

AGM MINUTES

Mohawk Park Tennis Club

DATE	April 20, 2023
TIME	11:00AM – 12:13PM
MEETING CALLED TO ORDER BY CHAIRPERSON	Nicholas Knight
MINUTES TAKER	Carolina Perrotti (Based on Zoom audio recording)

IN ATTENDANCE

Marcel Bentivegna, Ingrid Clarke-Pitt, Ravi DeSouza, Nicholas Knight, Katherine McInnis, Carolina Perrotti, Faye Schepmyer

WELCOME AND CALL TO ORDER

The regular AGM meeting of Mohawk Park Tennis Club was called to order at 11:00AM on April 20th, 2023 online via Zoom by Nicholas Knight. Nicholas greeted everyone present and established quorum. He reminded everyone on declaring any conflict of interest and for one to recuse oneself with respect to voting.

APPROVAL OF AGENDA

The agenda was unanimously approved as distributed.

APPROVAL OF MINUTES OF PREVIOUS AGM

The 2022 minutes were distributed via email for review, appropriate amendments made.

Errors noted and amended:

The 2022 minutes were unanimously approved during the meeting.

FINANCIAL STATEMENTS

- Treasurer's report was presented by Ingrid-Clarke Pitt:
The 2022 Profit and Loss report shows \$74,000 for grant disbursement payment and sales based on revenue from tennis membership and programs of \$18,703 amounting to a total income of \$92,703.40. The expenses related to capital purchases, advertisement and workshop expenses, rentals, purchase services for instructors and project manager amounting to \$86,759.40 with a profit of \$5,944.
- Ingrid also provided a 2023 draft budget and mentioned that the budget will change based of fluctuating costs of goods and services.

The report was unanimously approved as distributed. Nicholas Knight motioned to accept the financial report presented at 11:12AM and Carolina Perrotti First and Katherine McInnis Seconded the motion.

REPORTS

Project Manager, Marcel Bentivegna introduced himself to the board--he has been contracted by the Club to execute the Ontario Trillium Foundation project. He provided a concise report on the impact of the project grant going towards great use of the approved grant budget towards the capital and programming components. He also included an update on:

- Highlighting the club having a wheelchair accessible port-a-potty by supporting members with wheelchairs and being one of the only clubs in the province
- The asphaltting project expansion that would encompass the accessible port-a-potty and new shed to hold equipment
- The storage shed that also provided easier access for the transportation of sports and court maintenance equipment for all instructors for easier accessibility of heavy/bulky equipment to deliver project programming with special thanks to the funding.
- The great impact to our community and all future activities in getting them active. Marcel reported the need for school integration where permits are held on being beneficial and to the need to increase physical activity amongst communities amongst all generations with walking, riding bikes and coming to the club more due to depression. He emphasized the Club's community programs supporting Mental health.
- Plans to cross promote with Club Pro with members and participants accessing tennis and fitness to expand these programs for the club and expand these programs provincially. Marcel also expressed working positively, increasing membership and revenue for ongoing support. Carolina expressed that the community centre bookings and schools have been challenging due to renovations and impact on sports sector.

Nicholas Knight accepted Project Manager's report at 11:20AM. Carolina First the motion and Ingrid and Katherines Seconded the motion.

Club Pro Ravi DeSouza addressed everyone and welcomed Faye Schepmyer on joining the board. He reported:

- The success and attraction to the Club's Tennis for the Young at Heart program outdoors and continuity to the indoor challenges with doing the programs within the schools and convincing the school boards on how safe tennis is with pressure-less balls.
- Described the ongoing challenges of not having access to equipment with the schools and community centres and lack of time for setup. He explained that there was a need to source a larger foldable 42-foot net to travel to deliver the progressive tennis for the project's Tennis for the Young at Heart and how this supported members and program participants to return to activities.
- He expressed that he has had more interest by people wanting to learn or relearn tennis and that the pattern of growth amongst membership will be similar to last year's growth in members and the demand for programs.
- Increase of tennis requests received, and the need and inclusion of new classes for the Tennis for the Young at Heart as the community to meet demand. More support is required to promote these programs and to outreach to our community residents and people really needing to partake in sports and physical activity by involving members to pass the word to further outreach.

Nicholas Knight moved to motion to accept the Club Pro's report at 11:27AM and Faye Schepmyer moved the motion to accept the Club's Pro report and Ingrid seconded the motion.

Katherine McInnis presented the Membership and Marketing report and summarized that in 2022, the club had 193 members as follows:

- 37 families
- 30 adult memberships
- 26 junior memberships
- 10 senior memberships

Marketing Director and Secretary, Carolina Perrotti provided the following update:

- That membership count is on an upwards trend across all membership type offerings from 109 members in 2020 to 193 in 2022 and the impact of program participants and open houses.
- The club continues to subsidize the young at heart membership, a slight drop in members in 2022 compares to 2021.
- Reviewed the costs of the membership fees and explained that the club reduced its fee by \$10 in 2020 and 2021 due the pandemic's provincial order restrictions and late start to open the club.
- Reviewed the club's demographics over the last couple of years noting that there was a comparable 50-50 split between 18years+ and under; in 2022 62% of adults compared to 38% under 18 due to attracting more adults to funded programs and aging demographics means that returning members who recently became adults.
- Explained a balanced 50-50 split by gender demographics prior to the pandemic and a dramatic dip in 2021 (due to demands of pressures of pandemic i.e., work, care for family) of enrolment by females and encouraged more outreach and access for women and girls to embrace sports and fitness programs.

- Explained the importance of outreaching and encouraging returning members in addition to welcoming new members. Reminded the board that the City of Mississauga requires a minimum of 80% of its members to reside in Mississauga welcoming GTA residents while serving local first especially Ward 7 residents and upheld by the club year over year. Funding through this project also expands to Peel/Halton.
- 2023 nominal membership increase with more access to programming features
 - Adult \$110
 - Junior4 \$80
 - Family \$170
 - TFYH \$40 subsidized by club (not OTF)
 - Health & Wellness Membership \$60

Nicholas Knight moved to accept Membership and Marketing Report at 11:40AM, Ingrid Clark-Pitt moved to accept report and Faye Schepmyer seconded.

Changes to constitution were reviewed

- Removal of year on shoe tag reference
 - Page 4 Review of Finance and Management
 - No changes done to the above
 - Page 10 Ingrid Clarke-Pitt suggested amendment of the constitution to include director at large position
- All changes were agreed by board and members at 12:00PM

BOARD ELECTION 12:05PM

Carolina Perrotti and Nicholas Knight expressed thanks to past president Alex Gregory on behalf of the board for being on Mohawk Park Tennis Club's board since 2016 and accepts his recent decision to resign and not be re-elected.

- Carolina Perrotti made a motion to accept Nicholas Knight's interest in becoming President and Katherine McInnis seconded the motion. Ingrid Clarke-Pitt, Katherine McInnis and Carolina Perrotti voted yes in acceptance of Nicholas Knight as Club President.

-Nicholas Knight also affirmed his interest in the role of Compliance Director, and was acclaimed in the role.

- Ingrid Clarke-Pitt affirmed her continued interest in the role of Treasurer, and was acclaimed in the role

- Katherine McInnis affirmed her continued interest in the role of Membership Director, and was acclaimed in the role.

- The board accepted Faye Schepmyer's interest in joining the board and she affirmed her interest in director at large, and was acclaimed in the role. Faye expressed her content and interest in working with the board.

- Carolina Perrotti affirmed her continued interest in the role of Marketing Director & Secretary, and was acclaimed in the role.

A unanimous vote was given after all positions were read and interest was affirmed to acclaim all interested board members.

THE MEETING CONCLUDED AT 12:13PM