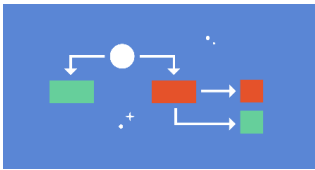# Revolutionize Your Business with Data Room AI.

Discover how our comprehensive suite of AI-power tools helps businesses automate repeat tasks, enhance their business development pipeline, and gain strategic insights to help them grow.

Data Room AI is designed for businesses that need to quickly discover new growth opportunities, better understand their customer base, and keep a pulse on the competitive landscape.

"Our suite of AI-powered tools empowers businesses to automate repeat tasks and gain strategic insights, allowing you to focus on what matters most – growing your business"

Data Room AI provides businesses with an edge by harnessing AI-powered tools, data science and intelligent analytics to automate daily tasks and reveal new growth opportunities. Our platform helps you to systematically streamline your business development opportunity discovery, identify, and qualification unlocking new sources of revenue without growing your G&A topline.

People, Process, Pain Points?

Opportunity Discovery	Identify key Info	Qualify it's a Match

Data Room AI progresses the business practice of self-scoring analysis, automated opportunity discovery + matching, and data insights that fully qualify every deal.
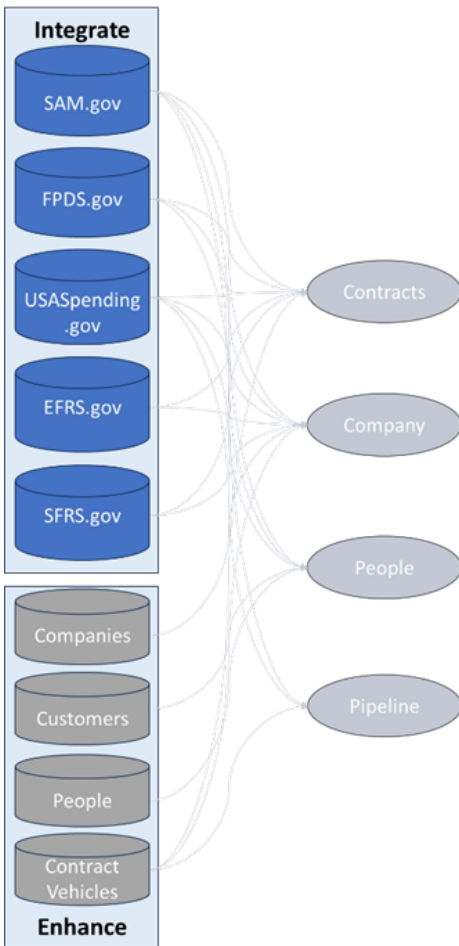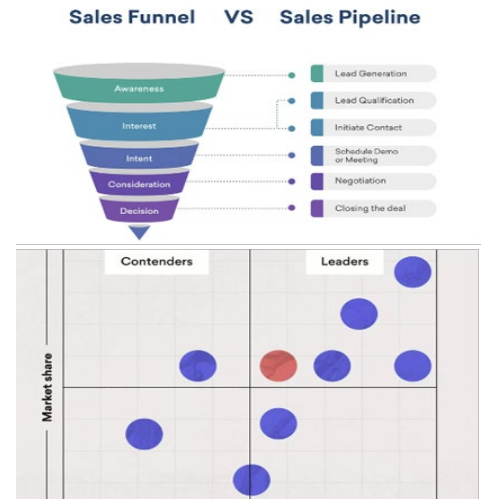
Using your existing business and relationships Data Room AI can identify new business opportunities that most represent the core customers and competencies where greatest probably of win (Pwin) can be achieved.

1. **Automated Workflow – Save time and money with BD automations.**

2. **Business Development Pipeline – leverage data science and advanced analytics**

3. **Data-driven Insights to quickly discover company-matched contracts, customers, and partners.**

4. **Forensically prosecute the Competitive Landscape.**

A Simplified Approach…easy as 1, 2, 3

1) **Discover the Company** – Examines a company's award history, defines the perfect-match contract opportunity.

2) **Automate the Pipeline** – Analyze and prioritize all perfect-match candidates, provide qualification insights.

3) **Use AI tool suite to Inspect & Expose** – prime and subcontract relationships, customer call plan, competitive landscape, conducting blackhats

Does it take BD *too long* to create & articulate their pipeline, strategic plan, and detailed actions of how it gets pipeline converted into proposed WINs?

1. **Discovery a Pipeline**
2. **Work & Rate Opportunities**
3. **Understand Prime & SubK's**
4. **Research Teaming Partners**
5. **Blackhat the Competitors**
6. **Solution the compliant, complete, and compelling offer**

Key Benefits and Client Testimonials

Automated Pipeline

SMB specializing in Cybersecurity Services – Our 5-Quarter strategic capture pipeline before Data Room AI was (6) Opportunities for $100M in company value. Within 1-week, we matched (28) contracts for $500M getting us to the size and quantity of a qualified pipe we needed.

BD Activities Support

Large Systems Integrator FEDSIM Center of Excellence (COE) – for the last 6-months our team was working BD and Capture on 4 FEDSIM pursuits, within 1-month we now fully qualified all 12 of our desired FEDSIM pursuits and built our entire 5-year pipeline of FEDSIM recompetes.

Strategic Capture

Large Systems Integrator after M&A – after strategic inorganic growth, we needed a more robust strategic plan and opportunity pipeline for how this new business and their capabilities and customer base fit into the company, in under 3-weeks we had 3-years of in-depth pipeline visibility of all high Pwin opportunities.

GWAC/IDIQ Task Order RFP Preparedness

SMB that owns CIOSP3 and ITES-3S, we did not feel we maximized our vehicle position the past three years, but with Data Room AI, we know have complete visibility into the entire award pipeline, recompetes, and fully understand the competitive landscape to both enable partnering & Blackhat.

Corey Solivan

Trust Income Equity LLC
Naples, FL 34120
Phone: 703-955-0326
Email: corey@product-ties.com
Meet: https://calendly.com/coreysolivan
Web: https://product-ties.com/data-room-ai