



09:22:18 From Karla Stephens: We welcome Dr. Will Moreland to CEO School!

09:22:41 From Karla Stephens : Welcome Everyone!

09:28:33 From Kahdija Imari: Thank you for your service!

09:31:19 From Karla Stephens: Creating Your Own Table(Brand, Business that Serves)

09:31:47 From Karla Stephens : 1. Self Awareness - Know what you bring. You ARE the table. You are enough!

09:33:37 From Karla Stephens: My Bank Account wasn't reflecting my Brilliance. -DrWill

 $09:34:34 \ \ From \ \ Karla \ Stephens: We're \ living \ in \ an \ amazing \ time. \ It's \ far \ easier \ to \ create \ your \ own$

table now than 10-15 years ago. -Dr. Will

09:36:42 From Karla Stephens : 2, Consistency - You have to get to the place where people 'know' like' and 'trust'

09:39:49 From Karla Stephens: Do you like sexy, ball-headed men?

09:39:52 From Karla Stephens: LOL

09:40:01 From Kahdija Imari : LOL Karla!

09:40:31 From Karla Stephens: Your consistency will breed confidence! -DrWill

09:41:31 From Kahdija Imari: That is a very important mistake..

09:42:05 From Kahdija Imari : Not a one

09:43:36 From Karla Stephens: 3. Preparation - You have to trust the opportunity is going to come!

09:45:08 From Karla Stephens : As an entrepreneur, you will do a LOT of stuff you won't get paid for!

09:45:53 From Karla Stephens: You have to be growing with your business. -DrWill

09:52:12 From Karla Stephens : Write down EVERYTHING you do!

09:53:27 From Karla Stephens: Write the Vision. Make it Plain. So other may run with it.

(something like that) 😁

09:54:49 From Karla Stephens : Find something you love doing and you will never work another

day in your life is a misconception. If you love it, you'll work harder for it to succeed!

09:55:47 From Karla Stephens : McDonald's doesn't have a best product. They have the best SYSTEM!.

09:56:46 From Lasean's iPhone: The system is trustworthy

09:57:00 From Karla Stephens: Google only answers the question you asked.

 $10:00:08 \ \ From \ \ Karla \ Stephens: Your \ gifts \ will \ make \ room \ for \ you \ that \ you \ aren't \ prepared \ for. \ -Lainika \ Johnson$

 $10{:}02{:}33\,$ From Asheenia : That just happen to me! My website isn't finished and I received a request for my site. :(

10:04:22 From Karla Stephens: Prepare to Win!

10:04:44 From Asheenia: Stay ready and you won't have to get ready. My Dad used to say that often.

 $10:\!05:\!10 \;\; From \;\; Karla \; Stephens: That's \; right \; Asheenia!$

10:05:36 From Karla Stephens: Is your business 'Tried & True?'

10:05:39 From Jamel "J. Faqz" Lashley: Everything is not what it seems. Everything that glitters

isn't gold. Get with someone that has been truly refined.

10:05:48 From Lainika E. Johnson : Amen

10:06:26 From Jamel "J. Faqz" Lashley : Get like 2 likes. 😂 🕖 😭

10:06:36 From Jamel "J. Fagz" Lashley: WALK HEAVY!! 🙌

10:06:56 From Karla Stephens: Jamel, 1.5 likes. LOLOL!

10:08:34 From Lasean's iPhone : Trust the system, Trust the process, be prepared

10:13:40 From Bernetta Ayers: I know that's right. He would have my attention too...! 😂

10:13:48 From Karla Stephens: Being 'Sure' of yourself.

10:14:56 From Bernetta Ayers : 😄

10:15:04 From Jamel "J. Faqz" Lashley: POSITIONING

10:15:11 From Jamel "J. Faqz" Lashley : ADVANTAGE

10:15:15 From Jamel "J. Faqz" Lashley: MARKETING

10:15:24 From Jamel "J. Faqz" Lashley : Gotta stay a student!!

10:15:29 From Karla Stephens: P.A.M. (Positioning, Advantage, Marketing)

10:17:47 From Karla Stephens : Speakers Academy

Here is the link: https://www.drwillspeaks.com/academy.html



DR. WILL MORELAND
SPEAKERS ACADEMY

We meet
every Friday
at Noon EST
on the
Fanbase
App.
The Zoom
Room is
open only to
Subscribers.

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