

# USPS Marketing Mail

## Commercial Letters

### Carrier Route & Automation

	Entry Discount	Carrier Route <sup>1,2,4,5</sup>				Automation <sup>1,4</sup>		
		Saturation	High Density Plus	High Density	Basic	5-Digit	AADC	Mixed AADC
Letters weighing 3.5 oz. or less per piece price	None	\$0.209	\$0.225	\$0.270	\$0.400	\$0.296	\$0.328	\$0.349
	DNDC	0.186	0.202	0.247	0.377	0.273	0.305	0.326
	DSCF	0.179	0.195	0.240	0.370	0.266	0.298	-
	DDU	-	-	-	-	-	-	-

### Nonautomation

	Entry Discount	Machinable	
		AADC	Mixed AADC
Letters weighing 3.5 oz. or less per piece price	None	\$0.339	\$0.355
	DNDC	0.316	0.332
	DSCF	0.309	-
	DDU	-	-

### Nonautomation

	Entry Discount	Carrier Route <sup>2</sup>				Nonmachinable			
		Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC
Letters weighing 4 oz. or less per piece price	None	\$0.261	\$0.275	\$0.320	\$0.390	\$0.611	\$0.736	\$0.800	\$0.881
	DNDC	0.215	0.229	0.274	0.334	0.542	0.667	0.731	0.812
	DSCF	0.200	0.214	0.259	0.323	0.520	0.645	0.709	-
	DDU	-	-	-	-	-	-	-	-
more than 4 oz. <sup>3</sup> per pound price	None	0.680	0.680	0.680	0.877	1.087	1.087	1.087	1.087
	DNDC	0.497	0.497	0.497	0.651	0.811	0.811	0.811	0.811
	DSCF	0.434	0.434	0.434	0.606	0.723	0.723	0.723	-
	DDU	-	-	-	-	-	-	-	-
+ per piece price		+	+	+	+	+	+	+	+
		0.091	0.105	0.150	0.171	0.339	0.464	0.528	0.609

1. Subtract \$0.003 for each letter that complies with the Full-Service Intelligent Mail option requirements.
2. EDDM letters pay Saturation prices.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by the per piece price. Multiply the number of pounds of the mailing by the per pound price. Add both totals.
4. Subtract \$0.001 for each automation letter that complies with the Seamless Acceptance option requirements.
5. For DNDC & DSCF Saturation, High Density Plus, High Density Letters with a Plus One mailpiece add \$0.100 per piece.

# USPS Marketing Mail Nonprofit

## Commercial Letters

### Carrier Route & Automation

	Entry Discount	Carrier Route <sup>1,2,4,5</sup>				Automation <sup>1,4</sup>		
		Saturation	High Density Plus	High Density	Basic	5-Digit	AADC	Mixed AADC
Letters weighing 3.5 oz. or less per piece price	None	\$0.128	\$0.135	\$0.153	\$0.283	\$0.154	\$0.186	\$0.207
	DNDC	0.105	0.112	0.130	0.260	0.131	0.163	0.184
	DSCF	0.098	0.105	0.123	0.253	0.124	0.156	-
	DDU	-	-	-	-	-	-	-

### Nonautomation

	Entry Discount	Machinable	
		AADC	Mixed AADC
Letters weighing 3.5 oz. or less per piece price	None	\$0.197	\$0.213
	DNDC	0.174	0.190
	DSCF	0.167	-
	DDU	-	-

### Nonautomation

	Entry Discount	Carrier Route <sup>2</sup>				Nonmachinable			
		Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC
Letters weighing 4 oz. or less per piece price	None	\$0.169	\$0.181	\$0.229	\$0.299	\$0.405	\$0.530	\$0.594	\$0.675
	DNDC	0.123	0.135	0.183	0.243	0.336	0.461	0.525	0.606
	DSCF	0.108	0.120	0.168	0.232	0.314	0.439	0.503	-
	DDU	-	-	-	-	-	-	-	-
more than 4 oz. <sup>3</sup> per pound price	None	0.508	0.508	0.508	0.709	0.927	0.927	0.927	0.927
	DNDC	0.325	0.325	0.325	0.483	0.651	0.651	0.651	0.651
	DSCF	0.262	0.262	0.262	0.438	0.563	0.563	0.563	-
	DDU	-	-	-	-	-	-	-	-
+		+	+	+	+	+	+	+	+
per piece price		0.042	0.054	0.102	0.122	0.173	0.298	0.362	0.443

1. Subtract \$0.003 for each letter that complies with the Full-Service Intelligent Mail option requirements.
2. EDDM letters pay Saturation prices.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by the per piece price. Multiply the number of pounds of the mailing by the per pound price. Add both totals.
4. Subtract \$0.001 for each automation letter that complies with the Seamless Acceptance option requirements.
5. For DNDC & DSCF Saturation, High Density Plus, High Density Letters with a Plus One mailpiece add \$0.100 per piece.

# USPS Marketing Mail

## Commercial Flats (Large Envelopes), CMM

### Commercial Flats (Large Envelopes)

	Entry Discount	Carrier Route <sup>1,2,5,6,7,8</sup>				
		Saturation <sup>3</sup>	EDDM	High Density Plus	High Density	Basic
Flats weighing 4 oz. or less per piece price	None	\$0.261	\$0.262	\$0.275	\$0.320	\$0.390
	DNDC	0.215	0.216	0.229	0.274	0.334
	DSCF	0.200	0.201	0.214	0.259	0.323
	DDU	0.181	0.182	0.195	0.240	0.321
more than 4 oz. <sup>4</sup> per pound price	None	0.680	0.680	0.680	0.680	0.877
	DNDC	0.497	0.497	0.497	0.497	0.651
	DSCF	0.434	0.434	0.434	0.434	0.606
	DDU	0.358	0.358	0.358	0.358	0.601
+ per piece price	None	+	+	+	+	+
	DNDC	0.091	0.092	0.105	0.150	0.171
	DSCF	0.091	0.092	0.105	0.150	0.171
	DDU	0.091	0.092	0.105	0.150	0.171

	Entry Discount	Automation <sup>1,2</sup>				Nonautomation			
		5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing 4 oz. or less per piece price	None	\$0.530	\$0.684	\$0.782	\$0.854	\$0.611	\$0.736	\$0.800	\$0.881
	DNDC	0.461	0.615	0.713	0.785	0.542	0.667	0.731	0.812
	DSCF	0.439	0.593	0.691	-	0.520	0.645	0.709	-
	DDU	-	-	-	-	-	-	-	-
more than 4 oz. <sup>4</sup> per pound price	None	1.087	1.087	1.087	1.087	1.087	1.087	1.087	1.087
	DNDC	0.811	0.811	0.811	0.811	0.811	0.811	0.811	0.811
	DSCF	0.723	0.723	0.723	-	0.723	0.723	0.723	-
	DDU	-	-	-	-	-	-	-	-
+ per piece price	None	+	+	+	+	+	+	+	+
	DNDC	0.258	0.412	0.510	0.582	0.339	0.464	0.528	0.609
	DSCF	0.258	0.412	0.510	-	0.339	0.464	0.528	-
	DDU	-	-	-	-	-	-	-	-

### Customized MarketMail

per piece	\$0.536
-----------	---------

1. Subtract \$0.003 for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.
2. Subtract \$0.001 for each flat that complies with the Seamless Acceptance option requirements.
3. For carrier route flats with a detached address label, add \$0.065 per piece; with marketing address label, add \$0.080 per piece.
4. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by the per piece price. Multiply the number of pounds of the mailing by the per pound price. Add both totals.
5. Subtract \$0.007 for each flat that complies with Containerization Discount for Saturation and EDDM Flats.
6. Subtract \$0.010 for each flat that complies with Containerization Discount for High Density Plus Flats.
7. Subtract \$0.012 for each flat that complies with Containerization Discount for High Density Flats.
8. Subtract \$0.022 for each flat that complies with Containerization Discount for Basic Carrier Route Flats.

# USPS Marketing Mail Nonprofit

## Commercial Flats (Large Envelopes), CMM

### Commercial Flats (Large Envelopes)

<

	Entry Discount	Carrier Route <sup>1,2,5,6,7,8</sup>				
		Saturation <sup>3</sup>	EDDM	High Density Plus	High Density	Basic
Flats weighing 4 oz. or less per piece price	None	\$0.169	\$0.170	\$0.181	\$0.229	\$0.299
	DNDC	0.123	0.124	0.135	0.183	0.243
	DSCF	0.108	0.109	0.120	0.168	0.232
	DDU	0.089	0.090	0.101	0.149	0.230
more than 4 oz. <sup>4</sup> per pound price	None	0.508	0.508	0.508	0.508	0.709
	DNDC	0.325	0.325	0.325	0.325	0.483
	DSCF	0.262	0.262	0.262	0.262	0.438
	DDU	0.186	0.186	0.186	0.186	0.433
+ per piece price		+	+	+	+	+
	None	0.042	0.043	0.054	0.102	0.122
	DNDC	0.042	0.043	0.054	0.102	0.122
	DSCF	0.042	0.043	0.054	0.102	0.122
	DDU	0.042	0.043	0.054	0.102	0.122

	Entry Discount	Automation <sup>1,2</sup>				Nonautomation			
		5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing 4 oz. or less per piece price	None	\$0.324	\$0.478	\$0.576	\$0.648	\$0.405	\$0.530	\$0.594	\$0.675
	DNDC	0.255	0.409	0.507	0.579	0.336	0.461	0.525	0.606
	DSCF	0.233	0.387	0.485	-	0.314	0.439	0.503	-
	DDU	-	-	-	-	-	-	-	-
more than 4 oz. <sup>4</sup> per pound price	None	0.927	0.927	0.927	0.927	0.927	0.927	0.927	0.927
	DNDC	0.651	0.651	0.651	0.651	0.651	0.651	0.651	0.651
	DSCF	0.563	0.563	0.563	-	0.563	0.563	0.563	-
	DDU	-	-	-	-	-	-	-	-
+ per piece price		+	+	+	+	+	+	+	+
	None	0.092	0.246	0.344	0.416	0.173	0.298	0.362	0.443
	DNDC	0.092	0.246	0.344	0.416	0.173	0.298	0.362	0.443
	DSCF	0.092	0.246	0.344	-	0.173	0.298	0.362	-
	DDU	-	-	-	-	-	-	-	-

### Customized MarketMail

per piece	\$0.396
-----------	---------

1. Subtract \$0.003 for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.
2. Subtract \$0.001 for each flat that complies with the Seamless Acceptance option requirements.
3. For carrier route flats with a detached address label, add \$0.065 per piece; with marketing address label, add \$0.080 per piece.
4. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by the per piece price. Multiply the number of pounds of the mailing by the per pound price. Add both totals.
5. Subtract \$0.007 for each flat that complies with Containerization Discount for Saturation and EDDM Flats.
6. Subtract \$0.010 for each flat that complies with Containerization Discount for High Density Plus Flats.
7. Subtract \$0.012 for each flat that complies with Containerization Discount for High Density Flats.
8. Subtract \$0.022 for each flat that complies with Containerization Discount for Basic Carrier Route Flats.

# USPS Marketing Mail—Commercial & Nonprofit

## Commercial Marketing Parcels

### USPS Marketing Mail

#### Commercial Marketing Parcels

	Entry Discount	Presorted <sup>1</sup>			
		5-Digit	SCF	NDC	Mixed NDC
Parcels weighing 3.3 oz. or less per piece price	None	-	-	\$2.247	\$2.725
	DNDC	\$0.817	\$1.761	2.131	-
	DSCF	0.784	1.728	-	-
	DDU	0.745	-	-	-
more than 3.3 oz. <sup>2</sup> per pound price	None	-	-	1.565	1.565
	DNDC	1.005	1.005	1.005	-
	DSCF	0.842	0.842	-	-
	DDU	0.654	-	-	-
+ per piece price		+	+	+	+
		0.610	1.554	1.924	2.402

### USPS Marketing Mail Nonprofit

#### Commercial Marketing Parcels and USPS Marketing Mail Parcels

	Entry Discount	Marketing Parcels				USPS Marketing Mail Parcels						
		Presorted <sup>1</sup>				Machinable <sup>1,3</sup>			Irregular <sup>1</sup>			
		5-Digit	SCF	NDC	Mixed NDC	5-Digit	NDC	Mixed NDC	5-Digit	SCF	NDC	Mixed NDC
Parcels weighing 3.3 oz. or less per piece price	None	-	-	\$2.081	\$2.559	-	-	-	-	-	\$2.552	\$2.913
	DNDC	\$0.651	\$1.595	1.965	-	-	-	-	\$0.614	\$1.600	2.432	-
	DSCF	0.618	1.562	-	-	-	-	-	0.563	1.549	-	-
	DDU	0.579	-	-	-	-	-	-	0.547	-	-	-
more than 3.3 oz. <sup>2</sup> per pound price	None	-	-	1.342	1.342	-	\$1.453	\$1.453	-	-	1.453	1.453
	DNDC	0.782	0.782	0.782	-	\$0.872	0.872	-	0.872	0.872	0.872	-
	DSCF	0.619	0.619	-	-	0.624	-	-	0.624	0.624	-	-
	DDU	0.431	-	-	-	0.547	-	-	0.547	-	-	-
+ per piece price		+	+	+	+	+	+	+	+	+	+	
		0.490	1.434	1.804	2.282	0.434	1.217	1.780	0.434	1.420	2.252	2.613

1. For nonbarcoded parcels, add \$0.041 per piece. The surcharge does not apply to pieces sorted to 5-digit ZIP Codes.
2. For pieces weighing more than 3.3 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by the per piece price. Multiply the number of pounds of the mailing by the per pound price. Add both totals.
3. Machinable parcels: Must be 6 ounces or more. See DMM 201.7.5 for other eligibility.

# USPS Marketing Mail—Commercial & Nonprofit

## Commercial Marketing Parcels—Simple Samples

### USPS Marketing Mail—Simple Samples

Volume	Targeted		Every Door <sup>1</sup>	
	Small <sup>2</sup>	Large <sup>3</sup>	Small <sup>2</sup>	Large <sup>3</sup>
1–200,000	\$0.527	\$0.583	\$0.380	\$0.438
Over 200,000	0.510	0.568	0.365	0.424

### Handling Fees For Mailing entered at DNDC and DSCF

Entry	Small		Large	
	Pallet Fees	Carton Fees	Pallet Fees	Carton Fees
DNDC-3 digit	\$66.554	\$9.063	\$66.554	\$9.063
DNDC-5 digit	108.214	-	108.214	-
DSCF-3 digit	-	9.063	-	9.063
DSCF-5 digit	50.700	-	50.700	-

### USPS Marketing Mail Nonprofit—Simple Samples

Volume	Targeted		Every Door <sup>1</sup>	
	Small <sup>2</sup>	Large <sup>3</sup>	Small <sup>2</sup>	Large <sup>3</sup>
1–200,000	\$0.394	\$0.438	\$0.285	\$0.329
Over 200,000	0.384	0.427	0.275	0.318

### Handling Fees For Mailing entered at DNDC and DSCF

Entry	Small		Large	
	Pallet Fees	Carton Fees	Pallet Fees	Carton Fees
DNDC-3 digit	\$53.243	\$7.385	\$53.243	\$7.385
DNDC-5 digit	86.571	-	86.571	-
DSCF-3 digit	-	7.385	-	7.385
DSCF-5 digit	40.705	-	40.705	-

1. Additional DAL (\$0.065) or DML (\$0.080) fees apply
2. Small = 4" x 6" x 1.5"
3. Large = Larger than 4" x 6" x 1.5" but not exceeding 9" x 12" x 2"