

STEP 1

GETTING STARTED

 [CLICK HERE - WATCH LAUNCH VIDEO](#)

- IBO#: _____ Password: _____
- Online Store: _____ .acnibo.com

- **Your Why?** — What pain in your life can ACN fix?
- **Your List** — Don't Prejudge, List Everyone. 🍎🍏🍏

STEP 2

CUSTOMERS

CUSTOMER SCRIPT

Favor - Help - Try — Share Your Why

- “Can you do me a Huge Favor? *(Allow Reply)*
- I started a business offering services everyone needs.
- I'm doing this because...*(Share Your Why)*
- If we can meet or beat what you currently pay with the same or better service...
- Will you do me a **Favor, Help** me out & give my services a **Try?**...It would mean the world to me!”

CUSTOMER QUALIFIED*

CQ = 3 Services Totaling 7 Pts
Earn Current Promotions*

PERSONAL RESIDUAL*

01 - 39	Personal Points = 3%
40 - 59	Personal Points = 5%
60 - 99	Personal Points = 10%
100 - 149	Personal Points = 14%
150 - 199	Personal Points = 17%
200+	Personal Points = 20%

STEP 3

GRAND OPENING


OPTION 1 - RECORDED OVERVIEW

- 20 People — Watch Video in 14 Days.
 - See Attached — Overview Reminders
-  [CLICK HERE - OVERVIEW VIDEOS](#)

PIQUE SCRIPT

- “Crazy Question - Are you open to making some extra money? *(Allow Reply)*
- It may or may not be for you. *(Edify Expert)*
- Get paid on services everyone needs.
- When **today** can you watch a short video that explains everything? *(Set Time)*
- I'll text you the video link now & will call you at *(Set Time)* to see what you liked.”

OPTION 2 - LIVE ZOOM (PBZ)

- 20 People — Watch PBZ in 14 Days.
 - See Attached — Overview Reminders
-  [CLICK HERE - SCHEDULED PBZs](#)

PIQUE SCRIPT

- “What are you doing **Day & Time?** *(Allow Reply)*
- Crazy Question - Are you open to making some extra money? *(Allow Reply)*
- It may or may not be for you. *(Edify Expert)*
- Get paid on services everyone needs.
- Zoom Meeting explains everything. Can I count on you?
- I'll text you the Zoom link now.
- Someone from our office will to confirm.”

 [CLICK HERE - FOR FULL DETAILS ON ACN COMP PLAN & PROMOTIONS *](#)

 [CLICK HERE - NEW IBO FAQs VIDEOS](#)

10/12/22

OVERVIEW REMINDERS



Recorded

1

PIQUE VIA PHONE NOT TEXT

Prospect needs to feel your excitement. If interested text the Overview link immediately.

2

TEXT EXPERT PROSPECT INFO

Expert can arrange to be ready to answer questions and help prospect get started.

3

TEXT PROSPECT REMINDER

15 min prior to scheduled time to watch Overview Video. Text expert if prospect cancels.

4

CALL PROMPTLY @ SET TIME

Ask prospect 3 times, "What did you like?" If positive ask "Are you ready to get started?"

5

TEXT EXPERT IMMEDIATELY

if prospect has questions or is ready to get started. Otherwise acquire them as a Customer.



Live PBZ

1

PIQUE VIA PHONE NOT TEXT

Prospect needs to feel your excitement. If interested text the Zoom link immediately.

2

TEXT EXPERT PROSPECT INFO

Tell prospect someone from our office will call to confirm. Text expert early for them to confirm.

3

TEXT PROSPECT REMINDER

15 min prior to scheduled PBZ. Text expert when prospect is on the PBZ or if they cancel.

4

CALL PROMPTLY @ SET TIME

Ask prospect 3 times, "What did you like?" If positive ask "Are you ready to get started?"

5

TEXT EXPERT IMMEDIATELY

if prospect has questions or is ready to get started. Otherwise acquire them as a Customer.