Exhibitor Checklist

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P North Dakota State Fair Center | ■ October 18–19, 2025 | 10:00 AM – 5:00 PM

Use this checklist to ensure you're fully prepared and making the most out of your exhibitor experience!

Sefore the Expo
Complete Registration & Submit Payment sooth registration must be paid in full to secure your spot at the show.
Review Exhibitor Kit Make sure you're familiar with move-in/move-out times, booth specs, parking, and set-up instructions.
Reserve Add-Ons (if needed) Order additional tables, electricity, signage, carpet, internet access, or other booth extras.
Sign Up for an Express Talk pots are limited! Deliver a 10–15 minute booth talk on a fun, informative topic or product romo. Talks will be featured in the printed program and on the website for extra visibility!
Explore Sponsorship Opportunities soost your brand awareness with upgraded visibility through banner placement, program eatures, digital ads, or presenting sponsorships. Contact our team to find a package that fits your oals!
Promote Your Booth hare your participation on social media, email newsletters, and your website. Use the official vent hashtag to get noticed!
Plan a Show-Only Special or Giveaway antice buyers to act now with limited-time show pricing or exclusive offers.
Prepare Marketing Materials ring plenty of business cards, flyers, signage, and promotional materials to distribute during the how.

☐ Send Us Your Business Info Submit your company description and logo for inclusion in the event program and on our website.
During the Expo
☐ Check In at Exhibitor Registration Pick up your badges and final details upon arrival.
☐ Engage Attendees with Demos or Activities Create a hands-on experience that draws a crowd and sparks conversation.
□ Network with Other Vendors & Sponsors Build relationships that could lead to collaborations and future business.
☐ Collect Leads & Contact Info Be ready to capture attendee info—plus, we'll provide a full attendee list with contact details after the show!
After the Expo
☐ Break Down Booth by 11:30 PM Sunday Please do not begin tear-down before the show ends at 5:00 PM.
☐ Follow Up with Leads Send thank-yous, offers, and additional info to attendees who stopped by your booth.
☐ Share Photos & Highlights Online Keep the momentum going by posting your booth experience and tagging the event.
☐ Send Us Feedback Help us improve by sharing your thoughts about the event!