming a high degree of comparability among properties available for comparison.

Overall, we believe that the square footage figures from the comparables are representative of livable area. While this issue may be of concern, we note that the typical apartment renter does not analyze rent on a per square foot basis. Rather, it is the gross monthly rent that is of primary concern. Minor differences in square footage tend to have little or no impact on the achievable rent for similar types of units. Therefore, within our analysis, we will place emphasis on both rent per livable square foot and gross monthly rent per unit.

		Le	ase Con	nparable Su	immary				
	Name/	Year	Total	Average	\$/SF	Avg.	\$/Unit	Average	
No.	Street Address	Built	Units	Unit Size	Range	\$/SF	Range	Unit Rent	Occupancy
1	Gateway Pines	2018	227	<b>Q1</b> 0	\$1.31 -	¢1 75	\$1,075 -	¢1 /19	02.8%
T	1200 Gateway Blvd N	2010	221	810	\$2.15	Ş1.75	\$2,100	Ş1,410	92.870
n	Gateway Oaks	2016	212	960	\$1.33 -	¢1.66	\$1,090 -	¢1 434	06 40/
Z	1105 Gateway Blvd N	2010	212	800	\$1.95	\$1.00	\$2,150	Ş1,424	90.4%
2	Gateway Cedars	2014	224	701	\$1.39 -	¢1 67	\$1,059 -	¢1 210	00 70/
5	1100 Gateway Blvd N	2014	334	791	\$1.89	\$1.6/	\$1,704	\$1,318	98.7%
4	Emerson at Forney Marketplace	2010	220	001	\$1.39 -	ć1 74	\$1,258 -	¢1 EE0	04.20/
4	300 Trailhouse Ln	2019	520	094	\$2.11	Ş1.74	\$1,891	\$1,550	94.5%
E	Magnolia Grove	2020	270	010	\$1.42 -	¢1 77	\$1,224 -	¢1 612	02 00/
5	551 Crossroads Pkwy	2020	270	910	\$2.12	Ş1.77	\$2,010	Ş1,015	93.0%
Avora	<b>70</b>	2017	215	050	\$1.31 -	ć1 72	\$1,059 -	¢1 466	OF 00/
Avera	8c	2017	515	033	\$2.15	γ1.7Z	\$2,150	Ş1,400	95.0%
Cubio	at Contract Bont	2010	272	1.020	\$1.30 -	ć1 г1	\$1,323 -	ć1 EEO	01 50/
Subje		2019	272	1,028	\$1.71	Ş1.51	\$1,838	\$1,55Z	91.5%

Apartment rents in this market are typically quoted on a monthly basis with lease terms averaging around twelve months. Quoted rent typically includes any premiums for location, floor-level, and views. Tenants are typically responsible for the cost of most utilities.

A map showing the location of each of the comparables may be found on the following page.

```
Parc at Windmill Farms
```

NVC | National Valuation Consultants, Inc.



## **Market Rent Analysis**

The subject includes 9 primary unit types with multiple floor plan variations. Thus, we have prepared individual adjustment grids for the representative unit types. In each case, we have attempted to analyze the comparable unit type which most closely resembles the subject unit for which we are estimating market rent. In making adjustments, we have focused on the following key differences between the subject and the comparables, including:

- ï Location
- ï Quality/Condition
- ï Project Amenities
- ï Average Unit Size
- ï Parking
- ï Layout
- ï Unit Amenities

#### NVC | National Valuation Consultants, Inc.

## **Observations Regarding Comparables' Rental Rates**

Rents for any individual floor plan may vary substantially with exposure. This is especially valid for properties that use rent optimization software such as "LRO" or Yieldstar. Even at properties that are more "human managed," exposure in a specific floor plan (or similarly, an unusually small or large number of the floor plans to begin with) can still influence the rent upward or downward over a short time frame. It is this factor that explains why some of the rents at comparable floor plans at the comparables may appear relatively high or low compared with the balance of the data set. For this reason, our concluded market rents for the subject may not always perfectly conform to the average indicated by the comparables.

## **Conclusions of Market Rent**

We have estimated market rent for each of the subject's major unit types as shown on the preceding grids. While we have attempted to be as quantitative as possible, it is important to note that, in the end, the final conclusion of market rent is still somewhat subjective due to the myriad of differences. Still, we are confident that the rental estimates are supported by the comparable data.

			NVC Mai	rket Rent Co	onclusion		
					NVC	NVC	Total
		No. of	Contract	Contract	Current	Current	Current
Unit Type	Size (SF)	Units	Rent	Rent/SF	Market Rent	Rent/SF	Market Rent
A1	832	65	\$1,421	\$1.71	\$1,425	\$1.71	\$92,625
A1-HC	832	3	\$1,368	\$1.64	\$1,375	\$1.65	\$4,125
A2A	798	48	\$1,323	\$1.66	\$1,340	\$1.68	\$64,320
B1	1,059	28	\$1,605	\$1.52	\$1,610	\$1.52	\$45 <i>,</i> 080
B2	1,145	77	\$1,631	\$1.42	\$1,640	\$1.43	\$126,280
B2 -HC	1,125	3	\$1,710	\$1.52	\$1,723	\$1.53	\$5,169
B3	1,203	12	\$1,667	\$1.39	\$1,676	\$1.39	\$20,112
C1	1,365	35	\$1,838	\$1.35	\$1,849	\$1.35	\$64,715
C1 -HC	1,365	1	\$1,770	\$1.30	\$1,783	\$1.31	\$1,783
Total	1,028	272	\$1,552	\$1.51	\$1,560	\$1.52	\$424,209
Annual Base	Rental Inco	ome					\$5.090.508

Annual Base Rental Income

These are estimated market rents for a twelve-month lease term. The lease comparables indicate a range of average monthly rent from \$1,318/unit to \$1,613/unit and from \$1.66/SF to \$1.77/SF. With the Class B vacancy rate in the submarket now at its highest in over 10 years, there is no material immediate increase in current contract rents and levels are supported. Our average monthly market rent conclusion is \$1,560 /unit or \$1.52/SF, which is within the indicated range for total average monthly rent per unit, but below the range for average monthly rent per SF. Our market rent estimate is only 18% of the estimated median household income in Forney – well below the typical qualifying ratio of 30%.

Properties with larger units tend to rent for more per unit, but less per square foot. The comparables average unit size ranges from 791 SF to 910 SF. The subject's average unit size is 1,028 SF, which is outside of the comparable range. Because the subject has larger units than the comparables, it has a higher average rent per unit, but is below the range of average rent per SF.

NVC | National Valuation Consultants, Inc.

## Loss To Lease

Loss to lease is the difference between a unit's current market rent and the actual contract rent. Typically, in a market with moderately increasing rental rates, older leases would be slightly below market rent. However, the loss to lease exposure for an apartment is limited by the short-term nature of the lease. We have taken these factors into consideration within our projection of market rents, which are net of loss to lease. Thus, we have not projected loss to lease as a separate line item within our analysis.

## Concessions

Some properties use concessions periodically as a means to stay competitive and manage occupancy. This is less common with properties utilizing revenue optimizing software such as LRO or Yield Star where asking rents are adjusted more frequently. In our market rent analysis, we have made adjustments for any incentives where applicable. Therefore, our market rent conclusions are net of concessions and no further deduction for concessions is necessary.

## Other Income

Other income at the subject includes parking revenue, utility reimbursements and income from other sources.

## Parking Income

There are no charges for parking at the subject property.

## Utility Reimbursement

Utility reimbursements vary from property to property based on several factors including age, building efficiency, which utilities are direct billed to the tenants, and whether the utilities are sub-metered, allocated, or collected based on a fixed amount per unit. However, most property managers in this area attempt to recover between 80% and 100% of their utility expenses. Based off the properties 2023 budget, we see that they are reporting utilities net of reimbursements. Therefore, we will not project out any utility reimbursements for the subject.

## Other Income

Other income includes items such as pet rent, trash and pest control income, damage and cleaning fees, application fees, late charges, forfeiture of security deposits, non-sufficient funds charges, interest on deposits and other miscellaneous items. Placing emphasis on the 2023 budget, we have projected other income at \$800/unit; the last two years' actuals averaged \$869/year ad the last three years' actuals average \$726/year.

NVC | National Valuation Consultants, Inc.

## ABSORPTION, VACANCY AND COLLECTION LOSS

#### Absorption

Absorption pertains to the period that would be required to lease vacant units at the subject property. The subject is currently 91.5% occupied, and is considered at or near stabilized under current market conditions.

### Vacancy and Credit Loss

Vacancy in the overall Mesquite apartment submarket cluster has a 10-year average of 7.0% with current vacancies at 8.5% YTD 2023 according to Costar. This is just 0.1 percentage points higher than the vacancy in the metropolitan area overall. Over the last decade, the subject's Class B submarket averaged 6.9%, but in 2023, vacancy has jumped to a decade high of 9.8% as a result of negative absorption that began in 2022.

The stabilized lease comparables indicate a range in occupancy from 92.8% to 98.7%. As discussed in the Apartment Market Analysis section, there is substantial new apartment inventory planned and under construction which is expected to ease the tight rental market. Based on these factors, it is our opinion that a 8.0% long-term stabilized vacancy and credit loss factor is a reasonable assumption for the subject; we allocate 7% to vacancy and 1% to credit loss. It is likely that this would match the assumptions of a typical purchaser for this property in the current market conditions.

#### **OPERATING EXPENSES**

Operating expenses are the annual direct expenses or annual cash outflows borne by the owner/ investor of income producing properties as the necessary cost of generating gross income. The expense figures used are typical of stabilized annual cash expenses to be paid by the owner of the property over the income projection period. Before net operating income can be calculated, operating expenses are estimated and deducted from effective gross income.

To estimate the appropriate expenses for the subject property, we have examined several sources of information, including:

- 1. Aggregated expense data from the most recent NCREIF survey for similar properties in the subject's region.
- 2. Analysis of actual expense data from several comparable multifamily projects, from which we have actual operating data. Please note that it was necessary to screen these projects to protect client confidentiality.
- 3. An analysis of the 2023 budget.

A summary of the subject's historical operating statements is provided immediately following the summary of comparable expense data on the following pages.

NVC | National Valuation Consultants, Inc.

# **NCREIF Expense Data**

	Expens	e Details: Tra	iling 12 Month	ns (per unit)		
	<200	200-300	300-500	500-700	>700	Total
Southwest						
Administrative	\$ 1,049	\$ 614	\$ 279	n/a	n/a	\$ 800
Marketing	401	333	158	n/a	n/a	1,166
Utilities	725	242	217	n/a	n/a	642
Maintenance	2,121	502	417	n/a	n/a	1,072
Insurance	397	186	86	n/a	n/a	341
Management Fee	1,235	273	174	n/a	n/a	423
Real Estate Tax	3,060	1,333	1,026	n/a	n/a	1,960
Other	1,076	955	49	n/a	n/a	408
Total	\$ 10,063	\$ 4,438	\$ 2,406	n/a	n/a	\$ 6,813
Average No. Units	160	253	355	n/a	n/a	435
Count	7	4	6	< 3	< 3	58

Consultants, Inc.	
Valuation	
National	
NVC	

State	ТX		ХT		ТX		ТX			
County	Denton		Johnson		Colli	c	Dalla	S	Viceory	
Reporting Year	2021		2021		202		2015	_	AVEI de	ŝ
Year of Construction	2002		2013		201	-	2011			
Number of Units	300		240		279		300		280	
Avg Unit Size	066		266		868		844		925	
	\$/Unit	\$/SF	\$/Unit	\$/SF	\$/Unit	\$/SF	\$/Unit	\$/SF	\$/Unit	\$/SF
Effective Gross Income	\$13,242	\$13.38	\$16,553	\$16.60	\$17,470	\$20.13	\$17,004	\$20.15	\$16,067	\$17.5(
Operating Expenses										
Payroll	\$1,093	\$1.10	\$1,367	\$1.37	\$1,788	\$2.06	\$1,715	\$2.03	\$1,491	\$1.6⁄
Management Fees	\$372	\$0.38	\$494	\$0.50	\$485	\$0.56	\$595	\$0.71	\$486	\$0.53
Administrative Expense	\$225	\$0.23	\$282	\$0.28	\$473	\$0.55	\$172	\$0.20	\$288	\$0.3
Advertising and Promotion	\$105	\$0.11	\$131	\$0.13	\$373	\$0.43	\$365	\$0.43	\$243	\$0.2
Maintenance/Building/Grounds	\$631	\$0.64	\$788	\$0.79	\$1,174	\$1.35	\$1,061	\$1.26	\$913	\$1.0
Utilities	\$552	\$0.56	\$690	\$0.69	\$490	\$0.56	<b>\$548</b>	\$0.65	\$570	\$0.6
Insurance	\$362	\$0.37	\$452	\$0.45	\$292	\$0.34	\$165	\$0.20	\$318	\$0.3 <i>,</i>
Other Expenses	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0.0
Subtotal Controllable Operating Expenses	\$3,339	\$3.37	\$4,203	\$4.22	\$5,076	\$5.85	\$4,620	\$5.47	\$4,310	\$4.73
Property Taxes	\$1,746	\$1.76	<b>\$2,182</b>	\$2.19	\$3,542	\$4.08	\$4,200	\$4.98	\$2,917	\$3.2!
Total Operating Expenses	\$5,085	\$5.14	\$6,386	\$6.40	\$8,618	¢9.93	\$8,820	\$10.45	\$7,227	\$7.9
NET OPERATING INCOME	<b>\$8,158</b>	\$8.24	\$10,167	\$10.20	\$8,852	\$10.20	\$8,184	\$9.70	\$8,840	\$9.5 <i>8</i>
Expense Ratio		38.4%		38.6%		49.3%		51.9%		45.0
Management Fee as % of EGI		2.8%		3.0%		2.8%		3.5%		3.0
Vacancy		6.2%		6.2%		7.5%		5.7%		6.4

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 140 of 310 PageID 3941

Income Capitalization Approach

92

0)
_
_
<u> </u>
<u> </u>
-
-
_
_
•
~
_
_
$\overline{\mathbf{n}}$
<u> </u>
~
.=
-
~
>
-
-
co.
()
~
-
an an
<u> </u>

NVC | National Valuation Consultants, Inc.

		Subject Or	oerating Histor	v and NVC P	roforma					
			Total No. of U	Inits: 272						
		I OTAL F	tentable square	Footage: 2/9	,048					
	YTD 12/15/20	20	YTD 12/15/	2021	YTD 12/15/	2022	2023 Bud	lget	NVC Profo	ma
Income/Expense Category	Amount	\$/Unit	Amount	\$/Unit	Amount	\$/Unit	Amount	\$/Unit	Amount	\$/Unit
Gross Potential Rental Revenue	\$4,234,077	\$15,566	\$4,407,001	\$16,202	\$4,826,724	\$17,745	\$5,300,117	\$19,486	\$5,090,508	\$18,715
Vacancy / Collection Loss	(\$2,305,733)	(\$8,477)	(\$142,433)	(\$524)	(\$259,432)	(\$954)	(\$273,507)	(\$1,006)	(\$407,241)	(\$1,497)
Other Income	\$119,499	\$439	\$262,300	\$964	\$210,392	\$774	\$223,470	\$822	\$217,600	\$800
Effective Gross Income	\$2,047,843	\$7,529	\$4,526,868	\$16,643	\$4,777,684	\$17,565	\$5,250,080	\$19,302	\$4,900,867	\$18,018
Operating Expenses										
Personnel	<b>\$233,182</b>	\$857	\$284,920	\$1,048	\$308,503	\$1,134	\$347,025	\$1,276	\$383,520	\$1,410
Management Fees	\$62,150	\$228	\$125,577	\$462	\$135,221	\$497	\$147,287	\$541	\$147,026	\$541
Administrative Expense	\$52,902	\$194	\$51,243	\$188	\$51,353	\$189	\$53,286	\$196	\$57,120	<b>\$210</b>
Leasing	\$68,247	\$251	\$54,082	\$199	<b>\$51,518</b>	\$189	\$53,445	\$196	\$54,400	\$200
Utilities	\$79,903	\$294	\$50,481	\$186	\$61,028	\$224	\$62,011	<b>\$228</b>	\$62,560	<b>\$230</b>
Services	\$61,838	\$227	\$54,816	\$202	\$63,496	\$233	\$58,290	\$214	\$68,000	\$250
Repairs & Maintenance/Cleaning & Decorating	\$23,440	\$86	\$45,402	\$167	\$86,560	\$318	\$84,187	\$310	\$204,000	\$750
Property Insurance	\$39,678	\$146	\$106,295	<b>\$</b> 391	\$111,232	\$409	\$116,886	\$430	\$116,960	\$430
Franchise Tax		\$0		¢		\$0	\$0	\$0	\$16,222	\$60
Property Taxes	\$444,711	\$1,635	\$896,285	\$3,295	\$922,107	\$3,390	\$949,770	\$3,492	\$1,000,000	\$3,676
Replacement Reserves		\$0		\$0		\$0	\$0	\$0	\$81,600	\$300
Total Operating Expenses	\$1,066,051	\$3,919	\$1,669,101	\$6,136	\$1,791,018	\$6,585	\$1,872,187	\$6,883	\$2,191,408	\$8,057
Net Operating Income (NOI)	\$981,792	\$3,610	\$2,857,767	\$10,506	\$2,986,666	\$10,980	\$3,377,893	\$12,419	\$2,709,459	\$9,961
Expense Ratio		52.1%		36.9%		37.5%		35.7%		44.7%
Vacancy/Collection loss		54.5%		3.2%		5.4%		5.2%		8.0%
Concessions		0.0%		0.0%		0.0%		0.0%		0.0%
Management Fee % of EGI		3.0%		2.8%		2.8%		2.8%		3.0%
I NVC's estimate of Texas Franchise ta	axes is estimated	at 0.331%	ó of effective	e income.						

DAL2212075

Income Capitalization Approach

93
Our estimation of operating expenses for the subject as of January 23, 2023 follows in the ensuing narrative discussion.

### **NVC Expenses Estimates**

### *Employee Compensation (Payroll/Personnel)*

This category, for a property like the subject, includes salaries for any on-site personnel. This might include a full-time manager, leasing agents, and all maintenance personnel. It also includes all employee benefits such as health insurance, payroll taxes, and workman's compensation.

- i Expense comparables range from \$1,400 to \$2,008/unit with an average of \$1,715/unit.
- ï 2023 Budget expenses average \$1,276/unit which is slightly below the range of comparables.
- ï Our projection is \$1,410/unit which is within the range of the comparables.

### Professional Services (Management Fee)

This category includes items such as management fees, legal fees and other professional services. Property management fees are often treated as a separate expense category for apartments and are typically charged as a percentage of effective gross income. Fees tend to vary depending on a variety of factors including the market position and rent levels of a particular property. Generally, higher quality properties with higher unit rents have lower management fees (as a percentage) because they produce more income yet require the same amount of time and effort to manage as a property with average rents.

- ï Expense comparables range from 2.28% to 3.00% of EGI with an average of 2.76%.
- ï 2023 Budget expenses average 2.81% of EGI which is within the range of comparables.
- ï Our projection is 3.0% of EGI which is within the range of the comparables.

### General/Administrative Expense

General and administrative expenses include items such as phone service, postage, and office supplies.

- ï Expense comparables range from \$241 to \$360/unit with an average of \$301/unit.
- ï 2023 Budget expenses average \$196/unit which is below the range of comparables.
- i Our projection is \$210/unit which is below the range of the comparables, but consistent with the overall budget.

### Utilities

The expense category includes all utility expense not paid directly by the tenant and net of reimbursements. As previously mentioned, tenants at the subject are billed directly for electricity and gas. Water, trash and sewer will be recovered by the landlord.

- ï Expense comparables range from \$256 to \$1,394/unit with an average of \$811/unit.
- ï 2023 Budget expenses average \$214/unit which is below the range of comparables.
- i With heavy emphasis on budgeted and historical operations, our projection is \$230 /unit which is slightly below the range of the comparables, but near the budget.

Parc	at	Windmill	Farms
i ui c	uı	•••mannin	i unina

NVC | National Valuation Consultants, Inc.

### Repairs & Maintenance/Cleaning & Decorating

This category includes painting, cleaning, landscaping, plumbing, electrical, landscaping, unit make-ready, security, and general maintenance.

- i Expense comparables range from \$787 to \$1,067/unit with an average of \$939/unit.
- i 2023 Budget expenses average \$310 /unit which is far below the range of comparables.
- ï We placed heavy emphasis on expense comparables for this category as the subject ages. Our projection is \$750 /unit which is within the range of the comparables and considers the subject's larger average unit size.

### Insurance

This category includes all insurance premiums and deductibles paid by the landlord. Landlords typically carry both property and liability insurance.

- ï Expense comparables range from \$366 to \$700 /unit with an average of /unit
- ï 2023 Budget expenses average \$430 /unit which is above the range of comparables
- i Our projection is \$430 /unit which is equivalent to the budget and within range of the expense comparables.

### Leasing

Leasing costs include all expenses incurred for capital improvements and equipment to satisfy the initial construction obligations of the landlord. With a heavy emphasis on budgeted operations, we project a lease expense of \$200 /unit, or \$54,400.

### Services

Service costs include expenses associated with building, supporting, and delivering the properties overall services. These include software, equipment, staffing, and fees. With heavy emphasis on budgeted operations, we project a service expense of \$250/unit or \$68,000.

### Property Taxes

Taxes are based on the estimated amount to be collected by the various taxing entities with jurisdiction over the subject. Please refer the *Tax Assessment and Analysis* section for a detailed stabilized tax projection. Our tax projection equates to \$3,676/unit.

We have also included an estimated franchise tax of 0.331%, which equates to \$60 /unit or \$16,222.

NVC | National Valuation Consultants, Inc.

### Replacement Reserves

Replacement Reserves is an allowance that provides for expenditures of short-lived items or recurring expenses. The deterioration of capital items occurs over a period of time, but are viewed as an annual expense to ownership. This requires an annual deduction be made from income to reflect the statistical probability of their occurrence time.

For apartment buildings, short-lived items such as appliances, carpeting, window coverings, and HVAC units are typically considered in replacement reserves. Generally, apartment investors will select a reserve amount between \$150 to \$350 per unit depending upon the age/condition of the property and the amount estimated for general maintenance expense. The subject is in good condition for it's age. It will not need to "catch up" with its reserves, as is the case for many existing properties. As noted previously, the property condition assessment provided to the appraisers estimated reserves would average \$310 (uninflated) over the next 12 years. We note that most buyer underwrite slightly lower reserves between \$200 and \$250 for properties of this vintage and condition. We have projected reserves at \$300/unit as the subject is larger in average unit size than typical apartments in the market.

### **Total Operating Expenses Conclusion**

NVC Expense Projection as of January 23, 2023							
Total No. of Units: 272							
	Total SF	<sup>:</sup> (NRA): 27	9,648				
	Expense Comps						
	NVC F	rojection		(	(Per Unit)		
Expense Category	Amount	\$/Unit	\$/SF	Low	High	Avg.	Budget
Personnel	\$383,520	\$1,410	\$1.37	\$1,400	\$2,008	\$1,715	\$1,276
Management Fees	\$147,026	\$541	\$0.53	\$360	\$528	\$466	\$541
Administrative Expense	\$57,120	\$210	\$0.20	\$241	\$360	\$301	\$196
Leasing	\$54,400	\$200	\$0.19	\$110	\$446	\$238	\$196
Utilities	\$62,560	\$230	\$0.22	\$787	\$1,067	\$939	\$228
Services	\$68,000	\$250	\$0.24	\$256	\$1,394	\$811	\$214
Repairs & Maintenance/Cleaning & Dec	\$204,000	\$750	\$0.73	\$631	\$1,174	\$913	\$310
Property Insurance	\$116,960	\$430	\$0.42	\$165	\$452	\$318	\$430
Franchise Tax	\$16,222	\$60	\$0.06	N/A	N/A	N/A	\$0
Property Taxes	\$1,000,000	\$3,676	\$3.58	\$2 <i>,</i> 656	\$3,961	\$3,373	\$3,492
Subtotal-Variable Expenses	\$2,109,808	\$7,757	\$7.54	\$4,503	\$5 <i>,</i> 668	\$5,011	\$6,883
Property Taxes	\$1,000,000	\$3 <i>,</i> 676	\$3.58	\$2,656	\$3,961	\$3,373	\$3,492
Replacement Reserves	\$81,600	\$300	\$0.29	-	-	-	\$0
Total Operating Expenses	\$3,191,408	\$11,733	\$11.41	\$8,043	\$8,875	\$8,384	\$6,883

NVC's projection of operating expenses for the subject as of January 23, 2023, is shown in the following table.

Overall our projections are within the range of comparable market data and similar to historical operations.

NVC | National Valuation Consultants, Inc.

### NET OPERATING INCOME

Income and Ex	Income and Expense Projection - As of					
Jan	uary 23, 2023					
Total	No. of Units: 272					
Total S	SF (NRA): 279,648	3				
		"As Is"				
Γ		Percent				
Income/Expense Category	Annual	of EGI	\$/SF	\$/Unit		
Operating Income:						
Gross Base Rental Income	\$5,090,508	103.9%	\$18.20	\$18,715		
Vacancy/Credit Loss (8.0%)	-\$407,241	-8.3%	(\$1.46)	-\$1,497		
Other Income	\$217,600	4.4%	\$0.78	\$800		
Effective Gross Income	\$4,900,867	100.0%	\$17.53	\$18,018		
Operating Expenses:						
Personnel	\$383,520	7.8%	\$1.37	\$1,410		
Management Fees	\$147,026	3.0%	\$0.53	\$541		
Administrative Expense	\$57,120	1.2%	\$0.20	\$210		
Leasing	\$54,400	1.1%	\$0.19	\$200		
Utilities	\$62 <i>,</i> 560	1.3%	\$0.22	\$230		
Services	\$68,000	1.4%	\$0.24	\$250		
Repairs & Maintenance/Cleaning & Dec	\$204,000	4.2%	\$0.73	\$750		
Property Insurance	\$116,960	2.4%	\$0.42	\$430		
Franchise Tax	\$16,222	0.3%	\$0.06	\$60		
Property Taxes	\$1,000,000	20.4%	\$3.58	\$3,676		
Replacement Reserves	\$81,600	1.7%	\$0.29	\$300		
Total Operating Expenses	\$2,191,408	44.7%	\$7.84	\$8,057		
Net Operating Income	\$2,709,459	55.3%	\$9.69	\$9,961		
Per Unit Indicators:						
Effective Gross Income/Unit				\$18,018		
Operating Expenses/Unit				\$8,057		
Operating Expenses/EGI (%)				44.7%		
Source: NVC						

The stabilized income and expense projection is summarized in the following table.

NOI Comparison

Our year 1 NOI projection is way below the 2023 budget. This is primarily due to an increased projection in vacancy/credit loss, increases in expenses such as repairs & maintenance/cleaning & decorating to meet market comparable ranges, a 3.0% management fee, and \$300/SF in replacement reserves.

NVC | National Valuation Consultants, Inc.

### CAPITALIZATION

Capitalization is a process in which projected net income is converted into a single value estimate. The two primary methods of capitalizing income are 1) direct capitalization and 2) yield capitalization.

### DIRECT CAPITALIZATION

There are several methods of deriving an appropriate overall rate to use to capitalize NOI. In determining the appropriate rate for the subject, we have utilized the following methods: A) market extraction, B) investor survey, and C) Debt Coverage Ratio

### A) Market Extraction

A market-extracted capitalization rate (overall rate) is market-oriented and can be determined by dividing the NOI of a comparable sale by its selling price. If comparables are truly similar to the subject, they will produce a narrow range from which an appropriate rate can be selected and applied to the subject's NOI.

As a basis for comparison, the strengths and weaknesses of the subject are summarized below.

Strengths And Weaknesses
Strengths
Location offers good access and visibility
Proximity to open space
Top rated school district
Large-sized units
Efficient floorplan design with balconies/patios
Adequate parking at 2.1 spaces per bedroom
Above-average project amenities
New construction
Good condition / well maintained
Rental rates have trended upward in recent years
Stabilized occupancy
Strong employment growth in submarket / metropolitan area
Weaknesses
Located in a tertiary market
Rising interest rates causing downward pressures on values
Significant new supply brought to market
Ample land supply in area allows for potential new construction
Limited availability of debt capital

In an effort to curb inflation, the Federal reserve raised the federal funds rate seven times in 2022 and has signaled rate hikes will continue into 2023. While spreads between interest rates and investment rates are not static, market participants indicate that today's higher interest rates have had an upward impact on investment rates, as compared to a year ago. We have reflected this trend in the appraisal.

Within the Sales Comparison Approach of this report, we confirmed and analyzed several recent sales of apartment complexes the subject's market. The capitalization rates derived from these recent sales are summarized in the table below. Please see the Sales Comparison Approach section of this report for other details about the sales comparables.

	Summary of Sales for Capitalization Rate Extraction					
		Date of	Year	Occupancy	Total	
Comp No.	Name/Location	Sale	Built	At Sale	Units	Cap Rate
1	The Borough	9/22	1981/2	90.0%	208	4.65%
	5700 Boca Raton Blvd		018			
	Fort Worth					
2	Bridgewood Ranch Apartments	9/22	2006	89.6%	106	NAV
	4100 Vista Ln					
	Kaufman					
3	Greens of Hickory Trail	2/22	1999	98.0%	300	NAV
	8613 Old Hickory Trail					
	Dallas					
4	Magnolia Grove	1/22	2021	97.8%	270	3.63%
	551 Crossroads Pky					
	Terrell					
5	Harmony Hill Apartments	5/22	2017	92.5%	644	2.80%
	11010 Harmony Hill Ln					
	Rowlett					

These comparable sales indicate a range of capitalization rates of 2.80% to 4.65% on in-place income. Because of the on-going and anticipated interest rate hikes in the market, we estimate a higher capitalization rate due to the resulting downward pressures on value. Based on the market data summarized above, we conclude to a range in capitalization rates from 4.75% to 5.25% via market extraction.

NVC | National Valuation Consultants, Inc.

### B) Investor Survey

In preparation for this assignment we spoke with several brokers active in the subject's market area who specialize in institutional grade, Class A and B multi-family projects. We have recently also interviewed other multi-family market participants in other primary markets though out the region and nationally. The brokers active in the subject's market indicated a capitalization rate range of 5.00% to 5.50% for institutional grade multifamily properties.

The table below provides current and historical OAR trends (from the PwC Real Estate Investor Survey) that are relevant to the subject property.

Overall Capitalization Rate (OAR)					
National Apartment Market					
Reporting F	Period	Low	High	Average	
2 Years Ago	4Q20	3.50%	8.00%	5.22%	
	1Q21	3.50%	7.00%	5.04%	
	2Q21	3.50%	7.00%	4.96%	
	3Q21	3.00%	7.00%	4.59%	
Year Ago	4Q21	3.00%	7.00%	4.42%	
	1Q22	3.00%	7.00%	4.40%	
	2Q22	3.00%	7.00%	4.45%	
Last Quarter	3Q22	3.00%	8.00%	4.75%	
Current	4Q22	3.25%	8.00%	4.89%	
				5.40%	
		$\sim$		5.20%	
	$\mathbf{v}$			5.00%	
			_\	4.80%	
				4.60%	
				4.40%	
				4 20%	
				4.20%	
4Q17 4Q	.18 4	Q19 4Q20	4Q21	400% 4Q22	

PwC Real Estate Investor Survey 4Q22

In the latest survey, overall capitalization rates for institutional-grade apartment complexes averaged 4.89%. This is up 47 basis points from one year ago. This data should reflect the on-going effects of the interest rate hikes that began in the first quarter of 2022.

In addition to the national PwC data, we have spoken to Brian O'Boyle, Jr, the Vice Chairman of Capital Markets at Newmark, who is very active in the multifamily market within the Dallas-Fort Worth metroplex. He discussed the increase of capitalization rates throughout the apartment market in general due to rising interest rates and inflation. Based off his information, we concluded to a capitalization range of 5.00% to 5.50% via the investor survey technique.

NVC | National Valuation Consultants, Inc.

### C) Debt Coverage Ratio (DCR) Method

Due to the current state of the economy and overall trends in the real estate industry, more investors are looking at the relationship between debt and overall cap rates. Thus, we have included the following DCR analysis.

A debt coverage ratio is the ratio of NOI to annual debt service. The DCR method of deriving an overall rate involves factoring the debt coverage ratio that is typically required by a lender during the underwriting of the loan request. The estimated overall rate is derived by multiplying the debt coverage ratio, the loan-to-value ratio, and the mortgage constant.

To estimate an overall rate, the debt coverage ratio is multiplied by the mortgage constant and the loanto-value ratio. The formula is as follows:

Ro	=	DCR x Rm x M
Ro	=	overall rate
DCR	=	debt coverage ratio
Rm	=	mortgage constant
М	=	loan-to-value ratio

In order to gather the necessary information to calculate the OAR for a property similar to the subject, we have reviewed financing information from RealtyRates.com - Investor Survey. According to the most recent survey, current investment parameters applicable are as follows:

RealtyRates.com Investor Survey - 1st Quarter 2023* Permanent Financing - Apartment						
Component Minimum Maximum Average						
Interest Rate	3.62%	7.88%	5.78%			
Amortization Period (years)	15	40	26			
Mortgage Constant	0.0865	0.0824	0.0744			
Loan to Value	55.00%	90.00%	73.00%			
Debt Coverage Ratio	1.00	1.86	1.43			

\*4th Quarter 2022 - Realty Rates

NVC | National Valuation Consultants, Inc.

As indicated, even though the survey is from 1st Quarter 2023, the data is from 4th Quarter 2022. Interest rates on loans for properties like the subject generally track the 10-year treasury with an approximate 200 to 300 basis point risk premium. The 10-year treasury yield has trended upward significantly over the past 12 months which translates to rising interest rates for commercial loans.

Summary of DCR Method				
Loan Terms Selected				
Interest Rate	5.75%			
Amortization Period (years)	30			
Mortgage Constant (Rm)	0.0700			
Loan to Value (M)	60%			
Debt Coverage Ratio (DCR)	1.25			
DCR Method OAR Indication				
$DCR \times Rm \times M = Ro$	5.25%			

Due to rising interest rates, investors are likely to contribute greater equity to reduce the impact of higher interest rates and to ensure acceptable coverage ratios, resulting in a lower LTV. The DCR method further indicates a current cap rate of 5.11%.

### **Conclusion of Capitalization Rate**

Conclusion of Capitalization Rates					
Method Indication					
Market Extraction	4.75% - 5.25%				
Investor Survey	5.00% - 5.50%				
Debt Coverage Ratio	5.25%				

Of the two methods used in deriving a capitalization rate, market extraction is the most heavily weighted. Based on the varied data, we conclude a range of proforma capitalization rates of 4.75% to 5.25% for the subject. This range takes into consideration that the subject has value-add potential for unit renovation.

Based on the preceding and given the future date of value, an overall rate of 5.25% is selected for the subject property. The indicated value for the subject is shown in the following table:

Direct Capitalization - "As	ls"
As of January 23, 2023	
NOI	\$2,709,459
Capitalization Rate	5.25%
Indicated Value By Direct Capitalization	\$51,608,752
Rounded	\$51,600,000
Value Per \$/Unit (272)	\$189,706

NVC | National Valuation Consultants, Inc.

### 2. YIELD CAPITALIZATION (DCF ANALYSIS)

Yield capitalization is utilized as an additional means of estimating the subject's market value by the income capitalization approach. This method utilizes a DCF analysis and is currently in wide use by most sophisticated investors and purchasers of income-producing properties. This method utilizes a DCF analysis that allows for year-to-year variations of projected income and expenses while reflecting all actual contractual income expected to accrue to the property.

Properly utilized, the DCF analysis should mirror the expectations and requirements of typical investors and purchasers of real estate at the time of the appraisal. The criteria used in this analysis are based on the best available data in the marketplace. Documentation and logic supporting the estimates of gross and net income have been previously discussed. Other important elements of the DCF analysis are described in the following sections.

### Inflation

To some degree, rental rates and expenses follow inflation. When real estate market conditions are stable, one can expect rental rates will advance no faster than the cost of constructing a new property to serve as a suitable substitute for the subject property. CPI trends in the subject's market were discussed in the Economic and Demographic Profile section. We project CPI to increase at approximately 3.0% over the holding period. Accordingly, we will use an average general inflation factor of 3.00% throughout the holding period. We note that this is consistent with typical investor underwriting in the subject's market.

### **Rent Escalation**

Trends in supply and demand have the greatest effect on changes in market rental rates. In periods where demand exceeds supply, rents tend to increase at a rate faster than that of inflation. When supply exceeds demand, rents may grow at a much slower rate or experience real declines.

We addressed historic rental rates and other apartment market conditions in depth in our preceding market analysis. The most recent quarterly data indicates a trend of stable vacancies and rents after a time period of declining vacancies and high rent growth. It is anticipated that effective rents will continue to rise over the next year. We note that some investors had been underwriting rent spikes within their DCF acquisition analyses, but the number of apartment development projects in the pipeline in many major metro areas has recently tempered these expectations. Furthermore, the subject's submarket cluster had its highest vacancy rate in over a decade. In conclusion, we have estimated escalated rents at 0% in year one, 2% in year two, and 3% throughout the rest of the holding period.

### **Expense Escalation**

The subject's stabilized expenses previously discussed are applied in the DCF analysis. Expenses are increased by the previously concluded annual inflation rate. The management fee is projected as a percentage of EGI and will fluctuate accordingly.

### **Holding Period**

A 10-year holding period has been selected for use in each respective DCF analysis, which is supported by our in-house survey of institutional investors and the results of the PwC investor survey. An 11th year is calculated for reversionary purposes.

NVC | National Valuation Consultants, Inc.

### Discount (Yield) Rate Selection

The proper selection of a yield rate is critical to the DCF analysis. In order to translate the forecasted income stream into an estimate of value, the NOI for each year, as well as the value of the reversion upon termination of the investment, is discounted to the present utilizing a selected discount rate, which for the purposes of this report is interchangeable with the internal rate of return (IRR).

Yield rates are partially a function of perceived risks. Real estate must compete with other investment instruments in the capital markets. Because real estate is immobile and illiquid, it is generally regarded as higher risk than fixed-rate investments with a stated yield. In addition, yields on commercial real estate are far more difficult to quantify as real estate is traded less frequently than other types of investments.

The PwC survey reported an average discount rate of 6.86% as of the most recent survey. This is up 23 basis points from one year ago. Please refer to the following table.

Discount Rate (IRR)						
National Apartment Market						
Report	ing Period	Low	High	Avg.		
2 Years Ago	o 4Q20	5.00%	10.00%	6.83%		
	1Q21	5.00%	10.00%	6.73%		
	2Q21	5.00%	10.00%	6.69%		
	3Q21	5.00%	10.00%	6.74%		
Year Ago	4Q21	5.00%	10.00%	6.63%		
	1Q22	5.00%	10.00%	6.62%		
	2Q22	4.75%	10.00%	6.72%		
Last Quarte	er 3Q22	4.75%	10.00%	6.79%		
Current	4Q22	4.75%	10.00%	6.86%		
				7.50%		
$\sim$				7.25%		
		$\searrow$		7.00%		
			$\sim$	6.75%		
				6.50%		
4Q17	4Q18 40	Q19 4Q20	) 4Q21	6.25% 4Q22		

PwC Real Estate Investor Survey 4Q22

Given this data, as well as the previous discussion of direct capitalization rates, including the subject's location, we will use a discount rate of 7.00%. This is 175 basis points above our estimated going-in cap rate and just slightly below the survey spread of 197 bps.

NVC | National Valuation Consultants, Inc.

### Exit Capitalization Rate Selection

Most investors typically add 50 to 100 basis points to the stabilized rate to reflect the increased risk of a property at the end of the assumed holding period. The holding period in this analysis is 10 years. A higher terminal capitalization rate is justified by the fact the property will be 10 years older at the end of the holding period, and there is uncertainty of how market conditions will be at this time. According to the latest PwC survey, the average exit cap rate was 39 points above the going-in rate. This is essentially flat from a year ago, as indicated in the table below.

	Going-in/	Exit Capitaliza	tion Rates	
		Natior	nal Apartment N	Лarket
		Going-In	Exit Cap	Spread
Reporting	g Period	Cap Rate	Rate	(BPS)
2 Years Ago	4Q20	5.22%	5.60%	38.00
	1Q21	5.04%	5.42%	38.00
	2Q21	4.96%	5.31%	35.00
	3Q21	4.59%	5.25%	66.00
Year Ago	4Q21	4.42%	4.79%	37.00
	1Q22	4.40%	4.81%	41.00
	2Q22	4.45%	4.76%	31.00
Last Quarter	3Q22	4.75%	5.14%	39.00
Current	4022	4.89%	5.28%	39.00



PwC Real Estate Investor Survey 4Q22

Overall, we conclude with an increase of 50 basis points above the concluded stabilized going-in rate of 5.25%, indicating a terminal capitalization rate of 5.75%.

### Selling Costs

Respondents in the PwC survey reported anticipated selling costs to be 0.5% to 3.0% of proceeds from resale. Considering the size of the subject asset, we will deduct 1.50% in selling costs to calculate the reversion at the end of the holding period in our stabilized DCF.

NVC | National Valuation Consultants, Inc.

### Present Value Calculation

Present Value Calculation				
"As ls" - January 23, 2023				
	For the		P.V. of	
Analysis	Year	Annual	Cash Flow	
Period	Ending	Cash Flow	7.00%	
			Discount Rate	
Year 1	Jan-2024	\$2,709,459	\$2,532,205	
Year 2	Jan-2025	\$2,643,717	\$2,309,125	
Year 3	Jan-2026	\$2,674,020	\$2,182,797	
Year 4	Jan-2027	\$2,754,241	\$2,101,197	
Year 5	Jan-2028	\$2,836,868	\$2,022,648	
Year 6	Jan-2029	\$2,921,974	\$1,947,035	
Year 7	Jan-2030	\$3,009,633	\$1,874,248	
Year 8	Jan-2031	\$3,099,922	\$1,804,183	
Year 9	Jan-2032	\$3,192,920	\$1,736,737	
Year 10	Jan-2033	\$3,288,707	\$1,671,812	
Total Cash Flow		\$29,131,462	\$20,181,986	
Property Resale		\$58,027,097	\$29,498,034	
Total Property Pr	esent Value		\$49,680,020	
Rounded to Thou	sands		\$49,700,000	
\$/Unit			\$182,721	
Percentage Value	Distribution			
Prospective Incor	ne		40.62%	
Prospective Prop	erty Resale		59.38%	
Total			100.00%	

NVC | National Valuation Consultants, Inc.

### **Yield Capitalization Conclusions**

With each of the required elements now identified, we are able to analyze the results of our DCF analysis. A summary of the cash flow and the present value calculation is provided at the end of this section, with additional supporting reports and assumptions included in the Addenda. A summary of assumptions is provided in the following table.

Summary of DCF Assump	tions
Scenario	"As Is"
Date of Value	January 23, 2023
Average Market Rent	\$1,560
Rent Escalation	0%, 2%, 3%
Holding Period	10 years
Vacancy & Credit Loss	8.00%
Long Term Concessions	0.00%
Expense Escalation	3.00%
Terminal Cap Rate	5.75%
Discount Rate	7.00%
Selling Expenses	1.50%
DCF Value Indication (Rounded)	\$49,700,000
DCF Value Indication \$/Unit	\$182,721

### Income Capitalization Approach Reconciliation

The value indications by both direct capitalization and yield capitalization were employed in order to develop opinions of the value "as is" via the income capitalization approach. The value derived from the direct capitalization method is similar to that derived from the yield capitalization method. Direct capitalization is most useful where lease terms are of shorter duration or where the future change in income is not erratic. Direct capitalization is frequently considered by today's institutional investor. Yield capitalization is typically given greater weight where existing leases have a significant impact on the income stream. We have placed greater weight on the yield capitalization method, rounding to an appropriate level of confidence.

Income Approach Reconciliation	
Valuation Premise	"As Is"
Date of Valuation	January 23, 2023
Direct Capitalization	\$51,600,000
Yield Capitalization	\$49,700,000
Reconciled To	\$50,000,000

Farms	
Windmill	
Parc at	

Farms

NVC | National Valuation Consultants, Inc.

**Cash Flow Projection** 

			0,	stabilized Cash F	-low Projection -	"As Is"					
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11
For the Years Ending	Jan-2024	Jan-2025	Jan-2026	Jan-2027	Jan-2028	Jan-2029	Jan-2030	Jan-2031	Jan-2032	Jan-2033	Jan-2034
Potential Gross Revenue Potential Market Rent	\$5,090,508	5,090,508	5,192,318	5,348,088	5,508,530	5,673,786	5,844,000	6,019,320	6,199,899	6,385,896	6,577,473
Vacancy/Credit Loss Concessions Parking Income Utility Reimbursements	(\$407,241) \$0 \$0 \$0	(407,241) 0 0 0	(415,385) 0 0 0	(427,847) 0 0 0	(440,682) 0 0	(453,903) 0 0 0	(467,520) 0 0	(481,546) 0 0	(495,992) 0 0	(510,872) 0 0 0	(526,198) 0 0 0
Other Income	\$217,600	217,600	221,952	228,611	235,469	242,533	249,809	257,303	265,022	272,973	281,162
Effective Gross Revenue	4,900,867	4,900,867	4,998,885	5,148,851	5,303,317	5,462,416	5,626,289	5,795,077	5,968,930	6,147,998	6,332,438
Uperating Expenses											
Personnel	\$383,520 61 17 000	395,026	406,876	419,083	431,655	444,605	457,943	471,681	485,832	500,407	515,419
Management Fees	\$14/,026 \$57,120	151,437	155,980	160,659 62,417	165,479 64780	1/0,443 66 218	1 / 52, 2/ 1 68 204	180,823 70 250	186,248 77 258	191,836 74 F20	197,591 76 765
Aurilliisu auve expense Leasing	554 400	56,034	57 713	02,41/ 59 444	64,209 61 228	00,210 63 065	60,204 64 956	0,220 66 905	68 917	70 980	73 109
Litilities	\$62,560	50,032	66.370	68,361	70 417	77,574	74 700	76 941	71,00	81.627	84.075
Services	\$68.000	70.040	72.141	74.305	76.535	78.831	81.196	83.631	86.140	88.725	91.386
Repairs & Maintenance/Cleaning & Dec	\$204,000	210,120	216,424	222,916	229,604	236,492	243,587	250,894	258,421	266,174	274,159
Property Insurance	\$116,960	120,469	124,083	127,805	131,640	135,589	139,656	143,846	148,161	152,606	157,184
Franchise Tax	\$16,222	16,709	17,210	17,726	18,258	18,806	19,370	19,951	20,549	21,166	21,801
Property Taxes	\$1,000,000	1,030,000	1,060,900	1,092,727	1,125,509	1,159,274	1,194,052	1,229,874	1,266,770	1,304,773	1,343,916
Replacement Reserves	\$81,600	84,048	86,569	89,167	91,842	94,597	97,435	100,358	103,368	106,469	109,664
Total Operating Expenses	2,191,408	2,257,150	2,324,865	2,394,611	2,466,449	2,540,442	2,616,656	2,695,155	2,776,010	2,859,290	2,945,069
Net Operating Income	2,709,459	2,643,717	2,674,020	2,754,241	2,836,868	2,921,974	3,009,633	3,099,922	3,192,920	3,288,707	3,387,369

108

Income Capitalization Approach

DAL2212075

NVC | National Valuation Consultants, Inc.

## **Reconciliation and Final Value**

In this valuation, the Sales Comparison and Income Capitalization Approach were used. The resultant values are provided in the following table.

Final Value Reconciliation		
Value Scenario	"As Is" Market Value	
Date of Valuation	January 23, 2023	
Interest Appraised	Fee Simple	
Sales Comparison Approach	\$49,000,000	
Income Capitalization Approach		
Direct Capitalization	\$51,600,000	
DCFA	\$49,700,000	
Reconciled	\$50,000,000	
Market Value Opinion Market Value Opinion /Unit	\$50,000,000 \$183,824	

### Sales Comparison Approach

The strength of this approach is that it is based entirely upon the actions of market participants. The sales were analyzed using a price per unit analysis. The weakness of this approach is that there has been limited market activity of truly comparable properties in the subject's area and it is difficult to quantify adjustments for each sale. Furthermore, most investors do not rely on this technique in making their purchase decisions, although it is considered as a test of reasonableness. Overall, minimal weight is accorded to the sales comparison approach.

### **Income Capitalization Approach**

The income capitalization approach to value is predicated on the assumption that a strong relationship exists between the net income a property produces and its market value. For this reason, the income capitalization approach focuses on the most important feature to an investor in an income-producing property, the potential net operating income. The direct capitalization technique and the yield capitalization technique were utilized in this approach. The quantity and quality of data available for this approach were considered good, thus we have a high level of confidence in the resulting value indication. We have placed most weight on the income approach for our final value conclusion.

Our market value opinion is subject to certain standard assumptions and limiting conditions which are referenced in the accompanying appraisal report. There are no Extraordinary Assumptions and Hypothetical Conditions that may have affected the assignment results.

### EXTRAORDINARY ASSUMPTIONS

None

### **HYPOTHETICAL CONDITIONS**

None

DAL2212075

NVC | National Valuation Consultants, Inc.

## Reasonable Exposure Time and Marketing Period

The Statement on Appraisal Standards No. 6 (SMT-6) define reasonable exposure time as follows:

"The estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal."

In contrast, Advisory Opinion 7 (AO-7) marketing time as follows:

"an opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal."

The key difference between the two is that exposure time is inherent in the market value and is always presumed to precede the effective date of value, whereas the marketing period is the estimated length of time immediately after the effective date of value that will be necessary to sell the property.

### Market Context

In level markets, the exposure time and marketing time should be identical. In improving markets, the marketing period will probably be shorter than the exposure period, whereas in declining markets, the marketing period will probably be longer than the exposure period. In the following table, we have considered average marketing times indicated in a national real estate investor survey conducted by PwC Real Estate.

Apartment M Low 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	High   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0   12.0	Avg. Months 5.3 5.3 4.4 4.6 4.2 4.3 4.3 4.3
Low 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	High 12.0 12.0 12.0 12.0 12.0 12.0 12.0 12.0	Avg. Months 5.3 5.3 4.4 4.6 4.2 4.3 4.3 4.3
1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	12.0 12.0 12.0 12.0 12.0 12.0 12.0 12.0	5.3 5.3 4.4 4.6 4.2 4.3 4.3 4.3
1.0 1.0 1.0 1.0 1.0 1.0 1.0	12.0 12.0 12.0 12.0 12.0 12.0 12.0	5.3 4.4 4.6 4.2 4.3 4.3 4.3
1.0 1.0 1.0 1.0 1.0 1.0	12.0 12.0 12.0 12.0 12.0 12.0	4.4 4.6 4.2 4.3 4.3 4.3
1.0 1.0 1.0 1.0 1.0	12.0 12.0 12.0 12.0 12.0	4.6 4.2 4.3 4.3 4.3
1.0 1.0 1.0 1.0	12.0 12.0 12.0 12.0	4.2 4.3 4.3 4.3
1.0 1.0 1.0	12.0 12.0 12.0	4.3 4.3 4.3
1.0 1.0	12.0 12.0	4.3 4.3
1.0	12.0	4.3
1.0	12.0	4.6
		6.0
		5.0
	~	4.0
		3.0
		2.0
		1.0
		0.0
	4021	4Q22
	4020	4Q20 4Q21

Reasonable Exposure and Marketing Time

110

NVC | National Valuation Consultants, Inc.

### Conclusion

Considering both the macro context of the institutional real estate market in general, as well as the micro aspects of the subject property in particular, it is our opinion that the reasonable exposure period inherent in the market value estimate four months.

The multifamily market has improved, and investment interest has increased for apartment properties. Thus, we estimate that the forward-looking marketing period is also at four months. This is the length of time that we estimate it will take to sell the subject property at the appraised value.

Exposure and Marketing Period Conclusions	
Exposure Period Implicit in Market Value Estimate	4 Months
Forecasted Marketing Period	4 Months

NVC | National Valuation Consultants, Inc.

## Certification

We certify that, to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 5. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 6. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 7. Our analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice (USPAP), the requirements of the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute.
- 8. Charles G. Dannis, MAI, SRA made a personal inspection of the property that is the subject of this report.
- 9. Additional employees of National Valuation Consultants, Inc. provided assistance with the preparation of this report. Specifically, Andrew Teichner provided significant real property appraisal assistance under the direction and supervision of the person signing this report. This included comparable data research, market analysis, highest & best use, application of valuation approaches and reconciliation. Cherylee Beller provided assistance with research, data gathering and confirmation of public records. Otherwise, no one provided significant real property appraisal assistance to the persons signing this certification.
- 10. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 11. As of the date of this report, Charles G. Dannis, MAI, SRA has completed the continuing education program for Designated Members of the Appraisal Institute.

NVC | National Valuation Consultants, Inc.

12. We have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

Charles G. Dannis, MAI, SRA Senior Managing Director Texas Certified General Appraiser License No.: TX 1321531 G Phone: 214-932-1818 Email: cdannis@nvcinc.com

ADDENDA

NVC | National Valuation Consultants, Inc.

## APPRAISER QUALIFICATIONS

NVC | National Valuation Consultants, Inc.

## Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 164 of 310 PageID 3965

## Charles (Chuck) G. Dannis, MAI, SRA Senior Managing Director

Chuck has been a real estate appraiser and consultant since 1972. In 1976, he co-founded the Dallas-based appraisal firm Crosson Dannis, Inc., which provided real estate appraisal and consultation services throughout the U.S. for more than 35 years. In 2015, Crosson Dannis merged with National Valuation Consultants to create one of the largest privately held commercial real estate valuation and advisory firms in the United States.

Chuck currently serves as the Senior Managing Director of NVC's Dallas office, overseeing all aspects of its day-to-day operations including bidding, structuring and engaging appraisal assignments and managing the office's valuation team.

### **PROFESSIONAL EXPERIENCE**

NATIONAL VALUATION CONSULTANTS, INC.

One of the largest, privately held commercial real estate valuation and advisory companies in the United States with a focus on institutional real estate clients

CROSSON DANNIS, INC.

1977 – DECEMBER 2014

1974 - 1976

JANUARY 2015 - PRESENT

Served as co-founder and President of this full-service real estate appraisal and consulting firm operating throughout the United States.

FIRST TEXAS FINANCIAL CORPORATION AND MUTUAL SAVINGS

Initially employed as Regional Supervisor, subsequently promoted to Assistant Vice President. Responsible for management and marketing of all company-owned real estate developments with concurrent responsibilities of all appraisal work on income-producing property loans. Residential developments included several single-family subdivisions and a large, planned unit development.

OAK CLIFF SAVINGS AND FIRST TEXAS FINANCIAL CORPORATION 1972 - 1974

Employed as a Staff Appraiser for a statewide savings and loan holding company, involving real estate appraisal and consulting work on all types of properties.

### **E**DUCATION

SOUTHERN METHODIST UNIVERSITY GRADUATE STUDIES IN FINANCE AND REAL ESTATE

CERTIFICATIONS AND LICENSES

Certified General Appraiser in the State of Texas

### **PROFESSIONAL AFFILIATIONS**

- Member of the Appraisal Institute (MAI and SRA)
- Chairman Ethics Committee, Appraisal Institute<sup>1</sup>
- Chairman Candidate Guidance, Appraisal Institute<sup>1</sup>
- Chairman Public Relations, Appraisal Institute<sup>1</sup>
- Chairman Symposium Committee, Appraisal Institute<sup>2</sup>
- Vice Chairman Research Committee, Appraisal Institute<sup>2</sup>
- Member Appraisal Standards Council, Appraisal Institute<sup>2</sup>

<sup>1</sup>Local Chapter <sup>2</sup>National Appointment

### National Valuation Consultants, Inc.



PHONE: Direct: 214.932.1818 Mobile: 214.707.1851

EMAIL: cdannis@nvcinc.com

### WEBSITE:

www.nvcinc.com

\_\_\_\_\_

**B.B.A.** – MANAGEMENT

**NVC - DALLAS** 

6060 North Central Expressway Suite 740 Dallas, TX 75206

## Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 165 of 310 PageID 3966 Charles (Chuck) G. Dannis, MAI, SRA Senior Managing Director Pag

Page 2

## PROFESSIONAL AFFILIATIONS (CONT.)

- Chairman Valuation Committee, National Council of Real Estate Investment Fiduciaries
- Chairman, Education Committee, National Council of Real Estate Investment Fiduciaries
- Board of Directors, National Council of Real Estate Investment Fiduciaries (1997-2001;2015-2023); Chairman of the Board (2020 -2022)
- Lecturer Nuts & Bolts (Essentials) of Institutional Real Estate, National Council of Real Estate Investment Fiduciaries, 2001-
- Adjunct Professor of Practice in Real Estate, Edwin L. Cox School of Business, SMU, 1988-
- Chairman City of Dallas, Economic Review Panel for the Landmark Commission, 2002, 2008
- Mayor's Real Estate Task Force for the City of Dallas, 2003-2006

## PUBLICATIONS, SPEECHES AND LECTURES

Articles contributed to the following publications:	
Appraisal Journal	Real Esta
Real Estate Review	D Maaaz

Real Estate Review Institutional Real Estate Letter Real Estate Finance D Magazine (blog) Dallas Business Journal

 Participation in various Educational Symposiums/Conferences including MBA (Texas, Louisiana and National Conferences), IPT, NCREIF, SMU, Appraisal Institute

## BOARDS, CIVIC AND PROFESSIONAL SERVICE (PAST AND PRESENT)

- Guest Lecturer at graduate business schools of: UT Austin, UT Arlington, Texas A&M, Harvard, DePaul, and UT Dallas
- Board of Trustees The Dallas Marathon, benefiting The Texas Scottish Rite Hospital for Children (President/Chairman, 2005-2008; Chairman Emeritus, 2009-)
- Board of Directors Folsom Institute for Real Estate, SMU/Cox, Vice Chair Education (2014 -)
- Host of "The Real Estate Hour", 1992 2008; 2020 2022 (CBS Radio Network, Dallas affiliate)
- Founder, SMU Real Estate Society at the SMU Cox School of Business
- Board of Governors, Chartered Realty Investor Society
- Board of Directors Friends of The Katy Trail (2011 2016)
- Board of Trustees The Shelton School (2013 -), an Internationally known school for children that learn differently
- Independent Director, TIER REIT (2003 2017); Chairman of the Board (2013 2015)
- Qualified as an expert witness in several states and courts throughout the U.S.

### AWARDS AND HONORS

- The Dallas Marathon's Victory Award for Excellence and Community Service, 2011
- First recipient of the Eugene T. Byrne Endowed Faculty Innovation Award, SMU Cox School of Business, 2006
- HOPE Professor Nominee, SMU Cox School of Business, 2008, 2009 and 2021
- Mortgage Bankers Association, Faculty Fellow Award, 1996-1997
- First Recipient of the Folsom Institute for Real Estate/SMU Real Estate Society's Distinguished Real Estate Alumni Award – 2015
- Appraisal Institute Education Trust's Dr. William N. Kinnard, Jr. Award in recognition of his professionalism and commitment to real estate appraisal education, 2016
- Commandant of the U.S. Marine Corps Quality Citizen Award, 2008
- North Texas Commercial Association of Realtors "Michael F. McAuley Lifetime Achievement Award" for his personal efforts to the community, to professional organizations committed to the real estate industry and to charitable pursuits, 2019
- Included in the 2023 DCEO Dallas 500



CHARLES GLENN DANNIS 6060 N CENTRAL EXPY STE 860 DALLAS, TX 75206



APP000166

## **IMPROVED SALE ABSTRACTS**

NVC | National Valuation Consultants, Inc.

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 168 of 310 PageID 3969

## **Comparable Sale 1**

**Apartment Garden/Low Rise** 

NVC # 263863

The Borough • 5700 Boca Raton Blvd, Fort Worth, Texas



	₹ lakmont Ln	Zantana Ln	10
County Carles	Oakmont Ln	Higher Lanspurge	The solution
Boca Raton Blvd	•	Oakland Hills Or	
30 Bridge St	4	- ALA	
Bren	twood Stair Re	30	
Charlott St	elpui) wood Wood	Bre Warrington Pl	en i
Microsoft Spen Ln	Azteca Dr. © 2022 Mic	rosoft Corporation © 2021 TomTor	m

### **PROPERTY IDENTIFICATION**

PROPERTY DATA		PROPE
Description	Two-Story, Class C, Garden Apartment	Property
No. of Buildings	1	Address /
	1	City, Cou
Year Built	1981	
Year Renovated	2020	SALE DI
Total Units	208	Sale Price
Total SF	162.048	Sale Price
Average Unit Cize	770 55	Sale Price
Average Unit Size	779 SF	Cap Rate
Land Size	435,600 SF	Date of S
Density	20.80	Grantor
Project Amenities	BBQ Grills, Clubhouse, Computer Lab/Business Center, Fitness Center, Laundry Facility, On-site Leasing Office, Pool	Grantee
Unit Amenities	AC, Balcony/Patio, Fireplace, Stainless	Documen
	Steel Appliances, Storage, W/D	Terms

Per 1,000 SF NRA

Hookups

Open

1.99

Parking

Parking Ratio

roperty Name	The Borough
ddress / Location	5700 Boca Raton Blvd
ity, County, State	Fort Worth, Tarrant County, Texas

### ΑΤΑ

Sale Price	\$27,350,000
Sale Price/Unit	\$131,490
Sale Price/RSF	\$168.78
Cap Rate	4.65%
Date of Sale	09/22/2022
Grantor	S2 Magnolia LLC
Grantee	5700 Borough , LLC (89.25%); Yates Borough, LLC (5.0%); Lambiris Borough, LLC (3.25%); and Stosich Borough, LLC (2.5%.
Document #	D222232720
Terms	Cash to seller
Marketing Time	N/AV
Contract Time	N/AV
Occupancy at Sale	90.0%

## Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 169 of 310 PageID 3970 Comparable 1 Cont...

APARTMENT UNIT MIX						
Unit Type	Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
1 BD/ 1 BA	32	502			16,064	
1 BD/ 1 BA	56	615			34,440	
1 BD/ 1 BA	16	674			10,784	
1 BD/ 1 BA	24	820			19,680	
1 BD/ 1 BA Fireplace	20	674			13,480	
2 BD/ 2 BA	40	1,050			42,000	
2 BD/ 2 BA	20	1,280			25,600	
Total Monthly Rent: \$0		The data sho	wn in this section refle	ects the unit mix a	and advertised rer	ntal rates as
Average Rent Per Unit:		of the date of	<sup>r</sup> sale. These figures m	nay differ from the	e actual contract r	rent shown
Average Rent Per SF:		in the income	e data section.			

## **INCOME & EXPENSE DATA**

	<u>Gross Amount</u>	<u>Per Unit</u>	Per SF	Overall Cap R	late	4.65%	
Rental Income				EGIM		.00	
Other Income				Expense Rati	0		
Vacancy (0.0%)	\$0	\$0	\$0.00	Sale Price Pe	r Unit	\$131,490	
Effective Gross Income	\$0	\$0	\$0.00	Sale Price Pe	r SF	\$168.78	
Expenses				1			1
Reserves				Source:	In Place		
Net Operating Income	\$1,271,775	\$6,114	\$7.85	Comments:	See com	iments	

### SALE COMMENTS

According to confidential source the property sold for \$27.35 million with an actual cap rate based on in place income and adjusted for taxes was 4.75%.

2022 Demographics within one Mile:

Households: 6,945 Median Household Income: \$44,109 Median Home Value: \$152,050

CoStar " Star" rating: 2 star Garden Apartment Community Walk Score: 51 (Somewhat Walkable) Transit Score:27 (Some Transit)

VERIFICATION	
Verified By	Confidential
Telephone	N/A
Surveyed By	Dennis Young
Surveyed Date	12/15/2022
Reviewed By	Bradley Kilgore

### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Comparable Sale 2 Page 170 of 310 PageID 3971

Apartment Garden/Low Rise

NVC # 264583

Bridgewood Ranch Apartments • 4100 Vista Ln, Kaufman, Texas





PROPERTY DATA	
No. of Buildings	5
Year Built	2006
Total Units	106
Total SF	88,088
Average Unit Size	831 SF
Land Size	259,587 SF
Density	17.79
Project Amenities	BBQ Grills, Clubhouse, Fitness Center, Pool
Unit Amenities	Balcony/Patio, W/D Hookups

PROP	ERTY	IDE	NTIFI	

Property Name	Bridgewood Ranch Apartments
Address / Location	4100 Vista Ln
City, County, State	Kaufman, Kaufman County, Texas

## SALE DATA

Sale Price	\$16,044,405
Sale Price/Unit	\$151,362
Sale Price/RSF	\$182.14
Date of Sale	09/01/2022
Occupancy at Sale	89.6%

# Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 171 of 310 PageID 3972 Comparable 2 Cont...

APARTMENT UNIT MIX							
Unit Type		Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
1		66	716			47,256	
2		32	976			31,232	
3		08	1,200			9,600	
Total Monthly Rent:	\$0		The data sho	wn in this section ref	lects the unit mix a	and advertised rei	ntal rates as
Average Rent Per Unit:			of the date of	f sale. These figures	may differ from th	e actual contract i	rent shown
Average Rent Per SF:			in the income	data section.			

## **INCOME & EXPENSE DATA**

	Gross Amount	<u>Per Unit</u>	Per SF	Overall Cap Rate
Rental Income				EGIM
Other Income				Expense Ratio
Vacancy (0.0%)	\$0	\$0	\$0.00	Sale Price Per Unit \$151,362
Effective Gross Income	\$0	\$0	\$0.00	Sale Price Per SF \$182.14
Expenses				
Reserves				Source:
Net Operating Income	\$0	\$0	\$0.00	Comments:

VERIFICATION	
Verified By	Confidential User
Telephone	N/A
Surveyed By	Andrew Teichner
Surveyed Date	01/23/2023



## Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 172 of 310 PageID 3973

## Comparable Sale 3

**Apartment Garden/Low Rise** 

NVC # 264372

Greens of Hickory Trail • 8613 Old Hickory Trail, Dallas, Texas





### **PROPERTY DATA**

Description	Two-Story, Class B, Garden Apartment Community.
No. of Buildings	40
Year Built	1999
Year Renovated	2019
Total Units	250
Total SF	272,475
Average Unit Size	1,090 SF
Land Size	1,089,871 SF
Density	9.99
Project Amenities	BBQ Grills, Clubhouse, Computer Lab/Business Center, Fitness Center, On-site Leasing Office, Playground, Pool
Unit Amenities	AC, Balcony/Patio, Storage, W/D Hookups
Parking	Open and carports

### **PROPERTY IDENTIFICATION**

Property Name	Greens of Hickory Trail
Address / Location	8613 Old Hickory Trail
City, County, State	Dallas, Dallas County, Texas

### SALE DATA

Sale Price	\$45,000,000
Sale Price/Unit	\$180,000
Sale Price/RSF	\$165.15
Date of Sale	02/24/2022
Grantor	Greens Of Hickory LLC
Grantee	Hickory Trails DE Holdings, LLC
Property Interest	Fee Simple
Document #	202200052778
Occupancy at Sale	98.0%

# Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 173 of 310 PageID 3974 Comparable 3 Cont...

APARTMENT UNIT MIX						
Unit Type	Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
2 BD/ 2 BA Flat	75	911			68,325	
2 BD/ 2 BA Townhome	50	1,110			55,500	
3 BD/ 2 BA Flat	75	1,094			82,050	
3 BD/ 2 BA Townhome	50	1,332			66,600	
Total Monthly Rent: \$0		The data sho	wn in this section refle	ects the unit mix	and advertised rei	ntal rates as
Average Rent Per Unit:		of the date of	<sup>f</sup> sale. These figures r	nay differ from th	ie actual contract i	rent shown
Average Rent Per SF:		in the income	e data section.			

## **INCOME & EXPENSE DATA**

	Gross Amount	Per Unit	Per SF	Overall Cap Rate		
Rental Income				EGIM		
Other Income				Expense Ratio		
Vacancy (0.0%)	\$0	\$0	\$0.00	Sale Price Per Unit	\$180,000	
Effective Gross Income	\$0	\$0	\$0.00	Sale Price Per SF	\$165.15	
Expenses						
Reserves				Source:		
Net Operating Income	\$0	\$0	\$0.00	Comments:		

VERIFICATION	
Verified By	Confidential
Telephone	N/A
Surveyed By	Rylie Hardman
Surveyed Date	01/17/2023

## Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 174 of 310 PageID 3975 Comparable Sale 4

Apartment

NVC # 264756

Magnolia Grove • 551 Crossroads Pky, Terrell, Texas





PROPERTY DATA	
No. of Buildings	1
Year Built	2021
Total Units	270
Total SF	360,972
Land Size	472,626 SF
Project Amenities	Fitness Center, Playground, Pool, Study Rooms

Property Name	Magnolia Grove
Address / Location	551 Crossroads Pky
City, County, State	Terrell, Kaufman, Texas

## SALE DATA

Sale Price	\$57,400,000
Sale Price/Unit	\$212,593
Sale Price/RSF	\$159.02
Cap Rate	3.63%
Date of Sale	01/25/2022
Grantor	Ventures Development Group
Grantee	Railfield Partners
Document #	2022-0003538
Occupancy at Sale	97.8%

# Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 175 of 310 PageID 3976 Comparable 4 Cont...

APARTMENT UNIT MIX						
Unit Type	Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
Total Monthly Rent:		The data sho	wn in this section refi	ects the unit mix a	and advertised re	ental rates as
Average Rent Per Unit:		of the date o	f sale. These figures i	may differ from the	e actual contract	rent shown
Average Rent Per SF: \$	51.51	in the income	e data section.			

## **INCOME & EXPENSE DATA**

	Gross Amount	Per Unit	Per SF	Overall Cap Rate	3.63%
Rental Income				EGIM	.00
Other Income				Expense Ratio	
Vacancy (0.0%)	\$0	\$0	\$0.00	Sale Price Per Unit	\$212,593
Effective Gross Income	\$0	\$0	\$0.00	Sale Price Per SF	\$159.02
Expenses					
Reserves				Source:	
Net Operating Income	\$0	\$0	\$0.00	Comments:	

### SALE COMMENTS

Magnolia Grove, a recently constructed 270-unit multifamily property sold January 2022.

The property delivered in the first half of 2021 and was reported to be 97.8% occupied by the end of December.

VERIFICATION	
Verified By	Confirmed by Confidential Broker
Surveyed By	Andrew Teichner
Surveyed Date	02/06/2023

### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Comparable Sale 5 Page 176 of 310 PageID 3977

Apartment Mid/High Rise

NVC # 260980

Harmony Hill Apartments • 11010 Harmony Hill Ln, Rowlett, Texas





### **PROPERTY DATA**

Description	Four-Story, Class A, Mid-Rise Apartment Community.
No. of Buildings	1
Year Built	2017
Year Renovated	2019
Total Units	644
Total SF	526,781
Average Unit Size	818 SF
Land Size	962,937 SF
Density	29.13
Project Amenities	BBQ Grills, Clubhouse, Computer Lab/Business Center, Dog/Pet Park, Fitness Center, Jogging Trail, On-site Leasing Office, Pool, Valet Trash
Unit Amenities	AC, Balcony/Patio, Granite Counters, Stainless Steel Appliances, Storage, W/D, W/D Hookups
Parking	Open, Carports, and Detached Garages.

### **PROPERTY IDENTIFICATION**

Property Name	Harmo
Address / Location	11010
City, County, State	Rowlet

ony Hill Apartments Harmony Hill Ln tt, Dallas County, Texas

### SALE DATA

Sale Price	\$165,000,000
Sale Price/Unit	\$256,211
Sale Price/RSF	\$313.22
Cap Rate	2.80%
Date of Sale	05/12/2022
Grantor	HC Harmony Hill, LLC
Grantee	TX Harmony Apartments LLC
Document #	2022001/35546
Terms	Cash to seller
Marketing Time	N/AV
Contract Time	N/AV
Occupancy at Sale	92.5%

Comparable 5 Cont	Case 3:22-cv-02118-X Comparable 5 Cont	Document 162-1	Filed 02/22/23	Page 177 of 310	PageID 3978
-------------------	-------------------------------------------	----------------	----------------	-----------------	-------------

APARTMENT UNIT MIX						
Unit Type	Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
1 BD/ 1 BA	102	560			57,120	
1 BD/ 1 BA	80	561			44,880	
1 BD/ 1 BA	77	642			49,434	
1 BD/ 1 BA	27	647			17,469	
1 BD/ 1 BA	50	759			37,950	
1 BD/ 1 BA	22	794			17,468	
1 BD/ 1 BA	20	816			16,320	
1 BD/ 1 BA	13	836			10,868	
1 BD/ 1 BA	46	845			38,870	
1 BD/ 1 BA	15	959			14,385	
2 BD/ 2 BA	20	888			17,760	
2 BD/ 2 BA	12	1,006			12,072	
2 BD/ 2 BA	20	1,026			20,520	
2 BD/ 2 BA	14	1,081			15,134	
2 BD/ 2 BA	20	1,108			22,160	
2 BD/ 2 BA	15	1,149			17,235	
2 BD/ 2 BA	16	1,201			19,216	
2 BD/ 2 BA	20	1,246			24,920	
2 BD/ 2 BA	20	1,253			25,060	
2 BD/ 2 BA	15	1,276			19,140	
3 BD/ 2 BA	20	1,440			28,800	
Total Monthly Rent: \$0		The data sho	wn in this section refl	ects the unit mix a	nd advertised rei	ntal rates as
Average Rent Per Unit:		of the date of sale. These figures may differ from the actual contract rent shown				
Average Rent Per SF:		in the income	e data section.			

## **INCOME & EXPENSE DATA**

	<u>Gross Amount</u>	<u>Per Unit</u>	Per SF	Overall Cap Rate	2.80%
Rental Income				EGIM	.00
Other Income				Expense Ratio	
Vacancy (0.0%)	\$0	\$0	\$0.00	Sale Price Per Unit	\$256,211
Effective Gross Income	\$0	\$0	\$8.77	Sale Price Per SF	\$313.22
Expenses					
Reserves				Source: In Place	æ
Net Operating Income	\$4,620,000	\$7,174	\$8.77	Comments: See co	mments
#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 178 of 310 PageID 3979 SALE COMMENTS According to confidential source the property sold for \$165 million and the Actual cap rate was 2.80%. The property was renamed Harmony Luxury Apartments after the sale. 2022 Demographics within one Mile: Households: 717 Median Household Income: \$121,481 Median Home Value: \$301,892 CoStar " Star" rating: 4 star Mid-Rise apartment community Walk Score: None available at time survey. Transit Score: None available at time of survey. VERIFICATION Verified By Confidential N/A Telephone Surveyed By Dennis Young Surveyed Date 07/25/2022 Bradley Kilgore Reviewed By

#### LEASE COMPARABLE ABSTRACTS

NVC | National Valuation Consultants, Inc.

# Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 180 of 310 PageID 3981 Comparable Lease 1

# **Apartment Garden/Low Rise**

NVC # 516676U

Gateway Pines • 1200 Gateway Blvd N, Forney, Texas





#### **PROPERTY DATA**

Description	Three-Story, Class A, Garden Apartment Community.
No. of Buildings	1
Year Built	2018
Total Units	337
Total SF	272,856
Average Unit Size	810 SF
Project Amenities	BBQ Grills, Clubhouse, Dog/Pet Park, Fitness Center, On-site Leasing Office, Pool
Unit Amenities	9' Ceilings, AC, Balcony/Patio, Stainless Steel Appliances, Storage, W/D
Additional Amenities	Concierge Package Center, Poolside Grilling Stations, Courtyard & Pergola Recreation Areas, 2 Inch Wood Style Window Coverings, and Hardwood-Style Flooring.
Parking	Open, Carports, and Attached and Detached Garages.
Parking Ratio	1.40 Per 1,000 SF NRA

PROPERTY IDENT	FICATION
Property Name	Gateway Pines
Address / Location	1200 Gateway Blvd N
City, County, State	Forney, Kaufman, Texas
LEASE DATA	
Current Occupany	92.8%
Typical Lease Term	Will do any lease between 6 and 12 months
Current Concessions	None
Premiums	None
Parking Charges	Carports: \$35/MonthDetached Garages: \$100/Month.
HVAC	Individual
Tenant Expenses	Electric: Yes
	Water: Yes
	Sewer: Yes
	Trash: Yes

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 181 of 310 PageID 3982 Comparable Lease 1 Cont...

APARTMENT UNIT M	IX					
Unit Type	Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
Studio	12	499	\$1,075	\$2.15	5,988	\$12,900
1 BD/ 1 BA	78	587	\$1,100	\$1.87	45,786	\$85,800
1 BD/ 1 BA	60	712	\$1,375	\$1.93	42,720	\$82,500
1 BD/ 1 BA	2	713	\$1,350	\$1.89	1,426	\$2,700
1 BD/ 1 BA	54	763	\$1,410	\$1.85	41,202	\$76,140
1 BD/ 1 BA	42	816	\$1,485	\$1.82	34,272	\$62,370
2 BD/ 2 BA	18	825	\$1,515	\$1.84	14,850	\$27,270
2 BD/ 2 BA	27	1,038	\$1,700	\$1.64	28,026	\$45,900
2 BD/ 2 BA	18	1,197	\$1,755	\$1.47	21,546	\$31,590
2 BD/ 2 BA	12	1,213	\$1,770	\$1.46	14,556	\$21,240
2 BD/ 2 BA Townhome	14	1,606	\$2,100	\$1.31	22,484	\$29,400
Total Monthly Rent:	\$477,810	The data sho	own in this section re	flects the curren	t unit mix and base	e rates
Average Rent Per Unit:	\$1,418	at the compa	arable property. Thes	se figures may di	iffer from the actua	<del>3</del> /

contract rent due to tenant incentives and premiums on some units.

#### LEASE COMMENTS

Average Rent Per SF:

Rents and occupancy from ALN Apartment Data and Phone is number of the apartment community.

2022 Demographics within one Mile: Households: 2,208 Median Household Income: \$96,260 Median Home Value: \$240,746

CoStar " Star" rating: 4 star Garden apartment community Walk Score: 5 (Car-Dependent) Transit Score: None available at time of survey.

\$1.75

#### VERIFICATION

Verified By	ALN Apartment Data, Inc.
Telephone	(972) 357-7892
Surveyed By	Dennis Young
Surveyed Date	01/10/2023
Reviewed By	Andrew Teichner

# Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 182 of 310 PageID 3983 Comparable Lease 2

### Apartment Garden/Low Rise

. NVC # 516677U

Gateway Oaks • 1105 Gateway Blvd N, Forney, Texas



Ardsley Lon	
Stanond Cee	
ad Dr *Q	let ad
Hover	Cateron Person In
	ar Brid
	Conema o
Microsoft Bing	© 2023 Microsoft Corporation © 2021 Tom Tom

#### **PROPERTY IDENTIFICATION**

Property Name	Gateway Oaks
Address / Location	1105 Gateway Blvd N
City, County, State	Forney, Kaufman, Texas
Address / Location City, County, State	1105 Gateway Blvd N Forney, Kaufman, Texas

#### LEASE DATA Current Occupany 96.4% Typical Lease Term Do 6 and 12 month leases. **Current Concessions** None Premiums None with Storage Closets: \$20/Month to \$75/Month Parking Charges Carports: \$30/MonthDetached Garages: \$100/Month HVAC Individual Tenant Expenses Electric: Yes Water: Yes Sewer: Yes Trash: Yes

#### **PROPERTY DATA**

Description	Three-Story, Class A, Garden Apartment Community.
No. of Buildings	1
Year Built	2016
Total Units	313
Total SF	269,086
Average Unit Size	860 SF
Project Amenities	BBQ Grills, Clubhouse, Dog/Pet Park, Fitness Center, On-site Leasing Office, Pool, Sports Courts
Unit Amenities	9' Ceilings, AC, Balcony/Patio, Granite Counters, Stainless Steel Appliances, Storage, W/D Hookups
Additional Amenities	Breezeway Storage Units, Sand Volleyball court, Stainless-Steel Appliances(Select units) Granite Counters(Select Units), Artistek Walnut Flooring, 2" Faux-Wood Blinds, and Programmable Thermostats.
Parking	Open, Carports, and Detached Garages

Case 3:22-cv-02118-X Comparable Lease 2 Cont	Document 162-1	Filed 02/22/23	Page 183 of 310	PageID 3984
-------------------------------------------------	----------------	----------------	-----------------	-------------

APARTMENT UNIT M	IX					
Unit Type	Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
1 BD/ 1 BA	22	564	\$1,100	\$1.95	12,408	\$24,200
1 BD/ 1 BA	44	575	\$1,090	\$1.90	25,300	\$47,960
1 BD/ 1 BA	78	716	\$1,325	\$1.85	55,848	\$103,350
1 BD/ 1 BA	6	716	\$1,210	\$1.69	4,296	\$7,260
1 BD/ 1 BA	17	817	\$1,400	\$1.71	13,889	\$23,800
1 BD/ 1 BA	3	817	\$1,440	\$1.76	2,451	\$4,320
1 BD/ 1 BA	39	828	\$1,375	\$1.66	32,292	\$53,625
1 BD/ 1 BA	3	828	\$1,450	\$1.75	2,484	\$4,350
1 BD/ 1 BA	2	839	\$1,450	\$1.73	1,678	\$2,900
2 BD/ 2 BA	9	1,076	\$1,685	\$1.57	9,684	\$15,165
2 BD/ 2 BA	27	1,076	\$1,685	\$1.57	29,052	\$45,495
2 BD/ 2 BA	10	1,133	\$1,685	\$1.49	11,330	\$16,850
2 BD/ 2 BA	2	1,133	\$1,575	\$1.39	2,266	\$3,150
2 BD/ 2 BA	17	1,238	\$1,742	\$1.41	21,046	\$29,614
2 BD/ 2 BA	7	1,238	\$1,785	\$1.44	8,666	\$12,495
2 BD/ 2 BA	10	1,317	\$1,750	\$1.33	13,170	\$17,500
2 BD/ 2 BA	8	1,317	\$1,800	\$1.37	10,536	\$14,400
3 BD/ 2 BA	3	1,410	\$2,100	\$1.49	4,230	\$6,300
3 BD/ 2 BA	6	1,410	\$2,150	\$1.52	8,460	\$12,900
Total Monthly Rent:	\$445,634	The data sho	own in this section re	flects the curren	t unit mix and bas	e rates
Average Rent Per Unit:	\$1,424	at the compa	arable property. Thes	se figures may di	iffer from the actua	a/
Average Rent Per SF:	\$1.66	contract rent	due to tenant incen	tives and premiu	ims on some units.	

#### **LEASE COMMENTS**

Rents and occupancy from ALN Apartment Data and Phone is number of the apartment community.

2022 Demographics within one Mile: Households: 8,940 Median Household Income: \$98,945 Median Home Value: \$243,363

CoStar " Star" rating: 4 star Garden apartment community Walk Score: 1 (Car-Dependent) Transit Score: None available at time of survey.

#### VERIFICATION

Verified By	ALN Apartment Data, Inc.
Telephone	(972) 552-9441
Surveyed By	Dennis Young
Surveyed Date	12/16/2022
Reviewed By	Andrew Teichner

NVC, Inc. • 7807 E. Peakview Ave. Suite 200, Centennial, CO 80111 • www.nvcinc.com • 303.753.6900

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 184 of 310 PageID 3985 Comparable Lease 3

### Apartment Garden/Low Rise

. NVC # 516678U

Gateway Cedars • 1100 Gateway Blvd N, Forney, Texas





#### **PROPERTY DATA**

Description	Three-Story, Class A, Garden Apartment Community
No. of Buildings	1
Year Built	2014
Total Units	334
Total SF	264,260
Average Unit Size	791 SF
Project Amenities	BBQ Grills, Clubhouse, Common area Wi-Fi, Computer Lab/Business Center, Dog/Pet Park, Fitness Center, On-site Leasing Office, Pool
Unit Amenities	9' Ceilings, AC, Balcony/Patio, Granite Counters, Stainless Steel Appliances, Storage, W/D Hookups
Additional Amenities	Pergola Recreation Area, Breezeway Storage Units, Resident Lounge, Pendant Lighting, and Vinyl Wood Plank Flooring.
Parking	Open, Carports, and Detached Garages

PROPERTY IDENTIFICATION				
Property Name	Gateway Cedars			
Address / Location	1100 Gateway Blvd N			
City, County, State	Forney, Kaufman, Texas			
LEASE DATA				
Current Occupany	98.7%			
Typical Lease Term	Will do any lease between 6 and 12 months.			
Current Concessions	None			
Premiums	None			
Parking Charges	Carports: \$25/MonthDetached Garages: \$75/Month			
HVAC	Individual			
Tenant Expenses	Electric: Yes			
	Water: Yes			
	Sewer: Yes			
	Trash: Yes			

# Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 185 of 310 PageID 3986 Comparable Lease 3 Cont...

APARTMENT UNIT MI	x					
Unit Type	Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
1 BD/ 1 BA	78	560	\$1,059	\$1.89	43,680	\$82,602
1 BD/ 1 BA	84	700	\$1,229	\$1.76	58,800	\$103,236
1 BD/ 1 BA	66	775	\$1,279	\$1.65	51,150	\$84,414
1 BD/ 1 BA	18	850	\$1,379	\$1.62	15,300	\$24,822
2 BD/ 2 BA	58	1,010	\$1,619	\$1.60	58,580	\$93,902
2 BD/ 2 BA	30	1,225	\$1,704	\$1.39	36,750	\$51,120
Total Monthly Rent:	\$440,096	The data shc	wn in this section re	flects the current	t unit mix and base	e rates
Average Rent Per Unit:	\$1,318	at the compa	arable property. The	se figures may dil	ffer from the actua	ə/
Average Rent Per SF:	\$1.67	contract rent	t due to tenant incen	tives and premiu	ms on some units.	

#### LEASE COMMENTS

Rents and occupancy from ALN Apartment Data and Phone is number of the apartment community.

2022 Demographics within one Mile: Households: 9,516 Median Household Income: \$98,938 Median Home Value: \$242,764

CoStar " Star" rating: 4 star Garden apartment community Walk Score: 9 (Car-Dependent) Transit Score: None available at time of survey.

VERIFICATION	
Verified By	ALN Apartment Data, Inc.
Telephone	(972) 564-9292
Surveyed By	Dennis Young
Surveyed Date	11/18/2022
Reviewed By	Andrew Teichner

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 186 of 310 PageID 3987 Comparable Lease 4

#### **Apartment Garden/Low Rise**

NVC # 516679U

Emerson at Forney Marketplace • 300 Trailhouse Ln, Forney, Texas



14.	Shini	o m	Longho		oest Ove
Bourie St.	A Trail	ang Creek	Lan	Nootbern Nootbern	Pecan
whow In		Musta	Buren D Eagle Q	Penninge D	Or Highsp
2/	Industrial	A A A A A A A A A A A A A A A A A A A	dings freil	Out Or	J
5		$\geq$ $\times$	Traitho		- Fax
EUS HIGH				trogers	/
Musta				0r 548	
ing Creek			Markesple	FM 548	
Microsoft Bing		$\geq$	@ 2023 Mi	crosoft Corporatio	n © 2021 TomTom

#### **PROPERTY DATA**

Description	Two-Story, Class A Garden Apartment Community
No. of Buildings	1
Year Built	2019
Total Units	320
Total SF	286,013
Average Unit Size	894 SF
Project Amenities	BBQ Grills, Clubhouse, Computer Lab/Business Center, Dog/Pet Park, Fitness Center, Game Room, On-site Leasing Office, Pool, Sports Courts, Valet Trash
Unit Amenities	AC, Granite Counters, Stainless Steel Appliances, W/D
Additional Amenities	Outdoor Grilling Pavilion, Community Garden Sand Volleyball Court, Pendant Lighting, Wood Vinyl Plank Flooring, and Private Pet Yards (select units)
Parking	Open, Carports, and Detached Garages

#### **PROPERTY IDENTIFICATION** Property Name Emerson at Forney Marketplace 300 Trailhouse Ln Address / Location City, County, State Forney, Kaufman, Texas LEASE DATA Current Occupany 94.3% Typical Lease Term Will do any lease between 6 and 13 months. **Current Concessions** None Premiums None Carports: \$45/MonthDetached Garages: \$125/Month Parking Charges

Individual

Electric: Yes Water: Yes Sewer: Yes Trash: Yes

HVAC

Tenant Expenses

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 187 of 310 PageID 3988 Comparable Lease 4 Cont...

APARTMENT UNIT M	IX					
Unit Type	Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
1 BD/1 BA Yard	59	725	\$1,532	\$2.11	42,775	\$90,388
1 BD/1 BA	54	750	\$1,258	\$1.68	40,500	\$67,932
1 BD/1 BA	40	779	\$1,547	\$1.99	31,160	\$61,880
1 BD/1 BA	2	833	\$1,422	\$1.71	1,666	\$2,844
1 BD/1 BA	37	887	\$1,260	\$1.42	32,819	\$46,620
2 BD/ 2 BA	35	966	\$1,686	\$1.75	33,810	\$59,010
2 BD/ 2 BA	32	1,000	\$1,861	\$1.86	32,000	\$59,552
2 BD/ 2 BA	20	1,018	\$1,710	\$1.68	20,360	\$34,200
2 BD/ 2 BA	14	1,148	\$1,848	\$1.61	16,072	\$25,872
3 BD/ 2 BA	15	1,237	\$1,840	\$1.49	18,555	\$27,600
3 BD/ 2 BA	12	1,358	\$1,891	\$1.39	16,296	\$22,692
Total Monthly Rent:	\$498,590	The data sho	own in this section re	flects the current	t unit mix and base	e rates
Average Rent Per Unit:	\$1,558	at the compa	arable property. Thes	se figures may di	iffer from the actua	<del>3</del> /

contract rent due to tenant incentives and premiums on some units.

LEASE COMMENTS

Average Rent Per SF:

Rents and occupancy from ALN Apartment Data and Phone is number of the apartment community.

Valet Trash: \$35/Month

2022 Demographics within one Mile: Households: 3,788 Median Household Income: \$102,555 Median Home Value: \$243.457

CoStar " Star" rating: 4 star Garden Apartment Community Walk Score: 34 (Car-Dependent) Transit Score: None Available at time of survey.

\$1.74

VERIFICATION	
Verified By	ALN Apartment Data, Inc.
Telephone	(972) 552-5584
Surveyed By	Dennis Young
Surveyed Date	01/03/2023
Reviewed By	Andrew Teichner

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Comparable Lease 5 Page 188 of 310 PageID 3989

**Apartment Garden/Low Rise** 

NVC # 516680U

Magnolia Grove • 551 Crossroads Pkwy, Terrell, Texas



"Se Rd				. Par
		Fi	ontage R-	
AUTA ROAD SOS		Crossro	ads Ar	148
	America	Nay	Americanot	MahetCente
Rd	20 Contraction			20
Champion Microsoft Bing		© 2023 Micros	soft Corporation ©	2021 TomTom

#### **PROPERTY DATA**

Description	Three-Story, Class A, Garden Apartment Community.
No. of Buildings	1
Year Built	2020
Total Units	270
Total SF	245,718
Average Unit Size	910 SF
Project Amenities	BBQ Grills, Clubhouse, Computer Lab/Business Center, Dog Wash, Dog/Pet Park, Fitness Center, Game Room, Media Room/Movie Theater, On-site Leasing Office, Playground, Pool, Sports Courts, Valet Trash
Unit Amenities	9' Ceilings, AC, Balcony/Patio, Granite Counters, Stainless Steel Appliances, Storage W/D
Additional Amenities	Indoor/Outdoor Recreation Room, Outdoor Kitchen, Firepits, Nitro Cold Brew Coffee Station, and Sand Volleyball Court.
Parking	Open, Carports, and detached Garages.

PROPERTY IDENT	FICATION
Property Name	Magnolia Grove
Address / Location	551 Crossroads Pkwy
City, County, State	Terrell, Kaufman, Texas
LEASE DATA	
Current Occupany	93.0%
Typical Lease Term	12 month leases only.
Current Concessions	None
Premiums	None
Parking Charges	Carports: \$50/MonthDetached Garages: \$150/Month
HVAC	Individual
Tenant Expenses	Electric: Yes
	Water: Yes
	Sewer: Yes
	Trash: Yes

# Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 189 of 310 PageID 3990 Comparable Lease 5 Cont...

APARTMENT UNIT M	IX					
Unit Type	Quantity	Size (SF)	Monthly Rent	Rent/SF	Total SF	Total Rent
Studio	12	578	\$1,224	\$2.12	6,936	\$14,688
1 BD/ 1 BA	78	704	\$1,470	\$2.09	54,912	\$114,660
1 BD/ 1 BA	72	789	\$1,510	\$1.91	56,808	\$108,720
2 BD/ 2 BA	6	1,059	\$1,685	\$1.59	6,354	\$10,110
2 BD/ 2 BA	30	1,106	\$1,765	\$1.60	33,180	\$52,950
2 BD/ 2 BA	36	1,156	\$1,865	\$1.61	41,616	\$67,140
2 BD/ 2 BA	12	1,223	\$1,850	\$1.51	14,676	\$22,200
2 BD/ 2 BA	18	1,292	\$1,830	\$1.42	23,256	\$32,940
3 BD/ 2 BA	6	1,330	\$2,010	\$1.51	7,980	\$12,060
Total Monthly Rent:	\$435,468	The data sho	own in this section re	eflects the curren	it unit mix and basi	e rates
Average Rent Per Unit:	\$1,613	at the compa	arable property. The	se figures may di	iffer from the actua	<del>3</del> /
Average Rent Per SF:	\$1.77	contract rent	t due to tenant incen	tives and premiu	ıms on some units.	1

#### LEASE COMMENTS

Rents and occupancy from ALN Apartment Data and Phone is number of the apartment community.

Valet Trash: \$25/Month

2022 Demographics within one Mile: Households: 231 Median Household Income: \$46,465 Median Home Value: \$269,999

CoStar " Star" rating: 4 star Garden Apartment Community Walk Score: 18 (Car-Dependent) Transit Score: None Available at time of survey.

#### VERIFICATION

Verified By	ALN Apartment Data, Inc
Telephone	(469) 410-6104
Surveyed By	Dennis Young
Surveyed Date	11/23/2022
Reviewed By	Andrew Teichner

### SITE PLAN / FLOOR PLANS

NVC | National Valuation Consultants, Inc.













**RENT ROLL** 

NVC | National Valuation Consultants, Inc.

One	Site Rents v3.(	0			0	neSite Rel	ports - Parc	s at Windmi	ill Farms					Page 1	of 15
01/1	0/2023 1:03:5	7PM				RE	ENT ROLI	L DETAIL						mgt-52	1-003
Paran	neters: Proper	rties - ALL;Show	All Unit	Designations c	vr Filter by - ALL;{	Subjournals -	As of 01/1 - ALL;Exclude	0/2023 ∋ Formers? -	Yes;Sort by - I	Unit;Report Type - Details	s + Summar	y;Show Unit	t Rent as - N	//arket + Addl.;	ase 3
deta	liis											Other			3:22-
'n	iit Floorplan	unit n designation	SQF	Unit/Lease Status	Name	Move-In Move-Out	Lease Start	Lease End	Market + Addl.	Trans Code	Lease C Rent	harges/ Credits	Total Billing	Dep ba On Hand	cv-02
111	B1	N/A	1059	Occupied	Alvarado, Wilfredo	08/09/2022	08/09/2022	08/06/2023	1,715.00	RENT	1,610.00	00.00	1,610.00	0.00	118- <sup>0;</sup>
112	C1-HC	N/A	1365	Occupied	Guerra, Vanesa	05/04/2022	05/04/2022	05/07/2023	1,999.00	RENT	1,770.00	0.00	1,770.00	0.00	0.70 X
113	A2	N/A	798	Occupied	Kinyanjui, Duncan	01/29/2022	11/28/2022	12/03/2023	1,468.00	RENT	1,468.00	0.00	1,468.00	200.00	<b>D</b> 0 00:0
114	A1	N/A	832	Occupied	Allison,	09/14/2021	09/13/2022	09/10/2023	1,558.00	RENT	1,450.00	0.00	1,450.00	200.00	00.0
115	A2	N/A	798	Occupied	Jones, Jaylen	11/14/2022	11/14/2022	11/12/2023	1,468.00	RENT	1,279.00	0.00	1,279.00	500.00	nei 8.
116	A1	N/A	832	Admin/Down	VACANT				1,558.00		* 00.0	* 00.0			nt :
117	B1	N/A	1059	Occupied	Davis, Jimmy	08/05/2021	08/02/2022	09/03/2023	1,715.00	PETRENT	0.00	15.00	1,605.00	550.00	162 <sup>000</sup>
										RENT	1,590.00	0.00			2-1
118	C1	N/A	1365	Vacant-Leasec	1 VACANT				2,039.00		* 00.0	* 00.0			F
		N/A		Applicant	Pedro Torres, Pedro	01/14/2023	01/14/2023	02/11/2024		RENT	1,850.00 *	* 00.0	1,850.00 *	1,500.00	iled
121	B1	N/A	1059	Occupied	Burrell III, Warren	11/02/2021	11/01/2022	12/03/2023	1,675.00	RENT	1,650.00	0.00	1,650.00	300.00	02/ <sup>00.0</sup>
122	C1	N/A	1365	Occupied	Parenteau, Miranda	06/23/2020	07/26/2022	07/30/2023	1,999.00	PETRENT	0.00	15.00	1,785.00	650.00	22/2 <sup>00:0</sup>
										RENT	1,770.00	0.00			23
123	A2	N/A	798	Vacant	VACANT				1,428.00		* 00.0	* 00.0			F
124	A1	N/A	832	Occupied	Fouret, Ashlyn	01/04/2020	03/08/2022	04/09/2023	1,518.00	PETRENT	0.00	15.00	1,360.00	450.00	2ag 8. 8.
										RENT	1,345.00	0.00			je 1
125	A2	N/A	798	Occupied	Bryant, Allegra	08/22/2020	09/13/2022	10/15/2023	1,428.00	RENT	1,330.00	0.00	1,330.00	1,290.00	0:0
126	A1	N/A	832	Occupied	Moore, Connie	09/09/2021	09/13/2022	10/15/2023	1,518.00	RENT	1,410.00	0.00	1,410.00	200.00	<mark>0f</mark> 00:0
127	B1	N/A	1059	Occupied	WANAN, RODOLPHINE	06/04/2022	06/04/2022	06/04/2023	1,675.00	RENT	1,530.00	0.00	1,530.00	0.00	<b>310</b>
1 <sup>28</sup>	C1	N/A	1365	Occupied	Castro,	02/11/2022	02/11/2022	02/05/2023	1,999.00	PETRENT	0.00	15.00	1,760.00	650.00	0.00
\PF										RENT	1,745.00	0.00			⊃aį
517 200	C1	N/A	1365	Vacant	VACANT				2,019.00		* 00.0	* 00.0			gel
<sup>513</sup>	B2	N/A	1145	Occupied	Evers, Kyle	05/05/2022	05/05/2022	05/07/2023	1,892.00	PETRENT	0.00	15.00	1,645.00	250.00	0.00
98										RENT	1,630.00	0.00			399
213	A1	N/A	832	Occupied-NTV	/ Sayyeau, Brian	02/09/2021 02/12/2023	02/08/2022	02/12/2023	1,538.00	RENT	1,330.00	0.00	1,330.00	200.00	0.00
214	B2	N/A	1145	Occupied	Walker, Darrell	01/22/2020	03/01/2022	04/02/2023	1,892.00	PETRENT	0.00	15.00	1,585.00	550.00	0.00

C	Cas	e 3:	22	-C\	/-0	21	18	-X	Do	cui	me	nt 1	.62	-1	File	ed (	)2/2	2/2:	3	Pa	ge	199	<mark>9 o</mark> f	f <b>3</b> 1	LO	Pa	age	elD	4000	)	
	alance		0.0		0.00	0.00	00.00	(1.27)	0.00	00.00		0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	00.00	00.00	00.00		(00.6)	0.00		0.00		alance
	Dep t On Hand		00.000		550.00	0.00	300.00	650.00	2,000.00	0.00		450.00		300.00	0.00	300.00	750.00	650.00	00.0	1,450.00	0.00	200.00	200.00	2,250.00		800.00	2,100.00		1,850.00		On Hand
	Total Billing		00.021		1,630.00	1,930.00	1,630.00	1,770.00	1,630.00	1,390.00		1,340.00		1,590.00	1,890.00	1,590.00	1,815.00	1,750.00	1,950.00 *	1,270.00	1,468.00 *	1,425.00	1,470.00	1,673.00		1,510.00	2,034.00		1,520.00	Le te F	l otal Billing
Other	harges/ Credits		00.00	0.00	0.00	0.00	0.00	0.00	0.00	00.00	* 00.0	15.00	0.00	0.00	00.00	0.00	0.00	0.00	* 00.0	0.00	* 00.00	00.00	0.00	15.00	0.00	0.00	15.00	0.00	15.00	Other hardos/	Credits
	Lease C Rent			1,390.00	1,630.00	1,930.00	1,630.00	1,770.00	1,630.00	1,390.00	* 00.0	0.00	1,325.00	1,590.00	1,890.00	1,590.00	1,815.00	1,750.00	1,950.00 *	1,270.00	1,468.00 *	1,425.00	1,470.00	0.00	1,658.00	1,510.00	00.00	2,019.00	0.00		Lease v Rent
	Trans Code	DETDENT		KENI	RENT	RENT	RENT	RENT	RENT	RENT		PETRENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT	PETRENT	RENT	PETRENT		Code
	Market + Addl	1 538 00	00.000		1,892.00	2,019.00	1,892.00	1,979.00	1,852.00	1,498.00	1,852.00	1,498.00		1,852.00	1,979.00	1,852.00	1,715.00	2,039.00		1,468.00		1,558.00	1,468.00	1,558.00		1,715.00	2,019.00		1,675.00	A colored M	Market + Addl.
	Lease Fnd	05/28/2023			07/02/2023	09/17/2023	07/30/2023	09/24/2023	09/17/2023	10/01/2023		03/05/2023		07/16/2023	08/30/2023	07/09/2023	04/30/2023	01/16/2023	02/18/2024	02/26/2023	03/24/2024	05/21/2023	03/12/2023	04/02/2023		02/12/2023	11/26/2023		04/02/2023		Lease End
	Lease	05/28/2022			06/28/2022	08/19/2022	06/28/2022	08/22/2022	09/16/2022	08/31/2022		03/08/2022		07/12/2022	08/31/2022	07/04/2022	11/04/2022	01/15/2022	01/17/2023	03/01/2022	02/27/2023	05/24/2022	09/12/2022	08/31/2022		02/15/2022	12/01/2022		04/05/2022		Lease Start
	Move-In Move-Out		001 501 5025		11/25/2019	08/19/2022	06/23/2021	02/01/2021	09/16/2022	08/31/2022		04/10/2021		06/14/2021	08/31/2022	06/29/2021	11/04/2022	01/15/2022	01/15/2022	08/23/2021	08/23/2021	12/14/2019	03/09/2022	08/31/2022		01/16/2020	12/01/2022		07/08/2020		Move-Out
	Name	Matz Victoria			Bland, Kiel	DAVIS, ARIES	Neault, Patrick	Holloway, Amanda	Cooper, Bodey	Viator, Nichole	VACANT	Aydelotte, Jessica		Henderson, Sacha	Cabrera, Kevin	Silva, Marco	Hendershott, Christopher	Thornblom, Stewart	l Thornblom, Stewart	Battles, Charles	I Battles, Charles	Thrash, Michael	Sterling, Mike	Lyles, Cody		Battle, Lloidea	Brown, Jenna		Holton, Nancy		Name
	Unit/Lease Status	Cratic	000000		Occupied	Occupied	Occupied	Occupied	Occupied	Occupied	Vacant	Occupied		Occupied	Occupied	Occupied	Occupied	Occupied	Pending renewa	Occupied	Pending renewa	Occupied	Occupied	Occupied		Occupied	Occupied		Occupied	[[1]	Unit/Lease Status
	SOF	833 <b>6</b>	100		1145	1365	1145	1365	1145	832	1145	832		1145	1365	1145	1059	1365		798		832	798	832		1059	1365		1059		n SQF
	unit designation				N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A		N/A		unit designatioi
	Floornlan		č		B2	C1	B2	G	B2	A1	B2	A1		B2	C1	B2	B1	C1		A2		A1	A2	A1		B1	C1		B1		Floorplan
	l Init	21E	2		216	217	218	221	222	223	224	225		226	227	228	311	312		313		314	315	316		<sup>312</sup>	<sup>عي</sup> 9 <b>9</b>	)00	321 details		Unit

1,570.00

0.00

RENT

details

	С	ase	e 3:	22-	cv-	021	18	-X	D	осі	um	ent	162-	-1	Fi	led	02	2/2:	2/2	3	Pa	age	20	0 o	f 3:	10	Ρ	agel	D 400	1	
	(55.65)		0.00	0.00		0.00	0.00		0.00	(18.26)		0.00	0.00	0.00		(0.65)		0.00		0.00		00.00		0.00	(80.43)	0.00	0.00		oalance	0.00	0.00
	650.00		0.00	450.00		450.00	250.00		300.00	1,930.00		0.00	650.00	1,000.00		250.00		450.00		750.00		2,000.00		750.00	400.00	200.00	0.00		Dep b On Hand	200.00	400.00
	1,925.00		1,290.00	1,360.00		1,290.00	1,385.00		1,670.00	2,410.00		1,610.00	1,810.00	1,370.00		1,345.00		1,525.00		0.00		2,049.00		1,675.00	1,725.00	1,265.00	1,350.00		Total Billing	1,428.00	1,490.00
0.00	15.00	0.00	0.00	15.00	0.00	0.00	15.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	* 00.0	15.00	0.00	15.00	0.00	#####	0.00	30.00	0.00	0.00	0.00	0.00	0.00	Other	าarges/ Credits	0.00	0.00
1,505.00	0.00	1,910.00	1,290.00	0.00	1,345.00	1,290.00	00.00	1,370.00	1,670.00	0.00	1,910.00	1,610.00	1,810.00	1,370.00	* 00.0	00.00	1,330.00	00.00	1,510.00	0.00 #	1,715.00	00.0	2,019.00	1,675.00	1,725.00	1,265.00	1,350.00		Lease Cr Rent	1,428.00	1,490.00
RENT	PETRENT	RENT	RENT	PETRENT	RENT	RENT	PETRENT	RENT	RENT	MTOM	RENT	RENT	RENT	RENT		PETRENT	RENT	PETRENT	RENT	CONC/SPECL	RENT	PETRENT	RENT	RENT	RENT	RENT	RENT		Trans Code	RENT	RENT
	1,999.00		1,428.00	1,518.00		1,428.00	1,518.00		1,675.00	1,999.00		1,715.00	2,019.00	1,468.00	1,538.00	1,468.00		1,538.00		1,715.00		2,019.00		1,675.00	1,979.00	1,428.00	1,498.00		Market + Addl.	1,428.00	1,498.00
	10/08/2023		05/07/2023	02/05/2023		08/20/2023	04/09/2023		01/07/2024	08/29/2022		09/17/2023	09/24/2023	08/13/2023		05/31/2023		01/14/2024		12/31/2023		11/10/2023		12/03/2023	04/16/2023	04/02/2023	06/25/2023		Lease End	10/22/2023	11/05/2023
	09/06/2022		04/09/2022	02/09/2022		07/19/2022	04/12/2022		01/10/2023	08/31/2021		09/13/2022	08/30/2022	08/09/2022		06/01/2022		12/19/2022		12/31/2022		10/11/2022		12/07/2022	03/12/2022	04/05/2022	06/29/2022		Lease Start	10/24/2022	10/03/2022
	08/03/2021		04/09/2022	02/09/2022 02/09/2023		06/13/2020	04/12/2022		01/08/2022	08/29/2020		09/13/2022	08/08/2020	08/09/2022		06/01/2022		12/13/2021		12/31/2022		10/11/2022		12/07/2022	03/12/2022	09/17/2021	06/29/2022		Move-In Move-Out	03/17/2021	12/02/2021
	Flores, Pete		Henry, Tierra	Cooper, Delaney		Crum, Charles Jakob	Furnace, Keyoni		Roeske, Davis	Eaton, Valecia		Guggenheim, Melissa	Montague, Michelle	Wade, Caitlin	VACANT	Couch, Shelley		Davis, Christina		Hagad, Jeremy		Holzkamp, Barbara		Lowe, Coreisha	Niragira, Jeanine	Juarez,	Smith, Felicia		Name	Snapp, Lucas	Settles, Terry
	Occupied		Occupied	Occupied-NTV		Occupied	Occupied		Occupied	Occupied		Occupied	Occupied	Occupied	Vacant	Occupied		Occupied		Occupied		Occupied		Occupied	Occupied	Occupied	Occupied		Unit/Lease Status	Occupied	Occupied
	1365		798	832		798	832		1059	1365		1059	1365	798	832	798		832		1059		1365		1059	1365	798	832		I SQF	798	832
	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A	N/A	N/A	N/A		N/A		N/A		N/A		N/A	N/A	N/A	N/A		unit designation	N/A	N/A
	C1		A2	A1		A2	A1		B1	G		B1	C1	A2	A1	A2		A1		B1		C		B1	C1	A2	A1		Floorplan	A2	A1
	322		323	324		325	326		327	328		411	412	413	414	415		416		417		418		421	422	423	424 <b>IA</b>	b details 00 details	편 ( <u>)</u> () () () () () () () () () () () () ()	425	426

		С	ase	3:2	22-0	cv-C	)21	18-	·Х	D	ocur	ne	nt 1	.62-	-1	Fil	ed (	)2/	22/	23	Р	age	20	1 of	310	Pag	jel	D 40	002		
0.00		0.00	0.00		0.00	1,786.48		0.00	0.00		0.00		(1.70)		0.00	0.00	0.00	0.00		(6.50)	0.00	0.00	0.00		alance	0.00	0.00	0.00	0.00	0.00	0.00
550.00		1,910.00	0.00		200.00	500.00		700.00	550.00		0.00		250.00		300.00	200.00	0.00	1,200.00		750.00	1,910.00	0.00	500.00		Dep b On Hand	2,000.00	200.00	300.00	200.00	300.00	450.00
1,520.00		1,770.00	1,930.00		1,325.00	1,640.00		1,470.00	1,625.00		1,790.00		1,805.00		1,545.00	1,370.00	1,699.00	1,355.00		1,832.00	1,725.00	1,699.00	1,649.00		Total Billing	1,630.00	1,345.00	1,610.00	1,350.00	1,550.00	1,538.00
15.00	0.00	0.00	0.00	* 00.0	0.00	30.00	0.00	0.00	15.00	0.00	0.00	* 00.0	15.00	0.00	0.00	0.00	0.00	30.00	0.00	0.00	0.00	0.00	0.00	Other	narges/ Credits	0.00	0.00	0.00	0.00	0.00	0.00
0.00	1,505.00	1,770.00	1,930.00	* 00.0	1,325.00	0.00	1,610.00	1,470.00	0.00	1,610.00	1,790.00	* 00.0	0.00	1,790.00	1,545.00	1,370.00	1,699.00	00.0	1,325.00	1,832.00	1,725.00	1,699.00	1,649.00		Lease Cl Rent	1,630.00	1,345.00	1,610.00	1,350.00	1,550.00	1,538.00
PETRENT	RENT	RENT	RENT		RENT	PETRENT	RENT	RENT	PETRENT	RENT	RENT		PETRENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT	RENT	RENT	RENT		Trans Code	RENT	RENT	RENT	RENT	RENT	RENT
1,675.00		1,979.00	2,019.00	1,872.00	1,390.00	1,872.00		1,538.00	1,872.00		2,019.00	1,840.00	1,979.00		1,832.00	1,498.00	1,832.00	1,498.00		1,832.00	1,979.00	1,832.00	1,538.00		Market + Addl.	1,872.00	1,468.00	1,872.00	1,468.00	1,872.00	1,538.00
04/23/2023		08/13/2023	07/23/2023		03/26/2023	05/21/2023		10/22/2023	08/20/2023		04/30/2023		07/30/2023		03/19/2023	10/01/2023	09/10/2023	02/19/2023		12/10/2023	05/28/2023	07/23/2023	04/02/2023		Lease End	09/10/2023	05/14/2023	06/18/2023	09/24/2023	02/19/2023	12/17/2023
03/19/2022		08/08/2022	07/25/2022		03/29/2022	05/25/2022		10/18/2022	07/12/2022		05/02/2022		07/01/2022		03/22/2022	08/30/2022	09/16/2022	01/13/2022		11/12/2022	04/26/2022	07/27/2022	12/01/2022		Lease Start	08/08/2022	05/17/2022	06/14/2022	08/23/2022	02/15/2022	11/15/2022
03/19/2022		08/23/2020	07/25/2022		a 04/01/2021	05/25/2022		09/01/2020	09/14/2021		05/02/2022		07/01/2022		03/20/2020	09/01/2020	09/16/2022	01/13/2022		11/12/2022	03/06/2020	07/27/2022	12/01/2022		Move-In Move-Out	05/02/2022	11/11/2020	12/09/2020	08/10/2021	02/13/2021	10/09/2020
Green, Brionna		Tuzzolo, Kristina	OWENS, SANDRA	VACANT	Wilson, BreAnna	Wickersham, Candace	California	Rodriguez,	Sotelo, Jose		Hendrickson, Jared	VACANT	Lamichhane, Sanam	30	Sipes, Brookelyr	Jones, Darren	Hernandez, Michael	Caudill, Mark		Hill, Joshua	Richardson, Kenneth	Truesdale, Jasmine	Trotter,		Name	JAMES, LABRITTANI	Hearn, Darrell	Demus, LaConstance	Schneider, Patrick	Navar, Gyonna	Wallace, Christi
Occupied		Occupied	Occupied	Vacant	Occupied	Occupied		Occupied	Occupied		Occupied	Vacant	Occupied		Occupied	Occupied	Occupied	Occupied		Occupied	Occupied	Occupied	Occupied		Unit/Lease Status	Occupied	Occupied	Occupied	Occupied	Occupied	Occupied
1059		1365	1365	1145	832	1145		832	1145		1365	1125	1365		1145	832	1145	832		1145	1365	1145	832		n SQF	1145	798	1145	798	1145	832
N/A		N/A	N/A	N/A	N/A	N/A		N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A		unit designatior	N/A	N/A	N/A	N/A	N/A	N/A
B1		C1	C1	B2	A1-HC	B2		A1	B2		C1	B2-HC	C1		B2	A1	B2	A1		B2	C1	B2	A1		Floorplan	B2	A2	B2	A2	B2	A1
427		428	511	512	513	514		515	516		517	518	521		522	523	524	525		526	527	528	611	details	Unit	<sup>219</sup> <b>APF</b>	00 <b>0</b>	<sup>614</sup>	6 <sup>15</sup>	616	617

		Cas	e 3	:22	2-C'	v-0	211	8->	<	Do	cur	ner	nt 1	.62	-1	Fi	led 02	2/2	2/2	3	Pa	ge 20	2 o	f 3:	10	Page	elD	40	03	
1,772.45		00.00	0.00	0.00	(0.53)		0.00	0.00	0.00		0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00			alance		1,716.16	0.00	0.00		(99.62)	0.00	0.00
800.00		200.00	300.00	450.00	1,050.00		200.00	0.00	450.00		300.00	1,000.00	650.00	200.00		200.00	0.00	450.00	500.00			Dep b On Hand		300.00	200.00	250.00		200.00	300.00	450.00
1,615.00		1,325.00	1,690.00	1,290.00	1,525.00		1,305.00	1,585.00	1,385.00		1,610.00	1,430.00	1,550.00	1,270.00		1,270.00	1,650.00	1,630.00	1,680.00			Total Billing		1,545.00	1,310.00	1,585.00		1,330.00	1,585.00	1,340.00
30.00	0.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	0.00	* 00.0	0.00	0.00	0.00	30.00	0.00	Other	harges/ Credits	* 00.0	0.00	0.00	15.00	0.00	0.00	0.00	15.00
0.00	1,585.00	1,325.00	1,690.00	1,290.00	0.00	1,510.00	1,305.00	1,585.00	0.00	1,370.00	1,610.00	1,430.00	1,550.00	1,270.00	* 00.0	1,270.00	1,650.00	1,630.00	0.00	1,650.00		Lease Cl Rent	* 00.0	1,545.00	1,310.00	0.00	1,570.00	1,330.00	1,585.00	0.00
PETRENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT	RENT	PETRENT	RENT	RENT	RENT	RENT	RENT		RENT	RENT	RENT	PETRENT	RENT		Trans Code		RENT	RENT	PETRENT	RENT	RENT	RENT	PETRENT
1,872.00		1,498.00	1,832.00	1,428.00	1,832.00		1,428.00	1,832.00	1,498.00		1,832.00	1,538.00	1,872.00	1,468.00	1,872.00	1,468.00	1,872.00	1,538.00	1,872.00			Market + Addl.	1,498.00	1,832.00	1,428.00	1,832.00		1,428.00	1,832.00	1,498.00
05/14/2023		03/05/2023	01/14/2024	07/23/2023	02/05/2023		05/07/2023	04/16/2023	10/01/2023		09/24/2023	08/06/2023	02/26/2023	02/05/2023		03/26/2023	08/06/2023	07/09/2023	07/16/2023			Lease End		04/09/2023	10/01/2023	06/18/2023		07/23/2023	03/26/2023	03/05/2023
04/12/2022		03/09/2022	12/13/2022	07/19/2022	01/04/2022		05/10/2022	04/20/2022	08/30/2022		09/27/2022	08/03/2022	02/25/2022	02/08/2022		02/22/2022	08/09/2022	11/08/2022	07/16/2022			Lease Start		03/08/2022	08/30/2022	06/16/2022		07/19/2022	03/28/2022	03/08/2022
03/09/2021		03/09/2022	11/07/2020	07/16/2021	01/06/2021		05/01/2020	04/20/2022	08/31/2021		02/20/2020	08/03/2022	02/25/2022	02/05/2021		02/24/2020	08/09/2022	11/12/2021	07/16/2022			Move-In Move-Out		06/08/2021	09/01/2021	06/16/2022		07/09/2021	03/28/2022	03/08/2021
Bradley,		Tuggle, Savannah	Taylor, Matthew	Thomas, Macy	Guerrero, Starr		Ledford, Christopher	Falcon, Jesus	Cozby, Bryan		Elliott, Kimberly	Durbin, Bree	Clifton, Teresa	Stephenson,	VACANT	Payne Jr,	Hernandez gomez, Wenceslao	Taylor, Leah	Godfrey, Rachel			Name	VACANT	Chase, Raziya	Warren, Krystal	Seguinot Dominguez, Albamar		Corker, Brandyn	Adeyanju, Saheed	Kempf Cantrell, Rachel
Occupied		Occupied	Occupied	Occupied	Occupied		Occupied	Occupied	Occupied		Occupied	Occupied	Occupied	Occupied	Vacant	Occupied	Occupied	Occupied	Occupied			Unit/Lease Status	Vacant	Occupied	Occupied	Occupied		Occupied	Occupied	Occupied
1145		832	1145	798	1145		798	1145	832		1145	832	1145	798	1145	798	1145	832	1145			n SQF	832	1145	798	1145		798	1145	832
N/A		N/A	N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			unit designatior	N/A	N/A	N/A	N/A		N/A	N/A	N/A
B2		A1	B2	A2	B2		A2	B2	A1		B2	A1	B2	A2	B2	A2	B2	A1	B2			Floorplan	A1	B2	A2	B2		A2	B2	A1
618		621	622	623	624		625	626	627		628	711	712	713	714	715	716	717	718		details	Unit	721	722	723	724		725	726	727

APP000202

	C	Case	e 3:2	22-	cv-(	)21	.18	-X	D	осі	Jm	ent	16	52-2	LF	-ile	d (	)2/2	2/2	3	Ра	ge	20	3 0	of 3	10	Ρ	ag	eID	) 4(	<u>)</u> 02	ŧ .	
	0.00		2,206.38	0.00	0.00	3,848.64	00.00		0.00	0.00		0.00	0.00	0.00	(0.37)	0.00			alance		0.00	0.00			0.00	0.00	0.00	0.00	0.00	0.00	(0.81)		00.00
	2,500.00		1,500.00	550.00	200.00	550.00	700.00		300.00	650.00		750.00	1,910.00	650.00	0.00	550.00			Dep b	On Hand	200.00	2,250.00			0.00	0.00	500.00	0.00	200.00	2,000.00	700.00		800.00
	1,640.00		2,019.00	1,630.00	1,330.00	1,605.00	1,485.00		1,605.00	882.50		1,899.00	1,690.00	1,565.00	1,350.00	1,645.00			Total	Billing	1,350.00	2,003.88			1,890.00	1,585.00	1,538.00	1,759.00	1,305.00	1,630.00	1,375.00		1,660.00
00.00	30.00	0.00	0.00	0.00	0.00	0.00	15.00	0.00	0.00	82.50)	0.00	0.00	0.00	0.00	0.00	15.00	0.00	i	Other arges/	Credits	0.00	378.88	15.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30.00	0.00	30.00
1,325.00	00.00	1,610.00	2,019.00	1,630.00	1,330.00	1,605.00	0.00	1,470.00	1,605.00	0.00 (8	1,765.00	1,899.00	1,690.00	1,565.00	1,350.00	00.0	1,630.00		Lease Ch	Rent	1,350.00	0.00	0.00	1,610.00	1,890.00	1,585.00	1,538.00	1,759.00	1,305.00	1,630.00	0.00	1,345.00	0.00
RENT	PETRENT	RENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT	OFCRCRED	RENT	RENT	RENT	RENT	RENT	PETRENT	RENT		Trans	Code	RENT	PESTCONTROLREIMB	PETRENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	PETRENT	RENT	PETRENT
	1,832.00		2,019.00	1,892.00	1,538.00	1,892.00	1,538.00		1,892.00	2,019.00		1,892.00	1,979.00	1,852.00	1,498.00	1,852.00			Market	+ Addl.	1,498.00	1,852.00			1,979.00	1,852.00	1,538.00	1,892.00	1,468.00	1,892.00	1,468.00		1,892.00
	08/27/2023		11/05/2023	08/06/2023	01/30/2023	04/23/2023	11/12/2023		03/26/2023	04/16/2023		05/07/2023	02/26/2023	05/14/2023	06/04/2023	10/08/2023			Lease	End	07/23/2023	06/04/2023			10/22/2023	04/16/2023	12/03/2023	09/24/2023	03/05/2023	06/04/2023	05/07/2023		07/16/2023
	09/01/2022		10/07/2022	07/05/2022	12/21/2021	04/19/2022	10/11/2022		03/28/2022	04/18/2022		11/03/2022	03/01/2022	04/12/2022	06/08/2022	09/13/2022			Lease	Start	06/21/2022	06/01/2022			10/18/2022	04/14/2022	11/03/2022	08/27/2022	03/08/2022	06/07/2022	05/10/2022		07/12/2022
	09/01/2022		10/07/2022	07/06/2021	10/31/2020 01/30/2023	04/16/2021	09/12/2020		03/28/2022	04/18/2022		11/03/2022	02/25/2020	04/01/2020	06/08/2022	09/14/2021			Move-In	Move-Out	06/19/2021	06/01/2022			10/15/2021	04/14/2022	11/03/2022	08/27/2022	09/29/2020	06/07/2022	05/08/2021		07/13/2021
	Christensen, Kalsa		Bibins, Christopher	Garza, Juan	Jackson,	Young, LaToya	Peters, Jared		Salters, Patsy	Manor, Robert		Bell, Titiana	Matara, Druscilla	Moore, Rebecca	Stafford Hubbard Mariah	Jeffrey, Ricky				Name	Jones, Sarah	Ventura,			Gonzalez,	Burnett, Pamey	Vasquez, Brock	Turner, Darra	Zuniga, Roger	Kitchen, Nancy J	Lee, Shelby		Evans, Misty
	Occupied		Occupied	Occupied	Occupied-NTV	Occupied	Occupied		Occupied	Occupied		Occupied	Occupied	Occupied	Occupied	Occupied			Unit/Lease	Status	Occupied	Occupied			Occupied	Occupied	Occupied	Occupied	Occupied	Occupied	Occupied		Occupied
	1145		1365	1145	832	1145	832		1145	1365		1145	1365	1145	832	1145				SQF	832	1145			1365	1145	832	1145	798	1145	798		1145
	N/A		N/A	N/A	N/A	N/A	N/A		N/A	N/A		N/A	N/A	N/A	N/A	N/A			unit	designatior	N/A	N/A			N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A
	B2		G	B2	A1	B2	A1		B2	C1		B2	C1	B2	A1	B2				Floorplan	A1	B2			C1	B2	A1	B2	A2	B2	A2		B2
	728		811	812	813	814	815		816	817		818	821	822	823	824		details		Unit	825	826			827	828	<sup>911</sup>	<b>91</b> 2 12	33 300	<sup>616</sup>	<b>6</b> (		916

	С	ase	e 3	:22	-C\	/-02	211	.8-2	X	Doc	un	ner	nt 1	62	-1	File	d 02/	22/2	23	F	Pag	je 2	204	of	31(	)	Pa	gelD	) 4(	005	5	
	0.00		0.00		0.00	0.00	85.00		(0.17)	0.00	(250.00)		0.00	0.00	0.00		alance		0.00		0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(0.08)
	250.00		500.00		1,000.00	300.00	00.0		0.00	1,670.00	750.00		750.00	0.00	450.00		Dep b On Hand		00.00		200.00		1,500.00	0.00	650.00	300.00	200.00	0.00	200.00	0.00	0.00	400.00
	1,405.00		1,680.00		1,598.00	1,630.00	1,290.00		1,290.00	1,670.00	1,405.00		1,805.00	1,670.00	1,405.00		Total Billing		1,513.60		1,430.00		2,319.00	1,660.00	1,770.00	1,590.00	1,350.00	1,610.00	1,325.00	1,498.00 *	1,719.00	1,690.00
0.00	15.00	0.00	30.00	0.00	0.00	0.00	0.00	0.00 *	0.00	0.00	0.00	* 00.0	0.00	0.00	15.00	Other	harges/ Credits	0.00	378.40)	0.00	0.00	* 00.0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	* 00.0	0.00	0.00
1,630.00	0.00	1,390.00	0.00	1,650.00	1,598.00	1,630.00	1,290.00	* 00.0	1,290.00	1,670.00	1,405.00	* 00.0	1,805.00	1,670.00	00.0		Lease Cl Rent	1,390.00	0.00 (;	1,892.00	1,430.00	* 00.0	2,319.00	1,660.00	1,770.00	1,590.00	1,350.00	1,610.00	1,325.00	1,498.00 *	1,719.00	1,690.00
RENT	PETRENT	RENT	PETRENT	RENT	RENT	RENT	RENT		RENT	RENT	RENT		RENT	RENT	PETRENT		Trans Code	RENT	EMPCONC	RENT	RENT		RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT
	1,538.00		1,892.00		1,498.00	1,852.00	1,428.00	1,852.00	1,428.00	1,852.00	1,498.00	1,852.00	2,019.00	1,892.00	1,390.00		Market + Addl.		1,892.00		1,538.00	1,892.00	2,019.00	1,820.00	1,979.00	1,852.00	1,498.00	1,852.00	1,498.00		1,852.00	1,979.00
	05/07/2023		06/11/2023		03/05/2023	10/08/2023	06/25/2023		04/02/2023	11/05/2023	01/07/2024		06/11/2023	08/06/2023	11/26/2023		Lease End		11/12/2023		10/22/2023		02/12/2023	05/28/2023	08/13/2023	07/30/2023	07/02/2023	07/09/2023	02/12/2023	03/17/2024	11/05/2023	02/19/2023
	05/05/2022		06/10/2022		08/08/2022	09/06/2022	05/24/2022		04/07/2022	10/04/2022	01/07/2023		05/10/2022	08/03/2022	11/29/2022		Lease Start		11/12/2022		09/26/2022		11/12/2022	06/01/2022	08/09/2022	07/26/2022	06/28/2022	06/11/2022	01/08/2022	02/13/2023	09/26/2022	01/15/2022
	05/05/2022		06/10/2022		08/08/2022	08/01/2020	05/24/2022		04/07/2022	08/22/2020	01/07/2023		04/01/2020	08/03/2022	11/30/2021		Move-In Move-Out		11/12/2022		12/28/2021		11/12/2022 02/12/2023	06/01/2022	08/01/2020	08/07/2021	12/21/2020	06/11/2022	01/08/2022	01/08/2022	09/26/2022	01/15/2022
	Chambers, Shardav		York, Keighly		Mendez, Javier	Kim, Ji	Byrd, Araiya	VACANT	Harris, Amyriah	Perkins, Mazaratee	Webb, Jeremy	VACANT	Salas, Rosalinda	Mack, Nickolas	Bollin, Kendra		Name		Rodriguez,		Fernandez, John	VACANT	Nelson, Jennifer	Velasco, Octavio	Nethery, Eric	Boone, Blake	Turner III,	Holguin, Stephanie	Bonham,	Bonham, 	Whittaker,	McBay, Markie
	Occupied		Occupied		Occupied	Occupied	Occupied	Vacant	Occupied	Occupied	Occupied	Vacant	Occupied	Occupied	Occupied		Unit/Lease Status		Occupied		Occupied	Vacant	Occupied-NTV	Occupied	Occupied	Occupied	Occupied	Occupied	Occupied	Pending renewal	Occupied	Occupied
	832		1145		832	1145	798	1145	798	1145	832	1145	1365	1145	832		n SQF		1145		832	1145	1365	1125	1365	1145	832	1145	832		1145	1365
	N/A		N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		unit designatior		N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	A1		B2		A1	B2	A2	B2	A2	B2	A1	B2	C1	B2	A1-HC		Floorplan		B2		A1	B2	C1	B2-HC	C1	B2	A1	B2	A1		B2	C1
	917		918		921	922	923	924	925	926	927	928	1011	1012	1013	details	Unit		1014		1015	1016	1017	1018	1021	1022	1023 1023	<b>200</b>	<sup>1022</sup>	)4	1026	1027

		Cas	se :	3:22	-C\	/-0	211	L8-	Х	Doo	cumer	nt	162-1	1 F	iled	02	/22	2/23	3	Pa	age	20	)5 (	of 3	310	F	Pag	jell	D 4	00	6	
0.00	0.00	(17.11)	0.00	0.00	0.00		0.00	0.00		00.00			alance	0.00	0.00	0.00	0.00				0.00		0.00	0.00	0.00			0.00		0.00	0.00	0.00
300.00	0.00	300.00	0.00	0.00	1,000.00		450.00	250.00		550.00			Dep b On Hand	550.00	0.00	200.00	1,250.00				250.00		300.00	2,000.00	0.00			450.00		200.00	0.00	300.00
1,630.00	1,715.00	1,670.00	1,330.00	1,550.00	0.00		1,425.00	1,625.00		1,670.00			Total Billing	1,530.00	1,615.00	1,305.00	1,533.00				1,545.00		1,735.00	1,570.00	1,655.00			1,345.00		1,350.00	1,550.00 *	1,570.00
0.00	0.00	0.00	0.00	0.00	#####	0.00	0.00	15.00	0.00	15.00	0.00	Other	narges/ Credits	0.00	0.00	0.00	15.00	0.00	* 00.0	0.00 *	15.00	0.00	0.00	0.00	0.00	0.00 *	0.00 *	15.00	0.00	0.00	* 00.0	0.00
1,630.00	1,715.00	1,670.00	1,330.00	1,550.00	0.00 #	1,375.00	1,425.00	00.00	1,610.00	0.00	1,655.00		Lease Ch Rent	1,530.00	1,615.00	1,305.00	00.0	1,518.00	* 00.0	* 00.0	00.00	1,530.00	1,735.00	1,570.00	1,655.00	* 00.0	* 00.0	00.00	1,330.00	1,350.00	1,550.00 *	1,570.00
RENT	RENT	RENT	RENT	RENT	CONC/SPECL	RENT	RENT	PETRENT	RENT	PETRENT	RENT		Trans Code	RENT	RENT	RENT	PETRENT	RENT			PETRENT	RENT	RENT	RENT	RENT			PETRENT	RENT	RENT	RENT	RENT
1,852.00	1,715.00	1,984.00	1,468.00	1,558.00	1,468.00		1,558.00	1,715.00		1,984.00			Market + Addl.	1,675.00	1,944.00	1,428.00	1,518.00		1,428.00	1,518.00	1,675.00		1,944.00	1,715.00	1,984.00	1,468.00	1,558.00	1,468.00		1,558.00		1,715.00
10/22/2023	09/24/2023	08/27/2023	05/14/2023	03/05/2023	01/14/2024		05/14/2023	06/11/2023		06/25/2023			Lease End	07/02/2023	06/11/2023	06/25/2023	09/24/2023				08/27/2023		12/10/2023	04/16/2023	06/11/2023			08/27/2023		02/12/2023	03/17/2024	03/12/2023
09/20/2022	10/01/2022	08/23/2022	06/03/2022	06/03/2022	12/20/2022		05/17/2022	06/09/2022		05/24/2022			Lease Start	06/29/2022	06/08/2022	05/31/2022	09/03/2022				05/25/2022		12/06/2022	04/12/2022	06/15/2022			07/26/2022		01/11/2022	02/13/2023	03/12/2022
08/17/2021	10/01/2022	08/26/2021	06/03/2022	06/03/2022	12/20/2022		02/06/2021	06/09/2022		04/21/2020			Move-In Move-Out	06/04/2020	06/08/2022	04/01/2020	09/03/2022				05/25/2022		11/06/2021	04/12/2022	06/15/2022			07/26/2021		12/19/2020	12/19/2020	03/12/2022
Godoy, Betsy	Escudero,	Wilson Kindred, Damali	Johnson, Krista	Williams, Kenedria	Oas, Heather		Solis, Johnny	Watts, Joseph		Regenye, Samantha			Name	Christopher, Alesia	Smith, JonMichael	Bragg, Jerry	Clendening,		VACANT	VACANT	McGraw, James		Khampa, Cindy	Thomas, Kaitlyn	Morgan, Porscha	VACANT	VACANT	Meza, Leticia		Boroughs,	Boroughs,	Deen Cole, Nafisatu
Occupied	Occupied	Occupied	Occupied	Occupied	Occupied		Occupied	Occupied		Occupied			Unit/Lease Status	Occupied	Occupied	Occupied	Occupied		Vacant	Vacant	Occupied		Occupied	Occupied	Occupied	Vacant	Vacant	Occupied		Occupied	Pending renewa	Occupied
1145	1059	1203	798	832	798		832	1059		1203			n SQF	1059	1203	798	832		798	832	1059		1203	1059	1203	798	832	798		832		1059
N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A		N/A			unit designatio	N/A	N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A
B2	B1	B3	A2	A1	A2		A1	B1		B3			Floorplan	B1	B3	A2	A1		A2	A1	B1		B3	B1	B3	A2	A1	A2		A1		B1
1028	1111	1112	1113	1114	1115		1116	1117		1118	details		Unit	1121	1122	1123	1124		1125	1126	1127		1128	1211	1212	<b>V</b> <sup>1213</sup>	PF	<b>00</b>	02	<sup>1216</sup>		1217

	(	Cas	se 3	:22-	·cv·	-02	11	8-X	C	ocur	nent	16	2-1	. F	=ile	d 02	2/2	2/2	3	Ра	ge 2	206	of	310	) (	⊃aį	gelD	) 4(	007	7	
132.75			(06.0)	1,801.84		0.00	0.00	0.00		alance	0.00	0.00	0.00	0.00	0.00	(34.43)	0.00		0.00	3,143.89	0.00	0.00		0.00	0.00		0.00	0.00	(86.03)		0.00
550.00			300.00	1,945.00		200.00	500.00	0.00		Dep b On Hand	1,000.00	300.00	550.00	300.00	0.00	200.00	1,250.00		2,000.00	200.00	1,500.00	0.00		750.00	300.00		1,450.00	1,000.00	500.00		1,600.00
1,787.95			1,545.00	1,645.00		1,390.00	1,329.00	1,290.00		Total Billing	1,370.00	1,545.00	1,615.00	1,585.00	1,655.00	1,330.00	1,465.00		1,330.00	1,385.00	1,815.00	1,324.00		1,675.00	1,855.00		1,410.00	1,428.00	0.00		1,545.00
15.00	0.00	142.95	0.00	15.00	0.00	0.00	0.00	0.00	40	ouner narges/ Credits	0.00	0.00	0.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	331.00)	0.00	0.00	0.00	* 00.0	0.00	0.00	#####	0.00	0.00
00.0	1,630.00	0.00	1,545.00	0.00	1,630.00	1,390.00	1,329.00	1,290.00		Lease Ch Rent	1,370.00	1,545.00	1,615.00	1,585.00	1,655.00	1,330.00	00.00	1,450.00	1,330.00	1,385.00	1,815.00	0.00 (3	1,655.00	1,675.00	1,855.00	* 00.0	1,410.00	1,428.00	00.00 #	1,518.00	1,545.00
PETRENT	RENT	SODA- DAMAGES	RENT	PETRENT	RENT	RENT	RENT	RENT		Trans Code	RENT	RENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT	RENT	RENT	EMPCONC	RENT	RENT	RENT		RENT	RENT	CONC/SPECL	RENT	RENT
1,984.00			1,675.00	1,944.00		1,428.00	1,518.00	1,428.00		Market + Addl.	1,518.00	1,675.00	1,944.00	1,715.00	1,984.00	1,468.00	1,558.00		1,468.00	1,558.00	1,715.00	1,984.00		1,675.00	1,944.00	1,428.00	1,518.00	1,428.00	1,518.00		1,675.00
04/30/2023			05/14/2023	08/20/2023		04/23/2023	11/26/2023	06/11/2023		Lease End	06/18/2023	06/11/2023	07/23/2023	05/28/2023	04/23/2023	08/27/2023	06/18/2023		05/07/2023	05/28/2023	06/04/2023	07/30/2023		11/26/2023	07/02/2023		10/15/2023	09/24/2023	07/30/2023		07/02/2023
04/26/2022			05/17/2022	08/16/2022		07/18/2022	12/02/2022	06/14/2022		Lease Start	06/21/2022	05/10/2022	06/21/2022	05/24/2022	04/26/2022	07/26/2022	06/25/2022		05/04/2022	04/26/2022	12/03/2022	08/01/2022		10/29/2022	01/02/2023		09/13/2022	09/03/2022	12/31/2022		05/31/2022
09/24/2021			05/09/2020	07/15/2020		12/15/2021	12/02/2022	06/14/2022		Move-In Move-Out	06/21/2022	05/01/2020	06/25/2021	05/21/2021	04/26/2022	01/16/2021	06/25/2022		05/04/2022	01/09/2021	12/03/2022	08/01/2022 01/31/2023		10/29/2022	01/04/2022		09/10/2021	09/03/2022	12/31/2022		06/01/2020
Stickle, Tracy			Contreras Giron, Alexandra	Armendariz, Cynthia		Filomio, Michael	Freed, Keaton	Buford, Micaylah		Name	Hanks, Jasmine	Walton, Shanice	Taylor, Joshua	McDonald, Emily	Smith, Sonya	Williams, Jomarcus	Collier, Kameron		Bailey, Madison	Castanedo, Donna	Ureta Leyva, Gilberto	Cruz, Jesus		Bradley, Eric	Gitahi, Ayub	VACANT	Dockery, Michelle	Fink, Thomas	Robbins, Tammy		Moore, Chante
Occupied			Occupied	Occupied		Occupied	Occupied	Occupied		Unit/Lease Status	Occupied	Occupied	Occupied	Occupied	Occupied	Occupied	Occupied		Occupied	Occupied	Occupied	Occupied-NTV		Occupied	Occupied	Vacant	Occupied	Occupied	Occupied		Occupied
1203			1059	1203		798	832	798		s SQF	832	1059	1203	1059	1203	798	832		798	832	1059	1203		1059	1203	798	832	798	832		1059
N/A			N/A	N/A		N/A	N/A	N/A		unit designatior	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A		N/A
B3			B1	B3		A2	A1	A2		Floorplan	A1	B1	B3	B1	B3	A2	A1		A2	A1	B1	B3		B1	B3	A2	A1	A2	A1		B1
1218			1221	1222		1223	1224	1225	details	Unit	1226	1227	1228	1311	1312	1313	1314		1315	1316	1317	1318		1321	1322	1 <sub>323</sub>	1324 0 <b>00</b>	<sup>1322</sup>	<b>1</b> 326		1327

		Ca	ase	3:	22-	-cv	-021	18-X	Do	ocu	mer	nt 1	.62	-1	Fi	led	02/	22	/23		Pa	ge 2	07 c	of 3	310	P	age	elD	40	80		
0.00		00.0			0.00			lance	0.00	0.00	0.00		0.00	00.0	0.00	(0.17)		(0.65)	0.00	0.00		(0.99)	00.00	0.00	0.00		0.00		0.00		0.00	
800.00		2,500.00			0.00			Dep ba On Hand	0.00	400.00	700.00		550.00	400.00	0.00	650.00		0.00	200.00	450.00		200.00	300.00	0.00	250.00		250.00		600.00		1,150.00	
1,645.00		1,605.00			1,970.00 *			Total Billing	1,410.00	1,270.00	1,588.00		1,585.00	1,830.00	1,675.00	1,785.00		1,290.00	1,370.00	1,280.00		1,510.00	1,470.00	1,675.00 *	1,805.00		1,945.00		1,760.00		1,680.00	
15.00	0.00	15.00	0.00	* 00.0	0.00 *	* 00.0	Other	harges/ Credits	0.00	0.00	30.00	0.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00 *	15.00	0.00	15.00	0.00	0.00	0.00 *	30.00	0.00
0.00	1,630.00	0.00	1,590.00	* 00.0	1,970.00 *	* 00.0		Lease C Rent	1,410.00	1,270.00	0.00	1,558.00	1,585.00	1,830.00	1,675.00	00.00	1,770.00	1,290.00	1,370.00	0.00	1,265.00	1,510.00	1,470.00	1,675.00 *	0.00	1,790.00	0.00	1,930.00	1,760.00	* 00.0	0.00	1,650.00
PETRENT	RENT	PETRENT	RENT		RENT			Trans Code	RENT	RENT	PETRENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT	RENT	PETRENT	RENT	RENT	RENT	RENT	PETRENT	RENT	PETRENT	RENT	RENT		PETRENT	RENT
1,944.00		1,715.00		2,039.00		1,468.00		Market + Addl.	1,558.00	1,468.00	1,558.00		1,715.00	2,039.00	1,675.00	1,999.00		1,428.00	1,518.00	1,428.00		1,518.00	1,675.00		1,999.00		2,019.00		1,820.00	1,538.00	1,892.00	
10/01/2023		07/09/2023			02/11/2024			Lease End	07/30/2023	02/05/2023	10/22/2023		06/04/2023	10/01/2023	07/23/2023	07/16/2023		05/14/2023	08/20/2023	04/09/2023		01/07/2024	01/29/2023	02/07/2024	07/16/2023		07/30/2023		04/23/2023		10/01/2023	
08/30/2022		07/05/2022			01/12/2023			Lease Start	07/01/2022	02/09/2022	10/25/2022		05/31/2022	08/30/2022	08/01/2022	06/14/2022		04/14/2022	07/19/2022	04/05/2022		01/10/2023	01/29/2022	02/08/2023	07/18/2022		07/29/2022		10/24/2022		08/30/2022	
07/01/2020		07/05/2022			01/12/2023			Move-In Move-Out	07/01/2022	02/09/2022	12/19/2020		05/29/2021	08/31/2021	08/01/2022	06/16/2021		04/14/2022	05/09/2020	06/08/2021		01/08/2022	01/29/2022 01/29/2023	02/08/2023	07/18/2022		07/29/2022		12/01/2021		08/01/2020	
North, Donovan		Little, Grant		VACANT	Esworthy,	VACANT		Name	Michaelkovich, Colby	Hackler,	Guerrera, Jennifer		Lopez, Diana	Duffield, Brene	Rivera, Israel	Beddingfield, Allison		Resendiz, Lisa	Grate, Lateja	Garza, Linda		Nyakemwa, Evans	WILLIAMS, Tomeka	Walton, Brittany	KOENIG, CHELSEA		Jimenez, Sergio		Limonge Duri, Diego	VACANT	Turbert, Kenneth	
Occupied		Occupied		Vacant-Leased	Applicant	Vacant		Unit/Lease Status	Occupied	Occupied	Occupied		Occupied	Occupied	Occupied	Occupied		Occupied	Occupied	Occupied		Occupied	Occupied-NTVL	Applicant	Occupied		Occupied		Occupied	Vacant	Occupied	
1203		1059		1365		798		SQF	832	798	832		1059	1365	1059	1365		798	832	798		832	1059		1365		1365		1125	832	1145	
N/A		N/A		N/A	N/A	N/A		unit designation	N/A	N/A	N/A		N/A	N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A	N/A		N/A		N/A	N/A	N/A	
B3		B1		C1		A2		Floorplan	A1	A2	A1		B1	C1	B1	G		A2	A1	A2		A1	B1		C1		C1		B2-HC	A1	B2	
1328		1411		1412		1413	details	Unit	1414	1415	1416		1417	1418	1421	1422		1423	1424	1425		1426	1427		1428	AF	<b>PC</b>	000	1212 2 <b>02</b>	1513	1514	

	(	Cas	se 3	8:22-c	v-02	211	.8->	K I	Doc	um	en	t 1	62-	1	Fil	ed	02	/22/	23	F	Pag	je 2	208	s of	310	0	Pa	gelD	) 4(	200	)	
0.00		0.00		lance	(0.05)	0.00	0.00	0.00		0.00	00.0		0.00		1,710.00	00.0	00.0	0.00	0.00	0.00	0.00		0.00	(0.15)	0.00	1,748.58)		0.00	0.00	0.00	0.00	0.00
450.00		3,650.00		Dep ba On Hand	400.00	1,500.00	00.00	250.00		200.00	250.00		450.00		300.00	400.00	00.00	0.00	1,250.00	400.00	250.00		200.00	0.00	200.00	4,160.00 (		200.00	0.00	200.00	0.00	200.00
1,405.00		1,650.00		Total Billing	1,765.00	1,739.00	1,750.00	1,605.00		1,350.00	1,620.00		1,365.00		1,610.00	1,765.00	1,570.00	1,390.00	1,683.00	1,370.00	1,665.00		1,265.00	1,610.00	1,505.00	1,645.00		1,350.00	1,610.00	1,290.00	1,610.00	1,310.00
15.00	0.00	0.00	20450	ourer harges/ Credits	0.00	0.00	0.00	15.00	0.00	0.00	15.00	0.00	15.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	1,390.00	1,650.00		Lease Cl Rent	1,765.00	1,739.00	1,750.00	0.00	1,590.00	1,350.00	0.00	1,605.00	0.00	1,350.00	1,610.00	1,765.00	1,570.00	1,390.00	1,683.00	1,370.00	0.00	1,650.00	1,265.00	1,610.00	1,505.00	0.00	1,630.00	1,350.00	1,610.00	1,290.00	1,610.00	1,310.00
PETRENT	RENT	RENT		Trans Code	RENT	RENT	RENT	PETRENT	RENT	RENT	PETRENT	RENT	PETRENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT	RENT	RENT	RENT	RENT
1,390.00		1,892.00		Market + Addl.	2,019.00	1,872.00	1,979.00	1,852.00		1,498.00	1,852.00		1,498.00		1,852.00	1,979.00	1,832.00	1,538.00	1,872.00	1,468.00	1,872.00		1,468.00	1,872.00	1,538.00	1,872.00		1,498.00	1,832.00	1,428.00	1,832.00	1,428.00
10/08/2023		07/09/2023		Lease End	05/21/2023	10/09/2023	07/02/2023	08/06/2023		08/27/2023	04/16/2023		06/18/2023		09/24/2023	05/07/2023	06/11/2023	05/07/2023	01/21/2024	09/24/2023	08/13/2023		03/12/2023	05/07/2023	04/02/2023	09/03/2023		08/27/2023	07/09/2023	07/23/2023	06/25/2023	08/27/2023
10/04/2022		07/09/2022		Lease Start	04/16/2022	10/10/2022	07/01/2022	07/06/2022		07/26/2022	04/15/2022		06/14/2022		08/30/2022	05/03/2022	06/09/2022	05/16/2022	12/15/2022	09/26/2022	08/15/2022		03/15/2022	04/08/2022	05/31/2022	09/01/2022		07/26/2022	07/06/2022	07/19/2022	05/28/2022	08/23/2022
10/05/2021		07/09/2022		Move-In Move-Out	04/16/2022	10/10/2022	07/01/2022	07/06/2022		07/26/2021	04/15/2022		06/15/2021		08/15/2020	05/29/2020	06/09/2022	05/16/2022	12/15/2022	12/30/2021	08/15/2022		02/12/2021	04/08/2022	10/31/2020	09/01/2022		08/30/2020	07/06/2022	07/11/2020	05/28/2022	08/24/2021
Erwin, Thomas		Uribe, Gerardo		Name	Orr, Preston	Lynn, Ninia	Danovsky,	Rabenhorst, Nicholae		Jackson,	Vargas, Oscar		Fortoul, Toni		Wright, Marina	Williams, Sharon	Brannon,	Daniels, Catherine	Hawkins, Marcel	Patrick, Akia	Obisike, Mikola		Morris, Zackary	Cornett,	Sandidge, Tanisha	Lester, Edward		lbarra Torres, Karla	Susunaga,	Lazuka, Donald	Stevens, Denisia	Khamis, Reem
Occupied		Occupied		Unit/Lease Status	Occupied	Occupied	Occupied	Occupied		Occupied	Occupied		Occupied		Occupied	Occupied	Occupied	Occupied	Occupied	Occupied	Occupied		Occupied	Occupied	Occupied	Occupied		Occupied	Occupied	Occupied	Occupied	Occupied
832		1145		s SQF	1365	1145	1365	1145		832	1145		832		1145	1365	1145	832	1145	798	1145		798	1145	832	1145		832	1145	798	1145	798
N/A		N/A		unit designation	N/A	N/A	N/A	N/A		N/A	N/A		N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A
A1-HC		B2		Floorplan	C	B2	c1	B2		A1	B2		A1		B2	C1	B2	A1	B2	A2	B2		A2	B2	A1	B2		A1	B2	A2	B2	A2
1515		1516	details	Unit	1517	1518	1521	1522		1523	1524		1525		1526	1527	1528	1611	1612	1613	1614		1615	1616	1617	1618	٩PF	2 <b>00</b> (	<sup>1622</sup>	<b>8(</b>	1624	1625

	Case	e 3:	22	-CV-	02	118	3-X	C	oc	um	ent	16	2-1	. 1	File	d C	)2/	22/	23	F	Pag	je 2	209	of	31	0	Ρ	ag	ell	<b>2</b>	101	L <b>O</b>		
	oalance			(0.02)	0.00		00.00	0.00	00.00	(85.37)	(0.41)	0.00	00.00	00.00	0.00	00.0	0.00		00.00	00.0	0.00	00.00		0.00										
	Dep On Hand			0.00	2,250.00		300.00	0.00	0.00	0.00	0.00	1,200.00	0.00	200.00	300.00	0.00	450.00		300.00	200.00	300.00	250.00		300.00	136,975.00		Units	Available	6	0	5	0	7	-
	Total Billing			1,570.00	1,400.00		1,625.00	1,330.00	1,754.00	1,325.00	1,645.00	1,470.00	1,645.00	1,370.00	1,525.00	1,725.00 *	1,305.00		1,625.00	1,290.00	1,560.00	1,365.00		1,625.00	382,474.93		;	upancy %	89.23	00.00	89.58	00.00	90.91	66.67
Other	harges/ Credits	0.00 *	0.00 *	0.00	15.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00 *	15.00	0.00	0.00	0.00	0.00	15.00	0.00	0.00	4,068.07)					<b>~</b>		~		
	Lease C Rent	* 00:0	* 00.0	1,570.00	0.00	1,385.00	1,625.00	1,330.00	1,754.00	1,325.00	1,645.00	1,470.00	1,645.00	1,370.00	1,525.00	1,725.00 *	0.00	1,290.00	1,625.00	1,290.00	1,560.00	0.00	1,350.00	1,625.00	386,543.00 (		Units	Occupie	58	с	43	28	20	2
	Trans Code			RENT	PETRENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT	RENT	RENT	PETRENT	RENT	RENT			Leased	Amt / SQFT	1.71	1.64	1.66	1.52	1.42	1.52
	Market + Addl.	1,832.00	1,498.00	1,832.00	1,538.00		1,887.00	1,468.00	1,887.00	1,468.00	1,887.00	1,538.00	1,887.00	1,498.00	1,847.00		1,428.00		1,847.00	1,428.00	1,847.00	1,498.00		1,847.00	464,800.00		Average	Leased	1,421.19	1,368.33	1,323.09	1,605.00	1,631.21	1,710.00
	Lease End			07/02/2023	04/16/2023		07/30/2023	04/09/2023	09/24/2023	08/02/2023	06/18/2023	10/08/2023	06/25/2023	08/06/2023	01/15/2023	02/18/2024	07/23/2023		10/15/2023	08/06/2023	04/09/2023	07/09/2023		10/29/2023					1.83	1.67	1.81	1.60	1.63	1.62
	Lease Start			04/06/2022	03/21/2022		07/26/2022	04/16/2022	08/25/2022	05/03/2022	06/16/2022	10/04/2022	06/28/2022	08/02/2022	12/17/2021	01/16/2023	07/19/2022		09/13/2022	07/05/2022	04/05/2022	06/10/2022		09/27/2022			Market +	Addl.						
	Move-In Move-Out			04/06/2022	03/21/2022		06/30/2020	04/16/2022	08/25/2022	05/03/2022	06/16/2022	10/01/2020	06/28/2022	06/29/2020	12/17/2021	12/17/2021	07/20/2021		09/10/2021	06/21/2021	08/01/2020	06/10/2022		07/24/2020			Average	+ Addl.	,524.46	,390.00	,448.00	,695.00	,862.13	,826.67
	Name	VACANT	VACANT	Chambers, Deterick	Gomez,		Osorio,	Cowing, Mason	Sumlin,	Avila, Bryan	Williams, MaRonda	Ringo, Terrance	Aguirre, Eduardo	Sherrod, Holly	Ward, Taniesha	al Ward, Taniesha	Stafford, Lauren		Bronson, Sherry	Bauman, Sarah	Daniel, Dustin	Borders, Raegar		Bryant, Terrence		6,599 SQFT;		Market	-	-	-	-	-	-
	Unit/Lease Status	Vacant	Vacant	Occupied	Occupied		Occupied	Occupied	Occupied	Occupied	Occupied	Occupied	Occupied	Occupied	Occupied	Pending renews	Occupied		Occupied	Occupied	Occupied	Occupied		Occupied		; Leased = 2	Average	SQFT	832	832	798	1,059	1,145	1,125
	SQF	1145	832	1145	832		1145	798	1145	798	1145	832	1145	832	1145		798		1145	798	1145	832		1145		48 SQFT		nits	5	~	8	8	7	~
	unit designation	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A		N/A		arket = 279,6 <sup>,</sup>		5 #	9	(,)	4	5	7	.,
	Floorplan	B2	A1	B2	A1		B2	A2	B2	A2	B2	A1	B2	A1	B2		A2		B2	A2	B2	A1		B2		mt / SQFT: M		loorplan	~	1-HC	2	~	2	2-HC
	Unit	1626	1627	1628	1711		1712	1713	1714	1715	1716	1717	1718	1721	1722		1723		1724	1725	1726	1727		1728	totals:	Ā	: ۲۸	ш П	< ∧∩	× م	∀	В	ä	ä

details

APP000209

B3	12 1,	203	1,964.00	1.63	1,666.67	1.39	12	100.00	Ţ
C1	35 1,	365	2,004.14	1.47	1,837.53	1.35	32	91.43	(N
C1-HC	1	365	1,999.00	1.46	1,770.00	1.30	-	100.00	0
totals /	272 1,	028	1,708.82	1.66	1,552.38	1.51	249	91.54	N
occupancy and rents	summary for current								
طعبه unit status	Market + Addl.	#	<sup>t</sup> units	potential rent					
Occupied, no	415,641.00		243	377,094.00					
Occupied, NTV	8,597.00		5	7,979.00					
Occupied NTV	1,675.00		-	1,470.00					
Vacant Leased	4,078.00		N	4,078.00					
Admin/Down	1,558.00		-	1,558.00					
Vacant Not	33,251.00		20	33,251.00					
totals:	46	4,800.00	272	425,430.00					
summary billing by tre	ansaction code for cu	urrent							
date -									
code			amount						
CONC/SPECL		(4,608,	(00)						
EMPCONC		(709.	.40)						
MTOM		500	00.0						
OFCRCRED		(882	.50)						
PESTCONTROLREIM		378	3.88						
PETRENT		1,110	.00						
RENT		386,543	00.8						
SODA- DAMAGES		142	95						
total:		382,474	1.93						

ŝ

~ ~

#### **OPERATING STATEMENTS**

NVC | National Valuation Consultants, Inc.

Sunchase American, Ltd.

## Parc at Windmill Farms FINANCIAL STATEMENTS FOR THE MONTH OF December, 2022

Number of Units272Number of Sq Feet279,648

Parc at Windmill Farms Forney, TX 76126

APP000212

### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 213 of 310 PageID 4014

### Parc at Windmill Farms Summary Income Statement December 15, 2022

	Month Ending 12/15/2022				Year to Date 12/15/2022			
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Revenue								
Possible Rent Per Leases								
Rent Per Schedule	464.074	109.38 %	427.730	36.344	5.235.716	108.47 %	4.969.563	266.153
Leases Under Schedule	(39,796)	(9.38) %	(25,278)	(14,518)	(408,992)	(8.47) %	(251,497)	(157, 494)
Total Possible Rent Per Leases	424,278	100.00 %	402,452	21,826	4,826,724	100.00 %	4,718,066	108,659
Vacancy Losses	(38,842)	(9.15) %	(19,248)	(19,594)	(177,826)	(3.68) %	(223,630)	45,804
Other Rental Losses	(3,038)	(0.72) %	(4,290)	1,252	(81,606)	(1.69) %	(50,296)	(31,311)
Total Rental Losses	(41,880)	(9.87) %	(23,538)	(18,342)	(259,432)	(5.37) %	(273,926)	14,493
Total Net Rental Revenue	382,398	90.13 %	378,914	3,484	4,567,292	94.63 %	4,444,140	123,152
Other Revenue	11,104	2.62 %	12,383	(1,279)	210,392	4.36 %	177,581	32,811
Total Revenue	393,502	92.75 %	391,297	2,205	4,777,684	98.98 %	4,621,721	155,963
Operating Expenses								
Personnel Expenses	20,506	4.83 %	27,363	6,857	308,503	6.39 %	325,461	16,957
Management Fees	10,981	2.59 %	11,001	20	135,221	2.80 %	129,976	(5,245)
Administrative Expenses	4,280	1.01 %	4,605	325	51,353	1.06 %	52,397	1,045
Leasing Expenses	3,154	0.74 %	4,140	986	51,518	1.07 %	55,082	3,564
Utility Expenses	7,527	1.77 %	7,077	(450)	61,028	1.26 %	63,352	2,324
Service Expenses	10,845	2.56 %	4,838	(6,006)	63,496	1.32 %	58,806	(4,690)
Cleaning & Decorating Expenses	6,684	1.58 %	1,320	(5,365)	54,310	1.13 %	35,330	(18,981)
Repair & Maintenance Expenses	3,768	0.89 %	860	(2,908)	32,250	0.67 %	14,835	(17,414)
Property Taxes	75,866	17.88 %	76,931	1,065	922,107	19.10 %	923,173	1,066
Property Insurance	9,741	2.30 %	8,327	(1,414)	111,232	2.30 %	99,924	(11,308)
Total Operating Expenses	153,352	36.14 %	146,462	(6,890)	1,791,018	37.11 %	1,758,336	(32,682)
Total Net Operating Income	240,150	56.60 %	244,835	(4,685)	2,986,666	61.88 %	2,863,385	123,281
Property Replacements								
Recurring Replacements	3,048	0.72 %	954	(2,095)	43,453	0.90 %	15,313	(28,140)
Non-Recurring Replacements	3,139	0.74 %	0	(3,138)	247,033	5.12 %	191,321	(55,711)
Total Property Replacements	6,187	1.46 %	954	(5,233)	290,486	6.02 %	206,634	(83,851)
Reserve Activity	6,800	1.60 %	6,800	0	81,600	1.69 %	81,600	0
Total Available for Debt Service	227,163	53.54 %	237,081	(9,918)	2,614,580	54.17 %	2,575,151	39,429
Debt Service	149,256	35.18 %	156,640	7,384	1,835,376	38.03 %	1,879,680	44,305
Total Cash Flow/(Deficit)	77,907	18.36 %	80,441	(2,534)	779,205	16.14 %	695,471	83,734
#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 214 of 310 PageID 4015

## Parc at Windmill Farms Summary Income Statement December 15, 2022

_	Current Month Per Unit	Annualized Per Unit	Current Month / SQ Ft	Annualized / SQ FT	Current Month % of Gross	YTD % of Gross
	Current	Annualized	Current Month/SQ FT	Annualized / SQ FT	Current % of Gross	YTD % of Gross
Revenue						
Possible Rent Per Leases						
Rent Per Schedule	1.706.15	19.248.96	1.659	18.723	109.380 %	108.473 %
Leases Under Schedule	(146.31)	(1,503.65)	(0.142)	(1.463)	(9.380) %	(8.473) %
Total Possible Rent Per Leases	1,559.84	17,745.31	1.517	17.260	100.000 %	100.000 %
Vacancy Losses	(142.80)	(653.77)	(0.139)	(0.636)	(9.155) %	(3.684) %
Other Rental Losses	(11.17)	(300.02)	(0.011)	(0.292)	(0.716) %	(1.691) %
Total Rental Losses	(153.97)	(953.80)	(0.150)	(0.928)	(9.871) %	(5.375) %
Total Net Rental Revenue	1,405.87	16,791.51	1.367	16.332	90.129 %	94.625 %
Other Revenue	40.82	773.50	0.040	0.752	2.617 %	4.359 %
Total Revenue	1,446.70	17,565.02	1.407	17.085	92.746 %	98.984 %
Operating Expenses						
Personnel Expenses	75.39	1,134.20	0.073	1.103	4.833 %	6.392 %
Management Fees	40.37	497.14	0.039	0.484	2.588 %	2.802 %
Administrative Expenses	15.73	188.80	0.015	0.184	1.009 %	1.064 %
Leasing Expenses	11.60	189.40	0.011	0.184	0.743 %	1.067 %
Utility Expenses	27.67	224.37	0.027	0.218	1.774 %	1.264 %
Service Expenses	39.87	233.44	0.039	0.227	2.556 %	1.316 %
Cleaning & Decorating Ex-	24.57	199.67	0.024	0.194	1.575 %	1.125 %
Repair & Maintenance Expenses	13.85	118.57	0.013	0.115	0.888 %	0.668 %
Property Taxes	278.92	3,390.10	0.271	3.297	17.881 %	19.104 %
Property Insurance	35.81	408.94	0.035	0.398	2.296 %	2.304 %
Total Operating Expenses	563.79	6,584.63	0.548	6.405	36.144 %	37.106 %
Total Net Operating Income	882.90	10,980.39	0.859	10.680	56.602 %	61.878 %
Property Replacements						
Recurring Replacements	11.21	159.75	0.011	0.155	0.718 %	0.900 %
Non-Recurring Replacements	11.54	908.21	0.011	0.883	0.740 %	5.118 %
Total Property Replacements	22.75	1,067.96	0.022	1.039	1.458 %	6.018 %
Reserve Activity	25.00	300.00	0.024	0.292	1.603 %	1.691 %
Total Available for Debt Service	835.16	9,612.43	0.812	9.350	53.541 %	54.169 %
Debt Service	548.74	6,747.71	0.534	6.563	35.179 %	38.025 %
Total Cash Flow/(Deficit)	286.42	2,864.72	0.279	2.786	18.362 %	16.144 %

12 Month	Total		
Month	Ending	12/15/2022	Actual
Month	Ending	11/15/2022	Actual
Month	Ending	10/15/2022	Actual
Month	Ending	09/15/2022	Actual
Month	Ending	08/15/2022	Actual
Month	Ending	07/15/2022	Actual
Month	Ending	06/15/2022	Actual
Month	Ending	05/15/2022	Actual
Month	Ending	04/15/2022	Actual
Month	Ending	03/15/2022	Actual
Month	Ending	02/15/2022	Actual
Month	Ending	01/15/2022	Actual
Month	Ending	12/15/2021	Actual

	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	
Revenue														
Possible Rent Per Leases Rent Per Schedule Leases Under Schedule Total Possible Rent Per Leases	395,090 (13,941) <u>381,149</u>	404,610 (22,723) 381,887	404,610 (22,234) 382,376	411,410 (27,187) 384,223	411,410 (21,520) 389,890	422,230 (25,180) 397,050	425,830 (24,879) 400,951	448,571 (43,716) 404,855	448,571 (39,941) 408,630	464,800 (50,901) 413,899	464,800 (46,558) 418,242	464,800 (44,354) 420,446	464,074 (39,796) 424,278	5,235,716 (408,992) 4,826,724
Vacancy Losses Other Rental Losses Total Rental Losses	(9,565) (4,406) (13,971)	(4,774) (9,998) (14,772)	(4,804) (6,965) (11,769)	(11,546) (12,434) (23,980)	(12,299) (8,358) (20,657)	(11,455) (6,790) (18,245)	(12,322) (6,359) (18,681)	(10,815) (5,772) (16,587)	(14,248) (5,504) (19,752)	(13,465) (2,753) (16,218)	(14,674) (5,892) (20,566)	(28,586) (7,742) (36,328)	(38,842) (3,038) (41,880)	(177,826) (81,606) (259,432)
Total Net Rental Revenue	367,178	367,115	370,607	360,243	369,233	378,805	382,270	388,268	388,878	397,681	397,676	384,118	382,398	4,567,292
Other Revenue	16,392	19,014	12,138	19,827	16,801	17,933	21,672	26,595	16,707	14,171	20,028	14,403	11,104	210,392
Total Revenue	383,570	386,129	382,745	380,070	386,034	396,738	403,942	414,863	405,585	411,852	417,704	398,521	393,502	4,777,684
Operating Expenses Personnel Expenses Management Fees Administrative Expenses Utility Expenses Service Expenses	24,411 10,759 4,897 3,727 3,565 4 310	25,775 10,754 5,320 3,843 3,155 4,762	24,993 11,386 5,030 4,447 5,983	24,125 11,059 3,905 3,557 2,147 2,147	30,213 10,993 3,007 4,337 4,936 2,514	24,806 10,876 4,581 4,581 4,458	27,245 11,351 3,711 4,448 4,960 4,855	29,515 11,760 4,436 5,428 5,597 5,811	26,146 11,494 4,846 4,588 6,068 4,736	26,645 11,606 5,258 6,024 6,024	25,358 11,689 2,345 3,983 4,521	23,178 11,272 4,749 5,654 5,358	20,506 10,981 4,280 3,154 7,527	308,504 135,221 51,352 51,518 61,028 63,497
Cleaning & Decorating Expenses Repair & Maintenance Expenses Property Taxes Property Insurance	4,522 1,669 399,393 8,327	3,601 3,601 76,931 8,327	2,585 1,380 76,931 8,327	2,749 2,749 1,456 76,931 8,326	2,789 2,789 1,791 76,931 8,327	7,196 2,562 76,931 9,741	7,775 5,206 76,931 9,741	5,096 5,096 1,145 76,931 9,740	5,106 2,375 76,931 9,741	4,108 4,599 76,931 9,740	2,825 2,825 2,462 76,931 9,741	3,794 3,794 2,408 9,741	6,684 3,768 75,866 9,741	54,309 32,250 922,108 111,231
Total Operating Expenses	465,580	145,566	145,444	138,960	145,838	149,823	156,223	155,459	152,031	155,433	145,430	147,460	153,352	1,791,018
Total Net Operating Income	(82,010)	240,563	237,301	241,110	240,196	246,915	247,719	259,404	253,554	256,419	272,274	251,061	240,150	2,986,666
Property Replacements Recurring Replacements Non-Recurring Replacements Total Property Replacements Reserve Activity	3,921 3,364 7,285 6,800	3,623 18,846 22,469 6,800	3,173 30,395 33,568 6,800	4,267 68,016 72,283 6,800	5,551 7,100 12,651 6,800	6,602 14,236 20,838 6,800	1,562 52,774 54,336 6,800	2,196 15,609 17,805 6,800	3,123 5,209 8,332 6,800	6,838 18,263 25,101 6,800	534 2,960 3,494 6,800	2,937 10,484 13,421 6,800	3,048 3,139 6,187 6,800	43,453 247,033 290,486 81,600
Total Available for Debt Service Debt Service	(96,095) 156,640	211,294 156,640	196,933 156,640	162,026 156,640	220,745 156,640	219,277 156,640	186,583 156,640	234,799 149,256	238,422 149,256	224,518 149,256	261,981 149,256	230,841 149,256	227,163 149,256	2,614,582 1,835,376
Total Cash Flow/(Deficit)	(252,735)	54,654	40,293	5,386	64,105	62,637	29,943	85,543	89,166	75,262	112,725	81,585	77,907	779,206

APP000215

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 216 of 310 PageID 4017

#### Parc at Windmill Farms **Income Statement Prior Year Comparison** December 15, 2022

	Month Ending 12/15/2022	Month Ending 12/15/2021	Month	Ending /2022	Year to Date 12/15/2022	Year to Date 12/15/2021	Year to 12/15/	Date
	Actual	Actual	Period Diff	Period % Var	Actual	Actual	Period Diff	Period % Var
Revenue								
Possible Rent Per Leases								
Rent Per Schedule	464,074	395,090	68,984	17.5 %	5,235,716	4,587,880	647,836	14.1 %
Leases Under Schedule	(39,796)	(13,941)	(25,856)	185.5 %	(408,992)	(180,879)	(228,113)	126.1 %
Total Possible Rent Per Leases	424,278	381,149	43,128	11.3 %	4,826,724	4,407,001	419,723	9.5 %
Vacancy Losses	(38,842)	(9,565)	(29,277)	306.1 %	(177,826)	(89,886)	(87,939)	97.8 %
Other Rental Losses	(3,038)	(4,406)	1,369	(31.1) %	(81,606)	(52,547)	(29,061)	55.3 %
Total Rental Losses	(41.880)	(13.971)	(27,908)	199.8 %	(259,432)	(142,433)	(117.000)	82.1 %
Total Net Rental Revenue	382,398	367,178	15,220	4.1 %	4,567,292	4,264,568	302,723	7.1 %
Other Revenue	11,104	16,392	(5,288)	(32.3) %	210,392	262,300	(51,907)	(19.8) %
Total Revenue	393,502	383,570	9,932	2.6 %	4,777,684	4,526,868	250,816	5.5 %
Operating Expenses								
Personnel Expenses	20,506	24,411	(3,905)	(16.0) %	308,503	284,920	23,583	8.3 %
Management Fees	10,981	10,759	222	2.1 %	135,221	125,577	9,644	7.7 %
Administrative Expenses	4,280	4,897	(617)	(12.6) %	51,353	51,243	110	0.2 %
Leasing Expenses	3,154	3,727	(573)	(15.4) %	51,518	54,082	(2,564)	(4.7) %
Utility Expenses	7,527	3,565	3,962	111.1 %	61,028	50,481	10,547	20.9 %
Service Expenses	10,845	4,310	6,535	151.6 %	63,496	54,816	8,680	15.8 %
Cleaning & Decorating Expenses	6,684	4,522	2,161	47.8 %	54,310	29,497	24,813	84.1 %
Repair & Maintenance Expenses	3,768	1,669	2,100	125.8 %	32,250	15,905	16,345	102.8 %
Property Taxes	75,866	399,393	(323,527)	(81.0) %	922,107	896,285	25,822	2.9 %
Property Insurance	9,741	8,327	1,414	17.0 %	111,232	106,295	4,937	4.6 %
Total Operating Expenses	153,352	465,580	(312,228)	(67.1) %	1,791,018	1,669,101	121,917	7.3 %
Total Net Operating Income	240,150	(82,010)	322,160	(392.8) %	2,986,666	2,857,767	128,899	4.5 %
Property Replacements								
Recurring Replacements	3,048	3,921	(873)	(22.3) %	43,453	23,100	20,353	88.1 %
Non-Recurring Replacements	3,139	3,364	(225)	(6.7) %	247,033	122,141	124,891	102.3 %
Total Property Replacements	6,187	7,285	(1,098)	(15.1) %	290,486	145,241	145,244	100.0 %
Reserve Activity	6,800	6,800	0	0.0 %	81,600	81,600	0	0.0 %
Total Available for Debt Service	227,163	(96,095)	323,258	(336.4) %	2,614,580	2,630,926	(16,346)	(0.6) %
Debt Service	149,256	156,640	(7,384)	(4.7) %	1,835,376	1,879,888	(44,513)	(2.4) %
Total Cash Flow/(Deficit)	77,907	(252,735)	330,642	(130.8) %	779,205	751,038	28,167	3.8 %

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 217 of 310 PageID 4018

	N	Ionth Endin	g 12/15/202	2		Year to Date	e 12/15/2022	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Revenue								
Total Potential Per Schedule	464,074	109.38 %	427,730	36,344	5,235,716	108.47 %	4,969,563	266,153
Leases Under/Over Schedule	(39,796)	(9.38) %	(25,278)	(14,518)	(408,992)	(8.47) %	(251,497)	(157,494)
Total Possible Rent Per Leases	424,278	100.00 %	402,452	21,826	4,826,724	100.00 %	4,718,066	108,659
Vacancy Loss	(38,842)	(9.15) %	(19,248)	(19,594)	(177,826)	(3.68) %	(223,630)	45,804
Model	(1,558)	(0.37) %	(1,470)	(88)	(17,710)	(0.37) %	(17,010)	(700)
Bad Debt Loss	(771)	(0.18) %	(2,012)	1,241	(52,770)	(1.09) %	(23,590)	(29,180)
Discounts & Concessions	(709)	(0.17) %	(808)	99	(11,126)	(0.23) %	(9,696)	(1,431)
Total Rental Losses	(41.880)	(9.87) %	(23,538)	(18.342)	(259,432)	(5.37) %	(273,926)	14.493
Total Net Rental Revenue	382,398	90.13 %	378,914	3,484	4,567,292	94.63 %	4,444,140	123,152
Depesit Forfaitures	2 504	0 02 0/	1 175	2 020	ED 466	1 00 9/	20.025	12 221
Nep Refundable Ret Face	3,304	0.03 %	1,475	2,029	32,400 34 515	1.09 %	39,235	(2,005)
Application Ecco	1,372	0.32 %	2,300	(920)	24,313	0.51 %	27,600	(3,005)
Application rees	000	0.15 %	1,500	(050)	17,430	0.30 %	10,000	(350)
NOF & Late Fees	2,755	0.05 %	2,650	(95)	30,913	0.04 %	34,450	(3,333)
Vending Revenue	0	0.00 %	1,700	(1,700)	10,020	0.32 %	20,400	(4,077)
Miacollonoouo Boyonuo	2 759	0.00 %	2 500	259	1,420	0.03 %	27 200	1,420
	2,750	0.03 %	2,500	200	614	1.40 %	37,200	30,201
Total Other Bevenue	C0	0.02 %	80	(1.070)	014	0.01 %	696	(82)
Total Other Revenue	11,104	2.62 %	12,383	(1,279)	210,392	4.36 %	177,581	32,811
Total Revenue	393,502	92.75 %	391,297	2,205	4,777,684	98.98 %	4,621,721	155,963
Operating Expenses								
Personnel Expenses								
Office Salaries	7,653	1.80 %	11,075	3,422	120,718	2.50 %	129,693	8,976
Maintenance	4,948	1.17 %	8,111	3,163	91,947	1.90 %	95,874	3,926
Porters/Housekeepers	2,843	0.67 %	2,704	(139)	24,128	0.50 %	31,928	7,800
Bonuses	0	0.00 %	0	0	8,000	0.17 %	2,000	(6,000)
Employers FICA	1,237	0.29 %	1,769	532	20,100	0.42 %	21,347	1,247
Other Payroll Taxes	1,454	0.34 %	2,082	628	23,643	0.49 %	25,114	1,471
Payroll Administrative	146	0.03 %	208	62	2,365	0.05 %	2,496	131
Workers Compensation	464	0.11 %	664	200	7,541	0.16 %	8,009	468
Group Insurance	750	0.18 %	750	0	9,000	0.19 %	9,000	0
Employee Recruitment	157	0.04 %	0	(157)	207	0.00 %	0	(208)
Contract Office Help	854	0.20 %	0	(854)	854	0.02 %	0	(854)
Total Personnel Expenses	20,506	4.83 %	27,363	6,857	308,503	6.39 %	325,461	16,957
Management Fees								
Management Fee	10,981	2.59 %	11,001	20	135,221	2.80 %	129,976	(5,245)
Total Management Fees	10,981	2.59 %	11,001	20	135,221	2.80 %	129,976	(5,245)

Actual     Ratio     Budget     Variance       Administrative Expenses     Office Supplies     0.00 %     75     75     667     0.01 %     900     234       Professional Services     0     0.00 %     0     0     750     0.02 %     750     0.00 %     0     750     0.02 %     750     0.00 %     0     0.750     0.02 %     750     0.00 %     0     0.255     0.01 %     900     234       Professional Services     915     0.22 %     640     (275)     985     0.02 %     1.080     955     (2.280)     0.25 %     9.900     (2.280)     0.26 %     1.040     (2.480)     1.041     Copier, Forms & Printing     220     0.05 %     250     30     2.911     0.06 %     3.000     900     1.260     1.650     1.057     0.35 %     1.620     1.561     1.07 %     1.324     4.987     1.268     322     1.633     0.16 %     1.260     1.260     1.260     1.260     1.260     1.260     1.260     1.260		M	onth Ending	<u>12/15/2022</u>	2	Y	ear to Date	12/15/2022	
Administrative Expenses     0     0.00 %     75     75     667     0.01 %     900     234       Professional Services     0     0.00 %     0     0     750     0.02 %     750     0       Site Travel     0     0.00 %     0     0     2255     0.01 %     0     (255)       Protage & Freight     3.68     0.09 %     250     (119)     3.494     0.02 %     1.080     (455)       License, Permits & Fens     818     0.19 %     660     (137)     2.11 0     0.2 %     9.90 (2.205)       Corpler, Forms & Printing     220     0.05 %     250     30     2.911     0.06 %     3.000     90       Training & Seminars     289     0.07 %     135     (154)     1.675     0.03 %     1.620     (56)       Computer Supplies     0     0.00 %     40     497     0.02 %     1.262     1.620       Telephone & Answering     666     0.16 %     1.107     44.18     3.17     0.17 %     5.237     1.045 </th <th></th> <th>Actual</th> <th>Ratio</th> <th>Budget</th> <th>Variance</th> <th>Actual</th> <th>Ratio</th> <th>Budget</th> <th>Variance</th>		Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Office Supplies     0     0.00%     75     75     667     0.01%     900     234       Professional Services     0     0.00%     0     0     750     0.02%     750     0.0       Site Travel     0     0.00%     0     0     255     0.01%     0.02%     750     0.0       Site Travel     0     0.00%     640     (177)     12,110     0.25%     9.905     (255)       Credit/Collection/Eviction Cost     556     0.13%     78     322     13,439     0.26%     19,640     (2,289)       Dues & Subscriptions     0     0.00%     0     0     0.06%     0.02%     1,260     1660     (164)     1,675     0.03%     1,620     (164)     1,675     0.03%     1,620     (165)     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260     1,260	Administrative Expenses								
Professional Services     0     0.00 %     0     0     255     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     750     0.02 %     1000     (455)       License, Permits & Fees     818     0.19 %     680     (137)     12.110     0.25 %     9.005     (2.205)       Credit/Collecton/Eviction Cost     556     0.13 %     878     322     13.43     0.28 %     10.44     (2.495)       Training & Seminars     299     0.07 %     135     (154)     1.675     0.03 %     1,620     (56)       Computer Supplies     0     0.00 %     400     947     0.02 %     1,045     1,228     4,367       Total Administrative Expenses     4,280     1.01 %     4,605     325     <	Office Supplies	0	0.00 %	75	75	667	0.01 %	900	234
Site Tavel     0     0.00%     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0	Professional Services	0 0	0.00 %	0	0	750	0.02 %	750	0
Postage & Freight     368     0.09 %     250     (119)     3.494     0.07 %     3.000     (495)       Employee Relations     915     0.22 %     640     (275)     985     0.02 %     9.005     (2.205)       Credit/Collection/Eviction Cost     556     0.13 %     878     3.22     13,439     0.28 %     10,540     (2.898)       Dues & Subscriptions     0     0.00 %     0     463     0.01 %     450     (14)       Copier, Forms & Printing     220     0.05 %     250     30     2,911     0.06 %     3.000     90       Training & Seminars     289     0.07 %     125     (154)     1.675     0.02 %     1,268     322       Total Administrative Expenses     4.280     1.01 %     4.605     325     51,353     10.6 %     52,397     1,045       Locator Commissions     0     0.00 %     0     250     0.01 %     3,000     2,750       Brochures & Related     0     0.00 %     0     250     0.01 %     3,000	Site Travel	0	0.00 %	0	0	255	0.01 %	0	(255)
Employee Relations     915     0.22 %     640     (275)     985     0.02 %     1.080     985       License, Permits & Fees     818     0.19 %     680     (137)     12,110     0.25 %     9.005     (2,295)       Credit/Collection/Eviction Cost     556     0.13 %     878     322     13,439     0.28 %     10,540     (2,298)       Dues & Subscriptions     0     0.00 %     0     0     463     0.01 %     450     (14)       Copter, Forms & Printing     220     0.05 %     250     30     2,911     0.06 %     1.06 %     3.000     90       Training & Seminars     289     0.07 %     135     (154)     1.07 %     1.284     4.967       Miscellaneous Administrative     E480     1.01 %     4.605     325     51,353     1.06 %     52,397     1.045       Leasing Expenses     4.280     1.01 %     4.605     325     51,353     1.06 %     52,397     1.045       Leasing Commissions     0.10 %     2.00 %     0 <t< td=""><td>Postage &amp; Freight</td><td>368</td><td>0.09 %</td><td>250</td><td>(119)</td><td>3,494</td><td>0.07 %</td><td>3,000</td><td>(495)</td></t<>	Postage & Freight	368	0.09 %	250	(119)	3,494	0.07 %	3,000	(495)
License, Permits & Fees     818     0.19 %     660     (137)     12,110     0.25 %     9,905     (2,205)       Credit/Collection/Eviction Cost     556     0.13 %     878     322     13,439     0.28 %     10,540     (2,898)       Dues & Subscriptions     0     0.00 %     0     463     0.01 %     450     (2,898)       Training & Seminars     229     0.05 %     250     30     2,211     0.06 %     3,000     90       Training & Seminars     289     0.07 %     135     (154)     1.675     0.03 %     4,967       Ticelephone & Answering     666     0.16 %     1,107     441     8,317     0.17 %     66,00     1,260       Total Administrative Expenses     4,260     1.01 %     4,665     325     51,353     1.06 %     52,397     1,045       Leasing Expenses     0     0.00 %     2     0.01 %     3,000     2,750       Referal Fees     0     0.00 %     0     2     50     0.11 %     1,000     700	Employee Relations	915	0.22 %	640	(275)	985	0.02 %	1,080	<u>)</u> 95
Credit/Collection/Eviction Cost     556     0.13 %     878     322     13.439     0.28 %     10.540     (2,898)       Dues & Subscriptions     0     0.00 %     0     430     0.01 %     450     (14)       Copier, Forms & Printing     220     0.05 %     250     30     2.911     0.06 %     3,000     90       Training & Seminars     288     0.07 %     135     (154)     1,675     0.03 %     1,620     (56)       Computer Supplies     0     0.00 %     40     947     0.02 %     1,045     322     51,353     1.06 %     52,397     1,045       Miscellaneous Administrative     448     0.11 %     4,605     325     51,353     1.06 %     52,397     1,045       Locator Commissions     0     0.00 %     0     0     280     0.01 %     1,000     750       Brochures & Related     0     0.00 %     0     0     1100 02 %     700     (111)       Project & Promotions     141     0.03 %     450     30	License, Permits & Fees	818	0.19 %	680	(137)	12,110	0.25 %	9,905	(2,205)
Dues & Subscriptions     0     0.00 %     0     0     463     0.01 %     450     (14)       Copier, Forms & Printing     220     0.05 %     250     30     2.911     0.06 %     30.00 90     90       Computer Supplies     0     0.00 %     40     40     947     0.02 %     1.268     322       Telephone & Answering     666     0.16 %     1.107     441     8.317     0.17 %     1.3284     4.967       Total Administrative     448     0.11 %     550     102     5.340     0.11 %     6.600     1.260       Leasing Expenses     4/260     1.01 %     4.605     325     51.353     1.06 %     52.397     1.045       Leasing Expenses     0     0.00 %     0     0     250     0.01 %     3.000     2.750       Brochures & Related     0     0.00 %     0     0     841     0.02 %     700     (111)       Project & Promotions     141     0.33 4     450     3.93     55.682     3.564	Credit/Collection/Eviction Cost	556	0.13 %	878	`322 <sup>´</sup>	13,439	0.28 %	10,540	(2,898)
Copier, Forms & Printing     220     0.05 %     250     30     2.911     0.06 %     3,000     90       Training & Seminars     289     0.07 %     135     (154)     1,675     0.03 %     1,620     (56)       Computer Supplies     0     0.00 %     40     40     947     0.02 %     1,268     322       Telephone & Answering     666     0.16 %     1,107     441     8,317     0.17 %     13,284     4,460       Miscellaneous Administrative     Expenses     4,280     1.01 %     4,605     325     51,353     1.06 %     52,397     1,045       Locator Commissions     0     0.00 %     250     250     0.01 %     3,000     2,750       Referral Fees     0     0.00 %     0     0     811     0.00 %     250     0.01 %     3,000     2,750       Referral Fees     0     0.00 %     0     0     811     0.02 %     700     (111)       Project & Promotions     714     0.17 %     1,239     5	Dues & Subscriptions	0	0.00 %	0	0	463	0.01 %	450	(14)
Training & Seminars   289   0.07 %   135   (154)   1.675   0.03 %   1.620   (56)     Computer Supplies   0   0.00 %   40   947   0.02 %   1.288   322     Telephone & Answering   666   0.16 %   1.107   441   8.317   0.17 %   13.284   4.967     Total Administrative   4.48   0.11 %   550   102   5,340   0.11 %   6,600   1,260     Leasing Expenses   4.280   1.01 %   4.605   325   51,353   0.59 %   26,632   (1,831)     Locator Commissions   0   0.00 %   0   0   2250   0.01 %   3,000   2,750     Brederal Fees   0   0.00 %   0   0   811   0.02 %   700   (111)     Project & Promotions   141   0.03 %   450   309   3,819   0.08 %   4,200   381     Utility Expenses   2.005   0.47 %   1,827   (177)   2.722   0.47 %   2,6632   3,909     Electricity - Vacant & Model   456   0.11 %   4,8	Copier, Forms & Printing	220	0.05 %	250	30	2,911	0.06 %	3,000	90
Computer Supplies     0     0.00 %     40     40     947     0.02 %     1,268     322       Telephone & Answering     666     0.16 %     1,107     441     8,317     0.17 %     13,284     4,967       Miscellaneous Administrative     448     0.11 %     550     102     5,340     0.11 %     6,600     1,260       Total Administrative Expenses     4,280     1.01 %     4,605     325     51,353     1.06 %     52,397     1,045       Leasing Expenses     4,280     1.01 %     4,605     325     51,353     1.06 %     52,397     1,045       Locator Commissions     0     0.00 %     2.201     (97)     28,463     0.59 %     26,632     (1,831)       Locator Commissions     0     0.00 %     0     0     811     0.00 %     0     811     0.00 %     0     0     811     0.00 %     4,200     3819     0.08 %     4,200     3819     0.08 %     4,200     3819     0.08 %     3,208     1,625     1,625	Training & Seminars	289	0.07 %	135	(154)	1,675	0.03 %	1,620	(56)
Telephone & Answering Miscellaneous Administrative     666     0.16 %     1.107     441     8.317     0.17 %     13.284     4.967       Total Administrative Expenses     4.280     1.01 %     550     102     5,340     0.11 %     6,600     1.260       Advertising     2,298     0.54 %     2,201     (97)     28,463     0.59 %     26,632     (1,831)       Leasing Expenses     0     0.00 %     0     0     250     250     0.01 %     3,000     2,750       Brochures & Related     0     0.00 %     0     0     811     0.02 %     700     (111)       Project & Promotions     141     0.03 %     450     309     3,819     0.08 %     4,200     381       Leasing Commissions     715     0.17 %     1,827     (177)     22,722     0.47 %     26,632     3,909       Electricity - House Meters     2,005     0.47 %     1,827     (177)     22,722     0.47 %     26,632     3,909       Electricity - House Meters     2,005     0	Computer Supplies	0	0.00 %	40	40	947	0.02 %	1,268	322
Miscellaneous Administrative     448     0.11 %     550     102     5,340     0.11 %     6,600     1,260       Total Administrative Expenses     4,280     1.01 %     4,605     325     51,353     1.06 %     52,397     1,045       Leasing Expenses     Advertising     2,298     0.54 %     2,201     (97)     28,463     0.59 %     26,632     (18,31)       Locator Commissions     0     0.00 %     250     250     250     0.01 %     3,000     2,750       Referral Fees     0     0.00 %     0     0     811     0.02 %     700     (111)       Project & Promotions     141     0.03 %     450     309     3,819     0.08 %     4,200     381       Leasing Commissions     715     0.17 %     1,239     524     17,925     0.37 %     19,550     1,625       Total Leasing Expenses     3,154     0.74 %     1,827     (177)     22,722     0.47 %     26,632     3,909     3,646       Utility Expenses     4,407     1	Telephone & Answering	666	0.16 %	1,107	441	8,317	0.17 %	13,284	4,967
Total Administrative Expenses     4,280     1.01 %     4,605     325     51,353     1.06 %     52,397     1,045       Leasing Expenses     Advertising     2,298     0.54 %     2,201     (97)     28,463     0.59 %     26,632     (1,831)       Locator Commissions     0     0.00 %     250     250     0.01 %     3,000     2,750       Brochures & Related     0     0.00 %     0     0     811     0.02 %     700     (111)       Project & Promotions     141     0.03 %     450     309     3,819     0.08 %     4,200     381       Leasing Commissions     715     0.17 %     1,239     524     17,925     0.37 %     19,550     1,625       Total Leasing Expenses     3,154     0.74 %     4,140     986     51,518     1.07 %     55,082     3,564       Utility Expenses     Electricity - Vacant & Model     456     0.11 %     4.80     22     2.95     0.05 %     5,7.60     3,466       Water Expense     4,407     1.04 % <td>Miscellaneous Administrative</td> <td>448</td> <td>0.11 %</td> <td>550</td> <td>102</td> <td>5,340</td> <td>0.11 %</td> <td>6,600</td> <td>1,260</td>	Miscellaneous Administrative	448	0.11 %	550	102	5,340	0.11 %	6,600	1,260
Leasing Expenses     Advertising     2,298     0.54 %     2,201     (97)     28,463     0.59 %     26,632     (1,831)       Locator Commissions     0     0.00 %     0     0     250     250     0.01 %     1,000     750       Brochures & Related     0     0.00 %     0     0     811     0.02 %     700     (111)       Project & Promotions     141     0.03 %     450     309     3,819     0.08 %     4,200     381       Leasing Commissions     715     0.17 %     1,239     524     17,925     0.37 %     19,550     1,625       Total Leasing Expenses     3,154     0.74 %     4,140     986     51,518     1.07 %     55,082     3,664       Utility Expenses     2,005     0.47 %     1,827     (177)     22,722     0.47 %     26,632     3,909       Electricity - Vacant & Model     456     0.11 %     4,548     (333)     38,516     0.80 %     37,038     (1,477)       Severe Expense     4,407     1.04 % <td>Total Administrative Expenses</td> <td>4,280</td> <td>1.01 %</td> <td>4,605</td> <td>325</td> <td>51,353</td> <td>1.06 %</td> <td>52,397</td> <td>1,045</td>	Total Administrative Expenses	4,280	1.01 %	4,605	325	51,353	1.06 %	52,397	1,045
Advertising     2,298     0.54 %     2,201     (97)     28,463     0.59 %     26,632     (1,831)       Locator Commissions     0     0.00 %     250     250     0.01 %     3,000     2,750       Brochures & Related     0     0.00 %     0     0     811     0.02 %     700     (111)       Project & Promotions     141     0.03 %     450     309     3,819     0.08 %     4,200     381       Leasing Commissions     715     0.17 %     1,239     524     17,925     0.37 %     19,550     1,625       Total Leasing Expenses     3,154     0.74 %     4,140     986     51,518     1.07 %     55,082     3,564       Utility Expenses     Electricity - House Meters     2,005     0.47 %     4,80     23     2,225     0.05 %     5,760     3,466       Water Expense     4,881     1.15 %     4,548     (333)     38,516     0.80 %     37,038     (1,477)       Sewer Expense     4,407     1.04 %     4,548     (333) <td>Leasing Expenses</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Leasing Expenses								
Locator Commissions     0     0.00 %     250     250     250     0.01 %     3,000     2,750       Referral Fees     0     0.00 %     0     0     250     0.01 %     3,000     2,750       Brochures & Related     0     0.00 %     0     0     811     0.02 %     700     (111)       Project & Promotions     141     0.03 %     450     309     3,819     0.08 %     4,200     381       Leasing Commissions     715     0.17 %     1,239     524     17,925     0.37 %     19,550     1,625       Total Leasing Expenses     3,154     0.74 %     4,410     986     51,518     1.07 %     55,082     3,564       Utility Expenses     Electricity - Vacant & Model     456     0.11 %     480     23     2,295     0.05 %     5,760     3,466       Water Expense     4,881     1.15 %     4,543     (233)     38,516     0.80 %     37,038     (1,477)       Sewer Expenses     (6,494)     1.372     0.32 %     1	Advertising	2,298	0.54 %	2,201	(97)	28,463	0.59 %	26.632	(1.831)
Referral Fees     0     0.00 %     0     0     250     0.01 %     1,000     750       Brochures & Related     0     0.00 %     0     0     811     0.02 %     700     (111)       Project & Promotions     141     0.03 %     450     309     3,819     0.08 %     4,200     381       Leasing Commissions     715     0.17 %     1,239     524     17,925     0.37 %     19,550     1,625       Total Leasing Expenses     3,154     0.74 %     4,140     986     51,518     1.07 %     55,082     3,564       Utility Expenses     Electricity - Vacant & Model     456     0.11 %     480     23     2,295     0.05 %     5,760     3,466       Water Expense     4,881     1.15 %     4,548     (333)     38,516     0.80 %     37,038     (1,477)       Sewer Expense     4,407     1.04 %     4,630     223     49,279     1.02 %     45,299     (3,981)       Resident Billing     900     0.21 %     840     6	Locator Commissions	_,0	0.00 %	250	250	250	0.01 %	3.000	2,750
Brochures & Related     0     0.00 %     0     0     811     0.02 %     700     (111)       Project & Promotions     141     0.03 %     450     309     3,819     0.08 %     4,200     381       Leasing Commissions     715     0.17 %     1,239     524     17,925     0.37 %     19,550     1,625       Total Leasing Expenses     3,154     0.74 %     4,140     986     51,518     1.07 %     55,082     3,564       Utility Expenses     Electricity - House Meters     2,005     0.47 %     1,827     (177)     22,722     0.47 %     26,632     3,909       Belectricity - Vacant & Model     456     0.11 %     480     23     2,295     0.05 %     5,760     3,466       Water Expense     4,881     1.15 %     4,548     (333)     38,516     0.80 %     37.038     (1,477)       Sewer Expense     4,407     1.04 %     4,630     223     49,279     1.02 %     45,299     (3,818)       Water Sewer Reimbursements     (6,494)	Referral Fees	0	0.00 %	0	0	250	0.01 %	1.000	750
Project & Promotions Leasing Commissions     141     0.03 %     450     309     3,819     0.08 %     4,200     381       Total Leasing Expenses     3,154     0.17 %     1,239     524     17,925     0.37 %     19,550     1,625       Total Leasing Expenses     3,154     0.74 %     4,140     986     51,518     1.07 %     55,082     3,564       Utility Expenses     Electricity - Vacant & Model     456     0.47 %     1,827     (177)     22,722     0.47 %     26,632     3,909       Belectricity - Vacant & Model     456     0.11 %     480     23     2,295     0.05 %     5,760     3,466       Water Expense     4,407     1.04 %     4,630     223     49,279     1.02 %     45,299     (3,981)       Resident Billing     900     0.21 %     840     (61)     10,965     0.33 %     20,085     4,112       Water & Sewer Reimbursements     (6,494)     (1.53 %     (6,793)     (299)     (78,723)     (1.63) %     (81,540)     (2,817)       Total Ut	Brochures & Related	0 0	0.00 %	0	0	811	0.02 %	700	(111)
Leasing Commissions     715     0.17 %     1,239     524     17,925     0.37 %     19,550     1,625       Total Leasing Expenses     3,154     0.74 %     4,140     986     51,518     1.07 %     55,082     3,564       Utility Expenses     Electricity - House Meters     2,005     0.47 %     1,827     (177)     22,722     0.47 %     26,632     3,909       Electricity - Vacant & Model     4,566     0.11 %     480     23     2,295     0.05 %     5,760     3,466       Water Expense     4,401     1.15 %     4,548     (333)     38,516     0.80 %     37,038     (1,477)       Sewer Expense     4,407     1.04 %     4,630     223     49,279     1.02 %     45,299     (3,981)       Resident Billing     900     0.21 %     840     (61)     10,965     0.23 %     10,078     (888)       Water K Sewer Reimbursements     (6,494)     (1.53) %     (6,793)     (299)     (78,723)     (1.63) %     (17,424)     (12,817)       Total Utility Expenses <td>Project &amp; Promotions</td> <td>141</td> <td>0.03 %</td> <td>450</td> <td>309</td> <td>3.819</td> <td>0.08 %</td> <td>4.200</td> <td>`381<sup>´</sup></td>	Project & Promotions	141	0.03 %	450	309	3.819	0.08 %	4.200	`381 <sup>´</sup>
Total Leasing Expenses     3,154     0.74 %     4,140     986     51,518     1.07 %     55,082     3,564       Utility Expenses     Electricity - House Meters     2,005     0.47 %     1,827     (177)     22,722     0.47 %     26,632     3,909       Electricity - Vacant & Model     456     0.11 %     480     23     2,295     0.05 %     5,760     3,466       Water Expense     4,881     1.15 %     4,548     (333)     38,516     0.80 %     37,038     (1,477)       Sewer Expense     4,407     1.04 %     4,630     223     49,279     1.02 %     45,299     (3,981)       Resident Billing     900     0.21 %     840     (61)     10,965     0.23 %     10,078     (888)       Water Irigation     1,372     0.32 %     1,545     174     15,974     0.33 %     20,085     4,112       Water & Sewer Reimbursements     (6,494)     (1.53) %     (6,793)     (299)     (78,723)     (1.63) %     (81,540)     (2,817)       Total Utility Expenses	Leasing Commissions	715	0.17 %	1.239	524	17.925	0.37 %	19,550	1.625
Utility Expenses     Electricity - House Meters     2,005     0.47 %     1,827     (177)     22,722     0.47 %     26,632     3,909       Electricity - Vacant & Model     456     0.11 %     480     23     2,295     0.05 %     5,760     3,466       Water Expense     4,881     1.15 %     4,548     (333)     38,516     0.80 %     37,038     (1,477)       Sewer Expense     4,407     1.04 %     4,630     223     49,279     1.02 %     45,299     (3,981)       Resident Billing     900     0.21 %     840     (61)     10,965     0.23 %     10,078     (888)       Water Irrigation     1,372     0.32 %     1,545     174     15,974     0.33 %     20,085     4,112       Water & Sewer Reimbursements     (6,494)     (1.53) %     (6,793)     (299)     (78,723)     (1.63) %     (81,540)     (2,817)       Total Utility Expenses     7,527     1.77 %     7,077     (450)     61,028     1.26 %     63,352     2,324       Service Expenses	Total Leasing Expenses	3,154	0.74 %	4,140	986	51,518	1.07 %	55,082	3,564
Electricity - House Meters   2,005   0.47 %   1,827   (177)   22,722   0.47 %   26,632   3,909     Electricity - Vacant & Model   456   0.11 %   480   23   2,295   0.05 %   5,760   3,466     Water Expense   4,881   1.15 %   4,548   (333)   38,516   0.80 %   37,038   (1,477)     Sewer Expense   4,407   1.04 %   4,630   223   49,279   1.02 %   45,299   (3,981)     Resident Billing   900   0.21 %   840   (61)   10,965   0.23 %   10,078   (888)     Water Irrigation   1,372   0.32 %   1,545   174   15,974   0.33 %   20,085   4,112     Water & Sewer Reimbursements   (6,494)   (1.53) %   (6,793)   (299)   (78,723)   (1.63) %   (81,540)   (2,817)     Total Utility Expenses   7,527   1.77 %   7,077   (450)   61,028   1.26 %   63,352   2,324     Service Expenses   1.11 %   4,720   4   56,598   1.17 %   3,900   (1,241)   117 <td>Utility Expenses</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Utility Expenses								
Electricity - Vacant & Model   456   0.11 %   480   23   2,295   0.05 %   5,760   3,466     Water Expense   4,881   1.15 %   4,548   (333)   38,516   0.80 %   37,038   (1,477)     Sewer Expense   4,407   1.04 %   4,630   223   49,279   1.02 %   45,299   (3,981)     Resident Billing   900   0.21 %   840   (61)   10,965   0.23 %   10,078   (888)     Water k Sewer Reimbursements   (6,494)   (1.53) %   (6,793)   (299)   (78,723)   (1.63) %   (81,540)   (2,817)     Total Utility Expenses   7,527   1.77 %   7,077   (450)   61,028   1.26 %   63,352   2,324     Service Expenses   7,527   1.77 %   7,077   (450)   61,028   1.17 %   56,640   43     Exterminating Services/Supplies   624   0.15 %   325   (299)   5,140   0.11 %   3,900   (1,241)     Exterminating Reimbursements   (1,428)   (0.34) %   (1,452)   (24)   (17,541)   (0.36) %   (23,160)	Electricity - House Meters	2 005	0 47 %	1 827	(177)	22 722	0 47 %	26 632	3 909
Water Expense   4,881   1.15 %   4,548   (333)   38,516   0.80 %   37,038   (1,477)     Sewer Expense   4,407   1.04 %   4,630   223   49,279   1.02 %   45,299   (3,981)     Resident Billing   900   0.21 %   840   (61)   10,965   0.23 %   10,078   (888)     Water Irrigation   1,372   0.32 %   1,545   174   15,974   0.33 %   20,085   4,112     Water & Sewer Reimbursements   (6,494)   (1.53) %   (6,793)   (299)   (78,723)   (1.63) %   (81,540)   (2,817)     Total Utility Expenses   7,527   1.77 %   7,077   (450)   61,028   1.26 %   63,352   2,324     Service Expenses   624   0.15 %   325   (299)   5,140   0.11 %   3,900   (1,241)     Exterminating Reimbursements   (1,428)   (0.34) %   (1,452)   (24)   (17,541)   (0.36) %   (17,424)   117     Garbage & Trash Reimbursements   (1,933)   (0.46) %   (1,930)   3   (23,470)   (0.49) %   (23,160) <td>Electricity - Vacant &amp; Model</td> <td>456</td> <td>0.11 %</td> <td>480</td> <td>23</td> <td>2,295</td> <td>0.05 %</td> <td>5.760</td> <td>3,466</td>	Electricity - Vacant & Model	456	0.11 %	480	23	2,295	0.05 %	5.760	3,466
Sewer Expense   4,407   1.04 %   4,630   223   49,279   1.02 %   45,299   (3,981)     Resident Billing   900   0.21 %   840   (61)   10,965   0.23 %   10,078   (888)     Water Irrigation   1,372   0.32 %   1,545   174   15,974   0.33 %   20,085   4,112     Water & Sewer Reimbursements   (6,494)   (1.53) %   (6,793)   (299)   (78,723)   (1.63) %   (81,540)   (2,817)     Total Utility Expenses   7,527   1.77 %   7,077   (450)   61,028   1.17 %   56,640   43     Exterminating Services/Supplies   624   0.15 %   325   (299)   5,140   0.11 %   3,900   (1,241)     Exterminating Reimbursements   (1,428)   (0.34) %   (1,452)   (24)   (17,541)   (0.36) %   (17,424)   117     Garbage & Trash Reimbursements   (1,933)   (0.46) %   (1,930)   3   (23,470)   (0.49) %   (23,160)   310     Security Services   882   0.21 %   600   (282)   7,442   0.15 %   7,2	Water Expense	4.881	1.15 %	4.548	(333)	38.516	0.80 %	37.038	(1.477)
Resident Billing     900     0.21 %     840     (61)     10,965     0.23 %     10,078     (888)       Water Irrigation     1,372     0.32 %     1,545     174     15,974     0.33 %     20,085     4,112       Water & Sewer Reimbursements     (6,494)     (1.53) %     (6,793)     (299)     (78,723)     (1.63) %     (81,540)     (2,817)       Total Utility Expenses     7,527     1.77 %     7,077     (450)     61,028     1.17 %     56,640     43       Exterminating Services/Supplies     624     0.15 %     325     (299)     5,140     0.11 %     3,900     (1,241)       Exterminating Reimbursements     (1,428)     (0.34) %     (1,452)     (24)     (17,541)     (0.36) %     (17,424)     117       Garbage & Trash Reimbursements     (1,933)     (0.46) %     (1,930)     3     (23,470)     (0.49) %     (23,160)     310       Security Services     882     0.21 %     600     (282)     7,442     0.15 %     7,200     (242)       Uniform Services and Clean	Sewer Expense	4.407	1.04 %	4.630	223	49.279	1.02 %	45.299	(3.981)
Water Irrigation   1,372   0.32 %   1,545   174   15,974   0.33 %   20,085   4,112     Water & Sewer Reimbursements   (6,494)   (1.53) %   (6,793)   (299)   (78,723)   (1.63) %   (81,540)   (2,817)     Total Utility Expenses   7,527   1.77 %   7,077   (450)   61,028   1.26 %   63,352   2,324     Service Expenses   Grounds Maintenance Contract   4,716   1.11 %   4,720   4   56,598   1.17 %   56,640   43     Exterminating Services/Supplies   624   0.15 %   325   (299)   5,140   0.11 %   3,900   (1,241)     Garbage & Trash Removal   7,177   1.69 %   2,050   (5,127)   30,586   0.63 %   24,600   (5,986)     Garbage & Trash Reimbursements   (1,933)   (0.46) %   (1,930)   3   (23,470)   (0.49) %   (23,160)   310     Security Services   882   0.21 %   600   (282)   7,442   0.17 %   7,200   (242)     Uniform Services and Cleaning   332   0.08 %   0   (332)   645	Resident Billing	900	0.21 %	840	(61)	10,965	0.23 %	10.078	(888)
Water & Sewer Reimbursements     (6,494)     (1.53) %     (6,793)     (299)     (78,723)     (1.63) %     (81,540)     (2,817)       Total Utility Expenses     7,527     1.77 %     7,077     (450)     61,028     1.26 %     (81,540)     (2,817)       Service Expenses     Grounds Maintenance Contract     4,716     1.11 %     4,720     4     56,598     1.17 %     56,640     43       Exterminating Services/Supplies     624     0.15 %     325     (299)     5,140     0.11 %     3,900     (1,241)       Exterminating Reimbursements     (1,428)     (0.34) %     (1,452)     (24)     (17,541)     (0.36) %     (17,424)     117       Garbage & Trash Reimoval     7,177     1.69 %     2,050     (5,127)     30,586     0.63 %     24,600     (5,986)       Garbage & Trash Reimbursements     (1,933)     (0.46) %     (1,930)     3     (23,470)     (0.49) %     (23,160)     310       Security Services     882     0.21 %     600     (282)     7,442     0.15 %     7,200     (24	Water Irrigation	1,372	0.32 %	1,545	174	15,974	0.33 %	20,085	4,112
Total Utility Expenses7,5271.77 %7,077(450)61,0281.26 %63,3522,324Service ExpensesGrounds Maintenance Contract4,7161.11 %4,720456,5981.17 %56,64043Exterminating Services/Supplies6240.15 %325(299)5,1400.11 %3,900(1,241)Exterminating Reimbursements(1,428)(0.34) %(1,452)(24)(17,541)(0.36) %(17,424)117Garbage & Trash Removal7,1771.69 %2,050(5,127)30,5860.63 %24,600(5,986)Garbage & Trash Reimbursements(1,933)(0.46) %(1,930)3(23,470)(0.49) %(23,160)310Security Services8820.21 %600(282)7,4420.15 %7,200(242)Uniform Services and Cleaning3320.08 %0(332)6450.01 %750106Hallway Cleaning3600.08 %450903,3140.07 %5,4002,086Fire Protection1150.03 %75(39)7820.02 %900117Total Service Expenses10,8452.56 %4,838(6,006)63,4961.32 %58,806(4,690)	Water & Sewer Reimbursements	(6,494)	(1.53) %	(6,793)	(299)	(78,723)	(1.63) %	(81,540)	(2,817)
Service Expenses     4,716     1.11 %     4,720     4     56,598     1.17 %     56,640     43       Exterminating Services/Supplies     624     0.15 %     325     (299)     5,140     0.11 %     3,900     (1,241)       Exterminating Reimbursements     (1,428)     (0.34) %     (1,452)     (24)     (17,541)     (0.36) %     (17,424)     117       Garbage & Trash Removal     7,177     1.69 %     2,050     (5,127)     30,586     0.63 %     24,600     (5,986)       Garbage & Trash Reimbursements     (1,933)     (0.46) %     (1,930)     3     (23,470)     (0.49) %     (23,160)     310       Security Services     882     0.21 %     600     (282)     7,442     0.15 %     7,200     (242)       Uniform Services and Cleaning     332     0.08 %     450     90     3,314     0.07 %     5,400     2,086       Fire Protection     115     0.03 %     75     (39)     782     0.02 %     900     117       Total Service Expenses     10,845	Total Utility Expenses	7,527	1.77 %	7,077	(450)	61,028	1.26 %	63,352	2,324
Grounds Maintenance Contract   4,716   1.11 %   4,720   4   56,598   1.17 %   56,640   43     Exterminating Services/Supplies   624   0.15 %   325   (299)   5,140   0.11 %   3,900   (1,241)     Exterminating Reimbursements   (1,428)   (0.34) %   (1,452)   (24)   (17,541)   (0.36) %   (17,424)   117     Garbage & Trash Removal   7,177   1.69 %   2,050   (5,127)   30,586   0.63 %   24,600   (5,986)     Garbage & Trash Reimbursements   (1,933)   (0.46) %   (1,930)   3   (23,470)   (0.49) %   (23,160)   310     Security Services   882   0.21 %   600   (282)   7,442   0.15 %   7,200   (242)     Uniform Services and Cleaning   332   0.08 %   450   90   3,314   0.07 %   5,400   2,086     Fire Protection   115   0.03 %   75   (39)   782   0.02 %   900   117     Total Service Expenses   10,845   2.56 %   4,838   (6,006)   63,496   1.32 %   58,806 <td>Service Expenses</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Service Expenses								
Exterminating Services/Supplies6240.15 %325(299)5,1400.11 %3,900(1,241)Exterminating Reimbursements(1,428)(0.34) %(1,452)(24)(17,541)(0.36) %(17,424)117Garbage & Trash Removal7,1771.69 %2,050(5,127)30,5860.63 %24,600(5,986)Garbage & Trash Reimbursements(1,933)(0.46) %(1,930)3(23,470)(0.49) %(23,160)310Security Services8820.21 %600(282)7,4420.15 %7,200(242)Uniform Services and Cleaning3320.08 %0(332)6450.01 %750106Hallway Cleaning3600.08 %450903,3140.07 %5,4002,086Fire Protection1150.03 %75(39)7820.02 %900117Total Service Expenses10,8452.56 %4,838(6,006)63,4961.32 %58,806(4,690)	Grounds Maintenance Contract	4.716	1.11 %	4.720	4	56.598	1.17 %	56.640	43
Exterminating Reimbursements Garbage & Trash Removal Garbage & Trash Reimbursements(1,428) 7,177(0.34) % 1.69 % 2,050(1,452) 2,050(24) (17,541)(10.36) % (17,541)(17,424) (17,546)(117 (17,546)Garbage & Trash Reimbursements Security Services Uniform Services and Cleaning 	Exterminating Services/Supplies	624	0.15 %	325	(299)	5,140	0.11 %	3.900	(1.241)
Garbage & Trash Removal Garbage & Trash Reimbursements7,1771.69 % 1.9332,050(5,127)30,5860.63 % 0.63 %24,600(5,986)Garbage & Trash Reimbursements Security Services(1,933)(0.46) % 882(1,930)3(23,470)(0.49) % 0(23,160)310Uniform Services and Cleaning Hallway Cleaning3320.08 %0(332)6450.01 % 0750106Hallway Cleaning Fire Protection3600.08 %450903,3140.07 %5,4002,086Total Service Expenses10,8452.56 %4,838(6,006)63,4961.32 %58,806(4,690)	Exterminating Reimbursements	(1.428)	(0.34) %	(1.452)	(24)	(17.541)	(0.36) %	(17,424)	117
Garbage & Trash Reimbursements Security Services     (1,933)     (0.46) %     (1,930)     3     (23,470)     (0.49) %     (23,160)     310       Uniform Services and Cleaning Hallway Cleaning     332     0.21 %     600     (282)     7,442     0.15 %     7,200     (242)       Total Service Expenses     10,845     2.56 %     4,838     (6,006)     63,496     1.32 %     58,806     (4,690)	Garbage & Trash Removal	7,177	1.69 %	2,050	(5,127)	30,586	0.63 %	24,600	(5,986)
Security Services     882     0.21 %     600     (282)     7,442     0.15 %     7,200     (242)       Uniform Services and Cleaning     332     0.08 %     0     (332)     645     0.01 %     750     106       Hallway Cleaning     360     0.08 %     450     90     3,314     0.07 %     5,400     2,086       Fire Protection     115     0.03 %     75     (39)     782     0.02 %     900     117       Total Service Expenses     10,845     2.56 %     4,838     (6,006)     63,496     1.32 %     58,806     (4,690)	Garbage & Trash Reimbursements	(1,933)	(0.46) %	(1,930)	<b>`</b> 3	(23,470)	(0.49) %	(23,160)	310
Uniform Services and Cleaning Hallway Cleaning     332     0.08 %     0     (332)     645     0.01 %     750     106       Hallway Cleaning     360     0.08 %     450     90     3,314     0.07 %     5,400     2,086       Fire Protection     115     0.03 %     75     (39)     782     0.02 %     900     117       Total Service Expenses     10,845     2.56 %     4,838     (6,006)     63,496     1.32 %     58,806     (4,690)	Security Services	882	0.21 %	600	(282)	7,442	0.15 %	7,200	(242)
Hallway Cleaning Fire Protection     360     0.08 %     450     90     3,314     0.07 %     5,400     2,086       Total Service Expenses     10,845     2.56 %     4,838     (6,006)     63,496     1.32 %     58,806     (4,690)	Uniform Services and Cleaning	332	0.08 %	0	(332)	645	0.01 %	750	`106 <sup>´</sup>
Fire Protection     115     0.03 %     75     (39)     782     0.02 %     900     117       Total Service Expenses     10,845     2.56 %     4,838     (6,006)     63,496     1.32 %     58,806     (4,690)	Hallway Cleaning	360	0.08 %	450	<b>90</b>	3,314	0.07 %	5,400	2,086
Total Service Expenses     10,845     2.56 %     4,838     (6,006)     63,496     1.32 %     58,806     (4,690)	Fire Protection	115	0.03 %	75	(39)	782	0.02 %	900	117
	Total Service Expenses	10,845	2.56 %	4,838	(6,006)	63,496	1.32 %	58,806	(4,690)

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 219 of 310 PageID 4020

	М	onth Endin	g 12/15/2022	2	`	ear to Dat	e 12/15/2022	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Cleaning & Decorating Expenses								
Contract Paint Labor	3,366	0.79 %	206	(3,161)	13,685	0.28 %	8,841	(4,844)
Paint Supplies	207	0.05 %	319	<u></u> 112	5,319	0.11 %	8,489	3,170
Contract Cleaning & Supplies	2,024	0.48 %	345	(1,679)	20,080	0.42 %	8,520	(11,560)
Carpet Cleaning	1,077	0.25 %	240	(837)	13,325	0.28 %	6,960	(6,365)
Carpet Dyeing & Repairs	0	0.00 %	90	90	325	0.01 %	1,080	755
Sheetrock Repairs	10	0.00 %	120	110	1,576	0.03 %	1,440	(137)
Total Cleaning & Decorating Ex-	6,684	1.58 %	1,320	(5,365)	54,310	1.13 %	35,330	(18,981)
penses								
Repair & Maintenance Expenses								
Roof Supplies & Repairs	0	0.00 %	0	0	250	0.01 %	0	(250)
Grounds Maintenance Supplies	247	0.06 %	40	(207)	1,614	0.03 %	480	(1,133)
Pool Supplies & Repair	482	0.11 %	450	(32)	7,353	0.15 %	6,940	(413)
Clubhouse & Amenity Repairs	134	0.03 %	0	(134)	134	0.00 %	0	(134)
Parking Lot/Sidewalks	0	0.00 %	0	0	62	0.00 %	0	(62)
Electrical Supplies & Repairs	754	0.18 %	25	(729)	1,195	0.02 %	450	(745)
Plumbing Supplies & Repairs	409	0.10 %	35	(374)	2,540	0.05 %	420	(2,121)
HVAC Supplies & Repairs	176	0.04 %	100	(77)	5,573	0.12 %	2,600	(2,972)
Appliance Supplies & Repairs	833	0.20 %	90	(742)	9,875	0.20 %	1,255	(8,620)
Carpentry Supplies	0	0.00 %	0	0	15	0.00 %	0	(15)
Hardware Supplies	210	0.05 %	45	(165)	848	0.02 %	590	(258)
Locks & Keys	105	0.02 %	25	(80)	395	0.01 %	600	204
Light Bulbs & Fixtures	418	0.10 %	50	(368)	2,396	0.05 %	1,500	(895)
Total Repair & Maintenance Ex-	3,768	0.89 %	860	(2,908)	32,250	0.67 %	14,835	(17,414)
penses								
Property Taxes	^^	(= 00.04						
Property Tax Expense	75,866	17.88 %	76,931	1,065	922,107	19.10 %	923,173	1,066
Total Property Taxes	75,866	17.88 %	76,931	1,065	922,107	19.10 %	923,173	1,066
Property Insurance								
Hazard Insurance Expense	9,741	2.30 %	8,327	(1,414)	111,232	2.30 %	99,924	(11,308)
Total Property Insurance	9,741	2.30 %	8,327	(1,414)	111,232	2.30 %	99,924	(11,308)
Total Operating Expenses	153,352	36.14 %	146,462	(6,890)	1,791,018	37.11 %	1,758,336	(32,682)
Total Net Operating Income	240,150	56.60 %	244,835	(4,685)	2,986,666	61.88 %	2,863,385	123,281

	Мо	onth Ending	g 12/15/2022		Y	ear to Date	12/15/2022	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Property Replacements								
Recurring Replacements								
Carpet Replacement	1,331	0.31 %	604	(727)	24,794	0.51 %	10,268	(14,526)
Drapery/Mini-Blind Replacements	0	0.00 %	85	85	3,485	0.07 %	1,870	(1,615)
Apppliance Replacements	1,717	0.40 %	265	(1,453)	15,174	0.31 %	3,175	(11,999)
Total Recurring Replacements	3,048	0.72 %	954	(2,095)	43,453	0.90 %	15,313	(28,140)
Non-Recurring Replacements								
Pool Furniture	0	0.00 %	0	0	2,279	0.05 %	3,500	1,221
Playground/Recreational Equipment	0	0.00 %	0	0	108	0.00 %	0	(108)
Lawns, Trees & Shrubs	1,949	0.46 %	0	(1,948)	129,661	2.69 %	126,843	(2,818)
Paving & Parking Lots	0	0.00 %	0	0	(3,815)	(0.08) %	9,100	12,915
Roof Replacments	0	0.00 %	0	0	5,225	0.11 %	0	(5,225)
Exterior Carpentry/Siding	0	0.00 %	0	0	1,289	0.03 %	0	(1,289)
Concrete Repairs	0	0.00 %	0	0	3,789	0.08 %	0	(3,789)
HVAC Replacments	0	0.00 %	0	0	6,066	0.13 %	2,500	(3,566)
Plumbing Replacements	0	0.00 %	0	0	5,140	0.11 %	0	(5,140)
Electrical Replacement	0	0.00 %	0	0	1,419	0.03 %	0	(1,419)
Pool & Equipment	0	0.00 %	0	0	489	0.01 %	0	(488)
Gate Repairs & Supplies	500	0.12 %	0	(500)	4,695	0.10 %	800	(3,896)
City Inspection/Multifamily Fee	0	0.00 %	0	0	26,928	0.56 %	26,928	0
Major Pest Control	379	0.09 %	0	(379)	1,326	0.03 %	800	(526)
Other Non-Recurring Replacements	111	0.03 %	0	(111)	14,193	0.29 %	5,500	(8,692)
Unit Upgrades	0	0.00 %	0	0	9,000	0.19 %	0	(9,001)
Audit Expense	0	0.00 %	0	0	7,800	0.16 %	7,700	(100)
Fire Alarm System Repairs	200	0.05 %	0	(200)	31,311	0.65 %	7,650	(23,661)
Ownership Level Expenses	0	0.00 %	0	0	130	0.00 %	0	(129)
Total Non-Recurring Replacements	3,139	0.74 %	0	(3,138)	247,033	5.12 %	191,321	(55,711)
Total Property Replacements	6,187	1.46 %	954	(5,233)	290,486	6.02 %	206,634	(83,851)

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 221 of 310 PageID 4022

	М	onth Endin	g 12/15/2022	2	١	ear to Date	e 12/15/2022	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Reserve Activity								
Recurring Reserve Expense	6,800	1.60 %	6,800	0	81,600	1.69 %	81,600	0
Total Reserve Activity	6,800	1.60 %	6,800	0	81,600	1.69 %	81,600	0
Total Available for Debt Service	227,163	53.54 %	237,081	(9,918)	2,614,580	54.17 %	2,575,151	39,429
Debt Service								·
Interest Expense	114,114	26.90 %	156,640	42,526	1,376,787	28.52 %	1,879,680	502,893
Principal - First to Fourth	35,101	8.27 %	0	(35,101)	413,791	8.57 %	0	(413,791)
HUD MIP (PMI) Insurance	41	0.01 %	0	(41)	44,798	0.93 %	0	(44,797)
Total Debt Service	149,256	35.18 %	156,640	7,384	1,835,376	38.03 %	1,879,680	44,305
Total Cash Flow/(Deficit)	77,907	18.36 %	80,441	(2,534)	779,205	16.14 %	695,471	83,734

	M	onth Ending	12/15/2022	2	Y	ear to Date	12/15/2022	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Syndication / Non-Operating Ex-								
penses								
Debt Service Principal Credit	(35,101)	(8.27) %	0	(35,101)	(413,791)	(8.57) %	0	(413,791)
Replacement Reserve Credit	(6,800)	(1.60) %	0	(6,800)	(81,600)	(1.69) %	0	(81,600)
Deferred Interest - HUD	7,299	`1.72 <sup>´</sup> %	0	7,299	43,455	0.90 <sup>°</sup> %	0	43,455
Total Syndication / Non-Operating Ex-	(34,602)	(8.16) %	0	(34,602)	(451,936)	(9.36) %	0	(451,936)
penses								
Net Income / (Loss)	112,509	26.52 %	80,441	32,068	1,231,141	25.51 %	695,471	535,670

	Month Ending 12/15/2021 Adual	Month Ending 01/15/2022 Actual	Month Ending 02/15/2022 Actual	Month Ending 03/15/2022 Actual	Month Ending 04/15/2022 <sup>Actual</sup>	Month Ending 05/15/2022	Month Ending 06/15/2022	Month Ending 07/15/2022	Month Ending 08/15/2022 <sup>Actual</sup>	Month Ending 09/15/2022 Actual	Month Ending 10/15/2022	Month Ending 11/15/2022 Actual	Month Ending 12/15/2022 <sup>Actual</sup>	
Revenue														
Possible Rent Per Leases Rent Per Schedule Total Potential Per Schedule Total Rent Per Schedule	395,090 395,090	404,610 404,610	404,610 404,610	411,410 411,410	411,410 411,410	422,230 422,230	425,830 425,830	448,571 448,571	448,571 448,571	464,800 464,800	464,800 464,800	464,800 464,800	464,07 464,07	2 2
Leases Under Schedule Leases Under/Over Schedule Total Leases Under Schedule Total Possible Rent Per Leases	(13,941) (13,941) 381,149	(22,723) (22,723) 381,887	(22,234) (22,234) 382,376	(27,187) (27,187) 384,223	(21,520) (21,520) 389,890	(25,180) (25,180) 397,050	(24,879) (24,879) 400,951	(43,716) (43,716) 404,855	(39,941) (39,941) 408,630	(50,901) (50,901) 413,899	(46,558) (46,558) 418,242	(44,354) (44,354) 420,446	(39,79 (39,79 424,27	<u>(9)</u>
Vacancy Losses Vacancy Loss	(9,565)	(4,774)	(4,804)	(11,546)	(12,299)	(11,455)	(12,322)	(10,815)	(14,248)	(13,465)	(14,674)	(28,586)	(38,84	5
Total Vacancy Losses	(9,565)	(4,774)	(4,804)	(11,546)	(12,299)	(11,455)	(12,322)	(10,815)	(14,248)	(13,465)	(14,674)	(28,586)	(38,84)	ک
Other Rental Losses Model Bad Debt Loss Discounts & Concessions Total Other Rental Losses Total Rental Losses	(1,350) (1,139) (1,917) (1,917) (4,406) (13,971)	(1,385) (7,317) (1,296) (9,998) (14,772)	(1,385) (4,245) (1,335) (1,335) (11,769)	(1,410) (9,574) (1,450) (12,434) (23,980)	(1,410) (5,477) (1,471) (8,358) (20,657)	(1,430) (4,291) (1,069) (6,790) (18,245)	(1,450) (4,025) (884) (6,359) (18,681)	(1,450) (4,594) 272 (5,772) (16,587)	(1,558) (2,731) (1,215) (1,215) (5,504) (19,752)	(1,558) (280) (915) (2,753) (16,218)	(1,558) (4,150) (184) (5,892) (20,566)	(1,558) (5,314) (870) (7,742) (36,328)	(1,558 (77) (70) (3,038 (41,880	ଳିକିଳିଳିଳି
Total Net Rental Revenue	367,178	367,115	370,607	360,243	369,233	378,805	382,270	388,268	388,878	397,681	397,676	384,118	382,398	~
Other Revenue Deposit Forfeitures Non-Refundable Pet Fees Application Fees NSF & Late Fees NSF & Late Fees Television Cable Revenue Vending Revenue Miscellaneous Revenue Interest Income	74 2,609 1,450 4,955 1,024 1,024 6,233 6,233	6,044 1,759 800 4,230 6,132 6,132	297 1,511 1,350 1,350 1,350 1,350 1,712 5,234 6,234	4,472 951 1,900 1,347 2,641 2,641 8,472 8,472	2,672 2,554 2,550 1,823 1,823 7,453 7,453	6,182 2,036 2,036 2,685 0 4,282 4,282	7,549 3,686 1,450 1,955 6,506 6,506	5,065 2,723 2,200 5,330 8,354 48	5,803 2,521 1,700 2,985 2,985 0 3,173 49	3,385 2,764 800 2,560 2,560 4,350 4,350 50	3,625 1,765 600 2,655 3,638 3,638 7,696 7,696	3,868 1,174 750 3,060 1,939 476 3,069	3,50, 1,372 65( 2,75( 2,75( 2,75( 6)	
Total Other Revenue	16,392	19,014	12,138	19,827	16,801	17,933	21,672	26,595	16,707	14,171	20,028	14,403	11,104	

Trailing 12 Month Income Statement As of December 15, 2022

**Parc at Windmill Farms** 

12 Month Total	4,777,684	20,718 91,947 20,100 23,643 2,355 2,355 2,355 7,541 7,541 9,564 9,508 854	135,221 135,221	666 666 750 3,495 3,495 12,110 13,438 464 13,438 13,438 13,430 5,340 51,352 51,352
Month Ending 12/15/2022 <sup>Actual</sup>	393,502	7,653 4,948 2,843 2,843 1,454 1,454 1,454 1,454 1,464 750 854 20,506	10,981 10,981	0 0 0 0 0 0 556 8 818 818 220 220 289 666 0 0 448 448
Month Ending 11/15/2022 <sup>Actual</sup>	398,521	10,530 6,514 1,415 1,415 1,415 1,415 1,415 1,75 558 750 750 0 0	11,272 11,272	0 62 404 1,669 866 220 220 220 236 656 418 236 656 656
Month Ending 10/15/2022 <sup>Actual</sup>	417,704	9,951 8,242 2,00 1,654 1,946 1,946 1,946 1,946 750 0 0 0	11,689 11,689	233 233 233 233 233 233 233 233 233 233
Month Ending 09/15/2022 <sup>Actual</sup>	411,852	10,698 8,540 1,336 1,336 2,081 2,081 750 0 0 0	11,606 11,606	135 135 55 2,357 2,357 2,357 114 882 391 5,268
Month Ending 08/15/2022 <sup>Actual</sup>	405,585	10,327 8,128 8,128 2,270 1,750 2,058 2,058 2,058 2,058 2,058 2,058 2,058 2,058 2,058 2,058 2,058 2,058 2,058 2,016 2,017 0 0 0	11,494 11,494	0 277 277 2,172 2,172 2,192 2,19 2,19 4,91 4,846 4,846
Month Ending 07/15/2022 <sup>Actual</sup>	414,863	10,330 8,091 2,402 2,402 2,310 2,310 2,310 2,310 750 0 0	11,760 11,760	88 0 269 269 1,573 1,573 219 219 219 214 237 678 678 678
Month Ending 06/15/2022 <sup>Actual</sup>	403,942	10,621 8,562 2,477 2,477 2,131 2,131 2,131 2,13 750 0 0 0	11,351 11,351	193 193 193 193 193 193 193 114 114 576 689 689 576
Month Ending 05/15/2022 <sup>Actual</sup>	396,738	10,083 7,394 2,202 1,929 193 615 750 0 0 24,806	10,876 10,876	111 0 253 45 1,327 1,327 1,327 1,327 1,327 1,327 1,324 501 4,465 671
Month Ending 04/15/2022 <sup>Actual</sup>	386,034	10,531 8,522 2,452 2,452 2,452 2,452 2,452 2,452 2,452 2,452 2,317 750 0 0 0 0	10,993 10,993	23 272 272 272 272 415 415 449 3,007 3,007
Month Ending 03/15/2022 <sup>Actual</sup>	380,070	9,936 7,172 2,149 1,543 1,815 782 7578 750 750 24,125	11,059 11,059	35 750 277 277 907 412 114 114 471 3,905
Month Ending 02/15/2022 <sup>Actual</sup>	382,745	9,740 7,884 2,290 1,603 1,886 1,886 1,886 750 24,993	11,386 11,386	82 0 0 1,579 1,579 1,579 1,579 1,579 1,570 1,570 1,570 1,570 1,570 5,030
Month Ending 01/15/2022 <sup>Actual</sup>	386,129	10,319 7,949 2,294 1,672 1,967 1,97 750 750 0 25,775	10,754 10,754	0 0 2,569 2,569 2,569 2,19 2,14 2,14 2,13 2,370 5,320
Month Ending 12/15/2021 <sup>Actual</sup>	383,570	9,569 7,778 2,284 1,603 1,886 1,886 1,886 1,886 500 500 24,411	10,759 10,759	30 0 0 874 1,404 1,404 115 115 115 115 115 115 115 115 115 11
	Total Revenue	Operating Expenses Personnel Expenses Office Salaries Maintenance Porters/Housekeepers Bonuses Employers FICA Other Payroll Administrative Vorkers Compensation Group Insurance Employee Recruitment Contract Office Help Total Personnel Expenses	Management Fees Management Fee Total Management Fees	Administrative Expenses Office Supplies Professional Services Site Travel Postage & Freight Postage & Freight Employee Relations License, Permits & Fees Credit/Collection/Eviction Cost Dues & Subscriptions Copier, Forms & Printing Training & Seminars Computer Supplies Training & Answering Miscellaneous Administrative Total Administrative Expenses

12 Month Total	28,463 250 250 811 3,819 17,925 51,518	22,723 2,294 38,516 49,279 10,965 10,965 15,974 (78,723) 61,028	56,598 5,140 (17,541) 30,586 (23,470) (23,447 644 3,314 3,314 783 63,497
Month Ending 12/15/2022	2,298 0 141 715 3,154	2,005 456 4,407 4,407 900 (6,494) 7,527	4,716 624 (1,428) 7,177 (1,933) 882 332 360 115 10,845
Month Ending 11/15/2022	2,743 0 60 597 975 4,375	1,999 52 3,086 4,160 911 1,760 (6,314) 5,654	4,717 448 (1,470) 2,455 (1,975) 883 883 120 180 180 120
Month Ending 10/15/2022	2,232 0 0 1,430 3,983	90 266 3,097 4,170 911 3,576 (7,589) 4,521	4,716 440 (1,470) 2,655 (1,940) 883 883 883 883 883 883 883 883 883 88
Month Ending <u>9/15/2022</u>	2,365 250 0 11,950 4,776	1,794 (3) 2,826 3,827 897 3,475 (6,792) 6,024	4,716 1,067 (1,458) 2,156 (1,944) 883 300 5,746 5,746
Month Ending 38/15/2022 ( Actual	2,298 0 0 145 2,145 4,588	2,028 338 3,964 3,964 2,230 (6,303) 6,068	4,717 526 (1,458) 1,759 (1,960) (1,960) 882 882 4,736 4,736
Month Ending 07/15/2022 0 Actual	2,299 0 0 984 2,145 5,428	1,877 91 3,642 4,290 904 904 (5,705) 5,597	4,717 440 (1,344) 2,655 (1,839) (1,839) 882 0 300 5,811
Month Ending <u>6/15/2022</u> 0 Actual	2,298 0 0 135 2,015 4,448	2,100 344 2,956 4,029 925 822 (6,216) 4,960	4,716 163 (1,404) 1,991 (1,876) 883 300 300 4,855
Month Ending <u>5/15/2022</u> (	2,299 0 0 527 1,755 4,581	2,120 223 2,775 3,845 911 6,008) 4,458	4,716 158 (1,434) 885 (1,953) 1,265 1,265 1,265 1,265 1,265 1,265 1,265 1,205 1207
Month Ending <u>14/15/2022</u> 0 Actual	2,407 0 250 135 1,545 4,337	2,393 475 3,117 4,191 932 932 (6,712) 4,936	4,717 386 (1,593) 885 (2,031) (2,031) 0 0 150 2,514 -
Month Ending 33/15/2022 0 Actual	2,407 0 52 188 910 3,557	2,250 0 2,676 3,745 925 340 (7,789) 2,147	4,716 316 (1,506) 2,6655 (2,076) (2,076) 300 300 300 4,705
Month Ending 2/15/2022 0	2,409 0 700 1,040 4,447	2,261 (157) 3,846 4,857 925 469 (6,218) 5,983	4,716 287 (1,524) 2,656 (2,023) (2,023) 0 150 150 4,382
Month Ending 11/15/2022 C	2,408 0 135 1,300 3,843	1,807 209 3,792 905 3,792 905 3,755 3,155	4,717 286 (1,452) 2,655 (1,921) (1,921) 0 13 464 464 0 4,762
Month Ending 12/15/2021 0 Actual	2,201 0 150 1,325 3,727	1,972 242 2,693 3,764 925 926 (6,431) 3,565	4,716 286 (1,482) 2,655 (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038) (2,038
	Leasing Expenses Advertising Locator Commissions Referral Fees Brochures & Related Project & Promotions Leasing Commissions Total Leasing Expenses	Utility Expenses Electricity - House Meters Electricity - Vacant & Model Water Expense Sewer Expense Resident Billing Water Irrigation Water Irrigation Water Reimbursements Total Utility Expenses	Service Expenses Grounds Maintenance Contract Exterminating Services/Supplies Exterminating Reimbursements Garbage & Trash Reimbursements Security Services and Cleaning Hallway Cleaning Fire Protection Total Service Expenses

	:			:	:	:	:	:	:	:	:	:	:	
	Month Ending 12/15/2021	Month Ending 01/15/2022	Month Ending 02/15/2022	Month Ending 03/15/2022	Month Ending 04/15/2022	Month Ending 05/15/2022	Month Ending 06/15/2022	Month Ending 07/15/2022	Month Ending 08/15/2022	Month Ending 09/15/2022	Month Ending 10/15/2022	Month Ending 11/15/2022	Month Ending 12/15/2022	12 Mo T
	Actual													
Cleaning & Decorating Expenses	c	c	c		i.					c	c			
Contract Paint Labor	o	Э	o	/40	240	3,150	1,377	1,031	2,521	O	D	206	3,300	13,68
Paint Supplies	434	0	391	564	436	1,182	228	354	264	1,039	197	458	207	5,31
Contract Cleaning & Supplies	2,453	1,262	1,522	905	1,040	1,940	3,087	2,210	1,804	1,221	1,726	1,339	2,024	20,08
Carpet Cleaning	1,635	1,725	672	296	713	924	2,445	1,501	517	1,508	902	1,045	1,077	13,32
Carpet Dveing & Repairs	0	0	0	0	0	0	0	0	0	325	0	0	0	32
Sheetrock Repairs	0	614	0	244	54	0	638	0	0	15	0	0	10	1,576
Total Cleaning & Decorating Expenses	4,522	3,601	2,585	2,749	2,789	7,196	7,775	5,096	5,106	4,108	2,825	3,794	6,684	54,30
Repair & Maintenance Expenses														
Roof Supplies & Repairs	0	0	0	0	0	0	250	0	0	0	0	0	0	25(
Grounds Maintenance Supplies	0	215	0	0	0	132	272	0	197	373	216	(37)	247	1,61
Pool Supplies & Repair	436	435	436	435	727	726	1,195	884	290	777	482	483	482	7,353
Clubhouse & Amenity Repairs	0	0	0	0	0	0	0	0	0	0	0	0	134	13,
Parking Lot/Sidewalks	0	0	0	62	0	0	0	0	0	0	0	0	0	29
Electrical Supplies & Repairs	4	0	0	0	0	89	100	0	107	12	0	133	754	1,195
Plumbing Supplies & Repairs	189	123	139	0	101	84	128	133	394	368	176	486	409	2,54
HVAC Supplies & Repairs	292	869	232	76	0	355	520	60	1,098	1,577	398	210	176	5,572
Appliance Supplies & Repairs	270	1,230	553	657	899	1,140	2,223	0	188	634	1,050	468	833	9,879
Carpentry Supplies	4	0	0	0	16	0	0	0	0	0	0	0	0	4
Hardware Supplies	47	42	20	152	48	0	104	68	0	52	0	153	210	848
Locks & Keys	207	0	0	74	0	36	0	0	0	101	26	54	105	396
Light Bulbs & Fixtures	220	184	0	0	0	0	414	0	101	705	114	458	418	2,396
Total Repair & Maintenance Expenses	1,669	3,098	1,380	1,456	1,791	2,562	5,206	1,145	2,375	4,599	2,462	2,408	3,768	32,25(
Property Taxes Property Tax Expense	399.393	76.931	76.931	76.931	76.931	76.931	76.931	76.931	76.931	76.931	76.931	76.931	75.866	922,106
Total Property Taxes	399,393	76.931	76 931	76 931	76 931	76 931	76 931	76 931	76.931	76.931	76 931	76.931	75,866	922 105
	000,000	10000	100,01	102.01	0.00	- 02.01	100,01	0,00	102.01	102.01	10000	102.01	00010	255,100
Property Insurance Hazard Insurance Expense	8.327	8.327	8.327	8.326	8.327	9.741	9.741	9.740	9.741	9.740	9.741	9.741	9.741	111.231
Total Dronarty Incurance	200 0	200 0	200 0	0 276	200 0	0 744	0 744	0 2 40	0 744	0 2 4 0	0 744	0 744	0 744	111 221
ו טומו דוטטסווע ווושטומוועס	170,0	170,0	170,0	0,26,0	170,0	U,141	U, 14 I	0,140	U,141	N,140	U, I 4 I	3,141	U,141	107,111

				Traili	i <b>ng 12</b> As (	Month of Decer	n <b>Incor</b> mber 15	<b>ne Sta</b> , 2022	temen	Ţ				
	Month Ending 12/15/2021 <sup>Actual</sup>	Month Ending 01/15/2022 <sup>Actual</sup>	Month Ending 02/15/2022 <sup>Actual</sup>	Month Ending 03/15/2022 Actual	Month Ending 04/15/2022 <sup>Actual</sup>	Month Ending 05/15/2022 <sup>Actual</sup>	Month Ending 06/15/2022 Actual	Month Ending 07/15/2022 Actual	Month Ending 08/15/2022 <sup>Actual</sup>	Month Ending 09/15/2022 <sup>Actual</sup>	Month Ending 10/15/2022 <sup>Actual</sup>	Month Ending 11/15/2022 Actual	Month Ending 12/15/2022 Actual	12 Month Tota
Total Operating Expenses	465,580	145,566	145,444	138,960	145,838	149,823	156,223	155,459	152,031	155,433	145,430	147,460	153,352	1,791,018
Total Net Operating Income	(82,010)	240,563	237,301	241,110	240,196	246,915	247,719	259,404	253,554	256,419	272,274	251,061	240,150	2,986,666
Property Replacements														
Recurring Replacements Carpet Replacement	1.388	3.623	614	1.746	4.219	3.765	743	1.406	3.123	3.085	534	605	1.331	24.794
Drapery/Mini-Blind Replacements Apppliance Replacements	.640 1.893	00	0 2.559	0 2.521	0 1.332	817 2.020	0 819	062	00	2,048 1.705	00	620 1.712	0 1.717	3,485 15,174
Total Recurring Replacements	3,921	3,623	3,173	4,267	5,551	6,602	1,562	2,196	3,123	6,838	534	2,937	3,048	43,453
Non-Recurring Replacements	¢	¢	¢			¢	c		¢	¢	¢		¢	
Pool Furniture			00	0 0	1,959	00		00	0 007	00	00	320		2,279
Lawns. Trees & Shrubs	00	5.470	20.001	34.040	00	15.887	50.857	958	0	00	499	00	1.949	129.661
Paving & Parking Lots	0	0	0	0	0	(3,815)	0	0	0	0	0	0	0	(3,815)
Roof Replacments	0	0	0	0	0 0	0	0	0	0	4,415	0	810 ĵ	0	5,225
Exterior Carpentry/Siding Concrete Renairs		00		406 0	00	00	00	883 3 789	00		0 0	00		3 789
HVAC Replacments	0	0	1,374	1,925	530	1,129	410	0	0	0	0	6969	0	6,066
Plumbing Replacements	2,206	0	1,508	0	2,485	0	0	279	0	0	0	868	0	5,140
Electrical Replacement	0	0	0	0	210	0	748	0	0	400	62	0	0	1,419
Pool & Equipment	0	0 000	00	0 000	00	0 000	0 000	0020	00	00	488	0 0	0	489
Gate Repairs & Supplies City Inspection/Multifamily Fee	970	000		26 928		660	000	2,001 0				017	000	4,090 26,028
Maior Pest Control		800	00	66 66	0	81	0		0		0	0	379	1.326
Other Non-Recurring Replacements	0	5,859	0	0	0	348	0	6,840	1,033	0	0	0	111	14,193
Unit Upgrades	0	994	0	301	1,601	165	0	173	4,068	99	1,511	123	0	9,000
Audit Expense	0	3,750	0	4,050	0	0	0	0	0	0	0	0	0	7,800
Fire Alarm System Repairs	230 0	1,630	7,512	0 0	270	0 ç	459	0 0	0 0	13,382 0	400	7,457 0	200	31,311
Ownership Level Expenses	0.00	43	0 00	0	45	42		000	000	00007	0000	0	0	130
I otal Non-Kecurring Keplacements	3,364	18,846	30,395	68,016	7,100	14,236	52,774	15,609	5,209	18,263	2,960	10,484	3,139	247,033

**Parc at Windmill Farms** 

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 227 of 310 PageID 4028

12 Month Total	290,486
Month Ending 12/15/2022 <sup>Actual</sup>	6,187
Month Ending 11/15/2022 Actual	13,421
Month Ending 10/15/2022 Actual	3,494
Month Ending 09/15/2022 Actual	25,101
Month Ending 08/15/2022 Actual	8,332
Month Ending 07/15/2022 Actual	17,805
Month Ending 06/15/2022 Actual	54,336
Month Ending 05/15/2022 Actual	20,838
Month Ending 04/15/2022 <sup>Actual</sup>	12,651
Month Ending 03/15/2022 Actual	72,283
Month Ending 02/15/2022 <sup>Actual</sup>	33,568
Month Ending 01/15/2022	22,469
Month Ending 12/15/2021	7,285

Trailing 12 Month Income Statement Parc at Windmill Farms As of December 15, 2022

12 Month Total 1,376,787 413,791 44,798 81,600 81,600 779,206 2,614,582 1,835,376 Month Ending 12/15/2022 Actual 6,800 6,800 227,163 114,114 35,101 77,907 4 149,256 Month Ending 11/15/2022 Actual 6,800 6,800 81,585 114,227 34,988 230,841 149,256 4 Month Ending 10/15/2022 Actual 6,800 6,800 112,725 114,341 34,874 149,256 261,981 4 Month Ending 09/15/2022 Actual 6,800 6,800 224,518 75,262 114,454 34,761 149,256 4 Month Ending 08/15/2022 6,800 6,800 89,166 Actual 238,422 114,566 34,649 41 149,256 Month Ending 07/15/2022 Actual 85,543 6,800 6,800 114,678 34,537 234,799 149,256 4 Month Ending 06/15/2022 Actual 6,800 6,800 114,790 34,425 7,425 29,943 186,583 156,640 Month Ending 05/15/2022 Actual 6,800 6,800 114,902 34,313 7,425 62,637 156,640 219,277 Month Ending 04/15/2022 Actual 6,800 6,800 115,013 34,202 7,425 220,745 64,105 156,640 Month Ending 03/15/2022 Actual 6,800 6,800 115,124 34,091 7,425 5,386 162,026 156,640 Month Ending 02/15/2022 Actual 40,293 6,800 6,800 115,234 33,981 7,425 156,640 196,933 Month Ending 01/15/2022 54,654 6,800 6,800 115,344 33,871 7,425 211,294 156,640 Month Ending 12/15/2021 Actual 6,800 6,800 (252,735) (96,095) 115,454 33,761 7,425 156,640 Total Available for Debt Service Debt Service Reserve Activity Recurring Reserve Expense

Interest Expense Principal - First to Fourth HUD MIP (PMI) Insurance

otal Debt Service

**Fotal Reserve Activity** 

Total Cash Flow/(Deficit)

Sunchase American, Ltd.

### Parc at Windmill Farms FINANCIAL STATEMENTS FOR THE MONTH OF December, 2021

Number of Units272Number of Sq Feet279,648

Parc at Windmill Farms Forney, TX 76126

APP000230

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 231 of 310 PageID 4032

#### Parc at Windmill Farms Summary Income Statement December 15, 2021

	M	onth Ending	g 12/15/2021	1	`	Year to Date	9 12/15/2021	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Revenue								
Possible Rent Per Leases								
Rent Per Schedule	395.090	103.66 %	366.930	28.160	4.587.880	104.10 %	4.370.520	217.360
Leases Under Schedule	(13,941)	(3.66) %	(6,468)	(7,473)	(180,879)	(4.10) %	(88.041)	(92,837)
Total Possible Rent Per Leases	381,149	100.00 %	360,462	20,687	4,407,001	100.00 %	4,282,479	124,523
Vacancy Losses	(9,565)	(2.51) %	(18,347)	8,782	(89,886)	(2.04) %	(250,982)	161,095
Other Rental Losses	(4,406)	(1.16) %	(2,136)	(2,270)	(52,547)	(1.19) %	(61,444)	8,898
Total Rental Losses	(13,971)	(3.67) %	(20,483)	6,512	(142,433)	(3.23) %	(312,426)	169,993
Total Net Rental Revenue	367,178	96.33 %	339,979	27,199	4,264,568	96.77 %	3,970,053	294,516
Other Revenue	16,392	4.30 %	5,855	10,537	262,300	5.95 %	92,460	169,840
Total Revenue	383,570	100.64 %	345,834	37,736	4,526,868	102.72 %	4,062,513	464,356
Operating Expenses								
Personnel Expenses	24,411	6.40 %	23,385	(1,026)	284,920	6.47 %	283,584	(1,338)
Management Fees	10,759	2.82 %	9,736	(1,023)	125,577	2.85 %	114,396	(11,181)
Administrative Expenses	4,897	1.28 %	3,600	(1,297)	51,243	1.16 %	43,473	(7,769)
Leasing Expenses	3,727	0.98 %	4,882	1,155	54,082	1.23 %	63,490	9,409
Utility Expenses	3,565	0.94 %	7,485	3,921	50,481	1.15 %	89,203	38,721
Service Expenses	4,310	1.13 %	4,604	294	54,816	1.24 %	56,170	1,354
Cleaning & Decorating Expenses	4,522	1.19 %	703	(3,821)	29,497	0.67 %	20,665	(8,832)
Repair & Maintenance Expenses	1,669	0.44 %	765	(903)	15,905	0.36 %	11,040	(4,865)
Property Taxes	399,393	104.79 %	45,171	(354,222)	896,285	20.34 %	542,058	(354,227)
Property Insurance	8,327	2.18 %	2,952	(5,375)	106,295	2.41 %	35,425	(70,869)
Total Operating Expenses	465,580	122.15 %	103,283	(362,297)	1,669,101	37.87 %	1,259,504	(409,597)
Total Net Operating Income	(82,010)	(21.52) %	242,551	(324,561)	2,857,767	64.85 %	2,803,009	54,759
Property Replacements								
Recurring Replacements	3,921	1.03 %	223	(3,698)	23,100	0.52 %	2,310	(20,790)
Non-Recurring Replacements	3,364	0.88 %	0	(3,364)	122,141	2.77 %	63,361	(58,780)
Total Property Replacements	7,285	1.91 %	223	(7,062)	145,241	3.30 %	65,671	(79,570)
Reserve Activity	6,800	1.78 %	6,800	0	81,600	1.85 %	81,600	0
Total Available for Debt Service	(96,095)	(25.21) %	235,528	(331,623)	2,630,926	59.70 %	2,655,738	(24,812)
Debt Service	156,640	41.10 %	159,223	2,583	1,879,888	42.66 %	1,910,674	30,786
Total Cash Flow/(Deficit)	(252,735)	(66.31) %	76,305	(329,040)	751,038	17.04 %	745,064	5,974

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 232 of 310 PageID 4033

#### Parc at Windmill Farms Summary Income Statement

December 15, 2021

	Current Month Per Unit	Annualized Per Unit	Current Month / SQ Ft	Annualized / SQ FT	Current Month % of Gross	YTD % of Gross
-	Current	Annualized	Current Month/SQ FT	Annualized / SQ FT	Current % of Gross	YTD % of Gross
Revenue						
Possible Rent Per Leases						
Rent Per Schedule	1.452.54	16.867.21	1.413	16.406	103.658 %	104.104 %
Leases Under Schedule	(51.25)	(665.00)	(0.050)	(0.647)	(3.658) %	(4.104) %
Total Possible Rent Per Leases	1,401.28	16,202.21	1.363	15.759	100.000 %	100.000 %
Vacancy Losses	(35.17)	(330.47)	(0.034)	(0.321)	(2.510) %	(2.040) %
Other Rental Losses	(16.20)	(193.18)	(0.016)	(0.188)	(1.156) %	(1.192) %
Total Rental Losses	(51.36)	(523.65)	(0.050)	(0.509)	(3.666) %	(3.232) %
Total Net Rental Revenue	1,349.92	15,678.56	1.313	15.250	96.334 %	96.768 %
Other Revenue	60.26	964.34	0.059	0.938	4.301 %	5.952 %
Total Revenue	1,410.18	16,642.90	1.372	16.188	100.635 %	102.720 %
Operating Expenses						
Personnel Expenses	89.75	1,047.50	0.087	1.019	6.405 %	6.465 %
Management Fees	39.56	461.68	0.038	0.449	2.823 %	2.849 %
Administrative Expenses	18.00	188.39	0.018	0.183	1.285 %	1.163 %
Leasing Expenses	13.70	198.83	0.013	0.193	0.978 %	1.227 %
Utility Expenses	13.11	185.59	0.013	0.181	0.935 %	1.145 %
Service Expenses	15.85	201.53	0.015	0.196	1.131 %	1.244 %
Cleaning & Decorating Ex- penses	16.63	108.44	0.016	0.105	1.187 %	0.669 %
, Repair & Maintenance Expenses	6.14	58.48	0.006	0.057	0.438 %	0.361 %
Property Taxes	1,468.36	3,295.17	1.428	3.205	104.786 %	20.338 %
Property Insurance	30.61	390.79	0.030	0.380	2.185 %	2.412 %
Total Operating Expenses	1,711.69	6,136.40	1.665	5.969	122.152 %	37.874 %
Total Net Operating Income	(301.51)	10,506.50	(0.293)	10.219	(21.517) %	64.846 %
Property Replacements						
Recurring Replacements	14.42	84.93	0.014	0.083	1.029 %	0.524 %
Non-Recurring Replacements	12.37	449.05	0.012	0.437	0.882 %	2.772 %
Total Property Replacements	26.78	533.97	0.026	0.519	1.911 %	3.296 %
Reserve Activity	25.00	300.00	0.024	0.292	1.784 %	1.852 %
Total Available for Debt Service	(353.29)	9,672.52	(0.344)	9.408	(25.212) %	59.699 %
Debt Service	575.88	6,911.35	0.560	6.722	41.097 %	42.657 %
Total Cash Flow/(Deficit)	(929.17)	2,761.17	(0.904)	2.686	(66.309) %	17.042 %

12 Month	Total		
Month	Ending	12/15/2021	Actual
Month	Ending	11/15/2021	Actual
Month	Ending	10/15/2021	Actual
Month	Ending	09/15/2021	Actual
Month	Ending	08/15/2021	Actual
Month	Ending	07/15/2021	Actual
Month	Ending	06/15/2021	Actual
Month	Ending	05/15/2021	Actual
Month	Ending	04/15/2021	Actual
Month	Ending	03/15/2021	Actual
Month	Ending	02/15/2021	Actual
Month	Ending	01/15/2021	Actual
Month	Ending	12/15/2020	Actual

Transment     Transment <t< th=""><th></th><th>Actual Actual</th><th>Actual</th><th>Actual</th><th></th><th>Actual</th><th>Actual</th><th></th><th>Actual</th><th></th><th></th><th></th><th></th><th>Actual</th><th></th></t<>		Actual Actual	Actual	Actual		Actual	Actual		Actual					Actual	
Protein Fight Proteines     Second	Revenue														
Viscand Losses     (22)1     (14)3     (26)3     (14)3     (12)3     (14)3     (12)3     (14)3     (12)3     (14)3     (12)3     (14)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3     (12)3	Possible Rent Per Leases Rent Per Schedule Leases Under Schedule Total Possible Rent Per Leases	356,050 (4,139) 351,911	361,490 (4,275) 357,215	361,490 (5,140) 356,350	372,610 (16,948) 355,662	379,850 (20,727) 359,123	379,850 (21,495) 358,356	380,930 (16,285) 364,645	380,930 (12,985) 367,945	390,370 (17,890) 372,480	395,090 (20,989) 374,101	395,090 (15,176) 379,914	395,090 (15,028) 380,062	395,090 (13,941) 381,149	~ ~
Total Net Remail Revenue     31,76     329,309     348,312     54,504     320,01     349,52     366,27     356,07     366,07     366,07     366,07     366,07     366,70     367,70     366,70     367,70     366,70     367,70     366,70     367,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     367,70     16,30     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70     366,70	Vacancy Losses Other Rental Losses Total Rental Losses	(22,911) (17,215) (40,126)	(11,444) (16,173) (27,617)	(2,905) (4,096) (7,001)	(4,223) (2,627) (6,850)	(3,139) (1,480) (4,619)	(4,604) (1,721) (6,325)	(11,609) (3,514) (15,123)	(7,879) (3,839) (11,718)	(13,212) (6,198) (19,410)	(4,766) (1,308) (6,074)	(6,468) (4,901) (11,369)	(10,073) (2,284) (12,357)	(9,565) (4,406) (13,971)	
Other Revenue     13742     13307     85.435     9100     15.223     20.115     19355     20.505     15.712     20.117     335.70     1       Total Revenue     35.557     33.405     34.764     365.41     361.751     365.415     365.41     361.751     375.425     389.619     383.521     393.00     1     325.57     33.405     377.425     389.619     383.52     16.307     32.569     3.411     33.500     1     325.55     3.411     33.500     1     325.55     3.411     33.500     1     33.55     3.411     4.417     4.517     3.616     4.417     3.616     4.417     3.616     4.417     3.616     4.415     3.616     4.415     3.616     4.415     3.616     4.415     3.616     4.415     4.616     4.616     4.416     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616     4.616	Total Net Rental Revenue	311,785	329,598	349,349	348,812	354,504	352,031	349,522	356,227	353,070	368,027	368,545	367,705	367,178	•
Total Revenue     35.527     33.43.40     44,764     389.77     383.541     376.345     372.455     383.619     333.211     333.70       Operating Expenses     23.35     21.655     25.568     25.41     30.417     333.20     10.752       Presonnel Feeness     10.075     37.25     37.65     32.58     39.66     25.98     25.64     24.411       Presonnel Feeness     5.64     37.12     33.72     10.285     10.785     37.745     38.321     37.425     38.326     24.411       Presoneric Expenses     5.64     37.16     37.74     4.817     3.665     37.74     4.817     3.665     3.747     3.665     3.747     3.665     3.747     3.665     3.747     3.665     3.747     3.665     3.777     3.665     3.777     3.665     3.777     3.665     3.777     3.665     3.777     3.665     3.777     3.665     3.777     3.665     3.777     3.665     3.777     3.665     3.777     3.671     4.677     4.677     4.677	Other Revenue	13,742	13,807	85,435	9,803	15,272	11,510	12,229	20,118	19,355	20,592	15,376	22,412	16,392	
Operating Expenses     23,85     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56     20,56 <td>Total Revenue</td> <td>325,527</td> <td>343,405</td> <td>434,784</td> <td>358,615</td> <td>369,776</td> <td>363,541</td> <td>361,751</td> <td>376,345</td> <td>372,425</td> <td>388,619</td> <td>383,921</td> <td>390,117</td> <td>383,570</td> <td>4</td>	Total Revenue	325,527	343,405	434,784	358,615	369,776	363,541	361,751	376,345	372,425	388,619	383,921	390,117	383,570	4
Leasing Expenses     5544     5418     3,495     4,827     5,177     6,10     4,424     3,856     3,727       Unity Expenses     1,0215     4,720     4,231     3,365     5,977     5,177     5,400     4,223     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     5,665     4,311     6,772     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172	Operating Expenses Personnel Expenses Management Fees Administrative Expenses	23,825 10,075 5,075	21,655 9,727 3,539	20,576 10,259 3,365	22,589 9,725 3,986	26,718 10,946 3,906	23,380 10,533 3,622	23,045 10,262 4,935	27,100 10,343 3,873	21,964 10,525 5,641	25,053 10,948 4,070	22,892 10,752 4,982	25,540 10,798 4,425	24,411 10,759 4,897	
Service Expenses     10,215     4,973     5,106     7,37     4,479     7,502     6,520     4,067     4,210     4,151     2,814     3,511     4,522     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517     4,517	Leasing Expenses Utility Expenses	5,544 8.348	5,418 (58)	3,849 4 720	4,827 5,674	4,010 2 463	4,316 4 836	3,965 3,203	5,923 5,367	5,177 5,721	4,610 5,340	4,424 7 914	3,836 1 735	3,727 3,565	
Clearing Expenses     2.310     3.128     1.477     616     1.300     1.779     5.644     1.220     1.715     2.814     3.671     4.552       Reprint & Maintenance Expenses     2.310     3.128     1.477     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172	Service Expenses	10,215	4,973	5,106	4,237	4,479	4,502	4,629	4,067	4,218	4,250	4,361	5,685	4,310	
Properity Taxes     (204,289)     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172     45,172	Cleaning & Decorating Expenses Renair & Maintenance Expenses	2,310 382	3,128 1 062	1,477 686	616 755	1,809	1,385	1,779 1 828	5,864 1 312	1,220 1 782	1,151 1 777	2,874 1 091	3,671 1 676	4,522 1,669	
Total Operating Expense     (128,595)     104,536     107,105     107,145     107,145     107,145     107,145     107,145     100,747     110,697     112,789     110,865     465,580       Total Net Operating Expenses     454,122     238,689     329,654     251,114     256,435     254,606     258,997     262,678     277,922     271,132     279,222     (82,010)     3,364       Property Replacements     7,115     35,330     1,139     1,1154     2,531     1,463     4,533     4,57     513     2,079     3,279     3,324       Recurring Replacements     24,115     35,330     15,305     15,441     1,842     2,175     1,541     11,813     8,562     9,705     3,364       Non-Recurring Replacements     24,155     31,476     5,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800 <td< td=""><td>Property Taxes Property Insurance</td><td>(204,289) 9,920</td><td>45,172 9,920</td><td>45,172 9,920</td><td>45,172 9,920</td><td>45,172 9,920</td><td>45,172 8,327</td><td>45,172 8,327</td><td>45,172 8,327</td><td>45,172 8,327</td><td>45,172 8,326</td><td>45,172 8,327</td><td>45,172 8,327</td><td>399,393 8,327</td><td></td></td<>	Property Taxes Property Insurance	(204,289) 9,920	45,172 9,920	45,172 9,920	45,172 9,920	45,172 9,920	45,172 8,327	45,172 8,327	45,172 8,327	45,172 8,327	45,172 8,326	45,172 8,327	45,172 8,327	399,393 8,327	
Total Net Operating Income454,122238,869329,654251,114259,119256,435254,606258,997262,678277,922271,132279,252(82,010)Property Replacements7,3801,1391,1542,5311,1642,5311,4634,5334,573,2923,3273,327Non-Recurring Replacements24,11535,3307,35015,30515,30515,1641,8422,5311,4634,5334,573,3273,326Non-Recurring Replacements24,11535,3306,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,8006,	Total Operating Expenses	(128,595)	104,536	105,130	107,501	110,657	107,106	107,145	117,348	109,747	110,697	112,789	110,865	465,580	
Property Replacements     718     1,324     708     1,154     2,531     1,463     4,533     457     513     2,079     3,279     3,921       Recurring Replacements     24,115     35,330     7,350     15,305     17,690     7,464     1,842     2,175     1,541     11,813     8,562     9,705     3,364       Non-Recurring Replacements     24,115     35,330     7,350     15,305     17,690     7,464     1,842     2,175     1,541     11,813     8,562     9,705     3,364       Non-Recurring Replacements     24,813     36,654     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     6,800     156,640 <td< td=""><td>Total Net Operating Income</td><td>454,122</td><td>238,869</td><td>329,654</td><td>251,114</td><td>259,119</td><td>256,435</td><td>254,606</td><td>258,997</td><td>262,678</td><td>277,922</td><td>271,132</td><td>279,252</td><td>(82,010)</td><td></td></td<>	Total Net Operating Income	454,122	238,869	329,654	251,114	259,119	256,435	254,606	258,997	262,678	277,922	271,132	279,252	(82,010)	
Total Available for Debt Service 422,490 195,415 314,796 227,870 233,475 239,640 244,501 245,489 253,880 258,795 253,691 259,468 (96,095) 3 149,610 156,765 156,765 156,765 156,494 156,494 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 156,640 15	Property Replacements Recurring Replacements Non-Recurring Replacements Total Property Replacements Reserve Activity	718 24,115 24,833 6,800	1,324 35,330 36,654 6,800	708 7,350 8,058 6,800	1,139 15,305 16,444 6,800	1,154 17,690 18,844 6,800	2,531 7,464 9,995 6,800	1,463 1,842 3,305 6,800	4,533 2,175 6,708 6,800	457 1,541 1,998 6,800	513 11,813 6,800	2,079 8,562 10,641 6,800	3,279 9,705 12,984 6,800	3,921 3,364 7,285 6,800	1 1
<b>Vot</b> Total Cash Flow/(Deficit) 272,880 38,651 158,031 71,105 76,710 83,146 88,006 88,849 97,240 102,155 97,051 102,828 (252,735)	Total Available for Debt Service Debt Service	422,490 149,610	195,415 156,765	314,796 156,765	227,870 156,765	233,475 156,765	239,640 156,494	244,501 156,494	245,489 156,640	253,880 156,640	258,795 156,640	253,691 156,640	259,468 156,640	(96,095) 156,640	
	Total Cash Flow/(Deficit)	272,880	38,651	158,031	71,105	76,710	83,146	88,006	88,849	97,240	102,155	97,051	102,828	(252,735)	

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 234 of 310 PageID 4035

#### Parc at Windmill Farms Income Statement Prior Year Comparison December 15, 2021

	Month Ending 12/15/2021	Month Ending 12/15/2020	Month E 12/15/	Ending 2021	Year to Date 12/15/2021	Year to Date 12/15/2020	Year to Date	12/15/2021
	Actual	Actual	Period Diff	Period % Var - CALC	Actual	Actual	Period Diff	Period % Var
Revenue								
Possible Rent Per Leases								
Rent Per Schedule	395,090	356,050	39,040	11.0 %	4,587,880	4,251,440	336,440	7.9 %
Leases Under Schedule	(13,941)	(4,139)	(9,802)	(236.8) %	(180,879)	(17,363)	(163,516)	(941.8) %
Total Possible Rent Per Leases	381,149	351,911	29,238	8.3 %	4,407,001	4,234,077	172,924	4.1 %
Vacancy Losses	(9,565)	(22,911)	13,346	58.3 %	(89,886)	(1,826,233)	1,736,346	95.1 %
Other Rental Losses	(4,406)	(17,215)	12,809	74.4 %	(52,547)	(479,500)	426,954	89.0 %
Total Rental Losses	(13,971)	(40,126)	26,155	65.2 %	(142,433)	(2,305,733)	2,163,300	93.8 %
Total Net Rental Revenue	367,178	311,785	55,394	17.8 %	4,264,568	1,928,344	2,336,224	121.2 %
Other Revenue	16,392	13,742	2,649	19.3 %	262,300	119,499	142,801	119.5 %
Total Revenue	383,570	325,527	58,043	17.8 %	4,526,868	2,047,843	2,479,025	121.1 %
Operating Expenses								
Personnel Expenses	24,411	23,825	(586)	(2.5) %	284,920	233,182	(51,739)	(22.2) %
Management Fees	10,759	10,075	(684)	(6.8) %	125,577	62,150	(63,427)	(102.1) %
Administrative Expenses	4,897	5,075	178	3.5 %	51,243	52,902	1,660	3.1 %
Leasing Expenses	3,727	5,544	1,817	32.8 %	54,082	68,247	14,166	20.8 %
Utility Expenses	3,565	8,348	4,783	57.3 %	50,481	79,903	29,422	36.8 %
Service Expenses	4,310	10,215	5,905	57.8 %	54,816	61,838	7,021	11.4 %
Cleaning & Decorating Expenses	4,522	2,310	(2,213)	(95.8) %	29,497	10,960	(18,537)	(169.1) %
Repair & Maintenance Expenses	1,669	382	(1,287)	(336.6) %	15,905	12,480	(3,425)	(27.4) %
Property Taxes	399,393	(204,289)	(603,682)	295.5 %	896,285	444,711	(451,574)	(101.5) %
Property Insurance	8,327	9,920	1,593	16.1 %	106,295	39,678	(66,616)	(167.9) %
Total Operating Expenses	465,580	(128,595)	(594,175)	462.1 %	1,669,101	1,066,051	(603,050)	(56.6) %
Total Net Operating Income	(82,010)	454,122	(536,132)	(118.1) %	2,857,767	981,792	1,875,976	191.1 %
Property Replacements								
Recurring Replacements	3,921	718	(3,204)	(446.4) %	23,100	1,425	(21,675)	(1,520.9) %
Non-Recurring Replacements	3,364	24,115	20,751	`86.1 <sup>´</sup> %	122,141	60,312	(61,829)	(102.5) %
Total Property Replacements	7,285	24,833	17,548	70.7 %	145,241	61,737	(83,504)	(135.3) %
Reserve Activity	6,800	6,800	0	0.0 %	81,600	54,400	(27,200)	(50.0) %
Total Available for Debt Service	(96,095)	422,490	(518,585)	(122.7) %	2,630,926	865,654	1,765,272	203.9 %
Debt Service	156,640	149,610	(7,030)	(4.7) %	1,879,888	848,467	(1,031,422)	(121.6) %
Total Cash Flow/(Deficit)	(252,735)	272,880	(525,615)	(192.6) %	751,038	17,187	733,851	4,269.8 %

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 235 of 310 PageID 4036

	N	Ionth Endin	g 12/15/2021	1	-	Year to Date	e 12/15/2021	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Revenue								
Total Potential Per Schedule	395,090	103.66 %	366,930	28,160	4,587,880	104.10 %	4,370,520	217,360
Leases Under/Over Schedule	(13,941)	(3.66) %	(6,468)	(7,473)	(180,879)	(4.10) %	(88,041)	(92,837)
Total Possible Rent Per Leases	381,149	100.00 %	360,462	20,687	4,407,001	100.00 %	4,282,479	124,523
Vacancy Loss	(9,565)	(2.51) %	(18,347)	8,782	(89,886)	(2.04) %	(250,982)	161,095
Model	(1,350)	(0.35) %	(1,240)	(110)	(15,600)	(0.35) %	(14,730)	(870)
Bad Debt Loss	(1,139)	(0.30) %	(360)	(780)	(21,900)	(0.50) %	(4,282)	(17,617)
Discounts & Concessions	(1,917)	(0.50) %	(536)	(1,380)	(15,047)	(0.34) %	(42,432)	27,385
Total Rental Losses	(13,971)	(3.67) %	(20,483)	6,512	(142,433)	(3.23) %	(312,426)	169,993
Total Net Rental Revenue	367,178	96.33 %	339,979	27,199	4,264,568	96.77 %	3,970,053	294,516
Deposit Forfeitures	74	0.02 %	600	(526)	40.712	0.92 %	20.800	19.912
Non-Refundable Pet Fees	2.609	0.68 %	1.200	1.409	30,968	0.70 %	14,400	16.568
Application Fees	1.450	0.38 %	500	950	17,700	0.40 %	8,750	8.950
NSF & Late Fees	4,955	1.30 %	1,200	3,755	40,931	0.93 %	14,400	26,531
Television Cable Revenue	1,024	0.27 %	0	1,023	88,418	2.01 %	0	88,418
Miscellaneous Revenue	6,233	1.64 %	2,355	3,879	42,897	0.97 %	34,110	8,787
Interest Income	47	0.01 %	0	47	674	0.02 %	0	674
Total Other Revenue	16.392	4.30 %	5.855	10.537	262.300	5.95 %	92.460	169.840
Total Revenue	383,570	100.64 %	345,834	37,736	4,526,868	102.72 %	4,062,513	464,356
Operating Expenses								
Personnel Expenses								
Office Salaries	9,569	2.51 %	10.345	776	115,465	2.62 %	121.339	5.874
Maintenance	7 778	2 04 %	6 249	(1 529)	77 717	1 76 %	74 312	(3,406)
Porters/Housekeepers	2,284	0.60 %	2,253	(1,020)	24,113	0.55 %	27.036	2,924
Bonuses	_,0	0.00 %	_,_0	0	6.130	0.14 %	5.000	(1.130)
Employee Apartments	0	0.00 %	0	0	3.703	0.08 %	0	(3,704)
Employers FICA	1.603	0.42 %	1.521	(82)	18,960	0.43 %	18.826	(134)
Other Pavroll Taxes	1.886	0.49 %	1.791	(95)	22.304	0.51 %	22,148	(156)
Pavroll Administrative	189	0.05 %	155	(34)	2.229	0.05 %	1.860	(369)
Workers Compensation	602	0.16 %	571	(31)	7,110	0.16 %	7,063	(48)
Group Insurance	500	0.13 %	500	Ó	6,000	0.14 %	6,000	Ò
Employee Recruitment	0	0.00 %	0	0	550	0.01 %	0	(549)
Contract Office Help	0	0.00 %	0	0	639	0.01 %	0	(640)
Total Personnel Expenses	24,411	6.40 %	23,385	(1,026)	284,920	6.47 %	283,584	(1,338)
Management Fees								
Management Fee	10,759	2.82 %	9,736	(1,023)	125,577	2.85 %	114,396	(11,181)
Total Management Fees	10,759	2.82 %	9,736	(1,023)	125,577	2.85 %	114,396	(11,181)

	M	onth Ending	12/15/2021		Y	ear to Date	12/15/2021	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Administrative Expenses								
Office Supplies	30	0.01 %	85	55	965	0.02 %	1.020	56
Professional Services	0	0.00 %	155	155	1.717	0.04 %	2,610	893
Site Travel	Ő	0.00 %	25	25	0	0.00 %	300	300
Postage & Freight	244	0.06 %	300	56	2.917	0.07 %	3.600	683
Employee Relations	874	0.23 %	500	(375)	1.546	0.04 %	775	(771)
License, Permits & Fees	875	0.23 %	198	(676)	8.696	0.20 %	6.527	(2,169)
Credit/Collection/Eviction Cost	1.404	0.37 %	517	(887)	12,557	0.28 %	6.201	(6.356)
Dues & Subscriptions	0	0.00 %	0	0	448	0.01 %	200	(248)
Copier, Forms & Printing	260	0.07 %	150	(110)	3.115	0.07 %	1.800	(1.315)
Training & Seminars	115	0.03 %	115	1	1.590	0.04 %	1.380	(210)
Computer Supplies	0	0.00 %	0	0	660	0.01 %	400	(260)
Telephone & Answering	671	0.18 %	955	283	10.837	0.25 %	11,460	624
Miscellaneous Administrative	424	0.11 %	600	176	6,195	0.14 %	7.200	1.004
Total Administrative Expenses	4,897	1.28 %	3,600	(1,297)	51,243	1.16 %	43,473	(7,769)
Advortising	2 201	0 59 0/	2 006	695	27 244	0 62 %	24 900	7 5 4 0
Locator Commissions	2,201	0.00 %	2,000	500	27,341	0.02 %	2 000	1,549
Potorral Econ	0	0.00 %	500	500	1,400	0.03 %	5,000	(750)
Receivers & Polatod	50	0.00 %	0	(40)	520	0.03 %	700	(750)
Broject & Promotions	151	0.01 %	450	(49)	4 622	0.01 %	6 000	1 270
	1 2 2 5	0.04 %	400	290	4,022	0.10 %	18,000	1,379
	1,323	0.35 %	1,046	(279)	T0,930	0.43 %	10,400	(530)
Total Leasing Expenses	3,727	0.98 %	4,882	1,155	54,082	1.23 %	63,490	9,409
Utility Expenses								
Electricity - House Meters	1,972	0.52 %	3,500	1,528	26,064	0.59 %	36,700	10,635
Electricity - Vacant & Model	242	0.06 %	560	318	1,899	0.04 %	7,640	5,741
Water Expense	2,693	0.71 %	3,402	709	35,047	0.80 %	40,822	5,776
Sewer Expense	3,764	0.99 %	3,863	100	45,830	1.04 %	46,363	532
Resident Billing	925	0.24 %	988	62	12,036	0.27 %	11,849	(187)
Water Irrigation	400	0.11 %	1,300	899	9,011	0.20 %	18,564	9,553
Water & Sewer Reimbursements	(6,431)	(1.69) %	(6,128)	305	(79,406)	(1.80) %	(72,735)	6,671
Total Utility Expenses	3,565	0.94 %	7,485	3,921	50,481	1.15 %	89,203	38,721
Service Expenses								
Grounds Maintenance Contract	4 716	1 24 %	4 999	282	56 597	1 28 %	59 988	3 391
Exterminating Services/Supplies	286	0.07 %	272	(14)	3 923	0.09 %	3 264	(660)
Exterminating Reimbursements	(1 482)	(0.39) %	(1.548)	(66)	(17,753)	(0.40) %	(18 438)	(684)
Garbage & Trash Removal	2 655	0.70 %	2 000	(655)	27 035	0.61 %	24 000	(3 036)
Garbage & Trash Reimbursements	(2,038)	(0.53) %	(2.064)	(26)	(23,741)	(0.54) %	(24,584)	(842)
Security Services	(_,000)	0.00 %	545	545	3,405	0.08 %	6.540	3.135
Uniform Services and Cleaning	Ő	0.00 %	0	0	1,133	0.03 %	600	(533)
Hallway Cleaning	0 0	0.00 %	400	400	3 230	0.07 %	4,800	1 570
Fire Protection	173	0.05 %	0	(172)	987	0.02 %	.,000	(987)
Total Service Expenses	4 310	1 13 %	4 604	204	54 816	1 24 %	56 170	1 35/
	4,010		-,00-	204	0-1,010	1.24 /0	00,110	1,004

M	Ionth Endin	g 12/15/202	:1	١	ear to Dat	e 12/15/2021	
Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
0	0.00 %	0	0	6,661	0.15 %	0	(6,661)
434	0.11 %	178	(257)	2,380	0.05 %	6,155	3,775
2,453	0.64 %	425	(2,029)	11,325	0.26 %	11,560	235
1,635	0.43 %	100	(1,535)	6,990	0.16 %	2,950	(4,040)
0	0.00 %	0	Ú Ú	672	0.02 %	0	(672)
0	0.00 %	0	0	1,469	0.03 %	0	(1,469)
4,522	1.19 %	703	(3,821)	29,497	0.67 %	20,665	(8,832)
0	0.00 %	100	100	318	0.01 %	1,200	882
436	0.11 %	375	(60)	7,270	0.16 %	6,210	(1,060)
0	0.00 %	25	25	81	0.00 %	300	219
4	0.00 %	20	16	108	0.00 %	240	132
189	0.05 %	30	(159)	745	0.02 %	360	(384)
292	0.08 %	50	(242)	2,786	0.06 %	750	(2,037)
270	0.07 %	0	(270)	2,132	0.05 %	0	(2,132)
4	0.00 %	10	6	190	0.00 %	120	(70)
47	0.01 %	30	(17)	474	0.01 %	360	(114)
207	0.05 %	100	(108)	676	0.02 %	1,200	524
220	0.06 %	25	(194)	1,125	0.03 %	300	(825)
1,669	0.44 %	765	(903)	15,905	0.36 %	11,040	(4,865)
			(0= ( 000)			- 10 0-0	(0 - ( 0 0 - ))
399,393	104.79 %	45,171	(354,222)	896,285	20.34 %	542,058	(354,227)
399,393	104.79 %	45,171	(354,222)	896,285	20.34 %	542,058	(354,227)
8,327	2.18 %	2,952	(5,375)	106,295	2.41 %	35,425	(70,869)
8,327	2.18 %	2,952	(5,375)	106,295	2.41 %	35,425	(70,869)
465,580	122.15 %	103,283	(362,297)	1,669,101	37.87 %	1,259,504	(409,597)
(82,010)	(21.52) %	242,551	(324,561)	2,857,767	64.85 %	2,803,009	54,759
	M       Actual       0       434       2,453       1,635       0       0       4,522       0       4,522       0       4,522       0       292       270       4       189       292       270       4       207       220       1,669       399,393       399,393       8,327       8,327       8,327       8,327       8,327       8,327       8,327	Month Endin       Actual     Ratio       0     0.00 %       434     0.11 %       2,453     0.64 %       1,635     0.43 %       0     0.00 %       0     0.00 %       0     0.00 %       4,522     1.19 %       0     0.00 %       436     0.11 %       0     0.00 %       4     0.00 %       292     0.08 %       270     0.07 %       4     0.00 %       292     0.08 %       207     0.07 %       4     0.00 %       1,669     0.44 %       399,393     104.79 %       399,393     104.79 %       399,393     104.79 %       8,327     2.18 %       8,327     2.18 %       465,580     122.15 %       (82,010)     (21.52) %	Month Ending 12/15/202       Actual     Ratio     Budget       0     0.00 %     0       434     0.11 %     178       2,453     0.64 %     425       1,635     0.43 %     100       0     0.00 %     0       0     0.00 %     0       0     0.00 %     0       4,522     1.19 %     703       0     0.00 %     20       189     0.05 %     30       292     0.8 %     50       270     0.07 %     0       4     0.00 %     100       47     0.01 %     30       207     0.05 %     100       207     0.05 %     100       207     0.06 %     25       1,669     0.44 %     765       399,393     104.79 %     45,171       8,327     2.18 %     2,952       8,327     2.18 %     2,952       465,580     122.15 %     103,283 <t< td=""><td>Month Ending 12/15/2021       Actual     Ratio     Budget     Variance       0     0.00 %     0     0       434     0.11 %     178     (257)       2,453     0.64 %     425     (2,029)       1,635     0.43 %     100     (1,535)       0     0.00 %     0     0       0     0.00 %     0     0       0     0.00 %     0     0       4,522     1.19 %     703     (3,821)       0     0.00 %     20     16       189     0.05 %     30     (159)       292     0.08 %     50     (242)       270     0.07 %     0     (270)       4     0.00 %     10     6       47     0.01 %     30     (17)       207     0.05 %     100     (108)       220     0.06 %     25     (194)       1,669     0.44 %     765     (903)       399,393     104.79 %     <t< td=""><td>Month Ending 12/15/2021     Actual     Ratio     Budget     Variance     Actual       0     0.00 %     0     0     6,661       434     0.11 %     178     (257)     2,380       2,453     0.64 %     425     (2,029)     11,325       1,635     0.43 %     100     (1,535)     6,990       0     0.00 %     0     0     672       0     0.00 %     0     0     1,469       4,522     1.19 %     703     (3,821)     29,497       0     0.00 %     100     100     318       436     0.11 %     375     (60)     7,270       0     0.00 %     20     16     108       189     0.05 %     30     (159)     745       292     0.08 %     50     (242)     2,786       270     0.07 %     0     (270)     2,132       4     0.00 %     10     6     190       47     0.01 %     30<td>Month Ending 12/15/2021     Year to Date       Actual     Ratio     Budget     Variance     Actual     Ratio       0     0.00 %     0     0     6,661     0.15 %     434     0.11 %     178     (257)     2,380     0.05 %     2,453     0.64 %     425     (2,029)     11,325     0.26 %       1,635     0.43 %     100     (1,535)     6,990     0.16 %     0     0.02 %     0     0.02 %     0     0.03 %     4,522     1.19 %     703     (3,821)     29,497     0.67 %       0     0.00 %     100     100     318     0.01 %     436     0.11 %     375     (60)     7,270     0.16 %       0     0.00 %     20     16     108     0.00 %     4     0.00 %     20     16     108     0.00 %       189     0.05 %     30     (159)     745     0.02 %     220     0.06 %     25     (194)     1,125     0.03 %       207     0.07 %     0     (270)&lt;</td><td>Month Ending 12/15/2021     Year to Date 12/15/2021       Actual     Ratio     Budget     Variance     Actual     Ratio     Budget       0     0.00 %     0     0     6,661     0.15 %     0       434     0.11 %     178     (257)     2,380     0.05 %     6,155       2,453     0.64 %     425     (2,029)     11,325     0.26 %     11,560       1,635     0.43 %     100     (1,535)     6,990     0.16 %     2,950       0     0.00 %     0     0     672     0.02 %     0       4,522     1.19 %     703     (3,821)     29,497     0.67 %     20,665       0     0.00 %     100     100     318     0.01 %     1,200       436     0.11 %     375     (60)     7,270     0.16 %     6,210       0     0.00 %     20     16     108     0.00 %     240       189     0.05 %     30     (159)     745     0.02 %     360</td></td></t<></td></t<>	Month Ending 12/15/2021       Actual     Ratio     Budget     Variance       0     0.00 %     0     0       434     0.11 %     178     (257)       2,453     0.64 %     425     (2,029)       1,635     0.43 %     100     (1,535)       0     0.00 %     0     0       0     0.00 %     0     0       0     0.00 %     0     0       4,522     1.19 %     703     (3,821)       0     0.00 %     20     16       189     0.05 %     30     (159)       292     0.08 %     50     (242)       270     0.07 %     0     (270)       4     0.00 %     10     6       47     0.01 %     30     (17)       207     0.05 %     100     (108)       220     0.06 %     25     (194)       1,669     0.44 %     765     (903)       399,393     104.79 % <t< td=""><td>Month Ending 12/15/2021     Actual     Ratio     Budget     Variance     Actual       0     0.00 %     0     0     6,661       434     0.11 %     178     (257)     2,380       2,453     0.64 %     425     (2,029)     11,325       1,635     0.43 %     100     (1,535)     6,990       0     0.00 %     0     0     672       0     0.00 %     0     0     1,469       4,522     1.19 %     703     (3,821)     29,497       0     0.00 %     100     100     318       436     0.11 %     375     (60)     7,270       0     0.00 %     20     16     108       189     0.05 %     30     (159)     745       292     0.08 %     50     (242)     2,786       270     0.07 %     0     (270)     2,132       4     0.00 %     10     6     190       47     0.01 %     30<td>Month Ending 12/15/2021     Year to Date       Actual     Ratio     Budget     Variance     Actual     Ratio       0     0.00 %     0     0     6,661     0.15 %     434     0.11 %     178     (257)     2,380     0.05 %     2,453     0.64 %     425     (2,029)     11,325     0.26 %       1,635     0.43 %     100     (1,535)     6,990     0.16 %     0     0.02 %     0     0.02 %     0     0.03 %     4,522     1.19 %     703     (3,821)     29,497     0.67 %       0     0.00 %     100     100     318     0.01 %     436     0.11 %     375     (60)     7,270     0.16 %       0     0.00 %     20     16     108     0.00 %     4     0.00 %     20     16     108     0.00 %       189     0.05 %     30     (159)     745     0.02 %     220     0.06 %     25     (194)     1,125     0.03 %       207     0.07 %     0     (270)&lt;</td><td>Month Ending 12/15/2021     Year to Date 12/15/2021       Actual     Ratio     Budget     Variance     Actual     Ratio     Budget       0     0.00 %     0     0     6,661     0.15 %     0       434     0.11 %     178     (257)     2,380     0.05 %     6,155       2,453     0.64 %     425     (2,029)     11,325     0.26 %     11,560       1,635     0.43 %     100     (1,535)     6,990     0.16 %     2,950       0     0.00 %     0     0     672     0.02 %     0       4,522     1.19 %     703     (3,821)     29,497     0.67 %     20,665       0     0.00 %     100     100     318     0.01 %     1,200       436     0.11 %     375     (60)     7,270     0.16 %     6,210       0     0.00 %     20     16     108     0.00 %     240       189     0.05 %     30     (159)     745     0.02 %     360</td></td></t<>	Month Ending 12/15/2021     Actual     Ratio     Budget     Variance     Actual       0     0.00 %     0     0     6,661       434     0.11 %     178     (257)     2,380       2,453     0.64 %     425     (2,029)     11,325       1,635     0.43 %     100     (1,535)     6,990       0     0.00 %     0     0     672       0     0.00 %     0     0     1,469       4,522     1.19 %     703     (3,821)     29,497       0     0.00 %     100     100     318       436     0.11 %     375     (60)     7,270       0     0.00 %     20     16     108       189     0.05 %     30     (159)     745       292     0.08 %     50     (242)     2,786       270     0.07 %     0     (270)     2,132       4     0.00 %     10     6     190       47     0.01 %     30 <td>Month Ending 12/15/2021     Year to Date       Actual     Ratio     Budget     Variance     Actual     Ratio       0     0.00 %     0     0     6,661     0.15 %     434     0.11 %     178     (257)     2,380     0.05 %     2,453     0.64 %     425     (2,029)     11,325     0.26 %       1,635     0.43 %     100     (1,535)     6,990     0.16 %     0     0.02 %     0     0.02 %     0     0.03 %     4,522     1.19 %     703     (3,821)     29,497     0.67 %       0     0.00 %     100     100     318     0.01 %     436     0.11 %     375     (60)     7,270     0.16 %       0     0.00 %     20     16     108     0.00 %     4     0.00 %     20     16     108     0.00 %       189     0.05 %     30     (159)     745     0.02 %     220     0.06 %     25     (194)     1,125     0.03 %       207     0.07 %     0     (270)&lt;</td> <td>Month Ending 12/15/2021     Year to Date 12/15/2021       Actual     Ratio     Budget     Variance     Actual     Ratio     Budget       0     0.00 %     0     0     6,661     0.15 %     0       434     0.11 %     178     (257)     2,380     0.05 %     6,155       2,453     0.64 %     425     (2,029)     11,325     0.26 %     11,560       1,635     0.43 %     100     (1,535)     6,990     0.16 %     2,950       0     0.00 %     0     0     672     0.02 %     0       4,522     1.19 %     703     (3,821)     29,497     0.67 %     20,665       0     0.00 %     100     100     318     0.01 %     1,200       436     0.11 %     375     (60)     7,270     0.16 %     6,210       0     0.00 %     20     16     108     0.00 %     240       189     0.05 %     30     (159)     745     0.02 %     360</td>	Month Ending 12/15/2021     Year to Date       Actual     Ratio     Budget     Variance     Actual     Ratio       0     0.00 %     0     0     6,661     0.15 %     434     0.11 %     178     (257)     2,380     0.05 %     2,453     0.64 %     425     (2,029)     11,325     0.26 %       1,635     0.43 %     100     (1,535)     6,990     0.16 %     0     0.02 %     0     0.02 %     0     0.03 %     4,522     1.19 %     703     (3,821)     29,497     0.67 %       0     0.00 %     100     100     318     0.01 %     436     0.11 %     375     (60)     7,270     0.16 %       0     0.00 %     20     16     108     0.00 %     4     0.00 %     20     16     108     0.00 %       189     0.05 %     30     (159)     745     0.02 %     220     0.06 %     25     (194)     1,125     0.03 %       207     0.07 %     0     (270)<	Month Ending 12/15/2021     Year to Date 12/15/2021       Actual     Ratio     Budget     Variance     Actual     Ratio     Budget       0     0.00 %     0     0     6,661     0.15 %     0       434     0.11 %     178     (257)     2,380     0.05 %     6,155       2,453     0.64 %     425     (2,029)     11,325     0.26 %     11,560       1,635     0.43 %     100     (1,535)     6,990     0.16 %     2,950       0     0.00 %     0     0     672     0.02 %     0       4,522     1.19 %     703     (3,821)     29,497     0.67 %     20,665       0     0.00 %     100     100     318     0.01 %     1,200       436     0.11 %     375     (60)     7,270     0.16 %     6,210       0     0.00 %     20     16     108     0.00 %     240       189     0.05 %     30     (159)     745     0.02 %     360

	Mo	onth Ending	12/15/2021		Y	ear to Date	12/15/2021	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Property Replacements								
Recurring Replacements								
Carpet Replacement	1,388	0.36 %	183	(1,205)	15,899	0.36 %	1,830	(14,069)
Drapery/Mini-Blind Replacements	640	0.17 %	40	(600)	2,332	0.05 %	480	(1,852)
Apppliance Replacements	1,893	0.50 %	0	(1,893)	4,869	0.11 %	0	(4,869)
Total Recurring Replacements	3,921	1.03 %	223	(3,698)	23,100	0.52 %	2,310	(20,790)
Non-Recurring Replacements								
Lawns, Trees & Shrubs	0	0.00 %	0	0	17,304	0.39 %	13,183	(4,121)
Paving & Parking Lots	0	0.00 %	0	0	11,048	0.25 %	9,100	(1,948)
Exterior Carpentry/Siding	0	0.00 %	0	0	1,564	0.04 %	0	(1,564)
Concrete Repairs	0	0.00 %	0	0	427	0.01 %	0	(427)
HVAC Replacments	0	0.00 %	0	0	3,039	0.07 %	2,750	(289)
Plumbing Replacements	2,206	0.58 %	0	(2,206)	6,195	0.14 %	0	(6,195)
Electrical Replacement	0	0.00 %	0	0	2,381	0.05 %	0	(2,381)
Gate Repairs & Supplies	928	0.24 %	0	(928)	3,229	0.07 %	300	(2,929)
City Inspection/Multifamily Fee	0	0.00 %	0	Û Û	26,928	0.61 %	26,928	0
Other Non-Recurring Replacements	0	0.00 %	0	0	1,837	0.04 %	0	(1,837)
Unit Upgrades	0	0.00 %	0	0	4,159	0.09 %	0	(4,159)
Audit Expense	0	0.00 %	0	0	7,500	0.17 %	7,200	(300)
Fire Alarm System Repairs	230	0.06 %	0	(230)	8,355	0.19 %	3,900	(4,455)
Clubhouse/Office Upgrade	0	0.00 %	0	Ó	260	0.01 %	0	(260)
Fire & Storm Damage Repairs	0	0.00 %	0	0	27,915	0.63 %	0	(27,915)
Total Non-Recurring Replacements	3,364	0.88 %	0	(3,364)	122,141	2.77 %	63,361	(58,780)
Total Property Replacements	7,285	1.91 %	223	(7,062)	145,241	3.30 %	65,671	(79,570)

#### Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 239 of 310 PageID 4040

	M	lonth Ending	g 12/15/202	1	١	ear to Date	e 12/15/2021	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Reserve Activity								
Recurring Reserve Expense	6,800	1.78 %	6,800	0	81,600	1.85 %	81,600	0
Total Reserve Activity	6,800	1.78 %	6,800	0	81,600	1.85 %	81,600	0
Total Available for Debt Service	(96,095)	(25.21) %	235,528	(331,623)	2,630,926	59.70 %	2,655,738	(24,812)
Debt Service		<u> </u>						
Interest Expense	115,454	30.29 %	159,223	43,769	1,392,589	31.60 %	1,910,674	518,085
Principal - First to Fourth	33,761	8.86 %	0	(33,761)	397,989	9.03 %	0	(397,989)
HUD MIP (PMI) Insurance	7,425	1.95 %	0	(7,425)	89,310	2.03 %	0	(89,310)
Total Debt Service	156,640	41.10 %	159,223	2,583	1,879,888	42.66 %	1,910,674	30,786
Total Cash Flow/(Deficit)	(252,735)	(66.31) %	76,305	(329,040)	751,038	17.04 %	745,064	5,974

	M	onth Ending	g 12/15/202	1	`	Year to Date	12/15/2021	
	Actual	Ratio	Budget	Variance	Actual	Ratio	Budget	Variance
Syndication / Non-Operating Ex-								
penses								
Debt Service Principal Credit	(33,761)	(8.86) %	0	(33,761)	(397,989)	(9.03) %	0	(397,989)
Prior Period Adjustment	Ó	`0.00 <sup>´</sup> %	0	Ú Ú	39,679	0.90 <sup>°</sup> %	0	39,679
Replacement Reserve Credit	(6,800)	(1.78) %	0	(6,800)	(81,600)	(1.85) %	0	(81,600)
Deferred Interest - HUD	Ú Ó	0.00 <sup>´</sup> %	0	Ó	(154,833)	(3.51) %	0	(154,833)
Total Syndication / Non-Operating Ex-	(40,561)	(10.64) %	0	(40,561)	(594,743)	(13.50) %	0	(594,743)
penses								
Net Income / (Loss)	(212,174)	(55.67) %	76,305	(288,479)	1,345,781	30.54 %	745,064	600,717

	Month Ending 12/15/2020 Actual	Month Ending 01/15/2021	Month Ending 02/15/2021 ( Actual	Month Ending 03/15/2021 <sup>Actual</sup>	Month Ending 04/15/2021	Month Ending 05/15/2021	Month Ending 06/15/2021	Month Ending 07/15/2021	Month Ending 08/15/2021 <sup>Actual</sup>	Month Ending 09/15/2021 <sup>Actual</sup>	Month Ending 10/15/2021 <sup>Actual</sup>	Month Ending 11/15/2021 <sup>Actual</sup>	Month Ending 12/15/2021 <sup>Actual</sup>	121
Revenue														
Possible Rent Per Leases Rent Per Schedule Total Potential Per Schedule Total Rent Per Schedule	356,050 356,050	361,490 361,490	361,490 361,490	372,610 372,610	379,850 379,850	379,850 379,850	380,930 380,930	380,930 380,930	390,370 390,370	395,090 395,090	395,090 395,090	395,090 395,090	395,090 395,090	
Leases Under Schedule Leases Under/Over Schedule Total Leases Under Schedule Total Possible Rent Per Leases	(4,139) (4,139) <u>351,911</u>	(4,275) (4,275) 357,215	(5,140) (5,140) 356,350	(16,948) (16,948) 355,662	(20,727) (20,727) 359,123	(21,495) (21,495) 358,356	(16,285) (16,285) 364,645	(12,985) (12,985) 367,945	(17,890) (17,890) 372,480	(20,989) (20,989) 374,101	(15,176) (15,176) 379,914	(15,028) (15,028) 380,062	(13,941) (13,941) 381,149	
Vacancy Losses Vacancy Loss	(22,911)	(11,444)	(2,905)	(4,223)	(3,139)	(4,604)	(11,609)	(7,879)	(13,212)	(4,766)	(6,468)	(10,073)	(9,565)	
Total Vacancy Losses	(22,911)	(11,444)	(2,905)	(4,223)	(3,139)	(4,604)	(11,609)	(7,879)	(13,212)	(4,766)	(6,468)	(10,073)	(9,565)	
Other Rental Losses Model Bad Debt Loss Discounts & Concessions Total Other Rental Losses Total Rental Losses	(1,210) (1,503) (14,502) (14,502) (17,215) (40,126)	(1,230) (5,392) (9,551) (16,173) (27,617)	(1,230) 67 (2,933) (4,096) (7,001)	(1,270) (839) (518) (2,627) (6,850)	(1,290) (3,886) 3,696 (1,480) (4,619)	(1,290) 615 (1,046) (1,721) (6,325)	(1,290) (1,566) (658) (3,514) (15,123)	(1,290) (1,968) (581) (3,839) (11,718)	(1,330) (4,304) (564) (6,198) (19,410)	(1,330) (570) 592 (1,308) (6,074)	(1,350) (3,129) (422) (4,901) (11,369)	(1,350) 212 (1,146) (2,284) (12,357)	(1,350) (1,139) (1,917) (1,917) (1,3406) (13,971)	
Total Net Rental Revenue	311,785	329,598	349,349	348,812	354,504	352,031	349,522	356,227	353,070	368,027	368,545	367,705	367,178	
Other Revenue Deposit Forfeitures Non-Refundable Pet Fees Application Fees NSF & Late Fees Television Cable Revenue Miscellaneous Revenue Interest Income	3,895 954 1,150 3,680 4,063 0	3,675 1,955 1,550 2,695 4,124 8	2,723 1,956 1,450 2,760 74,189 2,280	1,668 2,202 3,150 1,028 69 69	2,057 3,809 1,400 1,730 1,641 4,559 76	1,925 1,956 1,550 3,060 1,693 1,270 56	2,152 1,858 2,250 1,004 1,992 58	6,078 3,081 1,900 1,653 2,670 56	6,470 2,847 1,900 3,970 1,723 2,387 58	4,796 2,409 1,500 3,745 958 7,126	5,047 2,442 850 2,965 1,662 2,346 64	4,048 3,844 1,500 1,785 6,881 48	74 2,609 1,450 4,955 6,233 6,233	•
Total Other Revenue	13,742	13,807	85,435	9,803	15,272	11,510	12,229	20,118	19,355	20,592	15,376	22,412	16,392	

Trailing 12 Month Income Statement As of December 15, 2021

**Parc at Windmill Farms** 

Parc at Windmill Farms railing 12 Month Income Statement As of December 15, 2021
----------------------------------------------------------------------------------------

	Month Ending	12 Month Total												
	12/15/2020 Actual	01/15/2021 Actual	02/15/2021 Actual	03/15/2021 Actual	04/15/2021 Actual	05/15/2021 Actual	06/15/2021 Actual	07/15/2021 Actual	08/15/2021 Actual	09/15/2021 Actual	10/15/2021 Actual	11/15/2021 Actual	12/15/2021 Actual	
Total Revenue	325,527	343,405	434,784	358,615	369,776	363,541	361,751	376,345	372,425	388,619	383,921	390,117	383,570	4,526,868
Operating Expenses Personnel Expenses														
Office Salaries	10,188	10,578	8,305	8,849	10,433	10,652	9,751	9,765	9,675	10,362	7,842	9,685	9,569	115,465
Maintenance	6,194	6,192	5,900	5,600	6,554	5,956	6,213	6,017	5,276	6,823	7,886	7,524	7,778	77,718
Porters/Housekeepers	0	0	1,618	2,124	2,347	2,142	2,359	2,254	2,224	2,388	2,178	2,193	2,284	24,112
Bonuses	1,500	0 0	0	0 000	2,000	0 10	0	3,000	0,0	0	0 0	1,130	0 0	6,130
Employee Apartments	/60	498	105	268	268	181	210	194	242	518	518 207		0 000	3,704
Chhor Pouroll Toyoo	1,486	1,413	1,327	7,799	7,726	1,515	1,503	7,768	1,4/6	1,672	1,487	1,6/1	1,603	78,960
Ourer Fayron Taxes Pavroll Administrative	1,140	166	156	212	2030	178	177	2080	121	196	1,149	1.300	189	22,304
Workers Compensation	558	530	498	674	647	568	564	664	553	627	557	626	602	7.110
Group Insurance	250	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Employee Recruitment	0	0	110	222	10	0	0	50	108	0	0	50	0	549
Contract Office Help	096	115	300	225	0	0	0	0	0	0	0	0	0	640
Total Personnel Expenses	23,825	21,655	20,576	22,589	26,718	23,380	23,045	27,100	21,964	25,053	22,892	25,540	24,411	284,921
Management Fees Management Fee	10,075	9,727	10,259	9,725	10,946	10,533	10,262	10,343	10,525	10,948	10,752	10,798	10,759	125,577
Total Management Fees	10,075	9,727	10,259	9,725	10,946	10,533	10,262	10,343	10,525	10,948	10,752	10,798	10,759	125,577
Administrative Expenses														
Office Supplies	0	0	0	38	32	183	196	55	45	117	186	81	30	964
Professional Services	162	162	161	912	161	161	161	0	0	0	0	0	0	1,718
Postage & Freight	266	274 2	274	253 2	293	309	256	78	229	232	235	238	244	2,916
Employee Relations	031		90		G11	14	84 264	44	200	020	3000	111	0/4 075	0400
Credit/Collection/Eviction Cost	537	1,420 548	547	547	547	2007	1.947	1.498	99/ 1.819	2010,1	512	1.596	1.404	0,090
Dues & Subscriptions	0	447	0	0	0	0	0	0	0	0	0	0	0	448
Copier, Forms & Printing	219	323	263	260	179	220	322	220	374	219	257	220	260	3,115
Training & Seminars	115	114	114	114	114	114	114	114	114	274	174	114	115	1,590
Computer Supplies	267	0	0	0	230	0	0	193	0	0	237	0	0	629
Telephone & Answering	1,830	(236)	1,058	1,022	1,082	1,071	1,040	1,327	1,459	771	865	707	671	10,837
Miscellaneous Administrative	495	482	498	551	816	442	454	517	609	535	4/6	491	424	6,196
Total Administrative Expenses	5,075	3,539	3,365	3,986	3,906	3,622	4,935	3,873	5,641	4,070	4,982	4,425	4,897	51,243

12 Month Total	27,341 1,400 1,250 539 4,621 18,930 54,081	26,065 1,899 35,046 45,830 12,037 9,010 (79,406) 50,481	56,598 3,923 3,923 (17,754) (17,754) (17,754) (23,741) (23,741) (23,741) (23,741) (23,741) (23,741) (23,741) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (3,730) (
Month Ending 12/15/2021 <sup>Actual</sup>	2,201 0 50 1,325 3,727	1,972 242 2,693 3,764 925 400 (6,431) 3,565	4,716 286 (1,482) 2,655 (2,038) (2,038) (2,038) 0 0 173 - 773 -
Month Ending 11/15/2021	2,236 0 1,300 3,836	2,261 (450) 2,376 3,374 925 311 (7,062) 1,735	4,716 389 (1,524) 3,429 (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052) (2,052
Month Ending 10/15/2021	2,090 0 250 99 1,525 4,424	2,064 829 3,596 4,547 835 (5,535) 7,914	4,716 286 (1,434) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,898) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,998) (1,9
Month Ending 09/15/2021 Actual	2,335 0 (108) 108 2,275 4,610	2,161 0 2,180 3,116 1,012 3,116 1,012 3,118 (6,147) 5,340	4,717 320 (1,452) 2,338 (1,931) (1,931) 100 150 4,250
Month Ending 08/15/2021	2,335 0 178 178 2,125 5,177	2,175 490 2,862 3,800 1,005 1,005 (7,164) 5,721	4,716 300 (1,440) 1,991 (1,944) (1,944) 0 475 475 475 475
Month Ending 07/15/2021	2,395 2,395 500 953 2,075 5,923	2,043 138 3,338 4,286 1,008 1,008 (5,753) 5,367	4,717 286 (1,422) 1,991 (1,885) (1,885) 0 380 4,067
Month Ending 06/15/2021 ( Actual	2,451 0 0 1,325 3,965	2,156 0 3,343 3,842 1,021 1,021 (7,430) 3,203	4,717 301 (1,554) 2,397 (2,124) 545 62 62 4,629
Month Ending 05/15/2021	2,752 0 250 50 1,050 4,316	2,200 (425) 3,208 4,143 1,011 4,143 (5,573) 4,836	4,716 301 (1,530) 1,991 (2,043) 545 545 380 380 4,502
Month Ending 34/15/2021 ( Actual	2,124 0 250 411 1,225 4,010	3,108 190 2,141 3,134 1,026 (7,332) 2,463	4,717 300 (1,530) 1,991 (2,058) 545 380 380 4,479 4,479
Month Ending 33/15/2021 ( Actual	2,124 0 2222 1,006 1,475 4,827	1,975 350 3,798 4,808 1,090 71 (6,418) 5,674	4,716 286 (1,536) 1,991 (2,005) 545 240 240 240 240 240 237
Month Ending 02/15/2021 ( Actual	2,128 0 147 1,525 3,849	1,995 23 2,786 4,133 1,090 1,090 (5,333) 4,720	4,717 396 (1,440) 1,991 (1,901) 245 298 298 380 380 5,106
Month Ending 01/15/2021 ( Actual	2,170 1,400 0 143 1,705 5,418	1,954 512 2,725 2,884 1,090 (9,228) (58)	4,717 473 (1,410) 1,991 (1,858) (1,858) (1,858) 680 680 680 630 4,973 -
Month Ending 12/15/2020 (	2,775 0 0 1,234 1,535 5,544	1,827 4,415 4,415 4,415 1,095 2,089 8,348 8,348	9,998 286 (1,362) 1,991 (1,787) (1,787) 255 255 285 285 285
	Leasing Expenses Advertising Locator Commissions Referral Fees Brochures & Related Project & Promotions Leasing Commissions Total Leasing Expenses	Utility Expenses Electricity - House Meters Electricity - Vacant & Model Water Expense Sewer Expense Resident Billing Water Irrigation Water A Sewer Reimbursements Total Utility Expenses	Service Expenses Grounds Maintenance Contract Exterminating Services/Supplies Exterminating Reimbursements Garbage & Trash Reimbursements Security Services and Cleaning Hallway Cleaning Fire Protection Total Service Expenses

			:	:		:	:			:				0
	Month Ending 12/15/2020 (	Month Ending 01/15/2021	Month Ending 02/15/2021	Month Ending 03/15/2021	Month Ending 04/15/2021	Month Ending 05/15/2021	Month Ending 06/15/2021	Month Ending 07/15/2021	Month Ending 08/15/2021	Month Ending 09/15/2021	Month Ending 10/15/2021	Month Ending 11/15/2021	Month Ending 12/15/2021	
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	
Cleaning & Decorating Expenses														
Contract Paint Labor	295	935	0	0	0	661	344	1,605	0	0	0	3,117	0	
Paint Supplies	283	291	110	0	193	0	84	419	232	111	196	309	434	
Contract Cleaning & Supplies	864	822	610	394	887	297	069	1.226	596	475	2.678	196	2.453	
Carpet Cleaning	270	539	611	222	649	282	661	1.298	480	565	0	49	1,635	
Carpet Dveing & Repairs	103	116	146	0	80	145	0	184	0	0	0	0	0	
Drapes/Blinds Cleaning & Repair	0	0	0	0	0	0	0	88	(88)	0	0	0	0	
Sheetrock Repairs	495	425	0	0	0	0	0	1,044	Õ	0	0	0	0	
Total Cleaning & Decorating Expenses	2,310	3,128	1,477	616	1,809	1,385	1,779	5,864	1,220	1,151	2,874	3,671	4,522	
Repair & Maintenance Expenses														
Grounds Maintenance Supplies	0	0	53	0	114	33	0	0	114	0	0	5	0	
Pool Supplies & Repair	396	396	397	396	660	724	1,064	713	689	875	396	523	436	
Parking Lot/Sidewalks	0	0	0	0	0	0	0	0	0	0	62	20	0	
Electrical Supplies & Repairs	0	53	0	0	0	0	0	0	35	17	0	0	4	
Plumbing Supplies & Repairs	0	55	0	10	0	24	0	116	156	96	98	0	189	
HVAC Supplies & Repairs	0	173	65	118	177	60	519	216	354	494	139	179	292	
Appliance Supplies & Repairs	0	86	60	06	173	63	8	94	232	141	137	777	270	
Carpentry Supplies	0	0	0	0	0	0	0	0	0	0	186	0	4	
Hardware Supplies	47	86	55	0	1	16	98	0	53	0	0	108	47	
Locks & Keys	(61)	131	40	0	0	0	139	61	25	0	73	0	207	
Light Bulbs & Fixtures	0	82	16	141	66	113	0	112	124	154	0	64	220	
Total Repair & Maintenance Expenses	382	1,062	686	755	1,234	1,033	1,828	1,312	1,782	1,777	1,091	1,676	1,669	
Property Taxes	(000, 080)	AE 170	300,303	ŭ										
	(204,203)	40,112	4-0, 11 4	4-0, 17 4	40,172	40,112	40,112	40,172	40,112	40,172	40,112	40,112	022,020	0
l otal Property Taxes	(204,289)	45,172	45,172	45,172	45,172	45,172	45,172	45,172	45,172	45,172	45,172	45,172	399,393	õ
Property Insurance														
Hazard Insurance Expense	9,920	9,920	9,920	9,920	9,920	8,327	8,327	8,327	8,327	8,326	8,327	8,327	8,327	6
Total Property Insurance	9,920	9,920	9,920	9,920	9,920	8,327	8,327	8,327	8,327	8,326	8,327	8,327	8,327	100

	Month Ending 12/15/2020	Month Ending 01/15/2021	Month Ending 02/15/2021	Month Ending 03/15/2021	Month Ending 04/15/2021	Month Ending 05/15/2021	Month Ending 06/15/2021	Month Ending 07/15/2021	Month Ending 08/15/2021	Month Ending 09/15/2021	Month Ending 10/15/2021	Month Ending 11/15/2021	Month Ending 12/15/2021	12 Month Total
	Actual													
Total Operating Expenses	(128,595)	104,536	105,130	107,501	110,657	107,106	107,145	117,348	109,747	110,697	112,789	110,865	465,580	1,669,101
Total Net Operating Income	454,122	238,869	329,654	251,114	259,119	256,435	254,606	258,997	262,678	277,922	271,132	279,252	(82,010)	2,857,767
Property Replacements														
Recurring Replacements	727	804	002	770	7 11 7	LOG L	C97 7	007 0	040	1 1	020 6	020 6		15 000
Carpet Replacement Draperv/Mini-Blind Replacements	4/4 0	0 0	0 0	214 501	101,1	060	1,403	3,430 1.103	3/U 87	<u>5</u> 0	2,079 0	3,279 0	1,360 640	15,699
Appliance Replacements	244	616	0	424	0	1,935	0	0	0	0	0	0	1,893	4,869
Total Recurring Replacements	718	1,324	708	1,139	1,154	2,531	1,463	4,533	457	513	2,079	3,279	3,921	23,100
Non-Recurring Replacements														
Lawns, Trees & Shrubs	0	0	6,273	3,453	1,152	2,896	0	1,152	0	0	354	2,024	0	17,304
Paving & Parking Lots	0	0	0	0	0	0	0	0	0	11,048	0	0	0	11,048
Exterior Carpentry/Siding	0	0	0	0	0	0	0	0	0	0	793	771	0	1,564
Concrete Repairs	0	0	0	0	0	0	0	428	0	0	0	0	0	427
HVAC Replacments	0	2,712	0	0	0	0	326	0	0	0	0	0	0	3,039
Plumbing Replacements	2,797	1,690	0	0	1,295	0	0	0	1,004	0	0	0	2,206	6,195
Electrical Replacement	0	0	0	0	0	0	0	0	0	0	920	1,462	0	2,381
Gate Repairs & Supplies	0	400	0	0	200	0	0	0	300	765	300	336	928	3,229
City Inspection/Multifamily Fee	10,920	26,928	0	0	0	0	0	0	0	0	0	0	0	26,928
Other Non-Recurring Replacements	5,988	0	457	221	32	0	0	0	0	0	0	1,125	0	1,837
Unit Upgrades	0	0	620	0	987	140	253	125	237	0	0	1,797	0	4,159
Audit Expense	0	3,600	0	3,900	0	0	0	0	0	0	0	0	0	7,500
Fire Alarm System Repairs	4,410	0	0	0	0	0	0	0	0	0	6,195	1,930	230	8,355
Clubhouse/Office Upgrade	0	0	0	0	0	0	0	0	0	0	0	260	0	260
Fire & Storm Damage Repairs	0	0	0	7,731	14,024	4,428	1,263	470	0	0	0	0	0	27,915
Total Non-Recurring Replacements	24,115	35,330	7,350	15,305	17,690	7,464	1,842	2,175	1,541	11,813	8,562	9,705	3,364	122,141

Parc at Windmill Farms	I railing 12 Month Income Statement	As of December 15, 2021
------------------------	-------------------------------------	-------------------------

12 Month Total		145,241
Month Ending 12/15/2021	Adual	7,285
Month Ending 11/15/2021	Actual	12,984
Month Ending 10/15/2021	Actual	10,641
Month Ending 09/15/2021	Autual	12,326
Month Ending 08/15/2021	Adda	1,998
Month Ending 07/15/2021	Actual	6,708
Month Ending 06/15/2021	Aurua	3,305
Month Ending 05/15/2021	Aura	9,995
Month Ending 04/15/2021	Actual	18,844
Month Ending 03/15/2021	Aurual	16,444
Month Ending 02/15/2021	Actual	8,058
Month Ending 01/15/2021	Acual	36,654
Month Ending 12/15/2020	AUUAI	24,833

**Trailing 12 Month Income Statement Parc at Windmill Farms** As of December 15, 2021

12 Month Tota	81,600	81,600	2,630,925	1,392,589	397,989	89,310	1,879,888	751,037
Month Ending 12/15/2021 Actual	6,800	6,800	(96,095)	115,454	33,761	7,425	156,640	(252,735)
Month Ending 11/15/2021	6,800	6,800	259,468	115,563	33,652	7,425	156,640	102,828
Month Ending 10/15/2021	6,800	6,800	253,691	115,672	33,543	7,425	156,640	97,051
Month Ending 09/15/2021	6,800	6,800	258,795	115,781	33,434	7,425	156,640	102,155
Month Ending 08/15/2021	6,800	6,800	253,880	115,889	33,326	7,425	156,640	97,240
Month Ending 07/15/2021 Actual	6,800	6,800	245,489	115,997	33,218	7,425	156,640	88,849
Month Ending 06/15/2021 Actual	6,800	6,800	244,501	116,105	33,110	7,279	156,494	88,006
Month Ending 05/15/2021 Actual	6,800	6,800	239,640	116,212	33,003	7,279	156,494	83,146
Month Ending 04/15/2021 Actual	6,800	6,800	233,475	116,319	32,896	7,550	156,765	76,710
Month Ending 03/15/2021	6,800	6,800	227,870	116,426	32,789	7,550	156,765	71,105
Month Ending 02/15/2021 Actual	6,800	6,800	314,796	116,532	32,683	7,550	156,765	158,031
Month Ending 01/15/2021 Actual	6,800	6,800	195,415	116,638	32,577	7,550	156,765	38,651
Month Ending 12/15/2020	6,800	6,800	422,490	228,895	(86,835)	7,550	149,610	272,880

Total Available for Debt Service Debt Service Interest Expense Principal - First to Fourth HUD MIP (PMI) Insurance Total Debt Service

Total Cash Flow/(Deficit)

Reserve Activity Recurring Reserve Expense Total Reserve Activity

#### ENGAGEMENT LETTER

NVC | National Valuation Consultants, Inc.

# National Valuation Consultants, Inc.

Via email: cort@brownfoxlaw.com

December 16, 2022

Cort Thomas, Receiver Partner Brown Fox PLLC 8111 Preston Road, Suite 300 Dallas, TX 75225 Phone No.: 214.367.6094

Re: Three Appraisals of the following properties:

- 1. Amerigold Suites 13636 Goldmark Dr., Dallas, Texas
- 2. Bellwether Ridge Apartments 841 S. Polk St., DeSoto, Texas
- 3. Parc at Windmill Farms Apartments 1003 Windmill Farms Blvd., Forney, Texas

Dear Mr. Thomas:

This letter will confirm your request that National Valuation Consultants, Inc. prepare separate appraisals of the above referenced properties. The purpose of the assignment will be to estimate the fee simple market value of each subject property as of the date of our inspection.

We understand that the intended use is to assist in the potential sale of the subjects.

The appraisal reports will be prepared in conformance with the current Uniform Standards of Professional Appraisal Practice (USPAP) adopted by the Appraisal Standards Board of the Appraisal Foundation; and with the written appraisal requirements and guidelines established by the Appraisal Institute for an appraisal.

The requested appraisals will be delivered in approximately *four to five weeks from receipt of the retainer*, provided all requested information is received in a timely manner. Please understand that this is our best estimate of the delivery date and may be subject to change because of conditions beyond our control. The fee is also subject to modification and/or change, by mutual agreement, should you require changes to the assignment described herein.

The fee for our services will be \$6,700 for Amerigold, \$4,800 for Bellwether, and \$4,800 for Parc, totaling \$16,300. NVC will require a 100% retainer. The retainer (\$16,300) is due and payable at our offices in Centennial, Colorado before work will begin. In the event of cancellation of the assignment, or if the assignment is placed on hold for more than thirty (30) days, all applicable charges for services rendered by NVC to the date of such cancellation will be due within thirty (30) days from the date of invoice.

The fee quoted above is for the reports only and does not include court preparation or post-appraisal consultation, if any. Court preparation and consultation time are billed at the rate of \$450 per hour for senior staff and \$250 per hour for other staff. These fees are subject to increase after six months from the date of this agreement. It is also corporate policy that prior to any deposition or court testimony, we must be paid in full not only for current billings, but any outstanding past accounts as well.

ATLANTA · BOSTON · CHICAGO · CINCINNATI · DALLAS · DENVER · HOUSTON · NY/NJ METRO · SAN FRANCISCO · SOUTH FLORIDA Corporate Headquarters: 7807 East Peakview Ave., Suite 200, Centennial, CO 80111 | 303.753.6900 | www.nvcine.com
Cort Thomas, Receiver December 16, 2022 Page Two

It is mutually agreed that our acceptance of this assignment is not contingent upon any predetermined conclusions to value, marketability, or feasibility. Should the assignment be terminated, you agree to pay for our time and costs incurred prior to receipt of written notice of cancelation.

If this agreement is given to an attorney for collection or enforcement, the prevailing party shall be entitled to recover all costs, expenses and reasonable attorney's fees incurred because of the legal action.

Our report will contain numerous assumptions and limiting conditions which are requisite to the conclusions reached therein. The standard assumptions and limiting conditions are set forth in Exhibit "A" attached hereto and made a part hereof for all purposes. Your signature below acknowledges that you have read, understood, and agreed to these assumptions. In addition to these standard assumptions, there may be assumptions contained in our report which are specific to your property. Regarding these latter assumptions, your signature below acknowledges that, unless we have been notified in writing by you within twenty days of receipt of our report, you accept these assumptions as stated therein.

We will deliver the report in PDF format. If requested, we will also deliver a hard copy at the cost of \$250.00 per copy.

If the foregoing is agreeable, please sign where indicated on the enclosed copy of this letter and return to me along with the requested data. Please keep a copy for your files. We look forward to working with you on this assignment. Please feel free to contact me if you have any questions.

By:

(een-Cort Thomas, Receiver

Partner Brown Fox PLLC

Charles G. Dannis, MAI, SRA Senior Managing Director National Valuation Consultants, Inc.

December 16, 2022 Date Exhibit "A"

#### ASSUMPTIONS AND LIMITING CONDITIONS

- Disclosure of the contents of the appraisal report is governed by the bylaws and regulations of the professional appraisal organizations with which the appraiser is affiliated: specifically, the Appraisal Institute.
- 2. This Report should be relied upon only by the Intended User(s) and only for the Intended Use(s) identified at the time of the assignment. Furthermore, the Report is to be used in whole and not in part. The Report shall not be duplicated or provided to any third party in whole or in part without the written consent of NVC. Exempt from this restriction is duplication for the internal use of the Intended User and its attorneys, accountants, or advisors for the sole benefit of the Intended User. Also exempt from this restriction is transmission of the Report pursuant to any requirement of any court, governmental authority, or regulatory agency having jurisdiction over the intended user, provided that the Report and its contents shall not be published, in whole or in part, in any public document without the written consent of NVC. Written consent and approval from NVC must be obtained before this appraisal report can be conveyed by anyone to the public through advertising, public relations, news, sales, or other media. Any third party, not covered by the exemptions herein, who may possess this report, is advised that they should rely on their own independently secured advice for any decision in connection with this property. NVC shall have no accountability or responsibility to any such third party.
- The appraiser will not be required to give testimony or appear in court because of having made this appraisal, with reference to the property in question, unless previous arrangements have been made.
- 4. The distribution of the total valuation in this report between land and improvements applies only under the stated highest and best use of the property. The separate allocation of value for land and improvements must not be used in conjunction with any other appraisal and is invalid if so used.
- 5. The legal description used in this report is assumed to be correct.
- 6. No survey of the property has been made by the appraiser and no responsibility is assumed in connection with such matters. Maps and sketches are included only to assist the reader in visualizing the property.
- 7. No responsibility is assumed for matters of a legal nature affecting title to the property, nor is an opinion of title rendered. The title is assumed to be good and merchantable unless otherwise stated.
- 8. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, (including termite infestations) or structures which would render it more or less valuable. No responsibility is assumed for such conditions or for engineering which may be required to discover such.
- 9. All mechanical components are assumed to be in operable condition as would be considered standard for properties similar to the subject in type and age. The heating, cooling, ventilation, plumbing and electrical equipment are considered to be in similar condition to the observable elements of the improvements unless otherwise stated. The insulation and energy efficiency of the improvements are assumed to be adequate and standard for the subject type and age unless otherwise noted.

- 10. Information furnished by others is assumed to be true, correct and reliable. A reasonable effort has been made to verify such information; however, no responsibility for its accuracy is assumed by the appraiser.
- 11. The value estimate assumes responsible ownership and competent management.
- 12. Unless otherwise stated in this report, the existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyls, petroleum leakage, or agricultural chemicals, which may or may not be present on the property, or other environmental conditions, were not called to the attention of nor did the appraiser become aware of such during the appraiser's inspection. The appraiser has no knowledge of the existence of such materials on or in the property unless otherwise stated. The appraiser, however, is not qualified to test such substances or conditions. If the presence of such substances, such as asbestos, urea formaldehyde foam insulation, or other hazardous substances or environmental conditions, may affect the value of the property, the value estimated is predicated on the assumption that there is no such condition on or in the property or in such proximity thereto that it would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them.
- 13. Opinions of value contained in this report are estimates. There is no guarantee, written or implied, that the subject property will sell or lease for the indicated amounts.
- 14. The appraisers of National Valuation Consultants, Inc. reserve the right to amend and/or alter statements, analyses, conclusions and value estimates if information pertinent to this assignment is made known to us after the completion of the report.
- 15. By signing hereafter, the client hereby acknowledges and agrees that National Valuation Consultants, Inc., as well as any employee, agent, or officer thereof, shall be completely indemnified against any and all losses, claims, damages, liabilities, costs or expenses to which the recipient and/or third party user may become subject but only if National Valuation Consultants, Inc. or any other indemnified person shall not have been negligent or shall not have taken or omitted to take any action in bad faith in connection with the preparation of this report.
- 16. The Americans with Disabilities Act ("ADA") became effective January 26, 1992. We have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more of the requirements of the Act. If so, this fact could have a negative effect upon the value of the property. Since we have no direct evidence relating to this issue, we did not consider possible noncompliance with the requirements of ADA in estimating the value of the property.
- 17. Unless otherwise noted, all prospective value estimates, if any, in this appraisal, are based on the market conditions which exist at the date of inspection combined with an informed forecast, based on current trends in supply and demand for the property type under appraisal, as to what such conditions will be at the future date of property completion and or stabilization. The appraiser cannot be held responsible for unforeseeable events, such as unexpected new construction, unanticipated changes in economic conditions, or any other such events which might occur, and which would alter market conditions prior to the effective date of the appraisal.

# **EXHIBIT B-2**



Achieve Ambitions

# Parc at Windmill Farms - Existing Debt

Executive Summary

### **Property Description**

Location:	Forney, TX	Current Occupancy:	96.0%	Loan Balance:	\$35,111,864
Year Built:	2021	Avg. Market Rent/Month:	\$1,709	Interest Rate:	3.90%
Number of Units:	272	Avg. Market Rent/PSF:	\$1.66	Loan Constant:	5.10%
Rentable SF:	279,648	Avg. Effective Rent/Month:	\$1,521	LTV:	65%
Average Unit Size:	1,028	Avg. Effective Rent/PSF:	\$1.48		
Product Type:	Garden	Last 20 Move-Ins Average/Month:	\$1,623		
Acreage:	18.45 Acres	Last 20 Move-Ins Average/SF:	\$1.55		
Density:	15 Units / Acre	Last 20 Move-Ins Avg. Unit Size:	1,045		
		T-12 Effective Rent Growth:	8.83%		

## Pricing Matrix

Current Value	Cap Rate <sup>(1)</sup>	Cap Rate <sup>(1)</sup>	Cap Rate		Levered Indices <sup>(2</sup>	Unlevered	<b>Reversion Price</b>	
Value Per Unit	In Place	In Place	Yr 1		7 YR Avg	Yr 1		5.00%
Value PSF	T-3	T-1	Pro Forma	IRR	Cash Yield	Cash Yield	IRR	Cap Rate <sup>(3)</sup>
\$56,000,000	4.41%	4.54%	5.07%	13.40%	5.59%	3.96%	8.58%	\$71,780,882
\$205,882								\$263,900
\$200.25								\$256.68
\$54,000,000	4.66%	4.80%	5.35%	15.79%	6.43%	4.60%	9.51%	\$72,882,556
\$198,529								\$267,951
\$193.10								\$260.62
\$52,000,000	4.92%	5.07%	5.64%	18.45%	7.46%	5.40%	10.47%	\$73,991,522
\$191,176								\$272,028
\$185.95								\$264.59

#### Pricing Matrix Footnotes:

(1) In place cap rates are calculated on the T-3 and T-1 numbers adjusted for pro forma other income, broker's projected expenses, 85% taxes, \$650 per unit for insurance, and \$250 per unit in replacement reserves. T-3 & T-1 cap rate adjusted for 5% vacancy.

(2) Analysis assumes an existing loan with an outstanding balance of \$35,111,864, an interest rate of 3.90%, no interest only followed by 40-year amortization, and a maturity date of January 2060.

(3) Sale price is derived by capitalizing the new Owner's 8th year NOI at 5.00%.

This is an opinion of value or comparative market analysis and should not be considered an appraisal.

In making any decision that relies upon our work, you should know that we have not followed the guidelines for development of an appraisal or analysis contained in the Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation.



# Parc at Windmill Farms

Rent Roll Summary

Unit M	ix															
						Sta	tus	Mar	ket	Le	ase		Effective		M	arket
Units	%	Unit Description	Туре	SF	Total SF	Occ	Vac	Rent	PSF	Rent	LTL	Rent	Conc %	PSF	Monthly	Annual
65	24%	1 BR - 1 BA	A1	832	54,080	61	4	\$1,524	\$1.83	\$1,384	-9.2%	\$1,384	0.0%	\$1.66	\$99,090	\$1,189,080
3	1%	1 BR - 1 BA	A1-HC	832	2,496	3	0	\$1,390	\$1.67	\$1,335	-4.0%	\$1,335	0.0%	\$1.60	\$4,170	\$50,040
48	18%	1 BR - 1 BA	A2	798	38,304	46	2	\$1,448	\$1.81	\$1,311	-9.5%	\$1,305	-0.4%	\$1.63	\$69,504	\$834,048
28	10%	2 BR - 2 BA	B1	1,059	29,652	27	1	\$1,695	\$1.60	\$1,564	-7.7%	\$1,564	0.0%	\$1.48	\$47,460	\$569,520
77	28%	2 BR - 2 BA	B2	1,145	88,165	73	4	\$1,862	\$1.63	\$1,618	-13.1%	\$1,618	0.0%	\$1.41	\$143,384	\$1,720,608
3	1%	2 BR - 2 BA	B2-HC	1,125	3,375	3	0	\$1,827	\$1.62	\$1,620	-11.3%	\$1,620	0.0%	\$1.44	\$5,480	\$65,760
12	4%	2 BR - 2 BA	B3	1,203	14,436	12	0	\$1,964	\$1.63	\$1,625	-17.3%	\$1,597	-1.7%	\$1.33	\$23,568	\$282,816
35	13%	3 BR - 3 BA	C1	1,365	47,775	34	1	\$2,004	\$1.47	\$1,817	-9.4%	\$1,791	-1.4%	\$1.31	\$70,145	\$841,740
1	0%	3 BR - 3 BA	C1-HC	1,365	1,365	1	0	\$1,999	\$1.46	\$1,770	-11.5%	\$1,770	0.0%	\$1.30	\$1,999	\$23,988
272	100%			1,028	279,648	260	12	\$1,709	\$1.66	\$1,527	-10.6%	\$1,521	-0.4%	\$1.48	\$464,800	\$5,577,600
116 120 36	43% 44% 13%	One Bedroom Two Bedroom Three Bedroom		818 1,130 1,365	94,880 135,628 49,140	110 115 35	6 5 1	\$1,489 \$1,832 \$2,004	\$1.82 \$1.62 \$1.47	\$1,352 \$1,606 \$1,815	-9.20% -12.34% -9.42%	\$1,349 \$1,604 \$1,790	-0.2% -0.2% -1.4%	\$1.65 \$1.42 \$1.31	\$172,764 \$219,892 \$72,144	\$2,073,168 \$2,638,704 \$865,728

Unit Statu	us				
		% of			
Units	Unit Status	Total	Market Rent	Lease Rent	LTL
258	Occupied with Lease Units	94.9%	\$441,098	\$393,977	-10.7%
2	Employee Units	0.7%	\$3,452	\$3,000	-13.1%
1	Model Units	0.4%	\$1,558	\$0	0.0%
11	Vacant Units	4.0%	\$18,692	\$0	-100.0%
272		100%	\$464,800	\$396,977	-14.6%





■ Three Bedroom







Lease Expiration Trend



<b>J</b> I	L Achi Amb	ieve itions									Parc a	t Windmill Last 20	Farms Move-Ins
Unit Number	Unit Type	Unit SE	Lease	Lease	Market	Market	Lease Rent/Month	Loss to	Lease	Prorated	Upfront	Effective Rent/Month	Effective Rent/PSE
827	C1	1 365	10/18/22	10/22/23	\$1 979	\$1.45	\$1.890	-\$89	\$1 38	080	\$0	\$1 890	\$1 38
515	Δ1	832	10/18/22	10/22/23	\$1,575	\$1.45 \$1.85	\$1,000	-\$68	\$1.30 \$1.77	0 \$0	\$0 \$0	\$1,000	\$1.30
418	C1	1 365	10/11/22	11/10/23	\$2,019	\$1.68	\$2 019	\$0	\$1.48	\$0	\$0	\$2,019	\$1.48
815	A1	832	10/11/22	11/12/23	\$1,538	\$1.85	\$1 470	-\$68	\$1.77	\$0	\$0	\$1,470	\$1.77
1115	A2	798	10/11/22	10/15/23	\$1,468	\$1.84	\$1.410	-\$58	\$1.77	\$0	\$0	\$1,410	\$1.77
1518	B2	1.145	10/10/22	10/09/23	\$1.872	\$1.63	\$1,739	-\$133	\$1.52	\$0	\$0	\$1,739	\$1.52
811	C1	1,365	10/07/22	11/05/23	\$2,019	\$1.48	\$2.019	\$0	\$1.48	\$0	\$0	\$2,019	\$1.48
926	B2	1,145	10/04/22	11/05/23	\$1,852	\$1.62	\$1,670	-\$182	\$1.46	\$0	\$0	\$1,670	\$1.46
1717	A1	832	10/04/22	10/08/23	\$1,538	\$1.85	\$1,470	-\$68	\$1.77	\$0	\$0	\$1,470	\$1.77
1515	A1-HC	832	10/04/22	10/08/23	\$1,390	\$1.67	\$1,390	\$0	\$1.67	\$0	\$0	\$1,390	\$1.67
426	A1	832	10/03/22	11/05/23	\$1,498	\$1.80	\$1,490	-\$8	\$1.79	\$0	\$0	\$1,490	\$1.79
1111	B1	1,059	10/01/22	09/24/23	\$1,715	\$1.62	\$1,715	\$0	\$1.62	\$0	\$0	\$1,715	\$1.62
1728	B2	1,145	09/27/22	10/29/23	\$1,847	\$1.61	\$1,625	-\$222	\$1.42	\$0	\$0	\$1,625	\$1.42
628	B2	1,145	09/27/22	09/24/23	\$1,832	\$1.60	\$1,610	-\$222	\$1.41	\$0	\$0	\$1,610	\$1.41
1026	B2	1,145	09/26/22	11/05/23	\$1,852	\$1.62	\$1,719	-\$133	\$1.50	\$0	\$0	\$1,719	\$1.50
1015	A1	832	09/26/22	10/22/23	\$1,538	\$1.85	\$1,430	-\$108	\$1.72	\$0	\$0	\$1,430	\$1.72
1613	A2	798	09/26/22	09/24/23	\$1,468	\$1.84	\$1,370	-\$98	\$1.72	\$0	\$0	\$1,370	\$1.72
1028	B2	1,145	09/20/22	10/22/23	\$1,852	\$1.62	\$1,630	-\$222	\$1.42	\$0	\$0	\$1,630	\$1.42
524	B2	1,145	09/16/22	09/10/23	\$1,832	\$1.60	\$1,699	-\$133	\$1.48	\$0	\$0	\$1,699	\$1.48
222	B2	1,145	09/16/22	09/17/23	\$1,852	\$1.62	\$1,630	-\$222	\$1.42	\$0	\$0	\$1,630	\$1.42
20	1,045	20,902			\$1,725	\$1.65	\$1,623		\$1.55	\$ <mark>0</mark>	\$0	\$1,623	\$1.55

	Avg. Unit Size	Effective Rent	Effective Rent PSF	Conc. %
Overall Rent Roll Average	1,028	\$1,521	\$1.48	0.37%
Average per Last 20 Leases	1,045	\$1,623	\$1.55	0.00%
Average per Last 40 Leases	1,042	\$1,609	\$1.54	0.00%
Average per Last 60 Leases	1,059	\$1,604	\$1.52	0.00%
Average per Last 80 Leases	1,051	\$1,589	\$1.51	0.26%
Average per Last 100 Leases	1,055	\$1,584	\$1.50	0.21%



Achieve Ambitions Parc at Windmill Farms Rent Growth Analysis

MARKET RENTAL RATES									
Period	Market Rent/Month	Market Rent PSF	Market Monthly Rent Growth	Market PSF Rent Growth	Cumulative Monthly Growth	Market Rent Growth	Loss to Lease	Concessions	
Current Rent Roll	\$1,709	\$1.66							
Year 1 Pro Forma	\$1,709	\$1.66	\$0	\$0.00	\$0	0.0%	-5.0%	0.0%	
Year 2 Pro Forma	\$1,760	\$1.71	\$51	\$0.05	\$51	3.0%	-4.0%	0.0%	
Year 3 Pro Forma	\$1,813	\$1.76	\$53	\$0.05	\$104	3.0%	-3.5%	0.0%	
Year 4 Pro Forma	\$1,867	\$1.82	\$54	\$0.05	\$158	3.0%	-3.5%	0.0%	
Year 5 Pro Forma	\$1,923	\$1.87	\$56	\$0.05	\$214	3.0%	-3.5%	0.0%	
Year 6 Pro Forma	\$1,981	\$1.93	\$58	\$0.06	\$272	3.0%	-3.5%	0.0%	
Year 7 Pro Forma	\$2,040	\$1.98	\$59	\$0.06	\$332	3.0%	-3.5%	0.0%	

7-Year Average Market Rent Grow	vth	7-Year Cumulative Market Rent Growth				
Monthly Growth	\$47	Monthly Growth	\$332			
PSF Growth	\$0.05	PSF Growth	\$0.32			
Percentage Growth	2.6%	Percentage Growth	19.4%			

	EFFECTIVE RENTAL RATES										
Period	Effective Rent/Month	Effective Rent PSF	Effective Monthly Rent Growth	Effective PSF Rent Growth	Cumulative Monthly Growth	Net Effective Rent Growth					
Current Rent Roll	\$1,521	\$1.48									
Year 1 Pro Forma	\$1,623	\$1.58	\$102	\$0.10	\$102	6.7%					
Year 2 Pro Forma	\$1,690	\$1.64	\$66	\$0.06	\$169	4.1%					
Year 3 Pro Forma	\$1,749	\$1.70	\$60	\$0.06	\$228	3.5%					
Year 4 Pro Forma	\$1,802	\$1.75	\$52	\$0.05	\$281	3.0%					
Year 5 Pro Forma	\$1,856	\$1.81	\$54	\$0.05	\$335	3.0%					
Year 6 Pro Forma	\$1,912	\$1.86	\$56	\$0.05	\$391	3.0%					
Year 7 Pro Forma	\$1,969	\$1.92	\$57	\$0.06	\$448	3.0%					

7-Year Average Effectiv	e Rent Growth	7-Year Cumulative Effective Re	7-Year Cumulative Effective Rent Growth				
Monthly Growth	\$64	Monthly Growth	\$448				
PSF Growth	\$0.06	PSF Growth	\$0.44				
Percentage Growth	3.8%	Percentage Growth	29.4%				



# Parc at Windmill Farms - New Debt

**Operating Statement Comparative Analysis** 

NCOME         Oal P2         Jan P2 Sep P2         Jan P2 Sep P2         Jan P4 Link         Total         Per Link         Star         Star <th></th> <th></th> <th>Trailing 12</th> <th>Actual</th> <th>Trailing 9 An</th> <th>nualized</th> <th>Trailing 6 Ar</th> <th>nnualized</th> <th>Trailing 3 Ar</th> <th>nualized</th> <th>Trailing 1 Ar</th> <th>nualized</th> <th>Year</th> <th>1</th>			Trailing 12	Actual	Trailing 9 An	nualized	Trailing 6 Ar	nnualized	Trailing 3 Ar	nualized	Trailing 1 Ar	nualized	Year	1
INCOME         Total         Per Unit			Oct '21 - S	Sep '22	Jan '22 - S	Sep '22	Apr '22 - S	Sep '22	Jul '22 - S	ep '22	Sep '	22	Pro Fo	rma
Effective Rental Income         50.027.312         S18.248         50.227.312         S18.248         50.227.81         S0.247.84         S0.247.84 <td></td> <td>INCOME</td> <td>Total</td> <td>Per Unit</td>		INCOME	Total	Per Unit	Total	Per Unit	Total	Per Unit	Total	Per Unit	Total	Per Unit	Total	Per Unit
[1] Current Marker Romb         55,277,300         55,277,600         55,777,600         5507,800         55,777,600         5507,800         55,777,600         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         5507,800         550,800         5507,800         550,800         5507,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800         550,800 <t< td=""><td></td><td>Effective Rental Income</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		Effective Rental Income												
Peternial Rent Growth         5322 420         d-44         5471 274         77.9%         \$582 232         -0.9%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         57.0%         550 000         550 000         57.0%         550 000         550 000         57.0%         550 000         550 000         57.0%         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 000         550 00	[1]	Current Market Rents	\$5,027,312	\$18,483	\$5,122,723	\$18,834	\$5,242,824	\$19,275	\$5,447,768	\$20,029	\$5,577,600	\$20,506	\$5,577,600	\$20,506
ID         Gain / Loss to Losso         4322,426         -6.4%         S371,041         -7.2%         S412,274         -7.7%         4500,523         10.9%         S270,880         -5.0%           IGUES Proteinal Income         -4.74.88         17.20         5470,208         511,041         -3.1%         5416,811         -3.1%         5416,814         -3.3%         5416,814         -3.3%         5416,814         -3.3%         5416,814         -3.3%         5416,816         -3.3%         5416,816         -3.3%         5416,816         -3.3%         5416,816         -3.3%         5416,816         -3.3%         5416,816         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         -0.2%         5310,80         5310,80         5310,80         5310,80         5310,80         5310,80         5310,80         5310,80         5310,80         5310,80         5310,80         5316,81         5310,80         53		Potential Rent Growth											\$0	0.0%
Gross Potential Income         547/02.88         517/297         547/05.86         517/205         542.000         54.86         518.200         53.98         518.200         53.98         518.200         53.98         518.200         53.98         518.200         53.98         518.200         53.98         528.4330         50.00           [6] Dancesson Discours         \$17.085         0.04%         \$17.381         0.04%         \$17.081         0.04%         \$17.284         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$53.260         0.05%         \$50.05%         \$50.05%         \$50.05%         \$57.010	[2]	Gain / Loss to Lease	-\$322,426	-6.4%	-\$371,041	-7.2%	-\$412,274	-7.9%	-\$538,232	-9.9%	-\$610,812	-11.0%	-\$278,880	-5.0%
IBJ         Vacancy         -512,72,87         -22,88         -512,712         -22,98         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,18         -514,712         -3,14         -514,712         -5,28         -5,10         -5,25         -5,10         -5,112         -5,112         -5,112         -5,112         -5,112         -5,112         -5,112         -5,112         -5,112         -5,112         -5,112         -5,112         -5,112         -5,114         -5,112         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114         -5,114		Gross Potential Income	\$4,704,886	\$17,297	\$4,751,681	\$17,469	\$4,830,550	\$17,759	\$4,909,536	\$18,050	\$4,966,788	\$18,260	\$5,298,720	\$19,481
I) Non Reviewe / Employee Units         517.088         -0.4%         518.208         -0.4%         518.208         -0.4%         518.208         -0.4%         558.208         -0.2%         550.208         -0.5%           [6] Buncesion / Datounits         -54.089         -1.0%         -550.208         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -0.4%         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800         -510.800 <td>[3]</td> <td>Vacancy</td> <td>-\$121,834</td> <td>-2.6%</td> <td>-\$127,637</td> <td>-2.7%</td> <td>-\$149,208</td> <td>-3.1%</td> <td>-\$154,112</td> <td>-3.1%</td> <td>-\$161,580</td> <td>-3.3%</td> <td>-\$264,936</td> <td>-5.0%</td>	[3]	Vacancy	-\$121,834	-2.6%	-\$127,637	-2.7%	-\$149,208	-3.1%	-\$154,112	-3.1%	-\$161,580	-3.3%	-\$264,936	-5.0%
Inition         \$12,848         0.3%         \$12,484         -0.3%         \$12,244         -0.2%         \$12,427         -0.2%         \$23,420         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$15,690         -0.2%         \$16,690         \$4,72,712         \$17,745         \$4,993,344         \$15,628         \$4,91,272         \$31,46         \$15,108         \$14,46         \$15,08         \$4,91,272         \$31,46         \$15,108         \$14,46         \$15,08         \$1,623         \$14,46         \$15,08         \$14,46         \$15,08         \$1,727         \$28,712         \$31,810         \$32,709         \$32,100         \$33,800         \$31,44         \$31,220         \$41,45         \$33,820         \$31,44         \$31,220         \$31,46         \$32,200         \$31,44         \$32,200         \$31,44         \$32,200         \$31,20         \$31,20         \$31,20         \$31,20         \$31,20         \$31,20         \$31,20         \$31,20         \$31,20         \$31,20         \$31,20         \$31,20         \$3	[4]	Non Revenue / Employee Units	-\$17,086	-0.4%	-\$17,381	-0.4%	-\$17,712	-0.4%	-\$18,264	-0.4%	-\$18,696	-0.4%	-\$26,494	-0.5%
IFID       Bard Deht       -346,500       -1.0%       -542,700       -0.9%       -533,400       -0.1%       531,680       -0.1%       511,630       511,631       511,631       511,631       511,631       511,631       511,631       511,632       511,632       511,631       511,631       511,632       511,631       511,631       511,631       511,631       511,631       511,631       511,631       511,631       511,631       511,631       511,631       511,631       511,631       511,632       511,631       511,632       511,631       531,630       531,630       531,631       533,630       511,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,631       531,630       531,630       531,630       531,630       531,630       531,630       531,630       531,630       531,630       531,631       531,631       531,631       531,631       531,631       <	[5]	Concessions / Discounts	-\$12,848	-0.3%	-\$12,484	-0.3%	-\$10,564	-0.2%	-\$7,432	-0.2%	-\$10,980	-0.2%	\$0	0.0%
Effective Rental Income         \$4.005.022         \$10.682         \$4.607.407         \$10.682         \$4.609.300         \$17.277         \$4.772,172         \$17.475         \$4.991.304         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38         \$11.38	[6]	Bad Debt	-\$46,590	-1.0%	-\$56,712	-1.2%	-\$42,796	-0.9%	-\$30,420	-0.6%	-\$3,360	-0.1%	-\$15,896	-0.3%
Effective Rent         \$14.38         \$14.40         \$1.422         \$1.41         \$1.77         \$1.44         \$1.502         \$1.618         \$1.449         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1.623         \$1		Effective Rental Income	\$4,506,528	\$16,568	\$4,537,467	\$16,682	\$4,610,270	\$16,950	\$4,699,308	\$17,277	\$4,772,172	\$17,545	\$4,991,394	\$18,351
per month         5375.544         \$376,122         \$334,189         \$397,681         6.2%         §415.95C           [7]         Othor income         \$50,638         \$186         \$55,282         \$203         \$51,312         \$225         \$57,012         \$210         \$40,602         \$148         \$47,600         \$175           Cable/Internet Income         \$14,416         \$53         \$13,260         \$114         \$31,260         \$115         \$23,2766         \$109         \$33,808         \$124         \$12,800         \$150         \$200         \$576         \$22,800         \$84         \$18,000         \$69         \$39,603         \$122         \$22,000         \$57         \$20,000         \$576         \$22,800         \$576         \$22,800         \$57         \$20,000         \$576         \$22,000         \$576         \$22,000         \$256         \$57,172         \$22,800         \$251         \$57,000         \$266         \$57,777         \$268         \$57,772         \$251,504         \$303         \$31,600         \$300         \$31,600         \$300         \$31,600         \$300         \$31,600         \$300         \$31,600         \$300         \$31,600         \$300         \$31,600         \$312,600         \$31,72         \$32,4100         \$312,600		Effective Rent	\$1,438	\$1.40	\$1,452	\$1.41	\$1,477	\$1.44	\$1,502	\$1.46	\$1,518	\$1.48	\$1,623	\$1.58
I7]         Other Income         550,638         St86         555,292         S51,312         S22,52         S57,012         S21,014         S40,620         S149         S47,600         S17,700         S113         S31,800         S51,312         S53,320         S114         S33,808         S124         S30,770         S113         S31,800         S51           CabioIntameIncome         S14,416         S53         S13,220         S71         S20,000         S76         S22,800         S44         S33,868         S32,800         S33,868         S33,270         S318,400		per month		\$375,544		\$378,122	. ,	\$384,189	. ,	\$391,609	· · ·	\$397,681	6.2%	\$415,950
Deposit Forleturies         S50,639         \$166         \$55,292         \$203         \$51,312         \$222         \$57,712         \$210         \$40,620         \$174         \$53,200         \$115           Cable/Internet Income         \$14,416         \$53         \$13,280         \$114         \$22,965         \$110         \$22,965         \$100         \$33,180         \$124         \$30,720         \$113         \$31,280         \$116           Lassing Fees         \$19,250         \$71         \$22,902         \$111         \$116         \$344         \$118         \$33,168         \$112         \$30,400         \$57           Pet Fees         \$29,910         \$107         \$28,840         \$99         \$31,988         \$118         \$33,202         \$118         \$33,168         \$122         \$29,920         \$17           Misceleneous Income         \$33,048         \$17,747         \$23,045         \$57,772         \$277         \$57,500         \$27,684         \$14,08         \$530,085         \$11,78         \$323,7476         \$12,04         \$52,74,224         \$1,008         \$31,909         \$11,52           Tash Reimbursement         \$312,204         \$17,745         \$266         \$77,545         \$160         \$4,435,1178         \$323,040         \$11,60 </td <td>[7]</td> <td>Other Income</td> <td></td> <td>% over T-3</td> <td></td>	[7]	Other Income											% over T-3	
Late & NSF Fees         S34,4671         S12         S23,227         S110         S23,260         S314         S30,720         S113         S31,280         S16           Cable/internatincome         S14,446         S53         S13,280         S14         S12,208         S2,140         S55         S20,400         S50           Pet Fees         S29,100         S107         S20,600         S76         S22,000         S44         S12,801         S111,88         S33,680         S52,200         S192         S22,992         S101         S22,814         S52,200         S112         S22,992         S101         S22,814         S23,811         S22,814         S23,202         S117         S22,844         S23,202         S117         S22,844         S23,202         S117         S22,844         S23,2776         S11,040         S319,900         S117         S22,844         S23,2776         S11,040         S319,900         S117         S22,844         S11,926         S11,940         S319,900         S117         S22,944         S12,026,784         S21,020         S21,450         S11,940         S11,940         S11,940         S11,940         S11,940         S11,940         S11,940         S11,940         S11,940         S11,950         S11,940         S11		Deposit Forfeitures	\$50,638	\$186	\$55,292	\$203	\$61,312	\$225	\$57,012	\$210	\$40,620	\$149	\$47,600	\$175
Cable/Internet Income         \$14,416         \$53         \$13,260         \$49         \$11,184         \$41         \$22,388         \$38         \$31,44         \$12         \$13,360         \$50           Pet Fees         \$22,010         \$107         \$22,640         \$99         \$31,968         \$118         \$32,020         \$116         \$33,168         \$122         \$29,920         \$117           Miscellaneous Income         \$70,368         \$226         \$72,11         \$226         \$72,10         \$226         \$52,200         \$122         \$72,900         \$226         \$72,417         \$226         \$27,728         \$22,00         \$12         \$72,900         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$31,080         \$		Late & NSF Fees	\$34,671	\$127	\$29,927	\$110	\$29,766	\$109	\$33,680	\$124	\$30,720	\$113	\$31,280	\$115
Lessing Fees         \$19,250         \$71         \$20,000         \$76         \$92,800         \$84         \$18,800         \$66         \$9,600         \$35         \$52,0400         \$37           Miscellaneous Income         \$70,068         \$22,90         \$71,211         \$26,940         \$86         \$31,68         \$112         \$22,020         \$116         \$33,168         \$122         \$22,020         \$120         \$27,020         \$256           Trans Reimbursement         \$27,354         \$22,447         \$86         \$32,58,48         \$11,198         \$322,747         \$12,04         \$22,424         \$1008         \$319,800         \$11,77         \$14,457,945         \$1,204         \$22,424         \$10,006         \$319,800         \$11,77         \$14,457,945         \$11,74         \$322,949         \$11,78         \$14,457,945         \$11,204         \$12,04         \$21,204         \$21,204         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74         \$32,914,01         \$11,74 <td< td=""><td></td><td>Cable/Internet Income</td><td>\$14,416</td><td>\$53</td><td>\$13,260</td><td>\$49</td><td>\$11,184</td><td>\$41</td><td>\$22,368</td><td>\$82</td><td>\$3,144</td><td>\$12</td><td>\$13,600</td><td>\$50</td></td<>		Cable/Internet Income	\$14,416	\$53	\$13,260	\$49	\$11,184	\$41	\$22,368	\$82	\$3,144	\$12	\$13,600	\$50
Pet Feis         \$22,100         \$107         \$22,8,940         \$31,968         \$31,968         \$31,968         \$32,012         \$118         \$33,168         \$122         \$22,900         \$100           Miscellaneous Income         \$70,211         \$269         \$70,114         \$269         \$570,211         \$240         \$52,200         \$246         \$52,200         \$265         \$22,972         \$344         \$23,282         \$46         \$53,100         \$85           Water/Sever Reimbursement         \$77,768         \$224,095         \$11,78         \$322,848         \$11.98         \$327,476         \$1,204         \$274,284         \$10.008         \$319,009         \$11,75           EFFECTVE GROSS INCOME         \$4,857,961         \$17,762         \$43,956,118         \$18,147         \$5,026,784         \$18,481         \$5,046,456         \$18,553         \$5,319,009         \$11,75           Controllable Expenses         Total         Per Unit         Total         Per Unit         Total         Per Unit         Total         \$21,210         \$319,240         \$1,174         \$329,140         \$1,210         \$329,242         \$1,210         \$319,740         \$1,34           (8)         Payroli         Total         Per Unit         Total         Per Unit <td< td=""><td></td><td>Leasing Fees</td><td>\$19,250</td><td>\$71</td><td>\$20,600</td><td>\$76</td><td>\$22,800</td><td>\$84</td><td>\$18,800</td><td>\$69</td><td>\$9,600</td><td>\$35</td><td>\$20,400</td><td>\$75</td></td<>		Leasing Fees	\$19,250	\$71	\$20,600	\$76	\$22,800	\$84	\$18,800	\$69	\$9,600	\$35	\$20,400	\$75
Miscellaneous Income         \$70,368         \$226         \$72,410         \$226         \$66,412         \$24,407         \$52,200         \$122         \$72,060         \$266           Water/Sower Reimbursement         \$77,354         \$22,44         \$57,768         \$226         \$57,57200         \$276         \$841,504         \$300         \$81,600         \$1174           Total Other Income         \$319,406         \$11,742         \$43,657,961         \$17,860         \$43,93,118         \$11,847         \$5,026,774         \$18,461         \$5,046,465         \$18,553         \$5,310,994         \$19,526           "Achange over previous period         \$4,936,118         \$11,714         \$322,912         \$1,174         \$329,224         \$1,164         \$5,046,465         \$18,553         \$5,310,994         \$19,526           "Achange over previous period         Total         Per Unit         S11,760         \$31,760         \$1,776         \$322,920		Pet Fees	\$29,100	\$107	\$26,940	\$99	\$31,968	\$118	\$32,032	\$118	\$33,168	\$122	\$29,920	\$110
Trash Reimburssement         \$23,611         \$87         \$23,497         \$86         \$22,972         \$84         \$32,328         \$86         \$22,120         \$86           Water/Sever Reimburssement         \$319,408         \$11,74         \$320,405         \$11,78         \$322,872         \$57,776         \$12,004         \$271,228         \$10,008         \$319,800         \$319,800         \$11,775           EFFECTIVE GROSS INCOME         \$4,425,936         \$11,774         \$4,857,961         \$17,786         \$4,336,118         \$322,776         \$11,204         \$274,284         \$10,008         \$319,800         \$11,775           #change over provious pariod         *         *         *         *         *         *         *         *         *         *         \$11,774         \$322,924         \$11,716         \$50,47,6456         \$18,553         \$5,51,0,94         \$12,506         \$13,940         \$11,775         \$376,750         \$13,340         \$11,775         \$376,753         \$221         \$512,306         \$11,148         \$319,240         \$11,774         \$329,224         \$12,10         \$319,740         \$11,715         \$362,750         \$13,340         \$11,755         \$61,200         \$22,560         \$300         \$24,48         \$51,200         \$24,500         \$26,5		Miscellaneous Income	\$70,368	\$259	\$73,211	\$269	\$70,140	\$258	\$65,412	\$240	\$52,200	\$192	\$72,080	\$265
Water/Sewer Reimbursement         \$77,364         \$224         \$77,768         \$226         \$75,472         \$277         \$75,200         \$226         \$81,504         \$300         \$81,600         \$300         \$81,600         \$300         \$81,600         \$310,408         \$1,175           EFFECTIVE GROSS INCOME         \$4,825,366         \$17,742         \$4,836,118         \$11,76         \$5,026,704         \$18,441         \$5,046,56         \$16,853         \$5,310,994         \$19,526           % change over previous period         *         *         *         *         \$202,774         \$18,441         \$5,04,656         \$16,853         \$5,310,994         \$19,526           [8] EXPENSES         Total         Per Unit         Total         Per Unit         Total         \$17,76         \$22,62         \$1,176         \$329,224         \$1,170         \$5,207,00         \$1,376         \$4,836,118         \$319,240         \$1,176         \$50,267,500         \$11,75         \$56,408         \$244         \$61,000         \$26,807         \$1,394         \$1,176         \$50,275,500         \$101         \$21,00         \$21,492         \$79         \$27,800         \$100         \$26,867         \$98         \$24,492         \$57,912         \$28,91         \$383         \$37,648         \$1		Trash Reimbursement	\$23,611	\$87	\$23,497	\$86	\$23,206	\$85	\$22,972	\$84	\$23,328	\$86	\$23,120	\$85
Total Other Income         \$319,408         \$1,174         \$320,495         \$1,178         \$322,426         \$1,204         \$274,224         \$1,008         \$319,800         \$1,178           EFFECTURE GROSS INCOME         \$4,825,936         \$17,742         \$4,857,961         \$17,860         \$4,936,118         \$18,147         \$5,026,784         \$18,841         \$5,046,456         \$18,553         \$5,510,994         \$19,526           % change over previous period         Total         Per Unit         Total         S20,750         \$1,343           (9)         Payroll         \$327,560         \$101         \$24,500         \$50,750         \$11,745         \$329,140         \$12,105         \$347,510,50         \$10,764         \$40         \$10,764         \$40         \$10,876         \$40         \$10,764         \$40         \$10,764         \$40		Water/Sewer Reimbursement	\$77,354	\$284	\$77,768	\$286	\$75,472	\$277	\$75,200	\$276	\$81,504	\$300	\$81,600	\$300
EFFECTIVE GROSS INCOME         \$4,825,936         \$17,721         \$4,857,961         \$17,860         \$4,936,118         \$18,477         \$5,026,784         \$18,481         \$5,046,456         \$18,553         \$5,310,994         \$19,526           % ochange over previous period         Total         Per Unit         S22,520         \$1,210         \$329,224         \$1,210         \$319,740         \$1,176         \$362,720         \$1,334           Contract/Landscape         \$53,028         \$195         \$54,725         \$291         \$353,85         \$10,024         \$371         \$110,586         \$407         \$121,558         \$447         \$363,78         \$3683           Other Utility Expense         \$10,927         \$40         \$10,939         \$400         \$10,974         \$40         \$10,876         \$40         \$11,255         \$41		Total Other Income	\$319,408	\$1,174	\$320,495	\$1,178	\$325,848	\$1,198	\$327,476	\$1,204	\$274,284	\$1,008	\$319,600	\$1,175
**         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **         **<		EFFECTIVE GROSS INCOME	\$4,825,936	\$17,742	\$4,857,961	\$17,860	\$4,936,118	\$18,147	\$5,026,784	\$18,481	\$5,046,456	\$18,553	\$5,310,994	\$19,526
[8] EXPENSES         Total         Per Unit         State		% change over previous period											% over T-3	5.7%
Controllable Expenses         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v         v	[8]	EXPENSES	Total	Per Unit	Total	Per Unit	Total	Per Unit	Total	Per Unit	Total	Per Unit	Total	Per Unit
[9] Payroll       \$312,306       \$1,148       \$319,424       \$1,174       \$329,140       \$1,210       \$319,740       \$1,176       \$326,750       \$1,334         Contract/Landscape       \$53,028       \$195       \$54,725       \$201       \$58,282       \$214       \$61,864       \$227       \$66,408       \$244       \$51,200       \$225         Electricity       \$27,068       \$100       \$26,867       \$99       \$27,560       \$101       \$24,500       \$90       \$21,492       \$7,800       \$103         Water/Sewer       \$95,901       \$353       \$97,683       \$359       \$10,974       \$40       \$10,876       \$440       \$112,55       \$41         Trash       \$26,657       \$98       \$24,396       \$90       \$20,662       \$76       \$26,280       \$97       \$25,872       \$95       \$27,457       \$101         Turnover       \$52,072       \$191       \$54,473       \$201       \$64,140       \$236       \$57,240       \$210       \$49,296       \$111       \$54,400       \$226         Advertising       \$28,1992       \$191       \$53,304       \$196       \$56,316       \$207       \$59,168       \$214       \$57,312       \$211       \$54,400       \$226       \$57,312<		Controllable Expenses												
Contract/Landscape         \$53,028         \$195         \$54,725         \$201         \$58,282         \$214         \$61,864         \$227         \$66,408         \$244         \$61,200         \$226           Electricity         \$27,068         \$100         \$26,867         \$99         \$27,560         \$101         \$24,500         \$90         \$21,153         \$447         \$27,880         \$103           Water/Sewer         \$95,901         \$333         \$97,883         \$359         \$101,024         \$371         \$10,580         \$447         \$12,153         \$447         \$98,778         \$363           Other Utility Expense         \$10,927         \$40         \$10,989         \$40         \$10,974         \$40         \$10,764         \$40         \$11,255         \$411           Trash         \$26,657         \$98         \$24,463         \$210         \$49,296         \$181         \$54,400         \$200           R&M         \$28,048         \$1103         \$31,483         \$116         \$353,566         \$130         \$32,476         \$119         \$55,188         \$203         \$47,600         \$227           Advertising         \$54,282         \$200         \$53,304         \$196         \$56,161         \$207         \$59,168	[9]	Payroll	\$312,306	\$1,148	\$319,284	\$1,174	\$329,140	\$1,210	\$329,224	\$1,210	\$319,740	\$1,176	\$362,750	\$1,334
Electricity         \$27,068         \$100         \$22,667         \$99         \$27,560         \$101         \$24,500         \$90         \$21,422         \$79         \$27,880         \$103           Water/Sewer         \$99,901         \$353         \$97,683         \$359         \$101,024         \$371         \$110,580         \$407         \$121,536         \$447         \$98,778         \$363           Other Utility Expense         \$10,927         \$40         \$10,989         \$40         \$10,976         \$40         \$11,255         \$41           Trash         \$26,657         \$98         \$22,436         \$90         \$20,662         \$76         \$26,280         \$97         \$25,872         \$95         \$27,477         \$101           Turnover         \$52,072         \$191         \$54,673         \$201         \$84,140         \$226         \$51,468         \$218         \$57,312         \$211         \$\$54,400         \$200           R&M         \$51,992         \$191         \$55,340         \$196         \$56,146         \$218         \$57,312         \$211         \$\$54,400         \$200           Administrative         \$54,282         \$200         \$53,340         \$196         \$56,146         \$219         \$57,712		Contract/Landscape	\$53,028	\$195	\$54,725	\$201	\$58,282	\$214	\$61,864	\$227	\$66,408	\$244	\$61,200	\$225
Water/Sewer         \$\$95,901         \$\$353         \$\$97,983         \$\$359         \$\$10,024         \$371         \$\$10,800         \$\$407         \$\$12,536         \$\$447         \$\$98,778         \$\$363           Other Utility Expense         \$10,927         \$40         \$10,989         \$40         \$10,974         \$40         \$10,876         \$40         \$10,764         \$40         \$11,255         \$41           Trash         \$226,667         \$98         \$24,396         \$90         \$20,662         \$76         \$26,280         \$97         \$25,872         \$\$95         \$27,457         \$101           Tumover         \$52,072         \$191         \$53,340         \$116         \$35,356         \$130         \$32,476         \$111         \$55,188         \$203         \$47,600         \$175           Advertising         \$51,199         \$11         \$53,340         \$196         \$56,16         \$207         \$59,168         \$218         \$57,312         \$211         \$54,000         \$2205           Total Controllable Expenses         \$712,281         \$2,619         \$726,744         \$2,672         \$754,900         \$2,775         \$770,368         \$2,832         \$790,704         \$2,907         \$80,60,90         \$22,967           Non-Co		Electricity	\$27,068	\$100	\$26,867	\$99	\$27,560	\$101	\$24,500	\$90	\$21,492	\$79	\$27,880	\$103
Other Utility Expense         \$10,927         \$40         \$10,974         \$40         \$10,876         \$40         \$10,876         \$40         \$10,876         \$40         \$10,876         \$40         \$10,876         \$40         \$11,255         \$41           Trash         \$26,657         \$98         \$24,396         \$90         \$20,662         \$76         \$26,877         \$95         \$27,477         \$101           Turnover         \$52,072         \$111         \$54,673         \$201         \$64,7140         \$236         \$57,240         \$210         \$\$49,296         \$181         \$\$44,00         \$200           R&M         \$28,048         \$103         \$31,483         \$116         \$35,356         \$130         \$32,476         \$119         \$55,188         \$203         \$47,600         \$2175           Advertising         \$51,922         \$191         \$54,340         \$106,91         \$53,344         \$196         \$51,446         \$189         \$58,160         \$214         \$63,096         \$222         \$61,200         \$22,907         \$80,692         \$2,2907         \$80,692         \$2,2907         \$80,692         \$2,2907         \$80,692         \$2,2907         \$80,692         \$2,907         \$80,692         \$2,967         \$118,1216<		Water/Sewer	\$95,901	\$353	\$97,683	\$359	\$101,024	\$371	\$110,580	\$407	\$121,536	\$447	\$98,778	\$363
Trash       \$26,657       \$98       \$24,396       \$90       \$20,662       \$76       \$26,802       \$97       \$25,872       \$95       \$27,457       \$101         Turnover       \$52,072       \$191       \$54,673       \$201       \$64,140       \$236       \$57,240       \$210       \$49,296       \$181       \$54,600       \$200         R&M       \$28,048       \$103       \$31,483       \$116       \$35,356       \$130       \$32,476       \$111       \$55,188       \$2203       \$47,600       \$177         Advertising       \$51,992       \$191       \$53,340       \$196       \$56,316       \$207       \$59,168       \$214       \$57,312       \$21       \$54,400       \$200         Administrative       \$54,282       \$200       \$53,304       \$196       \$56,160       \$214       \$63,096       \$2,207       \$80,920       \$2,907         Total Controllable Expenses       \$712,281       \$2,619       \$726,744       \$2,672       \$754,900       \$2,775       \$770,368       \$2,307       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$914,6,052       2.		Other Utility Expense	\$10,927	\$40	\$10,989	\$40	\$10,974	\$40	\$10,876	\$40	\$10,764	\$40	\$11,255	\$41
Turnover       \$\$2,072       \$191       \$54,673       \$201       \$64,140       \$226       \$57,240       \$210       \$49,296       \$181       \$54,400       \$200         R&M       \$28,048       \$103       \$31,483       \$116       \$35,356       \$130       \$32,476       \$119       \$55,188       \$203       \$47,600       \$175         Advertising       \$51,992       \$191       \$53,340       \$196       \$56,316       \$207       \$59,168       \$218       \$57,12       \$211       \$\$4,400       \$200         Advertising       \$54,282       \$200       \$53,304       \$196       \$51,446       \$189       \$58,160       \$214       \$63,096       \$232       \$61,200       \$225         Total Controllable Expenses       \$712,281       \$2,619       \$726,744       \$2,672       \$754,900       \$2,775       \$770,368       \$2,832       \$790,704       \$2,907       \$806,920       \$2,907         Non-Controllable Expenses       \$1133,588       2.8%       \$135,039       2.8%       \$136,160       2.8%       \$139,440       2.8%       \$139,272       2.8%       \$146,052       2.8%         [11]       Real Estate Taxes       \$1,182,116       \$4,346       \$923,172       \$3,394       \$		Trash	\$26,657	\$98	\$24,396	\$90	\$20,662	\$76	\$26,280	\$97	\$25,872	\$95	\$27,457	\$101
R&M       \$28,048       \$103       \$31,483       \$116       \$35,356       \$130       \$32,476       \$119       \$\$5,188       \$203       \$47,600       \$175         Advertising       \$51,992       \$191       \$53,304       \$196       \$56,316       \$207       \$59,168       \$218       \$57,312       \$211       \$54,400       \$200         Administrative       \$54,282       \$200       \$53,304       \$196       \$51,446       \$189       \$58,160       \$214       \$63,096       \$232       \$61,200       \$225         Total Controllable Expenses       \$712,281       \$2,619       \$726,744       \$2,677       \$770,368       \$2,832       \$790,704       \$2,907       \$806,920       \$2,907         Non-Controllable Expenses       \$113,588       2.8%       \$136,039       2.8%       \$136,160       2.8%       \$139,440       2.8%       \$139,272       2.8%       \$146,052       2.8%         [11]       Real Estate Taxes       \$1,182,116       \$4,346       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$116,080       \$416,052       2.8%         [12]       Property Liability/Insurance       \$106,991       \$393       \$109,347 <td></td> <td>Turnover</td> <td>\$52,072</td> <td>\$191</td> <td>\$54,673</td> <td>\$201</td> <td>\$64,140</td> <td>\$236</td> <td>\$57,240</td> <td>\$210</td> <td>\$49,296</td> <td>\$181</td> <td>\$54,400</td> <td>\$200</td>		Turnover	\$52,072	\$191	\$54,673	\$201	\$64,140	\$236	\$57,240	\$210	\$49,296	\$181	\$54,400	\$200
Adventising       \$51,992       \$191       \$53,340       \$196       \$56,316       \$207       \$59,168       \$218       \$57,312       \$211       \$54,400       \$200         Administrative       \$54,282       \$200       \$53,304       \$196       \$51,446       \$189       \$58,160       \$214       \$63,096       \$232       \$61,200       \$2250         Total Controllable Expenses       \$712,281       \$2,619       \$726,744       \$2,672       \$754,900       \$2,775       \$770,368       \$2,832       \$790,704       \$2,907       \$806,920       \$2,967         Non-Controllable Expenses       \$133,588       2.8%       \$135,039       2.8%       \$136,160       2.8%       \$139,440       2.8%       \$139,272       2.8%       \$146,052       2.8%         [10]       Management Fees       \$1,182,116       \$4,346       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$11,680       \$440       \$11,089       \$4,158         [12]       Property Liability/Insurance       \$106,991       \$33       \$109,347       \$402       \$114,060       \$419       \$11,684       \$430       \$11,680       \$430       \$11,680       \$413       \$1,779,324       \$4,336       \$1,471,330 <th< td=""><td></td><td>R&amp;M</td><td>\$28,048</td><td>\$103</td><td>\$31,483</td><td>\$116</td><td>\$35,356</td><td>\$130</td><td>\$32,476</td><td>\$119</td><td>\$55,188</td><td>\$203</td><td>\$47,600</td><td>\$175</td></th<>		R&M	\$28,048	\$103	\$31,483	\$116	\$35,356	\$130	\$32,476	\$119	\$55,188	\$203	\$47,600	\$175
Administrative         \$54,282         \$200         \$53,304         \$196         \$51,446         \$189         \$58,160         \$214         \$63,096         \$232         \$61,200         \$225           Total Controllable Expenses         \$712,281         \$2,619         \$726,744         \$2,672         \$754,900         \$2,775         \$770,368         \$2,832         \$790,704         \$2,907         \$806,920         \$2,967           Non-Controllable Expenses         \$133,588         2.8%         \$135,039         2.8%         \$136,160         2.8%         \$139,440         2.8%         \$139,272         2.8%         \$146,052         2.8%           [10]         Management Fees         \$1,182,116         \$4,346         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$116,880         \$430         \$116,880         \$430         \$116,880         \$430         \$116,880         \$430         \$176,800         \$650           [13]         Franchise Tax         \$0         0.0%         \$0         0.0%         \$1,471,330         \$5,409           Total Non-Controllable Expenses         \$1,422,695         \$5,230         \$1,167,557         \$4,292 <td< td=""><td></td><td>Advertising</td><td>\$51,992</td><td>\$191</td><td>\$53,340</td><td>\$196</td><td>\$56,316</td><td>\$207</td><td>\$59,168</td><td>\$218</td><td>\$57,312</td><td>\$211</td><td>\$54,400</td><td>\$200</td></td<>		Advertising	\$51,992	\$191	\$53,340	\$196	\$56,316	\$207	\$59,168	\$218	\$57,312	\$211	\$54,400	\$200
Total Controllable Expenses         \$712,281         \$2,619         \$726,744         \$2,672         \$754,900         \$2,775         \$770,368         \$2,832         \$790,704         \$2,907         \$806,920         \$2,967           Non-Controllable Expenses         \$133,588         2.8%         \$135,039         2.8%         \$136,160         2.8%         \$139,440         2.8%         \$139,440         2.8%         \$139,472         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$91,759         0.3%           [13]         Franchise Tax         \$0         0.0%         \$0		Administrative	\$54,282	\$200	\$53,304	\$196	\$51,446	\$189	\$58,160	\$214	\$63,096	\$232	\$61,200	\$225
Non-Controllable Expenses         Image: Controllable Expenses         \$133,588         2.8%         \$135,039         2.8%         \$136,160         2.8%         \$139,440         2.8%         \$139,272         2.8%         \$146,052         2.8%           [11] Real Estate Taxes         \$1,182,116         \$4,346         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$923,172         \$3,394         \$913,089         \$4,158           [12] Property Liability/Insurance         \$106,991         \$3393         \$109,347         \$402         \$114,060         \$419         \$116,884         \$430         \$1176,809         \$650           [13] Franchise Tax         \$0         0.0%         \$0         0.0%         \$0         0.0%         \$0         0.0%         \$1177,932         \$4,336         \$1,471,330         \$5,409           TOTAL EXPENSES         \$2,134,976         \$7,849         \$1,984,301         \$6,664         \$1,928,292         \$7,089         \$1,949,864         \$7,169         \$1,970,028         \$7,243         \$2,278,250         \$8,376 </td <td></td> <td>Total Controllable Expenses</td> <td>\$712,281</td> <td>\$2,619</td> <td>\$726,744</td> <td>\$2,672</td> <td>\$754,900</td> <td>\$2,775</td> <td>\$770,368</td> <td>\$2,832</td> <td>\$790,704</td> <td>\$2,907</td> <td>\$806,920</td> <td>\$2,967</td>		Total Controllable Expenses	\$712,281	\$2,619	\$726,744	\$2,672	\$754,900	\$2,775	\$770,368	\$2,832	\$790,704	\$2,907	\$806,920	\$2,967
[10] Management Fees       \$133,588       2.8%       \$136,100       2.8%       \$139,440       2.8%       \$139,272       2.8%       \$146,052       2.8%         [11] Real Estate Taxes       \$1,182,116       \$4,346       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$116,880       \$430       \$1176,800       \$650         [12] Property Liability/Insurance       \$106,991       \$393       \$109,347       \$402       \$114,060       \$419       \$116,884       \$430       \$116,880       \$430       \$176,800       \$650         [13] Franchise Tax       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$17,579       0.3%         Total Non-Controllable Expenses       \$1,422,695       \$5,230       \$1,167,557       \$4,292       \$1,173,392       \$4,314       \$1,179,496       \$4,336       \$1,471,330       \$5,409         Total Non-Controllable Expenses       \$2,134,976       \$7,849       \$1,894,301       \$6,964       \$1,928,292       \$7,089       \$1,949,864       \$7,169       \$1,970,028       \$7,243       \$2,278,250       \$8,376         Expense Ratio       44.2%       39.0%       39.0%		Non-Controllable Expenses												
[11] Real Estate Taxes       \$1,182,116       \$4,346       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$923,172       \$3,394       \$916,300       \$916,300       \$916,300       \$916,300       \$916,300       \$916,300       \$916,300       \$916,300       \$916,300       \$916,300       \$916,300       \$916,400       \$91,4179,324       \$4,336       \$1,179,324       \$4,336       \$1,471,330       \$5,409       \$916,400       \$91,949,864       \$7,169	[10]	Management Fees	\$133,588	2.8%	\$135,039	2.8%	\$136,160	2.8%	\$139,440	2.8%	\$139,272	2.8%	\$146,052	2.8%
[12] Property Liability/Insurance       \$106,991       \$393       \$109,347       \$402       \$114,060       \$419       \$116,884       \$430       \$116,880       \$430       \$176,800       \$650         [13] Franchise Tax       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$116,884       \$430       \$116,880       \$430       \$176,800       \$650         [13] Franchise Tax       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$116,884       \$430       \$116,880       \$430       \$176,800       \$650         [13] Franchise Tax       \$0       0.0%       \$0.0%       \$0.0%       \$0.0%       \$0       0.0%       \$0       0.0%       \$117,579       0.3%         Total Non-Controllable Expenses       \$2,134,976       \$7,849       \$1,894,301       \$6,964       \$1,928,292       \$7,089       \$1,949,864       \$7,169       \$1,970,028       \$7,243       \$2,278,250       \$8,376         Expense Ratio       44.2%       39.0%       \$30,07,826       \$11,058       \$3,076,920       \$11,312       \$3,076,428       \$11,310       \$3,032,744<	[11]	Real Estate Taxes	\$1,182,116	\$4,346	\$923,172	\$3,394	\$923,172	\$3,394	\$923,172	\$3,394	\$923,172	\$3,394	\$1,130,899	\$4,158
[13]       Franchise Tax       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$0       0.0%       \$17,579       0.3%         Total Non-Controllable Expenses       \$1,422,695       \$5,230       \$1,167,557       \$4,292       \$1,173,392       \$4,314       \$1,179,496       \$4,336       \$1,179,324       \$4,336       \$1,471,330       \$5,409         TOTAL EXPENSES       \$2,134,976       \$7,849       \$1,894,301       \$6,964       \$1,928,292       \$7,089       \$1,949,864       \$7,169       \$1,970,028       \$7,243       \$2,278,250       \$8,376         Expense Ratio       44.2%       39.0%       \$1,990,026       \$1,970,028       \$7,243       \$2,278,250       \$4,326       \$1,179,324       \$4,336       \$1,970,028       \$7,243       \$2,278,250       \$8,376         Expense Ratio       44.2%       39.0%       \$2,963,660       \$10,896       \$3,007,826       \$11,058       \$3,076,920       \$11,312       \$3,076,428       \$11,310       \$3,032,744       \$11,150         CAPITAL EXPENDITURES       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250	[12]	Property Liability/Insurance	\$106,991	\$393	\$109,347	\$402	\$114,060	\$419	\$116,884	\$430	\$116,880	\$430	\$176,800	\$650
Total Non-Controllable Expenses       \$1,422,695       \$5,230       \$1,167,557       \$4,292       \$1,173,392       \$4,314       \$1,179,496       \$4,336       \$1,179,324       \$4,336       \$1,471,330       \$5,409         TOTAL EXPENSES       \$2,134,976       \$7,849       \$1,894,301       \$6,964       \$1,928,292       \$7,089       \$1,949,864       \$7,169       \$1,970,028       \$7,243       \$2,278,250       \$8,376         Expense Ratio       44.2%       39.0%       39.0%       39.1%       38.8%       \$3,076,920       \$11,312       \$3,076,428       \$11,310       \$3,032,744       \$11,150         CAPITAL EXPENDITURES       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250 <td< td=""><td>[13]</td><td>Franchise Tax</td><td>\$0</td><td>0.0%</td><td>\$0</td><td>0.0%</td><td>\$0</td><td>0.0%</td><td>\$0</td><td>0.0%</td><td>\$0</td><td>0.0%</td><td>\$17,579</td><td>0.3%</td></td<>	[13]	Franchise Tax	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$17,579	0.3%
TOTAL EXPENSES       \$2,134,976       \$7,849       \$1,894,301       \$6,964       \$1,928,292       \$7,089       \$1,949,864       \$7,169       \$1,970,028       \$7,243       \$2,278,250       \$8,376         Expense Ratio       44.2%       39.0%       39.0%       39.1%       38.8%       39.0%       38.8%       39.0%       42.9%         NET OPERATING INCOME       \$2,690,960       \$9,893       \$2,963,660       \$10,896       \$3,007,826       \$11,058       \$3,076,920       \$11,312       \$3,076,428       \$11,310       \$3,032,744       \$11,150         CAPITAL EXPENDITURES              \$3,032,744       \$11,150         [14]       Capital Replacement/Capital Reserves       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250 <td></td> <td>Total Non-Controllable Expenses</td> <td>\$1,422,695</td> <td>\$5,230</td> <td>\$1,167,557</td> <td>\$4,292</td> <td>\$1,173,392</td> <td>\$4,314</td> <td>\$1,179,496</td> <td>\$4,336</td> <td>\$1,179,324</td> <td>\$4,336</td> <td>\$1,471,330</td> <td>\$5,409</td>		Total Non-Controllable Expenses	\$1,422,695	\$5,230	\$1,167,557	\$4,292	\$1,173,392	\$4,314	\$1,179,496	\$4,336	\$1,179,324	\$4,336	\$1,471,330	\$5,409
Expense Ratio       44.2%       39.0%       39.0%       39.1%       38.8%       39.0%       42.9%         NET OPERATING INCOME       \$2,690,960       \$9,893       \$2,963,660       \$10,896       \$3,007,826       \$11,058       \$3,076,920       \$11,312       \$3,076,428       \$11,310       \$3,032,744       \$11,150         CAPITAL EXPENDITURES       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *       *		TOTAL EXPENSES	\$2,134,976	\$7,849	\$1,894,301	\$6,964	\$1,928,292	\$7,089	\$1,949,864	\$7,169	\$1,970,028	\$7,243	\$2,278,250	\$8,376
NET OPERATING INCOME       \$2,690,960       \$9,893       \$2,963,660       \$10,896       \$3,007,826       \$11,058       \$3,076,920       \$11,312       \$3,076,428       \$11,310       \$3,032,744       \$11,150         CAPITAL EXPENDITURES       [14]       Capital Replacement/Capital Reserves       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000 <td></td> <td>Expense Ratio</td> <td></td> <td>44.2%</td> <td></td> <td>39.0%</td> <td><b>AA AAA</b></td> <td>39.1%</td> <td></td> <td>38.8%</td> <td></td> <td>39.0%</td> <td><b>.</b></td> <td>42.9%</td>		Expense Ratio		44.2%		39.0%	<b>AA AAA</b>	39.1%		38.8%		39.0%	<b>.</b>	42.9%
CAPITAL EXPENDITURES       CAPITAL EXPENDITURES       Constraint of the serves       Second state       Second state <th< td=""><td></td><td></td><td>\$2,690,960</td><td>\$9,893</td><td>\$2,963,660</td><td>\$10,896</td><td>\$3,007,826</td><td>\$11,058</td><td>\$3,076,920</td><td>\$11,312</td><td>\$3,076,428</td><td>\$11,310</td><td>\$3,032,744</td><td>\$11,150</td></th<>			\$2,690,960	\$9,893	\$2,963,660	\$10,896	\$3,007,826	\$11,058	\$3,076,920	\$11,312	\$3,076,428	\$11,310	\$3,032,744	\$11,150
L14       Capital Replacement/Capital Reserves       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000       \$250       \$68,000 </td <td>14.43</td> <td></td> <td><b>#00.000</b></td> <td><b>0050</b></td> <td><b>#00.000</b></td> <td><b><b></b></b></td> <td><b>000 000</b></td> <td>0050</td> <td><b>#00.000</b></td> <td><b>.</b></td> <td><b>\$00.000</b></td> <td>0050</td> <td><b>\$00.000</b></td> <td>0050</td>	14.43		<b>#00.000</b>	<b>0050</b>	<b>#00.000</b>	<b><b></b></b>	<b>000 000</b>	0050	<b>#00.000</b>	<b>.</b>	<b>\$00.000</b>	0050	<b>\$00.000</b>	0050
CAOM FLOW FROM OPERATIONS   \$2,022,300 \$3,043   \$2,833,000 \$10,046   \$2,333,826 \$10,808   \$3,008,920 \$11,062   \$3,008,428 \$11,060   \$2,964,744 \$10,900	[14]		\$68,000	\$250	\$68,000	\$250	\$68,000	\$250	\$68,000	\$250	\$68,000	\$250	\$68,000	\$250
			əz,022,90U	<b>₹</b> 7,043	<b>⊅∠,0</b> 90,000	<b>૱</b> 10,040	<b>⊅∠,</b> ∀ <b>Ა</b> ∀,ŏ∠ŏ	<b>Ͽ</b> ΙŪ,8U8	<b>⊅</b> 3,008,920	<b>Ͽ</b> ΙΙ,002	<b>⊅</b> 3,008,428	<b>Ͽ</b> ΙΙ,000	əz,904,744	<b>Φ10</b> ,900

Footnotes

[1] Current Market Rents: Are based on the rent roll dated October 21, 2022.

Pro Forma Gain / Loss to Lease: Is based on historical operations of the Property, Broker's projections and market underwriting standards. [2]

[3] Pro Forma Vacancy: Is based on the historical operations of the Property, current market conditions, and the Broker's projections.

[4] Non Revenue / Employee Units: Is based on historical operations of the Property and Broker's projections.

Concessions / Discounts: Is based on historical operations, current market conditions, and the Broker's projections. [5]

Bad Debt: Is based on historical operations of the Property and Broker's projections. [6]

- [7] Other Income: Unless otherwise noted, other income is based on the historical operations of the Property and the Broker's projections.
- [8] Expenses: Unless otherwise noted, expenses are based on the historical operations of the Property and the Broker's projections.
- [9] Payroll expense in the Year 1 Pro Forma was estimated by the following calculations.

Inside	Salary
Manager	\$75,000
Leasing	\$30,000
Part-Time Leasing	\$15,000
Total Inside:	\$120,000
Outside	Salary
Lead Maintenance	\$55,000
Asst. Maintenance	\$40,000
Cleaning / Porter	\$28,000
Total Outside:	\$123,000
Leasing Bonus (\$100 per unit)	\$27,200
G <u>eneral Bonus</u>	\$20,000
Total Bonus	\$47,200
Payroll	\$290,200
+	
Load at 25%	\$72,550
Total Payroll:	\$362,750

- [10] Pro Forma Management Fee: Is based on market standards of 2.75% of Effective Gross Income.
- Real Estate Taxes: Pro Forma taxes are based on 85% of the purchase price, multiplied by the current millage rate of 2.634592%. [11]
- Property/Liability Insurance: Is based on market standards of \$650 per unit. [12]
- [13] Franchise Tax: As of the year 2018, the Texas Comptroller's Office is subjecting properties with less than \$1,130,000 of gross income to no Franchise Tax and properties exceeding \$1,130,000 of gross income to a tax of 0.331% of gross income. This analysis assumes Texas Franchise Tax of 0.331% times Effective Gross Income.
- [14] Capital Reserves: Is based on market standards of \$250 per unit.



Pricing	Total	Unit	PSF
Purchase Price	\$54,000,000	\$198,529	\$193.10
Acquisitions Reserves	\$0	\$0	\$0.00
Outstanding Balance	(\$35,111,864)	(\$129,088)	(\$125.56)
Loan Assumption Fee (1%)	\$351,119	\$1,291	\$1.26
Total Equity Required	\$19,239,254	\$70,733	\$68.80

Existing Loan		Calculation of Residual			Per Unit
Original Loan Amount	\$36,240,000	Holding Period		7 Years	
Outstanding Balance	\$35,111,864	Residual Cap Rate		5.00%	
LTV	65%	Gross Residual		\$72,882,556	\$267,951
Interest Rate	3.90%	Cost of Sale	1.00%	(\$728,826)	(\$2,680)
Start Date	Feb-20	Net Residual Value		\$72,153,730	\$265,271
Maturity	Jan-60	Outstanding Loan Balance		(\$31,773,849)	(\$116,816)
Term	40 Years	Net Residual After OLB		\$40,379,881	\$148,455
Amortization	40 Years				
Years of Interest Only	0 Years				
Interest Only Remaining	None				
Amortization Period	Years 1-40				
Annual Payment	\$1,790,578				
MIP	0.60%				
MIP Payment	\$210,249				
Loan Constant	5.10%				

	No. and	N 0	V 0	V		V 0	V <b>7</b>			V 40	
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year /	Year 8	Year 9	Year 10	Year 11
INCOME	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
INCOME Effective Dental Income											
Effective Rental Income	¢5 577 000	Ф <u>Г</u> 744 000	ФЕ 047 070	¢c 004 704	ФС 077 C00	ФС 405 007	¢C CEO 04C	ФС 050 <b>7</b> 44	Ф <b>7</b> ОСЕ ЕО <b>7</b>	Ф <b>7 077</b> 500	Ф <b>Т</b> 405 000
	Φο70.000	\$0,744,920 \$000,707	\$0,917,276 \$007,405	\$0,094,794 \$242,249	\$0,277,030	\$0,400,907	\$0,009,940	Φ0,009,744 Φ040,004	\$7,000,007	\$7,277,503	\$7,490,020
Loss to Lease	-\$278,880	-\$229,797	-\$207,105	-\$213,318	-\$219,717	-\$226,309	-\$233,098	-\$240,091	-\$247,294	-\$254,713	-\$262,354
	\$5,298,720	\$0,010,131	\$0,710,171	\$5,881,476	\$0,057,921	\$0,239,008	\$0,420,848	\$0,019,003	\$0,818,243	\$7,022,790	\$7,233,474
Vacancy	-\$264,936	-\$2/5,/5/	-\$285,509	-\$294,074	-\$302,896	-\$311,983	-\$321,342	-\$330,983	-\$340,912	-\$351,140	-\$301,074
Non Revenue / Employee Units	-\$26,494	-\$27,576	-\$28,551	-\$29,407	-\$30,290	-\$31,198	-\$32,134	-\$33,098	-\$34,091	-\$35,114	-\$36,167
Concessions / Discounts	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt	-\$15,896	-\$16,545	-\$17,131	-\$17,644	-\$18,174	-\$18,719	-\$19,281	-\$19,859	-\$20,455	-\$21,068	-\$21,700
Effective Rental Income	\$4,991,394	\$5,195,253	\$5,378,981	\$5,540,351	\$5,706,561	\$5,877,758	\$6,054,091	\$6,235,714	\$6,422,785	\$6,615,468	\$6,813,933
Other Income	\$319,600	\$329,188	\$339,064	\$349,236	\$359,713	\$370,504	\$381,619	\$393,068	\$404,860	\$417,006	\$429,516
EFFECTIVE GROSS INCOME	\$5,310,994	\$5,524,441	\$5,718,045	\$5,889,586	\$6,066,274	\$6,248,262	\$6,435,710	\$6,628,781	\$6,827,645	\$7,032,474	\$7,243,448
% change from previous period		4.0%	3.5%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
EXPENSES			·								
Controllable Expenses	\$806,920	\$831,127	\$856,061	\$881,743	\$908,195	\$935,441	\$963,504	\$992,409	\$1,022,182	\$1,052,847	\$1,084,432
Management Fee	\$146,052	\$151,922	\$157,246	\$161,964	\$166,823	\$171,827	\$176,982	\$182,291	\$187,760	\$193,393	\$199,195
Real Estate Taxes	\$1,209,278	\$1,245,556	\$1,282,923	\$1,321,410	\$1,361,053	\$1,401,884	\$1,443,941	\$1,487,259	\$1,531,877	\$1,577,833	\$1,625,168
Property/Liability Insurance	\$176,800	\$182,104	\$187,567	\$193,194	\$198,990	\$204,960	\$211,108	\$217,442	\$223,965	\$230,684	\$237,604
Franchise Tax	\$17,579	\$18,107	\$18,650	\$19,209	\$19,786	\$20,379	\$20,991	\$21,620	\$22,269	\$22,937	\$23,625
Non-Controllable Expenses	\$1,549,709	\$1,597,689	\$1,646,386	\$1,695,778	\$1,746,651	\$1,799,051	\$1,853,022	\$1,908,613	\$1,965,871	\$2,024,847	\$2,085,593
TOTAL EXPENSES	\$2,356,629	\$2,428,816	\$2,502,447	\$2,577,520	\$2,654,846	\$2,734,491	\$2,816,526	\$2,901,022	\$2,988,053	\$3,077,694	\$3,170,025
Expense Ratio	44.4%	44.0%	43.8%	43.8%	43.8%	43.8%	43.8%	43.8%	43.8%	43.8%	43.8%
NET OPERATING INCOME	\$2,954,365	\$3,095,625	\$3,215,598	\$3,312,066	\$3,411,428	\$3,513,771	\$3,619,184	\$3,727,759	\$3,839,592	\$3,954,780	\$4,073,423
CAPITAL EXPENDITURES											
Capital Reserves	\$68,000	\$70,040	\$72,141	\$74,305	\$76,535	\$78,831	\$81,196	\$83,631	\$86,140	\$88,725	\$91,386
CASH FLOW FROM OPERATIONS	\$2,886,365	\$3,025,585	\$3,143,457	\$3,237,760	\$3,334,893	\$3,434,940	\$3,537,988	\$3,644,128	\$3,753,452	\$3,866,055	\$3,982,037
DEBT FINANCING											
Debt Service	\$2,000,827	\$1,998,238	\$1,995,545	\$1,992,746	\$1,989,835	\$1,986,809	\$1,983,663	\$1,980,391	\$1,976,990	\$1,973,454	\$1,969,777
CASH FLOW AFTER DEBT FINANCING	\$885,538	\$1,027,348	\$1,147,912	\$1,245,015	\$1,345,058	\$1,448,131	\$1,554,326	\$1,663,736	\$1,776,461	\$1,892,601	\$2,012,259
DSCR (Based on 40 YR AMO)	1.61	1.69	1.76	1.81	1.86	1.92	1.98	2.04	2.10	2.16	2.22
	-		_	-		-		-	-	-	
ASSUMPTIONS	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11
Market Rent Growth	0.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Loss to Lease	-5.0%	-4 0%	-3.5%	-3.5%	-3.5%	-3.5%	-3.5%	-3.5%	-3.5%	-3.5%	-3.5%
Vacancy	-5.0%	-5.0%	-5.0%	-5.0%	-5.0%	-5.0%	-5.0%	-5.0%	-5.0%	-5.0%	-5.0%
Non Revenue / Employee Units	-0.5%	-0.5%	-0.5%	-0.5%	-0.5%	-0.5%	-0.5%	-0.5%	-0.5%	-0.5%	-0.5%
Concessions / Discounts	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Bad Debt	-0.3%	-0.3%	-0.3%	-0.3%	-0.3%	-0.3%	-0.3%	-0.3%	-0.3%	-0.3%	-0.3%
Inflation Factor	0.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Management Fee	2.8%	2.8%	2.8%	2.8%	2.8%	2.8%	2.8%	2.8%	2.8%	2.8%	2.8%
	2.0 /0	2.0 /0	2.0 /0	2.0 /0	2.0/0	2.0/0	2.0%	2.0 /0	2.0 /0	2.0/0	2.0/0
Daturna											
	0 510/										
	9.01%										
Leveraged / TR IRR	15.79%	E CO0/	E 0.00/	6.000/	C 100/	6.060/	C EEO/	C 7E0/		7 4 60/	7 070/
Capitalization Rate	5.35%	5.00%	0.82%	0.00%	0.10%	0.30%	0.00%	0./5%	0.95%	7.10%	1.31%
Leveraged Cash Return	4.60%	5.34%	5.97%	6.47%	6.99%	7.53%	8.08%	8.65%	9.23%	9.84%	10.46%
/ YR AVG Cash Return	6.43%										

# Parc at Windmill Farms - Existing Debt

Cash Flow Projections

# APP000259

# **EXHIBIT B-3**

# PARC AT WINDMILL FARMS



# FORNEY

# **AREA HIGHLIGHTS**

**POPULATION** 23,046

**PROJECTED GROWTH** 5 year: 7.63%

MEDIAN AGE

33

MEDIAN HOUSEHOLD INCOME \$110,818 LIMITED SUPPLY ~8 Communities

FORNEY SCHOOLS

A- (niche.com)

## LOGISTICS HUB

- Home to logistics hubs such as Goodyear and Amazon
- USAA filed plans for a three building warehouse addition to East Gate Logistics Center
- More than 10m SF of warehouse space is planned





Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 263 of 310 PageID 4064 PARC AT WINDMILL FARMS

# **VALUATION SUMMARY**

For Parc at Windmill Farms, our team solved for a Year 1 Cash on Cash of 5.0% and 7.0% in the Premium and Market Scenarios, respectively.

A	UNITS: 272 VG UNIT SIZE: 1,028	
	Premium Price	Market Price
Multifamily Sales Price	\$58,000,000	\$53,000,000
Per Unit	\$213,200	\$194,900
Per Square Foot	\$207	\$190
Cap Rate		
Cap Rate (Year 1)	5.19%	5.88%
Cap Rate (T3/T12)	4.77%	5.42%
Multifamily Return Metrics		
Loan To Value	60.81%	66.54%
Levered IRR	13.64%	16.97%
Unlevered IRR	8.72%	9.72%
Year 1 Cash-On-Cash	5.00%	7.00%
Average Cash-on-Cash	8.38%	11.41%
Year 1 Cash-On-Cash (No Amort.)	6.85%	9.37%
Average Cash-on-Cash (No Amort.)	10.62%	14.28%
Multifamily Terminal Value		
Terminal Cap Rate	5.75%	6.25%
Terminal Value	\$80,100,000	\$75,900,000
Per Unit	\$294,485	\$279,044
Operations		
Year 1 Market Rent	\$1,	709
Year 1 Market Rent PSF	\$1	.66
Collection Growth (Over T3)	6.	0%
Year 1 NRI Growth	6.	.1%
10 Yr CAGR (Revenue)	3.	7%
Year 1 RE Taxes, per unit	\$4,	,496
Controllable Expenses Per Unit	\$2,	764
10 Yr CAGR (NOI)	4.	3%

# **ASSUMPTIONS**

WDIS' valuation analysis is comprised of two scenarios. The Premium Proforma and Market Proforma assumptions are outlined below. Please note, for the purpose of our valuation, the buyer's first year begins 6.1.23.

Year 1 Cap Rate	The WDIS Proforma contemplates respective Year 1 Cap Rates of 5.25% and 5.75% in the Premium and Market scenarios.
Year 1 Cap Rate	The WDIS Proforma contemplates a respective exit cap of 5.75% and 6.25% in the Premium and Market scenarios.
Market Rent	The property has experienced impressive Market Rent growth of 17.6% over the past 12 months. On a per month basis, asking rents are at the top of the market. Our analysis assumes no market rent growth in Year 1 with a focus on loss to lease burn off.
Loss to Lease (LTL)	Loss to Lease on the RR dated 10.22.22 is 10.6%. Assuming new leases are signed at Market, renewals are signed at the lower of Market and a 3.0% increase, and a 50% retention ratio, the WDIS Proforma calculates Year 1 Loss to Lease of 4.64%.
Effective Rent Growth	The WDIS Rollover Model forecasts Year 1 Effective Rents of \$1,629. This represents a 6.72%, or \$103 increase over the most recent rent roll.
Vacancy	The WDIS Proforma assumes a 5% vacancy for the duration of the hold period.
Concessions	Due to limited new supply in the near future and strong pricing power that Parc at Windmill Farms has, the WDIS proforma assumes no concessions in Year 1.
Non-Revenue Units	The WDIS Proforma assumes 1 model unit, 1 courtesy officer unit with a 50% discount, and 2 employee units with 25% discounts.
Bad Debt	The WDIS Proforma assumes bad debt of 0.5%.
Other Income	Other income is assumed as the trailing 3 months grown at 3%.
Utility Reimbursements	Utility Reimbursements are assumed as the trailing 12 months grown at 3%.
Controllable Expenses	Controllable Expenses are based upon the trailing 12 months and grown at 3%.
Management Fee	The WDIS Proforma assumes a management fee of 2.75% of total income.
Property Insurance	Property Insurance are assumed as the trailing 12 months grown at 3%.
Replacement Reserves	The WDIS Proforma assumes replacement reserves of \$200/unit.
Property Taxes	Property Taxes are based upon 80% of our conclusion to value in both scenarios. This assumption is based upon current buyer underwriting of similar assets and conversations with Alliance Tax Advisors.

# UNDERWRITING

		TRAILING 12			T3 REV/T12 EXP			PROFORMA		PROFORMA V. T-12	PROFORMA V. T-3
	Amount	% of Income	Per Unit	Amount	% of Income	PerUnit	Amount	% of Income	Per Unit		
INCOME:											
Gross Scheduled Market Rent	\$5,027,312	107%	\$18,483	\$5,447,768	111%	\$20,029	\$5,577,600	105%	\$20,506		
Plus: Renovated Unit Premiums							\$0	0%	\$0		
Gain / Loss to Lease	(\$322,426)	-6.9%	(1,185)	(\$538,232)	-11.0%	(1,979)	(\$258,937)	-4.9%	(952)		
Gross Potential Rent	\$4,704,886	100.0%	17,297	\$4,909,536	100.0%	18,050	\$5,318,663	100.0%	19,554	13.0%	8.3%
Less: Vacancy	(\$121,834)	-2.6%	(448)	(\$154,112)	-3.1%	(567)	(\$265,933)	-5.0%	(978)		
Less: Concessions	(\$12,848)	-0.3%	(47)	(\$7,432)	-0.2%	(27)	\$0	0.0%	0		
Less: Non-Revenue Units	(\$17,086)	-0.4%	(63)	(\$18,264)	-0.4%	(67)	(\$39,108)	-0.7%	(144)		
Less: Bad Debt	(\$46,590)	-1.0%	(171)	(\$30,420)	-0.6%	(112)	(\$26,593)	-0.5%	(98)		
Net Rental Income	\$4,506,528	95.8%	16,568	\$4,699,308	95.7%	17,277	\$4,987,029	93.8%	18,335	10.7%	6.1%
Plus: Utility Reimbursements	\$77,354	1.6%	284	\$75,200	1.5%	276	\$79,675	1.5%	293		
Plus: Parking/Storage Income	\$0	0.0%	0	\$0	0.0%	0	\$0	0.0%	0		
Plus: Other Income	\$260,262	5.5%	957	\$269,904	5.5%	992	\$278,001	5.2%	1,022		
Total Income	\$4,844,144	103.0%	17,809	\$5,044,412	102.7%	18,546	\$5,344,705	100.5%	19,650	10.3%	6.0%
Monthly Collections	\$403,679			\$420,368			\$445,392				
EXPENSES:											
Utilities	\$133,896	2.8%	492	\$133,896	2.7%	492	\$137,913	2.6%	507		
Repairs and Maintenance	\$28,048	0.6%	103	\$28,048	0.6%	103	\$28,889	0.5%	106		
Apartment Make Ready	\$52,072	1.1%	191	\$52,072	1.1%	191	\$53,634	1.0%	197		
Contract Services	\$97,298	2.1%	358	\$97,298	2.0%	358	\$100,217	1.9%	368		
Marketing	\$33,037	0.7%	121	\$33,037	0.7%	121	\$34,028	0.6%	125		
Payroll Expenses	\$331,261	7.0%	1,218	\$331,261	6.7%	1,218	\$341,199	6.4%	1,254		
General and Administrative	\$54,282	1.2%	200	\$54,282	1.1%	200	\$55,910	1.1%	206		
Property Taxes	\$1,182,116	25.1%	4,346	\$1,182,116	24.1%	4,346	\$1,222,943	23.0%	4,496		
Franchise Tax	\$0	0.0%	0	\$0	0.0%	0	\$17,691	0.3%	65		
Insurance	\$106,991	2.3%	393	\$106,991	2.2%	393	\$110,201	2.1%	405		
Management Fees	\$133,588	2.8%	491	\$133,588	2.7%	491	\$146,979	2.8%	540		
Total Expenses	\$2,152,589	45.8%	7,914	\$2,152,589	43.8%	7,914	\$2,249,604	42.3%	8,271	4.5%	4.5%
Net Operating Income	\$2,691,555	57.2%	9,895	\$2,891,823	58.9%	10,632	\$3,095,100	58.2%	11,379	15.0%	7.0%
Replacement Reserves		0.0%	0		0.0%	0	(\$81,600)	-1.5%	(300)		
NET CASH FLOW	\$2,691,555	57.2%	9,895	\$2,891,823	58.9%	10,632	\$3,013,500	56.7%	11,079	12.0%	4.2%

# Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 265 of 310 PageID 4066

# CASH FLOW ANALYSIS

	YEAR1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11
Gross Potential Rent, Net	\$5,318,663	\$5,531,410	\$5,780,323	\$6,069,339	\$6,372,806	\$6,627,718	\$6,826,550	\$7,031,347	\$7,242,287	\$7,459,556	\$7,683,342
Plus: Renovation Unit Premiums	\$0	\$O	\$0	\$0	\$0	\$O	\$0	\$0	\$0	\$O	\$0
Total Gross Potential Rental Income	\$5,318,663	\$5,531,410	\$5,780,323	\$6,069,339	\$6,372,806	\$6,627,718	\$6,826,550	\$7,031,347	\$7,242,287	\$7,459,556	\$7,683,342
Less: Vacancy	\$265,933	\$276,570	\$289,016	\$303,467	\$318,640	\$331,386	\$341,328	\$351,567	\$362,114	\$372,978	\$384,167
Less: Concession	\$0	\$O	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Less: Credit Loss	\$26,593	\$27,657	\$28,902	\$30,347	\$31,864	\$33,139	\$34,133	\$35,157	\$36,211	\$37,298	\$38,417
Less: Non-Revenue Units	\$39,108	\$40,672	\$42,502	\$44,627	\$46,859	\$48,733	\$50,195	\$51,701	\$53,252	\$54,850	\$56,495
Net Rental Income	\$4,987,029	\$5,186,510	\$5,419,903	\$5,690,898	\$5,975,443	\$6,214,461	\$6,400,895	\$6,592,921	\$6,790,709	\$6,994,430	\$7,204,263
Plus: Utility Reimbursements	\$79,675	\$82,065	\$84,527	\$87,063	\$89,674	\$92,365	\$95,136	\$97,990	\$100,929	\$103,957	\$107,076
Plus: Parking and Storage Income	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$O	\$0
Plus: Other Income	\$278,001	\$286,341	\$294,931	\$303,779	\$312,893	\$322,279	\$331,948	\$341,906	\$352,164	\$362,728	\$373,610
Total Operating Income	\$5,344,705	\$5,554,916	\$5,799,361	\$6,081,740	\$6,378,010	\$6,629,105	\$6,827,978	\$7,032,817	\$7,243,802	\$7,461,116	\$7,684,949
Revenue Growth Rate (Over Y1)		3.9%	8.5%	13.8%	19.3%	24.0%	27.8%	31.6%	35.5%	39.6%	43.8%
Effective Rent	\$1,629	\$1,695	\$1,771	\$1,859	\$1,952	\$2,031	\$2,091	\$2,154	\$2,219	\$2,285	\$2,354
11 YR CAGR	3.7%										
Expenses:											
Management Fee	\$146,979	\$152,760	\$159,482	\$167,248	\$175,395	\$182,300	\$187,769	\$193,402	\$199,205	\$205,181	\$211,336
Property taxes	\$1,240,634	\$1,274,960	\$1,310,325	\$1,346,766	\$1,384,229	\$1,422,546	\$1,461,721	\$1,501,975	\$1,543,337	\$1,585,839	\$1,604,074
Operating Expenses	\$861,992	\$885,696	\$910,053	\$935,079	\$960,794	\$987,216	\$1,014,364	\$1,042,259	\$1,070,922	\$1,100,372	\$1,156,069
Total Expenses	\$2,249,604	\$2,313,417	\$2,379,861	\$2,449,093	\$2,520,418	\$2,592,062	\$2,663,855	\$2,737,636	\$2,813,463	\$2,891,391	\$2,971,479
Net Operating Income	\$3,095,100	\$3,241,499	\$3,419,501	\$3,632,647	\$3,857,592	\$4,037,043	\$4,164,124	\$4,295,181	\$4,430,339	\$4,569,725	\$4,713,470
Capital Reserves	\$81,600	\$83,844	\$86,150	\$88,519	\$90,953	\$93,454	\$96,024	\$98,665	\$101,378	\$104,166	\$107,031
Net Operating Income After Capital	\$3,013,500	\$3,157,655	\$3,333,351	\$3,544,128	\$3,766,639	\$3,943,588	\$4,068,099	\$4,196,516	\$4,328,961	\$4,465,559	\$4,606,439
NOI Growth Rate		4.8%	10.6%	17.6%	25.0%	30.9%	35.0%	39.3%	43.7%	48.2%	52.9%
11 YR CAGR	4.3%										
Total Debt Service Amount	\$1,876,606	\$1,876,606	\$1,876,606	\$1,876,606	\$1,876,606	\$1,876,606	\$1,876,606	\$1,876,606	\$1,876,606	\$1,876,606	
Net Cash Flow	\$1,136,894	\$1,281,049	\$1,456,745	\$1,667,522	\$1,890,033	\$2,066,983	\$2,191,493	\$2,319,910	\$2,452,355	\$2,588,953	
Cash on Cash	5.00%	5.63%	6.41%	7.33%	8.31%	9.09%	9.64%	10.20%	10.79%	11.39%	
Debt Service Coverage	1.61x	1.68x	1.78x	1.89x	2.01x	2.10x	2.17x	2.24x	2.31x	2.38x	

ASSUMPTIONS		CLOSING ASS	UMPTIONS			REVERSION					
Total Capital Budget	\$58,023,000	Estimated Closin	Estimated Closing Date			Gross Selling Pri	Gross Selling Price \$80,112,000				
Total Units	272	Loan Amount at	Closing		\$35,286,000	Less: Sales Expe	nses (1.50%)	(\$1,201,680)			
Stabilized Cap Rate	5.19%	Loan To Value At	Closing		61%	Less: Principal C	Less: Principal Outstanding (\$30,186,812)				
Terminal Cap Rate	5.75%	Term remaining o	on Ioan (Mos)		439	Net Proceeds	Net Proceeds \$48,723,508				
FINANCING PARAMETERS		Amortization			37	LEVERAGED IF	R	13.64%			
Loan Amount	\$35,286,000	IO Periods Rema	aining		0	UNLEVERAGE	DIRR	8.72%			
Date of Origination	June 2023	Loan Constant	Loan Constant			AVERAGE CASH ON CASH		8.38%			
Interest Rate	4.15%	Equity Requirem	Equity Requirement			% OF IRR FRO/	N CASHFLOW	53.54%			
Debt Service Coverage Limit	1.25x	Equity Multiple [	During Term		2.98x	% OF IRR FROM RESIDUAL		46.46%			
<b>GROWTH ASSUMPTIONS</b>	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10	Y11
Rental Inflation		4.00%	4.50%	5.00%	5.00%	4.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Vacancy Loss	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	-5.00%
Concession Loss	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other Income Inflation		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Management Fee	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%
Expenses Inflation		2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	5.06%
Real Estate Tax Inflation		2.77%	2.77%	2.78%	2.78%	2.77%	2.75%	2.75%	2.75%	2.75%	2.77%

# SALES COMPARABLES

Due to the run up in interest rates, the below sales would not sell at the same price today. These sale comps are presented as a point of reference and to show support for the basis people are willing to accept in Dallas' southern suburbs.

PROPERTY NAME	PARC AT WINDMILL FARMS	MAGNOLIA GROVE	THE JANE AT PRESTON TRAILS	EMERSON AT FORNEY MARKETPLACE	BEACON AT WESTMORELAND	CREEKSIDE AT HUDSON OAKS
City:	Forney	Terrell	Cedar Hill	Forney	Desoto	Weatherford
Address:	1003 Windmill Farms Blvd	551 Crossroads Pkwy	320 W Pleasant Run	300 Trailhouse Lane	120 S Westmoreland Rd	900 Cinema Dr
Year Built/ Renovated:	2020	2020	2020	2020	2022	2022
Number of Units:	272	270	300	320	194	338
Square Feet/Unit:	1028	754	930	894	837	1060
Sale Date:	TBD	Jan-22	Feb-22	Aug-21	Jun-22	Jun-22
Buyer:	TBD	Stoneriver Company	PEM Real Estate Group	CAF Capital Partners	-	Olympus
Seller:	JMJ Development	Venture Development Group	ALK Realty	CESM Real Estate	Private Seller	Private Owner
	Market Price					
Price:	\$53,000,000	\$57,600,000	\$75,000,000	\$68,000,000	\$40,880,000	\$90,000,000
Price/Unit:	\$194,900	\$213,333	\$250,000	\$212,500	\$210,722	\$266,272
Price/SF:	\$190	\$283	\$269	\$238	\$252	\$251
Cap Rate:	5.42%	4.32%	3.50%	3.75%	4.42%	3.39%
Effective Rent/SF:	\$1.49	\$1.73	\$1.81	\$1.54	\$2.04	\$1.55
Effective Rent Multiplier:	10.6	13.6	12.4	12.9	10.3	13.5

# **RENT COMPARABLES**

PROPERTY NAME	YEAR BUILT	# UNITS	AVG. SQ. FT.	% OCC.	MAR. PER UNIT	MAR. PER SF
Parc at Windmill Farms	2020	272	1028	96%	\$1,709	\$1.66
The Emerson at Forney Marketplace	2020	320	894	97%	\$1,574	\$1.76
Gateway Oaks	2017	313	860	100%	\$1,434	\$1.67
Gateway Cedars	2014	334	786	99%	\$1,320	\$1.68
Magnolia Grove	2021	270	910	93%	\$1,524	\$1.67
Comp Averages	2018	309	860	97%	\$1,459	\$1.70

# EXHIBIT C

https://ep4.ingeo.com/Secure/Document/PrintReceipt.aspx?docID=...

Preparing receipt data...

¢,

\_ ¥

٩

## Kaufman, TX RECORDER RECEIPT

Date:12/13/2017 For:Lawyers Title Insurance Company - DFW Total: \$190 Entry #:2017-0028853 Receipt #:2017-0028853 County Recorder: == Laura Hughes ==

12/13/2017, 4:03 PM

APP000268

OMB Approval No.2502-0598 (Exp. 06/30/2017)

Public Reporting Burden for this collection of information is estimated to average .75 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Response to this request for information is required in order to receive the benefits to be derived. This agency may not collect this information, and you are not required to complete this form unless it displays a currently valid OMB control number. While no assurance of confidentiality is pledged to respondents, HUD generally discloses this data only in response to a Freedom of Information Act request.

2223005339 Prepared by and Recording Requested by: <u>Thomas Kelly Derryberry</u> <u>Peaseley & Derryberry PLC</u> 504 Autumn Springs Ct, Suite 26 Franklin, TN 37067

After Recording return to: <u>Department of Housing and Urban Development</u> <u>Attn: Legal Department</u> <u>801 Cherry Street, Unit #45, Suite 2500</u> Ft. Worth, TX 76102

## U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT REGULATORY AGREEMENT FOR MULTIFAMILY PROJECTS

# UNDER SECTIONS 207, 220, 221(d)(3), 221(d)(4), 223(a)(7), 223(f) and 231 OF THE NATIONAL HOUSING ACT, AS AMENDED

#### Replaces HUD- 92465, 92466, FHA-1730, and 1733

 Project Name:
 Parc at Windmill Farms Apartments

 HUD Project No.
 113-35682

 HAP Contract No.:
 N/A

 Project Location:
 Forney, County of Kaufman, Texas

 Lender:
 Greystone Servicing Corporation, Inc.
 Processed under:
 [X]MAP
 []TAP

 Original Principal Amount of Multifamily Note:
 \$36,240,000.00
 0

 Originally endorsed for insurance under §221(d)(4).
 Date of Note: as of December 1, 2017

**Residual Receipts Rider:** \_\_\_\_\_Yes \_\_X\_\_\_No \*If "yes" is checked, the Surplus Cash provisions of this Agreement are modified by an attached Rider relating to residual receipts account requirements.

**Regulatory Agreement** 

This Agreement is entered into this <u>1st day of December</u>, <u>2017</u>, between <u>D4FR</u> <u>LLC</u>, a limited liability company, organized and existing under the laws of <u>State of</u> <u>Texas</u>, whose address is <u>1755 Wittington Place</u>, <u>Suite 340</u>, <u>Dallas</u>, <u>TX 75234</u>, its successors, heirs, and assigns (jointly and severally) (Borrower) and the United States Department of Housing and Urban Development, acting by and through the Secretary, his or her successors, assigns or designates (HUD).

In consideration of, and in exchange for an action by HUD, HUD and Borrower agree to the terms of this Agreement. The HUD action may be one of the following: HUD's endorsement for insurance of the Note, HUD's consent to the transfer of the Mortgaged Property, HUD's sale and conveyance of the Mortgaged Property, or HUD's consent to other actions related to Borrower or to the Mortgaged Property.

Further, Borrower and HUD execute this Agreement in order to comply with the requirements of the National Housing Act, as amended, and the regulations adopted by HUD pursuant thereto. This Agreement shall continue during such period of time as HUD shall be the owner, holder, or insurer of the Note. Upon satisfaction of such Note, this Agreement shall automatically terminate. However, Borrower shall be responsible for any Violations of this Agreement which occurred prior to termination.

Violation of this Agreement may subject Borrower and other signatories hereto to adverse actions. Refer to Article VII below.

AGREEMENTS: Borrower and HUD covenant and agree as follows:

### I. DEFINITIONS

1. **DEFINITIONS**. Any capitalized term or word used herein but not defined shall have the meaning given to such term in the Security Instrument between Borrower and Lender or the Note. The following terms, when used in this Agreement (including when used in the above recitals), shall have the following meanings, whether capitalized or not and whether singular or plural, unless, in the context, an incongruity results:

a. "Affiliate" is defined in 24 C.F.R. 200.215, or any successor regulation.

- b. "Borrower" means all entities identified as "Borrower" in the first paragraph of the Security Instrument, together with any successors, heirs, and assigns (jointly and severally). "Borrower" shall include any entity taking title to the Mortgaged Property whether or not such entity assumes the Note. Whenever the term "Borrower" is used herein, the same shall be deemed to include the obligor of the debt secured by the Security Instrument and shall also be deemed to be the mortgagor as defined by Program Obligations.
- c. "Business Day" is defined in Section 46.

- d. **"Construction Contract"** means the construction contract, approved by HUD, between Borrower and the contractor contracting to perform construction or substantial rehabilitation on the Project.
- e. "Declaration of Default" is defined in Section 37.

- f. **"Displaced Persons or Families"** means a person, family or families, displaced from (i) an urban renewal area, (ii) as a result of government action, or (iii) as a result of a major disaster determined by the President pursuant to the Robert T. Stafford Disaster Relief and Emergency Assistance Act.
- g. "Distribution" means any disbursal, conveyance or transfer of any portion of the Mortgaged Property, including the segregation of cash or assets for subsequent withdrawal as Surplus Cash, other than in payment of Reasonable Operating Expenses, or any other disbursement, conveyance, or transfer provided for in this Agreement.
- h. "Elderly Person" means any person, married or single, who is 62 years of age or older.
- i. "Fixtures" means all property or goods that become so related or attached to the Land or the Improvements that an interest arises in them under real property law, whether acquired now or in the future, excluding all tenant owned goods and property, and including but not limited to: machinery, equipment, engines, boilers, incinerators, installed building materials; systems and equipment for the purpose of supplying or distributing heating, cooling, electricity, gas, water, air, or light; antennas, cable, wiring and conduits used in connection with radio, television, computers, security, fire prevention, or fire detection or otherwise used to carry electronic signals; telephone systems and equipment; elevators and related machinery and equipment; fire detection, prevention and extinguishing systems and apparatus; security and access control systems and apparatus; plumbing systems; water heaters, ranges, stoves, microwave ovens, refrigerators, dishwashers, garbage disposals, washers, dryers and other appliances; light fixtures, awnings, storm windows and storm doors; pictures, screens, blinds, shades, curtains and curtain rods; mirrors; cabinets, paneling, rugs and floor and wall coverings; fences, trees and plants; swimming pools; playground and exercise equipment and classroom furnishings and equipment.

Previous editions are obsolete; Replaces form HUD-92466 (11/02) Regulatory Agreement

HUD-92466M (06/14)

j. "Goods and Services" is defined in Section 22.

×

١

- k. "HUD" means the United States Department of Housing and Urban Development acting by and through the Secretary in his capacity as insurer or holder of the Loan under the authority of the National Housing Act, as amended, the Department of Housing and Urban Development Act, as amended, or any other federal law or regulation pertaining to the Loan or the Mortgaged Property.
- I. **"Impositions"** and **"Imposition Deposits"** are defined in the Security Instrument.
- m. "Improvements" means the buildings, structures, and alterations now constructed or at any time in the future constructed or placed upon the Land, including any future replacements and additions.
- n. **"Indebtedness"** means the principal, interest on, and all other amounts due at any time under the Note or the Security Instrument, including prepayment premiums, late charges, default interest, and advances to protect the security as provided in the Security Instrument.
- o. "Land" means the estate in realty described in Exhibit A.
- p. "Leases" means all present and future leases, subleases, licenses, concessions or grants or other possessory interests now or hereafter in force, whether oral or written, covering or affecting the Mortgaged Property, or any portion of the Mortgaged Property (including but not limited to proprietary leases, nonresidential leases or occupancy agreements if Borrower is a cooperative housing corporation), and all modifications, extensions or renewals. (Ground leases that create a leasehold interest in the Land and where the Borrower's leasehold is security for the Loan are not included in this definition.)
- q. "Lender" means the entity identified as "Lender" in the first paragraph of the Security Instrument, or any subsequent holder of the Note, and whenever the term "Lender" is used herein, the same shall be deemed to include the Obligee, or the Trustee(s) and the Beneficiary of the Security Instrument and shall also be deemed to be the Mortgagee as defined by Program Obligations.
- r. **"Loan"** means the loan initially made by Lender to Borrower, as defined in the Security Instrument.

Previous editions are obsolete; Replaces form HUD-92466 (11/02) Regulatory Agreement

HUD-92466M (06/14)

s. "Mortgaged Property" means all of Borrower's present and future right, title and interest in and to all of the following whether now held or later acquired:

(1) the Land;

2

ŧ

- (2) the Improvements;
- (3) the Fixtures;
- (4) the Personalty;
- (5) all current and future rights, including air rights, development rights, zoning rights and other similar rights or interests, easements, tenements, rights-of-way, strips and gores of land, streets, alleys, roads, sewer rights, waters, watercourses, and appurtenances related to or benefiting the Land or the Improvements, or both, and all rights-of-way, streets, alleys and roads that may have been or may in the future be vacated;
- (6) all insurance policies covering the Mortgaged Property, and all proceeds paid or to be paid by any insurer of the Land, the Improvements, the Fixtures, the Personalty or any other part of the Mortgaged Property, whether or not Borrower obtained such insurance policies pursuant to Lender's requirement;
- (7) all awards, payments and other compensation made or to be made by any Governmental Authority with respect to the Land, the Improvements, the Fixtures, the Personalty or any other part of the Mortgaged Property, including any awards or settlements resulting from condemnation proceedings or the total or partial taking of the Land, the Improvements, the Fixtures, the Personalty or any other part of the Mortgaged Property under the power of eminent domain or otherwise and including any conveyance in lieu thereof;
- (8) all contracts, options and other agreements for the sale of the Land, the Improvements, the Fixtures, the Personalty or any other part of the Mortgaged Property entered into by Borrower now or in the future, including cash or securities deposited to secure performance by parties of their obligations;
- (9) all proceeds (cash or non-cash), liquidated claims or other consideration from the conversion, voluntary or involuntary, of any of the Mortgaged

HUD-92466M (06/14)

Property and the right to collect such proceeds, liquidated claims or other consideration;

(10) all Rents and Leases;

٤

4

- (11) all earnings, royalties, instruments, accounts, accounts receivable, supporting obligations, issues and profits from the Land, the Improvements or any other part of the Mortgaged Property, and all undisbursed proceeds of the Loan and, if Borrower is a cooperative housing corporation, maintenance charges or assessments payable by shareholders or residents;
- (12) all Imposition Deposits;
- (13) all refunds or rebates of Impositions by any Governmental Authority or insurance company (other than refunds applicable to periods before the real property tax year in which the Security Instrument is dated);
- (14) all forfeited tenant security deposits under any Lease;
- (15) all names under or by which any of the above Mortgaged Property may be operated or known, and all trademarks, trade names, and goodwill relating to any of the Mortgaged Property;
- (16) all deposits and/or escrows held by or on behalf of Lender under Collateral Agreements; and
- (17) all awards, payments, settlements or other compensation resulting from litigation involving the Project.

Notwithstanding items numbered (1) through (17) above, Borrower may hold nonproject funds in separate, segregated accounts, specifically labeled as non-project funds, which are not part of the Mortgaged Property. These accounts may hold those assets owned or received by Borrower, through equity contributions, gifts, or loan proceeds that were not required by HUD to become part of the Mortgaged Property and were not made a part of the Mortgaged Property by Borrower and funds released from the Mortgaged Property in compliance with Program Obligations (such as Distributions of Surplus Cash, if allowed).

t. "Note" means the Note executed by Borrower described in the Security Instrument, including all schedules, riders, allonges and addenda, as such Note may be amended from time to time.

HUD-92466M (06/14)

u. "Notice" is defined in Section 46.

v. "Personalty" means all equipment, inventory, and general intangibles. The definition of "Personalty" includes furniture, furnishings, machinery, building materials, appliances, goods, supplies, tools, books, records (whether in written or electronic form), computer equipment (hardware and software) and other tangible or electronically stored personal property (other than Fixtures) that are owned, leased or used by Borrower now or in the future in connection with the ownership, management or operation of the Land or the Improvements or are located on the Land or in the Improvements, and any operating agreements relating to the Land or the Improvements, and any surveys, plans and specifications and contracts for architectural, engineering and construction services relating to the Land or the Improvements, choses in action and all other intangible property and rights relating to the operation of, or used in connection with, the Land or the Improvements, including all certifications, approvals and governmental permits relating to any activities on the Land. Intangibles shall also include all cash and cash escrow funds related to the Project, such as but not limited to: Reserve for Replacement accounts, bank accounts, residual receipt accounts, and investments.

- w. "Principal" is defined in 24 C.F.R. 200.215, or any successor regulation.
- x. "Project" and "Project Assets" mean the Mortgaged Property.

y. "**Program Obligations**" means (1) all applicable statutes and any regulations issued by the Secretary pursuant thereto that apply to the Project, including all amendments to such statutes and regulations, as they become effective, except that changes subject to notice and comment rulemaking shall become effective only upon completion of the rulemaking process, and (2) all current requirements in HUD handbooks and guides, notices, and mortgagee letters that apply to the Project, and all future updates, changes and amendments thereto, as they become effective, except that changes subject to notice and comment rulemaking shall become effective, except that changes and amendments thereto, as they become effective, except that changes subject to notice and comment rulemaking shall become effective, except that changes and amendments shall be applicable to the Project only to the extent that they interpret, clarify and implement terms in this Agreement rather than add or delete provisions from such document. Handbooks, guides, notices, and mortgagee letters are available on HUD's official website: (http://www.hud.gov/offices/adm/hudclips/index.cfm or a successor location to that site).

z. "Property Jurisdiction" is (are) the jurisdiction(s) in which the Land is located.

Regulatory Agreement

HUD-92466M (06/14)

aa. **"Reasonable Operating Expenses"** means the reasonable expenses and payments that arise from the purchase of goods or services which are exclusively used for the operation, maintenance, and routine repair of the Project (including all payments and deposits required under this Agreement, the Note, or the Security Instrument), or as otherwise permitted by Program Obligations.

bb. **"Rents"** means all rents (whether from residential or non-residential space), revenues, issues, profits (including carrying charges, maintenance fees, and other cooperative revenues, and fees received from leasing space on the Mortgaged Property), other income of the Land or the Improvements, gross receipts, receivables, parking fees, laundry and vending machine income and fees and charges for food and other services provided at the Mortgaged Property, whether now due, past due, or to become due, residual receipts, and escrow accounts, however and whenever funded and wherever held.

cc. "Reserve for Replacement" is defined in Section 10.

dd. **"Security Instrument"** means the MULTIFAMILY DEED OF TRUST, ASSIGNMENT OF LEASES AND RENTS, AND SECURITY AGREEMENT (HUD-94000M), and any other security for the Indebtedness between Borrower and Lender, and shall be deemed to be the "mortgage" as defined by Program Obligations.

ee. **"Surplus Cash"** means certain Project cash pursuant to the calculation set forth in Section 13.

ff. **"State"** includes the several states comprising the United States of America, and Puerto Rico, the District of Columbia, Guam, the Commonwealth of the Northern Marianas, American Samoa, and the U.S. Virgin Islands.

gg. **"Taxes"** means all taxes, assessments, vault rentals and other charges, if any, general, special or otherwise, including all assessments for schools, public betterments and general or local improvements, that are levied, assessed or imposed by any public authority or quasi-public authority, and that, if not paid, could become a lien on the Land or the Improvements.

hh. "Undocumented Expense" is defined in Section 16.

ii. "Violation" is defined in Section 36.

jj. "Waste" means a failure to keep the Mortgaged Property in decent, safe and sanitary condition and in good repair. During any period in which HUD insures the

Regulatory Agreement

Loan or holds a security interest on the Mortgaged Property, Waste is committed when, without Lender's and HUD's express written consent, Borrower:

- (1) physically changes the Mortgaged Property, whether negligently or intentionally, in a manner that reduces its value;
- fails to maintain and repair the Mortgaged Property in accordance with Program Obligations;
- (3) fails to pay before delinquency any Taxes secured by a lien having priority over the Security Instrument;
- (4) materially fails to comply with covenants in the Note, the Security Instrument or this Regulatory Agreement respecting physical care, maintenance, construction, abandonment, demolition, or insurance against casualty of the Mortgaged Property; or
- (5) retains possession of Rents to which Lender or its assigns have the right of possession under the terms of the Loan Documents;

## II. CONSTRUCTION; REFINANCING

### 2. [Check the applicable box(es):]

A. CONSTRUCTION FUNDS. Borrower shall keep funds of the Mortgaged Property to be used for construction or substantial rehabilitation separate and apart from operating funds of the Mortgaged Property. Funds for construction or substantial rehabilitation are identified in the Building Loan Agreement and/or Construction Contract.

b. NON-CRITICAL, DEFERRED REPAIR FUNDS. Borrower shall keep funds of the Mortgaged Property to be used for non-critical repairs separate and apart from operating funds of the Mortgaged Property. Funds for non-critical repairs are identified in the Escrow Agreement for Non-Critical, Deferred Repairs, if applicable.

3. UNPAID OR OUTSTANDING OBLIGATIONS. Borrower certifies, upon final or initial/final endorsement of the Note by HUD, Borrower shall have no unpaid obligations in connection with the purchase of the Mortgaged Property, the construction or repair of the Mortgaged Property, or with respect to the Security Instrument, except such unpaid obligations as have the written approval of HUD as to terms, form and amount; and, except for those obligations approved by HUD in writing, the Land shall be paid for in full and is free from any liens or purchase money obligations, or if the Land is subject to a leasehold interest, it must be subject to a HUD approved lease, and it shall be free

from any lien. As of the date hereof, Borrower has no knowledge of any liens or encumbrances against the Mortgaged Property that are not reflected as exceptions to coverage in the lender's title policy insuring the Security Instrument accepted by HUD or that are not shown on the UCC search. All contractual obligations of Borrower or on behalf of Borrower with any party shall be fully disclosed to HUD.

4. LENDER'S CERTIFICATE. Borrower acknowledges receipt of the Lender's Certificate or the Request for Endorsement of Credit Instrument & Certificate of Lender, Borrower & General Contractor, as applicable. To the extent such document establishes or reflects obligations of Borrower, such provisions are incorporated herein by this reference. Borrower agrees that the fees and expenses enumerated in the applicable document have been fully paid or payment has been provided for as set forth in such document and that all funds deposited with Lender shall be used for the purposes set forth in such document insofar as Borrower has rights and obligations in respect thereto.

#### 5. CONSTRUCTION COMMENCEMENT/REPAIRS.

A. [Check the box to the left for Construction/Substantial Rehabilitation transactions.] Borrower certifies that it has not commenced construction or substantial rehabilitation of the Mortgaged Property prior to HUD's initial endorsement of the Note, except that this Section 5a is not applicable if HUD has given prior written approval to an early start of construction, or if this Project is an Insurance Upon Completion or if such work has been disclosed to and approved in writing by HUD. If Borrower has received prior written approval for early start, Borrower shall perform, observe and comply with all Program Obligations for early start prior to initial endorsement, which includes but is not limited to the release of liens in association with the Project, the funding of escrows for change orders, and the payment of an inspection fee.

b. [Check the box to the left for Refinance/Purchase transactions.] Borrower shall complete any non-critical repairs in accordance with the terms of the Firm Commitment. Borrower is in receipt of HUD's written acknowledgment of the satisfactory completion of any non-critical repairs for the Mortgaged Property to the extent such non-critical repairs have been completed. Borrower has provided funds to complete any remaining repairs, as evidenced by the Escrow Agreement for Non-critical, Deferred Repairs, in accordance with Program Obligations, if applicable.

6. **DRAWINGS AND SPECIFICATIONS**. The Mortgaged Property shall be constructed in accordance with the terms of the Construction Contract as approved by HUD, if any, and with the Drawings and Specifications that have been approved by HUD and deemed attached to the Construction Contract.

Regulatory Agreement

#### 7. REQUIRED PERMITS

∑a. [Check the box to the left for Construction/Substantial Rehabilitation transactions.] The Borrower has obtained, or caused to be obtained, all necessary certificates, permits, licenses, qualifications, authorizations, consents and approvals from all necessary Governmental Authorities to own and operate the Project and to carry out all of the transactions required by the Loan Documents and to comply with all applicable federal statutes and regulations of HUD in effect on the date of the Firm Commitment, except for those, if any, which customarily would be obtained at a later date, at an appropriate stage of construction or completion thereof, and which the Borrower shall obtain, or cause to be obtained, in the future. As the construction of the Project progresses, the Borrower will obtain or cause to be obtained, and submit to HUD and Lender all necessary building and other permits required by Governmental Authorities. The Mortgaged Property shall not be available for occupancy by any tenant without the prior written approval of HUD and of all other legal authorities having jurisdiction of the Mortgaged Property.

b. [Check the box to the left for Refinancing/Acquisition transactions.] Borrower has obtained, or cause to be obtained, all necessary certificates, permits, licenses, qualifications, authorizations, consents and approvals from all necessary Governmental Authorities to own and operate the Project, to carry out all of the transactions required by the Loan Documents and to comply with all applicable federal statutes and regulations of HUD in effect on the date of the Firm Commitment. If HUD requires that Borrower execute an Escrow Agreement for Non-Critical, Deferred Repairs in connection with HUD's endorsement for insurance of the Note, the licenses and permits that are in effect as of the date hereof are sufficient to allow any repair of the improvements required pursuant to the terms of the Escrow Agreement for Non-Critical, Deferred Repairs to proceed to completion in the ordinary course.

#### 8. ACCOUNTING REQUIREMENTS.

⊠a. [Check the box to the left for Construction/Substantial Rehabilitation transactions.] Borrower shall submit a cost certification to HUD, if and as required by Program Obligations, for all receipts and disbursements during the period set forth therein. The excess of project income over property disbursements, as determined by HUD, shall be treated as a recovery of construction cost, except as otherwise allowed in Program Obligations.

b. [Check the box to the left for Refinancing/Acquisition transactions.] Borrower shall submit a cost certification to HUD, if and as required by Program Obligations, including all receipts and disbursements relating to repairs required pursuant to the Building Loan Agreement and/or the Escrow Agreement for Non-Critical, Deferred

Repairs. Any funds remaining after completion of the repairs shall be treated in accordance with Program Obligations, and pursuant to the Escrow Agreement for Non-Critical Deferred Repairs, if applicable.

### III. FINANCIAL MANAGEMENT

9. **PAYMENTS**. Borrower shall make promptly all payments due under the Note, Security Instrument, and this Agreement.

10. **RESERVE FOR REPLACEMENT**. Borrower shall establish and maintain a Reserve for Replacement account for defraying certain costs of replacing major structural elements and mechanical equipment of the Project or for any other purpose.

a. The Reserve for Replacement shall be deposited with Lender or in a safe and responsible depository designated by Lender in accordance with Program Obligations. Such funds shall at all times remain under the control of Lender or Lender's designee and shall be held in accounts insured or guaranteed by a federal agency and in accordance with Program Obligations.

b. Borrower shall deposit a monthly amount of **\$6,800.00**, concurrently with the beginning of payments towards amortization of the Note unless a different date or amount is established by HUD. At least every ten years, starting from the date of initial or initial/final endorsement of the Note, and more frequently at HUD's sole discretion, Borrower shall submit to HUD a written analysis of its use of the Reserve for Replacement during the prior ten years and the projected use of the Reserve for Replacement in accordance with Program Obligations. The amount of the monthly deposit may be increased or decreased from time to time at the written direction of HUD without a recorded amendment to this Agreement.

c. Borrower shall carry the balance in this account on the financial records as a restricted asset. The Reserve for Replacement shall be invested in accordance with Program Obligations, and any interest earned on the investment shall be deposited in the Reserve for Replacement for use by the Project in accordance with this Section 10.

d. Disbursements from the Reserve for Replacement shall only be made after consent, in writing, of HUD, in its sole discretion, or as otherwise approved by HUD pursuant to Program Obligations. In the event of a Declaration of Default under the terms of the Security Instrument, pursuant to which the Indebtedness has been accelerated, a written notification by HUD to Borrower of a violation of this Agreement or at such other times as determined solely by HUD, HUD may direct the application of the balance in

Regulatory Agreement

HUD-92466M (06/14)

such account to the amount due on the Indebtedness as accelerated or for such other purposes as may be determined solely by HUD.

e. In the case of a transfer of the Mortgaged Property where the Project is already subject to a Security Instrument insured or held by HUD as of the date hereof, and this Agreement is now being executed by Borrower as of the date hereof, the Reserve for Replacement now to be established shall be equal to the amount due to be in such account under this Agreement, and payments hereunder shall begin with the first payment due on the Security Instrument after acquisition, unless some other method of establishing and maintaining the account is approved in writing by HUD.

f. Upon Borrower's full satisfaction of all HUD obligations, including but not limited to those imposed under this Agreement, Borrower shall receive any monies remaining in the Reserve for Replacement.

#### 11. PROPERTY AND OPERATION; ENCUMBRANCES.

a. Borrower shall deposit all Rents and other receipts of the Project in connection with the financing of the Project, including equity or capital contributions required under the Firm Commitment or otherwise advanced for the purpose and as part of the Mortgaged Property, in the name of the Project in a federally insured depository or depositories and in accordance with Program Obligations. (Such required equity or capital contributions shall not include certain syndication proceeds, such as proceeds from Low Income Housing Tax Credit transactions used to repay bridge loans, all as more fully set forth in Program Obligations.) Such funds shall be withdrawn only in accordance with the provisions of this Agreement for Reasonable Operating Expenses of the Project or for Distribution of Surplus Cash or as reimbursement of advances as permitted by Sections 14 and 15 below; or for permitted deposits authorized by this Agreement or for any other reason authorized under this Agreement. Any person or entity receiving Mortgaged Property other than for payment of Reasonable Operating Expenses, authorized Distributions of Surplus Cash, or for any reason authorized under Section 34 of this Agreement, shall immediately deliver such Mortgaged Property to the Project and failing so to do shall hold such Mortgaged Property in trust.

b. Borrower shall not engage in any business or activity, including the operation of any other project, or incur any liability or obligation not in connection with the Project, nor acquire an Affiliate or contract to enter into any affiliation with any party except as otherwise approved by HUD.

c. Borrower shall satisfy or obtain a release of any mechanic's lien, attachment, judgment lien, or any other lien that attaches to the Mortgaged Property or any part

Previous editions are obsolete; Replaces form HUD-92466 (11/02) **Regulatory Agreement** 

HUD-92466M (06/14)

thereof.

d. Penalties, including but not limited to delinquent tax penalties and civil money penalties, shall not be paid from the Project.

e. Borrower shall promptly notify HUD of the appointment of any receiver for the Project, the filing of a petition in bankruptcy or insolvency or for reorganization.

f. Borrower shall keep the Mortgaged Property insured at all times in accordance with the Security Instrument and Program Obligations, and Borrower shall notify HUD of all payments received from an insurer.

g. Borrower shall notify HUD of any action or proceeding relating to any condemnation or other taking, or conveyance in lieu thereof, of all or any part of the Mortgaged Property, whether direct or indirect condemnation.

h. Borrower shall notify HUD of any litigation proceeding filed against Borrower or the Project, or any litigation proceeding filed by Borrower.

12. **SECURITY DEPOSITS**. Any funds collected as security deposits shall be kept (a) separate and apart from all other funds of the Project; (b) in interest bearing trust accounts, to the extent required by State or local law; and (c) in an amount which shall at all times equal or exceed the aggregate of all outstanding obligations under said account. Security deposit account interest shall be paid on a pro rata basis to tenants or applied to sums due under their leases upon the termination of their tenancy in the Project. The use of tenant security deposits for Project operations is prohibited unless the tenant has forfeited the deposit.

#### 13. Surplus Cash.

- a. Borrower must calculate Surplus Cash as of the last day of its fiscal year. Borrower may also, at its election, and if permitted pursuant to Program Obligations, calculate Surplus Cash as of the last day of the sixth month of its fiscal year. Borrower shall submit a report of its Surplus Cash calculations to HUD with its required annual financial reports, pursuant to Program Obligations.
- b. Surplus Cash shall equal the sum of:
  - Project cash and cash equivalents (excluding the Reserve for Replacement account and other HUD-required reserves);
  - (ii) short-term investments;

Previous editions are obsolete; Replaces form HUD-92466 (11/02) Regulatory Agreement

- (iii) project-based Section 8 Housing Assistance Payments earned but not yet received by Borrower; and
- (iv) any amounts approved for withdrawal but not yet withdrawn from the Reserve for Replacements or any other reserves or escrow accounts;

after deducting:

- (v) all sums due or required to be paid within the calendar month following the date as of which Surplus Cash is calculated under the terms of the Note and Security Instrument (including without limitation principal, interest, mortgage insurance premium deposits, deposits to the Reserve for Replacements and other reserves as may be required by HUD, and tax and insurance escrow deposits);
- (vi) all special funds required to be segregated by this Agreement, the Note, the Security Instrument, or Program Obligations, including tenant security deposits and any other amounts held in trust for tenants; and
- (vii) all other obligations of the Project payable within the next thirty days, unless the obligation is paid subject to available Surplus Cash or subject funds for payment of the obligation are set aside or HUD has approved deferment of payment.

14. **DISTRIBUTIONS**. Borrower shall not make or take, or receive and retain, nor allow any Affiliate or Principal to receive or retain any Distribution of assets or any income of any kind of the Project, except from Surplus Cash or in accordance with Program Obligations. Distributions are governed by the following conditions:

- a. No Distribution shall be made or taken from borrowed funds. Distributions shall not be taken prior to the completion of the Project. Distributions shall not be taken after HUD has given Notice to Borrower of a Violation under this Agreement or an Event of Default occurs under the Note or Security Instrument. Distributions shall not be taken when a Project is under a forbearance agreement.
- b. No Distribution shall be made or taken when either (i) necessary services (utilities, trash removal, security, lawn service or any other services that Borrower is required to provide) are not being provided on a regular basis, which failure Borrower should have known about in the exercise of due care; (ii) notices of physical repairs or deficiencies (including, but not limited to, building code violations) by Governmental Authorities and/or by HUD have been issued and

Regulatory Agreement

HUD-92466M (06/14)

remain unresolved to the satisfaction of the issuing public body; or (iii) Borrower has been notified by HUD, Lender or a Governmental Authority that physical repairs and/or deficiencies exist and Borrower has not corrected or cured the identified items to HUD's satisfaction. Upon completion of the repairs, HUD may permit a Distribution to be placed in an escrow account until a subsequent inspection has been completed by HUD. If the Project passes a subsequent inspection, HUD may then authorize release of the funds in the escrow account to Borrower. HUD may also permit Distributions when there are minor or contested local code violations on a case-by-case basis.

- c. Any Distribution of any funds of the Project not permitted by this Agreement or Program Obligations shall be returned to the appropriate Project account as specified by HUD immediately.
- d. Any Distributions shall be made or taken only as permitted by the law of the applicable jurisdiction. Distributions, if taken, must be taken out of the appropriate Project account as specified by HUD within the accounting period immediately following the computation of Surplus Cash, and prior to the Borrower's next calculation of Surplus Cash, pursuant to Section 13 above, and if not taken within the identified period, these funds remain as Mortgaged Property and may only be used as permitted by this Agreement.
- e. Equity or capital contributions shall not be reimbursed from Project accounts without the prior written approval of HUD. Borrower advances for Reasonable Operating Expenses shall not be deemed to fall under this subsection but rather shall be treated under Section 15 below.

#### 15. BORROWER ADVANCES.

- a. **"Borrower Advances**" means any advance of funds or loan to the Project made by Borrower or any Affiliate for whatever reason. Borrower Advances do not include equity or capital contributions whether required in conjunction with the financing of the Project or otherwise. Borrower Advances may only be repaid from Project funds pursuant to this Section 15.
- b. Any Borrower Advances must be deposited into the Project's operating account as required by Program Obligations. Interest may accrue on Borrower Advances pursuant to Program Obligations and may only be paid in accordance with this Section 15.
- c. Borrower Advances may only be repaid, and interest on Borrower Advances may only be paid:

Regulatory Agreement

- (i) with prior written approval from HUD, or
- (ii) if and to the extent that Borrower is permitted to take Distributions, from funds allowable for Distributions, and only at times when Distributions are permitted pursuant to Sections 13 and 14 of this Agreement.
- d. Repayments of Borrower Advances, and payments of interest on Borrower Advances, approved by HUD and made pursuant to Section 15(c)(i) shall be considered Reasonable Operating Expenses.
- e. Borrower shall require, as a condition of any agreement to repay Borrower Advances, or to pay interest thereon, with any party making such Borrower Advances, that such agreement shall recognize the limitations of this Section 15 and, if all of the conditions of this Section 15 are not met, shall hold the Borrower and the Mortgaged Property harmless for failure to pay.
- 16. FINANCIAL ACCOUNTING. Borrower shall keep the books and accounts of the operation of the Mortgaged Property in accordance with Program Obligations. The books and accounts must be complete, accurate and current at all times. Posting must be made at least monthly to the ledger accounts, and year-end adjusting entries must be posted promptly in accordance with sound accounting principles. Any Undocumented Expense or Distribution shall be an ineligible Project expense, unless otherwise determined in writing by HUD. An "Undocumented Expense" is an expense without sufficient documentation that provides reasonable identification of the basis of the expense. Books, accounts and records shall be open and available for inspection by HUD, after reasonable prior notice, during normal office hours, at the Project or another mutually agreeable location.
- 17. BOOKS MAINTAINED BY MANAGEMENT AGENTS. The books and records of the Project maintained by management agents and Affiliates shall be maintained in accordance with Program Obligations and shall be open and available to inspection by HUD, after reasonable prior notice, during normal office hours, at the Project or another mutually agreeable location. Every agreement executed on behalf of the Project with any management agent or Affiliate shall include the provision that the books and records of the Project shall be properly maintained and open to inspection during normal business hours by HUD at the Project or another mutually agreeable location and that upon the termination of an agreement with management agent and/or Affiliates, the books and records of the Project maintained by the management agent and/or Affiliates shall remain with Borrower.

#### 18. ANNUAL FINANCIAL REPORTS.

Previous editions are obsolete; Replaces form HUD-92466 (11/02)

T

Regulatory Agreement

HUD-92466M (06/14)

APP000285
- a. Within ninety (90) days, or such period established in writing by HUD, following the end of each fiscal year, Borrower shall prepare a financial report for the Borrower's fiscal year, or the portion thereof that started with the Borrower's assumption of financial responsibility (or the portion thereof that ended with Borrower's permitted transfer pursuant to a HUD-approved transfer of the Project), based on an examination of the books and records of the Borrower in accordance with generally accepted accounting principles (GAAP) and in such other form and substance as specified by HUD in supplemental guidance, and provide such report to HUD in such form and substance as specified by HUD under the Uniform Financial Reporting Standards at 24 C.F.R. 5.801 (UFRS), or any successor regulations, and Program Obligations.
- b. Unless specifically waived or modified by HUD or through Government notice (OMB Circular A-133 or any equally applicable notice), Borrower shall: (i) engage an independent, licensed Certified Public Accountant (CPA) to audit the Borrower's annual financial report and to produce an audit report in accordance with both Generally Accepted Government Auditing Standards (GAGAS) and Generally Accepted Auditing Standards (GAAS); (ii) engage an independent, licensed CPA to perform an agreed-upon procedure, in accordance with the American Institute of Certified Public Accountants (AICPA) Statement on Standards for Attestation Engagements (SSAE) Number 4, to compare the financial data template information submitted electronically by the Borrower to HUD against the annual financial report examined by, and the audit report prepared by, the independent, licensed CPA; and (iii) furnish to HUD the audit report, and any other reports relating to the annual financial report or the audit report as required by Program Obligations, by such means and in such form and substance as specified by HUD under UFRS, or any successor regulations, and Program Obligations.
- c. To the extent certain non-profit Borrowers' requirement to submit audited annual financial reports may be waived or modified pursuant to OMB Circular A-133 or any successor notice, no provisions of such notice shall be construed to relieve Borrower of any requirements of this Section 18, except for those requirements specifically waived or modified by such notice.
- d. If Borrower fails to perform as required pursuant to this Section 18, HUD may, at its sole election, and in a manner determined by HUD, and without affecting any other provisions of this Agreement, and without first providing notice of violation of this Agreement pursuant to Section 36 of this Agreement, initiate a forensic audit of the Borrower's books, records, and accounts in such a manner as to provide to HUD with as much of the same information that would have been

19

provided had the Borrower not failed to perform as required. Any such audit initiated by HUD does not relieve Borrower of the requirement to submit to HUD an annual audited financial report as required pursuant to this Agreement.

### **IV. PROJECT MANAGEMENT**

**19. PRESERVATION, MANAGEMENT AND MAINTENANCE OF THE MORTGAGED** PROPERTY. Borrower (a) shall not commit Waste, (b) shall not abandon the Mortgaged Property, (c) shall restore or repair promptly, in a good and workmanlike manner, any damaged part of the Mortgaged Property to the equivalent of its original condition, or such other condition as HUD may approve in writing, whether or not litigation or insurance proceeds or condemnation awards are available to cover any costs of such restoration or repair, and (d) shall keep the Mortgaged Property in decent, safe, sanitary condition and good repair, including the replacement of Personalty and Fixtures with items of equal or better function and quality, all in accordance with Program Obligations. By executing this Agreement, Borrower agrees and understands that obligations (a) through (d) of this Section 19 are absolute and unconditional and are not limited by any conditions precedent and are not contingent on HUD's performance of any administrative or contractual obligations. Furthermore, HUD is in no way obligated to provide funding or any financial assistance of any kind to Borrower to repair, rehabilitate, maintain, or make improvements to the Mortgaged Property. The Mortgaged Property must also be maintained in reasonable condition for proper audit and subject to examination by HUD at the Project or another mutually agreeable location. In the event all or any of the Improvements shall be destroyed or damaged by fire, by failure of warranty, or other casualty, the money derived from any settlement, judgment, or insurance on the Mortgaged Property shall be applied in accordance with the terms of the Security Instrument. In the event all or any of the Improvements shall be taken by an exercise of the power of eminent domain, all awards of compensation in connection with condemnation for public use of or a taking of any of the Improvements shall be paid in accordance with the Security Instrument.

20. **FLOOD HAZARDS**. Borrower shall maintain flood insurance if required by the Security Instrument.

21. **MANAGEMENT**. Borrower shall provide management of the Mortgaged Property in a manner deemed to be acceptable to HUD. At HUD's sole discretion, HUD may require replacement of the management under any circumstances set forth in clause d. of this Section 21 pursuant to Program Obligations, in which case Borrower shall immediately make arrangements for providing management satisfactory to HUD. Borrower shall execute a management agreement or other document outlining procedures for managing or operating the Mortgaged Property. Such agreement or

Regulatory Agreement

Previous editions are obsolete; Replaces form HUD-92466 (11/02)

document must comply with Program Obligations. Borrower and management agent (if applicable) shall submit and maintain a current management certification in accordance with Program Obligations. In addition to the requirements of Section 17 above, all management agreements must contain the following provisions:

- a. HUD's rights and requirements prevail in the event of any conflict with the terms of the management agreement.
- b. The management agreement shall not be assigned without the prior written approval of HUD.
- c. Management fees will be computed and paid in accordance with HUD requirements.
- d. HUD may require Borrower to terminate the management agreement:
  - (1) immediately without penalty if an Event of Default occurs under the Security Instrument, Note, or Regulatory Agreement-;
  - (2) upon thirty (30) days written notice to Borrower and management agent, for failure to comply with the provisions of the Management Certification, or for other good cause; or
  - (3) immediately without penalty when HUD takes control of the Mortgaged Property pursuant to its rights under the loan documents as mortgagee in possession.
- e. If Borrower terminates the management agreement pursuant to a request from HUD, the management agent must immediately turn over to Borrower all of the cash, accounts, deposits, investments, and records pertaining to the Mortgaged Property.
- f. Borrower may terminate the management agreement for cause with no more than a thirty (30) day notice period.
- g. The management agreement shall not exempt the management agent from liability for damages, injuries or losses, resulting from the management agent's gross negligence or willful misconduct.

22. CONTRACTS FOR GOODS AND SERVICES. Consistent with Program Obligations, Borrower shall obtain contracts for goods, materials, supplies, and services (Goods and Services) at costs, amounts, and terms that do not exceed reasonable and necessary levels and those customarily paid in the vicinity of the Land for Goods

HUD-92466M (06/14)

and Services received. The purchase price of Goods and Services shall be based on quality, durability and scope of work and shall be made upon the most advantageous terms for the Project operation. Reasonable Operating Expenses do not include amounts paid for Improvements and/or betterments, unless approved in writing by HUD. Borrower shall keep copies of all written contracts or other instruments that affect the Mortgaged Property, all or any of which may be subject to inspection and examination by HUD at the Project or another mutually agreeable location.

23. **RESPONSIVENESS TO INQUIRIES**. At the request of HUD, Borrower shall promptly furnish operating budgets and occupancy, accounting and other reports (including credit reports) and give specific answers to questions relative to income, assets, liabilities, contracts, operation, and conditions of the Mortgaged Property and the status of the Security Instrument.

24. **TENANT ORGANIZATIONS**. If the Project is subject to 24 C.F.R. 245 Subpart B or any successor regulation covering the rights of tenants to organize, Borrower shall comply with this Section 24. Borrower shall not (a) impede the reasonable efforts of resident tenant organizations to represent their members or the reasonable efforts of tenants to organize, or (b) unreasonably withhold the use of any community room or other available space appropriate for meetings that is part of the Mortgaged Property when requested by: (i) a resident tenant organization in connection with the representational purposes of the organization; or (ii) tenants seeking to organize or to consider collectively any matter pertaining to their living environment, which includes the terms and conditions of their tenancy as well as activities related to housing and community development. Borrower may charge for the use of the Mortgaged Property any fees or costs approved by HUD as may normally be imposed for the use of such facilities or may waive any such fees or costs.

### V. ADMISSIONS AND OCCUPANCY

25. **RESIDENTIAL UNITS AND SERVICES**. If the Project is subject to regulation of rent by HUD, Borrower shall make residential units and services of the Project available to eligible tenants at charges not exceeding those established in accordance with a rental schedule approved in writing by HUD.

26. LEASE TERMS FOR RESIDENTIAL UNITS. Residential units shall not be rented for a period of less than thirty (30) days or for more than 3 years and shall not be used for transient or hotel purposes. Rental for transient or hotel purposes shall mean: (a) rental for a period of less than thirty (30) days or (b) any rental, if the occupants of the residential units are provided customary hotel services such as room service for food and beverages, maid service, furnishings or laundering of linens, and bellhop service. Residential units in projects with Security Instruments initially endorsed for insurance

Regulatory Agreement

HUD-92466M (06/14)

pursuant to Section 231 of the National Housing Act, as amended, may be rented for a period of more than 3 years.

27. COMMERCIAL (NON-RESIDENTIAL) LEASES. No portion of the Mortgaged Property shall be leased for any commercial purpose or use without receiving HUD's prior written approval as to terms, form and amount, except that for lease renewals or extensions or amendments involving no change in terms or use, rent increases are permitted without HUD approval. Borrower must deliver an executed copy of the commercial Lease to HUD.

28. **SUBLEASES**. All Leases of residential units by Borrower to tenants must also prohibit assignment of the leasehold interest by the tenant without the prior written approval of Borrower. All Leases of residential units by Borrower to tenants must prohibit tenants from entering into any subleases that do not run for at least thirty (30) days and must require that all subleases be approved in advance in writing by Borrower. Leases of residential units must prohibit the tenant from granting the right to occupy the premises for a period of less than thirty (30) days or from furnishing hotel services, as defined in Section 26. Assignment and subleasing of units by other than the tenant thereof without the prior written approval of Borrower shall be prohibited in the Lease. Upon discovery of any unapproved assignment, sublease or occupancy, Borrower shall, to the extent permitted by law, immediately demand cancellation and/or vacation of the premises, as appropriate, and notify HUD thereof.

# 29. TENANT SELECTION/OCCUPANCY.

- a. If the Security Instrument is originally a HUD-held purchase money mortgage, or is originally endorsed for insurance under any Section of the National Housing Act, as amended, other than Section 231 units specially designed for use and occupancy of Elderly Persons exclusively, Borrower shall not, in selecting tenants, discriminate against any person or persons by reason of the fact that there are children in the family, unless in accordance with the Fair Housing Act and otherwise approved in writing by HUD.
- b. If the Security Instrument is originally endorsed for insurance under Section 221, Borrower shall, in selecting tenants, give to Displaced Persons or Families an absolute preference or priority of occupancy that shall be accomplished as follows: (1) For a period of sixty (60) days from the date of original offering, unless a shorter period of time is approved in writing by HUD, all units shall be held for such preferred applicants, after which time any remaining unrented units may be rented to non-preferred applicants; (2) thereafter, and on a continuing basis, such preferred applicants shall be given preference over non-preferred applicants in their placement on a waiting list to be maintained by Borrower; and

Regulatory Agreement

HUD-92466M (06/14)

(3) through such further provisions agreed to in writing by the parties to this Agreement.

- c. At least 75% of the units in a Project insured under Section 231 shall be designed for the use and occupancy of Elderly Persons unless prior written approval is given by HUD for a lesser number of units.
- d. All advertising or efforts to rent a project insured under Section 231 shall reflect a bona fide effort of Borrower to obtain occupancy by Elderly Persons.

# 30. ADDITIONAL OCCUPANCY RESTRICTIONS AND POLICIES

#### NONE

31. **RENTS**. If the Project is subject to regulation of rent by HUD, HUD will at any time entertain a written request for a rent increase that is properly supported by substantiating evidence and HUD will, within a reasonable time: (a) approve a rental schedule that is necessary to compensate for any net increase, occurring since the last approved rental schedule, in taxes (other than income taxes) and operating and maintenance costs over which Borrower has no effective control; or (b) deny the increase and state the reasons for its decision.

32. CHARGES FOR SERVICES AND FACILITIES. If the Project is subject to regulation of rent by HUD, Borrower shall only charge to and receive from any tenant such amounts as have the prior written approval of HUD and are mutually agreed upon between Borrower and the tenant for any facilities and/or services not included in the HUD approved rent schedule that may be furnished by, or on behalf of, Borrower to such tenant upon request.

Previous editions are obsolete; Replaces form HUD-92466 (11/02) Regulatory Agreement

HUD-92466M (06/14)

33. **PROHIBITION OF CERTAIN FEES**. Borrower shall not charge any Project tenant or prospective Project tenant any fees prohibited under Program Obligations; such prohibited fees may include an admission fee, a key fee, or similar payment pursuant to any agreement to furnish residential units or services to persons making such payments.

34. SECURITY DEPOSITS AND OTHER FEES. Borrower shall not require as a condition of occupancy or leasing of any unit in the Project, any consideration or deposit other than the prepayment of the first month's rent plus a security deposit in an amount not in excess of one month's rent to guarantee the performance of the lease terms. Borrower may charge certain application processing fees such as credit check or criminal background fees or pet deposits.

### VI. ACTIONS REQUIRING THE PRIOR WRITTEN APPROVAL OF HUD

35. **ACTIONS REQUIRING THE PRIOR WRITTEN APPROVAL OF HUD.** Borrower shall not without the prior written approval of HUD:

- a. Convey, assign, transfer, pledge, hypothecate, encumber, or otherwise dispose of the Mortgaged Property or any interest therein, or permit the conveyance, assignment, or transfer of any interest in Borrower (if the effect of such conveyance, assignment or transfer is the creation or elimination of a Principal) unless permitted by Program Obligations. Borrower need not obtain the prior written approval of HUD: (i) for a conveyance of the Mortgaged Property at a judicial or non-judicial foreclosure sale under the Security Instrument; (ii) for inclusion of the Mortgaged Property in a bankruptcy estate by operation of law under the United States Bankruptcy Code; (iii) for acquisition of an interest by inheritance or by Court decree; or (iv) for actions permitted under subsection (g) below.
- b. Enter into any contract, agreement or arrangement to borrow funds or finance any purchase or incur any liability, direct or contingent other than for Reasonable Operating Expenses.
- c. Pay out any funds of the Mortgaged Property except as provided in this Agreement and Program Obligations.
- d. Except from permissible withdrawals of Surplus Cash, pay any compensation, including wages or salaries, or incur any obligation to do so, to any officer, director, stockholder, trustee, beneficiary, partner, member, manager (in the case of a Borrower formed as a Limited Liability Company or Limited Liability Corporation), or Principal of Borrower, or to any nominee thereof.

Regulatory Agreement

HUD-92466M (06/14)

- e. Enter into or change any contract, agreement or arrangement for supervisory or managerial services or Leases for operation of the Project in whole or in part except as permitted under Program Obligations.
- f. Convey, assign or transfer any right to receive the Rents of the Mortgaged Property, except as provided in the Security Instrument.
- g. Remodel, add to, subtract from, construct, reconstruct or demolish any part of the Mortgaged Property, except as required by HUD under Section 19(c) and except that Borrower may, without the prior written approval of HUD, dispose of obsolete or deteriorated Fixtures or Personalty if the same are replaced with like items of the same or greater quality or value and make minor alterations that do not impair the security.
- h. Permit the use of the Mortgaged Property for any other purpose except the use for which it was originally intended, or permit commercial use greater than that originally approved by HUD.
- i. Amend the organizational documents of Borrower in a way that materially modifies the terms of the organization, including, but not limited to: any amendment that activates the requirement that a HUD previous participation certification be obtained from any additional partner or member; any amendment that would authorize any officer, partner or member other than the officer(s), general partner(s) or the managing member(s) of the corporation, partnership or company or pre-approved successor officer(s), general partner(s) or managing member(s) to bind the corporation, partnership or company for any matters concerning the Project which requires HUD's consent or approval; a change in the officer(s), general partner(s) or managing member(s) or pre-approved successor officer(s), general partner(s) or managing member(s) of the corporation, partnership or company and any proposed changes to the HUD-required provisions included in the organizational documents. Copies of all fully executed amendments to the organizational documents must be provided to HUD within ten (10) days of the effective date of the amendment. If the amendments to the organizational documents are recorded or filed, copies of the recorded or filed documents must be provided to HUD within ten (10) days of receipt by Borrower.
- j. Reimburse any party from Mortgaged Property for payment of expenses or costs of the Project or for any purpose except for Reasonable Operating Expenses and in a manner consistent with Section 15.
- k. Receive any fee or payment of any kind from any managing agent, employee of the Project or of the managing agent, or other provider of Goods or Services of the Project, except for warranty claims from providers of Goods and Services.

Previous editions are obsolete; Replaces form HUD-92466 (11/02) Regulatory Agreement

.

HUD-92466M (06/14)

- I. Initiate or acquiesce in a change in the zoning classification of the Mortgaged Property that results in any change in permitted use that was in effect at the time of initial/final endorsement.
- m. Establish any condominium or cooperative regime with respect to the Mortgaged Property.
- n. Materially change any unit configurations or change the number of units in the Mortgaged Property.

### VII. ENFORCEMENT

36. **VIOLATION OF AGREEMENT.** The occurrence of any one or more of the following shall constitute a **"Violation"** under this Agreement:

a. Any failure by Borrower to comply with any of the provisions of this Agreement;

b. Any fraud or material misrepresentation or material omission by Borrower, any of its officers, directors, trustees, general partners, members, managers or managing agent in connection with (1) any financial statement, rent roll or other report or information provided to HUD or (2) any request for HUD's consent to any proposed action, including a request for disbursement of funds from any restricted account for which HUD's prior written approval is required; and/or

c. The commencement of a forfeiture action or proceeding, whether civil or criminal, which, in HUD's reasonable judgment, could result in a forfeiture of the Mortgaged Property or otherwise materially impair the value of the Mortgaged Property.

#### 37. DECLARATION OF DEFAULT.

a. Upon a Violation, HUD may give written Notice, pursuant to Section 46, of the Violation to Borrower, addressed to the addresses stated in this Agreement, or such other addresses as may subsequently, upon appropriate written Notice to HUD, be designated by Borrower as its legal business address. If, after receiving written Notice of a Violation, that Violation is not corrected to the satisfaction of HUD either within thirty (30) days after the date Notice is mailed, or within such shorter or longer time set forth in said Notice, HUD may declare a default (Declaration of Default) under this Agreement without further Notice. Alternatively, in order to protect the health and safety of the tenants, HUD may declare a default at any time during the existence of a Violation without providing prior written Notice of the Violation.

Regulatory Agreement

HUD-92466M (06/14)

### b. Upon any Declaration of Default HUD may:

- (i) If HUD holds the Note, declare the whole of said Indebtedness immediately due and payable and then proceed with the foreclosure of the Security Instrument;
- (ii) If said Note is not held by HUD, notify the holder of the Note of such default and require the holder to declare a default under the Note and Security Instrument, and the holder, after receiving such Notice and demand, may declare the whole Indebtedness due and payable and thereupon proceed with foreclosure of the Security Instrument or assignment of the Note and Security Instrument to HUD as provided in Program Obligations. Upon assignment of the Note and Security Instrument to HUD, HUD may then proceed with the foreclosure of the Security Instrument;
- (iii) Collect all Rents and charges in connection with the operation of the Project and use such collections to pay Borrower's obligations under this Agreement and under the Note and Security Instrument and the necessary expenses of preserving and operating the Mortgaged Property;
- (iv) Take possession of the Mortgaged Property, bring any action necessary to enforce any rights of Borrower growing out of the Mortgaged Property's operation, and maintain the Mortgaged Property in decent, safe, and sanitary condition and good repair;
- (v) Apply to any court, state or federal, for specific performance of this Agreement, for an injunction against any Violations of this Agreement, for the appointment of a receiver to take over and operate the Project in accordance with this terms of the Agreement, or for such other relief as may be appropriate, as the injury to HUD arising from a default under any of the terms of this Agreement would be irreparable and the amount of damage would be difficult to ascertain; and,
- (vi) Collect reasonable attorney fees related to enforcing Borrower's compliance with this Agreement.

38. **FORBEARANCE NO WAIVER**. Any forbearance by HUD in exercising any right or remedy under this Agreement or otherwise afforded by applicable law shall not be a waiver of or preclude the exercise of any right or remedy.

39. **MEASURE OF DAMAGES**. The damage to HUD as a result of Borrower's breach of duties and obligations under this Agreement shall be, in the case of failure to maintain the Mortgaged Property as required by this Agreement, the cost of the repairs

Regulatory Agreement

required to return the Project to decent, safe and sanitary condition and good repair. This contractual provision shall not abrogate or limit any other remedy or measure of damages available to HUD under any civil, criminal or common law.

#### VIII. MISCELLANEOUS

### 40. COMPLIANCE WITH LAWS.

a. Borrower shall comply with all applicable: laws; ordinances; regulations; requirements of any Governmental Authority; lawful covenants and agreements (including the Security Instrument) recorded against the Mortgaged Property; and Program Obligations including lead-based paint maintenance requirements of 24 C.F.R. Part 35, subpart G, and any successor regulations; including but not limited to those of the foregoing pertaining to: health and safety; construction of improvements on the Mortgaged Property; fair housing; civil rights; zoning and land use; Leases; and maintenance and disposition of tenant security deposits; and, with respect to all of the foregoing, all subsequent amendments, revisions, promulgations or enactments. Borrower shall at all times maintain records sufficient to demonstrate compliance with the provisions of this Section 40. Borrower shall take appropriate measures to prevent, and shall not engage in or knowingly permit, any illegal activities at the Mortgaged Property, including those that could endanger tenants or visitors, result in damage to the Mortgaged Property, result in forfeiture of the Mortgaged Property, or otherwise impair the lien created by the Security Instrument or Lender's interest in the Mortgaged Property. Borrower represents and warrants to HUD that no portion of the Mortgaged Property has been or shall be purchased with the proceeds of any illegal activity.

b. HUD shall be entitled to invoke any remedies available by law to redress any breach or to compel compliance by Borrower with these requirements, including any remedies available hereunder.

41. **BINDING EFFECT**. This Agreement shall bind, and the benefits shall inure to, Borrower, its heirs, legal representative, executors, administrators, successors in office or interest, and assigns, and to HUD and HUD's successors, so long as the Contract of Insurance continues in effect, and during such further time as HUD shall be the Lender, holder, coinsurer, or reinsurer of the Security Instrument, or obligated to reinsure the Security Instrument.

42. **PARAMOUNT RIGHTS AND OBLIGATIONS**. Borrower warrants that it has not, and shall not, execute any other agreement with provisions contradictory of, or in opposition to, the provisions hereof, and that, in any event, the requirements of this

Regulatory Agreement

HUD-92466M (06/14)

Agreement are paramount and controlling as to the rights and obligations set forth and supersede any other requirements in conflict therewith.

43. **SEVERABILITY**. The invalidity of any clause, part, or provision of this Agreement shall not affect the validity of the remaining portions hereof.

44. RULES OF CONSTRUCTION. The captions and headings of the Sections of this Regulatory Agreement are for convenience only and shall be disregarded in construing this Regulatory Agreement. Any reference in this Regulatory Agreement to an "Exhibit" or a "Section" shall, unless otherwise explicitly provided, be construed as referring, respectively, to an Exhibit attached to this Regulatory Agreement or to a Section of this Regulatory Agreement. All Exhibits attached to or referred to in this Regulatory Agreement are incorporated by reference into this Regulatory Agreement. Use of the singular in this Regulatory Agreement includes the plural and use of the plural includes the singular. As used in this Regulatory Agreement, the term, "including" means "including, but not limited to." In this Regulatory Agreement, where the context may so require, feminine or masculine pronouns or adjectives shall be substituted for those of the neuter gender, and vice versa.

45. **PRESENT ASSIGNMENT**. Borrower irrevocably and unconditionally assigns, pledges, mortgages and transfers to HUD its rights to the Rents, charges, fees, carrying charges, Project accounts, security deposits, and other revenues and receipts of whatsoever sort that it may receive or be entitled to receive from the operation of the Mortgaged Property, subject to the assignment of Rents in the Security Instrument. Until a default is declared under this Agreement, a revocable license is granted to Borrower to collect and retain such Rents, charges, fees, carrying charges, Project accounts, security deposits, and other revenues and receipts, but upon a Declaration of Default under this Agreement or under the Security Instrument, this revocable license is automatically terminated.

### 46. **NOTICE**.

a. All notices, demands and other communications ("**Notice**") under or concerning this Agreement shall be in writing. A courtesy copy of any Notice given by Borrower or HUD shall be sent simultaneously to Lender. Each Notice shall be addressed to the intended recipients at their respective addresses set forth below, and shall be deemed given on the earliest to occur of (i) the date when the Notice is received by the addressee; (ii) the first or second Business Day after the Notice is delivered to a recognized overnight courier service, with arrangements made for payment of charges for next or second Business Day delivery, respectively; or (iii) the third Business Day after the Notice is deposited in the United States mail with postage prepaid, certified mail, return receipt requested. As used in this Section 46, the term

Regulatory Agreement

HUD-92466M (06/14)

Previous editions are obsolete; Replaces form HUD-92466 (11/02)

"Business Day" means any day other than a Saturday or a Sunday, a federal holiday or holiday in the state where the Project is located or other day on which the federal government or the government of the state where the Project is located is not open for business. When not specifically designated as a Business Day, the term "day" shall refer to a calendar day.

b. Any party to this Agreement and Lender may change the address to which Notices intended for it are to be directed by means of Notice given to the other party in accordance with this Section 46. Each party agrees that it shall not refuse or reject delivery of any Notice given in accordance with this Section 46, that it shall acknowledge, in writing, the receipt of any Notice upon request by the other party and that any Notice rejected or refused by it shall be deemed for purposes of this Section 46 to have been received by the rejecting party on the date so refused or rejected, as conclusively established by the records of the U.S. Postal Service or the courier service.

### **BORROWER:**

D4FR LLC Attn: Timothy Barton 1755 Wittington Place, Suite 340 Dallas, TX 75234

HUD:

Department of Housing and Urban Development Attn: Legal Department 801 Cherry Street, Unit #45, Suite 2500 Ft. Worth, TX 76102

### LENDER:

<u>Greystone Servicing Corporation, Inc.</u> <u>Attn: General Counsel</u> <u>419 Belle Air Lane</u> <u>Warrenton, VA 20186</u>

47. **CONFLICTS PROVISION.** Borrower shall comply with the requirements set forth in this Agreement as well as any other agreement Borrower enters into with HUD. However, if a conflict exists between this Agreement and any other HUD agreement executed by Borrower, the agreement which imposes the more restrictive requirements on Borrower shall control.

48. **THIRD PARTY BENEFICIARY.** Borrower agrees that it is not a third-party beneficiary to the Contract of Insurance between HUD and Lender, as more fully set forth in 24 C.F.R. Part 207, Subpart B.

Regulatory Agreement

49. **EXPLANATION OF ROLES.** HUD is not providing a loan to the Borrower. HUD operates insurance programs under the provisions of the National Housing Act. HUD, through the Federal Housing Administration (FHA) provides insurance to private and public lenders which it has approved as financially responsible against loss on mortgages financing multifamily projects. The mortgage insurance is a contract between the approved lender and HUD. These are the only two parties to the FHA insurance contract, the approved mortgage lender and HUD. The approved lender is the only party that is intended to benefit from the contract of mortgage insurance. While borrowers and other program participants may incidentally benefit in some manner from the insured mortgage financing that the approved lender provides, all other program participants are deemed not to be third party beneficiaries of the insurance contract. Thus, program participants have no rights and should not have any expectations in regard to decisions made or actions taken by HUD under the mortgage lender's contract of mortgage insurance, including but not limited to accepting a loan as eligible for insurance or paying a claim.

# SECTION IX. NON RECOURSE

50. **NONRECOURSE DEBT**. The addendum ("Section 50 Addendum") attached hereto is incorporated herein by this reference.

**ATTACHED EXHIBITS.** The following Exhibits are attached to this Regulatory Agreement:

- [X] <u>Exhibit A</u> Description of the Land
- [X] <u>Exhibit B</u> Rider

.

[X] Section 50 Addendum

Regulatory Agreement

**IN WITNESS WHEREOF**, the parties hereto have set their hands and seals on the date first herein above written.

Each signatory below hereby certifies that each of their statements and representations contained in this Agreement and all their supporting documentation thereto are true, accurate, and complete and that each signatory has read and understands the terms of this Agreement. This Agreement has been made, presented, and delivered for the purpose of influencing an official action of HUD in insuring the Loan, and may be relied upon by HUD as a true statement of the facts contained therein.

BORROWER:
D4FR LLC, a Texas limited liability <u>comp</u> any
By:
- Thirding Charlon, President
STATE OF TEXAS §
COUNTY OF Dallas §

The foregoing instrument was acknowledged before me on this <u>5</u> day of 20 <u>47</u>, by Timothy Barton, President of D4FR LLC, a Texas limited liability company.

[seal]	SASKYA BEDOYA Notary Public, State of Texas My Commission Expires July 21, 2018
Notary Public Printed Name of Notary: Sasta Bedaya	
My Commission Expires: July 21, 2018	

Previous editions are obsolete; Replaces form HUD-92466 (11/02) Regulatory Agreement

HUD-92466M (06/14)

Case 3:22-cv-02118-X Document 162-1 Filed 02/22/23 Page 301 of 310 PageID 4102

HUD Project Number: 113-35682 Project Name: Parc at Windmill Farms Apartments HUD-92466M – Regulatory Agreement HUD Signature Page

US DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT ACTING By and through the Secretary of Housing and Urban Development

Bv: Kenneth L. Oboper

STATE OF COUNTY OF

Before me the undersigned authority, a notary public, of the state and county aforesaid, personally appeared  $\underbrace{L_{SQ}L.Farmer}{fr} \underbrace{KennetnL.cover}{fr}$  to me personally known and known to be the duly appointed authorized agent of the Secretary of the United States Department of Housing and Urban Development, who executed the foregoing instrument by virtue of the authority vested in him/her and acknowledged to me that he/she executed it voluntarily for the purposes stated therein on behalf of the Secretary of Housing and Urban Development this the <u>8</u> day of <u>December</u>, <u>2017</u>.

Witness my hand and official seal or stamp.

Print Name: 1 P

My commission expires: 1 March 2018

[Affix Notarial Seal]



Previous editions are obsolete; Replaces form HUD-92466 (11/02) **Regulatory Agreement** 

HUD-92466M (06/14)

# Warning

Any person who knowingly presents a false, fictitious, or fraudulent statement or claim in a matter within the jurisdiction of the U.S. Department of Housing and Urban Development is subject to criminal penalties, civil liability, and administrative sanctions.

NOTICE: THIS DOCUMENT MUST HAVE A LEGAL DESCRIPTION ATTACHED AND BOTH THIS DOCUMENT AND THE SECTION 50 ADDENDUM MUST BE EXECUTED WITH ALL FORMALITIES REQUIRED FOR RECORDING A DEED TO REAL ESTATE (*i.e.*, NOTARY/ACKNOWLEDGEMENT, SEAL, WITNESS OR OTHER APPROPRIATE FORMALITIES).

HUD-92466M (Rev. 06/14)

١.

Legal Description

APP000302

### EXHIBIT A DESCRIPTION OF THE LAND

BEING AN 18.451 ACRE TRACT OF LAND SITUATED IN THE J. HEATH SURVEY, ABSTRACT NO. 227, KAUFMAN COUNTY, TEXAS, AND BEING PART OF THAT TRACT OF LAND CONVEYED TO LEMAN DEVELOPMENT, LTD., PER DEED RECORDED IN VOLUME 1323, PAGE 281 OF THE DEED RECORDS OF KAUFMAN COUNTY, TEXAS, AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

BEGINNING AT A 1" IRON ROD FOUND FOR CORNER IN THE NORTH RIGHT-OF-WAY LINE OF U.S. HIGHWAY NO. 80 (300' RIGHT-OF-WAY), SAID POINT BEING THE MOST SOUTHERLY SOUTHWEST COMER OF THE ABOVE CITED LEMAN TRACT, SAID POINT ALSO BEING THE SOUTHEAST CORNER OF A TRACT OF LAND CONVEYED TO PROSPER CAPITAL MANAGEMENT, L.P., PER DEED RECORDED IN VOLUME 1994, PAGE 16 OF THE DEED RECORDS OF KAUFMAN COUNTY, TEXAS;

THENCE N. 45 DEG. 08 MIN. 31 SEC. W. ALONG THE MOST SOUTHERLY SOUTHWEST LINE OF SAID LEMAN TRACT, AND ALONG THE NORTHEAST LINE OF SAID PROSPER CAPITAL TRACT, A DISTANCE OF 582.59 FEET TO A 1/2" IRON ROD FOUND FOR CORNER, SAID POINT BEING THE MOST WESTERLY SOUTHWEST CORNER OF PHASE 1A PER THE RECORDED PLAT OF WINDMILL FARMS, PHASE 1A, 1B & 1C, AS RECORDED IN CABINET 2, PAGE 213 OF THE PLAT RECORDS OF KAUFMAN COUNTY, TEXAS;

THENCE S. 88 DEG. 30 MIN. 09 SEC. E. ALONG THE SOUTH LINE OF SAID WINDMILL FARMS, A DISTANCE OF 1635.57 FEET TO A 1/2" IRON ROD WITH CAP STAMPED "USA INC PROP. COR." FOUND (HEREINAFTER CALLED 1/2" IRON ROD FOUND) FOR CORNER AT THE MOST SOUTHERLY SOUTHEAST CORNER OF SAID WINDMILL FARMS;

THENCE N. 01 DEG. 29 MIN. 51 SEC. E ALONG THE EAST LINE OF SAID WINDMILL FARMS, A DISTANCE OF 349.33 FEET TO A 1/2" IRON ROD FOUND FOR CORNER IN THE SOUTH LINE OF CONCORD DRIVE (85' RIGHT-OF-WAY);

THENCE S. 87 DEG. 47 MIN. 14 SEC. E. ALONG THE SOUTH LINE OF SAID CONCORD DRIVE, A DISTANCE OF 335.85 FEET TO A 1/2" IRON ROD FOUND FOR CORNER AT THE INTERSECTION OF THE SOUTH LINE OF SAID CONCORD DRIVE WITH THE WEST LINE OF WINDMILL FARMS BOULEVARD (120' RIGHT-OF-WAY);

THENCE S. 06 DEG. 11 MIN. 24 SEC. E. ALONG THE WEST LINE OF SAID WINDMILL FARMS BOULEVARD, A DISTANCE OF 28.75 FEET TO A 1/2" IRON ROD FOUND FOR CORNER AT THE BEGINNING OF A CURVE TO THE RIGHT;

THENCE IN A SOUTHERLY DIRECTION, ALONG THE WEST LINE OF SAID WINDMILL FARMS BOULEVARD, AND ALONG SAID CURVE TO THE RIGHT HAVING A CENTRAL ANGLE OF 23 DEG. 53 MIN. 42 SEC., A RADIUS OF 940.00 FEET, A CHORD BEARING OF

HUD-92466M (Rev. 06/14)

Legal Description

APP000303

S. 05 DEG. 45 MIN. 27 SEC. W., A CHORD LENGTH OF 389.19 FEET AND AN ARC LENGTH OF 392.02 FEET TO A 1/2" IRON ROD FOUND FOR CORNER AT THE BEGINNING OF A REVERSE CURVE TO THE LEFT;

THENCE IN A SOUTHERLY DIRECTION, ALONG THE WEST LINE OF SAID WINDMILL FARMS BOULEVARD, AND ALONG SAID CURVE TO THE LEFT HAVING A CENTRAL ANGLE OF 16 DEG. 36 MIN. 42 SEC., A RADIUS OF 1,060.00 FEET, A CHORD BEARING OF S. 09 DEG. 23 MIN. 57 SEC. W., A CHORD LENGTH OF 306.25 FEET AND AN ARC LENGTH OF 307.32 FEET TO A 1 /2" IRON ROD FOUND FOR CORNER;

THENCE S. 01 DEG. 05 MIN. 36 SEC. W. ALONG THE WEST LINE OF SAID WINDMILL FARMS BOULEVARD, A DISTANCE OF 25.19 FEET TO A 1" IRON ROD FOUND FOR CORNER IN THE NORTH LINE OF SAID U.S. HIGHWAY NO. 80;

THENCE N. 88 DEG. 30 MIN. 09 SEC. W. ALONG THE NORTH LINE OF SAID HIGHWAY, A DISTANCE OF 1480.84 FEET TO THE POINT OF BEGINNING, AND CONTAINING 18.451 ACRES OF LAND.

HUD-92466M (Rev. 06/14)

8

Legal Description

APP000304

# EXHIBIT B

# RIDER TO REGULATORY AGREEMENT Borrower's Obligation to Maintain Project's Energy Performance as Consideration for MIP Reduction

This Rider ("Rider") is attached to and amends the Regulatory Agreement entered into between D4FR LLC, a Texas limited liability company ("Borrower") and the United States Department of Housing and Urban Development, acting by and through the Secretary, his or her successors, assigns or designates ("HUD"), dated as of <u>December</u> <u>1, 2017</u> ("Regulatory Agreement") concerning a Project known as Parc at Windmill Farms Apartments located at:

Windmill Farms Blvd., Forney, TX

For and in consideration of the reduction in mortgage insurance premiums and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Borrower and HUD agree as follows:

To the extent that any provisions of the Rider conflict with any provisions of the Regulatory Agreement, the provisions of this Rider shall prevail. Any terms in the Regulatory Agreement not in conflict with this Rider remain in full force and effect. Notwithstanding anything else in the Regulatory Agreement to which this Rider is attached:

#### 1. Definitions

The following terms shall be added to Section 1 (Definitions) of the Regulatory Agreement

- (a) Any capitalized terms not defined in this Rider shall have the meaning given in the Regulatory Agreement.
- (b) "Green Standard" means an industry recognized standard of building design, construction, renovation and/or maintenance that results in minimized consumption of non-renewable energy sources and optimum use of sustainable materials, resources and methods and is acceptable to HUD.
- (c) "Portfolio Manager®" means the free software tool provided by the US Environmental Protection Agency (EPA) for the purpose of reporting and scoring utility consumption for common types of facilities in the built environment including multifamily properties, and any successor or amended tool as EPA may from time to time provide.
- (d) "Statement of Energy Performance (SEP)" means a particular report produced by Portfolio Manager® available in various formats providing utility

Borrower's Obligation to Maintain Project's Energy Performance as Consideration for MIP Reduction

consumption data for 12 month periods with stabilized operations and comparing the energy consumption per square foot of a subject property to a fixed sample of similar properties by means of an index score, and any successor or amended report providing an index score for multifamily properties.

- (e) "ENERGY STAR® Score" means the 1 to 100 index score produced by Portfolio Manager and reported on the SEP comparing the energy performance of the subject property to a sample of other similar properties.
- (f) "HUD Custom SEP" is a machine readable format of the SEP which may be a required format for an SEP when HUD enables electronic or automated reporting.
- (g) "Qualified Energy Professional" is a person or firm qualified by education and experience as described in the Multifamily Accelerated Processing Guide, Chapter 5, or amended Program Obligations.
- 2. Borrower's Election to Achieve a Green Standard for the Project

Borrower has elected and hereby agrees to diligently pursue and achieve a Green Standard in accordance with HUD's Announcement and waiver published on March 31, 2016 (81 FR 18473) and entitled "Changes in Certain Multifamily Mortgage Insurance Premiums and Regulatory Waiver for the 542(c) Risk-Sharing Program".

The selected Green Standard is: (choose one, X)

X	Choose One:
	Enterprise Green Communities Criteria
	U.S. Green Building Council's LEED-H
	U.S. Green Building Council's LEED-H Midrise
	U.S. Green Building Council's LEED-NC
	LEED for Existing Buildings: Operations & Maintenance
	ENERGY STAR Certification
	EarthCraft House
	EarthCraft Multifamily
	Earth Advantage New Homes
	Greenpoint Rated New Home
	Greenpoint Rated Existing Home (Whole House or Whole Building label)
Х	National Green Building Standard (NGBS)
	Passive Building Certification or EnerPHit Retrofits certification from the Passive House Institute
:	US (PHIUS), International Passive House Association, or the Passive House Institute
	Living Building Challenge Certification from the International Living Future Institute
	Other (Specify):

Rider to Regulatory Agreement HUD-92466M (Rev. 09/16 Bernaciak) Borrower's Obligation to Maintain Project's Energy Performance as Consideration for MIP Reduction

Each Green Standard establishes milestones and/or performance levels to be met and procedures to evidence successful completion or achievement of the milestones or levels of performance. Lender or HUD may request from time to time and Borrower shall provide status reports of the completion or achievement of the milestones or levels of performance. When all requirements are met the Borrower shall provide the Lender and ensure that HUD receives evidence satisfactory to HUD of the achievement of the selected Green Standard. When such achievement is contingent on completion of construction, repairs or alterations, then evidence, as defined by the Green Standard, that the completion of work is consistent with the Green Standard must be provided to Lender and HUD within three months of the completion of work.

### 3. 1-100 ENERGY STAR® Score

After, and in addition to, meeting the selected Green Standard, Borrower agrees to pursue, achieve and maintain a minimum score of 75 or better on the 1-100 ENERGY STAR® score, using a Statement of Energy Performance from EPA's Portfolio Manager®. Borrower agrees that each score shall be verified in writing by the independent conclusion of a Qualified Energy Professional and promptly provided to Lender and HUD. When achievement of the Green Standard is contingent on completion of construction, the time when the first SEP must be delivered varies as follows:

- (a) For new construction or substantial rehabilitation projects, the required ENERGY STAR® score shall be provided to HUD not later than 15 months following the achievement of sustaining occupancy.
- (b) For projects acquired or refinanced under Section 223(f) of the National Housing Act with repairs and alterations, the required ENERGY STAR® score shall be provided to HUD not later than 15 months following completion of the repairs and alterations.
- 4. Borrower's Obligation to Maintain Energy Performance after Initial Achievement

After meeting the requirements of Sections 2 and 3 above, evidencing the achievement of the selected Green Standard and the first SEP, Borrower agrees to provide to HUD annually on the anniversary date of the first SEP, without request, evidence of the continuing energy performance of the property by submitting an SEP, each prepared or verified by a Qualified Energy Professional. Borrower covenants and agrees to achieve a score of 75 or better on each SEP. If and when HUD enables submission of machine readable SEPs then the HUD Custom SEP shall be provided. If and when the utility provider(s) for the Project deliver whole building utility consumption data directly to Portfolio Manager® by means of automatic electronic data transfer protocols, then Rider to Regulatory Agreement

HUD-92466M (Rev. 09/16 Bernaciak)

Borrower's Obligation to Maintain Project's Energy Performance as Consideration for MIP Reduction

resulting SEP for the Project does not require verification by a Qualified Energy Professional.

5. Projects of Less than 20 Units

For Projects of less than 20 units, the Borrower has elected and hereby agrees to diligently pursue and achieve the Green Standard indicated above, but the Borrower is exempt from requirements to provide an SEP and to evidence an ENERGY STAR® Score of 75 or more.

# BORROWER

D4FR LLC, a Texas limited liability company

By: Timothy Barton, President

Rider to Regulatory Agreement HUD-92466M (Rev. 09/16 Bernaciak) Borrower's Obligation to Maintain Project's Energy Performance as Consideration for MIP Reduction

#### **SECTION 50 ADDENDUM**

The Loan is nonrecourse. Each individual/entity (each, a "Section 50 party") as identified below and in the "Firm Commitment" (which means the commitment for insurance of advances or commitment for insurance upon completion issued to Lender by HUD under which the debt evidenced by the Note is to be insured pursuant to a Section of the Act, dated August 25, 2017, and any amendments thereto): Timothy Barton and TLB 2012 Irrevocable Trust does not assume personal liability for payments due under the Note and Security Instrument, or for the payments to the Reserve for Replacements, or for matters not under its control, provided that each Section 50 Party shall be personally liable under this Agreement only with respect to the matters hereinafter stated; namely: (a) for funds or property of the Project coming into its hands which, by the provisions hereof, it is not entitled to retain; (b) for authorizing the conveyance, assignment, transfer, pledge, encumbrance, or other disposition of the Mortgaged Property or any interest therein in violation of Section 35(a) of the Regulatory Agreement to which this addendum is attached ("Regulatory Agreement") without the prior written approval of HUD; and (c) for its own acts and deeds, or acts and deeds of others, which it has authorized in violation of the provisions of this Section 50 Addendum. The obligations of each Section 50 Party shall survive any foreclosure proceeding, any foreclosure sale, any delivery of any deed in lieu of foreclosure, any termination of the Regulatory Agreement, or any release of record of the Security Instrument.

Timothy Barton

The TLB 2012 Irrevocable Trust dated March 16, 2012



By: Saskya Bedoya, Trustee for the TLB 2012 Irrevocable Trust dated March 16, 2012

HUD-92466M (Rev. 06/14)

Section 50 - Addendum

#### ACKNOWLEDGEMENT PAGE TO SECTION 50 ADDENDUM

STATE OF TEXAS § ŝ COUNTY OF Dallas

The foregoing instrument was acknowledged before me on this <u>5</u> day of <u>December</u>, 20<u>17</u>, by Saskya Bedoya, Trustee for the TLB 2012 Irrevocable Trust dated March 16, 2012.

Deanna Di Bella [seal] My Commission Expires 1/14/2021 ID No 131350688 Notary Public Printed Name of Notary: Deanna DiBella My Commission Expires: \_ 11/141

STATE OF TEXAS § COUNTY OF Dallas §

The foregoing instrument was acknowledged before me on this <u>5</u> day of <u>Dembr</u>, 20<u>17</u>, by Timothy Barton.

Notary Public Printed Name of Notary: <u>Saska Beday</u> My Commission Expires: <u>Say AL, 2018</u> [seal]

HUD-92466M (Rev. 06/14)

Section 50 - Addendum

SASKYA BEDOYA Notary Public, State of Texas My Commission Expires July 21, 2018