

EST. 2019

FULLY-INTEGRATED  
FILIPINO CORPORATION  
**40MW**  
PORTFOLIO



#### COMPANY DETAILS:

##### SEC REGISTRATION

NO.: CS201961689

INDUSTRY: S96400

##### TIN NUMBER

742-269-413-000

#### MANAGEMENT TEAM:

##### KARL IVAN ESTADOLA

CEO/ PRESIDENT

7 Years in RE EPC

##### BEDA ESCOBEDO

COO/ TREASURER

10 Years in RE EPC

##### RENNIS SIEGUE

PROJECT DIRECTOR

8 Years in RE EPC

magnusenergy.ph/  
 Magnus Renewable Tech Corp

#### CORE COMPETENCY MATRIX

With a growing presence across the Philippines, our diverse and expanding team—empowering women in key roles—drives our ability to serve more communities. This growth isn't just in numbers; it's a reflection of our deepening impact, delivering reliable solar solutions and making clean, affordable energy a reality for every Juan.



**201%**

YoY Growth in installations in the past 4 years

#### IMPACT ON CLIMATE

~Magnus delivers clean energy to underserved communities at zero upfront cost. In remote areas with the highest electricity rates, we power local tourism, SMEs, and families—offering 5% to 40% lower monthly fees. By combining our proprietary wind technology with proven solar systems, Magnus makes reliable, affordable energy accessible to those who need it most.

#### IMPACT ON GENDER

~As a women-led enterprise with 70% empowered female workforce—from engineers to office administrators—MAGNUS is breaking barriers in the energy sector. We champion gender inclusion in a male-dominated industry, proving that women can lead innovation, drive technical excellence, and shape the future of clean energy in underserved communities.

## 01 PROBLEM

~The Philippines has the second-highest electricity rates in Southeast Asia, with many remote communities paying excessively high prices for unreliable power. This energy burden limits economic growth, especially for small businesses and families, and disproportionately impacts women who manage household energy needs.

~Magnus exists to solve this. By providing affordable solar energy solutions with zero upfront cost and up to 40% lower monthly fees, we empower communities and foster inclusive growth—supported by a workforce that is 70% women-led, from engineers to administrators.

## 02 MARKET

~200 - 1400 MW installed solar rooftop today vs 84GW max rooftop in the future with majority of retail and corporate customers in the Philippine grid reliant on grid power

~25 million households electrified vs 28 million (91% electrification) needed for 100% electrification with 1.3 unserved households in off-grid areas

~Some households, despite electrified, only have 6-8 hours of electricity per day specially for outside off-grid and some electric cooperatives

#### Notable Marketing Approach

1. Established strong market presence with proven solar installations.
2. Continuously innovate to improve customer experience and system efficiency.
3. Strengthen partnerships with LGUs and community stakeholders for deeper trust.
4. Leverage project financing and scalable models for rapid growth.
5. Explore new investment structures and digital platforms to lead market expansion.
6. Expand partnerships with industry competitors.

## 03 INDUSTRY

~While several players compete in the Philippine solar market, Magnus Renewable Tech Corp stands out as the fastest-growing company dedicated to making solar PV systems and electricity truly affordable for every Juan. Unlike traditional developers focused on large-scale or urban projects, Magnus targets underserved communities with zero upfront cost solar leasing and innovative investment models.

~Our deep community partnerships, women-led workforce, and scalable approach enable us to rapidly expand access to clean, low-cost electricity—empowering Filipinos across the archipelago while staying true to our vision of affordable energy for all.

## “EMPOWERING LIVES: MAKING RENEWABLE ENERGY, SOLAR, ACCESSIBLE & AFFORDABLE FOR EVERY JUAN”

## 04 REVENUE MODEL

**EPC:** Full turnkey solar solutions, from design and procurement to installation and commissioning, ensuring optimized, hassle-free systems.

**Subcontracting:** Specialized construction services, especially for mounting systems, trusted by major developers for large-scale solar builds.

**Solar Lease:** Zero upfront cost solar solutions for SMEs, commercial, and residential clients, offering immediate savings and clean energy access.

**Operations & Maintenance:** Reliable operations and maintenance, including real-time monitoring and scheduled servicing to maximize system performance.

**Project Development** – Emerging utility-scale projects in partnership with distribution utilities, now under legal structuring with key industry players.

## 05 WHY INVEST IN MAGNUS?

#### Magnus is not just growing—we're profitable.

~Our three revenue streams (EPC, O&M, and leasing) ensure recurring income and cash flow stability. Leasing, in particular, allows us to scale with predictability, while EPC gives us capital injection for reinvestment. With lean operations, low customer acquisition costs, and expanding contracts, our financial runway is strong—and designed for healthy expansion.

~Magnus Renewable Tech Corp has proven itself through real traction, resilient execution, and a vision that meets the moment.

~**We're growing fast—but sustainably.** We're profitable despite starting from zero. And we're solving a real, urgent, and nationally significant problem. With the backing of trusted partners and investors already onboard, we're inviting you to join our mission—to invest in a future powered by purpose.

FINANCIALS	2021	2022	2023	2024
REVENUES	65,232,195.93	94,542,255.25	68,543,238.71	104,307,316.90
OPEX	4,049,842.26	4,917,014.84	7,652,133.42	24,886,321.84
GROSS PROFIT	8,297,058.61	10,707,338.21	15,551,171.85	33,536,616.99

