



metriq.

commercial management | risk management
dispute avoidance & resolution

We provide tailored commercial support and strategies aligned to your project's objectives and contracting model.

At **metriq**, we develop and implement commercial strategies that optimise revenue and minimise risks. Our team is proficient in all aspects of commercial management, including tendering, procurement, contract administration, risk management, and dispute avoidance and resolution.



A partnered approach to success

At **metriq**, we prioritise understanding our clients' requirements and project objectives. This insight enables us to make informed, strategic decisions that drive the best possible commercial outcomes.

Our hands-on, proactive approach means we work closely with you throughout the project lifecycle – providing advice that enhances revenue, optimises cost efficiencies, and mitigates risk.

Importantly, we don't just respond to challenges – we anticipate them. By equipping your team with the right insights and solutions, we help you navigate complexity with confidence, ensuring your project objectives are achieved.

Through a combination of strategic foresight and practical execution, we provide the commercial clarity needed to drive successful project outcomes – returning confidence and control.

We provide proactive commercial strategies designed to:

- Maximise project value by protecting and pursuing contractual entitlements.
- Reduce risk exposure through commercial governance.
- Improve cost efficiencies by introducing robust financial controls.
- Proactively manage disputes - focusing on avoidance first, and resolution when necessary, to keep projects moving forward.

As partners in your project's success, we ensure every decision is commercially sound, strategically driven, and focused on outcomes:

- We can integrate seamlessly with your team, aligning strategies with your objectives.
- Our expertise spans the entire project lifecycle, ensuring successful project readiness, effective contract administration, and close-out.
- We navigate complexities with precision, delivering commercial certainty at every stage.



A photograph of a modern building with a glass facade, showing reflections and architectural details. The image is partially obscured by a dark blue diagonal band that serves as a background for the text.

We don't just respond to challenges, we anticipate them.

Success in projects isn't just about solving problems – it's about staying ahead of them. At **metriq**, we take a proactive, strategic approach to commercial management, identifying risks early, maximising opportunities, and keeping projects on track. We don't wait for challenges to arise – we anticipate them, equipping you with the insights and strategies needed to maintain control and certainty at every stage.

We deliver forward-thinking solutions that protect your commercial interests, enhance financial performance, and prevent disputes before they escalate. Our expertise covers the entire project lifecycle, with services tailored to each stage to ensure every decision is commercially sound, strategically driven, and focused on achieving successful outcomes.



Services

→ 1 | Contract Reviews

Our services include contract benchmarking to help you understand your contractual risk and obligations, allowing you to make informed decisions prior to execution.

→ 2 | Project Readiness

We can aid in the preparation of notice templates and flow charts, to help you navigate your contracts and ensure your contractual obligations are met with precision and clarity.

→ 3 | Tendering & Procurement

We offer end-to-end procurement solutions encompassing the development of tailored procurement strategies, efficient supply chain management, and expert guidance throughout the tendering and procurement process.

→ 4 | Change Management

Our services extend to comprehensive scope and value management, ensuring project alignment with your goals, as well as management of variations and contractual changes for seamless project adaptation.

→ 5 | Risk Management

We facilitate stakeholder workshops and employ risk identification techniques, followed by both qualitative and quantitative risk analysis, to craft robust risk treatment plans and effective mitigation strategies for your project.



Services

→ 6 | Quantification, Project Financial Control & Reporting

We specialise in quantification, contract valuations, cost control, and project financial reporting, ensuring maximum results by positioning your team to influence outcomes in advance and ensure your projects stay on track financially.

→ 7 | Contract Administration

We excel in contract administration, offering meticulous preparation of notices, variation valuations, and precise submissions to ensure seamless project execution and compliance with your contractual obligations.

→ 8 | Claims Preparation & Management

Our services encompass crafting claims strategies and providing expert entitlement advice, proficiently preparing, and defending claims, and conducting thorough forensic quantum and cost analysis.

→ 9 | Security of Payments Disputes

We are here to help you navigate the complexities of security of payments legislation and provide advice in connection with jurisdictional compliance. We can support you in preparing an adjudication application or responses in compliance with requirements of the relevant security of payments legislation in your jurisdiction.



→ 10 | Project Management

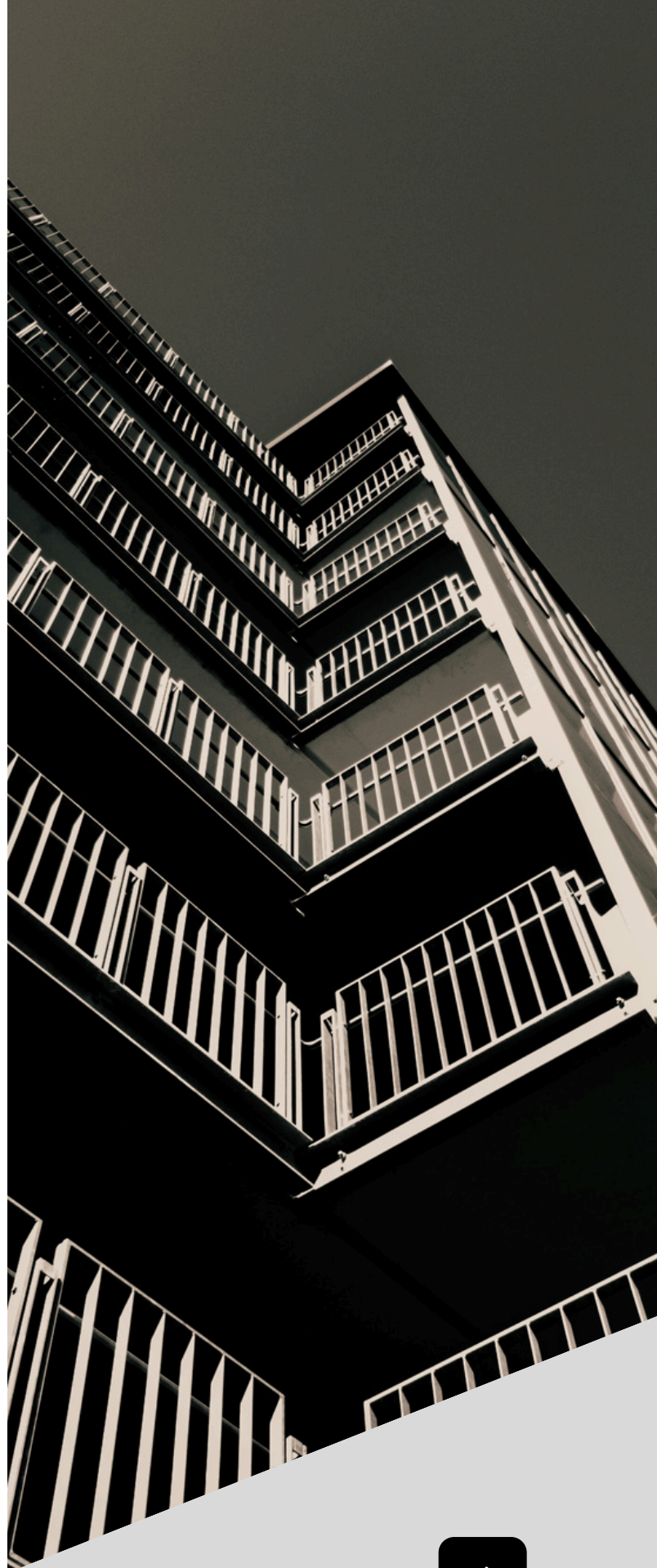
We provide project management, offering detailed planning, seamless coordination, and vigilant oversight to drive projects towards successful completion. With a focus on anticipating challenges and fostering clear communication with all stakeholders, we ensure that every aspect of your project runs efficiently, meets deadlines, and stays within budget.

→ 11 | Governance & Due Diligence

We work closely with our clients to develop customised commercial policies and procedures through insightful business and project improvement reports. Our focus extends to enhancing the effectiveness of governance through compliance and improvement audits.

→ 12 | Commercial Training

We offer training sessions covering essential topics in commercial management best practices, as well as a wide array of key industry-specific commercial and legislative subjects to improve commercial awareness and empower your team with the knowledge and skills needed for success.



Solutions across the entire project lifecycle



Phase 1 – Concept & Feasibility

1 | Contract Reviews
5 | Risk Management
6 | Quantification, Project Financial Control & Reporting
11 | Governance & Due Diligence



Phase 2 – Pre-Contract

1 | Contract Reviews
3 | Tendering & Procurement
5 | Risk Management
6 | Quantification, Project Financial Control & Reporting
11 | Governance & Due Diligence
12 | Commercial Training



Phase 3 – Handover

2 | Project Readiness
5 | Risk Management
10 | Project Management
11 | Governance & Due Diligence
12 | Commercial Training



Phase 4 – Delivery

3 | Tendering & Procurement
4 | Change Management
5 | Risk Management
6 | Quantification, Project Financial Control & Reporting
7 | Contract Administration
8 | Claims Preparation & Management
9 | Security of Payments Disputes
10 | Project Management
11 | Governance & Due Diligence
12 | Commercial Training



Phase 5 – Completion & Close-out

7 | Contract Administration
8 | Claims Preparation & Management
9 | Security of Payments Disputes
10 | Project Management
11 | Governance & Due Diligence
12 | Commercial Training

Sectors

Sectors in which we operate



Building

Healthcare



Mining

Maintenance



Infrastructure

Transport



Utilities

Energy



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