

LEADERSHIP



LASTING LEADERSHIP

Created by David Ball

Comprehensive Leadership Training and Coaching Program developed over seventeen years to grow mid-level thru high-potential leaders. Training is conducted in four hour, public sessions once a month for twelve consecutive months. This experiential, spaced learning format has proven to increase retention and practice to promote behavior change. Public



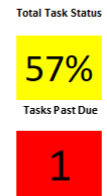
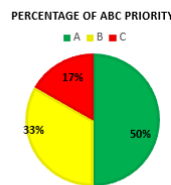
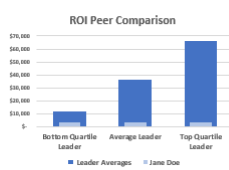
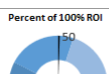
sessions facilitate social learning by exposure to diverse perspectives from different companies and industries. Follow-up one-on-one virtual coaching solidifies action plan creation and implementation by creating an environment of confidentiality, support and accountability.

- ◆ **Guaranteed Return on Investment. (ROI)**
- ◆ **Unlimited one-on-one ICF certified coaching to maximize results.**
- ◆ **No trainers! Authored and presented by a seasoned, C-Level Leader.**
- ◆ **Built-in accountability.**
- ◆ **Designed for mid-level through high-potential leadership.**
- ◆ **Creating Leaders Action Plan and Performance Dashboard drive plan execution.**
- ◆ **Locations in IN, OH, KY.**
- ◆ **FREE 2nd Year Mastery Series Self Study Program included.**



LEADER: Jane Doe
 COACH: David Ball
 Start Date: 1/1/2021
 End Date: 12/31/2021

| Tasks | Assigned to | Priority | Status | Past Due |
|---|-------------|----------|--------|-----------|
| Research and Document Current Situation | JD | A | 100% | |
| Create Plan | JD | A | 100% | |
| Train Team | JD | B | 100% | |
| Execute Plan | Team | A | 40% | 2/28/2021 |
| Track Plan | Team | B | 0% | |
| Get Feedback | JD | C | 0% | |



Document for the release of Creating Leaders, Inc. Only. Any duplication is strictly prohibited.

Book Online to discuss @ www.creatingleadersinc.com



CALL 317-695-5860



LEADERSHIP



LASTING LEADERSHIP

Created by David Ball

| | | | |
|-----------------|---|------------------|---|
| JANUARY | Difficult Discussions <ul style="list-style-type: none">- Change Management- Conflict Resolution Styles- Performance Feedback | JULY | Managing Yourself <ul style="list-style-type: none">- Stress Warning Signs- Stress Relief Techniques- Managing Work/Life Balance |
| FEBRUARY | Time Management <ul style="list-style-type: none">- Assess Time Usage- Develop a Personal Plan | AUGUST | Negotiation <ul style="list-style-type: none">- Negotiation Strategies- Obtain Better Outcomes |
| MARCH | Creativity & Innovation <ul style="list-style-type: none">- Building a Culture of Creativity- Idea Creation & Brainstorming- Idea Selection Models | SEPTEMBER | Motivation <ul style="list-style-type: none">- Tips for Motivating- Setting Performance Goals- Performance Statuses |
| APRIL | Understanding Yourself <ul style="list-style-type: none">- Personal Acceleration- Behavioral Styles- Projecting a Positive Image | OCTOBER | Customer Service <ul style="list-style-type: none">- Exclusive Customer Service- Recovering Customer Loyalty- Customer Feedback |
| MAY | Communication <ul style="list-style-type: none">- Rapport Building- Listening- Technology Strategies- Presentation Principals | NOVEMBER | Knowing Your Team <ul style="list-style-type: none">- Multi-Generational Workforce- Managing Personality Types- Strength Based Leadership- Effort |
| JUNE | Hiring and Rewarding <ul style="list-style-type: none">- Attitude Identification- Behavioral Interviewing- Recognition Strategies | DECEMBER | Strategic Vision & Planning <ul style="list-style-type: none">- Strategic Vision- Strategic Alignment- Five Step Planning Process |

Book Online to discuss @
www.creatingleadersinc.com



CALL
317-695-5860

