

# TOTAL TEAMWORK

## FAQs



[www.creatingleadersinc.com](http://www.creatingleadersinc.com)

Total  
Teamwork  
Training &  
Coaching  
Program

The only thing worse  
than training your employees  
and having them leave is *not  
training them and having  
them stay.*

— Henry Ford, Founder,  
Ford Motor Company

Created By  
DAVID BALL

### What is the **Total Teamwork Program**?

The **Total Teamwork** Program is a development process that consists of "in person" public training (12-24 people) with other companies covering 6 non-technical disciplines, conducted monthly for 2 hours followed by one-on-one coaching.

### Where are the sessions?

Sessions are synchronized monthly in these locations currently: Indianapolis IN, Columbus OH, Louisville KY. Future locations will be added in 2024/2025 based on strategic growth plans.

### How long are the sessions?

Sessions are 2 hours from 9-11am including continental breakfast.

### What critical business topics are discussed?

The 6 monthly topics include: Teamwork, Communication, Difficult Situations, Time Management, Customer Service, and Understanding Yourself.

\*\* Session learning objectives are available. \*\*

### Who is this training for?

This training is designed to help employees improve their business and people skill sets to grow their productivity, perspective, and job satisfaction.

### What if I just want coaching?

Coaching Packages are available for executive leadership, sales, career, technical and entrepreneurship.

### Does this program qualify for Continuing Education?

The **Total Teamwork** Program may be applicable as a source for 12 hours of CE. Please verify with your governing body for approval first.

### Why does this training work?

Participants learn only one competency per month and then have 30 days to implement learnings before returning to learn a new competency. All participants leave training with a Creating Leaders Action Plan. Between sessions they can schedule a 30-minute one-on-one, confidential coaching session to customize their action plan, gather greater insight and drive results.

### What are the credentials of the trainer?

All training is facilitated by the founder and creator of the **Total Teamwork** Program, a C-Level Leader with the knowledge and experience to train practical solutions to difficult business issues. An ICF Professional Certified Coach with global, financial, operational, technical, sales and marketing expertise.

### When are coaching hours?

Monday-Friday 7:00am-6:00pm Saturday-Sunday 11:00am-4:00pm

### How many people should I send and how much does it cost?

Companies can send as few as one. or as many participants as needed to each location. The question that they must answer is, "How many people can be in training at once to still run the business?" It is better to train a few well, than train many poorly. The cost is \$100 per hour. 2 Hours Training + 30 Minutes Coaching = \$250 per month for six months plus a \$300 manual/materials fee. Results are backed by a 100% ROI Guarantee!

### When can a participant start the program?

Participants start in January. If a session is missed, they can choose another location or make-up session the following year. Graduation = 5 of 6 training & coaching sessions. A minimum class size must be attained to start.

### Is there an advanced program for graduates?

The **Total Teamwork** program may offer an opportunity to participate in an additional 6-session program with different topics to extend learning in the future.

### How do I schedule coaching or contact my facilitator?

[www.creatingleadersinc.com](http://www.creatingleadersinc.com) has an automated **BOOK ONLINE** system to schedule a coaching session or info session. Creating Leaders can be reached anytime at **317-695-5860**.

