

TEDDY M HODGES

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Herriman, Utah 84096

PROFESSIONAL SUMMARY

As a seasoned leader, I successfully launched and grew a solar installation company into a full EPC firm, leveraging industry expertise and my construction experience. I excelled in leadership and management, building high-performing teams, fostering strategic partnerships, and driving talent development. I achieved operational excellence, coordinating operations to meet company goals, resolving conflicts, and optimizing resources. Additionally, I made a positive impact in my community through leadership and representation, advocating for constituents, managing conflicts, and promoting community development. With a strong track record of success, I have collaborated with major manufacturers, consulted and installed solar solutions nationwide and abroad, and established departmental policies and safety programs aligned with industry standards.

SKILLS

- Operations Management
- Team Leadership
- Problem Solving and Conflict Resolution
- Project and Time Management
- Employee Training and Development
- Decision Making
- Personnel Management
- Business Administration and Development
- Quality Control and Assurance

EXPERIENCE

Herriman City Councilman (Part-Time) , Herriman City , Jan 2022 - Current, Herriman , UT

Community Leadership and Representation

- Proactive Preparation: Review meeting agendas and prepare materials in advance. Gather input from constituents on key topics.
- Effective Representation: Advocate for constituents' interests and concerns at council meetings. Provide guidance on goals, plans, and challenges to the School committee and Jordan Basin Improvement District.
- Conflict Resolution: Manage conflicts diplomatically, seeking mutually beneficial solutions.
Responsible Governance: Review and approve municipal budgets, ensuring responsible fund allocation.
- Community Engagement: Foster relationships with local businesses, nonprofits, and residents to support community development. Evaluate proposed legislation and regulations impacting the municipality and its residents. Deliver speeches, meet with community groups, and attend charitable events.
- Personal Philosophy: Show up, have fun, and make a positive impact in the community.

Business Owner/Operator, RedSun Solar LLC , Nov 2016 - Current, Herriman, UT

Entrepreneurial Success in Solar Industry

- **Leveraging Expertise:** Utilized industry knowledge and construction experience to launch a successful solar installation company, rapidly growing into a full EPC (Engineering, Procurement, and Construction) firm.
- **Leadership and Management:** Built and managed high-performing teams, systems, and operations, discovering a passion for leadership and management. Recruited, hired, and trained personnel, monitoring performance to drive growth and development.
- **Strategic Partnerships:** Fostered strong vendor relationships, leading to growing partnerships and business growth.
- **Industry Recognition:** Collaborated with major manufacturers on training programs and installation processes, solidifying expertise.
- **National and International Impact:** Consulted and installed solar solutions for individuals, corporations, and governments across the nation and abroad.

Chief Operations Officer, Solar Wholesale , Jan 2017 - Apr 2019, West Jordan, UT

Operational Excellence and Leadership

- **Goal Achievement:** Coordinated operations to successfully meet company goals and metrics.
- **Conflict Resolution:** Employed effective conflict management techniques to boost customer and employee satisfaction and retention.
- **Resource Optimization:** Arranged crew schedules and resources to align with business demands, ensuring efficient project execution.
- **Performance Management:** Communicated clear objectives and implemented hands-on strategies for peak performance. Conducted regular staff meetings to drive continuous improvement.
- **Collaboration and Problem-Solving:** Built dynamic relationships with teams and departments to achieve cross-functional objectives. Anticipated and troubleshooted operational issues using problem-solving skills.
- **Operational Efficiency:** Regularly reviewed operations to eliminate waste and capitalize on opportunities. Established departmental policies, goals, and safety programs aligned with industry standards and best practices. Conducted periodic performance reviews to assess and support employee growth and development.

Operations Manager, Solcius Solar , Jul 2014 - Nov 2016, Provo , UT

Utah Solar Market Pioneer

Built and led operations from the ground up, addressing local industry gaps in experience and training.

Developed and implemented:

- Crews and training programs

- Installation SOPs and safety protocols
- Cross-functional relationships with teams and departments
- Key accomplishments: Optimized customer satisfaction and retention through conflict management. Achieved peak performance through clear objectives and hands-on strategies. Anticipated and troubleshot operational issues. Streamlined operations to eliminate waste. Empowered team members through training and motivation. Ensured consistent product quality through vendor collaboration. Established clear expectations and goals for team members. Conducted regular performance reviews and assessments

CERTIFICATIONS AND LICENSES

NABCEP, UTAH B100, E100, S202, OSHA30, Solaredge, Enphase, Sol-Ark, LION, EG4, Tesla, LG, Sonnen

EDUCATION

Bachelor of Arts (B.A.): Business Management
Liberty University, Lynchburg, VA, May 2015

Criminal Justice
Western Community College, Rock Springs Wyoming

General Studies
University of Wyoming, Laramie Wyoming