

**ACS PROFILE**

Veteran-Owned, Minority-Owned,  
Small Business

CAGE Code: 81VL2  
DUNS Number: 080998769  
SIC 2655000, 30890100, 47310000,  
32210000, 50850100, 87420410  
NAICS:322214, 326199, 488510, 327213,  
423840, 541614

**OUR MISSION**

ACS builds the world's most innovative, reconfigurable, and adaptive mobility and sustainment containers aiding organizations addressing local, national, and global humanitarian and military missions

**PRESIDENT & CEO**

Kenneth E. Miller

**HEADQUARTERS**

11504 Airport Road Everett, WA 98204  
**Web:** www.adaptivecargosolutions.com  
**F/T:** @adaptivecargo  
**Phone:** (425) 616-3337

**OUR INDUSTRY EXPERTISE**

ACS is warfighter tested and proven.



**OUR SOLUTIONS**

State of the Art Total Mobility Solution  
**ARC360** (96" x 80" X 96")  
**ARC108** (96" x 52" x 48")  
**ARC48** (96" x 28" x 32")  
**ARC7** (45" x 23" x 12")

**OUR ADVANTAGE**

- Capacity, Mobility, Resource, and Security Solution
- USAF Air Worthiness Certification for fixed wing aircraft
- NAVAIR Certification for rotary aircraft
- Patent no. (US 7,360,784 B2, 49 approved claims), Certification & Field tests in place

**CONTACT US: (425) 616-3337**

**Denise Holmes**  
Vice President Programs  
dholmes@adaptivecargosolutions.com

**Lauren Durante Longwell**  
Director of Strategic Analysis  
llongwell@adaptivecargosolutions.com

**CORPORATE SUMMARY:**

ACS designs, develops, manufactures and sells custom composite cargo containers to protect all assets in transit and at rest. Our composite container are exceptional for shipping high value, fragile and/or environmentally sensitive priority assets.

The **Advanced Reconfigurable Container™ (ARC™)** is a patented, state-of-the-art, multi-functional, mobile storage and delivery system for the Government, Military and Commercial air cargo markets. The ARC™ is collapsible and reconfigurable with integrated wheels. The ARC™ has Air Transport Certification from the U. S. Air Force and the Naval Air Systems Command.

ARC™ composite air cargo containers are efficient, long-term, lower lifecycle cost solutions for the air cargo industry. The ARC™ exceeds the complex demands of global commercial, military and humanitarian deployments (e.g. Special Operations and Disaster Relief) and the exploding craving for global Business-to-Consumer (B2C) e-commerce express deliveries. (e.g. Amazon Prime).

**PROBLEM: AN INDUSTRY STUCK IN YESTERDAY**

Air cargo logistics is under increasing pressure to reduce costs as the market demand for express services increase. The #1 driver of cost, jet fuel, continues to rise and accounts for 70% of total costs--thus it is the first target all shippers attack.

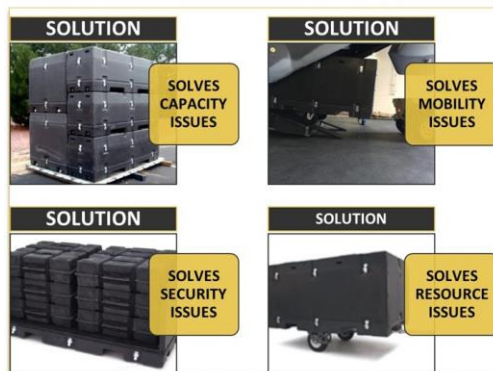
By combining efficient use of cargo space and reducing weight of the cargo containers, shippers are beginning to put into action necessity efficiently and productive strategies, and have begun implementing new cost-effective solutions that directly combat waste and cost growth within this multi-billion dollar industry.

With rising demands on B2C e-commerce express shipping-- non-standard packing, new safety/hazard requirements (i.e., lithium batteries), security requirements to lessen the threat of terrorism, environmental impact, automation and more--shippers avidly seek new, adaptive solutions.

**SOLUTION: ENTER ACS, THE ARC, AND CHANGE**

Composite materials herald a new air cargo paradigm: *Change the shape and material of the air cargo container, you change everything in the air cargo chain!* The ARC™ is that change--made from a composite of e-glass and a proprietary polymer resin, and highly adaptable--it is the solution to the challenges facing the industry, now and into the future. By integrating tracking and security technologies, the ARC™ can be x-rayed, is durable, lightweight, mobile solution--saving costs now and make air cargo easier, smarter, safer and faster.

- **Ultra-durable: Long service life and rapid ROI**
- **Resistant to contamination & corrosion**
- **Lower damage rate, reduced repair costs**
- **Improved fleet efficiency = less unit downtime**
- **Lighter construction = fuel savings**
- **Self-extinguishing composite skin material**
- **Environmentally friendly & 100% recyclable**
- **USAF and NAVAIR certified**



**52% LOWER LIFE CYCLE COST**

10 Year Life Cycle Cost Savings  
*Composite ARC vs. Traditional Container*

- Lower Fuel Costs
- Reduced Transload Packing Time
- Reduced Personnel and Manpower Maintenance Costs

Optimize Packing	Stop "Shipping Air"	Lightweight & Durable
<ul style="list-style-type: none"> <li>• Utilize every cubic inch</li> <li>• Air Cargo</li> </ul>	<ul style="list-style-type: none"> <li>• Reusable</li> <li>• Reconfigurable</li> <li>• Mobile</li> <li>• Stackable</li> </ul>	<ul style="list-style-type: none"> <li>• Airtight</li> <li>• Leak Proof</li> <li>• Corrosion Resistant</li> <li>• Impervious to Insects/Rodents</li> </ul>