

THE BUYER'S ROADMAP

PREPARING FOR CLOSING You will be finalizing your loan, reviewing documents, and discussing the findings from the inspection. Your agent will be managing this entire process for you.

CLOSING

This is the transfer of funds and ownership. A title company or an attorney typically acts as an independent third party to facilitate the closing.

MEET WITH A REAL ESTATE PROFESSIONAL

Discuss the type of home you're looking for, including style, price, and location.

WORKING WITH A REALTOR®
When you enter representation with a licensed REALTOR®, your best interest is met and you have professional and ethical guidance through your purchase.

GET PRE-APPROVED

You will need pay stubs, W-2's, and bank statements. Knowing what you can afford is critical to a successful home shopping experience.

SEARCH FOR HOMES

The fun part! Your agent will schedule showings and help you find the perfect home.

MAKE AN OFFER

Your agent will prepare the offer based on the price and terms you choose.

NEGOTIATION AND CONTRACT

It may take a few tries to get it just right, but hang in there. You're on your way!

IN ESCROW

You and the Seller have agreed to the price and terms. The home is effectively held for you until closing.

FINAL DETAILS

Perform due diligence, order the appraisal, conduct an inspection, and review terms with the lender.

CONGRATULATIONS!

YOU ARE A NEW HOMEOWNER!

THE CONTRACT

In most cases the contract provides you with a timeline to obtain financing, as well as time to inspect the physical condition of the home. Your REALTOR® will inform you of all your rights and responsibilities related to the contract.