

May 31, 2007

Mr. Don A. Sultzbach, Executive Director  
Austin-Bailey Health and Wellness Foundation  
2719 Fulton Drive NW, Suite D  
Canton, Ohio 44718

Dear Mr. Sultzbach,

It is with urgency that we write to you with a plea for funding from the Austin-Bailey Health and Wellness Foundation. Individuals and groups from the area generously grant Habitat for Humanity with monetary donations. Each time, we are able to partner with a low-income family to meet their long-term need for safe, affordable housing. We feel called to not only continue meeting the needs of those living in poverty, but to accelerate our efforts. Today, in Stark & Carroll Counties, the latest statistics show that more than **10,000** individuals are precariously housed. They have no permanent place to call home, and many are living a very transient existence. They turn to us as a last hope. We then, as the voice of the downtrodden, turn to kind people like you on their behalf.

As you know, Habitat for Humanity offers a 'hand up and not a hand out'. We work with qualified low-income families in partnership on their journey toward homeownership. In addition to classes on home maintenance and repair, each family participates in the construction of their home and the homes of others. After logging approximately 500 hours with us, they are able to purchase their home through a twenty-year, no-interest, no-profit mortgage. This allows safe, decent shelter at a payment they can afford. Every mortgage payment a family makes, goes into the 'fund for humanity' which funds the construction of future homes. Through homeowner payments, every dollar is multiplied to fund the future.

This past year we faced a challenge of partnering with two families with severe physical limitations. With your help, we met their need by building homes which provide the opportunity for independent living. Thank you for your support. **Recently, four more families with physical limitations have sought out our help and we in turn, look to you. All are in need of living conditions that will allow them to live independently and with dignity.** Handicap necessities which will add considerable cost above what we typically do are as follows: concrete access ramp \$1,000, railings \$200, countertop stove \$250, oven \$570, front loading washer and dryer \$1,400, barrier free shower stall, \$640, wheelchair accessible cabinetry in kitchen and bath \$500, grab bars for toilet area \$50, lever hardware for passage doors \$400, additional square footage to allow for laundry, electrical panel and furnace on main floor \$6,400, larger building lot \$1,000, adding approximately \$12,500 to the cost of a typical three bedroom house or a total of \$50,000 for all four homes.

**We humbly request funding of \$50,000 or any amount you could offer. This would cover the additional livability costs associated with all four homes.**

Please join in the effort to house God's people in need. Together, we can offer a 'tomorrow' of stable, affordable shelter to those less fortunate. In earnest we work and pray for the day when every man, woman and child will rest under the security of simple, decent housing. Thank you for your careful consideration. Please feel free to contact us if you have questions or need additional information.

Sincerely,

Beth Tonsky  
Development Director

**AUSTIN-BAILEY HEALTH AND WELLNESS FOUNDATION  
GRANT REQUEST COVER SHEET**

**Applicant Organization**Name HABITAT FOR HUMANITY OF GREATER STARK & CARROLL COUNTIESMailing Address 2800 LEEMONT AVE. NWCity CANTON State OHIO Zip 44709Telephone 330-493-6500 Fax 330-493-6501Executive Director BETH J. LECHNERChairman, Board of Trustees AMY RENKERTContact Person BETH TONSKY Title DEVELOPMENT DIRECTORTotal Amount Requested 50,000 No. of years 1 Counties Served STARK / CARROLLProject Title 4 HANDICAP LIVABLE HOUSES

Circle Your Tax Exempt Status - (Circle One)

☒ Charitable Organization 501 (c)(3)☐ Educational Institution☐ Government☐ Other Tax Exempt**Required Attachments - (Please collate all six sets)****A.** Tax Determination Letter from IRS (if applicable)**B.** Mission Statement**C.** Current Year's Budget**D.** Board of Directors**E.** Prior Year's Audited Financial Statement - **One Copy Only**

In the remaining space on this page, provide a brief description of your organization. Then on a separate **SINGLE** sheet, discuss the project or purpose for which the grant dollars would be used, including a specific break out of how the dollars requested will be spent. If your grant request includes more than one project, you may use a single sheet to describe each project.

HABITAT FOR HUMANITY IS A NON PROFIT CHRISTIAN HOUSING MINISTRY. WE WORK WITH THE COMMUNITY TO PROVIDE SIMPLE, DECENT, AFFORDABLE SHELTER. FOR LOW INCOME FAMILIES. QUALIFIED FAMILIES HELP BUILD THEIR HOME & THEN PURCHASE THROUGH A TWENTY-YEAR, NO INTEREST MORTGAGE. FUNDING FOR THE HABITAT MINISTRY IS PROVIDED LOCALLY THROUGH THE KINDNESS & GENEROSITY OF THE COMMUNITY.

Signature Beth Tonsky Title DEVELOPMENT DIRECTORPrint Name BETH TONSKY Date 5/31/07

August 2006



### The Eve ██████████ Family

Eve lives with and cares for her eighty-three year old mother, Brunetta. The home they share is old with very small rooms. The basement of the home is damp and there is significant mold-growth on these walls. After a rain, the water can actually rise ankle-high due to the lack of adequate drains. In addition to these issues, the home is two stories, and Brunetta is finding it increasingly difficult to climb the stairs to the bathroom and her bedroom.

Eve is employed as a home caregiver. It is a profession for which she is particularly suited. She is very compassionate and quickly bonds with each of her patients. She was recently the subject of a local newspaper profile after she recieved an award for outstanding service amongst health providers.

Eve is an energetic, enthusiastic, and positive individual. She is not shy at all about sharing her conviction that partnering with Habitat for a home is the biggest blessing of her life. She is grateful for the opportunity to procur housing in which her mother's remaining years can be comfortable and secure.



**Jennifer [REDACTED]**

Jennifer Peterson is a tremendously upbeat person who tries to always emphasize the positive. When you get to know Jennifer and something of her story, you can not but admire her for this.

At age sixteen, while out riding her bicycle, Jennifer was hit by a drunk driver. The driver was not content to simply skip and run. He picked Jennifer up and drove her to a farmer's field where he abandoned her. She was not discovered until the next morning. Because of being exposed to the elements and because so much time had elapsed, the doctors were not able to save her injured arm, and it was amputated. Jennifer has other physical limitations as well as a result of this accident.

As stated earlier, Jennifer has made a promise to herself to not dwell on the negative. She is an energetic and joy-filled person. She considers building a home in partnership with Habitat to be a blessing in her life. The home Jennifer currently lives in has several deficiencies: water damage to the living room and bedroom due to a leaky faucet, no screens in the windows, some drains are clogged, and she is not able to control the heat (the thermostat is in another unit). However the biggest advantage for Jennifer will be living in the ranch-style home, where she will not have to face steps and other obstacles that hinder her daily living.



**Ken and Connie** [REDACTED]

Ken and Connie are a married couple who reside in a home that does not adequately address the wide range of this couple's physical needs. Connie suffers from fibromyalgia, a form of arthritis, that leaves her with continuous muscle pain and fatigue. Ken is confined to a wheelchair due to serious injuries he sustained when he was hit by a drunk driver. Before the accident, Ken was an active and vital man. He enjoys woodworking and cooking. Both are literally, out of reach for him in the couple's current situation. Ken also has a daily routine of hygiene and physical exercises that he must go through in order to maintain his health. Their current home is small and makes this daily routine very complicated.

Neither Ken and Connie are able to work, but receive monthly disability payments.

Both of them are as a result of their physical limitations, somewhat subdued in nature, but they are really very earnest people, devoted to each other, and eager to be a part of the process of building a home in which their day-to-day living needs will be addressed and eased.





### *The Barbara [REDACTED] Family*

*Barbara is a single mother of a twelve year old son, William. Barbara and her son currently live with Barbara's mother. The home in which they reside is crowded, and William sleeps in the living room.*

*Barbara is ex-military and it shows in her "can-do" attitude and the energy and attention with which she approaches every task. She is a very positive person who loves to laugh and always looks for the bright side of every situation. This becomes especially impressive once you become aware that Barbara suffers from Multiple Sclerosis. This is a capricious and unpredictable disease. Those who live with it never know when they will experience a flare-up and how serious it might be. Barbara is currently recovering from one such flare-up. She doesn't like to dwell on her disease and doesn't allow anyone to pity her or expect anything less from herself than an all-out effort. Those who work with her will find her charming and fun to be around.*

*Building a home with Habitat will greatly enhance Barbara's day-to-day living. The home is planned to be as adaptable to whatever physical limitations may come Barbara's way in the future. Barbara counts her partnership with Habitat as a true blessing.*



building houses in partnership with God's people in

September 20, 1988

Dan DePasquale  
HFH of Greater Canton, Inc.  
P.O. Box 21234  
Newmarket Station  
Canton, OH 44701

Dear Dan,

This letter will confirm that HFH of Greater Canton, Inc. has been added to the roster of exempt subordinates included in Habitat for Humanity, Inc.'s group exemption under section 501(c)(3) of the Internal Revenue Code.

The enclosed copy of the group exemption letter received from the IRS provides evidence of Habitat's group exemption. That letter, together with this letter which confirms your affiliate's exempt subordinate status, provide evidence of your tax exempt status under section 501(c)(3) of the Code. Both these letters should be retained as part of your affiliate's permanent records.

Please note that if your gross income is normally more than \$25,000, you are required to file Form 990, Return of Organizations Exempt from Income Tax, by the 15th day of the fifth month after the end of your annual accounting period. Also, note that a significant penalty is imposed when a return is filed late. While filing of a group return by Habitat's national office is a permitted option, that does not appear to be a feasible alternative at this time.

The group exemption number assigned to Habitat by the IRS is 8545. This number may be provided to prospective donors, foundations, and other grant organizations as they request it, and is required on any Form 990 you may file.

In partnership,

  
Robert T. Mayo

RTM/mr

Enclosure

Habitat for Humanity of Greater Stark & Carroll Counties

### **Mission Statement**

**Habitat for Humanity works in partnership with God and people everywhere, from all walks of life, to develop communities with people in need by building houses, so that there are decent houses in decent communities in which every person can experience God's love and can live and grow into all that God intends.**



**Habitat For Humanity of Greater Canton, Inc.**  
**Proposed Budget**  
 July 2006 through June 2007

	Jul '05 - Jun 06	Jul 06 - Jun 07
<b>Income</b>		
4004 · Contribution Scholarship Fund	5,000.00	0.00
4010 · Contribution Individuals	100,000.00	80,000.00
4020 · Contribution Businesses	206,000.00	156,350.00
4030 · Contribution Churches	100,000.00	80,000.00
4040 · Contributions Other/Cars-houses	32,800.00	20,000.00
4050 · Contributions Government Grants	120,000.00	120,000.00
4054 · Contributions FHLB	175,000.00	175,000.00
4060 · Contributions Grants	0.00	0.00
4070 · Contributions Organizations	100,000.00	41,100.00
4080 · Contributions Memorials/Honor	5,000.00	5,000.00
4090 · Contributions Foundations	200,000.00	210,000.00
4100 · Donation - Materials		
4110 · Individuals	25,000.00	25,000.00
4120 · Businesses/Contractors	257,650.00	70,000.00
4130 · Churches	0.00	0.00
4140 · HFHI	0.00	0.00
4100 · Donation - Materials - Other	0.00	0.00
<b>Total 4100 · Donation - Materials</b>	<b>282,650.00</b>	<b>95,000.00</b>
4150 · Donations - Services & Rentals		
4160 · Individuals	14,500.00	14,500.00
4170 · Businesses/Contractors	85,000.00	85,000.00
4180 · Churches	0.00	0.00
4190 · HFHI	0.00	0.00
4150 · Donations - Services & Rentals - Other	0.00	0.00
<b>Total 4150 · Donations - Services &amp; Rentals</b>	<b>99,500.00</b>	<b>99,500.00</b>
4200 · Sale to Homeowners	846,000.00	1,080,000.00
4300 · Special Events Income Net		
4310 · Special Events Income Gross	0.00	10,000.00
4320 · Special Events Costs	0.00	0.00
4300 · Special Events Income Net - Other	10,000.00	0.00
<b>Total 4300 · Special Events Income Net</b>	<b>10,000.00</b>	<b>10,000.00</b>
4500 · Other Program Income		
4505 · Mortgage Discount Amortization	0.00	0.00
4510 · Rental Income	0.00	0.00
4515 · Late Fee Income	4,000.00	4,000.00
4520 · Miscellaneous Program Income	15,000.00	10,000.00
4525 · Foreclosure Income	60,000.00	60,000.00
<b>Total 4500 · Other Program Income</b>	<b>79,000.00</b>	<b>74,000.00</b>
4600 · Other Non-Program Income		
4610 · Interest Income	1,500.00	15,000.00
4620 · Misc. Non-Program Income	500.00	1,000.00
4600 · Other Non-Program Income - Other	0.00	0.00
<b>Total 4600 · Other Non-Program Income</b>	<b>2,000.00</b>	<b>16,000.00</b>

## Habitat For Humanity of Greater Canton, Inc.

## Proposed Budget

July 2006 through June 2007

	Jul '05 - Jun 06	Jul 06 - Jun 07
Total Income	2,362,950.00	1,374,500.00
Expense		
--Program Services		
5100 · Construction Costs		
5102 · Cost of Construction from CIP	1,553,000.00	1,280,000.00
5104 · Liability Insurance	11,000.00	1,000.00
5106 · Small Tools	4,000.00	4,000.00
5108 · Construction Rental Equip.	1,000.00	1,000.00
5110 · Construction Support		
5112 · Lot Maintenance	5,000.00	10,000.00
5114 · Lot Clearing	5,000.00	5,000.00
5116 · House Tear Down	8,000.00	8,000.00
5120 · Warranty Expense	6,000.00	6,000.00
Total 5110 · Construction Support	24,000.00	35,000.00
Total 5100 · Construction Costs	1,593,000.00	1,350,000.00
5150 · Land & Acquisition Costs		
5152 · Surveys	0.00	0.00
5154 · Title Searches/Deed Fees	200.00	200.00
5156 · Land Cost	75,000.00	75,000.00
Total 5150 · Land & Acquisition Costs	75,200.00	75,200.00
5200 · Other Mission Specific Costs		
5202 · Mortgage Discount Expense	0.00	0.00
5204 · Bad Debt Expense	5,000.00	2,500.00
5206 · Credit Checks	1,500.00	1,500.00
5210 · Dedications	500.00	500.00
5212 · Family Select/Support/Training	500.00	500.00
5214 · Loan Servicing	0.00	0.00
5216 · Community Education & Awareness	12,000.00	12,000.00
5218 · Volunteer First Aid Training	500.00	0.00
5220 · Volunteer Recognition	7,000.00	7,000.00
5222 · Foreclosure Expense	30,000.00	30,000.00
5224 · Safety Expenses/Training	0.00	3,000.00
Total 5200 · Other Mission Specific Costs	57,000.00	57,000.00
5230 · International Tithe Expense	80,000.00	80,000.00
5260 · Salary and Wages		
5261 · Payroll	365,000.00	465,000.00
Total 5260 · Salary and Wages	365,000.00	465,000.00
5270 · Pension Plan Contribution	7,000.00	7,000.00
5280 · Other Employee Benefits		
5282 · Insurance - Hospitalization	35,000.00	42,000.00
5284 · Parking Expense - Staff	1,000.00	0.00
Total 5280 · Other Employee Benefits	36,000.00	42,000.00

**Habitat For Humanity of Greater Canton, Inc.**  
**Proposed Budget**  
 July 2006 through June 2007

	Jul '05 - Jun 06	Jul 06 - Jun 07
5290 · Payroll Taxes		
5294 · Workers Compensation Insurance	3,500.00	4,700.00
5296 · Unemployment Compensation	700.00	0.00
5290 · Payroll Taxes - Other	25,800.00	35,600.00
Total 5290 · Payroll Taxes	30,000.00	40,300.00
5310 · Accounting Fees	3,750.00	5,500.00
5320 · Legal Fees	0.00	0.00
5330 · Supplies		
5332 · Office Supplies	7,000.00	7,000.00
5334 · Computer Supplies & Software	7,000.00	3,500.00
Total 5330 · Supplies	14,000.00	10,500.00
5340 · Telephone	10,000.00	10,000.00
5350 · Postage and Delivery	10,000.00	12,000.00
5360 · Occupancy Expense		
5362 · Rent Expense	6,500.00	13,000.00
5364 · Utilities		
5366 · Office Building		
5368 · Electric	3,500.00	4,500.00
5370 · Gas	3,500.00	6,000.00
5372 · Water/Sewer	300.00	400.00
Total 5366 · Office Building	7,300.00	10,900.00
5374 · Warehouse		
5376 · Electric	1,500.00	1,500.00
5378 · Gas	2,000.00	3,500.00
5380 · Water/Sewer	200.00	250.00
Total 5374 · Warehouse	3,700.00	5,250.00
Total 5364 · Utilities	11,000.00	16,150.00
5390 · Taxes - Real Estate	0.00	0.00
5392 · Insurance	6,000.00	12,500.00
Total 5360 · Occupancy Expense	23,500.00	41,650.00
5400 · Office/Equipment Costs		
5402 · Maintenance and Repairs	5,500.00	7,500.00
5404 · Office Equipment Purchases	2,500.00	2,500.00
Total 5400 · Office/Equipment Costs	8,000.00	10,000.00
5406 · Warehouse Expenses	2,500.00	2,500.00
5410 · Printing and Publications		
5412 · Dues and Subscriptions	1,600.00	1,600.00
5414 · Newsletters/Ask Letters	16,000.00	16,000.00
5416 · Advertising/Marketing	3,000.00	5,000.00
Total 5410 · Printing and Publications	20,600.00	22,600.00

## Habitat For Humanity of Greater Canton, Inc.

## Proposed Budget

July 2006 through June 2007

	Jul '05 - Jun 06	Jul 06 - Jun 07
5420 · Travel		
5422 · Food and Lodging	700.00	0.00
5424 · Travel Expense - Mileage	10,000.00	12,000.00
Total 5420 · Travel	10,700.00	12,000.00
5430 · Professional Development		
5432 · Conference Expenses	6,000.00	6,000.00
5434 · Training	2,000.00	2,000.00
Total 5430 · Professional Development	8,000.00	8,000.00
5450 · Depreciation	0.00	0.00
5490 · Other Expenses		
5494 · Professional Services	1,000.00	1,000.00
5495 · Bank Charges/Late Fees	300.00	300.00
5498 · Miscellaneous Expense	500.00	0.00
Total 5490 · Other Expenses	1,800.00	1,300.00
5500 · Vehicle Expenses		
5502 · Truck Expenses - Oil, Etc.	2,500.00	5,000.00
5504 · Auto Expenses	0.00	0.00
5508 · Insurance - Auto	3,400.00	3,400.00
Total 5500 · Vehicle Expenses	5,900.00	8,400.00
5600 · Capital Improvement	0.00	0.00
Total —Program Services	2,361,950.00	2,260,950.00
7380 · Contribution to Others	1,000.00	1,000.00
Total Expense	2,362,950.00	2,261,950.00
Net Income	0.00	(887,450.00)