



**Payment due prior to or on the day of service. Late payments are subject to fees.**

**Lessons + Training**

**On-site**

- ★ 45min-1hr private lesson on school horse - \$60
- ★ 45min-1hr private lesson on personal horse - \$50
  
- ★ 45min-1hr group lesson on school horse - \$55
- ★ 45min-1hr group lesson on personal horse - \$45
  
- ★ 4-pack private/group lessons on school horse - \$220 (\$55/lesson)
- ★ 4-pack private/group lessons on personal horse - \$180 (\$45/lesson)
  
- ★ Single training ride - \$35

**Training Plans/Packages**

- ★ Training plan development - \$150
  - Includes goal setting meeting, weekly check-ins, and a flexible plan
  - Add to a training package for only \$75
  - Virtual, in-person, off-site
  
- ★ Bronze Training Package (3 contacts (lessons or rides) per week/15 for the month) - \$550  
on-site, \$600 off-site
- ★ Silver Training Package (4 contacts (lessons or rides) per week/20 for the month) - \$700  
on-site, \$800 off-site
- ★ Gold Training Package (5 contacts (lessons or rides) per week/25 for the month) - \$900 (only offered on-site)

**Travel**

- ★ 45min-1hr private lesson - \$55
- ★ 45min-1hr group lesson - \$50
- ★ Training Ride - \$35

(Anything over 15mi of travel is subject to an extra travel fee of \$2/mile. No school horses available)

**Virtual**

- ★ 30-45min video review sessions - \$30

- ★ Virtual monthly partial training - \$200 (2 video review sessions per week)
- ★ Virtual monthly full training - \$300 (4 video review sessions per week)

(Training plan development included in virtual training packages)

If you are directly involved with Annie's Answer programs you may be eligible for a discount.

### **Horse Lease**

\*prices are subject to change due to individual horse expenses

\*lessee's are only responsible for the lease fee, no additional care or costs

\*showing fees and additional lessons are charged separately

\*lease contract is final

### **Partial Lease**

\$500/month

Includes:

- ★ 1 lesson per week
- ★ 1 hack day per week

### **Half Lease**

\$700/month

Includes:

- ★ 1 lesson per week
- ★ 2 hack days per week

### **Full Lease**

\$1000/month

Includes:

- ★ 2 lessons per week
- ★ 3 hack days per week
- ★ 2 off days for horses to ensure proper recovery and wiggle room for horse care, training rides, body work, etc. Horses can still be groomed, bathed, hung out with, etc., just no riding or work from the leasee.

Extra lesson days can be added on for \$60

Hack days can be exchanged for a lesson for \$45

### **Sales**

15% commission on horses below \$100k purchased, sold, or leased through Bay Star Sporthorses

10% commission on horses \$100k or above purchased, sold, or leased through Bay Star Sporthorses

-Owner is responsible for all expenses associated with horse care, including but not limited to board, hoof care, supplements, etc.

-Horses in the sales program are eligible for a 10% monthly discount on training packages.

### **Showing**

- ★ Training/Coaching fee - \$100/day
- ★ Professional show ride - \$50/class
- ★ Horse use fee - \$50/day
- ★ Horse care fee (if owner/rider is not present to assist in horse care) - \$50/day
- ★ Trainer lodging/food/travel expenses - billed accordingly and split

\*Owners/riders are responsible for all other horse show costs including transportation, stalls, class fees, show fees, etc. Grooming stall, feed/bedding, and trainer hotel/food/travel expenses, and other fees will be split among participants when applicable.

\*Riders are expected to groom/prepare their own horses to show. Assistance from trainer, parents, other riders is allowed and recommended, but insufficient or lack of grooming/preparation will incur a \$25 fee. This is to ensure proper horsemanship and care of horses at shows.

\*Must be paid prior to show

\*Riders are responsible for show registration. Trainer assistance available and recommended.

### **Misc**

- ★ Holding for professional services (i.e. farrier, chiro, vet) - \$20
- ★ Full service scheduling/communication/and holding for professional services - \$100/month
- ★ Bathing/grooming - \$20
- ★ Use of medication/shampoos/supplies/etc - billed at trainer's discretion

