

## **L. ARTHUR VERMILLION**

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Professional Change Agent experienced in decisive operational leadership, driving significant achievements in cost control, strategic initiatives, organic, and inorganic growth. Driving performance through a sound, practical management style centered on impact driven models and strategies. An exceptional collaborator, cultivating a positive presence throughout entire organization. Delivering dramatic improvements in quality and financial performance driven by Six Sigma tenets, Lean strategies, and metric-based management. Extensive business background in Middle East and multi-cultural environments.

### **SELECTED ACCOMPLISHMENTS**

#### **Leadership**

- Managed global QA budget by establishing budget reports for all directors, staffing expectations and restrictions and approval processes for costs. Reduced global QA budget by \$6.3M; a 34% reduction.
- Restructured facilities internal teams between capital and management projects resulting in savings of \$1M/year on capital projects through direct management and \$200K/year staff savings.
- Established strategic cost savings initiative by employing internal teams across multiple departments, delivering \$1M annual savings.
- Restructured global QA staff; eliminating 18 positions, including 1 VP and 3 director levels and creating 14 new positions to operate more efficiently while saving \$900K/year.
- Outsourced US QA support staff to low cost center country using subcontractors, generating \$600K annual savings and providing a more flexible support model for all global staff while remaining compliant with Europe's new GDPR regulations.

#### **Processes**

- Directed "**Bullet Trains**" Cost strategic cost saving programs with eight multifunctional teams across all divisions. Identified new cost initiatives and drove implementation to save \$11.4M annually.
- Restructured 30 global corporate leases/year resulting in \$8M/year savings using strategic real estate partners.
- Implemented "**Paper Out**" project reducing global printing costs; removed all desktop printers globally; built out network printers and shared print servers to monitor printing volume; Realized annual savings after 18 months of \$2M/year, a 30% reduction.
- Established performance metrics and targets for all QA staff allowing leadership to manage directed tasks more efficiently and make better informed staffing decisions.
- Created an internal Operations Center and established business continuity work flow & process hierarchy to manage global significant risk events. Utilized process successfully during the Uganda riots in 2009, the earthquake in Chile 2010, and the riots in Thailand 2011.
- Implemented global time and expense reporting system for 26 US government contracts spanning Africa and the Middle East allowing contractors to be paid on time while decreasing invoicing errors.

## SELECTED ACCOMPLISHMENTS (cont.)

### Systems

- Combined regulated QMS and SOP management software systems into a single SaaS platform, creating early warning enterprise risk capability, additional reporting, and savings of \$500K/year.
- Moved company's global clinical operating procedures in a highly regulated space from an in house failing customized system to a cloud based best in class SaaS platform, creating an FDA compliant environment for clients and regulators.
- Implemented ERP system (SAP) across three company divisions: replacing existing failing financial/HR/Reporting platforms without customization

## PROFESSIONAL WORK HISTORY

### **RISE Sr. Project Leader – AMI Expeditionary Healthcare** 2021 – Present

- Directing a \$48MIL Healthcare CDC Grant for Penn Dept of Health delivering Training and Emergency responses to 1,100+ Long Term Care Facilities across Pennsylvania

### **G5 Project Leader and Special Projects – Amentum – Arlington, VA** 2018-2021

- Directing a \$130+MIL international project delivering equipment and training to multiple west African countries for the US Dept of State
- Implementing global process improvement initiatives across the PAE enterprise

### **Vice President Quality Management Operations - ICON ~ North Wales, PA** 2014 – 2018

- Lead a Global QA team in SOP management, QMS system management, metrics & analysis.

### **Executive Director, Real Estate & Facilities – PPD, Wilmington, NC** 2010 – 2014

- Led a Global Real Estate & Facilities operation and team managing:
  - 200 Real Estate & Facility management in 85+ offices & labs across 40+ countries
  - Environmental Health & Safety
  - Global Safety & Security / Global Business Continuity

### **Executive Director Competitive Intelligence – PPD, Wilmington, NC** 2009 – 2010

- Created Competitive Intelligence Department that researched and coordinated timely critical business and analysis information to senior staff.

### **Director of Corporate Operations – Altegrity, Falls Church, VA** 2005 –2009

- Reporting to CFO; served as Member of Extended Executive Staff with verifiable success achieving process improvement objectives.

## EDUCATION/SCHOOLS

University College Dublin; International Business: 2016

Lean Six Sigma Black Belt; The George Group: 2007

US Army National Guard, 20<sup>th</sup> Group 2000-2001

US Army Middle East Intelligence Specialist: 1991–1995

Defense Language Institute Monterey, CA; Arabic and Iraqi: 1992

University of North Carolina at Chapel Hill; Bachelor of Arts: 1990

**CLEARANCE/ASSOCIATIONS**

Linguistic Certifications; Standard Arabic, Iraqi and French

Prior Top Secret Security Clearance; SCI: Full BI

US Chess Federation (Lifetime Member)