



### **Professor John Lande on The Make Money Mediating Podcast**

#### **RPS Coach Revealed: Professor John Lande's New Tool to Transform Your Mediation Practice (Part One) on Make Money Mediating #532**

Susan Guthrie welcomes Professor John Lande for an eye-opening conversation that blends innovation, insight, and the evolving role of AI in mediation.

In this special two-part series, Susan is joined by legendary dispute resolution scholar John Lande, yes, the same John Lande who generally is very cautious about electronic technology – but is all-in on AI but one conversation flipped the switch, and now he's the mind behind the RPS Coach: a trailblazing AI tool powered by four decades of his research and writing. Built to help mediators, lawyers, educators, and students sharpen their skills and rethink their systems, the RPS Coach is more than just a chatbot, it's a game-shifter.

In Part One, Susan and John get into why he became so enthusiastic about AI, how the RPS Coach came to life, and what it means to interact with a tool built from your own intellectual legacy. Whether you're shaping the future of mediation or just curious about what's next in the field, this episode delivers a fresh take on how tech and practice can elevate one another.

#### **Here's what else you'll hear in this episode:**

- What inspired John to create the RPS Coach despite hesitations about technology
- How the tool works and who it's designed to help
- Real-world ways the RPS Coach can improve writing, curriculum, and mediation prep

## **John Lande's New Tool to Transform Your Mediation Practice (Part 2) on Make Money Mediating #533**

In part two of a special two-part series, Susan continues her conversation with Professor John Lande about RPS Coach, his groundbreaking AI tool designed to elevate mediation practice through better preparation, deeper reflection, and more conscious system design. This time, Susan and John explore how RPS Coach can be used before, during, and after mediation, not just as a tool for practitioners, but as a conversation partner. They also talk candidly about how AI can unlock creativity, serve as a second brain, and offer guided coaching that encourages intentional practice.

John's work is a reminder that true success comes not just from mastering techniques, but from understanding the systems we work within and constantly improving them.

### **Here's what else you'll hear in this episode:**

- Using AI to debrief, reflect, and grow your skills with guided checklists and coaching prompts
- The importance of using the *right* AI tool for the *right* job—think toolbox, not one-size-fits-all
- Real-time mediation support and how RPS Coach fills the gap when your support group isn't available

**More About This Week's Special Guest, John Lande:** John Lande is the Isidor Loeb Professor Emeritus at the University of Missouri School of Law and a nationally recognized leader in dispute resolution. A mediator since 1982, he holds a J.D. from Hastings and a Ph.D. in sociology from the University of Wisconsin-Madison. His groundbreaking work has shaped how practitioners, courts, and educators approach negotiation, mediation, and dispute system design.

John is the recipient of the ABA Section of Dispute Resolution's Award for Outstanding Scholarly Work, the Mangano Dispute Resolution Advancement Award, and multiple writing honors from CPR, AFCC, and others. His scholarship on early dispute resolution, collaborative law, and legal practice innovation has influenced a generation of professionals.

He has taught widely on negotiation, lawyering practice, and dispute system design, and is a Fellow of Educating Tomorrow's Lawyers. He also serves on the editorial board of the *Indisputably* blog.

**Websites and Resources:**

RPS Coach: <https://chatgpt.com/g/g-67bdbff0204c81919bae3f14ac7810dc-rps-negotiation-and-mediation-coach>

RPS Coach is Biased -And Proud of It:

[https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=5213572](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=5213572)

User Guide: [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=5199282](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=5199282)

Mediate.com Podcast 46: Training an AI on Yourself with Prof. John Lande:

<https://mediate.com/mediate-com-podcast-46-training-an-ai-on-yourself-with-prof-john-lande/>

**Contact John with your feedback about RPS Coach:** [lande@missouri.edu](mailto:lande@missouri.edu),  
<https://lande.missouri.edu/>