

A down payment is the amount of money you will put down on the purchase of a home. Your down payment amount will be deducted from the purchase price; your mortgage will cover the remaining price of the home. We can help you walk through the entire mortgage process. Let's get you started on your mortgage journey!

Tips to jump-start your down payment savings:

STEP 1: Create a Clear Savings Goal

Determine how much you wish to spend on your first home and start building towards your minimum down payment (5% of the purchase price).

i.e. \$350,000 purchase price x .05 = a savings goal of \$17,500.

STEP 3: Pay Yourself First

The best way to do this is to set up an automatic deposit to your savings account. Set it and forget it.

Minimum Down Payment Requirements:

- Homes up to \$500,000 = 5% of the purchase price
- For homes more than \$500,000 and less than \$1,000,000 = 5% on the first \$500,000; 10% on the remaining balance
- For homes \$1,000,000+ = 20% (or greater)

STEP 2: Cut Your Spending

Where you can trim your expenses?

ie. Eat-in/save dining out for special occasions, cut the cable, trim your clothing/entertainment budget.



STEP 4: Add to Your Income

If you have the space in your life to pick up a side job this is a great way to turbo charge your income and savings. Both of which can assist you in getting to that down payment faster!

Gifted Down Payment:

Gifted funds can make up part of, or all of your downpayment; funds are considered a gift if:

- they are provided by an immediate family member
- there is no requirement to repay the funds
- there is proof of funds transferred into home buyers account (ask your Axiom Agent for more details)



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