



BLACK ENIGMA

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CAPABILITY STATEMENT



Company Profile

Year Incorporated: 2022

Headquarters: Dallas, Texas

UEI: GN14DPQYC5E1

CAGE: 9FP79

Accept Credit Cards: Yes

Contact: Marion Small

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Phone: (972) 815-9383

Partnership(s): GRAYL, Inc.

Black Enigma, LLC is a versatile Service-Disabled Veteran Owned Small Business (SDVOSB) and Minority Business Enterprise (MBE) consulting firm, certified to deliver comprehensive administrative management, strategic consulting, and procurement services to local, state, and federal government entities. We partner with business owners and thought leaders, to identify and fix operational inefficiencies, streamline processes, eliminate waste, and maximize resources to improve operations and drive sustainable growth. With deep industry expertise and a commitment to excellence, we surpass client expectations, ensuring efficient and integrity-driven mission accomplishment.

Administrative Management Services

- Process Optimization
- Project Management
- Strategic Planning & Organizational Development
- Risk Management
- Policy & Technical Writing

Logistics Management Services

- Productivity Improvement
- Streamlined Supply Chain Operations
- Customized Logistics Solutions
- Transportation Management
- Procurement & Acquisition Support
- Regulatory Compliance and Security

Differentiators

- Customized Solutions
- Client -Centric Focus & Collaborative Approach
- Transparent and Collaborative Partnership
- Extensive research, Innovative Solutions, and Advanced Targeting
- Continuous Innovation and Adaptability

NAICS Codes

541611 – Administrative Management Services

326160 – Plastic Bottle Manufacturing

541613 – Marketing Consulting Services

541614 – Logistics MGMT Consulting Services

561720 – Janitorial Services

Core Competencies

Effective Process Optimization - streamline operations to boost efficiency and reduce waste.
Data-Driven Decision Making - use analytics to guide strategy and foster growth.

Innovative Tools & Technologies - adopt advanced solutions for our clients' competitive edge.

Quality Management - ensure excellence in every product and service for higher customer satisfaction.

Strategic Planning Skills - We create concise, goal-aligned plans for sustainable growth.

Past Performances



City of Seagoville	
Contract Number	N/A
Contract Name	Strategic Economic Development Plan
Prime or Subcontractor	Prime
Period of Performance	December 2023 – June 2024
Contract Type	Time & Materials
Scope of Work	Black Enigma's analysis identified significant outflows of military spending from Seagoville due to inadequate local services. By guiding the development of targeted accommodations, childcare, and healthcare, Black Enigma helped redirect approximately \$1.5 million yearly back into the local economy, enhancing community support for military families and boosting Seagoville's economic growth.



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U.S. Army Reserve (354 Medical Logistics Company)

Contract Number	N/A
Contract Name	Strategic Planning
Prime or Subcontractor	Prime
Period of Performance	October 2022 – June 2023
Contract Type	Time & Materials
Scope of Work	Strategically planned and coordinated the movement of 30 personnel and equipment valued at over \$479,000 to support the Fiscal Year 2023 (FY23) Combat Support Training Exercise (CSTX) mission; developed and implemented a detailed tracking system that enhanced the company's forecasting ability and improved support for training exercises by 12%.