



Payment due prior to or on the day of service. Late payments are subject to fees.

Lessons + Training

On-site

- ★ 45min-1hr private lesson on school horse - \$65
- ★ 45min-1hr private lesson on personal horse - \$55

- ★ 45min-1hr group lesson on school horse - \$60
- ★ 45min-1hr group lesson on personal horse - \$50

- ★ 4-pack private/group lessons on school horse - \$240 (\$60/lesson)
- ★ 4-pack private/group lessons on personal horse - \$200 (\$50/lesson)

- ★ Single training ride - \$40

Training Plans/Packages

- ★ Bronze Training Package (3 contacts (lessons or rides) per week/15 for the month) - \$600 on-site, \$650 off-site
- ★ Silver Training Package (4 contacts (lessons or rides) per week/20 for the month) - \$750 on-site, \$850 off-site
- ★ Gold Training Package (5 contacts (lessons or rides) per week/25 for the month) - \$950 (only offered on-site)
- ★ Training plan development - \$150
 - Includes goal setting meeting, weekly check-ins, and a flexible plan
 - Add to a training package for only \$75
 - Virtual, in-person, or off-site

Travel

- ★ 45min-1hr private lesson - \$60
- ★ 45min-1hr group lesson - \$55
- ★ Training Ride - \$40

(Anything over 15mi of travel is subject to an extra travel fee of \$2/mile. No school horses available)

Virtual

- ★ 30-45min video review sessions - \$35
- ★ Virtual monthly partial training - \$250 (2 video review sessions per week)

★ Virtual monthly full training - \$350 (4 video review sessions per week)
(Training plan development included in virtual training packages)

If you are directly involved with Annie's Answer programs you may be eligible for a discount.

Horse Lease

- *prices are subject to change due to individual horse expenses
- *lessee's are only responsible for the lease fee, no additional care or costs
- *showing fees and additional lessons are charged separately
- *lease contract is final

Partial Lease

\$500/month

Includes:

- ★ 1 lesson per week
- ★ 1 hack day per week

Half Lease

\$750/month

Includes:

- ★ 1 lesson per week
- ★ 2 hack days per week

Full Lease

\$1250/month

Includes:

- ★ 2 lessons per week
- ★ 3 hack days per week
- ★ 2 off days for horses to ensure proper recovery and wiggle room for horse care, training rides, body work, etc. Horses can still be groomed, bathed, hung out with, etc., just no riding or work from the leasee.

Extra lesson days can be added on for \$65

Hack days can be exchanged for a lesson for \$50

Sales

Sales Program - \$200/month

Includes:

- ★ Sale advertisement setup and management

- ★ Marketing and promotional efforts
- ★ Communication with prospective buyers
- ★ Coordination of showings, trials, and buyer logistics
- ★ Professional representation of the Horse

Training packages can be added for additional cost*

15% commission on horses below \$100k purchased, sold, or leased through Bay Star Sporthorses
 10% commission on horses \$100k or above purchased, sold, or leased through Bay Star Sporthorses

*Owner is responsible for all expenses associated with horse care, including but not limited to board, hoof care, supplements, etc.

*Horses in the sales program are eligible for a 10% monthly discount on training packages.

Working Student Program

Riders are asked to perform tasks and assistance to the program in exchange for riding lessons, paid out at a rate of 3 hrs of work per lesson. Work can also be exchanged for select showing opportunities or other learning experiences.

Tasks include:

- ★ Tack Cleaning
- ★ Grooming
- ★ Applying various basic medical and therapeutic treatments
- ★ Retrieving or returning horses to the field/stalls
- ★ Tacking & Untacking for Exercise Rides
- ★ Assisting with videos and photos for social media or sale ads
- ★ Exercising horses on the ground or under saddle
- ★ Greeting and assisting newer/less advanced lesson students
- ★ Other assigned tasks

Limited opportunities available, please reach out for availability.

Consulting & Management

Consulting Packages

Basic Consulting - 2 consulting meetings per month/unlimited text messaging - \$150/month

Premium Consulting - 4 consulting meetings per month/unlimited text messaging - \$250/month

Management Packages

Basic Management - \$200/month

- ★ Everything Included in Basic Consulting Package

- ★ Scheduling & Correspondence with Professional Services (farriers, vets, body workers, etc)
- ★ Organized file of necessary documents, information, records, etc.

Premium Management - \$500/month

- ★ Everything included in the Basic Management & Premium Consulting Package
- ★ Monthly Training Plan Development
- ★ Show registration and logistical planning
- ★ 10% discount on all training, sales, & lesson packages

Gold Management - \$1000/month

- ★ Everything included in Premium Management & Premium Consulting Package
- ★ Ability to be present for those appointments, holding the horse, etc.
- ★ 15% discount on all training, sales, & lesson packages
- ★ Additional medicating, attending, etc are billed at trainers discretion

Website Design & Media

Offering creative products for all of your professional needs!

Website Design - price varies per project, reach out with inquiries

Media Graphics & Advertisements - price varies per project, reach out with inquiries

Showing

- ★ Training/Coaching fee - \$100/day
- ★ Professional show ride - \$50/class
- ★ Horse use fee - \$50/day
- ★ Horse care fee (if owner/rider is not present to assist in horse care) - \$50/day
- ★ Trainer lodging/food/travel expenses - billed accordingly and split

*Owners/riders are responsible for all other horse show costs including transportation, stalls, class fees, show fees, etc. Grooming stall, feed/bedding, and trainer hotel/food/travel expenses, and other fees will be split among participants when applicable.

*Riders are expected to groom/prepare their own horses to show. Assistance from trainer, parents, other riders is allowed and recommended, but insufficient or lack of grooming/preparation will incur a \$25 fee. This is to ensure proper horsemanship and care of horses at shows.

*Must be paid prior to show

*Riders are responsible for show registration. Trainer assistance available and recommended.

Misc

- ★ Holding for professional services (i.e. farrier, chiro, vet) - \$20
- ★ Full service scheduling/communication/and holding for professional services - \$100/month
- ★ Bathing/grooming - \$20
- ★ Use of medication/shampoos/supplies/etc - billed at trainer's discretion