



IT NAVIGATOR



Municipal **IT** Specialists

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WE ARE 100% VENDOR NEUTRAL WE ONLY WORK FOR YOU !

IT Navigator was founded on the premise that our company would not sell any products other than professional services. What does this mean for our customers? It means that you can be assured that we only recommend solutions based on the best fit for your organization.



WE UNDERSTAND NO TWO MUNICIPALITIES ARE EXACTLY ALIKE.

All municipalities provide standard services to their customers. We understand that it's the nuances between each that are important. Our seventeen-plus years in the municipal IT sector have provided us with the experience to embrace an organization's unique IT needs and integrate them into our solutions.

ACHIEVE OBJECTIVES

Strategic plans take a lot of time and resources to develop. Aligning your specific IT needs to this plan is critical in moving technology forward in your organization.

IT Navigator can help ensure that the technology you purchase today aligns with the municipality's specific goals and objectives now and in the future.

REDUCE RISK

The recent COVID-19 pandemic has taught us that senior management staff must be aware of their IT posture related to business continuity.

Have you considered how IT fits into your emergency response plan? By performing a formal review of your on-premise infrastructure, we can help you ensure that the necessary resources are available to staff when they need them.



OUR GOAL IS TO ENSURE YOU GET THE TECHNOLOGY THAT MEETS YOUR NEEDS

We believe in open communication throughout all stages of our engagement to ensure that the final solution aligns with your municipality's strategic business needs.

With over seventeen years of municipal experience, we have had the pleasure of interfacing with numerous stakeholders, both internal and external, to the organization.

This range of interactions had provided our team with a broad spectrum of project experiences that we carry forward in to all aspects of our consulting business.

We understand that municipalities are under considerable pressure to find a balance between fiscal responsibility and customer satisfaction.

Let us share our municipal IT experience with you.

INITIATE NEW PROCESSES QUICKLY

The recent COVID-19 pandemic has demonstrated to all organizations that they need to be able to deploy and utilize technology at a rapid pace. IT Navigator can help you focus on a proactive approach to technology in your organization, so its ready when you need it most.



IT Infrastructure Assessments

IT necessities like cooling and power backup are often ignored and can significantly impact equipment longevity. Let us evaluate and make recommendations.

INNOVATE WITHIN THE MUNICIPAL SECTOR

Innovation in a small organization or municipality doesn't mean developing new products and systems from scratch. It can take the form of being creative to adapt pre-existing products and services to leverage the best possible value from your investment.

Strengths and Weaknesses

No organization is completely safe from the threats happening in the modern IT landscape. Is your municipality taking the steps necessary to mitigate the risk?



EVOLVE BEFORE MARKET DEMAND

Allow IT Navigator to help you take a proactive approach to Information Technology.



Structured Approaches to IT

Do you have a plan? Let us help you develop a long term strategy.



IT PROCUREMENT

We can manage your IT procurement process, from writing the RFP or tender document to managing the posting on your Bids & Tenders portal, we take your IT purchases through every step.

PROJECT MANGEMENT

Once procurement is complete, and the vendor has been selected, IT Navigator can project manage the implementation from kickoff to completion.

IT GOVERNANCE

Do you have the proper policies and procedures in place to govern your IT asset use? Let us review your existing policies and procedures or create new ones for you.

PROJECT EXPERIENCE

- A/V systems upgrades
- VOIP (Voice over IP) conversions
- Office 365 deployments
- Cloud based solutions

- SAS (Software as a service)
- Public Wi-Fi Systems
- Citizen engagement software
- Facility security systems

- Equipment room renovations
- Virtual meeting systems
- IP cameras
- IT service contract negotiations



Randy Watson began his Municipal information systems career in 2002. Over his seventeen plus years, Randy has managed a broad spectrum of projects. Randy carries forward that project knowledge with him into the consulting business he has today.

Recognizing the need for unbiased IT procurement and implementation guidance in the municipal, small business, and not for profit sectors, IT Navigator was formed. Randy can help you define your IT goals and ensure that the IT purchases you make are the right fit for your organization. Let us guide you as you move from requirement to implementation within your IT infrastructure.

Randy is the owner and principal consultant for IT Navigator. He currently resides and works from his home office in Brockville, Ontario. Randy is willing to consult with organizations anywhere in Ontario.

Randy Watson

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