



ROTHMAN ASSOCIATES

Wholesale Distributor of Fine Fabrics

May 29, 2019

Ref: Price Increase

Dear Valued Customer,

Please be advised that as of July 1st, 2019 prices will increase due to the government's implementation of the tariff tax. You may not have realized that in September 2018, there was a 10% tariff tax that we absorbed in effort to maintain our competitive pricing that we are so well known for. Sadly, it is no longer possible to keep these prices, especially with the tariffs increasing to 25%.

Since many of our products are made in China, the tariff tax will be included within the new unit price, not as a separate line item. Rothman Associates understands your concerns and the inconvenience this may cause you, thus a minimal increase as possible will be in effect. We are committed to provide you with great products, and at the best price.

Considering the increase, the new price list for 2019 will be enforced on July 1st. We will honor the old prices to any orders that we have in our inventory. We are stocked well, so you may want to take advantage of this.

We thank you for your business and hope you understand the unavoidable but necessary price increase.

If you have any questions or concerns, please don't hesitate to contact me.

Sincerely,

Shannon Rothman

President

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