



CATALYST PRODUCT GUIDE

ACCOMPLISHED - COLLABORATIVE - TRANSPARENT



CATALYST

YOUR SERVICE FOR CHALLENGER SCALE-UP



 CATALYST

A unique model with a personalised payment structure designed to reinvent the way recruitment is undertaken in the sector; facilitating start-ups, scale-ups and hyper-growth businesses with a **risk-free subscription model**.

The Barclay Hamp Catalyst provides you the complete landscape of the top agribusiness talent supplying you highly practical and detailed insights with data into your competition and the marketplace as a whole, enabling your businesses to grow with a roadmap and full confidence.

Along with our full market intelligence services and investigation into the competitors, insights into the global market and trends, Catalyst also offers you a full host of additional soft services.

This includes human resources, entry into countries, visa support and psychometric testing and one full search per annum, for free.

CATALYST: USE CASE

Client Brief

A rapidly scaling EU-based organisation had need for a **Chief Scientific Officer** in order to build stability and clarity in the various R&D programs they had operational. This required someone who had big company experience but would be able to work within the confines of a smaller, scaling organisation in a tricky location within the Western EU that is not a hotspot for this sort of talent.

Barclay Hamp Input

With our Catalyst product, Barclay Hamp were able to identify and present a highly relevant shortlist of 5 profiles befitting the requirements of the client with the added convenience of payment terms to suit them. This allowed the client to commit to hiring a C-Level executive whilst maintaining a positive cash flow to meet the daily requirements of the business.

Outcome

The client's growth has not been stalled by demands being placed on their cash flow whilst enabling them to meet some of the best CSO candidates in the industry.



CONTACT US

For further information on Barclay Hamp, please visit:

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Great communicators, hard and extremely fast workers, Barclay Hamp set up the relationship in no time and facilitated the process between all the parties with a high degree of professionalism and respectfulness. They accompanied the contract negotiations of both the client and I until completion, always being aware of keeping the right confidentiality and interests of all parties. It is therefore without reserve that I can recommend Barclay Hamp for all services related to filling key positions in the Agribusiness industry

CEO, Start up, USA

Professionalism - efficiency - transparency. These are the qualities that describe Barclay Hamp and the way they conceive their business. Well connected and introduced in the Agri-business industry, Barclay Hamp contacted me for an executive position proposal.

VP R&D Candidate, EMEA



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