

LEADERSHIP



LASTING LEADERSHIP

Created by David Ball

Comprehensive **Leadership Training and Coaching Program** developed over twenty years to grow mid-level thru high-potential leaders. Training is conducted in 4-hour, public sessions once a month for twelve consecutive months. This experiential, spaced learning format has proven to increase retention and practice to promote behavior change. Public sessions



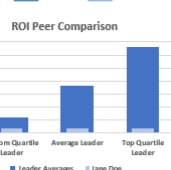
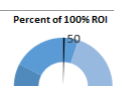
facilitate social learning by exposure to diverse perspectives from different companies and industries. Follow-up 1-on-1 virtual coaching solidifies action plan creation and implementation through an environment of confidentiality, support and accountability. The FREE "Mastery Series" extends learning for graduates for 12+ months!

- ♦ **Guaranteed Return on Investment. (ROI)**
- ♦ **Unlimited one-on-one ICF certified coaching to maximize results.**
- ♦ **No trainers! Authored and presented by a seasoned, C-Level Leader.**
- ♦ **Built-in accountability.**
- ♦ **Designed for mid-level through high-potential leadership.**
- ♦ **Creating Leaders Action Plan and Performance Dashboard drive plan execution.**
- ♦ **Locations in IN, OH, KY.**
- ♦ **FREE 2nd Year Mastery Series Self-Study Program included.** **NEW**

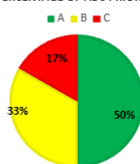


LEADER: Jane Doe
COACH: David Ball
Start Date: 1/1/2021
End Date: 12/31/2021

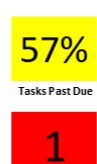
Tasks	Assigned to	Priority	Status	Past Due
Research and Document Current Situation	JD	A	100%	
Create Plan	JD	A	100%	
Train Team	JD	B	100%	
Execute Plan	Team	A	40%	2/28/2021
Track Plan	Team	B	0%	
Get Feedback	JD	C	0%	



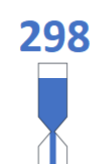
PERCENTAGE OF ABC PRIORITY



Total Task Status



Days Remaining



Leader's Results



Book Online to discuss @
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317-695-5860



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JANUARY	Difficult Discussions <ul style="list-style-type: none">- Change Management- Conflict Resolution Styles- Performance Feedback	JULY	Managing Yourself <ul style="list-style-type: none">- Stress Warning Signs- Stress Relief Techniques- Managing Work/Life Balance
FEBRUARY	Time Management <ul style="list-style-type: none">- Assess Time Usage- Develop a Personal Plan	AUGUST	Negotiation <ul style="list-style-type: none">- Negotiation Strategies- Obtain Better Agreements
MARCH	Creativity & Innovation <ul style="list-style-type: none">- Building a Culture of Creativity- Idea Creation & Brainstorming- Idea Selection Models	SEPTEMBER	Motivation <ul style="list-style-type: none">- Tips for Motivating- Setting Performance Goals- Performance Statuses
APRIL	Understanding Yourself <ul style="list-style-type: none">- Personal Acceleration- Behavioral Styles- Projecting a Positive Image	OCTOBER	Customer Service <ul style="list-style-type: none">- Exclusive Customer Service- Recovering Customer Loyalty- Customer Feedback
MAY	Communication <ul style="list-style-type: none">- Rapport Building- Listening- Technology Strategies- Presentation Principals	NOVEMBER	Knowing Your Team <ul style="list-style-type: none">- Multi-Generational Workforce- Managing Personality Types- Strength Based Leadership- Effort
JUNE	Hiring and Rewarding <ul style="list-style-type: none">- Attitude Identification- Behavioral Interviewing- Recognition Strategies	DECEMBER	Strategic Vision & Planning <ul style="list-style-type: none">- Strategic Vision- Strategic Alignment- Five Step Planning Process

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