

NAILING COMMON INTERVIEW QUESTIONS

The Talent Place

Career Coaching & Outplacement



General Interview Questions

What Are Your Salary Requirements?

Base your range on market data, show flexibility, and frame compensation as part of a mutually beneficial fit.

- Research benchmark salaries beforehand
- Ask for their range first, if possible
- Understand their benefits and bonus package
- Offer a justified range with flexibility
- Emphasise value, not just numbers
- Highlight your motivation for the role beyond financials

"I'm open to discussing the full package, but based on market benchmarks and my experience, roles like this typically sit in the £80K–£100K range - subject to bonuses and other benefits. As opportunity both excites me and aligns perfectly with my career goals, I'm confident we can find a figure that reflects both fit and impact."

How Do You Work Under Pressure?

Demonstrate emotional intelligence, strategic thinking, and practical resilience under pressure. Share a real-life example where your approach helped manage stress and deliver results.

- Share real examples of calm under pressure
- Highlight planning, communication, or coping strategies
- Show how stress led to strong outcomes

"In my previous role, I led a cross-functional team through a high-stakes product launch with a fixed deadline and tight regulatory requirements. To keep momentum and morale high, I implemented daily planning check-ins, built structured decision frameworks and designated 'recovery blocks' for unexpected challenges.

This proactive structure reduced last-minute firefighting and helped the team focus on priorities. We not only met the launch deadline but also achieved 98% compliance on first submission, securing £1.2M in early revenue due to timely market entry.

It reinforced my belief that clear planning, calm leadership, and empathy are key to managing pressure without compromising performance."