

Senior Business Development Executive

London

Competitive Salary and Benefits

The firm is an established, multi-disciplined London law firm with an excellent reputation nationally, having acted for a massive top-tier client base. They describe themselves as a non-traditional firm that focuses on corporate responsibility and sustainable business. They consider the impact of their decisions on their staff, clients, suppliers, community and the environment. Their commitment to this is undeniably woven into the firm ethos.

Key experience

Previous experience of producing tender documents within a law firm is essential.

The ideal candidate should be able to demonstrate:

- The ability to build, maintain and nurture relationships.
- A client-centric approach.
- Teamwork – there is a place for individual effort but they highly value a collaborative approach
- A results-focused mentality – the firm hopes you'll challenge the status quo if you feel it'll benefit our work.
- Excellent written and verbal communication skills.
- A genuine interest in a business development focused role and the work undertaken.

About you

- Have excellent communication skills, both written and verbal.
- Demonstrate great attention to detail.
- Be a smart, fast, reliable and enthusiastic team player.
- Have excellent organisational skills: be a multi-tasker with the ability to manage assigned tasks in an efficient and timely manner.
- Have a good working knowledge of Microsoft Excel, Power Point and Word.
- Be able to adapt and use new platforms quickly and effectively.

Firm Culture

- As a values-driven firm, they show commitment to our clients, our people, the environment and society. The firm takes into account the Climate Emergency and Biodiversity Crisis in developing our business strategy.
- Promote a strong work/life balance with at least 25 days holiday with the opportunity to buy more and a 'Summer in the City' early finish.
- An agile and hybrid working environment – this means you might sit next to a different colleague every day or choose to work from our rooftop garden if you are in the office.
- Benefits and wellbeing package includes firm matching pension contributions, private medical insurance plus a medical benefit cash plan, discretionary bonus arrangements, life assurance, subsidised gym memberships, lifestyle discount scheme and a firm-wide profit-sharing scheme

How to apply?

Are you a qualified solicitor looking to further your career? Our team will assist you in getting there. Please email vera@rvandpartners.com with your CV and use 'Wills and Probate Solicitor' in the subject line.