



CORPORATE PROFILE

 **SALVE**

WWW.SALVE.ASIA

SALVE ASIA SDN BHD

740230-M



ABOUT US



SALVE ASIA, established in 2006 and rebranded in 2021, is a prominent management consulting and training provider in Asia. Specializing in business process improvement, we facilitate enhanced efficiency and profitability for organizations.

Our comprehensive solutions encompass process, technology, and organizational enhancements, fostering increased competitiveness. Backed by experienced consultants with a successful track record in executing major projects, we drive continuous process improvement and multi-geography assignments.

Committed to sustainable growth, SALVE ASIA delivers strategic consulting and effective implementation to our clients.

WHAT DO WE DO?

- Strategic HR Consultancy
- Executive Development
- Leadership Coaching
- Business Transformation - AI
- Supply Chain Management
- Change Management
- Corporate Mental Wellness Program



As consultants, "Salve" represents our commitment to providing expert guidance and solutions, symbolizing relief, healing, and positive transformation for our clients.

We foster an inclusive and collaborative environment to promote personal and professional growth.



OUR SERVICES

Our aim is to empower your organization by helping you assess and enhance your inherent strengths, nurture your exceptional talent, equip your leaders with comprehensive training, and adeptly navigate the dynamic landscape of change.

We offer consulting services and leadership training programs to help businesses achieve their goals and maximize their success.



BUSINESS TRANSFORMATION

To thrive in competitive markets, project and change management drive growth, agility, and innovation.



PEOPLE EXCELLENCE

To succeed in this dynamic environment, companies must prioritize employee development.



SUPPLY CHAIN MANAGEMENT

Optimize logistics, streamline processes, and enchant success with custom brilliance!



MENTAL WELLNESS

Promoting employee well-being for improved productivity, engagement, and overall happiness.

TRAINING FOCUS AREAS

- 01 Leadership
- 02 Management
- 03 Talent Experience (TX)
- 04 Organizational & Culture Development
- 05 Intelligent Experience (IX)
- 06 Employee Well-being and Mental Health
- 07 Customer Experience (CX)
- 08 Supply Chain Management
- 09 Risk Management
- 10 English & Business Communication Skills



GLOBAL TALENT TRENDS



1. Enhance Employee Experience
2. Improve Strategic Workforce Planning
3. Design Skills-based Talent Processes
4. Rethink Our Compensation Practices
5. Improve Total Rewards Policies



ASIA TALENT TRENDS

1. Enhance Employee Experience
2. Rethink Our Compensation Practices
3. Improve Strategic Workforce planning
4. Improve Total Rewards Strategies
5. Design Skills-Based Talent Processes



HR LEADER PRIORITIES 2023

Data Source : Port of 2023 priorities for HR leaders by Mercer.

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NEXT GEN LEADERSHIP MASTERY

Empowering Growth Through Customized Coaching Workshops



ENGAGING WITH GENERATION Z WORKFORCE

This program combines the principles of executive presence and a deep understanding of the younger generation to empower individuals to develop the mindset and skills required to thrive as next-generation talents. By equipping them with the tools to confidently navigate any challenges they encounter in the workplace, this program cultivates a new breed of leaders who are poised to drive success in an ever-evolving business landscape.

BUILDING AN EFFECTIVE ORGANIZATIONAL CULTURE

By fostering open communication channels and encouraging cross-functional teamwork, the culture of collaboration will permeate throughout all levels of the organization, leading to enhanced problem-solving and collective growth. Additionally, recognizing and rewarding employees for their contributions to the collaborative environment further reinforces the value placed on teamwork and motivates others to actively participate.



ENGAGING WITH HEARTS & MINDS BY MANAGING SELF & OTHERS

Cultivate a comprehensive set of leadership skills to adeptly connect with individuals and teams, nurture productive relationships, and optimize overall performance, job satisfaction, and harmonious collaboration throughout the organization's diverse and dynamic workforce.

NEXT GENERATION MINDSET THROUGH EXECUTIVE PRESENCE AND HYPNOTHERAPY

Discover the transformative potential of hypnotherapy to elevate your executive presence, unlocking your full capabilities. Embrace a fortified mindset, magnify leadership prowess, and embrace extraordinary personal and professional development that propels you towards unparalleled achievements.





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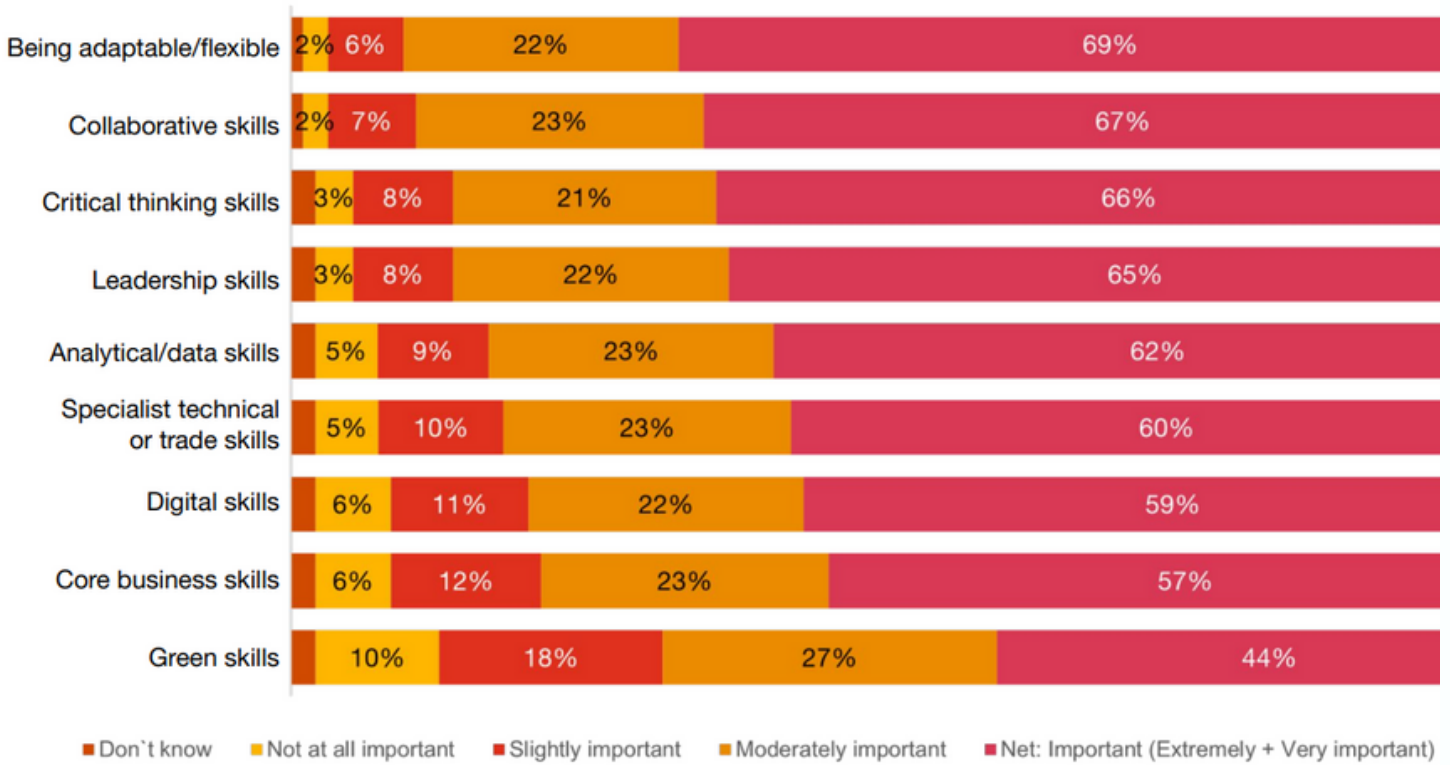




DID YOU KNOW?

Human skills matter most in the modern workplace

Q. How important will the following skills be to your career in the next five years?



"For organisations to successfully change and reinvent, they need to create an environment where their people feel safe to express new ideas, challenge traditional thinking and potentially make mistakes."

- Elizabeth Shaw, Partner, PwC Australia

"Half of employees in Asia Pacific feel a disconnect with their company's values. This indicates a culture challenge for employers. Leaders should consider conducting a culture assessment to gain meaningful insights and plan for a refreshed approach."

- Debra Ovinis, Partner, PwC Malaysia



EMPOWER, PERFORM, ADAPT, SUCCEED

Empowering Growth Through Customized Coaching Workshops



CORPORATE MENTAL WELLNESS : BOOST RESILIENCE AGAINST WORKPLACE STRESS

Arm yourself with a diverse array of strategies and tools to skillfully manage and conquer workplace stress, cultivating a resilient and flourishing work environment that empowers employees to thrive amidst challenges and uncertainties.

MANAGERIAL PERFORMANCE COACHING

Unlock your leadership potential through personalized coaching. Enhance your managerial skills, optimize performance, and achieve professional growth for long-term success.



SELLING THROUGH EMOTIONAL PERSUASION

Imagine having the power to connect with your customers on a profound emotional level. In this dynamic world of sales, where objections and rejections are part of the game, understanding the true force of emotions can be your secret weapon. That's exactly what we'll explore in this program!

ETHICAL LEADERSHIP THROUGH CROSS CULTURAL BUSINESS COMMUNICATION

Cultivate ethical leadership skills and effective cross-cultural communication strategies to foster understanding, collaboration, and success in today's global business landscape.





NURTURING MINDS, BUILDING TEAMS

Empowering Growth Through Customized Coaching Workshops



THE MINDFUL SUPERVISOR

Cultivate mindful leadership skills to effectively guide and support your team. Enhance self-awareness, improve communication, and create a positive and productive work environment through mindful supervision practices.

COMPLAINT IS A COMPLIMENT

Uncover the transformative potential of complaints as invaluable feedback. Unlock the art of leveraging complaints to propel continuous improvement, fortify relationships, and elevate overall customer satisfaction levels. Explore the untapped opportunities within negative feedback.



ENHANCING PERSONAL QUALITIES & CAREER

Embark on a transformative journey to unleash your true potential and propel your career forward. Cultivate essential personal qualities, acquire invaluable insights, and hone skills that will fuel your professional growth, leading to sustained success in the long run

THRIVING TOGETHER: EMPOWERING TEAMS FOR SUCCESS IN TODAY'S DYNAMIC LANDSCAPE

In today's rapidly evolving era, effective team building is paramount for organizations to thrive. Our tailored approach fosters collaboration, embraces diversity, and leverages cutting-edge technology, empowering teams to adapt, innovate, and achieve collective success in a dynamic and competitive landscape





MENTAL WELLNESS IN WORKPLACE

Empowering Growth Through Customized Coaching Workshops



DEVELOPING MENTAL TOUGHNESS & ADVERSITY QUOTIENT AT THE WORKPLACE

Enhance workplace resilience and performance with our dynamic training program on Developing Mental Toughness & Adversity Quotient. Learn strategies to navigate challenges, boost productivity, and cultivate a resilient mindset for success.

MENTAL HEALTH, MENTAL RESILIENT – THE NEW HEALTH THAT UNLOCKS YOUR BEST POTENTIALS

Discover the power of mental health and resilience in our transformative training program. Unlock your full potential as you prioritize well-being, strengthen coping skills, and achieve peak performance in all aspects of life.



ELIMINATING STRESS & MANAGING WELLNESS FOR A FULL REJUVENATION AT WORK

Experience a revitalizing journey with our training program on Eliminating Stress & Managing Wellness. Rejuvenate your work life by learning effective stress management techniques and fostering a healthier, more balanced lifestyle.

HOW TO UNDERSTAND YOUR BOSS BETTER PSYCHOLOGICALLY

Decode the complexities of your professional relationships with our training program: "Understanding Your Boss Better Psychologically". Enhance workplace dynamics by delving into the psychological aspects of leadership, communication, and collaboration for a more harmonious and productive professional relationship.





SUPPLY CHAIN ESSENTIALS

Empowering Growth Through Customized Coaching Workshops

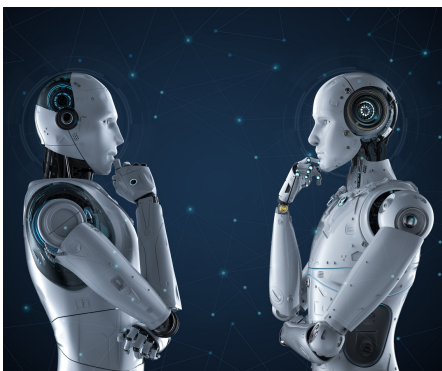


SUPPLY CHAIN MANAGEMENT FOR MANAGERS

Enhance your managerial prowess with our comprehensive Supply Chain Management workshop. Learn cutting-edge strategies, optimize logistics, and streamline operations to propel your business forward. Gain the expertise to navigate complexities and maximize efficiency, ensuring a competitive edge in today's dynamic market

MANAGING RISKS IN YOUR SUPPLY CHAIN

Discover the keys to a resilient supply chain in our comprehensive training workshop on Managing Risks in Your Supply Chain. Learn to identify, mitigate, and navigate potential disruptions, ensuring your business thrives amidst uncertainties and challenges. Empower your team to make strategic decisions that safeguard your supply chain's success.



TECHNOLOGY, AUTOMATION & AI IN SUPPLY CHAIN

Explore the Future of Supply Chain with our dynamic Training Workshop on Technology, Automation, and AI. Gain insights into cutting-edge solutions, optimizing efficiency, and harnessing the power of technology to drive innovation in your supply chain operations. Empower your team for success in the digital era."

ACHIEVING OPERATIONAL EXCELLENCE IN SUPPLY CHAIN

Discover the path to operational excellence in supply chain management with our comprehensive training workshop. Gain valuable insights, optimize processes, and streamline efficiencies to achieve peak performance and maximize success in today's competitive market.





OUR TEAM



DR LOGAMA DORAISAMY

FOUNDER | SENIOR CONSULTANT | TRAINER

Dr. Logama is a highly accomplished HR professional and academic with 34+ years of multinational corporations and teaching experience. Her expertise includes talent development, organizational transformation, and collaboration with renowned consultants. She's sought after for her competency assessment and program development skills. With a Ph.D. in Management, she excels in training and lecturing on marketing and business management. Dr. Logama coordinated successful projects on Organization Development & Transformation, Human Competency & Capability Development, Sales Transformation, Training Sales & Marketing. She managed projects on Leadership Development, Customer Relationship Management, and Performance Improvement with Khazanah National and top consultants like McKinsey, Accenture, and Mercer. Internationally, the Commonwealth Telecommunication Organization (CTO) chose her as a management consultant for third-world countries. Her workshops for prominent organizations earned her a reputation for diligence and a pleasant demeanor.



RAHJISWARI PILLAI, TS

CEO | DIRECTOR

Rahjiswari Pillai is an exceptional and dynamic Transformation Leader with an illustrious track record in business management, strategic planning, and leadership. She assumes a pivotal role overseeing a diverse spectrum of business facets, encompassing consultancy services in leadership development, supply chain management, coaching, strategic management, business transformation, corporate mental health, regional public relations, and fostering a culture of people excellence. Rahjiswari's educational background comprises an MBA in International Business with Distinction from the University of East London and a First-Class Honours BSc in Computer Science majoring in Techopreneurship from Staffordshire University, United Kingdom. Her professional excellence was duly recognized when she received the prestigious IBM Best Employee of the Year award in 2016 from IBM Client Innovation Center Malaysia. Having garnered valuable experience in diverse roles at Accenture, IBM, and Airmarine, Rahjiswari possesses exceptional project management and technical skills. Her well-rounded personality is further enriched by her passion for star gazing, traveling, and cooking.



OUR TEAM



ERICA GILCRIST

CONSULTANT | TRAINER

Erica Gilcrist, an illustrious supply chain professional with an impressive 27+ years of global experience, stands as a beacon of transformative consulting services and training for operational excellence and exponential growth. Her remarkable journey spans across diverse geographic territories, leaving her footprint of expertise across the Asia-Pacific and Southeast Asia regions. Notably associated with prestigious organizations such as General Motors, CHEP, Toll Global, Orora Paper, Bluescope Steel, Goodpack IBC, DKSH, Target Australia, and Victorian International Container Terminals, Erica has garnered invaluable insights into the intricate cultural and operational dynamics that fuel success in these regions.



PROF. DR. VINCENT WEE ENG KIM

CONSULTANT | TRAINER

Prof. Dr. Vincent Wee is a distinguished marketing consultant and esteemed professor renowned for his expertise in branding, digital marketing, customer experience, and advertising. With a plethora of academic achievements and multiple degrees, he stands as a paragon of knowledge in the field. His illustrious career is highlighted by extensive industry experience and the remarkable distinction of authoring 18 books on the subjects of branding and advertising. A trailblazer in the realm of marketing education, Prof. Dr. Vincent Wee imparts his profound knowledge through a myriad of marketing-related courses. Moreover, he takes pride in nurturing the next generation of marketing professionals by supervising student research projects, ensuring their academic growth and professional development.



JAMILAH HUSAIN

CONSULTANT | TRAINER

Jamilah Husain is an experienced ISO specialist and consultant in risk management, manpower audit, and competency framework development. Her impact spans over 7,000 individuals and numerous organizations, and she has delivered training internationally. Jamilah has designed and delivered training courses in Malaysia, Brunei, South Africa, Malawi, Malta and Thailand in management development, communication and quality assurance & improvement. She also has delivered papers locally and internationally such as in APEC Hong Kong and Thailand.



OUR TEAM



YOGESWARAN GOVINDARAJAH

CONSULTANT | TRAINER

Yogeswaran Govindarajah (Waran) is the Country Manager of Hemmersbach Malaysia, a global IT service provider. With 25+ years of experience, he excels in managing Generation Y & Z workforce, global IT services, and new age leadership. His strategic thinking and customer-centric approach have driven growth and strengthened partnerships with leading technology companies. Waran's diverse expertise also includes practicing hypnotherapy and NLP certification. He has received recognition as an IBM Manager Champion and served in Corporate Services Corp, showcasing his invaluable skills.



DR LAVANYA PILLAI

CONSULTANT | TRAINER

Dr. Lavanya Pillai is a pioneering psychologist in Asia, specializing in corporate mental wellness, PTSD, stress management, and hypnotherapy. She has impacted over 20k people worldwide through podcasts and media, empowering them to regain their power, renew their outlook, and realign expectations. Dr. Pillai's expertise transcends borders, assisting corporate clients to improve productivity and employee well-being while providing personalized therapeutic talk therapy to help individuals heal from past hurts and manage mental health efficiently.



SHAHRUKH MOGHAL

CONSULTANT | TRAINER

Shahrukh Moghal, a highly accomplished and Accredited Trainer specializing in call centre training, brings a wealth of experience spanning over 20 years. He offers the prestigious Certified Contact Centre Professional program, which is subsidized by HRD Corp, empowering participants with essential skills for excelling in the dynamic contact centre industry. Shahrukh's clients includes Petronas, Touch N Go, Mitsubishi Motors, Maybank Berhad, Honda Malaysia, TNB, OCBC Bank, and many more. Having successfully collaborated with nearly 90 large contact centres, Shahrukh has proven his expertise in elevating the capabilities of telesales, customer service, and debt collection agents.



DID YOU KNOW?

GEN Z

(AGES 18 - 26)

- **Most likely to ask for raise (51%) and promotion (49%) and change employer (35%) in next 12 months**
- **25% Gen Z have a second job**
- **Most likely to work full-time remotely (29%)**
- **Most likely to believe that their employers won't survive within the next decade if they continue their current path (52%)**
- **Least likely to agree that their employers have a responsibility to take action to address climate change (36%)**

MILLENNIALS

(AGES 27 - 42)

- **Most likely to work hybrid (62%)**
- **Most likely to agree that the skills their job requires will change significantly in the next five years (48%) and have a clear sense of how (52%)**
- **Most likely to seek out opportunities to learn new skills (62%)**
- **Most likely to seek feedback (58%)**
- **Most likely to provide constructive feedback to their co-workers (55%)**
- **Most proactive in solving problems (65%)**
- **Most likely to bring innovative ideas to their team (57%)**
- **Most positive about AI, the anticipated increase in productivity (46%) and opportunity to learn new skills (38%)**

GEN X

(AGES 43 - 58)

- **Least satisfied (52%) with their current jobs (Gen Z was the least satisfied group last year)**
- **Most likely to work full-time in-person (24%)**
- **Least likely to agree that they are fairly rewarded financially (41%)**
- **Least likely to believe that they can truly be themselves at work (46%)**
- **Have the least opportunities to apply the skills that are most important to their careers in the next five years (39%)**

BABY BOOMERS

(AGES 59 - 77)

- **Most satisfied (61%) with their current jobs**
- **One in four Baby Boomers are working part-time (24%)**
- **Least likely to seek out opportunities to learn new skills (47%)**
- **Least likely to seek feedback and use it to improve their performance (44%)**
- **Least likely to provide constructive feedback to help their co-workers (47%)**
- **Least likely to bring innovative ideas to their team (44%)**



THANK YOU

SALVE ASIA SDN BHD (740230 M)

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Experience | Expertise | Excellence

Connecting businesses, ideas, and people for greater impact.

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