



VEHICLE REMARKETING · INITIAL DISCLOSURE DOCUMENT

The Hypercar Buyer Ltd

Initial Disclosure Document (IDD), Verification and Introduction Process

Date of issue 27 September 2026
Registered office Airbles House, 270 Airbles Road, Motherwell, ML1 3AT
Company no. SC806645 (registered in Scotland)
Contact verification@thehypercarbuyer.com · thehypercarbuyer.com

We are a vehicle remarketing company. Despite our name, we do not buy cars.

We help owners of hypercars, supercars and other rare, high-value collector vehicles bring them back to market privately, by presenting them discreetly to a network of verified buyers. The sale itself is always agreed directly between the owner and the buyer.

We never own the vehicle

We do not buy, sell, take title to or hold stock of any vehicle, and we are not a motor dealer or trader.

Off-market, not public

Vehicles are presented privately to verified buyers, not through public listings or auctions.

One fixed fee, agreed upfront

Set out in a separate commission agreement once interest is established, and payable only if a sale completes.

Everyone is verified first

No vehicle details are shared until AML/KYC, sanctions and funds checks are complete.

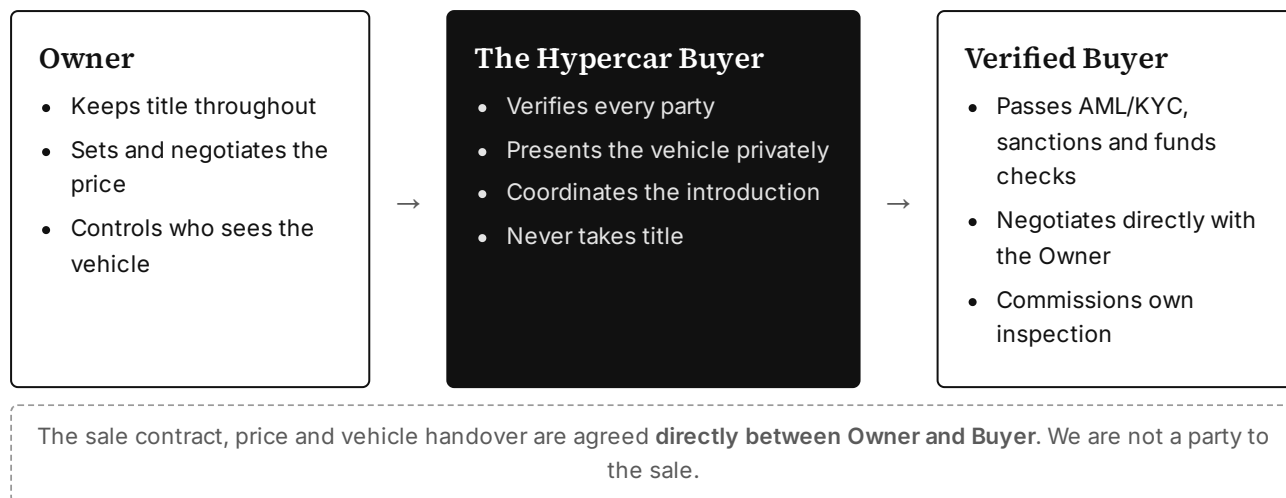
1 About Us

The Hypercar Buyer Ltd ("we", "our" or "us") is a vehicle remarketing business registered in Scotland (company number SC806645). We introduce owners of hypercars, supercars and other rare, high-value collector vehicles ("Owners") to verified buyers, collectors, trade buyers and dealer groups ("Buyers"), in the UK and internationally.

Our name reflects the market we serve and the buyers we work with, not our role in a transaction. We bring vehicles to market on behalf of their owners; we are never the buyer or the seller.

2 What Vehicle Remarketing Means

Remarketing is the process of returning a vehicle to the market on behalf of its current owner. Our approach is **off-market**: rather than advertising a vehicle publicly or entering it into auction, we present it discreetly and privately to Buyers who have already passed our verification process. This protects the Owner's privacy and the vehicle's profile, and gives Buyers access to vehicles that are not publicly advertised.



How remarketing differs from other ways to sell

	Selling to a dealer	Public auction	Remarketing with us
Who owns the car during the sale	The dealer buys it and resells it	The owner, until the hammer falls	The Owner, throughout. We never take title
Visibility	Usually advertised publicly	Public catalogue and sale	Private, to verified Buyers only
Price	Dealer's purchase price, then resale margin	Set by bidding on the day	Negotiated directly between Owner and Buyer
How the intermediary is paid	Margin between buying and selling price	Typically commissions and/or premiums	One fixed introduction fee, under a separate commission agreement

What we are not

- ✗ **Not a buyer.** We do not make offers to purchase vehicles.
- ✗ **Not a dealer or trader.** We hold no stock and take no margin.
- ✗ **Not an auction house.** Vehicles are never publicly listed or sold by bidding.
- ✗ **Not a party to the sale.** The sale contract is between Owner and Buyer.
- ✗ **Not a finance broker.** We are not FCA-authorized and give no financial advice (see section 5).
- ✗ **Not a guarantor of the vehicle.** We give no warranty on condition or provenance (see section 9).

3 Our Services

We act as an independent intermediary between Owners and Buyers. We do not recommend a particular buyer, vehicle or finance product. Where a Buyer asks us to, we may introduce them to a reputable finance provider; we receive no commission from finance providers.

We conduct our introductions in accordance with the following UK legal frameworks, where applicable:

- The Consumer Rights Act 2015, in our dealings with any Owner or Buyer who is a consumer.
- The Digital Markets, Competition and Consumers Act 2024 (unfair commercial practices provisions).
- The Money Laundering, Terrorist Financing and Transfer of Funds (Information on the Payer) Regulations 2017.
- The UK sanctions regime, including the Sanctions and Anti-Money Laundering Act 2018, and UK export controls.
- UK GDPR and the Data Protection Act 2018.

For cross-border transactions, the parties are also responsible for complying with the AML, sanctions, export, customs and tax rules of their own jurisdictions. Each introduction is governed by our Business Terms and Conditions, provided separately.

4 How We Are Paid

We charge one fee for our introduction service: a **fixed introduction fee**. Depending on the transaction, the fee may be payable by the Owner or by the Buyer. Who pays it is agreed in writing before any introduction is made, and we confirm this in writing to the parties involved.

Separate commission agreement: at the point of establishing interest in a specific vehicle, we enter into a separate commission agreement with the paying party. It sets out the fixed introduction fee, who is paying it, and when it falls due. No introduction proceeds until that agreement is in place.

- **Fixed and agreed in advance:** the fee is a fixed amount, set out in the commission agreement, and is the maximum payable to us. It does not change with the final sale price or the time the sale takes.
- **Payable only on completion:** the fee is due only where an introduction results in a completed sale, and is invoiced separately under our Terms and Conditions. It is subject to VAT where applicable.
- **No other income from the transaction:** we receive no commission, mark-up, spread, referral fee or other benefit from finance providers, transport, inspection or any other third party. Our fee is never deducted from funds advanced for a purchase.
- **Paying agent service:** where we agree to act as paying agent (section 7, step 5), any charge for that service is set out in writing in advance under our Terms and Conditions.

Because the fee is fixed, we have no incentive to push for a higher or lower price, and our role stays that of an independent introducer.

Where a Buyer instructs its own agent or intermediary, any commission payable to them is a matter between the Buyer and that intermediary, and must be disclosed to us during verification (see section 6).

5 Regulatory Status

The Hypercar Buyer Ltd is not authorised or regulated by the Financial Conduct Authority (FCA). We do not give financial advice, carry out credit broking or arrange regulated credit agreements. Where we introduce a party to a finance provider:

- the provider will be independently FCA-authorised where regulated credit is involved;
- the provider is solely responsible for its own compliance with consumer credit law; and
- any credit agreement is made directly between the provider and that party. We are not a party to it.

This document is provided for transparency and is not financial, legal or tax advice.

6 Verification and Qualification

Off-market remarketing only works if every party can trust who is on the other side. We therefore apply the same verification process to every approach, whether it arrives by email, WhatsApp or through an intermediary. Many of our transactions are cross-border and involve international AML/KYC obligations, sanctions and export control considerations, and customs and tax compliance. We do not proceed on a speculative basis, and we do not act or make offers without proper substantiation.

Before we proceed, the principal (the buyer or seller) must instruct their legal representative to confirm in writing to **verification@thehypercarbuyer.com**:

1. Whether the principal is seeking to buy or to sell.
2. The total consideration sought, including any intermediary's commission and who is paying it.
3. That the principal is AML/KYC compliant, that no embargo, sanctions or export restriction affects the transaction, and, for a buyer, that they hold the funds to complete.
4. The position of any intermediary in the transaction.

As an initial step, this confirmation may be sent by the principal's appointed notary or legal representative in redacted form. This protects all parties and mitigates circumvention concerns where international parties are involved.

Politically exposed persons: we may act in transactions involving politically exposed persons (PEPs). Where a PEP, or a family member or close associate of one, is involved, we apply enhanced due diligence, including establishing source of wealth and source of funds, before proceeding.

We will discuss a transaction further only once these steps are satisfactorily completed. We may decline any approach, without giving reasons, where verification is incomplete or raises concerns.

Personnel security vetting: evidence of our personnel's UK government security vetting is supplied on request once verification has been established: BPSS (Baseline Personnel Security Standard), CTC (Counter-Terrorist Check) and SC (Security Check).

7 Our Introduction Process

- 1 Verification.** The steps in section 6 are completed. No vehicle details are shared and no funds change hands at this stage.

- 2 **Initial consultation.** A call confirms the vehicle, the Buyer's requirements and the transaction route, including any export, import, customs or tax steps.
- 3 **Confirmation to proceed.** The Buyer, or its legal representative, confirms in writing its wish to proceed with a specific introduction, Interest is now established, and a separate commission agreement is made with the paying party, setting out our fixed introduction fee and who pays it.
- 4 **Vehicle verification.** Where practicable, a recorded inspection or video call confirms the vehicle matches the Owner's description. Full imagery, chassis and identification details are shared only after this, to protect the Owner's privacy.
- 5 **Sale and completion.** The Owner and Buyer agree the sale directly. Where agreed, we may act as paying agent on the Buyer's behalf, under the payment deadlines and fees in our Terms and Conditions.

8 Terms and Conditions

All introductions are governed by our Business Terms and Conditions, provided separately and agreed before an introduction proceeds. We are not liable for inaccuracies or omissions made by an Owner, Buyer or any other third party, as set out in those Terms.

9 Vehicle Information and Post-Purchase Issues

Because we remarket vehicles on the Owner's behalf and never own them, we do not warrant any vehicle's condition, mileage, provenance, originality or specification. Buyers should commission their own independent inspection and provenance checks. Any mechanical, cosmetic or specification issue after purchase should be raised directly with the Owner under the sale contract. We will help with communication between the parties where reasonable, but this creates no liability on our part.

10 Complaints

We handle complaints fairly and promptly. Complaints can be sent by email or post using the contact details on the first page. Where a complaint concerns an FCA-regulated finance provider we introduced you to, you may refer an unresolved complaint to the Financial Ombudsman Service.

11 Data Protection

We comply with UK GDPR and the Data Protection Act 2018. We handle personal data only for lawful purposes, including providing our remarketing and introduction service, identity, AML/KYC, sanctions and fraud-prevention checks, and legitimate record-keeping. Where data is transferred outside the UK, we use appropriate safeguards. Full details are in our Privacy Policy, available on request or on our website.

12 Confidentiality and Dispute Resolution

High-value vehicle transactions are often sensitive, and we aim to resolve any disagreement constructively.

- **Raising a concern:** please notify us in writing as soon as possible, ideally within 7 days of becoming aware of a dispute, so we can investigate promptly.
- **Confidentiality:** we treat a dispute as confidential while it is investigated and ask other parties to do the same, except where disclosure is legally permitted or required, for example to a regulator, ombudsman, court or professional adviser.
- **Your rights are preserved:** nothing in this section restricts any party's right to make a genuine, factually accurate complaint or review, to report a concern to a regulator or ombudsman, or to exercise any statutory right.
- **Mediation:** where a dispute cannot be resolved directly, we will aim to appoint an independent mediator within 14 business days of it being raised.
- **Formal resolution:** if mediation fails, either party may refer the dispute to the courts of Scotland, or to arbitration if both parties agree to this in writing when the dispute arises.

13 Compliance Standards

We maintain a risk-based approach to compliance appropriate to our size and activities, including:

- AML/KYC checks under the Money Laundering Regulations 2017, with enhanced due diligence for PEPs and high-risk jurisdictions;
- sanctions screening of all parties against UK, and where relevant EU, US (OFAC) and UN, sanctions lists;
- checks on export controls and luxury goods restrictions affecting the vehicle's destination;
- anti-bribery and anti-corruption controls under the Bribery Act 2010;
- data protection controls under UK GDPR and the Data Protection Act 2018; and
- internal review of these controls at least every 2 years, or sooner if our activities materially change.

Official issuer details. The Hypercar Buyer Ltd, a vehicle remarketing business. Registered office: Airbles House, 270 Airbles Road, Motherwell, ML1 3AT. Company no. SC806645. verification@thehypercarbuyer.com · thehypercarbuyer.com

Statement of integrity. This document sets out the basis on which we act as a vehicle remarketing business and explains clearly how we are paid. We are committed to fairness, discretion and transparency in every introduction, supporting Owners and Buyers with clear terms, honest communication and best-practice conduct throughout.

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