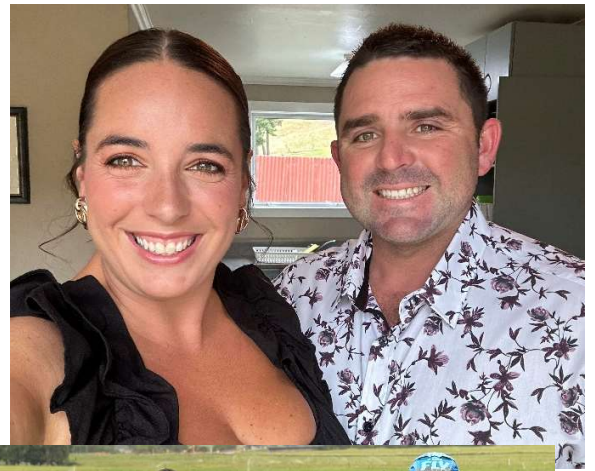


2025

Cameron & Cassandra Spencer

Profile



52 Daltons Road, RD1,
Havelock, Marlborough
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CAMERON & CASSANDRA SPENCER

DATE OF BIRTH Cameron – 17th July 1988
Cassandra – 31st January 1993

CURRENT Current 50/50 Contract – Dalton Downs, Havelock, Marlborough (650 Cows)
SEEKING 50/50 Sharemilking : Equity Partnership : Open to different dynamic setups and variations of these two options.

ABOUT US We are a focused and driven couple with high goals and a real passion for the dairy industry. We have been married for 7yrs, with three beautiful girls (Mackenzie 8yrs, Sienna 5yrs and Kaylee 2yrs). Cam has over 20 years of experience in the dairy and agriculture industry; whilst Cassy has 10 years' and was previously an international travel consultant for 3 years.

We started our share milking career in 2014 where the payout dropped to \$3.90, which for some was detrimental, however we were able to see the positives in our position, which enabled us to learn the core structure of our business, budget effectively and the importance of value in having close and strong relationships with our staff, farm owner, consultant, and all other professionals we use. We lower ordered the 800 cow farm for 4years, building our equity in the form of young stock to enable us to progress to 50:50 share milking in the 2018-19 season. We held our first 50:50 sharemilking position (in Bayswater, Southland) for 5yrs until the farm was put on the market and sold. We then made the big move from the bottom to the top of the South Island – Marlborough, where we are currently in our second season of 50:50 sharemilking 650cows.

In 2019, we completed 'Farming to Freedom', a course which helped solidify our vision, purpose, and values and where we are heading within the dairy industry. It allowed us to take a step back from the daily grind of running the farm and focus on expanding our business and growing our equity. Five years ago we entered the Dairy Industry Awards where we obtained close runners up for the Otago Southland region. With diligence and hard work, we pushed ourselves to obtain this award, along with the merits for Pasture and Performance, and Livestock and Recording. The awards, along with farming to freedom, has helped to consolidate and validate what we are doing and where we are heading with our personal growth and within our business. It really highlighted how well we work together and showed that there isn't much we cannot accomplish when we have a passion for it. We are always looking at progressing and tackling the next big challenge that is in front of us.

We currently work alongside 'Kris Mac' a personal/business coach, who continues to harness our passion and drive, and use this to form achievable goals to succeed in growing and achieving our business ambitions by unlocking our full potential.

OUR VISION We strive to be successful, by always looking forward and trying to be innovative and pro-active, within our herd and our business too. Our family is our driving factor as we strongly believe in maintaining a good work / life balance for us to succeed as our family and business grow together. By setting up and maintaining good solid foundations, we want to create a sustainable business model that allows for future growth, and freedom of time. We value our relationships with our staff and business partners, as these relationships are the biggest part of this industry.

We will be successful in our operation by focusing on the key components required to running a striving business by:

- Communication and honesty
- Governance and Leadership
- Creating a learning environment, that allows for recognition and growth
- Excellent feed and Pasture budgeting and management
- Good animal husbandry
- Diligence – putting our best foot forward at all times
- Business management and forward technology
- Being flexible and open minded
- Health and safety

**SKILLS AND
QUALIFICATIONS**

Cameron Spencer:

Experience	20+ yrs in the industry, (7yrs 50:50, 4yrs Lower rder)
Animal	Health Trained by Teresa Moore (Veterinarian) Lamness Management and Hoof care by 'Dairy Hoofcare Institute New Zealand'
Milk Quality	Ag ITO Milk Quality Stages 1+2 certification
Effluent	"Dealing with dairy Effluent" AgITO course
Farm Safety	Farm Safe Awareness Course Farm Safe ATV and Tractor Course Currently using HAZRAD CO
Mating	Cam-Qualified AI Technician for LIC
Pasture	Weekly plating and reports – feed budgeting K-line irrigation
Farm Management	N.C.E.A level 4 Agriculture Extensive experience with high quality share milkers Regular meetings with reports 2007 Beasley cup winner – Waikato Best Modern Apprentice On Farm/Practical
Financial	We have an excellent understanding around our budgets and finances.
Dairy Industry Awards	2020 – Runners up, Otago Southland Region Merit Award: Pasture and Performance Merit Award: Livestock and Recording

Cassandra Spencer:

Animal	Primary ITO Level 3: -Cattle Breeding -Animal Health and Husbandry -Pastoral Livestock Production
Milk Quality	Primary ITO On farm Milk Quality (Milk Harvester)
Farm Safety	Farm Safe ATV and Tractor Course
Pasture	Weekly plating and reports – feed budgeting (Minda, Hawkeye, Agrinet .

Other

- Xero and Figured accounting software
- Certificate in Travel, Tourism and Business
(Sir George Seymour Nation College Of Airline, Travel and Tourism)
- National Certificate of Travel (Level 3 & 4)
- Computing (Level 3)
- Tourism Core Skills (Level 3)

EMPLOYMENT HISTORY *Cameron & Cassandra Spencer:***HISTORY**

2023- Present	Dalton Downs – Havelock, Marlborough 50:50 Sharemilking: 2.5staff – 242ha, 650 cows 2023/24: 1136kgMS/ha - 440kgMS/cow
2018-2023	Tatarepo – (Brian Borough) NZRPT – Bayswater Southland 50:50 Sharemilking: 2x Staff - 141ha, 410 Cows 2022/23: 1310kgms/ha – 451kgms/cow 2021/22: 1280kgms/ha – 450kgms/cow (Southland Drought) 2020/21: 1355kgms/ha – 465kgms/cow 2019/20: 1340kgMS/ha – 460kgMS/cow 2018/19: 1435kgMS/ha – 493kgMS/cow
2020 - Present	Lic – AI Run from Nov - Jan
2014-2018	South Uist Ltd (Roddy MacInnes) - Southland Lower Order Share Milkers: 3x Staff 236 ha, 780 cows, 1400kgMS/ha - 440kgMS/cow 350kg supplement feed / per cow
2012 – 2014:	Martin and Kim Axtens (Platinum Dairies) - Southland Farm Manager: 4x Staff 255 ha, 780 cows, 1430kgMS/ha - 485kgMS/cow 900kg supplement feed / per cow
2011	Mark and Jamie Perrot, Kakaho Road, Te Hoi 2IC – 4x Staff 370 ha, 900 cows, 1050kgMS/ha
2005 – 2010:	Chris and Teresa Moore (50-50 Sharemilkers) – on these farms: Mark and Sophie Dibley, Oturoa Road, Rotorua – 3 years Farm Manager (1 year), Herd Manager (2 years), 3 Staff 180 ha, 600 cows, 1150kgMS/ha Frank and Pam Dawson, Stopford Road, Te Poi – 1 year Herd Manager – 2 Staff 180 ha, 600 cows, 1000kgMS/ha

REFEREES

Cameron & Cassandra Spencer

Brian Burrough (CEO of Rural Equities Ltd)

Cell: -

Email: brian.burrough@ruralequities.co.nz

Jolene Germann – Farm Consultant

Agribusiness Consultants

Ph: -

Email: jolene@agribusiness.co.nz

Jack Ballam – Farm Consultant

Has been the previous consultant for the last 20yrs

Cell: -

Email: jack.ballam@lic.co.nz

Roddy MacInnes

(Previous Owner for Lower Order Sharemilking Job)

Cell: -

Email: macinnes.rodgy@yahoo.co.nz

Brett McDonough

Accountant (AgriFocus Southland)

Cell: -

Email: brett@agrifocus.co.nz

***** Contact us for phone numbers information *****

