**Clinical Operations at Sea**

**Return on Investment Worksheet**

When you propose attending the Clinical Operations at Sea conference to your manager or leadership team, an effective way to gain approval is to focus on the specific knowledge you will bring back to your organization as a tangible return on their investment.

**Details to consider including in your justification letter:**

* What sessions have relevance to your work? What do you hope to learn? How will this help you in your daily work?
* How can you share the knowledge you gain from this conference with your colleagues?
* How can you benefit from networking with other industry colleagues and industry thought leaders?

Use this worksheet to help you focus on the benefits of attending Clinical Operations at Sea.

|  |  |
| --- | --- |
| **Topics of Interest/Connections of Interest for Your Organization** | **How Attending Clinical Operations at Sea Delivers ROI for our Organization** |
| **Topic/Connection:** |  |
| **Topic/Connection:** |  |
| **Topic/Connection:** |  |
| **Topic/Connection:** |  |
| Add sections as needed |  |