KEVIN HARDING
MEDIATION



FACILITATION FOR IN-HOUSE LEGAL & COMMERCIAL TEAMS

HELPING DIFFICULT DISPUTES MOVE FORWARD

Commercial disputes can become stuck for many reasons. Negotiations may have reached an impasse, communication may have broken down or relationships between customers, suppliers and other commercial partners may have become strained.

Kevin Harding Mediation provides independent, neutral facilitation to help In-house legal and Commercial teams restore constructive dialogue, overcome obstacles and work towards practical commercial solutions.

Where facilitation can help

I can become involved at different stages of a commercial disagreement, including where:

- negotiations between customers, suppliers or commercial partners have stalled or reached an impasse;
- communication has become difficult or trust between the parties has deteriorated;
- there are disagreements over contractual obligations, performance, payments or commercial expectations;
- the parties want to preserve an important commercial relationship while resolving their differences;
- multiple stakeholders, advisers or decision-makers need a clearer framework for discussions and decision-making;
- a difficult negotiation or settlement meeting would benefit from independent facilitation;

A flexible intervention

Facilitation can be used before a disagreement develops into a formal legal dispute, or alongside an existing legal or dispute-resolution process. Sometimes, a facilitated conversation or series of meetings is all that is needed to help move matters forward.

My approach is tailored to the circumstances and the people involved. I can help the parties re-establish communication, agree a constructive process for discussions and explore potential solutions.

If you are dealing with a difficult commercial dispute or negotiation where independent facilitation could help, please get in touch for a free initial discussion.

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