

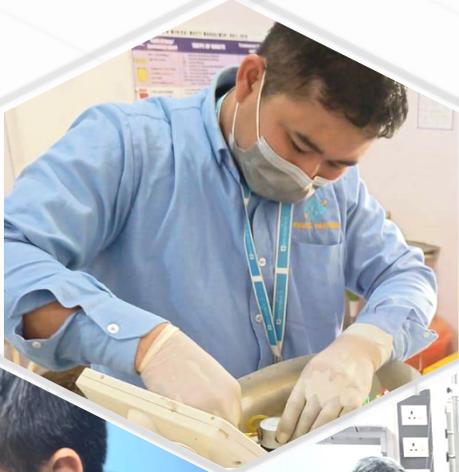


NECATEL SOLUTIONS PRIVATE LIMITED

Empowering Healthcare Through Technology & Service

An NABL accredited, ISO 9001:2015, ISO 13485:2016 Certified, ISO/IEC 17025:2017, ISO 7396-1:2016 Compliance Company

BIOMEDICAL ENGINEERING SERVICES



Necatel Solutions Private Limited:

Empowering Healthcare Through Technology & Service

Core Mission: *To bridge critical gaps in the healthcare industry by providing comprehensive Healthcare Technology Management services, ensuring the reliability and efficiency of medical infrastructure and equipment.*

Executive Summary:

Necatel Solutions Private Limited is a rapidly growing Healthcare Technology Management startup based in Imphal, Manipur in Northeast India, addressing a significant need for specialized services in calibration, testing, maintenance, and infrastructure development within the healthcare sector. It was founded by Tikendra Singh Nungleppam and Thokchom Suresh Singh on April 6, 2018 as a Private Limited Company and recognized by Startup India and Startup Manipur, Necatel has quickly established itself as a trusted partner for both government and private healthcare facilities. The company boasts a strong foundation built on quality, compliance, and a commitment to enhancing healthcare delivery through innovative solutions. With a proven track record, demonstrated by its crucial role during the COVID-19 pandemic and ongoing partnerships with the National Health Mission, Necatel Solutions presents a compelling investment opportunity in a high-impact sector.



Our Value Proposition:

Necatel Solutions Private Limited fills a critical void in the healthcare ecosystem by offering a comprehensive suite of services, ensuring the optimal performance and safety of medical equipment and infrastructure. Our core competencies include:

- **Healthcare Technology Management:** Providing essential Biomedical Engineering Services encompassing Calibrations, Testing, Validations, and comprehensive maintenance programs.
- **Medical Gas Pipeline Systems (MGPS):** Expertise in the design, installation, and maintenance of critical medical gas infrastructure.

- **Accreditation & Project Consultancy:** Guiding healthcare facilities through the complex processes of NABH and NABL accreditations, alongside offering expert consultancy in Project Planning, Detailed Project Reports (DPR), and Mechanical, Electrical, and Plumbing (MEP) services.
- **Water & Effluent Treatment Systems:** Designing, installing, and maintaining Pre-Treatment and RO Plants, as well as Effluent Treatment Plants (ETP), ensuring compliance and sustainability.
- **24x7 Digital X-Ray Services:** In partnership with the State Health Society, Manipur, we provide accessible and affordable digital X-ray services (AERB compliant) at selected public health facilities.
- **Biomedical Equipment Management and Maintenance Program (BEMMP):** A flagship initiative under the National Health Mission (NHM) aimed at maximizing the uptime and efficiency of biomedical equipment in public health facilities across Manipur, contributing to improved healthcare service delivery and cost optimization.

Competitive Advantages:

- **First-Mover Advantage in Northeast India:** Addressing a previously underserved market with specialized healthcare technology management services.
- **Strong Government Partnerships:** Demonstrated success in collaborating with the Government of Manipur and the National Health Mission, establishing credibility and long-term opportunities.
- **Comprehensive Service Portfolio:** Offering a diverse range of essential services, creating multiple revenue streams and reducing reliance on a single offering.
- **Unwavering Commitment to Quality:** Evidenced by a robust Quality Management System with multiple prestigious certifications, including:
 - NABL Accreditation (CC-3521)
 - ISO 9001:2015 Certification
 - ISO 13485:2016 Certification
 - ISO 7396-1:2016 Compliance Certification
 - ISO/IEC 17025:2017 Compliance Certification
- **Positive Social Impact:** Directly contributing to the strengthening of healthcare infrastructure and accessibility, particularly in underserved regions.
- **Experienced Leadership:** Founded by visionary leaders with a deep understanding of the healthcare landscape and a commitment to innovation.
- **Financial Stability and Growth Potential:** Achieved an average annual turnover of INR 1.54 Crore over the last three financial years, indicating a solid growth trajectory.

- **Tax Benefits:** Certified as an eligible business for income tax benefits under Section 80-IAC of the Income Tax Act, 1961.

Market Opportunity:

The Healthcare sector in India is experiencing significant growth, driven by increasing government investment, rising healthcare awareness, and a growing demand for quality medical services. The need for reliable medical equipment maintenance, calibration, and robust infrastructure is paramount. Necatel Solutions is strategically positioned to capitalize on this expanding market, particularly in the Northeast region, where specialized services are in high demand.

Achievements & Recognition:

- Healthcare Tech Startup Award – Global Triumph Foundations
- Certificate of Appreciation – Government of Manipur, Planning Department
- Finalist for the National Startup Award 2023

Investment Highlights:

- High-growth potential in a critical and expanding sector.
- Strong track record of successful project execution and government partnerships.
- Robust quality management systems and commitment to compliance.
- Experienced and dedicated leadership team.
- Positive social impact aligned with national healthcare objectives.
- Eligibility for income tax benefits under Section 80-IAC.

• Call to Action:

Necatel Solutions Private Limited presents a unique opportunity to invest in a socially responsible and commercially viable healthcare technology startup with significant growth potential. We are seeking strategic investors who share our vision of empowering healthcare through technology and service excellence. We invite you to partner with us as we continue to expand our reach and impact on the healthcare landscape.

Biomedical Engineering Services:

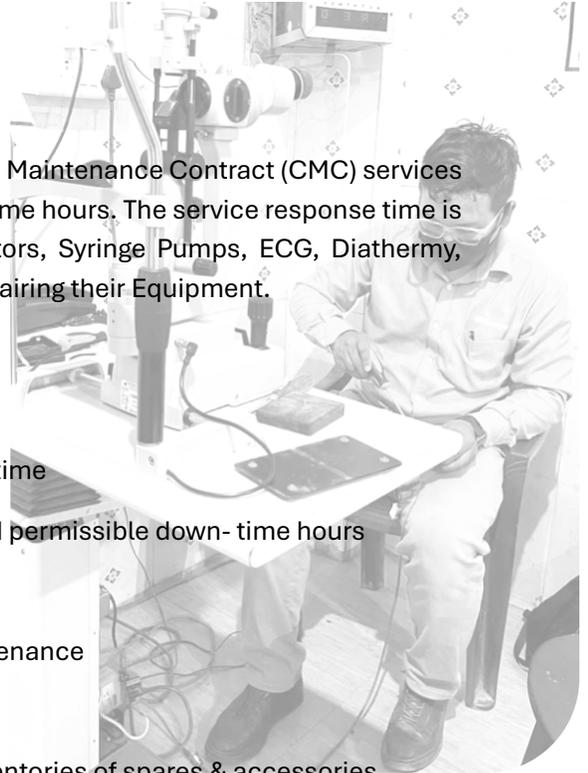
“World Class Biomedical Engineering Services at Doorsteps”

(Calibration, Testing, Maintenance of Medical Devices)

We provide Annual Maintenance Contract (AMC), Comprehensive Maintenance Contract (CMC) services for the upkeep of customers equipment and to reduce the downtime hours. The service response time is less than 24 hours. Standby Equipment (like Ventilators, Monitors, Syringe Pumps, ECG, Diathermy, Laparoscopic Set, etc) are provided for CMC customers while repairing their Equipment.

Advantages of Nectatel's BMES

- Track real time of your Critical Medical Device status
- Uptime of above 96% for Medical Devices at any point of time
- Stand by Unit support, when the breakdown hours exceed permissible down- time hours
- Quality indicators report as per JCI, NABH, NABL
- Cost Index of particular Medical Device on repair & maintenance
- Maximize your Hospitals working assets
- Routine Calibrations & Preventive Maintenance Large inventories of spares & accessories



Calibration:

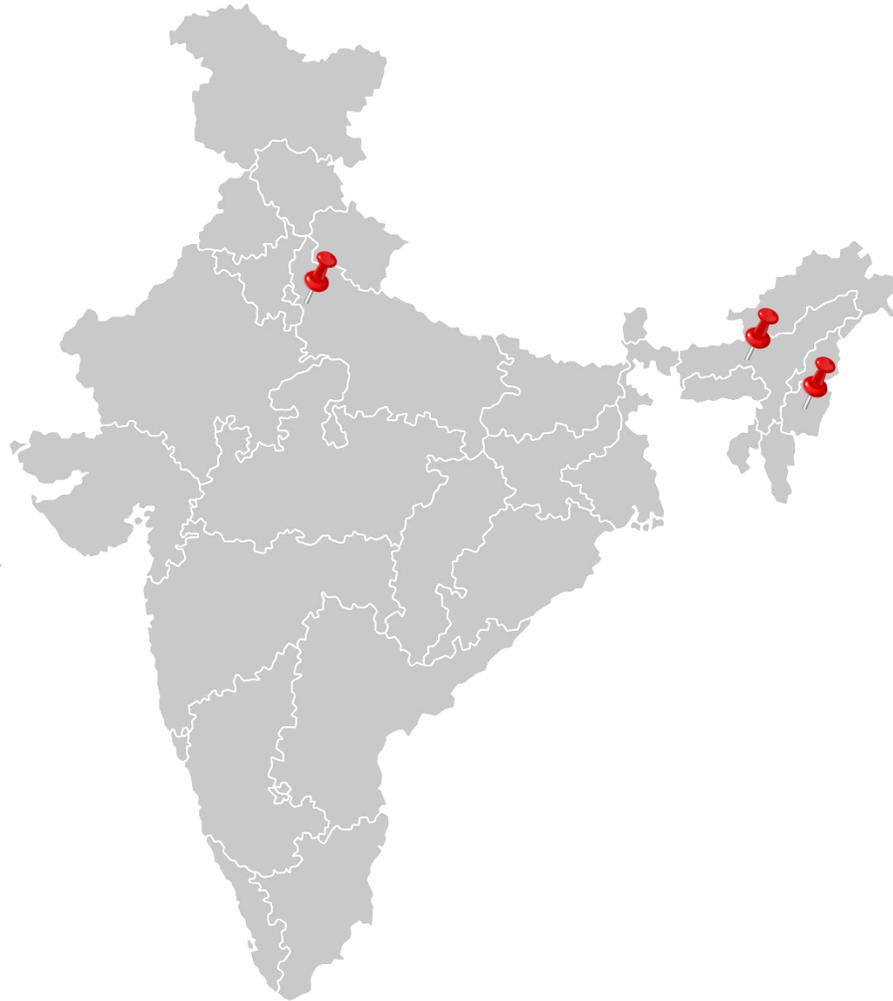
Our Calibration Team is led by Experienced Certified Calibration Professionals. We provide Calibration Services for various Medical Devices, Industrial & Scientific Instruments. Our calibration categories are classified into: 1) Medical Devices. 2) Electro - Technical. 3) Mechanical. 4) Thermal, etc.

Testing:

Our Testing Team is led by Certified, Experienced Professional. We provide Testing Services in various fields. Our Testing categories are classified into; 1) Medical Devices, 2) Mechanical, 3) Non-Destructive Testing, 4) Radiological QA, 5) OR/Clean Room Validation, etc.

Consultancy:

We offer Technical and Management Consultancy Services for obtaining certifications or licence on Quality Management Systems (QMS) of ISO, OHSAS, NABH, NABL, JCI, AERB, etc. We offer Project Consultancy Services, Turnkey Projects, Detailed Project Report (DPR) preparations, Architectural, Mechanical Electrical Plumbing (MEP) services for establishing or expansions of various Healthcare Institutes.



NECATEL SOLUTIONS PRIVATE LIMITED

Imphal (Manipur) | Guwahati (Assam) | Noida (NCR)

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