# BLACK ENIGMA CAPABILITY STATEMENT





**Black Enigma, LLC** is a versatile Service-Disabled Veteran Owned Small Business (SDVOSB) certified consulting firm that specializes in delivering comprehensive administrative management, strategic consulting, and procurement services to local, state, and federal government entities. Leveraging our deep industry expertise and a commitment to excellence, we strive to exceed the expectations of our government clients, ensuring their missions are accomplished with efficiency and integrity.

#### Company Profile

Year Incorporated: 2022

Headquarters: Dallas, Texas

UEI: GN14DPQYC5E1

CAGE: 9FP79

Accept Credit Cards: Yes

Contact: Marion Small

E-mail: m.small@blackenigma.com

Phone: (972) 815-9383

Partnership(s): GRAYL, Inc.

#### NAICS Codes

#### 541611 – Administrative Management Services 541613 – Marketing Consulting Services 541614 – Logistics MGMT Consulting Services 326160 – Plastic Bottle Manufacturing 561720 – Janitorial Services

#### Administrative Management Services

- Process Optimization
- Project Management
- Strategic Planning & Organizational Development
- Risk Management
- Policy & Technical Writing

#### **Logistics Management Services**

- Productivity Improvement
- Streamlined Supply Chain Operations
- Customized Logistics Solutions
- Transportation Management
- Procurement & Acquisition Support
- Regulatory Compliance and Security

#### Differentiators

- Customized Solutions
- Client -Centric Focus & Collaborative Approach
- Transparent and Collaborative Partnership
- Extensive research, Innovative Solutions, and Advanced Targeting
- Continuous Innovation and Adaptability

#### Core Competencies

Effective Process Optimization - streamline operations to boost efficiency and reduce waste. Data-Driven Decision Making - use analytics to guide strategy and foster growth.

Innovative Tools & Technologies - adopt advanced solutions for our clients' competitive edge.

Quality Management - ensure excellence in every product and service for higher customer satisfaction.

Strategic Planning Skills - We create concise, goal-aligned plans for sustainable growth.

## **Past Performances**



City of Seagoville	
Contract Number	N/A
Contract Name	Strategic Economic Development Plan
Prime or Subcontractor	Prime
Period of Performance	December 2023 - Present
Contract Type	Time & Materials
Scope of Work	Black Enigma's analysis identified significant outflows of military spending
	from Seagoville due to inadequate local services. By guiding the development
	of targeted accommodations, childcare, and healthcare, Black Enigma helped
	redirect approximately \$1.5 million yearly back into the local economy,
	enhancing community support for military families and boosting Seagoville's
	economic growth.

### www.blackenigma.com





U.S. Army Reserve (354 Medical Logistics Company)	
<b>Contract Number</b>	N/A
Contract Name	Strategic Planning
Prime or Subcontractor	Prime
<b>Period of Performance</b>	October 2022 – June 2023
Contract Type	Time & Materials
Scope of Work	Strategically planned and coordinated the movement of 30 personnel and
	equipment valued at over \$479,000 to support the Fiscal Year 2023 (FY23)
	Combat Support Training Exercise (CSTX) mission; developed and
	implemented a detailed tracking system that enhanced the company's
	forecasting ability and improved support for training exercises by 12%.