

TEDDY M. HODGES

Operations, Training & Community Leadership

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PROFESSIONAL SUMMARY

Versatile leader with a track record spanning business ownership, operations management, technical training, and public governance. As Head of U.S. Training and Education for APsystems North America, I build and lead a national network of installer, distributor, and technical partner relationships across the solar industry. As founder of RedSun Solar LLC, I grew a solar installation company into a full EPC (Engineering, Procurement, and Construction) firm delivering projects nationally and internationally. Outside of my professional work, I serve as an elected Herriman City Councilman and as Chairman of the Jordan Basin Improvement District, a public wastewater treatment district, where I oversee public budgets, infrastructure investment, and board governance. I bring a combination of hands-on operational leadership, team development, and public-sector decision-making to any organization looking for a proven, adaptable leader.

CORE COMPETENCIES

• Operations Management	• Public Speaking & Stakeholder Communication
• Team Leadership & Talent Development	• Contract Negotiation
• Training Program Development	• Project & Time Management
• Business Development & Growth Strategy	• Vendor & Partner Relationship Management
• Board Governance & Public Budget Oversight	• Problem Solving & Conflict Resolution

PROFESSIONAL EXPERIENCE

Head of U.S. Training and Education | APsystems North America, National / International

Jan 2025 – Present (informal training partner, 2023–2025)

- Lead national training strategy for installer companies, distributors, and technical support teams across the APsystems North America product line.
- Travel nationally and internationally to deliver hands-on training on installation, maintenance, and best practices.
- Serve as the technical and relationship bridge between corporate strategy and field partners, translating manufacturer priorities into effective training content.
- Built credibility with the organization for two years as an informal training partner prior to being brought on officially.

Founder / Owner-Operator | RedSun Solar LLC, Herriman, UT

Nov 2016 – Present

- Launched and grew a solar installation company into a full EPC (Engineering, Procurement, and Construction) firm, delivering projects nationally and internationally for individuals, corporations, and governments.
- Built strategic vendor and manufacturer partnerships that fueled business growth and industry credibility.
- Recruited, trained, and led high-performing teams while managing all aspects of operations, sales, and client relationships.

City Councilman (Part-Time) | Herriman City, Herriman, UT

Jan 2022 – Present

- Represent constituents' interests at council meetings, advocating for community priorities to the school board, Jordan Basin Improvement District, and other public partners.
- Review and approve municipal budgets, ensuring responsible governance and fund allocation.
- Evaluate proposed legislation and regulations impacting the municipality; build relationships with local businesses, nonprofits, and residents to support community development.
- Manage conflict diplomatically among stakeholders with differing interests, seeking mutually beneficial outcomes.

Chairman, Board of Trustees | Jordan Basin Improvement District (Wastewater Treatment), Herriman, UT

Chairman since 2024 (Board Trustee since Jan 2022)

- Lead the governing board of a public wastewater treatment district, overseeing plant operations, infrastructure investment, budget approval, and long-range planning on behalf of ratepayers.

- Serve as the primary point of accountability between the district, municipal partners, and the community on wastewater treatment and operations matters, building consensus among stakeholders with competing priorities.
- Review and approve capital and operating budgets for wastewater treatment infrastructure, ensuring responsible allocation of public funds.
- Evaluate operations & maintenance contracts, interlocal agreements, and infrastructure proposals on behalf of the district.
- Advanced from Trustee to Chairman based on demonstrated leadership, sound judgment, and the trust of fellow board members.

Earlier Career

- **Chief Operations Officer, Solar Wholesale (2017–2019)** — Coordinated cross-functional operations, resource planning, and vendor quality programs to meet company growth goals.
- **Operations Manager, Solcius Solar (2014–2016)** — Built crew training programs, installation SOPs, and safety protocols from the ground up in an emerging Utah solar market.

CERTIFICATIONS & LICENSES

NABCEP PV Installation Professional | OSHA 30-Hour | Utah Contractor B100 | Idaho Contractor REC | Colorado General Contractor | SolarEdge, Enphase, Sol-Ark, Tesla, LG, Sonnen, EG4 Technical Certifications

EDUCATION

Bachelor of Arts (B.A.), Business Administration — Liberty University, Lynchburg, VA

COMMUNITY INVOLVEMENT

State of Utah Suicide Prevention Coalition | Herriman Community Awareness Group | Healthy Herriman | Herriman Arts Council
| Former BNI Chapter President (referred \$1.2M+ in business annually)