



# A Pain-Free Approach to Tooth Restoration

Presented to [Acquirer Name] | May 2026



# Welcome

Dentavations, Inc.

## Today's Agenda

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01

### Introductions

What would your team like to learn and accomplish today?

02

### WaterJet Technology

A pain-free approach to tooth restoration

03

### WaterJet vs. Alternatives

Independent Midwestern University scorecard

04

### The Acquirer Business Case

Unit economics, workflow integration, and revenue model

05

### Live Demonstration

System walkthrough & video demonstration

06

### Why Dentavations Reached Out

Actively marketing the sale of this technology

# WaterJet Versus Alternatives

Independently Scored by Midwestern University

| Criteria                    | Drill/Burr  | Laser       | Air Abrasion | WaterJet    |
|-----------------------------|-------------|-------------|--------------|-------------|
| Lower Need for Anesthesia   | 3           | 8           | 4            | 8           |
| Onlays                      | 10          | 6           | 0            | 6           |
| Inlays                      | 10          | 10          | 7            | 9           |
| Crown Preps                 | 10          | 6           | 1            | 6           |
| May Cause Tooth Cracking    | 3           | 7           | 4            | 9           |
| Noise Level                 | 1           | 8           | 5            | 9           |
| Bond Strength with Etch     | 10          | 10          | 10           | 10          |
| Ease of Use                 | 10          | 6           | 7            | 9           |
| Lower Heat                  | 3           | 7           | 9            | 9           |
| Less Vibration              | 2           | 10          | 8            | 10          |
| Speed of Cutting            | 10          | 8           | 4            | 8           |
| Adjacent Tooth Safety       | 7           | 5           | 4            | 9           |
| Patient Comfort             | 3           | 8           | 7            | 9           |
| Equipment Price             | 10          | 2           | 5            | 8           |
| <b>Overall (10pt Scale)</b> | <b>6.57</b> | <b>7.21</b> | <b>5.36</b>  | <b>8.50</b> |

● 7-10   
 ● 4-6   
 ● 1-3



## 8.50

Overall Rating

**"Wow, you have a product."**

**"This is the perfect cut for a composite restoration."**

*Brad Smith, DDS  
Dean (Retired), Midwestern University, AZ*

**WaterJet scored highest  
across all 14 criteria**

8.50 vs. Laser 7.21 vs.  
Drill 6.57 vs. Air Abrasion 5.36

# WaterJet Technology

## Business Model

HW

### System Acquisition

Hardware sale to dental practices — IP Protected

\$\$

### Recurring Revenue

Patented abrasive mixture bottles — sold per use

TIP

### Nozzle Replacement

Consumable nozzle tips — IP Protected

SVC

### Annual Maintenance

Service contracts — predictable revenue stream

## Technology Validation

### Midwestern University School of Dentistry

- ✓ Bonding Strength
- ✓ Cutting Precision

### Top Five Global Dental Company

- ✓ Removal Efficiency vs Dental Burr
- ✓ Temperature Study — zero heat transfer
- ✓ Use on Live Patients

# 50+

Dentists Tested WaterJet on Actual Teeth  
All showed interest in integrating into practice

# The Acquirer Business Case

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Why WaterJet delivers a superior investment thesis vs. lasers

1

**Larger Addressable Market**

\$7.5K price point opens doors to 50%+ of dentists vs. 5-8% for lasers

2

**Patented Recurring Revenue**

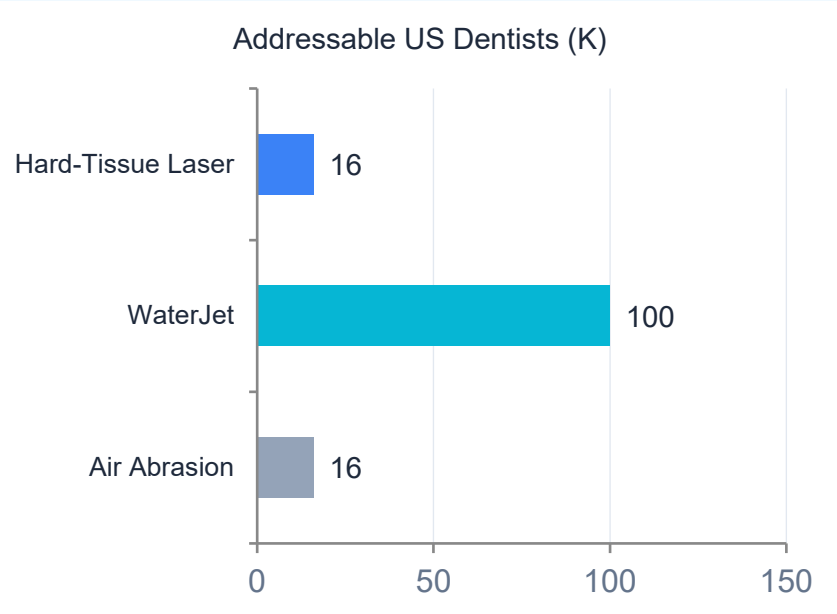
Protected consumable margin on every cavity — grows with install base

3

**Faster Adoption Curve**

<5 min transition time means faster market penetration and revenue ramp

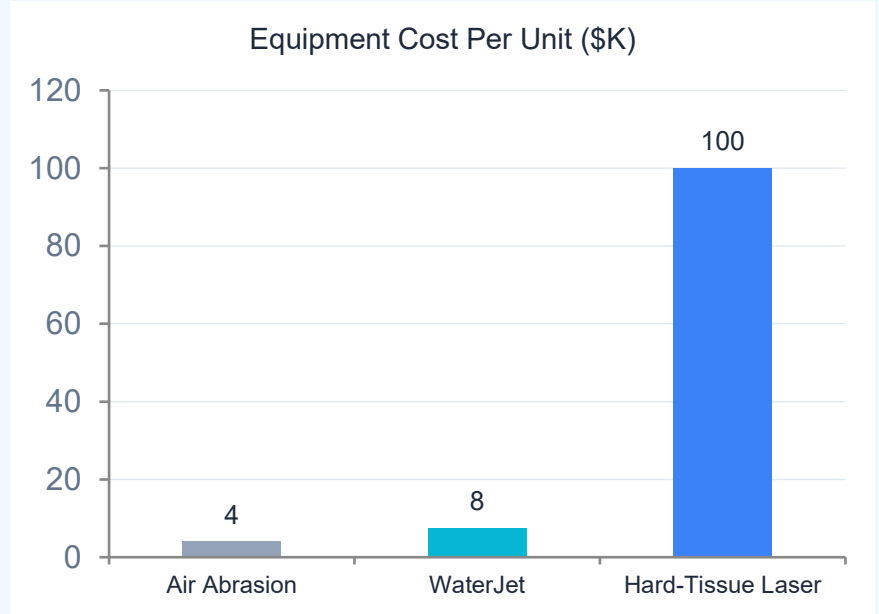
# Larger Market. Lower Barrier.



~8% adoption — low utility limits case breadth

~50% addressable — \$7.5K price + 80% of procedures

~8% adoption — \$100K barrier blocks 92% of dentists



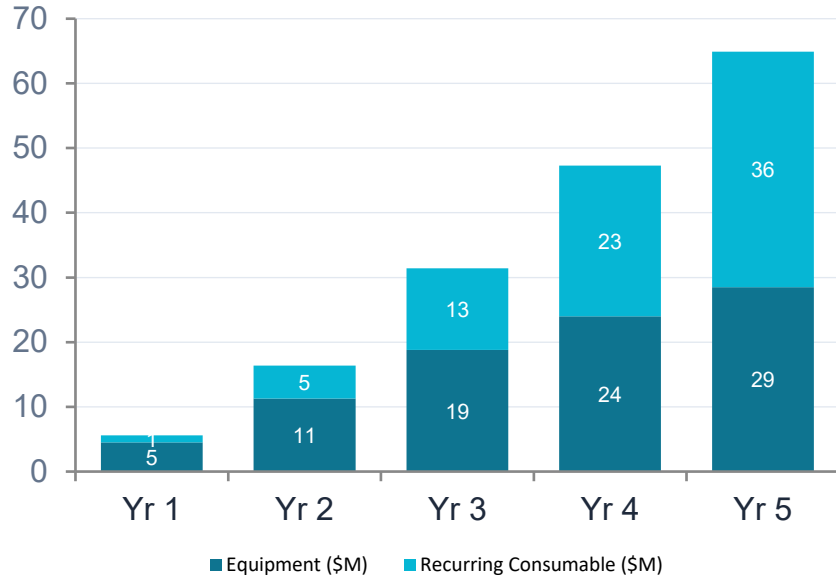
**WaterJet: 13x cheaper than lasers with 6x more addressable dentists**

**Of 200,000 active US dentists, WaterJet can reach 100K+. Lasers are structurally capped at ~16K by price.**

# 5-Year Acquirer Revenue Model

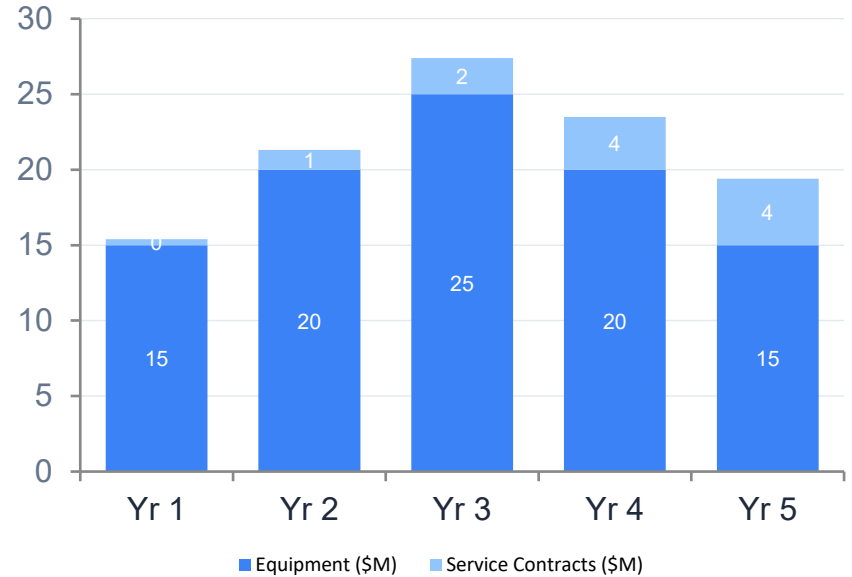
Same acquirer, same sales force | US market

### WaterJet — \$7.5K ASP



\$166M total | 47% recurring (patent-protected) | 11.6K dentists

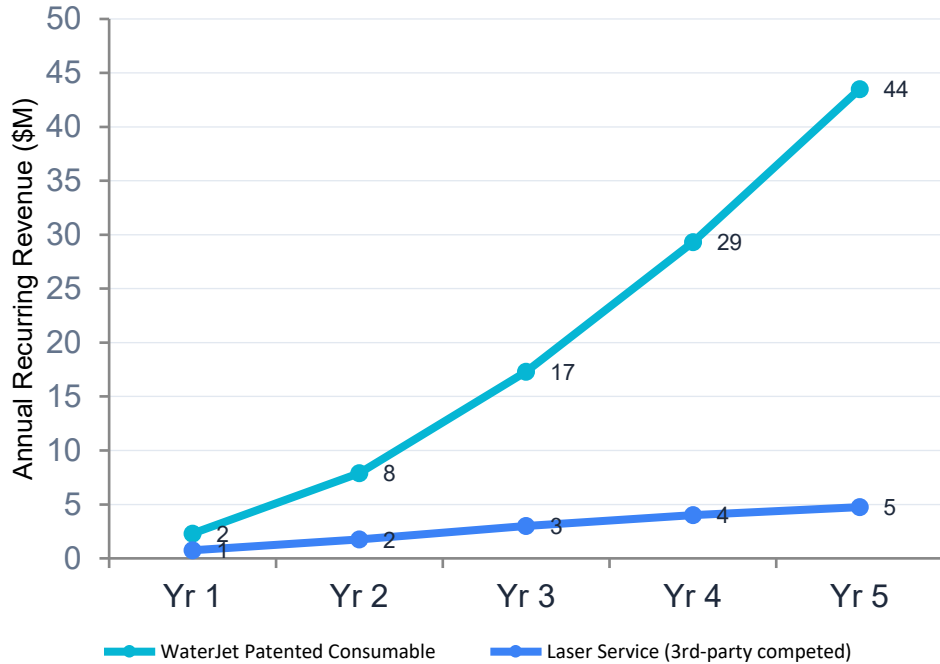
### Laser — Same Acquirer, \$100K ASP



\$107M total | 11% recurring (3rd-party competed) | 950 dentists

**By Year 5, WaterJet consumable (\$36M) EXCEEDS equipment (\$29M) — the business flips to majority-recurring**

# The Recurring Revenue Engine



## Per-Dentist Unit Economics

|                              | WaterJet      | Laser               |
|------------------------------|---------------|---------------------|
| Equipment                    | \$7,500       | \$60K-\$130K        |
| Annual Consumable            | \$3,750       | \$0                 |
| Annual Service               | \$0           | \$3K-\$8K           |
| 5yr Rev / Dentist            | \$26,250      | \$85K-\$170K        |
| Addressable (US)             | ~100,000      | ~16,000             |
| <b>Total Mkt Opportunity</b> | <b>\$2.6B</b> | <b>\$1.4-\$2.7B</b> |

WaterJet consumable is PATENTED — laser service is not

# Workflow Integration

WaterJet slots into existing practice flow — no disruption

## A Typical Morning | 8 Patients

| 8:00               | 8:30         | 9:00            | 9:45              | 10:15               | 10:45         | 11:15                | 12:00               |
|--------------------|--------------|-----------------|-------------------|---------------------|---------------|----------------------|---------------------|
| Pt 1               | Pt 2         | Pt 3            | Pt 4              | Pt 5                | Pt 6          | Pt 7                 | Pt 8                |
| Class II composite | Sealant prep | Full crown prep | Class I composite | Class V restoration | MOD composite | Crown prep + buildup | Class III composite |
| WaterJet           | WaterJet     | Drill           | WaterJet          | WaterJet            | WaterJet      | Drill                | WaterJet            |

WaterJet (6 of 8 patients)

Drill — same as always (2 of 8)

## Why This Matters to an Acquirer

0

tools replaced

### Nothing Gets Removed

The drill stays in the operatory. WaterJet adds capability — it doesn't ask the dentist to abandon anything. Zero disruption to existing workflow.

75%

of patients needle-free

### Anesthesia Wait Eliminated

For 6 of 8 morning patients, the 10-15 min numbing wait disappears entirely. That's 60-90 minutes of recovered chair time before lunch.

<5

min to transition

### < 5 Min Learning Curve

The WaterJet feels like a handpiece because it is one. Dentist's existing muscle memory transfers directly. No new modality to learn, unlike lasers.

No technology eliminates the drill — not even a \$130K Solea. WaterJet doesn't pretend otherwise. It just makes 80% of the day painless.



*Almost 100% sure that this device will be cleared via the 510(k) process*

— FDA Chief of Dental Device Branch

## Intellectual Property

- ✓ Multiple Patents Issued — Domestic & International
- ✓ Multiple Disclosures to File
- ✓ Patented abrasive mixture = protected recurring margin

## Regulatory

- ✓ 510(k) Pathway confirmed
- ✓ FDA Pre-Submission Meeting held
- ✓ Multiple Predicate Device Options identified

# Outreach to Sell the Company

## Our Process

40+

of the world's largest dental manufacturing and supply companies contacted

Multiple key players contacted in each  
Multiple organizations have replied  
Meetings scheduled — in-person and remote

- ✓ Comparable introduction sent to top domestic and international dental companies
- ✓ Multiple parties have responded and meetings are being scheduled
- ✓ LOI expected by end of Q1 2026 from qualified party

## Our Expectations

1

**LOI**

Letter of Intent by end of Q1 2026

2

**NDA**

Executed between both parties

3

**Data Room**

Full access to due diligence materials

4

**Deep Dive**

Deeper technology exploration and demo

# Thank You for Your Interest

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## Q & A

We welcome your questions about WaterJet technology, market opportunity, and the acquisition process.

## Your Next Steps

- Execute NDA to access full data room
- Schedule in-person demonstration
- Submit Letter of Intent (LOI)