



BLACK ENIGMA

# BLACK ENIGMA

## CAPABILITY STATEMENT



### Company Profile

**Year Incorporated:** 2022

**Headquarters:** Dallas, Texas

**UEI:** GN14DPQYC5E1

**CAGE:** 9FP79

**Accept Credit Cards:** Yes

**Contact:** Marion Small

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**Partnership(s):** GRAYL, Inc.

**Black Enigma, LLC** is a Service-Disabled Veteran-Owned Small Business (SDVOSB) and Minority Business Enterprise (MBE) that helps high-performing businesses and government clients run better, faster, and smarter. We uncover hidden opportunities, eliminate inefficiencies, and optimize resources so leaders can grow revenue, cut costs, and scale with confidence.

We don't just consult — we deliver results that stick. Whether it's streamlining operations, improving processes, or managing complex projects, Black Enigma turns challenges into sustainable wins. Our clients get measurable impact, operational clarity, and long-term performance improvements, backed by experience, precision, and integrity.

### Core Competencies

- **Operational Optimization & Strategic Consulting:** Streamline processes, reduce waste, and unlock hidden opportunities to drive measurable growth and profitability.
- **Comprehensive Landscaping & Property Management:** Efficient grass cutting, tree care, debris removal, and vegetation management for safe, compliant, and well-maintained sites.
- **Logistics & Crew Scaling:** Rapid deployment of fully equipped scalable teams with real-time tracking for maximum efficiency.
- **Project & Program Management:** Oversee complex, multi-site initiatives with accountability, quality control, and operational excellence.

### NAICS Codes

**541611 – Administrative Management Services**

541614 – Logistics MGMT Consulting Services

561730 – Landscaping Services

### Differentiators

- **Military-Led Expertise:** 18+ years of logistics, operations, and mission execution experience delivering precision and reliability.
- **Integrated, High-Impact Solutions:** Combining consulting, operational optimization, and hands-on execution to deliver measurable wins.
- **Accountability & Results:** Daily reporting, quality checks, and responsive communication ensure projects achieve lasting impact.

## Past Performances

City of Mesquite	
<b>Contract Number</b>	2025-003
<b>Contract Name</b>	Annual Landscaping and Mowing for Environmental Code
<b>Prime or Subcontractor</b>	Prime
<b>Period of Performance</b>	December 2024 – Present
<b>Contract Type</b>	Time & Materials
<b>Scope of Work</b>	Black Enigma provides comprehensive landscaping and abatement services to the City of Mesquite. Services include routine lot clearing, grass cutting, tree trimming & removal, debris removal, and weed control for code-violating properties. We also manage the documentation of work through a cloud-based system, enabling real-time photo uploads and invoice tracking. Our services ensure timely, high-quality maintenance that supports city code compliance and enhances the appearance of residential and commercial properties.



[www.blackenigma.com](http://www.blackenigma.com)



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### U.S. Army Reserve (807 Theater Medical Command (TMC))

<b>Contract Number</b>	N/A
<b>Contract Name</b>	Seagoville Armed Forces Reserve Center Renovation Support (ADOS Assignment)
<b>Prime or Subcontractor</b>	Personal Assignment
<b>Period of Performance</b>	January 2025 – September 2025
<b>Contract Type</b>	Time & Materials
<b>Scope of Work</b>	While serving on active-duty orders, I led operational oversight and project management for a \$2.3-million renovation of biomedical maintenance labs at the Seagoville Armed Forces Reserve Center. I prioritized project milestones, reviewed designs, coordinated logistics, monitored contractor performance, and liaised with procurement and contracts staff to ensure all work met specifications and compliance standards. This effort directly supported mission-critical biomedical operations, strengthened operational efficiency, and honed skills in resource management, process optimization, and strategic oversight — capabilities now applied through Black Enigma to deliver high-impact solutions for municipal and commercial clients.



### City of Seagoville

<b>Contract Number</b>	N/A
<b>Contract Name</b>	Strategic Economic Development Plan
<b>Prime or Subcontractor</b>	Prime
<b>Period of Performance</b>	December 2023 – June 2024
<b>Contract Type</b>	Time & Materials
<b>Scope of Work</b>	Black Enigma's analysis identified significant outflows of military spending from Seagoville due to inadequate local services. By guiding the development of targeted accommodations, childcare, and healthcare, Black Enigma helped redirect approximately \$1.5 million yearly back into the local economy, enhancing community support for military families and boosting Seagoville's economic growth.



### U.S. Army Reserve (354 Medical Logistics Company)

<b>Contract Number</b>	N/A
<b>Contract Name</b>	Strategic Planning
<b>Prime or Subcontractor</b>	Prime
<b>Period of Performance</b>	October 2022 – June 2023
<b>Contract Type</b>	Time & Materials
<b>Scope of Work</b>	Strategically planned and coordinated the movement of 30 personnel and equipment valued at over \$479,000 to support the Fiscal Year 2023 (FY23) Combat Support Training Exercise (CSTX) mission; developed and implemented a detailed tracking system that enhanced the company's forecasting ability and improved support for training exercises by 12%.