



# *Buyers Timeline*

BEFORE CONTRACT  
IS ACCEPTED

# Home Search

## **Pre-Approval:**

The first step in the process is getting pre-approved with a lender. This shows sellers you are a serious buyer and also gives you a clear idea of your budget, loan type, and monthly payments. (I have local, trusted lenders I'd love to connect you!)

## **Define Needs & Wants:**

Next, you'll want to define your needs and wants in a home. This includes things like location, price range, size, and features, as well as lifestyle factors such as commute, schools, or community amenities.

## **Home Search:**

Once that's clear, we'll begin the home search. I'll set you up with MLS alerts so you see homes as soon as they hit the market, and we'll schedule private showings for any that interest you.



# Home Search

## **Review Disclosures:**

When we're ready to move forward with a home, we'll review the disclosures and this way you'll have a clear picture before submitting an offer.



## **Submit an Offer:**

When you find the home you love, the next step is to write and submit an offer. Your offer will outline price, financing, earnest money, contingencies, and the closing timeline. I'll present it to the listing agent and negotiate the best terms possible for you.

## **Offer Accepted:**

Once the seller accepts, you'll officially be under contract!!!