

6400 Rock Spring Drive, Bethesda MD 20817 www.wjboosterclub.org

WJ All-School Booster Club Agenda September 10, 2025, 7:00 PM Media Center

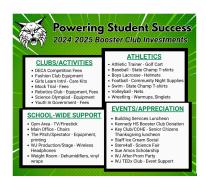
WELCOME & YEAR-IN-REVIEW

President, Mary Bittle Koenick Year-in-Review -- See slides below

- Slide 3 -- Concessions
 - \$52,931.60 highest grossing year ever
 - o Paid \$11,750 to clubs & teams MOST ever
 - 102 concession stand events
 - o Rock Stars Science Olympiad and Wrestling
 - Ran 4 concession stands!!
 - 5 of past 6 years for Science Olympiad
 - 2 of 3 past years for Wrestling
- Slide 4 School Store
 - Sold \$28,000+ of Wildcat merch
 - Pop-up sales at games, parent meetings, BTSN, new student picnic and other school events, as well as during lunch 2xweek
 - o 30+ parent volunteers helped with lunch sales and at events
 - o 80+% of items continue to be sourced from local vendors
 - Provided support and resources on merchandise orders, logos and designs for teams, clubs and WJ departments
- Slide 5 Newsletter & Boosters by the Numbers
 - Launched newsletter
 - Created Boosters-by-the-Numbers graphics



- Slide 6 Sponsorship/Family Banners
 - o 80 banners
 - 10 corporate sponsors Grossed \$10K
 - 70 Wildcat family sponsors Grossed \$17.5K for family sponsorships
 - Maintained "permanent" space for family banners on tennis court fence and established more permanent space for corporate banners in stadium
 - Switched to a new printer for printing cost savings
- Slide 7 Used Book Sale
 - 100s of volunteers
 - Sorted 1000s of book donations
 - 4+ weekends
 - Restocked shirts, signs
 - Added reusable shopping bags
 - O = LOTS OF BOOKS SOLD!!
 - NET REVENUE \$28,000
- Slide 8 -- Spring Mulch Sale
 - Delivered 8190 bags of mulch
 - 443 customers over two days
 - o 11 UHaul trucks and lots of personal pickup trucks, SUVs, minivans and cars
 - o 100+ parents
 - o 500+ students
 - NET REVENUE \$40K
- Slide 9 -- Graduating Parents
 - o Treasurer Shannon Dietrich
 - Secretary Janice Marks
 - Membership Ciara Durkan
 - o Mulch Sale
 - Food/pizza coordinator Michele Stein
 - Bulk supplier coordinator Andy Jernell
 - Student/parent volunteer coordinator Erin Garcia
 - Newsletter Sharon Ringley
- Slide 10 -- Funding Requests
 - 0 2024-2025
 - Clubs \$29K
 - Teams \$8.5K
 - Athletic Dept \$18K
 - School Support \$8.5



- Slide 11 -- Other Financial Highlights
 - Post Prom Party \$2500
 - Dave Phelps Memorial Donation \$3000
 - Kennedy High School
 - Sue Amos Scholarship \$1000 to 2 students
 - Brady Chen
 - Maddox Zuniga
 - SAFE Principal's Discretionary Fund \$500
- Slide 12 -- Financial Update
 - Dual signatures required for bank
 - Mary Bittle, Anna Park, Sarah Allison and Terry Heintze
 - Insurance Renewed
 - o Balance as of July 1, 2025
 - Checking = \$129,600
 - Savings = \$23,995
- Slide 13 -- Other Updates
 - Membership was transitioned to "Demonstrated Support" and "Donations"
 - Started Monthly Newsletter & Boosters 101 flier
- Slide 14 -- Administrative Updates
 - o Bylaws & Funding Guidelines
 - Both documents updated and approved in Sept 2024
 - o Replaced reimbursement form with a google form online
 - Funding requests will be approved "up to" an amount; WJ Admin will invoice Boosters for the actual amount spent to ensure accounting
 - Upcoming
 - Document our processes
 - Create how-to docs
 - Consider seed funding for Woodward Boosters
- Slide 15 Review of Current Funding Guidelines
 - Process
 - Meet with Athletic Director/Assistant Principal prior to submission
 - Submitted online one week before next Booster Club meeting
 - Student representatives must present the funding request at Booster Club meeting
 - o Requests will be discussed and voted on following presentation
 - Notification will be sent the next day by Athletic Director/Assistant Principal
 - Expectations
 - Demonstrated support fundraising, parent commissioners etc.
 - o Students are expected to volunteer in Booster Club activities during the year.
 - Ineligible Requests
 - o Personal items to be retained by students (except championship awards)
 - Travel & lodging costs
 - Coaches' Stipends and training
 - Trophies
- Slide 16 -- Open Positions
 - Immediate need
 - Social Media

- Newsletter
- Officials & Coaches Appreciation Weeks Coordinator
- Sports Commissioner
- Graduating in 2026 (i.e. plenty of time to train!)
 - President
 - Chairs of School Store, Concessions and Mulch Sale
- Slide 17 -- Upcoming Dates
 - Class Nights 9/15 (9th/new student), 9/25 (11th), 9/29 (10th)
 - MCPS Booster Club Presidents' Meeting 9/29
 - New Staff luncheon TBD
 - Monthly Meetings 2nd Wednesday of every month
 - o Oct 8, Nov 12, Dec 10, Jan 14, Feb 11, Mar 11, Apr 8, May 6
 - Used Book Sale Feb 28-March 1, 2026
 - Mulch Sale March 13-14, 2026

FUNDING REQUESTS

- Robotics: \$2,714 request
 - Presentation <u>here</u>
 - Questions:
 - What's the field?
 - Practice in the field. We can host the competitions if we have a field
 - Field has to be repurchased each year.
 - Voting:
 - Motion to increase Robotic funds to \$3000.
 - Motion to approve \$3,000 in funding for Robotic club by Lisa Whisenhunt.
 - Second by Saran Dioubate.
 - Count
 - 33 in favor
 - 0 against
- Mock Trial: \$550 request.
 - o Presentation here.
 - Presentation by Abi Samuel and Vjay Kannan.
 - Questions:
 - Are there any other costs?
 - Snack costs, t-shirts at the end of the year.
 - If Mock Trial wins states, boosters can buy t-shirts
 - Booster cannot pay for transportation. Clubs don't get buses.
 - O Voting:
 - Motion to approve \$550 in funding for Mock Trial by Becky Sher.
 - Second by Larry Hurd.
 - Count
 - 33 in favor
 - 0 against

- Spectator Magazine: \$5000 request.
 - o Presentation here.
 - Questions:
 - Laptops needed to run InDesign. Over time we can build the laptops. They share space with The Pitch, so need to be mobile to continue working.
 - o Voting:
 - Motion to approve \$5,000 in funding for Spectator Magazine by Jennifer Dooren.
 - Second by Kara Kehoe.
 - Count:
 - 33 in favor
 - 0 against.

REPORTS

- Administration Terry Heintze
 - The booster club contributes \$500 to the cookout
 - More parents and students than last year
 - o Friday September 19 is the "drill" day to practice all types of drills
- Nicole Morgan
 - o Recent issue with inappropriate behavior on zoom
 - There is a process for Hate/Bias behaviors
- Athletics Director Larry Hurd
 - Fall kick off updates
 - Most students registered for tryouts ever in the County
- Committee Chairs
 - Concessions Dawn Harris
 - 37 and only 6
 - Might need to buy a new grill
 - School Store Becky Sher
 - New student picnic, BTSN and Staff breakfast were great events
 - Used Book Sale Natalie Shelton (Feb 28-Mar 1, 2026)
 - Need to confirm donation weekends
 - o Mulch Sale Mary Bittle Koenick (Mar 13-14, 2025)
 - No updates
 - Howard Mann on IG for recruitment.
 - Sponsorships/Banners Rachel Singer & Kara Kehoe
 - Evaluate scorer table board
 - Reach out to businesses to solicit support

Next Meeting - October 8, 2025, 7:00 PM

2025.09.10 Booster Club Sign-In Sheets

Sheet 1

| Alberto Parodi Susana Alonso Nicole Morgan | 9th - Nicole | aeparodispera@gmail.com susana.alonso.py@gmail.com nicoleymorgan@mepsmd.net |
|--|---|---|
| Sandhya Kidd Anita Curtis | 9 | skattakuzhy@yahoo.com nuna.934@icloud.com / aniadec@gmail.com |
| Anna Nakshin Morgan Mitchell Dori Mataia Julie Lubochinski Saul Pollack Andrea Brush John Saunders Lisa Whisenhunt Kara Kehoe Sanan Dionbate Howard Mann Jennifer Dooren | 10 11th 9/12 9 9 9,11 10 10th x2 9 9,11 | mitchellbrintley103@gmail.co dorimataia@gmail.com jlubochinski@gmail.com saul.pollack@gmail.com dre92077@gmail.com jcsaunders301@gmail.com lisapwhisenhunt@gmail.com kara.kehoe@gmail.com nanandionbate@gmail.com howard mann@yahoo.com jcdooren@gmail.com |
| Natalie Shelton Sarah Wilkin Ryan Senegal Audrey Thevenon Joe Robinson Larry A. Hurd Jr Deborah Berger Melissa Forbayer Lexi Robbins Jenny Corrado Samantha Linkie Becky Sher Sarah Allison Anna Park | Charlotte (11) Raley (12), + 8th NBMS Elias (11) Spencer (10), Hailey (10) Athletic Director Shoshana (12) Jake (12), Olivia (12) Addison (9) Andrew (12), Mia (11) Annie (12) Lucy (12) Avery (10), Marcus (10) Parker (12), Taylor (11), Mackensie (10) | nshelton@pobox.com sarah.m.wilkin@gmail.com rsen7777@gmail.com ciboulette@gmail.com josephowlirobinson@gmail.co tutorindeb@gmail.com mforburger@yahoo.com / einidah@gmail.com alexisdbock@gmail.com jenny.corrado@gmail.com samanthalinkie@gmail.com becky sher@verizon.net sarah.b.allison@gmail.com annapark90@gmail.com |