



**COMPANY PROFILE- 2022**

**Intellecto Tech AMC Pvt. Ltd.**

Head Office:  
64, Navjivan Vihar, New Delhi - 110017  
W: [www.intello.co.in](http://www.intello.co.in) | E: [info@intello.co.in](mailto:info@intello.co.in)

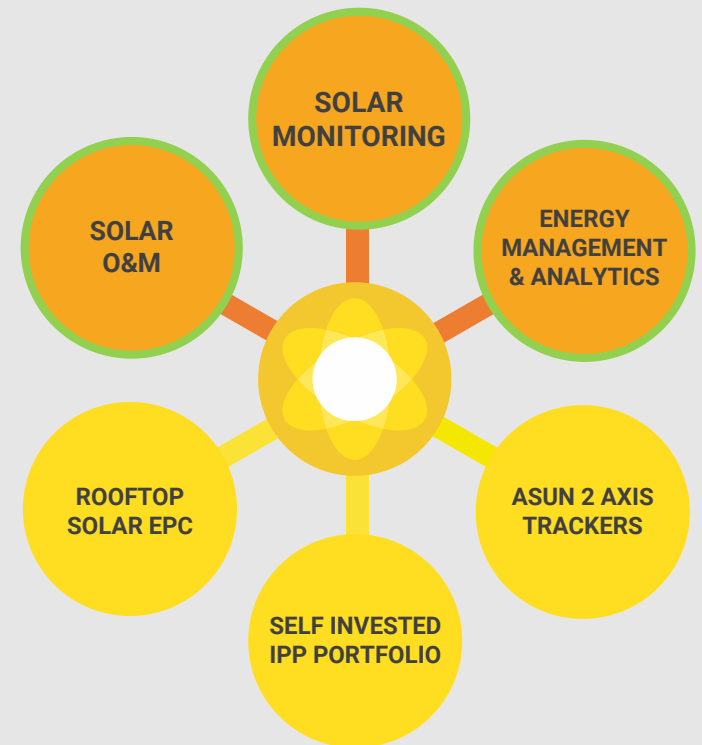
## Making Your Solar Investment More Certain, Stable and Efficient!

Intello is a sister concern of M/ s Asun Solar Power Pvt. Ltd. which has a proven track record of building its Solar EPC, IPP and Trackers business since the year 2013. Since we evolved, we have been developing project from scratch from planning, to design, to execution and commissioning and now even O&M with IOT.

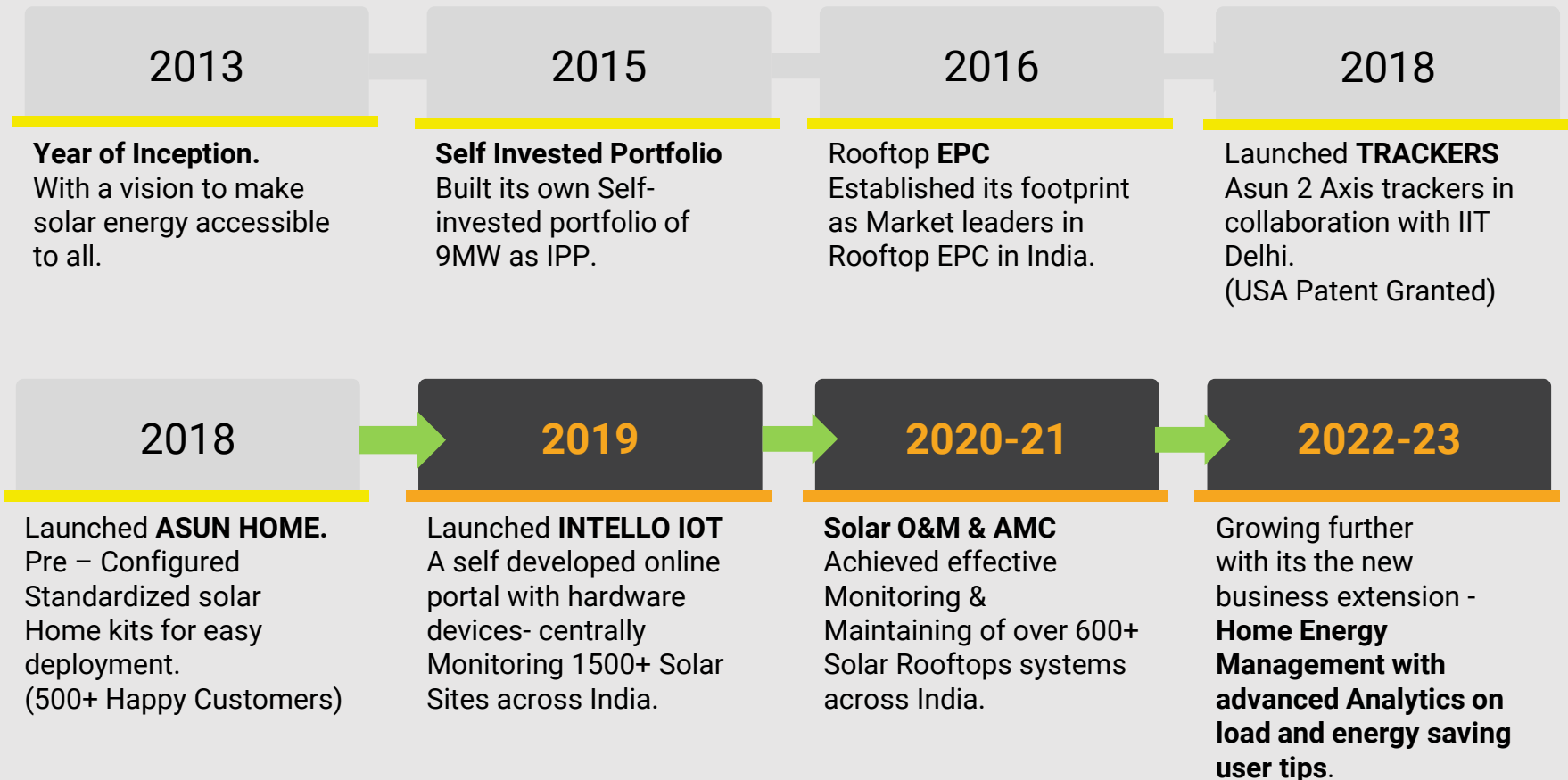
**Intello Tech AMC is incorporated in the year 2019 with the objective of providing best in class IOT solutions and AMC to all existing Rooftop & Ground Mount Solar Plants PAN India.**

**Today, numerous achievements include:**

- Our group is been rated amongst Top 20 Solar Companies in India, past 6 years in a row.
- Self developed IOT and O&M Platform delivers the best after sales support for EPC Customers.
- Path-breaking Asun 2 Axis solar trackers, Patent Granted (USA) on indigenously designed as a result of over two years of R&D with IIT, Delhi
- Self invested in multiple MW scale energy farms as Independent Power Producers in India



## Our Journey So Far!



## Our Core Team

Right from the inception of Intello, we have built a strong core team with cross domain skills and experience that has enabled us to redefine the role of **Solar Asset Management and Energy Analytics**.

Our growing project and customer lists are a testimony to the success of the team.

### **Hitaksh Sachar, Managing Director**

Hitaksh has wide experience in setting up numerous Solar Projects in India and abroad and has developed an expertise in fields relating to EPC, Project Development, O&M, IOT and has been instrumental in the complete eco systems of the Solar Industry. He has deep understanding of creating & managing Distributed Solar Assets.



### **Nikhil Jindal, CTO**

Nikhil is a highly enthusiastic full stack developer having experience with angular 8, angular, other web frameworks, spring mvc, spring boot, neo4j and also has a brief experience in native app development. He is the backbone behind the development of IOT and O&M Platform at Intello.



## **Kunal Almadi, Business Head**

Kunal is a solar enthusiast and had gained extensive knowledge and experience in sales and marketing withing the Renewable Industry. He has been part of the complete development process of our Online Monitoring Portal since inception. Over the years Kunal has positioned Intello as an established brand in its domain in India.



## **Kartik Jain, Operations Head**

An accomplished Solar professional with a career spanning over 10 years in the Solar Industry. Proven expertise in leadership & operations while handling business units in the areas of EPC/Project development/Maintenance and even Design. Kartik handles Intello's overall operations PAN India.



## **Vishal Maggo, VP - Marketing**

Vishal is a management student having a work experience at multi-national companies. Vishal is helping grow the business at Intello through effective marketing channels and brand positioning. He's developing the Intello Home Energy management system for solar as well as non solar customers.



## **Arun Gupta, Support Head**

Arun has a proven track record in identification and fault analysis on solar PV power plants and their monitoring. He is a resourceful manager who heads after sales at Asun Solar and Intello operations to deliver best results and timely trouble shooting.



## An fully Integrated Solar Asset Management Company!

A fully Integrated, user friendly Asset Management Portal for Monitoring and Operations & Maintenance.

### Our Business Verticals

#### SOLAR O&M

Preventive, predictive and corrective maintenance for all Ground Mount and Rooftop solar assets across India.

- **PAN India Network.**
- **Technology Led O&M Services with online scheduling and Report Generation.**
- **One-Time System Health Checkups, Dismantling & Re-Installations of Solar Assets.**

#### SOLAR IOT

A comprehensive yet easy-to- implement solution developed to ensure 100% uptime with real-time & intuitive analytics.

- **Solar over 5000+ Devices across India.**
- **Robust Hardware Devices that ensure un interrupted data collection.**
- **Online Monitoring Portal with dedicated Phone Application with Site Performance meter.**

## Solar Operations & Maintenance

We have a strong footprint with 120+ employees across India managing O&M Services for Rooftop & Ground Mounted customers and AMC Services for Residential and small solar systems.

Our online platform enhance our capability with not just monitoring, but also keeps our customers updated with maintenance scheduling and report generation system.



### COMPREHENSIVE O&M PACKAGE

Our exhaustive maintenance service package **includes all consumables and spares** required at the Solar Plant.

### BASIC O&M PACKAGE

Services with **annual cleaning cycles and monthly technical checks** with dedicated manpower.

### SOLAR AMC PACKAGES

Smart and affordable Solar AMC packages for **Residential & Small Scale Rooftop Installations.**

## Solar Operations & Maintenance

### Taking Responsibility!

Intello offers O&M with a team of highly skilled dedicated manpower that protects your investment from costly, avoidable repairs. Regardless of who did your installation and when, Intello takes the responsibility of your asset.

**90MW +**

**UNDER MAINTENANCE**

- GROUND MOUNT
- ROOFTOPS
- CAR PORTS
- CANAL TOP/FLOATING

**# 1**

**MARKET SHARE FOR DISTRIBUTED  
SOLAR ROOFTOP O&M IN INDIA**

**300 +**

**SATISFIED CUSTOMERS**

- EPC
- PROJECT DEVELOPERS
- C&I
- HOME OWNERS

**120 +**

**EMPLOYEES ON PAYROLL**



## Solar Operations & Maintenance

### No Project is too Big or Small!

Intello is formed to deliver best in class servicing and reporting solutions for all kinds of Solar Plants which are either poorly designed, constructed or not maintained or managed.

We take responsibility of your Solar Asset and deliver the best performance from the system through our AMC Packages. We justify our cost from the savings/earnings we generate for our customers.



200+

Residential Solar AMC's



20MW+

Commercial Solar O&M



50MW+

Ground Mounted O&M



50+

Dismantling, Upgrades & related Services.

## Solar Monitoring & Hardware Devices

### Online Portal with Central Dashboard

India's first Asset management Portal to integrate Monitoring and Maintenance activities under a Central Dashboard.

Ideal for Solar Project Developers and EPC contractors with distributed Rooftop portfolios.

Intello User Interface and User Experience enables O&M teams to identify site performances with ease.

**100+ Solar EPC Customers** Across India

**O&M Scheduling & Reporting Platform.**

**Monitoring 2000+ Sites** Across India.

**7 day instant analysis** to compare multiple Sites

Adaptable with **all Inverter Brands** across the World.

**Fault Alarms** with suggested resolutions



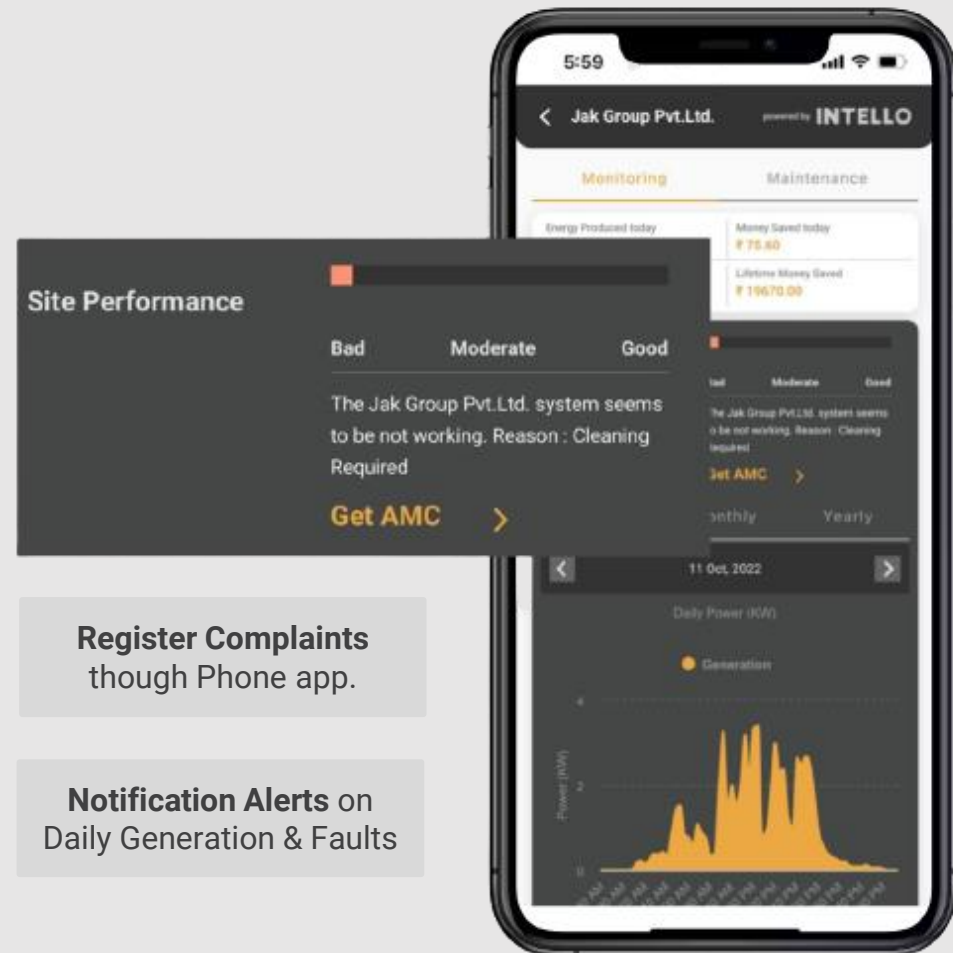
## Solar Monitoring & Hardware Devices

### Phone Application

Intello Phone Application on IOS and Android is designed to update the Solar Site performance on the go.

Ideal for all Solar Customers and EPC's with distributed Rooftop portfolios.

Easy User Interface and User Experience enables the End Customers to understand its site performance and reduces the efforts on justifying the Site Performance by the EPC/Developer.



**1200+ Downloads** on IOS and Android

Geographically Compares **Site Performance**

**Register Complaints** though Phone app.

**India's 1<sup>st</sup> App** to identify nature of faults

**Maintenance Scheduling** with Reports

**Notification Alerts** on Daily Generation & Faults

## Solar Monitoring & Hardware Devices

### Hardware Devices

At core of our system is the Intello Remote Terminal Unit (RTU). These GSM/Ethernet based devices are installed at Sites to establish connectivity with our Intello Portal.

**We have developed these devices after an in depth critical analysis on the problems faced by EPC's and developers with Other RTU devices available in the Market.**

**5000+ Devices sold**  
since Inception

**Less than 2%**  
Replacements so far

**In-Build Power Source**  
reduces adaptor failures

Compatible with **all**  
**Inverter makes**

**Pioneers** in DG Sync/Zero  
Export devices in India

**Up to 32 Inverters** on  
Single Device



**Intello RTU**



**Intello Pro**



**Intello Pro+ (4G)**



**Intello DG/ZE**

## Our Accolades



Sh. Venkaiah Naidu  
Inaugurating 55kWp Asun  
Solar Plant at Rajghat.



Mr. Sachar featured among  
top 100 Most powerful in  
Renewable space, India by  
First View.



Fr. Agnel Charitable Trust  
Inaugurating 70kWp Asun  
Solar Plant In Noida, UP



Mr. Hitaksh Sachar, Director,  
Asun Solar been rewarded by  
Principal, SLS DAV School,  
Delhi



Asun Solar Set up the first  
canal top project in  
Rajasthan of 2MWp Capacity



Asun Team Successfully  
Commissions a 70 kWp  
Solar Plant in Supreme Court  
of India.



Mr. Hitaksh Sachar Awarded  
by Stars of the Industry as  
the most experienced  
Rooftop EPC Company



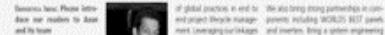
Director, NITRA Inaugurates  
100kWp Solar Power Plant in  
Ghaziabad



Asun Members as expert panelist at various First View Events.



Energetica India talks to Mr.Hitaksh Sachar- Director, Asun to learn more about the new solar powered retail store



Mr. Hitaksh Sachar Featured on Energetica on Setting up Solar Retail Stores.



Inaugurating a 250kWp Solar Plant in Don Bosco, Delhi



Times of India coverage on Asun Solar Plant in Rajghat, Delhi



Successful Site handover by Mr. Sunny George



Featured in top 20 Solar Companies in India by Bridge to India, 2017, 18, 19, 20, 21 & 22.



Recognized as Rooftop Solar EPC experts in India, 2018.



Mr. Hitaksh Sachar rewarded as top 40 under 40 young entrepreneurs in Solar Industry.

## Our Clients (EPC & Project Developers)

Greenko

ENERPARC

AVAADA

ATRIA POWER

vikram solar

HAVELLS

KSL  
KIRTI SOLAR LIMITED

Livguard Solar

Oakridge Energy

ASUN

vivaan solar

bluebird LIGHT  
lights up life

Thermax

SAEL

Solar Smiths  
Go Solar the Expert way.

Novus Green

JAKSON™  
EMPOWERING PEOPLE

Th(ea)

GENUS TECHNOLOGIES

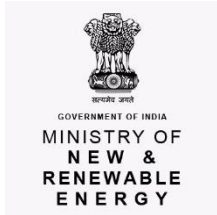
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## Our Clients (End Customers)





We have worked with and been approved/accredited by the following Government and autonomous bodies:



# IMPORTANT CONTACTS

The logo for INTELLO, featuring the word "INTELLO" in a bold, black, sans-serif font, centered within a bright yellow rectangular background.

Mr. Hitaksh Sachar  
Managing Director  
E: [hitaksh@intello.co.in](mailto:hitaksh@intello.co.in)

Mr. Kunal Almadi  
Business Head  
E: [kunal@intello.co.in](mailto:kunal@intello.co.in)

Mr. Nikhil Jindal  
CTO  
E: [nikhil@intello.co.in](mailto:nikhil@intello.co.in)

Mr. Kartik Jain  
Operations Head  
E: [kartik@intello.co.in](mailto:kartik@intello.co.in)

For General  
Information:  
[info@intello.co.in](mailto:info@intello.co.in)

For Service &  
Support:  
[service@intello.co.in](mailto:service@intello.co.in)

## INTELLO TECH AMC (P) LTD.

Head Office: 64, Navjivan Vihar, New Delhi- 110017  
t: +91 011 26691663, 26693494  
w: [www.intello.co.in](http://www.intello.co.in)  
e: [info@intello.co.in](mailto:info@intello.co.in)

**CREATING SOLAR ASSETS FOR LIFE!**