

3 EXPENSIVE MISTAKES HOME BUYERS MAKE



Whether you're buying your first home or that long-awaited dream house, the experience can be incredibly exciting! But it's all too easy for home buyers to get caught in the whirlwind, resulting in crucial oversights with costly consequences.

For years, I've saved my clients time and money – sometimes thousands – on the purchase of their home by helping them avoid common mistakes.

I reveal 3 of these pitfalls in this guide to help you achieve the same success while shopping for your home.



LETTING YOUR EMOTIONS DRIVE YOUR PURCHASE

Falling in love with a home that you can't afford is easy. Feeling like you'll do anything to live in it is common, but it's not practical. Keep your emotions in check and stick to the budget you set before you start shopping. Shopping for a home can be exciting, but if you're not careful, it can cost you more than you planned. Avoid these three mistakes and buy smart.



SKIPPING THE PRE-APPROVAL PROCESS

Getting pre-approved does two important things for you as a buyer. First, it lets you know what type of home you should be looking at and how much you can spend. Just as important, it ensures that you can act quickly when you find the right property.

Don't skip the pre-approval process if you're serious about buying. You could miss out on your forever home.



NOT DOING YOUR OWN SCOUTING

Having a skilled real estate agent that knows the market you want to buy in is essential, and in most cases, they'll help you find a better deal than you could on your own. Relying solely on your real estate agent can cost you though, especially if they've got a limited coverage area. Do your own scouting, even if that means letting your real estate agent know you're interested in a home that might not be on their radar.

WHEN YOU'RE READY, HERE ARE A FEW WAYS WE CAN HELP (FOR FREE!)

Ready for a faster & easier home search?
Use my interactive MLS search tool to find your perfect [target area] home.

Find the value of your home on the current real estate market
with the click of a mouse!

Did you know that it's a buyers market right now?
Land your dream home for less than you could imagine.
Contact us today!