

HOME BUYING PROCESS

Steps for Home Buyers



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1.

Pre-Approval

- Speak with a lender
- Address any credit issues
- Determine the right mortgage

2.

Home Shopping

- Discuss your criteria with a buyer's agent
- Tour listings in your price range
- Adjust criteria if necessary

3.

Offer & Negotiation

- Research comps with agent
- Submit offer to seller
- Negotiate and sign a contract

4.

Due Diligence

- Home inspection
- Appraisal
- Survey
- Negotiate repairs
- Begin title exam
- Finish loan process

5.

Pre-Closing & Title

- Confirm repairs are complete
- Pre-Closing walk-through
- Send funds to title company

6.

Closing

- Review closing statement
- Sign closing documents
- Receive keys

