

# Benjamin Cimon, CFA

## Managing Partner | Head of Economics



### Overview

- Chartered Financial Analyst specializing in **economic drivers of revenue** growth
- **10+ years of experience** preparing economic projections for transport projects
- **Commercial due diligence** team member for **20+** successful **acquisitions** of infrastructure assets with a combined value of **over \$100 billion**
- Global experience: economic forecasts for over **20 countries, 4 continents**
- Broad transaction exposure: **equity, mergers, sales, financing, and valuation**
- Reviewed and analyzed **50+** toll road, railway, seaport, and airport **projects**

### Academic Qualifications

- CFA charterholder, CFA Institute (2015)
- Bachelor of Commerce, Finance, Carleton University, Ottawa (2012)

### Publications

- Co-author, 'Toll Road Pricing & Demand Elasticity' (2024)

### Employment

#### CSR Group (2019 to present)

- Preparation of long-term economic and traffic growth forecasts for global transportation assets (toll roads, railways, ports, airports)
- Commercial due diligence team member for successful transport asset acquisitions with a combined value over \$75 billion
- Independent review of economic projections for traffic and revenue studies
- Deep-dive audit of economic models and their outputs (forecasts)
- Technical work on economic projections for toll road-related legal cases

#### Brookfield Infrastructure Partners (2012 to 2019)

##### Manager, Global Economics

- Developed long-term economic forecasts for transport and energy acquisitions
- Quarterly global economic updates (20+ countries) for the board of directors

##### Senior Analyst, Global Commodities

- Traffic & revenue forecasting for successful infrastructure asset acquisitions with a combined value over \$20 billion
- Asset-level forecasting of commodity flows for transportation assets (trucks, railways, ports) and energy assets (oil and gas pipelines, storage, tankers)