

Steve Schinker

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Solutions Focused Attorney and Trusted Advisor

Steve helps family-owned and privately held companies profitably grow within an increasingly complex business environment of legislative, regulatory, and government oversight. He focuses on working with client executives and senior management, collaboratively leveraging deep legal and business knowledge to ensure companies achieve improved net profitability and cash flow. With a solutions focused approach, he clearly articulates the client's organizational philosophy, appetite for integrated risk/opportunity, and relationship expectations within three main pillars:

1. High Value Dispute Resolution
2. Complex Contract Negotiation
3. Flex-Time Outside General Counsel

Steve is a master at his craft. He has 25+ years of working with a select number of clients to provide exceptional service through empathetic listening, data driven options, and the integration of legal/business solutions. Examples include:

- Chief Legal and Strategy Officer for family-owned, mid-cap market manufacturers with U.S. and global reach. Projects: Fortune 500 publicly traded such as McDonalds, Google, and Disney, sports arenas and stadiums of NFL, NBA, and NCAA, all major federal airports, NY Times Square and The Vessel at Hudson Yards, as well as numerous multi-million dollar real estate developments and outdoor public spaces.
- Buy-Sell experience for a variety of businesses across the U.S.
- General Counsel and Chief Operating Officer for real estate developers and independent and franchise hospitality, as well as c-stores, shopping centers, and entertainment industries.



Licensed Attorney

- Colorado, Florida, Arizona & Wisconsin

Professional Activities Summary

- Nationally Recognized Legal Seminars
- Presenter at National Association of Corporate Counsel Convention
- World Commerce & Contracting Member
- Recognized for Pro Bono Service in Florida, Arizona, Colorado, and Wisconsin
- Past Elected Board Member State Bar of Wisconsin – Environmental Law Section

Education

- Certified Advanced Negotiation Master, Harvard Law School PON
- LLM Environmental Law, Pace Univ. School of Law (nka Elizabeth Haub School of Law)
- JD w/Distinction, WMU-Cooley Law School

Trial and Appellate Court Experience

- Federal and State Courts
- Court of Appeals Briefs & Oral Advocacy
Ortiz v. Davis, 902 P.2d 905 (1995)
Ammons v. Am. Fam., 897 P.2d 860 (1995)
State & Federal

Additional Context

- USAF Veteran
- MBA Adjunct Professor Strategic Business Planning, Concordia University, Wisconsin
- Adjunct Professor Business Law & Ethics and Management, University of Wisconsin

Common Client Representation

- General Counsel
- Corporate Governance and Board Advisor
- Private Party and Government Contracts
- Claims/Risk Mgmt & Pre-Suit Disputes
- Mediation, Arbitration, and Litigation
- Financing, Insurance, Sureties, and Liens
- Optimizing Contract Ecosystem Value
- Improving Net Profitability & Cash Flow